

IN THE MATTER OF AN ARBITRATION UNDER THE UNITED STATES -  
COLOMBIA TRADE PROMOTION AGREEMENT, ENTERED INTO FORCE ON  
15 MAY 2012 (the "TPA")

- and -

THE ARBITRATION RULES OF THE UNITED NATIONS COMMISSION ON  
INTERNATIONAL TRADE LAW, AS REVISED IN 2021 (the "UNCITRAL  
Rules")

- between -

SEA SEARCH-ARMADA, LLC (USA)

- and -

THE REPUBLIC OF COLOMBIA

PCA Case No. 2023-37

Hearing on Respondent's objections pursuant to  
Article 10.20.5 of the TPA

Thursday, December 14, 2023

Center for Arbitration and Conciliation  
Bogotá Chamber of Commerce  
Calle 76 #11-52  
Bogotá, Republic of Colombia

The hearing in the above-entitled matter came on  
at 9:00 a.m. before:

MR. STEPHEN DRYMER, President

MR. STEPHEN JAGUSCH KC, Co-Arbitrator

DR. CLAUS VON WOBESER, Co-Arbitrator

ALSO PRESENT:

MS. DINA PROKIC  
Tribunal Arbitral Secretary

MR. JOSÉ LUIS ARAGÓN CARDIEL  
MS. JI SOO KIM

Secretary of the Permanent Court of Arbitration

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APPEARANCES:

On behalf of the Claimant:

MR. MARK REGN  
MS. KATHLEEN REGN  
MR. RAHIM MOLOO  
MR. ROBERT L. WEIGEL  
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On behalf of the Respondent:

MS. MARTHA LUCÍA ZAMORA ÁVILA  
MS. ANA MARÍA ORDÓÑEZ PUENTES  
MR. GIOVANNY VEGA-BARBOSA  
MR. CAMILO VALDIVIESO  
MS. JUANA MARTÍNEZ  
MS. MANUELA SOSSA  
MS. MARIANA REYES  
MR. JUAN CAMILO MEJÍA  
MS. JENNYFER DÍAZ RAMÍREZ  
MR. LEIVER PALACIOS  
MR. HERMÁNN LEÓN  
MR. WILLIAM PEDROZA  
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APPEARANCES: (Continued)

Non-Disputing Party to the Proceedings:

(appearing remotely)

MR. DAVID BIGGE

U.S. Department of State

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P R O C E E D I N G S

1  
2           PRESIDENT DRYMER: Good morning and welcome all.  
3 This is the first of two days of public hearing on  
4 jurisdiction in the PCA Case Number 2023-37 between Sea  
5 Search-Armada, LLC, and The Republic of Colombia.

6           This is the first of two days of a public hearing  
7 on jurisdiction in PCA Case Number 2023-37 between  
8 Sea Search-Armada LLC and The Republic of Colombia.

9           My name is Stephen Drymer. I am the President of  
10 the Arbitral Tribunal that knows this case, and I have the  
11 privilege of being here with my colleagues and  
12 co-arbitrators, Mr. Stephen Jagusch and Dr. Claus Von  
13 Wobeser.

14           I'm the president of the arbitral tribunal  
15 hearing the case, and it is my privilege to be joined by my  
16 fellow arbitrators, Dr. Claus Von Wobeser on my left and  
17 Mr. Stephen Jagusch on my right.

18           The Tribunal is assisted as well by  
19 Ms. Dina Prokic and by José Luis Aragón Cardiel,  
20 distinguished legal counsel of the Permanent Court of  
21 Arbitration in The Hague.

22           The Tribunal is assisted by Ms. Dina Prokic and  
23 also by distinguished José Luis Aragón Cardiel,  
24 distinguished counsel with the PCA in The Hague.

25           Before proceeding any further, I'd like to invite

1 counsel for each party, including the Non-Disputing Party,  
2 to introduce themselves and the individuals accompanying  
3 them and assisting them at the Hearing.

4 Let us begin with the Claimant.

5 MR. MOLOO: Thank you, Mr. President, and Members  
6 of the Tribunal.

7 With us on behalf of Claimant today, we have our  
8 client representatives. I'll start with Ms. Kathleen  
9 Harbeston-Regn. She is the daughter of Mr. Jack Harbeston,  
10 one of the early investors and the predecessor to Sea  
11 Search-Armada. He invested in 1981 and was the managing  
12 director of SSA's predecessor, SSA Cayman. To date--

13 THE STENOGRAPHER: I'm having difficulty hearing.  
14 It's not coming through.

15 (Discussion off the record.)

16 PRESIDENT DRYMER: For those who may be watching  
17 from a distance, please bear with us. This may not always  
18 make riveting television, but it is necessary.

19 (Brief recess.)

20 THE TECHNICIAN: I'll resume the stream now.  
21 I'll facilitate the recording for the stenographers in the  
22 first break, but we can proceed for now.

23 PRESIDENT DRYMER: Let's proceed. Thank you.

24 THE TECHNICIAN: Just a moment. I'll start the  
25 stream again.



1           PRESIDENT DRYMER: Right. Mr. Moloo, you were  
2 interrupted. Please proceed.

3           Perhaps start again, if you think that's best.

4           MR. MOLOO: Take 2. Thank you.

5           PRESIDENT DRYMER: Thank you.

6           MR. MOLOO: And can you hear me just before I  
7 start? The floor mic works?

8           THE STENOGRAPHER: A little closer to the mic  
9 would be great. Thank you.

10          MR. MOLOO: I'll start with our client  
11 representatives. You have Ms. Kathleen Harbeston-Regn, the  
12 daughter of Mr. Jack Harbeston, who was one of the early  
13 investors and Sea Search-Armada's predecessors. He  
14 invested in 1981, was the Managing Director of SSA's  
15 predecessor beginning in 1988.

16           He is, unfortunately, not able to be with us due  
17 to his health issues, but his daughter, Ms. Harbeston-Regn,  
18 and Mr. Mark Regn, her husband, are here on his behalf.

19           From my law firm, Gibson Dunn & Crutcher, you  
20 have my colleagues. Immediately to my left, we have  
21 Ms. Martina Monti, then we have Ms. Ankita Ritwik. We have  
22 my partner, Mr. Bob Weigel, and Mr. Pablo Garrido. And on  
23 the far end we have, from our counsel here in Colombia,  
24 Mr. José Zapata.

25           That's it from Claimants. We have others who are

1 watching with the public online.

2 PRESIDENT DRYMER: Very well. Thank you,  
3 Mr. Moloo. Welcome to your team. Welcome in particular to  
4 your clients.

5 Now, Ms. Zamora, you have the floor.

6 MS. ORDÓÑEZ PUENTES: Thank you, Mr. President.  
7 I will be the leading voice of Colombia. I am Ana María  
8 Ordóñez, International Defense Director for The Republic of  
9 Colombia.

10 And with your permission, I would like to give  
11 the floor to each one of them to introduce, if that's okay.

12 PRESIDENT DRYMER: Very well.

13 MS. ORDÓÑEZ PUENTES: Starting with our General  
14 Director.

15 MS. ZAMORA ÁVILA: Good morning, Mr. President,  
16 Honorable Members of the Tribunal. My name is Martha Lucía  
17 Zamora Ávila, Director General of the agency that is in  
18 charge of the legal defense of The Republic of Columbia.

19 MR. VEGA-BARBOSA: Good morning. My name is  
20 Giovanni Vega-Barbosa.

21 MR. VALDIVIESO: Good morning. My name is  
22 Camilo Valdivieso from the International Defense of the  
23 State.

24 MS. REYES: Good morning. My name is Mariana  
25 Reyes from the legal defense of the State.

1           CAPTAIN SENETTO: Captain Pedro Sanetto  
2 (phonetic) from the National Colombian Navy.

3           MS. MARTÍNEZ: Good morning, everyone. My name  
4 is Juana Martínez. I work at the Office of International  
5 Arbitration.

6           MS. SOSSA: Good morning to everyone. My name is  
7 Manuela Sossa, and I'm from the Agency for the legal  
8 defense of the State.

9           MS. DIAZ: Jennyfer Díaz, also the legal defense  
10 of the State.

11           Thank you.

12           PRESIDENT DRYMER: I'd like to ask now the  
13 eminent representatives of the United States of America who  
14 are participating to introduce themselves.

15           MR. BIGGE: Good morning, Mr. President, Members  
16 of the Tribunal. Can you hear me?

17           PRESIDENT DRYMER: Yes.

18           MR. BIGGE: Thank you. First of all, my name is  
19 David Bigge. I'm the Chief of Investment of Arbitration of  
20 the United States. I will be joined periodically  
21 throughout the day by Lisa Grosh, who is the Assistant  
22 Legal Advisor, and John Daly, who is the Deputy Assistant  
23 Legal Advisor for International Claims and Investment  
24 Disputes, all of us from the U.S. Department of State.

25           Before I cede the floor, let me take this

1 opportunity to thank the Tribunal, thank the Parties, and  
2 thank the Permanent Court of Arbitration for accommodating  
3 our virtual attendance today.

4 Thank you.

5 PRESIDENT DRYMER: Thank you, sir.

6 That's an excellent segue, because I would like  
7 to take the opportunity as well to express to the Parties  
8 the Tribunal's appreciation for the great professionalism  
9 and skill and the truly excellent work of each of their  
10 counsel.

11 It is largely thanks to counsel that we have  
12 arrived at this Hearing so well briefed and extremely well  
13 organized. The Tribunal is very grateful and looks forward  
14 to working with you over the next two days.

15 Allow me as well to thank the Republic for  
16 hosting this hearing in beautiful Bogota.

17 And I would be remiss if I did not acknowledge  
18 Claimant's and its counsel's very gracious agreement to  
19 hold the Hearing in the Colombian Capital.

20 I understand the reason for doing so has had a  
21 happy result. Mission accomplished.

22 Senior Vega-Barbosa is now a proud father. And  
23 at the same time, he is able to be with us at this Hearing  
24 to represent his Nation.

25 Moving on to the Hearing itself, we will, as you

1 know, be working according to a schedule developed jointly  
2 by the Parties and the Tribunal. We have two very full  
3 days. In fact, it's really one and a half days.

4 And with the assistance of counsel, the Tribunal  
5 will do its best to follow that schedule while ensuring  
6 throughout the fairness of the proceedings.

7 Before I invite The Republic of Colombia to  
8 present its opening submissions, are there any so-called  
9 housekeeping measures? Any procedural or administrative or  
10 logistical issues that counsel for any party would like to  
11 raise with the Tribunal?

12 I'll begin, as is traditional, with the Claimant.

13 MR. MOLOO: Not on behalf of Claimant. Thank  
14 you.

15 PRESIDENT DRYMER: Thank you, sir.

16 Señora Ordóñez?

17 MS. ORDÓÑEZ PUENTES: Not on behalf of Colombia.

18 PRESIDENT DRYMER: Very good.

19 Mr. Bigge, anything we need to address right now?

20 MR. BIGGE: Not right now, Mr. President.

21 Thank you.

22 PRESIDENT DRYMER: Thank you.

23 Very well. Without further ado, I invite the  
24 Respondent to make its Opening Submission.

25 I invite Respondent to start with the Opening

1 remarks.

2 OPENING STATEMENTS BY COUNSEL FOR RESPONDENT

3 MS. ZAMORA ÁVILA: Mr. President, Honorable  
4 Members of the Arbitral Tribunal, once again my greetings.

5 The case here today is part of our legal history.  
6 And I'm saying our legal history with initial upper case.  
7 All of the Colombian attorneys here present today are  
8 familiar with the St. Jose's Galeón as well as the  
9 controversy/the dispute that for more than three decades  
10 started between the Nation and the company Glocca Morra.

11 We have also known of the several claims that  
12 before D.C. Courts in Washington, D.C., and before the  
13 Inter-American Commission has been--have been presented by  
14 Sea Search-Armada/SSA LLC that allege expropriation of the  
15 rights over the Galeón already decades ago and that deserve  
16 to be compensated up to USD 17 billion.

17 Before those courts we were also accused of  
18 corruption and being arbitrary and also having consolidated  
19 rights for an unimaginable number. When we look at the  
20 text of those claims, the one before Washington, D.C.,  
21 court and also before the Inter-American court, we are  
22 really surprised when we see that even though the decision  
23 by the Supreme Court of Justice of 2007 never recognized  
24 the right over the Galeón, those proceedings, international  
25 proceedings in nature, are based mainly on the recognition

1 of that alleged right.

2           Clearly, it will always be easier to sell a fake  
3 legal reality beyond the State because it is the State  
4 that's the one that is familiar with it directly.

5           As you may know, on May 15th, 2012, Colombia and  
6 the U.S. started to work with the TPA. In Chapter 10 we  
7 see the direct investors of the party may initiate  
8 arbitration against the other party.

9           In the preamble, it is clear that the goal--the  
10 purpose of that Treaty is to reduce poverty and also to  
11 create new and better opportunities for employment among  
12 others to--for the sustainable replacement of informal  
13 activities such as the production and sale of drugs.

14           Even though we see a clear purpose and intent  
15 behind the TPA, today we are here faced with an alleged  
16 investor's claim that today--up to today, they have not  
17 been able to prove any investment.

18           This is a frivolous and reckless case, and that's  
19 the reason why, during the 45 days after the constitution  
20 of the Arbitral Tribunal, we invoked for the first time  
21 Article 10.20.5 under the Treaty with the U.S., and we also  
22 presented the four objections to the jurisdiction that you  
23 are already familiar with.

24           This is the first of five arbitrations initiated  
25 under this TPA, where Colombia is invoking this defense.

1 As Ms. Ordóñez will show, even though the facts of this  
2 case cover--span over four decades, there has been no  
3 recognition by the executive or by our highest court, of  
4 the right that the Claimant is presenting today as his  
5 protected investment.

6 I should be clear. Glocca Morra has never  
7 recognized an economic right over the St. Joseph's Galeón,  
8 much less over an alleged Discovery Area. And that's the  
9 reason why such a right could not be assigned to  
10 Sea Search-Armada Cayman or the Claimant.

11 Here we have a case that has been created by  
12 sophisticated counsel to obtain international jurisdiction  
13 which clearly never existed. For this reason, our legal  
14 team appears here today before you to defend ourselves from  
15 a multi-billion claim and for this Tribunal with an award  
16 that can be used--as an example sets two bases for the  
17 points of reference for the future.

18 First, an investor may not allege a right that  
19 was never recognized under the legal framework of the host  
20 country can be recognized by international tribunals.

21 Second, an investor cannot go--or resort to so  
22 many courts or tribunals as they are available and  
23 introduce so many changes to their arguments as they are  
24 necessary to maintain a State hostage to frivolous,  
25 inexistent claims, or claims that are time-barred.



1           And it is for this reason that in addition to the  
2 declaration of lack of jurisdiction that we are presenting  
3 here today before you, we are asking for this investor to  
4 be asked to pay costs and also to be asked to guarantee  
5 that they have the economic capability to cover the award  
6 on costs against them also.

7           Thank you for your participation. And also, with  
8 the indulgence of the President, I now give the floor to  
9 Ms. Ordóñez, who will be presenting in our Opening  
10 allegation on behalf of the Republic of Colombia.

11           MS. ORDÓÑEZ PUENTES: Before I continue with my  
12 presentation, I would like to offer to the Tribunal and the  
13 assistants printed versions of the presentation if you  
14 would like to have some.

15           PRESIDENT DRYMER: Counsel, I'll say right away  
16 that I won't need paper of anything that you're handing out  
17 during the hearing. Simply electronic copies, please.

18           MS. ORDÓÑEZ PUENTES: Okay. Good.

19           PRESIDENT DRYMER: But I don't know what my  
20 colleagues would like.

21           ARBITRATOR JAGUSCH: If you have a hard copy--

22           MS. ORDÓÑEZ PUENTES: We do have some hard  
23 copies. Yes, we do have.

24           PRESIDENT DRYMER: The other thing I would ask  
25 you is if you send us documents by email, please let me

1 know. Because I don't have my email on, so I won't see it  
2 unless you tell us there's a document waiting for us.

3 Thank you.

4 MS. ORDÓÑEZ PUENTES: Thank you.

5 PRESIDENT DRYMER: Counsel, have you got a copy  
6 for your friends, obviously?

7 MS. ORDÓÑEZ PUENTES: Yes, we do.

8 PRESIDENT DRYMER: Ms. Ordóñez, whenever you're  
9 ready.

10 MS. ORDÓÑEZ PUENTES: Thank you.

11 It is an honor to appear before this Tribunal to  
12 represent the country in this arbitration that allows us to  
13 tell you one of the most fascinating stories that have been  
14 told and dealt with in Colombia for the past 40 years.

15 It is a story full of history, but also full of  
16 lies. To avoid confusion, and before we enter the details  
17 that created that confusion, it is crucial to understand  
18 that Colombia's jurisdictional case is cleared and only  
19 demands a comparison exercise from the Tribunal, a  
20 comparison between the rights granted by the Colombian  
21 State and the rights Claimant is invoking before this  
22 Tribunal.

23 As you will see, Claimant is arguing that this  
24 Tribunal has jurisdiction based on the rights recognized by  
25 Resolution 354 of 1982 from DIMAR.

1           Resolution 354 recognized Glocca Morra Company as  
2 a reporter of an undetermined shipwreck located in specific  
3 coordinates which are established in the 1982 Confidential  
4 Report.

5           DIMAR did not grant and has never granted  
6 Claimant or its alleged predecessors any rights over the  
7 Galeón San José.

8           This was confirmed by the Colombian Supreme Court  
9 of Justice in 2007 when it upheld the rights granted by  
10 Resolution 354, determining in last instance that the  
11 undetermined rights were limited to the specific set of  
12 coordinates, and I quote, without including different  
13 spaces, zones, or areas, and framing those rights in  
14 Article 700 and 701 of the Colombian Civil Code. The  
15 Supreme Court of Justice did not grant any rights over the  
16 Galeón San José. Nowhere in Resolution 354 nor in the  
17 Colombian Supreme Court 2007 Decision will you find a  
18 reference to rights over the Galeón San José or to the  
19 so-called Discovery Area, which is a concept built by  
20 Claimant's counsel so that this Tribunal can somehow create  
21 a right Claimant has never had.

22           This is the case before you. And to reach the  
23 conclusion that this Tribunal lacks jurisdiction, you just  
24 need to read Resolution 354 and the Colombian Supreme Court  
25 Decision from 2007.

1           This case is not about whether Glocca Morra  
2 Company found the Galeón San José. Since 7 July 1994,  
3 based on scientific evidence, Colombia conclusively  
4 determined and publicly announced that Glocca Morra Company  
5 did not find the Galeón San José in 1982. What this case  
6 is about is whether Claimant has any rights over the Galeón  
7 San José.

8           The frivolous and abusive nature of this case  
9 lies in the fact that there is not a single document  
10 recognizing any right over the Galeón San José in favor of  
11 Claimant or any of its alleged predecessors.

12           Despite the situation, Claimant seeks to move to  
13 the merits so that this Tribunal is the one who creates  
14 those rights. So, in analyzing the facts of the dispute as  
15 presented by Claimant, the Tribunal should proceed with  
16 caution. SSA has litigated for over 30 years before  
17 different local, foreign, and international venues  
18 attempting to obtain the recognition of rights over the  
19 Galeón San José.

20           In its unsuccessful attempts, Claimant has  
21 repeatedly changed its narrative to accommodate the facts  
22 and their timing to evade the applicable statute of  
23 limitations in the corresponding fora.

24           In response, for over 30 years, Colombia has  
25 consistently denied that SSA or any of its alleged

1 predecessors have rights over the Galeón San José.

2 Claimant now appears before this Tribunal with an  
3 artificial factual and legal construction to claim that  
4 Resolution No. 85 of 2020 is the measure that fully  
5 eviscerated some property rights that it doesn't even have.

6 Claimant presents Resolution No. 85 as the act  
7 that affected its non-existent rights because, once more,  
8 Claimant must accommodate this narrative to avoid the  
9 statute of limitations.

10 Colombia insists that the only possible  
11 explanation for the absurdity of this claim is Claimant's  
12 abusive attempt to use both the TPA and the investor-state  
13 arbitration system to access the coordinates where the  
14 Galeón San José is really located.

15 This is unacceptable. The international  
16 jurisdiction should not be abused to bypass State's  
17 essential security interests.

18 With this, I conclude Colombia's opening remarks,  
19 and on the screen you see the content of Colombia's  
20 presentation.

21 Before I continue with the relevant facts of the  
22 case, I will give the floor to Mr. Vega-Barbosa, who will  
23 address important issues related to Article 10.20.5 of the  
24 TPA.

25 PRESIDENT DRYMER: Thank you.

1 MR. VEGA-BARBOSA: Mr. Chairman, members of the  
2 Tribunal, good morning. I would like to follow up on Mr.  
3 Chairman's remarks and express my gratitude for your  
4 flexibility. It has allowed me to be a parent for the  
5 first time and to be part of this important case on behalf  
6 of the Republic of Colombia.

7 Mr. Chairman and Members of the Tribunal, my  
8 first ask today is to clarify the relevant task of the  
9 Tribunal under Article 10.20.5 of the TPA.

10 The relevant provision is on the screen and we  
11 believe that the Tribunal is already very familiar with  
12 this content.

13 Now, after two rounds of written exchanges  
14 between the Parties, it is undisputed that, first, the  
15 Republic of Colombia filed a request under an Article  
16 called 10.20.5 on 22 July 2023, that is, within 45 days  
17 after the constitution of the Tribunal.

18 Second, the four preliminary objections filed by  
19 the Republic of Colombia are objections that the dispute is  
20 not within the Tribunal's competence.

21 Third, the proceedings on the merits are  
22 currently suspended.

23 And finally, Article 10.20.5 of the TPA does not  
24 prevent the Tribunal to exercise its discretion when  
25 deciding over Colombia's jurisdictional objections.

1                   However--

2                   PRESIDENT DRYMER: Excuse me. What does that  
3 mean? What discretion are you referring to?

4                   MR. VEGA-BARBOSA: At some point in time,  
5 Mr. Chairman, there was a dispute between the Parties on  
6 the relationship between Article 10.20.5 and the 2021  
7 UNCITRAL Rules.

8                   Since we are requesting a decision of the  
9 Tribunal on our preliminary objections, the dispute  
10 concerned whether the Tribunal was, indeed, to decide  
11 objections right now or whether the Tribunal could join the  
12 decision with the merits.

13                   And the Parties have come to agreement in their  
14 written submissions that the Tribunal has discretion to  
15 decide on our particular matter, to decide on our  
16 objections right now or exercise their discretion and  
17 decide on those objections at a further stage.

18                   Our position is that everything is at your  
19 disposal for you to decide that this case should be  
20 dismissed on jurisdiction.

21                   PRESIDENT DRYMER: Thank you. That's very  
22 helpful and will save time later on.

23                   Please proceed.

24                   MR. VEGA-BARBOSA: However, one main issue  
25 remains in dispute between Claimant and Respondent, and

1 that is whether the Tribunal must defer to Claimant's  
2 characterization of the relevant facts.

3 Claimant submits, and Respondent opposes this  
4 view, that for the purposes of this preliminary phase, the  
5 Tribunal must defer to Claimant's factual allegations  
6 concerning the merits.

7 And moreover, that Respondent's factual account  
8 mostly concerns matters that are relevant to the merits and  
9 quantum phase of this case.

10 Claimant's position is that the objectives of  
11 efficiency and cost effectiveness underlying  
12 Article 10.20.5 of the TPA are better served by addressing  
13 Colombia's jurisdictional objections in a prima facie  
14 basis, deferring to Claimant's allegations when they  
15 concern the merits of the case.

16 But this request is completely unwarranted for at  
17 least three reasons. First, because Colombia's preliminary  
18 objections do not require an examination of the merits of  
19 the case.

20 Second, because there is simply no legal basis in  
21 Article 10.20.5 of the TPA requiring the Tribunal to defer  
22 to Claimant's factual allegations to decide on objections  
23 against the competence of the Tribunal.

24 And third, because as a matter of principle,  
25 Claimant bears the burden of proof regarding compliance



1 with the conditions of consent of the Republic of Colombia  
2 to investor-state arbitration.

3 First, it should be by now axiomatic that a  
4 Respondent is not only entitled but required to properly  
5 substantiate its preliminary objections, including through  
6 the explanation of the relevant factual framework. This is  
7 precisely what Colombia has done in the present case.

8 However, and much to its regret, Respondent has  
9 been required and continues to be required to substantiate  
10 its preliminary objections against the background of a  
11 grossly mischaracterized factual framework and the  
12 continuous reversal of key facts by Claimant.

13 As you can see on the screen in the Statement of  
14 Claim, Claimant correctly noted that Resolution 48 of 1980  
15 had authorized G.M.C. Inc. to search for undetermined  
16 shipwrecks.

17 However, in the response to our Article 10.20.5  
18 submission, Claimant came to argue against the objective  
19 reality that Resolution 48 authorized G.M.C. Inc. to look  
20 specifically for the Galeón San José.

21 But, Members of the Tribunal, the fact that  
22 Colombia is required to correct the factual record doesn't  
23 mean that the discussion of the factual framework that is  
24 relevant and necessary to the examination of Colombia's  
25 preliminary objections requires an assessment of facts

1 related to the merits or quantum phase of this case.

2 To be clear, as has been explained in our written  
3 submissions and will be confirmed through today, none of  
4 Colombia's preliminary objections touch on the merits of  
5 the dispute, even if, based on the assessment of the  
6 relevant facts, the Tribunal becomes aware of the weakness  
7 of Claimant's case should the case move forward to the  
8 merits.

9 We will come to this when addressing each  
10 preliminary objection.

11 In conclusion, since none of the relevant facts  
12 are intertwined with the merits of this case, there is no  
13 reason not to assess Colombia's preliminary objections in  
14 full depth, including by fully assessing the factors  
15 relevant to their analysis.

16 Now, as argued by Colombia in the written  
17 exchanges, an invocation of Article 10.20.5 of the TPA as  
18 opposed to an objection under Article 10.20.4 of the TPA  
19 does not require the Tribunal nor the Respondent to defer  
20 to Claimant's self-serving characterization of the relevant  
21 facts and measures, nor to presume its factual allegations  
22 as true.

23 As a threshold matter, this is a submission under  
24 Article 10.20.5, not a submission under Article 10.20.4.  
25 Article 10.20.4 governs objections that as a matter of law,

1 a claim submitted is not a claim for which an award in  
2 favor of the Claimant may be made under Article 10.26 of  
3 the TPA.

4 And this is very important. Under the general  
5 rule of treaty interpretation as also understood by  
6 previous investment tribunals, such as the one in Renco vs.  
7 Peru.

8 And as expressly noted by the Non-Disputing Party  
9 in his 8 December 2023 submission, the conditions  
10 applicable to an objection under Article 10.20.4 do not  
11 apply to an objection under Article 10.20.5.

12 Without any need for further analysis, this means  
13 that the provision requiring to assume the facts alleged by  
14 Claimant as true for deciding an objection under  
15 Article 10.20.4 do not apply to objections to competence.

16 Finally, as noted by the Chevron v. Ecuador  
17 Tribunal, in any event--and I open quotes--this assumption  
18 is not meant to allow a Claimant to frustrate additional  
19 review by simply claiming enough frivolous allegations to  
20 bring its claim within the jurisdiction of the BIT.

21 Even if under Article--end of quote. Even if  
22 under Article 10.20.4 international investment tribunals  
23 have considered that if, from the evidence, the Tribunal  
24 finds that the facts alleged by the Claimant are shown to  
25 be false or insufficient to satisfy the prima facie test,

1 jurisdiction should be denied. That should be even truer  
2 in an allegation under Article 10.20.5.

3 Now, it being clear that Article 10.20.5 does not  
4 require to pursue Claimant's factual allegations as true,  
5 there is ample evidence, Members of the Tribunal, in the  
6 record that this is not the best way to go in this  
7 particular case with this particular Claimant.

8 As the Tribunal is aware, Appendices B and C  
9 accompanying Colombia's Reply and part of the Hearing  
10 Bundle showed clearly Claimant's proclivity to alter and  
11 even reverse critical factual narratives to avoid the  
12 applicable jurisdictional obstacles and further militate in  
13 favor of not presuming claimant's factual allegations as  
14 true.

15 As an example, on the screen we have Appendix B,  
16 which shows Claimant's willingness to reshape the relevant  
17 measure and dates of the alleged breaches to escape the  
18 effects of the applicable time limitation periods.

19 Finally, an invocation of Article 10.20.5 does  
20 not relieve Claimant of its burden of proof regarding the  
21 conditions of Colombia's consent to the jurisdiction of  
22 this Tribunal.

23 As the Tribunal is aware, the proposition that a  
24 Claimant must establish all elements of its case, including  
25 the facts relevant to show it meets all relevant

1 jurisdictional requirements is firmly rooted in customary  
2 international law and arbitral practice.

3           Moreover, as seen on the screen, the Tribunal in  
4 SGS vs. Paraguay and Phoenix vs. Czech Republic have made  
5 clear that the burden of proof principle applies in the  
6 jurisdictional context requiring Claimant to prove the  
7 facts necessary to establish jurisdiction. Meaning that if  
8 jurisdiction rests on the existence of certain facts, they  
9 must be proven at the jurisdictional stage. Arbitral  
10 tribunals also agree that the nature of the relevant  
11 evidence is also very important.

12           As determined in the *Hermanos Carrizosa vs.*  
13 *Colombia* proceedings under this very same treaty, the  
14 evidence adduced must be convincing, less they be  
15 disregarded for want or insufficiency of proof.

16           Finally, but very importantly, Members of the  
17 Tribunal, as noted in *Perenco*, the Tribunal must establish  
18 its jurisdiction based on the actual evidence, and not  
19 based on counsel's representations. We'll come several  
20 times to this very acute formulation.

21           As was shown, regardless of the invocation of  
22 Article 10.20.5 of the TPA, Claimant is fully obliged to  
23 establish the jurisdiction of the Tribunal, and the task of  
24 the Tribunal at this stage is no other than to fully assess  
25 whether the requisites of Colombia's consents to

1 investor-state arbitration under the TPA have been fully  
2 met.

3 Mr. Chairman, with your authorization, I will  
4 give the floor now to Ms. Ordóñez, who will proceed to  
5 explain the factual framework applicable to this case.

6 PRESIDENT DRYMER: Very well. Thank you.

7 MS. ORDÓÑEZ PUENTES: For the next minutes I will  
8 summarize what has happened over the past 40-plus years,  
9 during which Claimant has sought on several occasions to  
10 obtain the rights it doesn't have over the Galeón San José.

11 To generate confusion over the actual rights  
12 granted by Colombia, Claimant has presented a factual  
13 narrative which mixes what we call two parallel worlds.

14 First, we have the formal real world where  
15 Claimant's predecessors--predecessors requested, were  
16 authorized, explored, and reported the discovery of  
17 undetermined shipwrecked species within the coordinates  
18 they themselves identified in the 1982 Confidential Report.  
19 As we will see in the real world, Claimant even resorted to  
20 local courts where it was determined that rights granted in  
21 the real world have nothing to do with the Galeón San José  
22 and that any rights SSA could possibly claim over an  
23 undetermined shipwreck were subject to meeting several  
24 requirements.

25 In parallel, Claimant's predecessors started the

1 confusion by presenting a baseless narrative through which  
2 they somehow claimed rights over the Galeón San José  
3 despite not having discovered nor reported that specific  
4 shipwreck, and there not being a single formal document  
5 granting any rights over the Galeón San José.

6 This parallel narrative is what we call the  
7 virtual world, advanced mainly in several unilateral  
8 letters, but never within the formal administrative or  
9 judicial proceedings established in the Colombian legal  
10 system for the purposes of granting rights over shipwrecks.

11 Given this mix-up, I will spend the next minutes  
12 unraveling the confusing narrative over the facts Claimant  
13 has presented to show the reasons why this Tribunal has no  
14 jurisdiction over this case.

15 Mr. Chairman, Members of the Tribunal, this story  
16 begins in 1979, when GMC Inc. submitted before DIMAR a  
17 request to carry out, and I will quote, "marine exploration  
18 works in the Colombian Continental Shelf in the waters of  
19 the Atlantic Ocean for the purpose of establishing the  
20 existence of shipwrecked species, treasures, or any other  
21 element of historical, scientific or commercial value."

22 As the slide shows, GMC Inc.'s request did not  
23 mention the Galeón San José. There was no request to  
24 search for that specific shipwreck, but rather to search in  
25 four widespread areas of the Colombian sea. It is well

1 known that the Caribbean is famous for holding thousands of  
2 shipwrecks.

3           Following GMC Inc.'s request, on January 29,  
4 1980, DIMAR issued Resolution No. 48, which is--which, in  
5 its operative section, generally authorized--and I will  
6 quote--authorized Glocca Morra Company Inc. to carry out  
7 underwater exploration activities in three of the four  
8 requested areas.

9           On the slide you can see that Resolution No. 48  
10 was the one that authorized exploration activities in three  
11 of the four areas previously requested by GMC Inc. It  
12 didn't authorize exploration for the search of a specific  
13 shipwreck, let alone the Galeón San José. The reason for  
14 this is that GMC Inc. did not circumscribe its exploration  
15 request to a single specific shipwreck species, so DIMAR  
16 could not have granted any authorization permits over any  
17 specific shipwreck species.

18           Let me take a moment here to refer to one of  
19 Claimant's most disconcerting and distorted allegations in  
20 these proceedings; that Resolution No. 48 was issued  
21 specifically to authorize GMC Inc. to search for the Galeón  
22 San José, given that its preamble refers to previous  
23 companies that effectively requested that authorization for  
24 and reported the discovery of the San José.

25           Claimant's position doesn't resist scrutiny.



1 They pretend this Tribunal to interpret that the rights  
2 that are conferred by a formal administrative act from the  
3 Republic of Colombia, by means of which it allows private  
4 parties to explore its seabed should be construed and  
5 determined, not by the express terms of its operative  
6 paragraphs that grant the authorization, but rather by  
7 assumptions derived from the content of its preamble that  
8 refers to rights previously granted to unrelated third  
9 parties.

10 Mr. Chairman, Members of the Tribunal, the more  
11 reasonable construction of the references made by DIMAR in  
12 the preamble of Resolution 48 is that they provide context  
13 on previous expeditions developed in an area which is known  
14 to contain hundreds of shipwrecks.

15 But, in fact, when approached seriously and  
16 objectively, those preambular paragraphs do not assist  
17 Claimant's case. What this shows is that even when  
18 exploration rights are requested explicitly to look for a  
19 specific shipwreck species, and even when a private party  
20 is recognized as a reporter of that specific shipwreck  
21 species, no substantive rights derive for the reporter.  
22 Those companies, which were recognized as reporters of the  
23 San José, are not unduly claiming rights over that  
24 shipwreck or seeking compensation 40 years later.

25 In any case, even if Claimant's predecessors

1 believed to be searching for the San José, there is not a  
2 single document in the record to show that they asked for  
3 any correction or clarification of the operative section of  
4 Resolution No. 48. So now, before this Tribunal, they  
5 claim that the Colombian Government should have somehow  
6 guessed that this was their intention.

7           Claimant now argues that their alleged belief is  
8 enough for the Tribunal to extend the terms of the  
9 authorization granted by the Colombian Government.

10 Claimant's case rests on this unjustified extension of  
11 Resolution 48, which is an administrative act with specific  
12 effects that must be interpreted in a restrictive manner.

13           Having clarified this point, I will come back to  
14 the summary of the key facts.

15           After the exploration authorization, Claimant's  
16 alleged predecessors approached DIMAR several times seeking  
17 different authorizations.

18           One of these authorizations was granted by  
19 Resolution No. 753, through which DIMAR, acting upon GMC  
20 Inc.'s request, authorized GMC Inc. to transfer the rights  
21 previously granted by Resolution No. 48 of 1980 to Glocca  
22 Morra Company, which is a completely different legal entity  
23 incorporated under the laws of Cayman Islands.

24           Coming back to our timeline, we can see that  
25 after carrying out the exploration activities pursuant to

1 DIMAR's authorization for two years, Glocca Morra Company  
2 submitted--submitted a 15-page document dated 26  
3 February 1982, named the Confidential Report on the  
4 Underwater Exploration by Glocca Morra Company in the  
5 Caribbean Sea, Colombia. It is known as the 1982  
6 Confidential Report.

7           The 1982 Confidential Report is a crucial  
8 document because it contains the formal declaration of what  
9 Claimant's predecessors reported to the Colombian  
10 authorities. It's a document that was produced entirely by  
11 Glocca Morra Company containing the exploration activities  
12 it had carried out, what it had supposedly observed, and  
13 what was allegedly found. Ultimately, the 1982  
14 Confidential Report concluded that, and I will quote their  
15 words: "As indicated in Figure 9, there are several large  
16 and small targets of unknown composition in an area of just  
17 one mile per half mile. The main targets, in bulk and  
18 interest, are slightly west of the 76th Meridian and are  
19 centered around the Target A and its surrounding areas that  
20 are located in the immediate vicinity of 76 degrees, 00  
21 minutes, 20 seconds West, 10 degrees, 10 minutes, 19  
22 seconds North."

23           As it reads, the 1982 Confidential Report refers  
24 to some specific coordinates and not to a Discovery Area.

25           The so-called Discovery Area is an artificial

1 creation of Claimant's counsel to overcome the  
2 jurisdictional limits of their case. The record doesn't  
3 contain a single fact that points to term--to the term  
4 "Discovery Area" because it is not a protected concept  
5 under Colombian Law.

6 As you can see on the screen, Figure 9 included  
7 in the 1982 Confidential Report contains the description of  
8 their observations in detail both with regards to the  
9 target and the supposed surrounding areas.

10 As it reads, there was complete uncertainty over  
11 what was observed. Importantly, there is no mention of the  
12 so-called Discovery Area fabricated for the purpose of  
13 obtaining jurisdiction.

14 PRESIDENT DRYMER: Señora Ordóñez, I'm sure it  
15 will come as no surprise if I tell you that at some point  
16 during your remarks today or tomorrow, the Tribunal would  
17 be interested in your understanding of the words "in the  
18 immediate vicinity of the specific coordinates that are  
19 identified in the Confidential Report."

20 MS. ORDÓÑEZ PUENTES: Absolutely, Mr. President.

21 PRESIDENT DRYMER: You can do so now or later  
22 or--

23 MS. ORDÓÑEZ PUENTES: Yes.

24 PRESIDENT DRYMER: --tomorrow, as you will.

25 MS. ORDÓÑEZ PUENTES: Well, allow me to continue

1 with my presentation.

2 PRESIDENT DRYMER: Very good.

3 MS. ORDÓÑEZ PUENTES: Because I think we address  
4 that concern--

5 PRESIDENT DRYMER: Very good. I'm sure you will.

6 MS. ORDÓÑEZ PUENTES: --along the rest of the  
7 presentation, but we will have that in mind for tomorrow.

8 PRESIDENT DRYMER: Thank you.

9 MS. ORDÓÑEZ PUENTES: But, in fact, what is even  
10 more telling is that the 1982 Confidential Report does not  
11 contain one single reference to the Galeón San José. I ask  
12 everyone in this room this simple question: Why does the  
13 1982 Confidential Report, the official document produced by  
14 Claimant's predecessors, as a result of their exploration  
15 activities, make no reference to what is considered for  
16 them the greatest treasure in the history of humanity?

17 It is at the very least surprising considering  
18 such an exciting discovery, as Claimant has described it,  
19 that the formal document supporting Glocca Morra Company's  
20 alleged discovery and its alleged rights as are  
21 reported--as a reporter failed to use three simple but  
22 crucial words, "Galeón San José." The Republic of Colombia  
23 rejects the idea that to mention such a discovery would  
24 have been redundant.

25 What is more, the 1982 Confidential Report also

1 determined that further exploration and substantial capital  
2 investments were required for the purposes of identifying  
3 whatever had supposedly been found in the reported  
4 coordinates. This also shows that there was a complete  
5 uncertainty over what had presumably been found.

6 The 1982 Confidential Report does refer to a  
7 shipwreck, so Claimant pretends that the Tribunal replaces  
8 the word "shipwreck" for Galeón San José. Although there  
9 is no contemporary evidence in the record to support this  
10 replacement.

11 After Glocca Morra Company submitted the 1982  
12 Confidential Report to the Colombian authorities, DIMAR  
13 issued Resolution No. 354 from July 1st, 1982. As you can  
14 see on the screen, the operative section of Resolution No.  
15 354 recognized Glocca Morra Company as a reporter of  
16 treasures or shipwrecked species in the coordinates  
17 referred to in the 1982 Confidential Report. As it reads,  
18 rights were granted over undetermined shipwrecks in some  
19 specific coordinates. Just the coordinates.

20 Despite the clear terms of this resolution, which  
21 is the basis of the alleged rights, Claimant pretends this  
22 Tribunal to believe that Resolution 354 granted rights over  
23 the Galeón San José in the so-called Discovery Area.

24 Again, as with previous resolutions, Resolution  
25 No. 354 did not grant any rights over the Galeón San José.

1 In fact, it didn't even mention the Galeón San José.

2 This is hardly surprising, as it is the logical  
3 conclusion from everything that had happened within the  
4 real world up to this point.

5 In 1979, Glocca Morra Company, Inc., did not  
6 request authorization to search for the Galeón San José.  
7 Accordingly, in 1980, Resolution 48 did not authorize  
8 exploration activities specifically for the purpose of  
9 searching for the Galeón San José.

10 In 1982, Glocca Morra Company did not report the  
11 discovery of the San José. Consequently, Resolution 354  
12 simply recognized Glocca Morra Company as a reporter of  
13 treasures or shipwrecked species located in the specific  
14 coordinates referred to in the 1982 Confidential Report,  
15 nothing more, no vicinity or additional area.

16 By this moment, the end of 1982, it was evident  
17 that Glocca Morra Company had not discovered the San José  
18 and required further exploration. So they assigned its  
19 rights to SSA Cayman Islands, who continued to develop the  
20 underwater explorations. This assignment and the  
21 underwater explorations were authorized by Resolution No.  
22 204 dated March 24th, 1983.

23 This contemporaneous document reveals that the  
24 supposed discovery was far from certain and that further  
25 exploration for the purposes of identification was needed.

1           Although it is clear from what we have just seen  
2 that neither the 1982 Confidential Report nor Resolution  
3 No. 354 mentioned the Galeón San José, Claimant now argues  
4 that Colombia somehow recognized the alleged discovery.

5           And here we enter through what I announced as the  
6 virtual parallel world, in where Claimant and its  
7 predecessors have, since 1982, unsuccessfully attempted to  
8 obtain the recognitions--the recognition of rights over the  
9 Galeón San José.

10           To begin, Claimant asserts that Colombia's own  
11 Navy officials recognized the supposed discovery while they  
12 were on board the vessels that they say searched for,  
13 located, and identified the Galeón San José.

14           To prove their point, Claimant's counsel has  
15 presented the picture on screen, which has no date,  
16 location, or any other relevant information for this case.

17           Second, Claimant relies on a report from an  
18 inspector onboard the Heather Express, a vessel hired by  
19 SSA Cayman to conduct exploration activities in 1983.

20           Contrary to Claimant's assertions, the  
21 Inspector's Report does not provide any evidence of the  
22 supposed discovery of the Galeón San José. Instead, the  
23 report simply describes the general purpose of the  
24 expedition, which, as can be seen on the screen, was that  
25 of carrying out, and I quote, "explorations and, if



1 possible, extract a sample of the remains of a shipwreck  
2 found within their authorized area," which they supposed to  
3 be the San José.

4           What the Inspector's Report actually reveals, if  
5 anything, is that Claimant's predecessors supposed that  
6 they found--had found the San José.

7           PRESIDENT DRYMER: Señora Ordóñez, it might not  
8 seem this way, but the Members of the Tribunal have agreed  
9 to minimize their interruptions, but to restrict ourselves  
10 to questions that might clarify particular points now so as  
11 to save time later on.

12           I've read your submissions. I've heard  
13 your--heard your submissions regarding the alleged  
14 participation of the Colombian Navy in the work of the  
15 Heather Express.

16           Just to be clear, does Colombia deny that the  
17 Navy was involved, or are you simply telling us that SSA  
18 hasn't met a burden of proof?

19           MS. ORDÓÑEZ PUENTES: That's exactly the point.  
20 SSA has not met the burden of proof for what they are  
21 alleging before this Tribunal, which is that a Colombian  
22 Navy official recognized that they found the Galeón San  
23 José. That's the point.

24           PRESIDENT DRYMER: Right. But it's not an  
25 affirmative denial on your part that any member of the Navy

1 or members of the Navy participated?

2 MS. ORDÓÑEZ PUENTES: That is correct.

3 PRESIDENT DRYMER: Very good. Thank you.

4 That--that clarifies--that clarifies that point. Please  
5 proceed.

6 MS. ORDÓÑEZ PUENTES: Again, the facts don't lie.  
7 By that moment, not even Claimant's own predecessors had  
8 any certainty of having found the San José. This was just  
9 a mere belief. And it is absolutely clear from this  
10 document that the belief did not come from the Colombian  
11 Navy official, as Claimant suggests, but from the company  
12 itself.

13 Claimant's futile attempt to cherry-pick from  
14 this document and separate the Inspector's Log from the  
15 report makes no difference. Neither the report nor the  
16 Inspector's Log certifies the discovery of the Galeón San  
17 José or proves that the Navy official recognized any  
18 alleged discovery. I invite the Tribunal to carefully  
19 review this document to confirm what I am saying.

20 Let me be clear. By the time this expedition was  
21 carried out in September of 1983, which is over a year  
22 after the 1982 Confidential Report, there was a simple  
23 remote belief by Claimant's predecessors of having found  
24 the San José. No certainty, but mere hypothesis and  
25 assumptions.

1           But that is not all. Still in the virtual world,  
2 Claimant asserts that its predecessors began negotiating a  
3 contract specifically for the salvage of the San José.

4           Here, Claimant relies on a letter dated March 12,  
5 1982, to argue that by then both DIMAR and Glocca Morra  
6 Company believe that the Galeón San José had been located.

7           This is not true. This letter simply contains  
8 Glocca Morra Company's self-serving recount of the facts  
9 without providing any evidence of when or where was the  
10 Galeón San José discovered.

11           The letter not only fails to disprove the fact  
12 that the 1982 Confidential Report did not mention the  
13 discovery of the San José, but makes all the more  
14 surprising and unacceptable that, in that key document,  
15 Glocca Morra Company had failed to report the finding of  
16 the Galeón San José.

17           On the contrary, if this letter, in fact,  
18 predated the submission of the 1982 Confidential Report,  
19 why didn't Glocca Morra Company refer to the San José in  
20 the 1982 Confidential Report?

21           Although contemporaneous correspondence does not  
22 mention the existence, let alone the purpose, of salvaging  
23 the Galeón San José in advancing in the false argument that  
24 Parties were supposedly negotiating the salvage of the  
25 Galeón San José, Claimant has used a letter dated August of

1 1984 sent from DIMAR to SSA Cayman supposedly attaching a  
2 draft contract for the salvage of shipwrecked antiques  
3 drafted by the Presidency.

4 Claimant says that this shows that Colombia was,  
5 in fact, negotiating with SSA Cayman Islands for the  
6 recovery of the San José. However, contemporaneous facts  
7 show otherwise.

8 This letter dated August 23rd, 1984, refers to a  
9 Contract Minute for an Archeological Survey and Recovery of  
10 Shipwrecked Antiquities. There is no attachment to this  
11 letter in the record, so Claimant points us all to another  
12 exhibit that has a different name and different parties.

13 In any case, the most important aspects--aspect  
14 of this document is the fact that this supposed draft  
15 contract does not even mention the Galeón San José. If  
16 Colombia was allegedly negotiating with Claimant's  
17 predecessors for salvaging the San José, why did the  
18 supposed draft contract not reflect this purpose?

19 Finally, Claimant uses another letter from DIMAR  
20 dated November 2nd, 1984, sent within the virtual world to  
21 make you believe that Colombia was negotiating specifically  
22 for the salvage of the San José.

23 Contrary to Claimant's assertions, the reference  
24 to the Galeón San José, which was made only to recall that  
25 it was replying to SSA Cayman Island's previous

1 communications on what was still merely the possible  
2 location of the Galeón San José, falls short from being a  
3 recognition of the supposed discovery of the San José or  
4 the fact that Colombia granted any rights over that  
5 specific shipwreck. Colombia has consistently and  
6 unequivocally expressed that by that moment, the Galeón San  
7 José had not been discovered. Claimant's predecessors were  
8 merely presenting a hypothesis that needed further  
9 exploration and identification.

10           Mr. Chairman, Members of the Tribunal, precisely  
11 because the Galeón San José had not been located by that  
12 moment, Colombia continued its efforts to locate this  
13 shipwreck and contacted third parties for the purpose of  
14 searching for and identifying the San José.

15           An example of this can be seen on the screen. It  
16 is a cable from the U.S. Embassy in Colombia to the U.S.  
17 State Department.

18           As this document shows, Colombia contacted  
19 different states, including the United States, expressing  
20 its interest in, and I quote, "the search, identification,  
21 and the eventual underwater salvage of the Spanish colonial  
22 shipwreck, the Galeón San José."

23           But what is even more interesting is that by that  
24 moment, the location of the Galeón San José was so  
25 uncertain that, as the document shows, Colombia expressed

1 that it would not guarantee the existence of the Galeón San  
2 José but would grant rights to search for other shipwrecks.

3 This is additional contemporary evidence of the  
4 fact that the Galeón San José had not been located by that  
5 time. Claimant's assertions that Colombia had somehow  
6 recognized the discovery of the San José simply don't add  
7 up. They are falsely based on pure assumptions and  
8 artificial constructions on behalf of Claimant's legal  
9 counsel.

10 What this actually proves is that unlike the  
11 negotiations with Claimant's predecessors in the early  
12 1980s, which did not even mention the Galeón San José, in  
13 the late 1980s Colombia did negotiate for the specific  
14 purpose of searching, identifying, and salvaging the San  
15 José.

16 And it is precisely because by that moment, the  
17 supposed discovery of the San José was a mere hypothesis  
18 presented by Claimant's predecessors, that in 1988 Colombia  
19 entered into an MoU with the Swedish Government for the  
20 purpose of identifying and salvaging the San José.

21 But what is also interesting is that the MoU  
22 shows that Colombia was not seeking to defraud Claimant's  
23 alleged predecessors.

24 As you can see on the screen, the MoU sought to  
25 establish an Evaluation Committee to assess any discovery,

1 and declared that, if the shipwrecked species was  
2 determined to be located within the coordinates reported by  
3 Glocca Morra Company in 1982, the Evaluation Committee  
4 would include a representative of Sea Search-Armada to  
5 which Glocca Morra Company's rights had previously been  
6 transferred.

7           Of course, this is something that Claimant has  
8 conveniently chosen to ignore. Colombia was not acting and  
9 has never acted behind Claimant's back.

10           Despite the fact that Colombia did not conclude  
11 any agreement with Sweden or any other State, it did  
12 continue to seek ways to corroborate the hypothesis  
13 presented by Claimant's predecessors in the parallel  
14 virtual world; that is, the discovery of the Galeón San  
15 José in the coordinates of the 1982 Confidential Report.

16           That is why on October 21st, 1993, Colombia  
17 signed Contract No. 544 with Columbus Exploration for the  
18 purpose of locating and identifying shipwrecked species in  
19 the area referred to in the 1982 Confidential Report.

20           The oceanographic study was carried out by  
21 Columbus Exploration between June 24 and July 3, 1994.

22           After returning to land, the results of the  
23 expeditions were--of the expedition were informed to the  
24 Office of the President of the Republic of Colombia who  
25 issued a press release on July 7, 1994, informing that--and

1 I will quote the exact words of the press release:

2 "The Government of Colombia, after reviewing the  
3 evidence presented by Columbus Exploration, Inc., following  
4 their exploration of the area whose coordinates were  
5 furnished by the nation to the contractor, being the same  
6 coordinates informed in 1982 by the Glocca Morra Company,  
7 Inc., Sea Search-Armada has concluded that no shipwreck is  
8 located thereto, and consequently, no traces of the Galeón  
9 San José either."

10 Mr. Chairman, Members of the Tribunal, through  
11 this document, Colombia informed to the public opinion,  
12 including Claimant's alleged predecessors, that it had  
13 absolute certainty that the Galeón San José was not located  
14 in the coordinates reported in the 1982 Confidential  
15 Report.

16 The results of the oceanographic study were  
17 presented in the Columbus Report, which was submitted on  
18 August 5th, 1994. The object of this study was to  
19 corroborate if the Galeón San José was located in the  
20 coordinates of the 1982 Confidential Report.

21 It is not true, as Claimant asserts, that the  
22 Columbus Report does not indicate which coordinates were  
23 searched. A simple look at the cover page of the Columbus  
24 Report would have easily led Claimant to see that the study  
25 was carried out in the coordinates latitude 10 degrees, 10



1 minutes, 19 seconds North; longitude 76 degrees, 00  
2 minutes, 20 seconds West.

3           As you can see on the screen, these are the exact  
4 same coordinates reported in the 1982 Confidential Report.  
5 Therefore, there should be no doubt that the study was  
6 conducted precisely in the coordinates where Claimant's  
7 predecessors argued to have located without reporting the  
8 biggest alleged treasure in the history of humanity.

9           Claimant has attempted to discredit the Columbus  
10 Report and question its reliability without providing any  
11 evidence or even--or even explaining its supposed flaws.

12           Claimant's predecessors' only complained about  
13 not being invited to participate in the expedition, and the  
14 fact that Colombia did not submit this to the civil action  
15 initiated by Claimant's predecessors within the real world.

16           The truth is that the Columbus Report was the  
17 result of a serious, independent, and highly technical  
18 study. The Republic of Colombia could have easily decided  
19 to develop the study to test Claimant's hypothesis on its  
20 own. There was no legal duty to contact any third-party  
21 for the purpose of verifying the hypothesis and much less  
22 to include SSA Cayman as Claimant suggests.

23           However, seeking the highest standards of  
24 transparency, Colombia contacted Columbus Report from the  
25 United States, which by that moment was one of the world's

1 best renowned companies in the field. Also, the whole  
2 operation was audited by scientists from the Ocean Science  
3 Research Institute, also from the United States.

4 Furthermore, Beta Analytics, which was used by  
5 Claimant's predecessors for the 1982 Confidential Report,  
6 was also used by Colombia to test the sample--the samples  
7 for the Columbus--for the 1994 Columbus Report.

8 Mr. Chairman, Members of the Tribunal, the study  
9 conducted by Columbus Exploration completely disregarded  
10 the hypothesis created in the parallel virtual world that  
11 the expedition was tasked with verifying.

12 On screen is the Executive Summary of the  
13 Columbus Report. Ultimately, what the Columbus Report  
14 concluded is that no shipwreck was located within the  
15 examined area. The wood sample that was analyzed did not  
16 correspond to a species used in the construction of ships.  
17 And in any case, the wood sample, which appeared to be a  
18 root, was alive and grew during the modern age, therefore  
19 being impossible for it to have been part of a ship from  
20 the colonial era.

21 It is also worth noting that, as recognized by  
22 Claimant, Columbus Exploration examined not just the  
23 coordinates referred to in the 1982 Confidential Report,  
24 but also an area hundreds of times greater than those  
25 coordinates so that there were no errors regarding the

1 coverage of the areas of the coordinates.

2           The facts are clear and do not allow any  
3 interpretation. In 1994, Colombia adopted as its own the  
4 conclusions of the Columbus Report; that is, that no  
5 shipwreck was located in the areas reported in the 1982  
6 Confidential Report and, therefore, there were no traces of  
7 the Galeón San José.

8           As you can see, even in the virtual parallel  
9 world in which Claimant had allegedly found the Galeón San  
10 José in 1982, Colombia was able to scientifically prove  
11 since 1994 that this was not true.

12           Mr. Chairman, Members of the Tribunal, we will go  
13 back now to the real world and the actual rights that were  
14 conferred by Resolution 354.

15           Based on these rights, on 13 January 1989, SSA  
16 Cayman filed a complaint before the 10th Civil Court of the  
17 Circuit of Barranquilla. In 1989, SSA Cayman resorted to  
18 the Civil Action in order to obtain a recognition of  
19 property rights over 50 percent of the assets that  
20 possessed the quality of treasure located in the  
21 coordinates and contiguous areas referred to in the 1982  
22 Confidential Report.

23           This was the subject matter of the proceedings as  
24 described by the 10th Civil Court of the Circuit of  
25 Barranquilla. SSA Cayman never opposed to such statement

1 and, as you can see, it does not make any reference to the  
2 so-called Discovery Area nor to property rights over the  
3 Galeón San José.

4 In a document dated 6 July 1994, the 10th Civil  
5 Court of the Circuit of Barranquilla declared that SSA  
6 Cayman was entitled to 50 percent of the property rights  
7 over the assets that qualified as treasure located within  
8 the coordinates and surrounding areas referred to in the  
9 1982 Confidential Report.

10 This 1994 Decision was rendered by a Colombian  
11 judge in accordance with the relief sought by SSA Cayman in  
12 its complaint, and no property rights were recognized over  
13 the Galeón San José.

14 Subsequently, upon SSA Cayman Islands' request on  
15 12 October 1994, the 10th Civil Court issued an injunction  
16 order over the goods qualifying as treasure that were  
17 rescued or extracted from the area determined by the  
18 coordinates indicated in the 1982 Confidential Report.

19 This 1994 Secuestro Decision made no reference to  
20 the Galeón San José nor to the so-called Discovery Area.  
21 In fact, the 1994 Secuestro Decision explicitly  
22 acknowledged that the Civil Action did not concern the  
23 rescue, finding, or discovery of the remains of the Galeón  
24 San José or whether it was located or not in the  
25 coordinates reported in the 1982 Confidential Report.

1 Instead, the subject matter of the Civil Action was to  
2 determine if, pursuant to the applicable law, the report  
3 made by Glocca Morra Company granted this company property  
4 rights over the assets found at the reported site.

5 And this explains why Colombia did not and was  
6 not required to adduce as evidence the Columbus Report  
7 within the Civil Action. The Columbus Report was about the  
8 Galeón San José, whereas the Civil Action was not.

9 The injunction granted holds over the goods it  
10 found within the coordinates indicated in the 1982  
11 Confidential Report. It does not cover the area such as  
12 Claimant wrongfully contended in its written submissions.  
13 This means that Colombia was not and is currently not  
14 precluded from entering into the area.

15 Subsequently, on 27 March 1997, in the context of  
16 the appeal raised by both Colombia and SSA Cayman, the  
17 Superior Court of the Judicial District of Barranquilla  
18 confirmed both the 1994 Civil Court and the 1994 Secuestro  
19 Decision.

20 The final and definitive decision of the Civil  
21 Action was issued on 5 July 2007 by the Colombia Supreme  
22 Court of Justice upon both Colombia's and SSA Cayman's  
23 cassation appeal. The 2007 final Supreme Court Decision  
24 partially reversed the 1994 Civil Court decision in respect  
25 of two matters:

1           First, it clarified that even if Glocca Morra  
2 Company was recognized as a reporter of treasures or  
3 shipwrecked species, historical or archeological monuments  
4 could not qualify as treasure, so the Court declared that  
5 not every asset found within the coordinates reported by  
6 Glocca Morra Company could, ipso facto, qualify as  
7 treasure.

8           Second, the Supreme Court specified that the  
9 assets in respect of which the declaration of property was  
10 made--and I quote: "The terms of the decision correspond  
11 only to those which are located in the coordinates referred  
12 to in the Confidential Report on Underwater Exploration  
13 carried out by Glocca Morra Company without including,  
14 therefore, different zones, spaces or areas."

15           These, Members of the Tribunal, are the terms  
16 under which Colombia's Supreme Court of Justice recognized  
17 the property rights granted by Resolution 354 which gave  
18 rise to this arbitration.

19           No interpretation effort needs to be done to  
20 reach this conclusion that comes out from reading the  
21 decision.

22           It is worth noting that nowhere in the Supreme  
23 Court's decision you will find the reference to the  
24 so-called Discovery Area that Claimant wants this Tribunal  
25 to believe it was somehow recognized by the Colombian

1 authorities. This decision was not challenged. SSA Cayman  
2 didn't even request a clarification of the operative  
3 paragraph of the 2007 Supreme Court Decision, which  
4 expressly excluded different zones, spaces, or areas from  
5 the declaration of property rights, unlike what was decided  
6 by the lower courts of first and second instance within the  
7 Civil Action.

8           The facts show that Colombia's judiciary did not  
9 recognize Claimant's alleged predecessor's right to the  
10 Galeón San José for the main reason that Colombia's  
11 domestic courts did not and could not recognize SSA  
12 Cayman's rights to 50 percent of the value of the Galeón  
13 San José because they did not file such a request.

14           The Supreme Court actually emphasized that there  
15 was no evidence that the 1982 Confidential Report referred  
16 to any shipwreck, much less to the San José.

17           The Supreme Court of Justice further found that  
18 Resolution 354 recognized Glocca Morra Company as a  
19 report--and I quote: "as a reporter of treasures or  
20 shipwrecked antiquities without referring to a specific  
21 vessel, much less the San José."

22           After the 5 July 2007 Supreme Court's decision,  
23 SSA Cayman signed an Asset Purchase Agreement with SSA,  
24 LLC, a U.S. incorporated company, pursuant to which it  
25 allegedly acquired the DIMAR resolutions as well as other

1 assets.

2 We will deal with the APA as part of our  
3 preliminary objections under Article 10.28.

4 Following the 2007 Supreme Court's decision and  
5 the 18 November 2008 APA, Colombia received several  
6 requests from SSA, LLC, pretending to extend their actual  
7 rights and demanding access to the shipwreck.

8 And here is where they complete the confusion  
9 when they tried to merge the rights granted in the real  
10 world and the non-existent rights from the virtual parallel  
11 world. On the screen you can see that before the TPA  
12 entered into force Colombia made clear that nowhere had the  
13 Supreme Court recognized, directly or indirectly, access to  
14 the shipwreck or any right of recovery.

15 You can see that although they didn't have any  
16 right, SSA, LLC, even threatened the government to  
17 unilaterally initiate preparations to recover the alleged  
18 shipwreck.

19 After the failed attempt of extending before the  
20 Colombian authorities the rights actually granted by  
21 Resolution 354 and the Supreme Court Decision, Claimant  
22 initiated an international campaign based on a flagrant lie  
23 that the 2007 Supreme Court Decision recognized SSA  
24 Cayman's 50 percent property rights over the so-called  
25 treasure of the Galeón San José and that Colombia had



1 definitively confiscated its rights, allowing it as early  
2 as 2013 to claim a compensation up to USD 17 billion. Of  
3 course, the notion of vested rights over the Discovery Area  
4 did not exist back then.

5           Mr. Vega will deal in depth with the 7 December  
6 2010 U.S. civil action and the 15 April 2013 petition  
7 before the Inter-American Commission on Human Rights as  
8 part of the *ratione temporis* and *ratione voluntatis*  
9 preliminary objections.

10           For now, you will see that in both instances,  
11 which took place either well before the TPA entered into  
12 force--this is on May 15, 2012, which is the case of the  
13 U.S. DC District Court, or well outside the critical date  
14 for the three-year statute of limitation period of the TPA,  
15 which is 18 December 2019, SSA, LLC, was of the view that,  
16 first, Colombia's conduct had perfected a confiscation of  
17 its alleged rights over the San José as well as several  
18 instances of discrimination and arbitrariness, thereby  
19 allowing it to claim a compensation as high as  
20 USD 17 billion.

21           Second, that Colombia's measures were already  
22 definitive and triggered an expropriation of its property  
23 rights over the Galeón San José without compensation as  
24 well as several instances of arbitrariness.

25           On 24 October 2011, the D.C. District Court

1 rejected SSA's claims because they were time-barred and  
2 denied the enforcement of the 2007 Supreme Court Decision  
3 because it was not a money judgment.

4 On 8 April 2013, the United States Court of  
5 Appeals for the District of Columbia Circuit decided  
6 Claimant's appeal, stating that the D.C. District Court had  
7 properly granted Colombia's motion to dismiss.

8 Subsequently, a new Civil Action was filed by  
9 Claimant on 23 April 2013, claiming it had suffered  
10 damages, including the loss of amounts invested in the  
11 preparation for the salvage operation as well as funds  
12 expended in responding to the Colombian government's  
13 actions and threats. The new Civil Action and the petition  
14 filed before the Inter-American Commission of Human Rights  
15 were withdrawn on 20 February 2015.

16 Despite all the facts that have already been  
17 presented, SSA insisted with the confusion of the real and  
18 the virtual world and resumed the desperate strategy of  
19 sending countless letters to different Colombian  
20 authorities, advancing their erroneous interpretation of  
21 the 2007 Supreme Court Decision and pretending to enforce  
22 rights over the Galeón San José that they didn't have.

23 In 2015, SSA sent Colombia at least 12 letters  
24 stating its position with regards to the 2007 Supreme Court  
25 Decision and requesting to be taken to areas which exceeded

1 the coordinates referred to by the Colombian Supreme Court  
2 of Justice.

3 Colombia was clear then, as it is being clear  
4 now. On May 27, 2015, the Ministry of Culture informed SSA  
5 that the conversations had nothing to do with any specific  
6 shipwreck, as they were limited to the 2007 Supreme Court  
7 Decision which, as already mentioned, had nothing to do  
8 with the Galeón San José.

9 In that same letter, the Ministry of Culture  
10 asked SSA to confirm what it considered to be the margin of  
11 error of the coordinates referred to in the 2007 Supreme  
12 Court Decision. The margin of error was a concept they  
13 included before the Ministry in one of the letters  
14 submitted in 2015.

15 In response, on June 9, 2015, SSA addressed the  
16 Ministry of Culture and expressed that, in their view, the  
17 immediate vicinity or surrounding area of the coordinates  
18 reported in the 1982 Confidential Report were all the areas  
19 included in Section 1 of Article 1 of Resolution No. 48 of  
20 1980.

21 For the Tribunal's reference, in 2015, they  
22 wanted to extend rights over areas that amounted to 18  
23 times Cartagena, which is an area bigger than the entire  
24 city of New York.

25 Mr. Chairman and Members of the Tribunal, this is

1 not what Resolution 354 granted. Let us all recall that  
2 Resolution 354 recognized Glocca Morra Company as a  
3 reporter of an undetermined shipwreck in specific  
4 coordinates and not in one of the entire areas of  
5 exploration.

6           Contemporaneous facts show that as early as 2015,  
7 Claimant submitted before Colombian authorities its broad  
8 and irrational interpretation that pretended to exceed the  
9 rights recognized and upheld by the Supreme Court of  
10 Justice. Claimant was not successful with the extension of  
11 rights strategy before the Colombian authorities.

12           So now Claimant is asking this Tribunal to grant  
13 rights over a whole section of the area it was authorized  
14 to explore in and not over the areas it reported to have  
15 supposedly found something to advance a claim over the  
16 Galeón San José to which they don't have a right at all.

17           This shows that SSA has never had any idea of  
18 where the Galeón San José is located. By creating notions  
19 like Discovery Area, Claimant and its counsel have sought  
20 to generate confusion, but what they are really doing is  
21 that they are asking the Tribunal to create a right they  
22 were not successful to obtain from Colombian authorities or  
23 international adjudicators.

24           Despite the countless letters and unfounded  
25 assertions contained in them, Colombia has always acted in

1 good faith and been responsive when answering to Claimant's  
2 communications. This was the case when Colombia, in a  
3 letter dated July 28, 2015, expressed its willingness to  
4 facilitate the verification of the area determined in the  
5 coordinates established in the Supreme Court's Decision  
6 according to the 1982 Confidential Report that is an  
7 integral part of Resolution 354 of 1982 issued by DIMAR.

8           It is not true, as Claimant has stated, that  
9 Colombia has rejected a joint verification. This letter  
10 clearly shows that Colombia has been willing to conduct  
11 this joint verification over the areas referred to by the  
12 Supreme Court Decision.

13           But Claimant has been the one who has rejected  
14 this option, shockingly expressing that it would make no  
15 sense to conduct such a verification since it recognizes  
16 that nothing is located in the coordinates reported in the  
17 1982 Confidential Report and instead requesting to be taken  
18 to areas which exceed the ones referred to by the Supreme  
19 Court.

20           Mr. Chairman, Members of the Tribunal, the facts  
21 show that Claimant is fully aware that there is nothing in  
22 the coordinates recognized by Resolution 354.

23           In 2015, Claimant was not successful in their  
24 strategy of expanding or creating additional rights, let  
25 alone forcing a sovereign country to act according to its

1 desires despite not providing any evidence of having any  
2 actual right to support its request.

3           While SSA continued with its overwhelming tactic  
4 of sending countless letters to different Colombian  
5 authorities, on December 5, 2015, the President of the  
6 Republic of Colombia publicly announced the discovery of  
7 the Galeón San José.

8           This was the first time that any Colombian  
9 authority has recognized the discovery of the San José. As  
10 you can see on the screen, the highest executive authority,  
11 the President of the Republic of Colombia, publicly  
12 informed that the Galeón San José had been discovered on  
13 November 27, 2015.

14           This discovery was not made by SSA or any of its  
15 predecessors. If all previous expressions had not been  
16 clear enough, by this moment it was evident that, as  
17 publicly informed, Colombia did not recognize the discovery  
18 of the Galeón San José by Claimant or any of its alleged  
19 predecessors and much less any rights over this shipwreck.

20           Based on unverified news reports from 2018, which  
21 supposedly leaked the location of the Galeón San José,  
22 Claimant asserts that the actual discovery of the San José  
23 in 2015, and I quote, "lay well within the area identified  
24 in the 1982 Confidential Report," and thus, Colombia  
25 reportedly found the San José precisely where the 1982

1 Report said it was located.

2 This false accusation, which Colombia rejects in  
3 its entirety, is rather poorly supported. It is based on a  
4 news report from one single news portal, Infobae, with no  
5 scientific support.

6 Despite that in 2018 Claimant apparently believed  
7 in the content--in the contents of the news report, it  
8 didn't activate any form of domestic or international  
9 mechanisms such as the one established in the TPA, for  
10 example, to claim their alleged rights.

11 In the aftermath of the actual discovery of the  
12 San José, SSA continued its overwhelming tactic of sending  
13 countless letters to different Colombian authorities.

14 As you can see on the screen, tired of this, on  
15 February 5, 2016, the Ministry of Culture replied to one of  
16 SSA's letters, taking note of the fact that it had  
17 recognized that no shipwreck was in the reported  
18 coordinates and asking it to refrain from sending its  
19 continuous and exhausting communications on this issue.

20 Mr. Chairman, Members of the Tribunal, Claimant's  
21 attitude has been exhausting and abusive. Over this period  
22 of time, it has written countless letters to different  
23 authorities such as DIMAR, the National Navy, the  
24 Shipwrecked Antiquities Commission, the Ministry of  
25 Culture, the Vice-President, and even the President of the

1 Republic. This fact cannot go unnoticed.

2 Each and every time Colombian authorities have  
3 been emphatic and unequivocal: Claimant's predecessors did  
4 not find the San José, and SSA has no rights over this  
5 shipwreck.

6 Despite Colombia's respectful request to refrain  
7 from further writing on this issue, SSA continued  
8 approaching Colombian authorities during the years of 2016,  
9 2017, 2018, and 2019. My colleague will later dive into  
10 all of these communications to prove that for years  
11 Claimant has been aware of the alleged breach that would  
12 derive from Colombia's consistent and unequivocal acts or  
13 measures.

14 For the moment, let me just refer to two of the  
15 letters which I believe are extremely clear in presenting  
16 Colombia's State conduct with regards to SSA's rights.

17 First, we have a letter from January 5, 2018,  
18 through which the Ministry of Culture expressly informed  
19 Claimant that it didn't have any right over the Galeón San  
20 José. It clarifies that the 2007 Supreme Court Decision  
21 didn't uphold any right over the Galeón San José precisely  
22 because the 1982 Confidential Report didn't even mention  
23 it.

24 How can Claimant now come to argue that by this  
25 moment it could still somehow claim hypothetical rights



1 over the Galeón San José? What else could and should  
2 Colombia do to inform SSA that it does not and cannot claim  
3 any right over the Galeón San José?

4           Second, we have the letter from the  
5 Vice-President of the Republic of Colombia dated June 17,  
6 2019. As you can see on the screen, through this letter,  
7 the Vice-President reminded SSA that it had no right over  
8 the Galeón San José, thereby quashing, once again, any  
9 expectation of rights that Claimant could still possibly  
10 have after more than 30 years of unequivocal denials from  
11 Colombia.

12           Mr. Chairman, Members of the Tribunal, these  
13 letters leave no doubt. The Republic of Colombia does not  
14 and has never recognized in favor of SSA any right over the  
15 Galeón San José.

16           Just to be clear, SSA has never had and could  
17 never have any rights over the Galeón San José for one  
18 simple reason: It did not discover the Galeón San José.  
19 This has been clear for almost 30 years, and no new fact or  
20 measure can lead to a different conclusion. In any case,  
21 any possible claim would be time-barred.

22           SSA is now claiming in this Arbitration that the  
23 judgment issued by the Supreme Court of the Judicial  
24 District of Barranquilla dated 29 March 2019 upheld its  
25 alleged rights over the Discovery Area. This, again, is a

1 gross misrepresentation of the decisions rendered by  
2 Colombia's judiciary within the Civil Action.

3           First, it is worth clarifying that, as can be  
4 seen on the screen, the reason why Colombia requested the  
5 lifting of the 1994 Secuestro Decision was because it no  
6 longer served any purpose, considering that the Civil  
7 Action had already been terminated through the issuance of  
8 the 2007 Supreme Court Decision.

9           Second, by Claimant's own admission, this 2009  
10 [sic] Secuestro Decision is a reinstatement of the 1994  
11 Secuestro Decision, which, as it was previously explained,  
12 ordered an injunction over the goods, it found, qualifying  
13 as treasure that were rescued or extracted from the area  
14 determined by the coordinates indicated in the 1982  
15 Confidential Report and not over any area and much less  
16 over the so-called Discovery Area.

17           Therefore, the 2019 Secuestro Decision is an  
18 injunctive relief in the form of a seizure of assets that  
19 does not create any property rights.

20           In fact, as can be seen on the screen, the 2019  
21 Secuestro Decision acknowledged that the materialization of  
22 the seizure is contingent upon the extraction or rescue of  
23 the goods, if found, located in the coordinates indicated  
24 in the 1982 Confidential Report, which cannot be made  
25 without prior authorization from the nation.

1           Consequently, the 2019 Secuestro Decision has no  
2 material effect over Colombia's jurisdictional objections  
3 in this arbitration. It is a mere reinstatement of the  
4 1994 Secuestro Decision which never recognized Claimant's  
5 rights over a Discovery Area, much less to the Galeón San  
6 José.

7           Members of the Tribunal, by this point you  
8 understand why Resolution 85, issued in 2020 to declare the  
9 shipwreck of the Galeón San José as an asset of national  
10 cultural interest is immaterial to this case. There is no  
11 connection between Resolution 85 of 2020 and Resolution 354  
12 of 1982 and the Supreme Court's 2007 Decision.

13           Relating Resolution 85 of 2020, with the facts of  
14 this case, contradicts legal technique and logic, but is  
15 the only argument they have to go to the merits so that  
16 this Tribunal awards a 10 billion dollar claim by creating  
17 inexistent rights over the Galeón San José.

18           I think this might be a good time for a break.

19           PRESIDENT DRYMER: Thank you, Señora Ordóñez.  
20 But before we break, I know that at least one member of the  
21 Tribunal has some questions--or a question that he'd like  
22 to put to you now. And I say at least one member of the  
23 Tribunal.

24           ARBITRATOR JAGUSCH: Yes. Thank you, Counsel.

25           I just have a question relating to the logic of

1 the application, and it arises out of the location of the  
2 San José.

3 So, the government of Colombia has taken the  
4 position publicly and in these proceedings that it has  
5 found the Galeón San José, so it knows the location.

6 Would I be right in assuming that if that  
7 location was not in the area of the coordinates stated in  
8 the 1982 Confidential Report, that would be an absolute  
9 defense to the Claimant's claims?

10 Maybe think about that question.

11 MS. ORDÓÑEZ PUENTES: Yes.

12 ARBITRATOR JAGUSCH: Or is it the case that  
13 without your wanting to concede the exact location, the  
14 location is within the area of the coordinates stated in  
15 the 1982 Confidential Report, and your case is that they  
16 didn't find it?

17 MS. ORDÓÑEZ PUENTES: Thank you.

18 The location of the Galeón San José is not the  
19 point that this Tribunal should be looking at because  
20 Claimant does not have any right over the Galeón San José.

21 In any case, to respond to your question: Back  
22 in 1994, Colombia adopted, as an act of State, the Columbus  
23 Report, which confirmed that the Galeón San José is not in  
24 the coordinates located in the 1982 Confidential Report,  
25 which is the right they have. They didn't have additional

1 rights--

2 ARBITRATOR JAGUSCH: Counsel, I understand that.  
3 I understand that.

4 But my question is: If you could identify the  
5 location where it is, which is demonstrably not in the area  
6 of the Confidential--Confidential Report, surely that would  
7 be an absolute defense to the Claimant's claims. Or not.  
8 I don't know. It would be--

9 MS. ORDÓÑEZ PUENTES: Yes. And, actually,  
10 Colombia already did that with the Columbus Report  
11 pre-treaty.

12 ARBITRATOR JAGUSCH: No. I'm sorry. I think  
13 you're slightly misunderstanding my point.

14 I'm not talking about whether someone had a  
15 look--someone else had a look in the area and what they  
16 came up with.

17 My question is: If you could demonstrate that  
18 the San José is not in the area of the--as identified in  
19 the 1982 Confidential Report, one would expect Colombia to  
20 put that forward as an absolute defense.

21 MS. ORDÓÑEZ PUENTES: Yeah, that would be, but--

22 ARBITRATOR JAGUSCH: Okay. Right. So--and I  
23 accept you don't want to give the exact location. But are  
24 we to infer from your not putting forward that absolute  
25 defense that it has been located in the area identified in

1 the 1982 Confidential Report?

2 MS. ORDÓÑEZ PUENTES: No. Because that area was  
3 already searched for in 1994, and its contents and results  
4 are included in the Columbus Report.

5 ARBITRATOR JAGUSCH: Yeah. But searching for  
6 something and not finding it doesn't mean that something is  
7 not there. I spend my life searching for things and not  
8 finding them. And then someone finds it there, right.

9 And history is full of vessels and aircraft and  
10 other things--

11 MS. ORDÓÑEZ PUENTES: Yes.

12 ARBITRATOR JAGUSCH: --being searched for and not  
13 found.

14 But this isn't conclusive evidence that something  
15 isn't at a certain place; right? It's just despite the  
16 efforts of certain people to look in that area, they've  
17 been unable to find something.

18 MS. ORDÓÑEZ PUENTES: Well, that was never  
19 rebutted scientifically, and it's the only--it's the  
20 evidence that you have in the record to confirm that the  
21 San José is not located there.

22 In any case, the point where the San José is  
23 located is not relevant for this Tribunal, because even if  
24 the San José was there, which it's not, Claimant has no  
25 rights over the Galeón San José. Claimant would still need

1 to advance a lot of proceedings before the Colombian  
2 authorities so that this Tribunal can grant any right over  
3 the San José because they are, like, five steps behind.

4 ARBITRATOR JAGUSCH: I understand all that. I'm  
5 just trying to understand your position insofar as it  
6 concerns the location and the rights asserted.

7 Because none of us need to be here. We don't  
8 need to be debating this if, it seems to me, subject to  
9 what Claimants have asserted at this point, if the actual  
10 location is demonstrably outside the area identified in the  
11 1982 Confidential Report. That would just be the end of  
12 the matter.

13 So if one were to infer from the fact that you're  
14 not running that defense that it is in such an area--I  
15 accept you have several other points you wish to make. But  
16 is the first of them, okay, it's in that area, but they  
17 can't claim it because they didn't find it; all they found  
18 was a root and something which didn't amount to a  
19 shipwreck? In other words, they missed it. And because  
20 they missed it, they're not entitled to bring any claim in  
21 respect of it?

22 MS. ORDÓÑEZ PUENTES: Yeah. Well, we have the  
23 recognition that it is not that the Galeón is not located  
24 in the coordinates and they are claiming a vicinity area  
25 which amounts--which is bigger than the New York City.

1 That's one point.

2 And another point is that, as we have mentioned,  
3 the location of the Galeón San José is a matter of State  
4 security. It is reserved.

5 So the reason why we are not presenting before  
6 this Tribunal where the Galeón is located is because we are  
7 not willing to allow Claimant to use--instrumentalize this  
8 arbitration to obtain the coordinates where the Galeón San  
9 José is located. That's reserved and it's a secret of  
10 State.

11 ARBITRATOR JAGUSCH: I understand that. And you  
12 make this point in your application and you made it again  
13 this morning that the--what you construe to be the central  
14 objective of these proceedings is for the Claimant to  
15 ascertain the actual location, and that would be an abuse,  
16 et cetera.

17 But if the actual location is in an area in  
18 respect of which they would have no rights anyway, what is  
19 the harm to them knowing?

20 MS. ORDÓÑEZ PUENTES: For them to knowing where  
21 is the Galeón San José? Because we need to protect the  
22 Galeón San José.

23 ARBITRATOR JAGUSCH: Well, I presume you're  
24 taking measures to protect it already.

25 MS. ORDÓÑEZ PUENTES: Yeah. Absolutely. It's



1 already protected. But still one of the measures to  
2 protect it is to keep the coordinates in reserve.

3 ARBITRATOR JAGUSCH: Okay. Well, have a think  
4 about this discussion.

5 MS. ORDÓÑEZ PUENTES: Yeah.

6 ARBITRATOR JAGUSCH: And you've got more time to  
7 deal with the issues later. Thank you.

8 MS. ORDÓÑEZ PUENTES: Thank you. We will.

9 PRESIDENT DRYMER: Mr. Wobeser, any questions at  
10 this state?

11 ARBITRATOR CLAUS VON WOBESER: No.

12 PRESIDENT DRYMER: Allow me just to clarify one  
13 point. I believe you answered the question just a moment  
14 ago.

15 Colombia has taken no position on the press  
16 article that says that it found--it knows the precise  
17 coordinates; is that correct? In other words, you're not  
18 saying it's right; you're not saying it's wrong. You're  
19 saying nothing about that because the precise coordinates  
20 remain a State secret.

21 MS. ORDÓÑEZ PUENTES: Yes. What we say is that  
22 news report has no scientific support at all.

23 PRESIDENT DRYMER: Understood.

24 MS. ORDÓÑEZ PUENTES: And the coordinates are  
25 still reserved and protected.

1           PRESIDENT DRYMER: Very good. I think that's  
2 important to get on the record.

3           Fine. Let's break--

4           ARBITRATOR CLAUS VON WOBESER: One--I do want--I  
5 would like to have a copy--hard copy of--because the  
6 quality, for whatever reasons, is not the same on my  
7 computer.

8           MS. ORDÓÑEZ PUENTES: Yes.

9           ARBITRATOR CLAUS VON WOBESER: So, if I could get  
10 a hard copy. Thank you very much.

11           PRESIDENT DRYMER: We're scheduled, more or less,  
12 for a ten-minute break now. Does that still suit you,  
13 Counsel, before you continue with your presentation?

14           Fine. So it's 10:51. Let's come back at 11:01  
15 as punctually as possible, please.

16           Thank you. We are adjourned.

17           (Brief recess.)

18           PRESIDENT DRYMER: Thank you. We're back. Back  
19 live, as they might say on CNN or Fox.

20           Señora Ordóñez--Señor Vega-Barbosa, please  
21 continue.

22           MR. VEGA-BARBOSA: Mr. Chairman, Members of the  
23 Tribunal, again, good morning.

24           Colombia will now move forward with the  
25 association of its preliminary objections against the

1 competence of the Tribunal.

2 We propose the following outline. In--for  
3 instance, Respondent will show that SSA, LLC, our Claimant,  
4 does not own or control our protected investment under  
5 Article 10.28 of the TPA.

6 Now, due to time constraints, call on a  
7 Respondent will not substantiate in this presentation its  
8 *ratione personae* objection, and respectfully refers the  
9 Tribunal to its written submissions for these purposes.

10 In any case, as we will see several references  
11 regarding the lack of a protected investment are relevant  
12 to determine whether a Claimant has met its burden of proof  
13 with respect to the definition of "protected investor" in  
14 Article 10.28 of the TPA.

15 In a second instance, Respondent will  
16 substantiate its *ratione temporis* and *ratione voluntatis*  
17 preliminary objection.

18 Turning to our first preliminary objection, our  
19 proposition is simple: Claimant cannot show it possesses a  
20 protected investment under Article 10.28 of the TPA because  
21 it cannot show its alleged predecessors were conferred  
22 pursuant to Colombia's domestic law with a right over the  
23 so-called Discovery Area, much less over the Galeón  
24 San José in particular.

25 The controlling provision is on the screen. And,

1 again, we are confident the Tribunal is fully aware of the  
2 content of this article, so we will simply note that among  
3 the forms of--forms--I mean, the forms of qualifying  
4 assets, we have subparagraph (g), licenses, authorizations,  
5 permits, and similar rights conferred pursuant to domestic  
6 law; and subparagraph (h), other tangible or intangible,  
7 movable or immovable property and related property rights,  
8 such as leases.

9           The non-disputing party has to provided us with  
10 two important statements in respect to Article 10.28.  
11 First, that regardless of any question as to the legality  
12 of the investment where Article 10.28.(g) is invoked, the  
13 relevant authorization, license or other right must have  
14 been conferred pursuant to domestic law.

15           Actually, this is nothing but what  
16 Article 10.28.(g) expressly provides.

17           Second, that even under an expedited procedure,  
18 because the Tribunal is making the final finding on this  
19 issue, the burden of proof lies fairly and squarely on the  
20 Claimant to demonstrate that the jurisdictional  
21 requirements at issue were met.

22           Now, we propose the following outline in light of  
23 the relevant debates and the outstanding issues after two  
24 rounds of written submissions.

25           In the first instance, we will set the ground

1 firm and clear by recalling Claimant's definition of the  
2 alleged protected investment in the present case.

3 Second, we will address whether the analysis  
4 under Article 10.28 is a matter of the merits.

5 And, third, we will address whether Claimant has  
6 met its burden to prove that its alleged predecessors were  
7 conferred with the alleged investment pursuant to  
8 Colombia's domestic law.

9 Let's clarify first which is the alleged  
10 investment in this case according to Claimant.

11 On the screen you have Paragraph 171 and 212 of  
12 the Rejoinder, the last submission by Claimant. So that it  
13 is clear for everyone here, allow me to read from said  
14 paragraphs.

15 Paragraph 171 says: First, pursuant to the APA,  
16 SSA owns and controls the rights granted by Article 700 and  
17 701 of the Colombian Civil Code pursuant to DIMAR  
18 Resolution Nos. 48 and 354.

19 The same is said at Paragraph 212. I open  
20 quotes: Here the investment in question is the right to  
21 50 percent of the treasure at the Discovery Area. And this  
22 right was vested in SSA's predecessors--we said "alleged  
23 predecessors"--by the operation of, inter alia, DIMAR  
24 Resolution Nos. 0048 and 0354 pursuant to Articles 700-701  
25 of the Civil Code of Colombia as confirmed by the Supreme

1 Court in 2007.

2 In short, according to Claimant, upon discovery,  
3 Article 700 and 701 of the Colombian Civil Code vested in  
4 Glocca Morra Company a 50 percent right over what Claimant  
5 calls a "Discovery Area," which is said to include the  
6 Galeón San José.

7 Now, important things have changed in Claimant's  
8 elaboration on the relevant basis for the putative  
9 investment from the Statement of Claim and the response to  
10 our Article 10.20.5 submission to the Rejoinder.

11 As shown on the screen, a consistent and critical  
12 argument in Claimant's Notice of Intent, Statement of  
13 Claim, and response to Colombia's Article 10.20.5  
14 submission have been that the source of Claimant's rights  
15 was DIMAR Resolutions 0048 and 0354.

16 Paragraph 176 of the response was clear: The  
17 rights vested in SSA's alleged predecessors under DIMAR--  
18 under the DIMAR Resolutions.

19 Moreover, as seen on the screen at Paragraph 206  
20 of the response, Claimant even reprimanded the Republic of  
21 Colombia for mischaracterizing its position as to the  
22 relevant legal basis for the investment, alleging that--and  
23 I open quotes--Colombia mischaracterizes both SSA's  
24 position, which has consistently been that its rights arise  
25 from the DIMAR Resolutions as confirmed by the 2007 Supreme

1 Court Decision.

2 But with the Rejoinder, Claimant now submits that  
3 the alleged vested right is to the Discovery Area as a  
4 whole, which includes the Galeón San José, and that the  
5 rights were vested in the alleged predecessors by  
6 Articles 700 and 701 of the Colombian Civil Code.

7 Now, we do see an important modification of  
8 Claimant's case. Claimant appears, but only appears to, no  
9 longer rely on the DIMAR Resolutions of 1980 as the basis  
10 of its rights.

11 Moreover, Claimant appears to no longer define  
12 the relevant investment as 50 percent rights over the  
13 alleged treasure of the Galeón San José, but rather a right  
14 over the so-called Discovery Area which allegedly includes  
15 the Galeón San José.

16 But let's not forget that this is a Claimant  
17 whose history conduct is characterized by its willingness  
18 to alter critical factual and legal narratives. This means  
19 it would not be a surprise if today Claimant once again  
20 changes a critical factual or legal narrative regarding its  
21 alleged investment.

22 For this reason, we will address the most  
23 pressing and overarching legal issue in this part of the  
24 case, which is whether Claimant can prove it was conferred  
25 pursuant to Colombia's domestic law with rights over the

1 alleged Discovery Area which is said to contain the Galeón  
2 San José in particular.

3 PRESIDENT DRYMER: Before you do, would you  
4 please just clarify for me what the change in position is  
5 as far--it's still not clear to me.

6 All right. Is it the use of the word "Discovery  
7 Area" you say in the Rejoinder? Is it the reference to the  
8 Civil Code? And/or is it the reference to the Supreme  
9 Court judgment? Where is the change in position?

10 MR. VEGA-BARBOSA: Yeah. This is important,  
11 Mr. Chairman.

12 PRESIDENT DRYMER: I think so. That's why I'd  
13 like to understand it.

14 MR. VEGA-BARBOSA: It is important, and we think  
15 that the modification was prompted by our reply. Because  
16 in the reply, we showed that--where they intend to rely on  
17 Article 10.28.(g) considering the DIMAR Resolutions as the  
18 legal basis of the investment, they will have to prove that  
19 certain conditions applicable to these resolutions, for  
20 example, the approval by DIMAR of the assignment would have  
21 to be met.

22 We believe they find these difficult to  
23 establish, so they now no longer rely, apparently, on the  
24 DIMAR Resolutions but, instead, on Article 700 and 701.

25 That would mean, Mr. President, that a whole



1 section of our preliminary objections concerning  
2 Article 10.50.(g), which specifically concern the DIMAR  
3 Resolutions, are no longer relevant.

4 But we do see the possibility and, in fact, we  
5 see the reference to the DIMAR Resolution still in their  
6 Memorial, so that means that we still have to make an  
7 argument in that regard.

8 But regarding the new focus on Article 700 and  
9 701, will prove--again, under Article 10.28.(g)--that they  
10 have not proven that those rights they are now claiming, a  
11 right to the so-called Discovery Area, was granted,  
12 pursuant to Article 700 and 701.

13 And this is a new argument, we believe,  
14 completely because the notion of the Discovery Area is only  
15 part of their last Memorial, so we will focus our  
16 presentation on that section in particular and mainly on  
17 the interpretation of the Supreme Court of Article 700 and  
18 701 and whether it is a basis to claim a right over the  
19 Discovery Area.

20 PRESIDENT DRYMER: Isn't the Discovery Area, as  
21 defined by Claimant--you might tell me I should ask them,  
22 but I'm going to ask you first and, if necessary, I'll ask  
23 Claimant afterward.

24 Isn't the Discovery Area, as they've defined it,  
25 simply a shorthand for what they call the vicinity of the

1 coordinates?

2 MR. VEGA-BARBOSA: I think you should ask them,  
3 but I will--

4 PRESIDENT DRYMER: Do you understand it to be  
5 that?

6 MR. VEGA-BARBOSA: Yeah. Yeah. We will do our  
7 best to answer your question. And we say--we will address  
8 this, but I will actually answer to you right now.

9 There is no legal basis under Colombian law for a  
10 so-called Discovery Area or a right over a Discovery Area  
11 as interpreted--and we will go very deeply in this--as  
12 recognized by Resolution 0354. This was explained by  
13 Ms. Ordóñez. The rights are only recognized in respect to  
14 specific coordinates.

15 PRESIDENT DRYMER: That's the point; right?

16 I guess I'm asking, isn't the use--isn't the  
17 focus--your focus on "Discovery Area" as wording a bit of a  
18 red herring or mermaid food--right?--since it is simply  
19 shorthand for what Claimants say they have always claimed  
20 and has always been recognized, which is the vicinity of  
21 specific coordinates?

22 MR. VEGA-BARBOSA: Yeah. We have put a lot of  
23 thought into that question, actually--

24 PRESIDENT DRYMER: I'm sure.

25 MR. VEGA-BARBOSA: --Mr. Chairman. And what we

1 have to say in that regard is that it is not for us to  
2 interpret the law. The law was already interpreted  
3 pre-treaty.

4 And what the Supreme Court of Justice said is  
5 that upon the applicable law, Article 700 and 701, and upon  
6 the applicable Resolution 0354, the only right that could  
7 be declared was a right over the specific coordinates  
8 indicated in the 1982 Confidential Report without including  
9 any additional areas.

10 PRESIDENT DRYMER: And that's a reference to the  
11 Supreme Court Decision of 2007?

12 MR. VEGA-BARBOSA: Yes.

13 PRESIDENT DRYMER: Understood. Right. Thank you  
14 for indulging these questions. Please proceed.

15 ARBITRATOR JAGUSCH: Could I just ask a question  
16 for clarification as well? What is--what is the area of a  
17 coordinate? Like, is it a point, or is it a square mile or  
18 a nautical mile?

19 And I'm sorry if it's in the record and I've  
20 missed it, but what is--ignore the area of the coordinate.  
21 A coordinate itself is what?

22 MR. VEGA-BARBOSA: Yeah. We can give you the  
23 answer because we have been working with the experts on  
24 these matters, the people from the Navy, and a coordinate  
25 is 10 square meters. That's what you--what normal people

1 would easily identify, 10 square meters.

2 That is why--and I will actually come back to  
3 Ms. Ordóñez's reference to the 2015 letter by Claimant to  
4 the Colombian Government.

5 That is why it's so absurd that when Colombia  
6 asked contemporaneously Claimant about the notion of the  
7 immediate vicinity, their response was that it was the  
8 whole Exploration Area Number 1 in Resolution 0048, because  
9 that would amount to an area larger than the City of  
10 New York.

11 Now, Ms. Ordóñez was very prudent, and she said  
12 that it's an area bigger than the City of New York. But  
13 actually, the area, if you measured that, is bigger than  
14 the area of the City of New York including the Hudson Bay.

15 That's far from a coordinate. And, in our  
16 position, far from an immediate vicinity. And that was  
17 settled. That was informed by Claimant pre-treaty--no,  
18 post-treaty, but with a three-year litigation period.

19 Apologies for that.

20 PRESIDENT DRYMER: I'm not sure it's relevant,  
21 but I'm not sure you mean Hudson Bay. Hudson Bay is in  
22 Canada.

23 The Hudson River?

24 MR. VEGA-BARBOSA: The Hudson River. Hudson river  
25 Sorry, sorry.

1           PRESIDENT DRYMER: Very good.

2           MR. VEGA-BARBOSA: Arbitration people are not  
3 close to Washington, D.C.

4           PRESIDENT DRYMER: Very good. Please proceed.

5           So that's 10 square meters, you're saying, is--

6           MR. VEGA-BARBOSA: That's the coordinate.

7           PRESIDENT DRYMER: Well, I don't want to get into  
8 evidentiary matters. But your representation is that  
9 10 square meters is what is understood in the scientific  
10 community as the--effectively the accuracy of a GPS  
11 coordinate, I suppose, you know, at several hundred meters  
12 below sea level; is that correct?

13           MR. VEGA-BARBOSA: That's--I will have to come  
14 back.

15           PRESIDENT DRYMER: Very good. That's fine. But  
16 that's your understanding of what "immediate area" might  
17 mean?

18           MR. VEGA-BARBOSA: Our understanding.

19           PRESIDENT DRYMER: The area of a coordinate, to  
20 answer the question put by Mr. Jagusch.

21           MR. VEGA-BARBOSA: Yeah. The area of a  
22 coordinate is 10 square meters.

23           PRESIDENT DRYMER: 10 square meters.

24           MS. ORDÓÑEZ PUENTES: 3 times 3. So it's  
25 9 meters. Approximately.

1 PRESIDENT DRYMER: Right. Understood.

2 Thank you. Please proceed.

3 MR. VEGA-BARBOSA: Thank you, Mr. Chairman.

4 Now, we must say from the outset--and the  
5 Tribunal is probably aware of this already--that Claimant  
6 has invoked Section 10 of the TPA without being able to  
7 provide you with a single formal document. A single formal  
8 document where any competent Colombian authority had  
9 recognized Glocca Morra Company with a right over the  
10 so-called Discovery Area, let alone one including the  
11 Galeón San José.

12 In other words, should Claimant prevail in this  
13 Arbitration, your award, Members of the Tribunal--your  
14 award would be the first, a unique document under  
15 domestically, foreignly, or internationally, where a right  
16 over the so-called Discovery Area would exist or could have  
17 ever been recognized. And we say that this is no--this is  
18 not how investment arbitration works.

19 ARBITRATOR JAGUSCH: Sorry, Counsel. Could I  
20 just ask a point of clarification?

21 If a coordinate is roughly 10 square  
22 meters--9 square meters, it must be that surely--I'll put  
23 it to you, but correct me if I'm wrong--that when you're  
24 talking about searching a seabed, rights must accrue in the  
25 area of a coordinate, otherwise it would require with

1 unbelievable specificity the location of whatever it is  
2 that's being looked for; right? Like, say, a shipwreck.

3           So, in other words, if you don't get it to within  
4 9 square meters, you have no rights over it.

5           So it's--so it seems to me logically--but tell me  
6 if I'm wrong, if I misunderstand the situation. In the  
7 field of searching for shipwrecks, it must be understood  
8 that relevant areas are those areas in the immediate  
9 vicinity of a precise location.

10           MR. VEGA-BARBOSA: Yeah. Again--

11           ARBITRATOR JAGUSCH: Now, if that's the case, and  
12 Claimants use the word "Discovery Area" in that context,  
13 they're not creating any new legal definition of the word  
14 "Discovery Area."

15           So I'm trying to understand what the objection  
16 would be to the Tribunal accepting the concept of Discovery  
17 Area.

18           MR. VEGA-BARBOSA: We submit that the notion  
19 Discovery Area for the purposes of this arbitration has a  
20 massive substantial importance, because they are  
21 establishing that it is the Discovery Area which their  
22 alleged predecessors consolidated as the investment.

23           However, we submit that such notion simply does  
24 not exist on the law. And the reason why we say it does  
25 not exist on the law is not merely because of the

1 superfluous argument that the so-called Discovery Area  
2 notion does not exist under Colombian law formally,  
3 semantically. It's because, as noted--and we don't have to  
4 create law on this matter--as noted already by DIMAR, what  
5 the 1982 Confidential Report granted Claimant with was a  
6 right to whatever was located in the precise coordinates.

7           And in applying the relevant law to the relevant  
8 facts, Articles 700 and 701 of the Civil Code, Resolution  
9 354, to the 1982 Confidential Report, what the Supreme  
10 Court of Justice recognize was no right to a discovery  
11 area, but the exact opposite, a right to what Resolution  
12 354 was already recognizing that was the right over the  
13 specific coordinates, and it says, without including any  
14 additional areas.

15           Now, I believe that this is a very late  
16 discussion. Because if they considered that the relevant  
17 law should have provided them with a vicinity area  
18 additional to the precise coordinates, they should have  
19 come back to DIMAR to modify the resolution, or they should  
20 have come back to the Supreme Court for an interpretation  
21 or even a revision of the judgment, and none of that  
22 happened contemporaneously.

23           So this is a really bad moment for us to argue  
24 it, but at least we have the contemporary documents to  
25 provide you with honest objective answers based on the



1 actual exhibits.

2 If I may.

3 ARBITRATOR JAGUSCH: Please.

4 MR. VEGA-BARBOSA: I would like to just finish my  
5 idea and tell you that you don't activate the jurisdiction  
6 of arbitral tribunals for arbitral tribunals to create  
7 rights where none was previously recognized under domestic  
8 law. The process we believe and we say is the exact  
9 opposite.

10 Now, this leads us to assess whether the analysis  
11 under Article 10.28 is a matter of the merits. And this is  
12 important because Claimant has argued that this is a matter  
13 of merits, the question of whether or not they are granted  
14 with an investment because, as you see it on the screen,  
15 the question of whether SSA had rights capable of  
16 expropriation as of the date of Resolution 85 depends on  
17 the factual question of whether the San José shipwreck lies  
18 within the Discovery Area.

19 And this goes to your question to Ms. Ordóñez,  
20 Arbitrator Jagusch, and I will spend quite some time  
21 answering your question.

22 And we say that this is not a merits matter for  
23 at least two reasons.

24 First, because whether Claimant has come to this  
25 Tribunal with a protected investment, not a

1 one-day-to-be-protected-investment, concerns the scope of  
2 application of Section 10 of the TPA, and as seen on the  
3 screen, Claimant admits that whether the alleged breach  
4 falls within the scope of application of the TPA is a  
5 jurisdictional matter.

6 Second, this is not a matter of merits because  
7 this objection is not about the factual question of whether  
8 the San José lies within the so-called Discovery Area.

9 On one hand, this case is truly about whether  
10 Claimant can prove for jurisdictional purposes that prior  
11 to the commencement of this arbitration it was conferred  
12 pursuant to domestic law with a right to the so-called  
13 Discovery Area, which allegedly includes the Galeón San  
14 José.

15 On the other, as was explained by Ms. Ordóñez and  
16 will be further addressed in a few seconds, the question  
17 whether domestic law granted Glocca Morra Company with a  
18 right over the Discovery Area, which includes the Galeón  
19 San José, was already decided, in last instance, pre-treaty  
20 by the Supreme Court of Justice.

21 We have no more to say for the moment in this  
22 regard.

23 PRESIDENT DRYMER: Didn't the Supreme Court  
24 decide that SSA or its predecessors had certain rights--I'm  
25 not going to define the rights--over treasure found within

1 a particular area? And I'm not going to get into a  
2 discussion of the particular area. Is that correct?

3 MR. VEGA-BARBOSA: We are perfectly comfortable  
4 saying that pursuant to the 2007 Supreme Court Decision,  
5 they have rights to the assets that comply with the two  
6 conditions--

7 PRESIDENT DRYMER: Yes.

8 MR. VEGA-BARBOSA: --expressly noted by the  
9 Supreme Court. The assets being susceptible of being  
10 qualified as treasures.

11 PRESIDENT DRYMER: Right.

12 MR. VEGA-BARBOSA: And the assets being located  
13 in--in that--in that area, in the area of the coordinates.

14 PRESIDENT DRYMER: And are you saying now--and,  
15 again, this question will be put to Mr. Moloo and his  
16 colleagues if he doesn't answer it before we even get  
17 there.

18 Are you saying now that they are no longer  
19 claiming rights to assets within this area, but they're  
20 actually claiming the entire area rights--any--any assets  
21 found or to be found anywhere in the area? I'm still  
22 trying to understand how you say they've recharacterized  
23 their claim.

24 MR. VEGA-BARBOSA: That is expressly what they  
25 are saying.

1 PRESIDENT DRYMER: Very good.

2 MR. VEGA-BARBOSA: They are saying that they are  
3 entitled to the discovery area--

4 PRESIDENT DRYMER: Right.

5 MR. VEGA-BARBOSA: --which includes the Galeón  
6 San José, but, for example, may include other of the  
7 hundreds of shipwrecks that are supposed to be located in  
8 that particular area of the Caribbean, because it is well  
9 known that it's an area full of shipwrecks. It's actually  
10 very beautiful to go to dive because of this.

11 PRESIDENT DRYMER: And mermaids and other--

12 MR. VEGA-BARBOSA: And everything.

13 PRESIDENT DRYMER: --and other underwater  
14 species. I don't know why I'm hung up on--

15 MR. VEGA-BARBOSA: And we have beautiful reefs.

16 PRESIDENT DRYMER: --mermaids, but...

17 MR. VEGA-BARBOSA: We have beautiful reefs, which  
18 is the reason why there are so many shipwrecks as well,  
19 because they make reefs.

20 So back to our position is that even if it is  
21 true that the Galeón is located in those coordinates, this  
22 is not how it works. And this goes to the nature of the  
23 arbitral function. You don't come to arbitral tribunals,  
24 you don't activate Section 10 of the TPA for you  
25 arbitrators for the first time to create a right that has

1 never been recognized domestically.

2           The process, we say, is the exact opposite. You  
3 consolidate a right, which in this case is a right to the  
4 Discovery Area, which includes the Galeón San José, and  
5 then you come here to ask for compensation for the alleged  
6 breach. They have never created under domestic law, and  
7 this is my point in this part of the case, that they  
8 consolidated ever a right over the so-called Discovery Area  
9 much less over the Galeón San José.

10           PRESIDENT DRYMER: Again, though, don't they  
11 say--I'm paraphrasing. Don't they say that the Galeón San  
12 José--that's what they're telling us--is among the--what  
13 you and I agreed the Supreme Court said, assets of the  
14 nature of treasure located within a particular area? Isn't  
15 that their claim?

16           MR. VEGA-BARBOSA: Their claim of course is that  
17 the Galeón San José would fall within the--

18           PRESIDENT DRYMER: Right.

19           MR. VEGA-BARBOSA: --abstract description of the  
20 rights.

21           But we say and we have said--

22           PRESIDENT DRYMER: Say they're wrong.

23           MR. VEGA-BARBOSA: I say that Colombian law was  
24 already interpreted in a way that makes clear that a right  
25 over the Galeón San José in particular was never

1 consolidated. And if further explanation is required since  
2 our first submission, we call the Tribunal to analyze the  
3 interaction. It's a very nice interaction, actually,  
4 between the act of the judiciary, the 2007 judgment, and  
5 the act of the executive when adopting as its own the  
6 result of the Columbus Report. Tribunals not very often  
7 have the opportunity to apply Article 11 of the articles on  
8 State responsibility, but this is a case of adoption of the  
9 conduct of a private as its own. The Columbus report is  
10 not simply a technical report. It was adopted via the  
11 press release of 1994 as an act of the State.

12           That interaction that occurs pre-treaty is a very  
13 powerful one. But even without interaction, they cannot  
14 show based on the formal documents, the 1982 Confidential  
15 Report, the 354 Resolution from DIMAR, and the 2007  
16 judgment that they consolidated a right over the so-called  
17 Discovery Area, which includes the Galeón San José. That  
18 is our main proposition.

19           I'm not sure how many of my items have I already  
20 covered answering to your questions, but I'll try to be  
21 efficient.

22           PRESIDENT DRYMER: I don't know how many you've  
23 covered, but what you have covered, you've done extremely  
24 well.

25           MR. VEGA-BARBOSA: Thank you. Thank you,

1 Mr. Drymer.

2 PRESIDENT DRYMER: Thank you.

3 MR. VEGA-BARBOSA: Now let's turn to the question  
4 whether Claimant has met its burden of proof that its  
5 alleged predecessors were conferred with a right over the  
6 so-called Discovery Area, which includes the Galeón.

7 And let's use the definition of the putative  
8 investment by Claimant as relevant point of departure in  
9 order to address three main questions.

10 First, whether the DIMAR Resolution--Resolutions  
11 of 1980 conferred Claimant's the alleged putative  
12 investment.

13 Second, whether Article 700 and 701 of the  
14 Colombian Civil Code conferred Claimants with the alleged  
15 putative investment.

16 And, finally, and this is very important, whether  
17 the contemporary conduct of SSA Cayman when entering into  
18 the 2008 Asset Purchase Agreement is indicative that it had  
19 the conviction that it was or had been conferred with  
20 rights over the so-called Discovery Area, which includes  
21 the Galeón San José.

22 Turning to the first question, Respondent's  
23 argument is two-fold. The 1980s DIMAR resolutions did not  
24 confer any right over a Discovery Area, let alone one  
25 including the Galeón San José in particular. First,

1 because on their face, they did not do such a thing. And,  
2 second, because per Claimant's own admission, and per the  
3 contemporary conduct of Claimant's alleged predecessors,  
4 DIMAR's authority remained necessary as long as further  
5 marine exploration was required for the purposes of  
6 identifying any specific shipwreck, and accordingly, any  
7 assignment of rights from SSA Cayman to Claimant still  
8 required DIMAR authorization should claim an intent as it  
9 is now intending to claim rights over the Galeón San José  
10 in particular.

11 Now, for the first argument, we will rely on  
12 Ms. Ordóñez's presentation of the relevant facts and we'll  
13 limit ourselves to invite the Tribunal to seeing the screen  
14 Resolution 354, which recognize Glocca Morra Company as a  
15 reporter of unspecified treasures or shipwreck in the  
16 coordinates indicated in the 1982 Confidential Report only,  
17 not in respect of the so-called Discovery Area, which  
18 includes the Galeón San José in particular. And we say  
19 this slide is very, very clear.

20 Now, Claimant's sole argument in response is that  
21 since the Resolution 354 is connected to the 1982  
22 Confidential Report, then it also includes the Discovery  
23 Area. And we have two responses in this respect.

24 The first is that if the 1982 Confidential Report  
25 is so important, and we say it is very important, then the



1 Confidential Report does not assist Claimant's case for two  
2 reasons.

3 First, because formally semantically, the  
4 Confidential Report does not even mention the notion of the  
5 Discovery Area. But we say substantively--

6 ARBITRATOR JAGUSCH: Hold on. Doesn't it say on  
7 the cover, area of the location, or am I mistaken? I  
8 thought on the face of it, and it might have even been on  
9 one of your earlier slides, it says, the area of, and then  
10 it gives a location.

11 So when you--when you say that the Confidential  
12 Report doesn't reference the Discovery Area, well, when we  
13 accept that Discovery Area is shorthand for "area," is your  
14 submission a correct one?

15 MR. VEGA-BARBOSA: Well, it is in fact true that  
16 the 1982 Confidential Report provides the coordinates and  
17 it refers expressly to the contiguous areas to those  
18 coordinates, and that is what the private party did before  
19 the authority.

20 But if we go to the next--ah, now we're in  
21 the--in the--in the right slide, the Confidential Report,  
22 which is an act of Claimant's alleged predecessors,  
23 expressly noted that further marine exploration was needed  
24 and further capital was needed for one particular reason,  
25 for the purposes of identification.

1           And then again, this is a case about a Claimant  
2 claiming rights specifically over the Galeón San José on  
3 the basis of a Confidential Report that expressly noted the  
4 need for further marine exploration for the purposes of  
5 identification.

6           We ask: How is this 1982 Confidential Report  
7 that does not define a specific shipwreck a basis to claim  
8 specific rights over the Galeón San José?

9           ARBITRATOR JAGUSCH: Can I just test you on that?

10           So they claim to have found a shipwreck; right?  
11 Well, maybe--maybe more than a shipwreck. But just as a  
12 matter of logic, they're not capable of identifying it  
13 without more investment. Okay?

14           And your colleague this morning has made much of  
15 the fact that the San José was not specifically referenced  
16 in many of the contemporaneous documents.

17           But isn't it the case that no one could be  
18 certain what the shipwreck was until there was the further  
19 identification that is referenced in this resolution?  
20 So--so I'm wondering what is the relevance of the criticism  
21 that the San José has not been--the Galeón San José has not  
22 been specifically referenced in circumstances where it's  
23 understood that there was no certainty--could not have been  
24 certainty at the time as to the identification of whatever  
25 it was that was the subject of the Confidential Report?

1 MR. VEGA-BARBOSA: Surprisingly, we are very much  
2 in agreement. If we look at the preamble of Resolution 48,  
3 we would see that Reynolds (phonetic) was actually  
4 recognized as a reporter of the Galeón San José, because  
5 Reynolds reported the finding of the Galeón San José.

6 Is Reynolds somewhere in the world claiming  
7 10 billion dollars for the finding of the Galeón San José?  
8 The answer is no.

9 But the position of this Claimant is far, far  
10 worse than the position of Rayon's, because this Claimant  
11 not even reported to have found the Galeón San José, which  
12 means that on the basis of this particular document, the  
13 1982 Confidential Report, they cannot claim those rights.

14 But, of course, we are not unreasonable on this.  
15 They may have required further marine exploration for the  
16 purposes of identification. And as the record shows, and  
17 we will go into that, they went to carry out further marine  
18 exploration.

19 ARBITRATOR JAGUSCH: Does Colombia accept that  
20 the--the endeavor, which is the subject of the--the  
21 resolutions granting rights to--to search included the  
22 search for the Galeón San José? Because that was a  
23 well-known ship that was sunk and would be of particular  
24 interest to salvages. That would be the jewel in the  
25 crown, wouldn't it? I mean, that's the one everyone wanted

1 to find. Is that right? Or one of the ones that people  
2 wanted to find?

3 MR. VEGA-BARBOSA: We would feel more comfortable  
4 answering to your question in the affirmative if it were  
5 not for the fact that Claimant says that the sole purpose  
6 of Resolution 48 was to authorize GMC Inc. to look for the  
7 Galeón San José.

8 But what is more correct is that they were  
9 authorized to search for undetermined treasures and  
10 shipwrecks, which could have possibly included the Galeón  
11 San José.

12 ARBITRATOR JAGUSCH: Speaking for myself, I worry  
13 that you might be misstating the Claimant's submissions,  
14 because they say that they had rights--that the effect of  
15 certain resolutions were that they had the right to search  
16 for the San José. I don't think they're saying that the  
17 resolutions gave them expressly the right to search for the  
18 San José or to search for the San José expressly.

19 But what, once--once you have a right to search  
20 for shipwrecks, right, and--well, it seems to me that that  
21 must include the right to search for any specific  
22 shipwreck.

23 MR. VEGA-BARBOSA: So the proposition that  
24 pursuant to Resolution 48, Claimant was allowed and  
25 authorized to search our seabed and look for shipwrecks in

1 general is correct. That is correct.

2           What is not correct is what is Claimant's express  
3 point, and it has been consistently affirmed throughout its  
4 written submissions, that Resolution 48--because the  
5 preamble contextually refers to previous attempts to search  
6 for San José--was expressly--no, not expressly,  
7 unequivocally granted for the purpose of looking for the  
8 San José. And this is a very crucial point, because if we  
9 agree that Resolution 48 was granted specifically to look  
10 for San José, then it would make sense that no document for  
11 the next 30 years ever mentioned the San José, and that is  
12 something that based on the objective reality we are not  
13 ready to accept.

14           ARBITRATOR JAGUSCH: If a resolution grants the  
15 right to search for shipwrecks, do you accept that that  
16 must include the San José, unless it said you can search  
17 for shipwrecks, but you can't search for the San José? I  
18 mean, that wouldn't make any sense, would it?

19           MR. VEGA-BARBOSA: The proposition that if you're  
20 allowed to search for shipwrecks, and the Galeón San José  
21 is a shipwreck, is correct.

22           ARBITRATOR JAGUSCH: Right. So--so what  
23 difference does it make whether the resolution expressly  
24 references the San José or not?

25           MR. VEGA-BARBOSA: The reason why it makes a

1 difference is because Claimant's sole argument to explain  
2 why the 1982 Confidential Report did not mention the San  
3 José, why Resolution 354 did not mention the San José, and  
4 why the 2007 judgment did not mention the San José is  
5 because for some reason that became unnecessary because the  
6 preamble of Resolution 48 referred to the San José. And  
7 that's why I keep having trouble with that, giving you a  
8 straight answer, because it is not that simple in this  
9 particular case.

10 ARBITRATOR JAGUSCH: That's helpful. Thank you.

11 MR. VEGA-BARBOSA: Okay. So, I believe it is a  
12 good time to move to our next argument that concerns  
13 Claimant's submissions and those of its alleged  
14 predecessors that DIMAR's authority remained necessary as  
15 long as marine exploration was still necessary, and that  
16 such authority only ceases upon discovery.

17 The jurisdiction implication of this, we say, is  
18 very clear and very important.

19 Since DIMAR's authority remained relevant as long  
20 as marine exploration was necessary, the 2008 assignment of  
21 rights from SSA Cayman to Claimant required the approval of  
22 DIMAR, because as shown in the relevant contemporary  
23 evidence, marine exploration for the purposes of  
24 identification never ceased to be necessary.

25 Now, on the screen now, we find Claimant's

1 submission in these proceedings that the DIMAR's authority  
2 remains necessary as long as further marine exploration is  
3 required, and that its authority concerning marine  
4 exploration activities ceases only with the discovery of  
5 the shipwreck.

6           Accordingly, Members of the Tribunal, should the  
7 records show that SSA Cayman still required DIMAR's  
8 intervention even after the 1982 Confidential Report, and  
9 even after Resolution 354, then that would mean that  
10 DIMAR's authority was still needed because the need for  
11 marine exploration had not ceased.

12           Now, at paragraph 200 of the Response, you can  
13 also see that Claimant argues that in the 2007  
14 decision--2007 Supreme Court Decision, the Supreme Court  
15 found that DIMAR's authority ended with the discovery. But  
16 we can comfortably tell you that this is not true.

17           The Supreme Court did not say such a thing. And  
18 the reason why the Supreme Court did not say such a thing  
19 is because Glocca Morra Company did request the  
20 authorization of DIMAR to assign the rights to SSA Cayman,  
21 and SSA Cayman was the plaintiff in those proceedings. So  
22 it was completely unnecessary for the court to refer to  
23 that legal issue.

24           What Colombia did before the Supreme Court was to  
25 merely question the fact that the assignment of contract

1 was not delivered and notified to DIMAR, which is a  
2 requirement contained in the Civil Code of Colombia for the  
3 transfer of credits.

4 That's it.

5 We shall also note that since the DIMAR  
6 Resolutions are administrative acts, and these can be  
7 corroborated by Claimant's Colombian counsel, Mr. Zapata,  
8 since they are administrative acts, the Supreme Court  
9 lacked any legal authority to pass judgment on the  
10 competence and jurisdiction of a public administrative  
11 entity. This competence is assigned under Colombian law to  
12 judges of what we call la jurisdicción contenciosa  
13 administrativa, the contentious administrative  
14 jurisdiction, not to the judges of the ordinary  
15 jurisdiction.

16 In any case, as will be seen, the contemporary  
17 evidence shows that since SSA Cayman did not believe Glocca  
18 Morra Company had found the Galeón, it kept requesting  
19 DIMAR's authorization for further marine exploration even  
20 after Resolution 354.

21 Let's turn then to the contemporary conduct of  
22 Claimant's alleged predecessors.

23 Now, we say that the slide in the screen is a  
24 strong one. And it is a strong one because it allows the  
25 Tribunal to comfortably determine that Claimant's argument



1 that DIMAR's authority ceased upon the alleged discovery  
2 was created just to manufacture jurisdiction in this case.

3 As we can see, and we say this is spectacular  
4 from it's--from a probative perspective, Claimant admits  
5 that by 22nd April 1982--22nd April 1982--that is after the  
6 26 February 1982 Confidential Report, DIMAR authority was  
7 still needed, notwithstanding the so-called exciting  
8 discovery.

9 But Claimant also admits, and this is even more  
10 spectacular in terms of its probative value, that on 24  
11 March 1983, almost a year after 1st June 1982, when DIMAR  
12 Resolution 354 was issued, DIMAR's authority was still  
13 needed to authorize the assignment of rights from Glocca  
14 Morra to SSA Cayman, so as to allow SSA Cayman to carry out  
15 further marine exploration for the purposes of  
16 identification.

17 Accordingly, Claimant lacks all credibility when  
18 it argues that DIMAR authority ended with the discovery of  
19 the shipwreck and with a conferral of the rights via  
20 Resolution 354. We have shown that this is simply not  
21 true.

22 And let's be absolutely frank on this. The  
23 reason why the contemporary conduct of Glocca Morra Company  
24 and SSA Cayman do not match Claimant's allegation in this  
25 arbitration is because, as reflected in the 1982

1 Confidential Report, Glocca Morra's contemporary view was  
2 that further exploration was needed for the purposes of  
3 identification.

4 As a final point on this matter, let's briefly  
5 deal with Claimant's argument that Colombia is somehow  
6 estopped--estopped with a "e" before the "s"--, from raising  
7 this argument because it never raised it before this  
8 arbitration.

9 Now, Colombia already made clear from  
10 Paragraphs 93 to 98, and Paragraph 134 of its Reply, that  
11 there was simply no need to raise this argument before this  
12 arbitration. But, in fact, it raised it in its  
13 interactions with SSA LLC.

14 This slide contains the relevant responses, but  
15 let's go to the fourth row. There you can find that after  
16 a countless of Claimant's letters claiming alleged rights  
17 over the San José and asking for a verification campaign,  
18 on 28 July 2015, the Minister of Culture expressly referred  
19 SSA LLC to DIMAR.

20 In conclusion, because the identification of a  
21 specific shipwreck was pending, that is, required further  
22 marine exploration, DIMAR's authorization was still  
23 necessary at the time SSA Cayman allegedly transferred its  
24 rights to Claimant via the APA.

25 Of course, if the purpose was to claim rights

1 specifically over the Galeón San José, whose identification  
2 still needed marine exploration.

3 That being clear, let's assess whether Articles  
4 700 and 701 of the Colombian Civil Code as construed in  
5 last instance by the Supreme Court in 2007, conferred  
6 Claimant--Claimant's alleged predecessors with any right  
7 over the so-called Discovery Area, which includes the  
8 Galeón San José.

9 And the answer we say is in the negative.

10 In the screen are Article 700 and 701 of the  
11 Colombian Civil Code, and we promise we will be brief on  
12 this point.

13 Article 700 provides that the discovery of a  
14 treasure, a treasure is a kind of invention or discovery.

15 Article 701 comes after Article 700, and provides  
16 that the treasure found on another's land shall be divided  
17 equally.

18 Now, we have the translation by Claimant of  
19 Article 701 that failed to include the particle "the" at  
20 the beginning of Article 701. So let's read Article 701  
21 with such particle.

22 The treasure found on another's land shall be  
23 divided equally between the owner of the land and the  
24 person who made the discovery.

25 As can be seen in the complete translation, the

1 word "the" is decisive as it illustrates that the conferral  
2 of rights under Article 700 and 701 is premised on two  
3 grounds. First, the discovery of a treasure. And, second,  
4 on the treasure being found on another's land.

5 And this is what happened to Reynolds, Members of  
6 the Tribunal. They reported a treasure, but never found  
7 the treasure.

8 It is the treasure found, not an unfound treasure  
9 which shall be divided equally.

10 Importantly, in the present case, one does not  
11 have to create a big dispute with respect to the effect of  
12 Article 700 and 701 of the Colombian Civil Code in respect  
13 to the 1982 Confidential Report.

14 The task of you, Members of the Tribunal, we say,  
15 is much simpler, and the reason is that on 5 July 2007, the  
16 Supreme Court of Justice of Colombia in last instance  
17 already--already interpreted that particular legal  
18 situation.

19 Now, to assist the Tribunal, on the slide we have  
20 on the left SSA Cayman's prayer for relief in its 13  
21 January 1989 Civil Action. And on the right the final  
22 decision by the Supreme Court of Justice.

23 As can be seen in the slide, in line--in line  
24 with the fact that the 1982 Confidential Report did not  
25 report the discovery of a particular treasure, SSA Cayman

1 did not ask for the recognition of rights in respect to a  
2 particular treasure. Accordingly, the Supreme Court did  
3 not declare any right over a particular treasure.

4           Moreover, as can be seen in the slide, although  
5 Claimant did request a recognition of rights not only in  
6 the coordinates indicated in the report, but also in the  
7 contiguous areas, in a correct application of Article 701  
8 of the Colombian Civil Code, the court recognized rights  
9 only in respect to the coordinates indicated in the 1982  
10 Confidential Report, and I open quotes "without including,  
11 therefore, different spaces, zones or areas."

12           Now, the Tribunal knows the only two arguments  
13 placed by Claimant in this respect are--

14           PRESIDENT DRYMER: Excuse me. I'm not sure I  
15 heard correctly and my transcript is not transmitting.  
16 That's okay. But I'm going to ask you, therefore, to  
17 repeat your last statement so that I've--I've heard it.

18           MR. VEGA-BARBOSA: Yeah, for sure.

19           PRESIDENT DRYMER: I'm sorry. I don't have a  
20 transcript in front of me. Would you just say that again?  
21 What--your last--your--your conclusion a moment ago--

22           MR. VEGA-BARBOSA: Yeah. Although Claimant--

23           PRESIDENT DRYMER: --about the difference between  
24 what was requested and what was granted.

25           MR. VEGA-BARBOSA: Although Claimant did request

1 a recognition of rights--

2 PRESIDENT DRYMER: Yeah.

3 MR. VEGA-BARBOSA: --not only in the coordinates  
4 indicated in the 1982 Confidential Report--

5 PRESIDENT DRYMER: Yeah.

6 MR. VEGA-BARBOSA: --but also in the contiguous  
7 areas--

8 PRESIDENT DRYMER: Yeah.

9 MR. VEGA-BARBOSA: --we say in a correct  
10 application of Article 701, the Supreme Court recognized  
11 rights only in respect to the coordinates indicated in the  
12 1982 Confidential Report, and I open quotes, "without  
13 including, therefore, different spaces, zones, or areas."

14 And we say for that reason that--

15 PRESIDENT DRYMER: Maybe I'm reading the wrong  
16 document, but I'm reading within the coordinates and  
17 surrounding areas. In the second paragraph of the court's  
18 resolution. And so if I'm looking at the wrong place,  
19 please let me know. That--that--that was my question for  
20 you.

21 MR. VEGA-BARBOSA: So we're relying on Exhibit  
22 C-0025.

23 PRESIDENT DRYMER: Yes.

24 MR. VEGA-BARBOSA: Which contains SSA Cayman's  
25 prayer for relief in the domestic Civil Action.

1           PRESIDENT DRYMER: And on the next page you have  
2 the court's decision, here by resolves.

3           MR. VEGA-BARBOSA: And it says that it confers  
4 the rights in respect to the coordinates referred to in the  
5 Confidential Report on underwater exploration carried out  
6 by the company, Glocca Morra, without including, therefore,  
7 different spaces, zones or areas.

8           PRESIDENT DRYMER: Okay. You know what? I'll  
9 clear up this inconsistency later. I must be looking at  
10 the wrong document. C--C-25?

11           MR. VEGA-BARBOSA: C-25 is Claimant's alleged  
12 predecessor prayer for relief. They did ask for a  
13 recognition of rights.

14           PRESIDENT DRYMER: Pardon me. I'm looking at the  
15 English translation. I'll figure this out later. I just  
16 want it stated so that anybody can address it if necessary,  
17 that the document I'm looking at in the second resolution,  
18 in English at least, declare--the court here by resolves,  
19 declare that the goods of economic, historic cultural and  
20 scientific value that qualify as treasurers belong in  
21 common and undivided equal parts to the Colombian Nation  
22 and to Sea Search Armada, and which goods are found within  
23 the coordinates and surrounding areas.

24           MR. VEGA-BARBOSA: Ah, yeah, yeah, yeah. I know  
25 what is happening.

1           PRESIDENT DRYMER: Yes.

2           MR. VEGA-BARBOSA: I think you're not looking at  
3 the last instant decision.

4           PRESIDENT DRYMER: Okay.

5           MR. VEGA-BARBOSA: But one of the lower court  
6 decision. And this is a point I'm going to address right  
7 now.

8           PRESIDENT DRYMER: Okay.

9           MR. VEGA-BARBOSA: Because--

10          PRESIDENT DRYMER: It is in fact the lower--the  
11 10th Civil Court. It's the 1994 decision. But I  
12 misunderstood the exhibit number you were taking us to.

13          MR. VEGA-BARBOSA: Ah. Of course the Tribunal  
14 would understand that Colombia is not relying on a first  
15 instance decision--

16          PRESIDENT DRYMER: I understand.

17          MR. VEGA-BARBOSA: --when we have a last instance  
18 decision.

19          PRESIDENT DRYMER: I understand. And that's at  
20 C-28.

21          MR. VEGA-BARBOSA: And that is C-28.

22          PRESIDENT DRYMER: Right. Pardon the confusion.

23          ARBITRATOR JAGUSCH: Is it your submission that  
24 the final--the Supreme Court Decision limits Glocca Morra's  
25 rights or that--to what is effectively a 9-square-meter



1 area? That's your submission?

2 MR. VEGA-BARBOSA: Yeah, that's our submission.

3 ARBITRATOR JAGUSCH: Okay. Understood. Thank  
4 you.

5 MR. VEGA-BARBOSA: And that is why we're  
6 surprised to see that Claimant considers this one of the  
7 bases of its rights and not better an expropriatory--an  
8 alleged expropriatory conduct, because this is what makes  
9 clear that they have no right to this so-called Discovery  
10 Area. But let's go to what Claimant has to say about our  
11 proposition.

12 Claimant argues, first, that because the preamble  
13 of DIMAR Resolution 48 of 1980 mentioned the Galeón San  
14 José, it was unnecessary to mention the finding of the  
15 Galeón San José in any of the formal documents thereafter,  
16 and that it was irrelevant that no formal document from the  
17 Republic of Colombia expressly recognized such a specific  
18 finding in the next 27 years.

19 Ms. Ordóñez already elaborated on this argument.  
20 Suffice it to note at this moment that this is, for sure,  
21 the only 10 billion dollar arbitration based on the  
22 preamble of a resolution.

23 Claimant's second argument is that somehow it is  
24 irrelevant that the operative paragraph in the 2007  
25 decision doesn't recognize rights to the contiguous areas,

1 or what Claimant now calls the Discovery Area, because the  
2 lower courts--and we go now to your concern,  
3 Mr. Chairman--because lower courts had recognized such  
4 rights.

5           On this point we note first that the burden lies  
6 with Claimant to enlighten us with the interpretative  
7 process that somehow allows to transform the expression  
8 without, including, therefore, different spaces, zones or  
9 areas into including, therefore, different spaces, zones or  
10 areas.

11           Second, and in what our side of the burden  
12 concerns, we just say that the "without" in the operative  
13 paragraph is what one would expect from a court of last  
14 instance that applies the law to the case presented by SSA  
15 Cayman.

16           The "without" makes sense because although the  
17 1982 Confidential Report indicated specific coordinates  
18 plus an undetermined contiguous area, DIMAR Resolution 354  
19 only recognized Glocca Morra Company as a reporter of  
20 treasures in respect to the specific reported coordinates.

21           All in all, as established, Claimant cannot prove  
22 it was conferred with the alleged right to the Discovery  
23 Area pursuant to domestic law.

24           As a final point on this argument, let's take a  
25 look at the contemporary conduct of SSA Cayman as reflected

1 in the 2008 Asset Purchase Agreement, and whether it showed  
2 the conviction that it had secured rights over the  
3 so-called Discovery Area, which includes the Galeón San  
4 José.

5 PRESIDENT DRYMER: Can we speak for one quick  
6 further moment about the Supreme Court Decision?

7 MR. VEGA-BARBOSA: Yes, of course.

8 PRESIDENT DRYMER: Now that I understand it that  
9 that's what you're referring to. And I'm very familiar  
10 with it.

11 The--I'm looking at the very--at the particular  
12 paragraph of the finding.

13 Are you saying--is it Colombia's position that  
14 the Supreme Court modified the 1994 10th Civil Court  
15 decision as regards "the area" or that it simply recognized  
16 the area as found by the 10th Civil Court in first  
17 instance?

18 MR. VEGA-BARBOSA: So to answer your question, we  
19 must first look--this is why we designed the slide this way  
20 to make it easy for you.

21 PRESIDENT DRYMER: Yep. It's perfect.

22 MR. VEGA-BARBOSA: And for everyone in the room.  
23 The prayer for relief--

24 PRESIDENT DRYMER: Well, I'm not asking about the  
25 prayer for relief. I'm asking about whether the Supreme

1 Court decision modified the court judgment in 1980--in  
2 1994?

3 MR. VEGA-BARBOSA: Yeah, the answer is  
4 objectively, yes, because the lower court decisions--

5 PRESIDENT DRYMER: Yes.

6 MR. VEGA-BARBOSA: --as you were mentioning both  
7 the first instance and the second instance decision did  
8 recognize--

9 PRESIDENT DRYMER: Yes.

10 MR. VEGA-BARBOSA: --did recognize rights to not  
11 only the assets in the reported coordinates, but also to  
12 those on--in the contiguous areas.

13 PRESIDENT DRYMER: That's what I'm getting at.  
14 And you're saying this paragraph of the Supreme Court  
15 decision intended to and did modify that finding, didn't  
16 simply purport to restate the finding?

17 MR. VEGA-BARBOSA: Yeah. We say--

18 PRESIDENT DRYMER: Very good.

19 MR. VEGA-BARBOSA: --that it's objectively on the  
20 plain terms very difficult not to interpret the without  
21 including, therefore, different spaces, zones or areas as  
22 something different than a modification of the previous  
23 court's--of the lower court's rulings.

24 And this, we believe, may have created confusion,  
25 discomfort, a sentiment of denial of justice by Claimant's

1 alleged predecessors back at the time, but they never come  
2 back to the court to ask for an interpretation provision.  
3 But on the plain terms of the decision it's very difficult  
4 to say, Mr. Chairman, that this did not modify the lower  
5 court's previous decision. It's a decision expressly  
6 denying the contiguous areas that were recognized by the  
7 lower courts.

8           PRESIDENT DRYMER: So, okay, very good. It  
9 effectively overturned the finding of the lower  
10 court's--lower court's, plural, finding with respect to  
11 rights in the vicinity of the coordinates.

12           Very good. I understand. Thank you. That's  
13 extremely helpful.

14           ARBITRATOR JAGUSCH: Just if I may just on that  
15 point. It would be helpful, at least to me, if you could  
16 identify for us in the Supreme Court Decision where the  
17 extent of the area itself was debated or at issue. Because  
18 implicit in overturning a prior decision would be that it  
19 was a matter that was being debated and reevaluated.

20           So I would presume that there'd be some  
21 discussion of that in the judgment.

22           So at some point, if you could direct me to the  
23 relevant passages of the judgment, I would find that  
24 helpful.

25           MR. VEGA-BARBOSA: We will.

1 ARBITRATOR JAGUSCH: Thank you.

2 MR. VEGA-BARBOSA: Mr. Arbitrator. We submit for  
3 the moment that the--that since this is an evaluation of  
4 the relevant rights under Article 700 and 701, a necessary  
5 task of the Tribunal is to determine whether a treasure  
6 reported was found where the reporter said it had found it.  
7 And accordingly, that analysis is absolutely necessary in  
8 this type of proceedings. By the way, we'll provide you  
9 with a more elaborated response to your question.

10 Now, turning back to the question about the  
11 contemporary conduct of SSA Cayman and whether it shows it  
12 had the conviction that it had been conferred with the  
13 rights over the so-called Discovery Area, which includes  
14 the Galeón San José. We should look first at the relevant  
15 private act invoked by Claimant. And we say that this  
16 slide very usefully illustrates that SSA Cayman did not  
17 have such conviction because objectively the APA lacks any  
18 mention whatsoever to a so-called right gained by Glocca  
19 Morra Company over the Galeón San José in particular, much  
20 less to the Discovery Area. And we're dealing with the  
21 alleged biggest treasure of humanity and the APA, the  
22 relevant private act does not mention the greatest treasure  
23 of humanity.

24 As you can see, this is also relevant for the  
25 *ratione personae* preliminary objection because the sole act

1 invoked by Claimant to argue that it secured the putative  
2 investment is the APA.

3 Now, since the APA does not mention the San José,  
4 let's look then at the other documents allegedly  
5 accompanying the Asset Purchase Agreement, which is  
6 referred to--

7 ARBITRATOR JAGUSCH: Just before you do, and it  
8 would help me to understand--there's a question about who  
9 cares what they thought.

10 But parking that, let's look at the issue that  
11 you've put in front of us.

12 Is there evidence of what the assets were that  
13 were the subject of this transaction, if not the treasure  
14 found in the area that may or may not have been the San  
15 José?

16 MR. VEGA-BARBOSA: Yes there is evidence of what  
17 the assets transferred where because they are listed there.  
18 It says all rights, title, and interest.

19 ARBITRATOR JAGUSCH: Yeah. But I'm asking: What  
20 would they be, though, if not the treasure found at the  
21 location which may or may not have been the San José?

22 If you're saying that they're--if you're asking  
23 us to construe this as referring--as not referring to the  
24 San José, then presumably they were transacting in respect  
25 of some other assets.

1           So what were those other assets?

2           MR. VEGA-BARBOSA: So to be clear, the position  
3 of Colombia is that SSA Cayman, as assignee of the rights  
4 secured by Glocca Morra, is in possession of important  
5 assets. It is in possession of a resolution, Resolution  
6 354, which granted it the recognition of a reporter of  
7 treasures in the indicated coordinates. Why is that?  
8 Because SSA Cayman--because SSA, LLC, failed to do it. We  
9 don't know what that is.

10           What they're claiming here is that an existent on  
11 recognized right to 50 percent of the treasure of the  
12 Galeón San José. And we don't see this here. And because  
13 we don't see it here, we have the same questions.

14           So what we did for assisting the Tribunal was to  
15 look at the other additional documents that accompany the  
16 APA, and which are described in the APA as the assumed  
17 liabilities.

18           And perhaps the most important assumed liability  
19 is the 1988 management contract entered into by SSA Cayman  
20 with IOTA partners.

21           So let's look at the IOTA contract. As the slide  
22 shows, the 1988 IOTA contract entered into by SSA Cayman  
23 and IOTA does not support the argument that the APA somehow  
24 transferred rights over the Discovery Area, much less over  
25 the Galeón San José.



1           We cannot escape to see that the recitals on the  
2 first page of the agreement already showed that in 1988,  
3 SSA Cayman did not believe that it had been authorized by  
4 Resolution 48 of 1980 to look for the San José only.

5           Moreover, the recital shows it only had the  
6 belief, SSA Cayman only had the belief, not the certainty,  
7 that it has found the San José. But, moreover, as seen now  
8 on the screen, the recitals in the second page showed that  
9 this contract was not aimed at obtaining the alleged  
10 investment in this case, which is 50 percent property  
11 rights over the Galeón San José, but to obtain a completely  
12 different investment, a salvage contract.

13           Also important, and still on the screen, is  
14 IOTA's primary obligation as manager, which was concerned  
15 with identification of treasures in 1988, with  
16 identification of treasures, not the treasure of the Galeón  
17 San José in particular, in reported targets, targets in  
18 plural.

19           In conclusion, although Claimant argues that the  
20 APA is not governed by Colombia's domestic law, which we  
21 agree to, illustrative of what SSA Cayman understood, it  
22 was entitled to give under Colombia's domestic law is that  
23 it did not assign Claimant any rights over the so-called  
24 Discovery Area, much less one including the Galeón San  
25 José.

1           In light of all we have seen, Claimant cannot  
2 prove it possesses the qualifying asset. Accordingly, you  
3 lack jurisdiction pursuant to Article 10.28 of the TPA.

4           Although it is not in the particular order, I  
5 would like to ask one minute to go to the bathroom, please.

6           PRESIDENT DRYMER: Say no more. Please. We'll  
7 take a very quick comfort break. I don't really believe  
8 there is such a thing as a five-minute break, but I'll ask  
9 you to prove me wrong. Okay. Thank you. We'll adjourn  
10 now for five minutes.

11           (Brief recess.)

12           PRESIDENT DRYMER: Let's proceed without further  
13 ado.

14           MR. VEGA-BARBOSA: Thank you, Mr. Chairman, the  
15 Colombian team has requested me to transmit to you  
16 clarifications on responses to two questions that were  
17 raised before.

18           The first one is a clarification. Although it is  
19 correct that a coordinate is roughly 10-square-meters, in  
20 this case we're not dealing with a coordinate. What  
21 reporter--what Glocca Morra reported in 1982 was a polygon  
22 of coordinates, and those are the coordinates. So we're  
23 not dealing here with the absurd proposition that the  
24 Galeón should be located in 10-square-meters. That is the  
25 polygon. And we're dealing with a set of coordinates, not

1 one coordinate.

2 ARBITRATOR JAGUSCH: Do you know what the area  
3 was of that polygon?

4 MR. VEGA-BARBOSA: The total area? We can  
5 provide you with the total area.

6 ARBITRATOR JAGUSCH: I mean, at some point we'll  
7 need to consider what, you know, vicinity of means, et  
8 cetera. Obviously that--that's something that has to be  
9 considered in context. And to understand the context, it's  
10 useful to understand what the area is of what you call the  
11 polygon.

12 MR. VEGA-BARBOSA: We will do that. We will do  
13 that.

14 And second and answering to Arbitrator Jagusch's  
15 question on whether the Supreme Court had actually engaged  
16 with the position of the lower courts, you should look,  
17 but we will come with a written answer at page 233 of  
18 Exhibit C-28, the Supreme Court Decision, and you will see  
19 that in the last paragraph before going to the operative  
20 paragraph, the court does engage with the question of the  
21 precise location and its relevance to the type of right it  
22 could grant. So it was addressed.

23 PRESIDENT DRYMER: You said a moment ago you're  
24 going to come back with a written submission. Did I hear  
25 correctly? I don't think that was--I don't think that was

1 requested or is part of the procedure.

2 MR. VEGA-BARBOSA: Apologies.

3 PRESIDENT DRYMER: I just want to be sure.

4 MR. VEGA-BARBOSA: For our presentation  
5 tomorrow--

6 PRESIDENT DRYMER: Very good. There's no further  
7 written submissions--

8 MR. VEGA-BARBOSA: Yeah. Apologies for that.

9 PRESIDENT DRYMER: Thank you.

10 MR. VEGA-BARBOSA: We will move now to address  
11 Colombia's *ratione temporis* and *ratione voluntatis*  
12 preliminary objections.

13 From the outset, we must clarify that every piece  
14 of allegation of the Republic of Colombia in this part of  
15 the case is made *ex-hypothesis* in the remote event this  
16 Tribunal considers that we have here a protected investor  
17 with a protected investment, and of course we clarify that  
18 every piece of reference to the alleged responsibility of  
19 the Republic of Colombia is also made *ex-hypothesis* just  
20 for the purposes of the *ratione temporis* and *ratione*  
21 *voluntatis* preliminary objection.

22 Let's turn to our *ratione temporis* preliminary  
23 objection.

24 Our main proposition is that the Tribunal lacks  
25 jurisdiction to rule on the alleged responsibility for the

1 issuance of Resolution 85 of 23 January 2020 because to do  
2 so would be in breach of the non-retroactivity principle  
3 which finds expression in Article 10.1 of the TPA.

4           And you have the provision on the screen. It  
5 says: For greater certainty, this Chapter does not bind  
6 any Party in relation to any act or fact that took place or  
7 any situation that ceased to exist before the date of entry  
8 into force of this agreement.

9           Again, to address this objection, we propose an  
10 outline that considered what was already amply discussed  
11 this morning on what the most pressing outstanding legal  
12 and factual issues before the Tribunal currently are.

13           On the legal side, we will address two main legal  
14 issues. The first one: Whether, as alleged by Claimant,  
15 the date of its selected impugned measure is the only  
16 relevant date you should consider for the purposes of the  
17 *ratione temporis* analysis.

18           The second one: Whether a selected measure falls  
19 within the jurisdiction *ratione temporis* of the Tribunal  
20 just because it can be placed formally post-TPA.

21           After making clear that the Tribunal is entitled  
22 to look beyond Claimant's self-serving characterization of  
23 the relevant measure and that a measure does not fall  
24 within the jurisdiction *ratione temporis* of the Tribunal  
25 just because it can be placed formally post-treaty, we will

1 address--sorry--we will review shortly some of  
2 Ms. Ordóñez's main findings to show for the last time we  
3 expect on one hand that as a result of definitive  
4 pre-treaty State conduct, Claimant's alleged predecessors  
5 were never--never conferred with a right over the so-called  
6 Discovery Area, let alone over the Galeón San José; and  
7 second, on the other hand, that as recognized by Claimant  
8 before the D.C. District Court in 2010, the alleged  
9 expropriatory acts and arbitrariness all perfected as a  
10 result of alleged pre-TPA State conduct.

11           This would allow the Tribunal to conclude that  
12 Resolution 85, although placed post-treaty, is not  
13 independently actionable under the TPA and the Tribunal  
14 lacks jurisdiction *ratione temporis*.

15           Now, the first outstanding legal issue is  
16 whether, as claimed by Claimant, its selected impugned  
17 measure is the only relevant date--or the date of its  
18 selected impugned measure is the only relevant date for the  
19 *ratione temporis* analysis.

20           Claimant's clear purpose with this proposition is  
21 to set a basis for its rather desperate argument that  
22 notwithstanding all we have seen this morning,  
23 notwithstanding 40 years of relevant facts, Resolution 85  
24 of 2020 is the only relevant measure.

25           Respondent's first task is then to show you,

1 Members of the Tribunal, that contrary to Claimant's view,  
2 international law does not divest you from your power of  
3 analysis, but, instead, gives you the power to determine  
4 which is the relevant date as a prerequisite to determine  
5 whether you have jurisdiction *ratione temporis*.

6 At the core of our argument is a well-known  
7 competence-competence principle. You, not Claimant, are  
8 the masters of your own jurisdiction. As the Tribunal is  
9 aware and can be seen on the screen, Claimant alleges that  
10 the only relevant measure is Resolution 85 of 2020.  
11 Importantly, Claimant finds support for this proposition on  
12 the fact that Article 10.1 of the TPA, in settling the  
13 scope of obligation of a TPA, refers to measures and not to  
14 disputes.

15 Claimant also relies in the ruling in *Gramercy v.*  
16 *Peru* to structure it's argument, that even if we can find  
17 disputes prior to 15 May 2012, the *ratione temporis*  
18 analysis is circumscribed to the relevant measures selected  
19 by Claimant.

20 But we say that something is clearly missing in  
21 Claimant's argument. It is not clear at all why the fact  
22 of the TPA sets the scope of obligation in terms of  
23 measures and not in terms of disputes translates into a  
24 prohibition for you, Members of the Tribunal, and for us,  
25 the Respondent, to contest Claimant's definition of the

1 relevant measure for the purposes of determining whether  
2 the Tribunal has jurisdiction *ratione temporis*.

3           The award in Gramercy does not assist Claimant's  
4 case either. As seen on the screen, Gramercy only served  
5 the purpose of establishing that when a treaty sets a scope  
6 of application in terms of state measures, then the  
7 analysis should be directed to assess the date when an  
8 impugned measure took place.

9           However, Gramercy is clearly not an authority to  
10 argue that the only relevant date for assessing that  
11 *ratione temporis* objection is the date of Claimant's  
12 certainly selected impugned measure.

13           Now, in our Reply, we have changed views with  
14 Claimant in respect to Gramercy by noting that in that  
15 case, the legal situation of the Claimant only fully  
16 consolidated post-treaty, meaning that the pre-treaty State  
17 conduct was merely contextual. As seen on the screen,  
18 Claimant replied, noting that in Gramercy, the Tribunal  
19 used the date of the impugned measure and not the date of  
20 the consolidation of Claimant's legal situation.

21           But for the present purposes, this is irrelevant.  
22 What matters is that Gramercy is still not a basis for the  
23 pervasive and astonishing proposition that the only  
24 relevant measure for the purposes of the *ratione temporis*  
25 analysis is the date of this measure self-servingly



1 selected by Claimant. And since this is the only legal  
2 authority provided by Claimant, then Claimant has failed to  
3 bring a single authority to prove this controversial  
4 proposition.

5 One final but important point on this matter.  
6 Arbitral case law has made clear why not even the alleged  
7 presumption of truthfulness of Claimant's factual  
8 allegations is absolute at the jurisdictional stage.

9 As noted, for example, in *Chevron v. Ecuador*,  
10 Claimant should not be allowed to frustrate a  
11 jurisdictional review by simply making enough frivolous  
12 allegations to bring its claims within the jurisdiction of  
13 the BIT. As Ms. Ordóñez made clear earlier this morning,  
14 this is exactly what is happening here. You are the third  
15 tribunal outside Colombia that Claimant is trying to  
16 instrumentalize to claim a multi-billion-dollar  
17 compensation for a right that exists in no formal document.

18 As seen in Appendix B of our reply, which is part  
19 of the hearing bundle and you have on the screen, Claimant  
20 has adjusted the relevant measure every time he had been in  
21 need to circumvent a statute of limitations.

22 As you can see, for the past decade we have had  
23 several impugned measures selected by Claimant. It is not  
24 a surprise, then, that in the current proceedings, the  
25 impugned measure is the only one that will allow Claimant

1 to escape the effect of the non-retroactivity principle as  
2 well as the three-year time limitation period.

3 And this leads us to the second legal issue; that  
4 is, whether a selected measure falls within the  
5 jurisdiction of the Tribunal just because it can be  
6 formally placed post-treaty. And this legal issue was  
7 addressed by the Tribunal in *Astrida Benita Carrizosa v.*  
8 *Colombia*, which analyzed a *ratione temporis* preliminary  
9 objection based on this very same treaty.

10 As seen on the screen, the Tribunal presided by  
11 the distinguished arbitrator Gabrielle Kauffmann-Kohler  
12 noted that the relevant task when dealing with this type of  
13 issue is to determine whether the post-treaty conduct may  
14 trigger an independently actionable breach under the  
15 relevant treaty.

16 Now, in that case, Colombia successfully argued  
17 that although the measures selected by Ms. Astrida  
18 Carrisoza was the only post-treaty measure in a factual  
19 framework spanning for over several decades, said measure  
20 was not independently actionable because adjudication of  
21 those claims would require a finding on the lawfulness of  
22 pre-treaty conduct.

23 The Tribunal agreed with Colombia and noted,  
24 quite correctly, that unless the post-treaty conduct--in  
25 this case, unless the Resolution 85 of 2020--is itself

1 capable of constituting a breach of the TPA; namely,  
2 independently from the question of lawfulness or  
3 unlawfulness of the pre-treaty conduct, claims arising out  
4 of such post-treaty conduct would also fall outside the  
5 Tribunal's jurisdiction.

6           The underlying reason for this, Members of the  
7 Tribunal, is that the non-retroactivity principle is not  
8 just another principle. It is a very powerful principle  
9 which substantially and materially, and not simply formally  
10 or superfluously, seeks to prevent that the conduct of a  
11 State is measured against a treaty or customary  
12 international law obligation that did not exist at the time  
13 the relevant conduct took place.

14           Now, the Carrizosa award is in line with previous  
15 important awards in international investment case law.  
16 Importantly, the Mondev versus USA tribunal expressly noted  
17 that. And I open quotes: The mere fact that earlier  
18 conduct has gone unremedied or unredressed when a treaty  
19 enters into force does not justify a tribunal applying the  
20 treaty retrospectively to that conduct. Any other approach  
21 would subvert both the inter-temporal law principle in the  
22 Law of Treaties and the basic distinction between breach  
23 and reparation which underlies the law of State  
24 responsibility.

25           Well, as the Tribunal is aware, under the guise

1 of a distinction between a simple breach of the right to  
2 property and an absolute nullification of the same right,  
3 Claimant tries to escape the fact that it repeatedly and  
4 unequivocally asserted before the D.C. District Court that  
5 its alleged rights over the Galeón San José had already  
6 been expropriated as early as 2010, thereby entitling it to  
7 a compensation up to 17 billion dollars and that several  
8 instances of arbitrariness had already taken place.

9           Now, having clarified the legal questions, the  
10 first factual question to address is whether Resolution 85  
11 is independently actionable.

12           And of course, the answer is in the negative.

13           Claimant's position is that the relevant State  
14 measure in this case is Resolution 85 of 2020, which  
15 declared the totality of the Galeón San José a national  
16 asset of cultural interest. But, as the Tribunal is  
17 probably already aware, Resolution 85, although placed  
18 post-treaty and within the three-year statute of  
19 limitations, is not independently actionable under the  
20 treaty because any assessment of State responsibility of  
21 the Republic of Colombia for passing such resolution would  
22 require passing judgment as well on at least two types of  
23 pre-treaty State conduct:

24           First, fully crystallized pre-TPA State conduct  
25 through which Claimant--through which

1 Colombia--apologies--through which Colombia definitively  
2 denied Claimants any right whatsoever to the so-called  
3 Discovery Area, which includes the Galeón San José;

4 And, second, allegedly fully crystallized pre-TPA  
5 conduct through which Colombia allegedly confiscated  
6 Claimant's right to the Galeón San José, entitling it  
7 already in 2010 to a compensation of USD 17 billion.

8 Regard--

9 PRESIDENT DRYMER: I want to be clear because  
10 this is an important proposition, and I'd like to  
11 understand it better.

12 Certainly the Tribunal is asked by both Parties  
13 to consider pre-treaty conduct and acts. Certainly the  
14 Tribunal is being asked to interpret, if you will, the acts  
15 and the statements of courts as well as government agencies  
16 and other representatives.

17 But I'm not aware that we're being asked to pass  
18 judgment on the international legality or illegality of  
19 those acts. And if we are, I'd like you to specify that  
20 for me in the course of your presentation today or  
21 tomorrow, please.

22 MR. VEGA-BARBOSA: Perfect.

23 PRESIDENT DRYMER: Okay. Thank you.

24 MR. VEGA-BARBOSA: So regarding the first set of  
25 State conduct, the screen shows the relevant measures that

1 pre-treaty already perfected Colombia's recognition of  
2 rights over the so-called Discovery Area, which allegedly  
3 includes the Galeón San José.

4 But since Ms. Ordóñez amply explained this part  
5 of the case already, I will not refer to these factual  
6 instances.

7 PRESIDENT DRYMER: I'm going to use this just as  
8 an example and then I'm going to stop and let you answer  
9 the question later on.

10 Even if we--even in the hypothetical scenario,  
11 that the Tribunal were to disagree with your  
12 characterization of these pre-treaty acts, it's not evident  
13 to me that that is the same thing as pronouncing on the  
14 lawfulness of those acts. And that's--that's why I'm--I'm  
15 not completely clear on this concept. Well, I'm clear on  
16 the concept that a post-treaty act could be--could be an  
17 insufficient basis for jurisdiction if we're required to  
18 actually declare the lawfulness or otherwise of pre-treaty  
19 acts.

20 But I'm not sure that simply disagreeing with  
21 your contention regarding pre-treaty acts is the same  
22 thing.

23 MR. VEGA-BARBOSA: If I may, and because this is  
24 very important--

25 PRESIDENT DRYMER: Now or later. It's up to you.

1 MR. VEGA-BARBOSA: It is super important to our  
2 case, and I think the right moment to answer that question  
3 is now.

4 PRESIDENT DRYMER: Very good. That's your  
5 decision. Okay.

6 MR. VEGA-BARBOSA: So the fact that you have not  
7 been expressly or by Claimant to pass judgment on the  
8 pre-treaty conduct does not mean that you are not  
9 necessarily required to pass judgment of said pre-treaty  
10 conduct in order to pass judgment on whatever  
11 responsibility may derive from the enactment of Resolution  
12 85.

13 As mentioned before, all Resolution 85 did was to  
14 declare the totality of the Galeón San José as a national  
15 asset of cultural interest. The sole purpose of Resolution  
16 85 is to do that, to address the particular situation of  
17 the Galeón San José and to declare it a national asset of  
18 cultural interest.

19 In order to pass judgment on whatever  
20 responsibility may arise due to the enactment of said  
21 Resolution, in this particular case, with this particular  
22 Claimant, you will need to decide whether prior to 15  
23 May 2012, Colombia somehow had already denied any right  
24 whatsoever that this Claimant could have over the Galeón  
25 San José, which is the sole subject matter of the

1 Resolution.

2 And we say that at least three times pre-treaty,  
3 such non-recognition of rights over the Galeón San José  
4 took place as a result of Colombia State conduct.

5 First, because of Resolution 354 of 1982, which  
6 recognized rights only in the reported coordinates;

7 Second--

8 PRESIDENT DRYMER: Again, I'm sorry to interrupt,  
9 but that's a perfect example. All right?

10 Nobody's questioning, I don't believe, whether  
11 354 or any other resolution was legal or otherwise. The  
12 only question in respect of them, I believe, is how they're  
13 to be construed and what rights they recognized or did not  
14 recognize.

15 And you're saying that our construction of those  
16 acts is equivalent to declaring the lawfulness or  
17 unlawfulness of those acts or that conduct?

18 MR. VEGA-BARBOSA: Our proposition is that--

19 PRESIDENT DRYMER: Right. Okay. I'm just making  
20 clear where I need to be convinced in case that's helpful.

21 MR. VEGA-BARBOSA: I understand.

22 PRESIDENT DRYMER: I'm hoping that it's helpful.

23 Thank you.

24 MR. VEGA-BARBOSA: We understand this is an  
25 important question and concern, and we have exchanged a lot



1 of views--

2 PRESIDENT DRYMER: But it's got nothing to do  
3 with whether they explicitly allege unlawfulness. I'm  
4 not--that's--that's a waste of time to talk about  
5 whether--it's clear that they haven't explicitly alleged  
6 that and you're saying that that's irrelevant. All right?  
7 So forget the explicit or implicit dichotomy.

8 The question is more conceptual: whether  
9 construing conduct is the same thing as declaring the  
10 legality or otherwise of that conduct.

11 Thank you.

12 MR. VEGA-BARBOSA: At the simplest possible  
13 conceptual level, they are arguing that they secured rights  
14 over the Galeón San José--

15 PRESIDENT DRYMER: Yep.

16 MR. VEGA-BARBOSA: --pre-treaty, and we argued  
17 that they did not. That because of Colombia state  
18 conduct--

19 PRESIDENT DRYMER: Right.

20 MR. VEGA-BARBOSA: --we denied any right over the  
21 Galeón San José.

22 PRESIDENT DRYMER: And the Claimant is asking us  
23 to find that that same conduct to which you referred did  
24 not deny them, right? The Supreme Court Judgment should be  
25 read differently. The Presidential Decrees should be read

1 differently.

2 I'm not saying they're right. I'm saying that's  
3 the case that's put to us. And I just want to be sure that  
4 that's addressed and not--and not conflated unhelpfully in  
5 the concept of declaring lawfulness of pre-treaty acts.

6 That's all. Thank you.

7 MR. VEGA-BARBOSA: And we will then think a bit  
8 further on this question.

9 PRESIDENT DRYMER: Yeah. And I hope that it's  
10 helpful before the end of the hearing tomorrow.

11 MR. VEGA-BARBOSA: But, thank God, that is not  
12 all we have to show you in the *ratione temporis* objection.

13 So let's turn now to the second set of State  
14 conduct.

15 PRESIDENT DRYMER: To be clear to you, the  
16 lawyers will know this. Let me state it very clearly for  
17 the laypeople.

18 This Tribunal has not reached any decision on any  
19 of these issues. We're exploring these topics with you  
20 because we think they're important and you yourself have  
21 acknowledged they're important. So I haven't made up my  
22 mind. The Tribunal certainly hasn't made up its mind. But  
23 these are just issues which we're considering. We're  
24 pondering as we listen to them.

25 MR. VEGA-BARBOSA: From a public international

1 law perspective, it is not always easy to find an  
2 opportunity to distinguish between the notion of dispute, a  
3 disagreement and a point of law or fact, and a notion of  
4 breach. Your question goes to that distinction, so we will  
5 come back. We have an answer to that question.

6 That--that distinction that I just referred to is  
7 not that difficult to draw when looking at the 2010 Civil  
8 Action file by this Claimant before the D.C. District  
9 Court.

10 In the U.S. Civil Action, our Claimant submitted  
11 two counts, one of breach of contract and one of  
12 conversion, both having as the underlying State conduct  
13 several alleged acts of arbitrariness, including  
14 corruption, that could have led to an expropriation of its  
15 alleged rights over the San José that would have led to an  
16 expropriation amount in damages to--from 4 to  
17 USD 17 billion already clear at the moment.

18 As the screen shows regarding the breach of  
19 contract, Claimant alleged that--and I open quotes:  
20 Despite the plaintiff's adherence to the terms of the  
21 Agreement, Colombia has failed to comply with its  
22 obligations. Specifically, Colombia has refused to permit  
23 SSA to initiate salvage operations at the site and is  
24 therefore misappropriating SSA's property valued in the  
25 amount of 4 billion to 17 billion.

1           Now, with regards to the count of conversion,  
2 Claimant argued that by its actions, Colombia has  
3 intentionally exercised dominion and control over SSA's  
4 chattels, which intentional dominion and control by  
5 Colombia so seriously interferes with SSA's rights to  
6 control the chattels.

7           Paragraph 95 says SSA respectfully requests that  
8 the court render a judgment in its favor in the amount of  
9 17 billion compensatory damages.

10           Moreover, the U.S. Civil Action is full of  
11 express references to the allegation of expropriation  
12 expressly. Because of the alleged work behind the scenes  
13 of Colombia's high officials, including the allegation that  
14 on 15 July 1998, due to the alleged corrupt practices of  
15 Colombian officials, SSA's Managing Director was already  
16 exercising efforts to regain--to regain SSA's rights to its  
17 properties.

18           Now, as explained in our written submissions and  
19 as seen on the screen, the U.S. Civil Action is also full  
20 of references to acts allegedly amounting to violations of  
21 the FET standard. On one hand, we have the allegations of  
22 discrimination in favor of a Swedish investor. And  
23 although not in the screen, in our Memorial, you would have  
24 seen a reference to Colombia's alleged threat to use force  
25 against this Claimant.

1           There is no doubt all these instances are  
2 allegations and, for the purposes of these objections,  
3 admissions that Colombia's alleged pre-treaty conduct had  
4 already perfected an expropriation.

5           Now, all Claimant has to say about this is,  
6 first, that counts of breach of contract and conversion are  
7 not tantamount to an allegation of expropriation and that  
8 their references to expropriation were made only in the  
9 factual narrative of the U.S. Civil Action.

10           But we say that this totally misses the  
11 benchmark. Under Article 10.1.3 of the TPA, Respondent is  
12 not required to prove a triple identity as if Colombia were  
13 raising an objection based on their res judicata principle  
14 or a fork in the road preliminary objection.

15           What Colombia is required to prove under Article  
16 10.1.3 is simply that the alleged expropriatory conduct had  
17 already taken place prior to the TPA's entry into force,  
18 even if it went unremedied post-treaty.

19           All in all, what this means is that Resolution  
20 No. 85 of 2020, although formally placed post-treaty, is  
21 not independently actionable under the TPA, because to  
22 assess whether Claimant had any rights over the Galeón San  
23 José in 2020, it would be required to assess whether such  
24 rights were, as recognized by Claimant before the D.C.  
25 District Court, already expropriated back in 2020,

1 entitling them to a compensation of US 17 billion.

2 ARBITRATOR JAGUSCH: Counsel, can I ask you a  
3 question about this?

4 These allegations, they amount effectively, you  
5 say, to expropriation, so we don't need to get into the  
6 detail.

7 But these are allegations that Colombia denied at  
8 the time.

9 MR. VEGA-BARBOSA: Yes, as mentioned--and this is  
10 a public hearing--Colombia is not accepting that Colombia  
11 breached the TPA at any moment of the treaty.

12 ARBITRATOR JAGUSCH: I'm not talking about the  
13 TPA. The allegations made in the prior proceedings, they  
14 were denied by Colombia at the time?

15 MR. VEGA-BARBOSA: That's an important question,  
16 because we had never had the opportunity to go that far.  
17 Actually, what Colombia did was to oppose those objections  
18 before the D.C. District Court was to make use of a  
19 possibility that exists under U.S. law that allows for the  
20 early dismissal of these claims in a manner similar to what  
21 this treaty provides in Article 10.20.4, which requires to  
22 prove that even accepting all the facts as true--all the  
23 facts as true and correct, the allegation lacks or  
24 manifestly lacks legal merit.

25 So for those reasons, Colombia never opposed to

1 any of the factual allegations, including the breaches,  
2 made by Claimant before the D.C. District Court.

3 ARBITRATOR JAGUSCH: Okay. Excuse my random  
4 thinking. But if Colombia were to be asked today does it  
5 accept or reject the prior allegations in the prior  
6 proceedings, what would its answer be?

7 MR. VEGA-BARBOSA: Well, I'll have to say that  
8 that would be the exact prohibition provided for in Article  
9 10.1.3 that is to pass judgment on Colombia's  
10 responsibility in regards to the treaty.

11 ARBITRATOR JAGUSCH: I'm not proposing that we  
12 pass judgment. I'm just trying to ascertain in my  
13 mind-- and I don't speak for my co-arbitrators and nothing  
14 is decided--but what is the relevance of a mere--a pre-TPA  
15 allegation effectively of expropriation if in substance  
16 that allegation wasn't accepted by Colombia at the time  
17 and--or if it wasn't ruled on?

18 MR. VEGA-BARBOSA: Yeah, it's important--first of  
19 all, as a threshold matter, the internal conception of  
20 Colombia about the legality or illegality of its conduct is  
21 irrelevant both in respect to the *ratione temporis* and in  
22 respect to the *ratione voluntatis* objections. It is  
23 irrelevant for the *ratione temporis* objection because all  
24 this objection cares about pursuant to Article 10.1.3 is  
25 whether, in Claimant's view, the acts that may amount to a

1 breach of the relevant right occurred pre-treaty, and it's  
2 irrelevant for the *ratione voluntatis* because the knowledge  
3 of the breach that is regulated in Article 10.18 of the  
4 treaty is their knowledge, not our knowledge.

5           That said, the relevance of their admissions  
6 before the D.C. District Court is that this is an Article  
7 10.20.5 submission and we need to do this on an expedited  
8 basis, and we believe that the best way to do this on an  
9 expedited basis is by relying on Claimant's own  
10 characterizations of your conduct--on Colombia's conduct  
11 pre-treaty, which you have seen was characterized as a  
12 confiscation of the rights to a definitive, that they were  
13 already entitled in 2010 to a compensation amounting to  
14 USD 17 billion.

15           ARBITRATOR JAGUSCH: So are you asking the  
16 Tribunal to hold against the Claimant in a manner that  
17 deprives them of being able to advance a TPA claim--to hold  
18 against them those allegations even though they were only  
19 allegations but were not accepted by Colombia at the time  
20 and were not ruled upon at the time?

21           MR. VEGA-BARBOSA: We are asking you to--

22           ARBITRATOR JAGUSCH: I'm not being critical of  
23 the exhibition. I'm just trying to understand that that is  
24 what your submission is.

25           MR. VEGA-BARBOSA: Yeah. We are asking you to



1 take Claimant by their word.

2 ARBITRATOR JAGUSCH: Okay.

3 MR. VEGA-BARBOSA: And we think it's important.

4 So now let's move forward to our last objection,  
5 which is--

6 PRESIDENT DRYMER: How much time do you think you  
7 have left? I'm trying to make sure we--

8 MR. VEGA-BARBOSA: This is supposed to last 23  
9 minutes.

10 PRESIDENT DRYMER: --finish it--supposed to.  
11 How much time do you think you'll need?

12 MR. VEGA-BARBOSA: 25 minutes.

13 PRESIDENT DRYMER: It's supposed to last 23 and  
14 you think you'll need 25? Okay.

15 MR. VEGA-BARBOSA: Because it should.

16 PRESIDENT DRYMER: That's fine.

17 Should we perhaps break for lunch now, then, or  
18 do we continue?

19 All right. The Tribunal is happy to continue if  
20 the court reporter and the interpreters--Señor Rinaldi,  
21 among others--I've got the semaphore, the thumbs up, from  
22 up there. Thank you, Madame.

23 Counsel, is this fine with you to continue?

24 I didn't hear the court reporter say anything.

25 THE STENOGRAPHER: Another 25 minutes is good.

1 Sure.

2 PRESIDENT DRYMER: Okay. That's good.

3 Thank you.

4 MR. VEGA-BARBOSA: Again, this preliminary  
5 objection is made ex-hypothesis. And the controlling  
6 provision is in the screen now.

7 Article 10.18, as a condition of Colombia's  
8 consent to this pretty extraordinary form of arbitration,  
9 provides that no claim may be submitted to arbitration  
10 under Section 10 if more than three years have elapsed from  
11 the date on which the Claimant first acquired or should  
12 have acquired knowledge of the breach and knowledge that  
13 the Claimant has incurred loss or damage.

14 After two rounds of written submissions, the  
15 Parties agreed to the following:

16 Article 10.18.1 establishes a condition of  
17 consent.

18 Second, the knowledge referred to in the  
19 provision may be actual or constructive.

20 Third, the knowledge must concern both the breach  
21 and the resulting loss or damage.

22 Fourth, the knowledge referred to is the first  
23 knowledge.

24 And, finally, we agree that the critical date for  
25 the *ratione voluntatis* analysis is 18 December 2019.

1           In short, since the Notice of Arbitration was  
2 filed on 18 December 2022, the Tribunal lacks jurisdiction  
3 *ratione voluntatis* if Claimant first knew or should have  
4 first known of the alleged breach and resulting damage  
5 prior to 18 December 2019.

6           As seen on the screen, arbitral tribunals agree  
7 that an investor cannot gain first knowledge of the breach  
8 and the resulting damage in more than one occasion.  
9 Moreover, as noted by the non-disputing party, this means  
10 that--and I open quotes: Subsequent transgressions by a  
11 party arising from a continuous course of conduct do not  
12 renew the limitation period once an investor knows, or  
13 should have known, of the alleged breach and loss or damage  
14 incurred thereby.

15           The rationale supporting this important rule was  
16 clearly explained by the Tribunal in *Ansung versus China*.  
17 There the Tribunal noted that to allow the Claimant to  
18 adjust the date of first knowledge of the alleged breach  
19 would be to allow an endless parsing up of a claim into  
20 finer sub-components of the breach over time in an attempt  
21 to trump the time limitation period provided for in the  
22 relevant treaty.

23           And let's recall that the *Ansung* Tribunal early  
24 dismissed *Ansung's* claim for breach of the three-year  
25 limitation period after considering that its claim

1 manifestly lacked legal merit.

2           Now, the United States, our non-disputing party,  
3 further elaborated on the tragedies deriving from an  
4 ineffective time limitation period provision. In their  
5 words, and I open quotes: An ineffective limitation period  
6 would fail to promote the goals of ensuring the  
7 availability of sufficient and reliable evidence, as well  
8 as providing legal stability and predictability for  
9 potential respondents and third states.

10           And after 40 years of litigation with this  
11 Claimant, we can see that the United States is very much  
12 right with this concern. But they also say that an  
13 ineffective limitation period would also undermine and be  
14 contrary to the State party's consent because, as noted  
15 above, the parties did not consent to arbitrate an  
16 investment dispute if more than three years have elapsed  
17 from the date on which the claimant first acquired, or  
18 should have first acquired, knowledge of the breach and  
19 knowledge that the Claimant has incurred loss or damage.

20           Now, also in the screen is Corona vs. Republica  
21 Dominica, a case where the Tribunal dismissed the case for  
22 being time-barred, as in this case under the same expedited  
23 procedure in the exact equivalent to Article 10.20.5. In  
24 Corona, the Tribunal noted that for the limitation period  
25 to begin to run, it is not necessary that a claimant be in

1 position to fully particularize its legal claim, nor must  
2 the amount or loss of damage suffered be precisely  
3 determined.

4 Now, Appendix C is now on the screen. And as it  
5 reveals, the legal problem in this case is far less complex  
6 because well before the TPA's entry into force and, also,  
7 while in breach of the three-year limitation period,  
8 Claimant had already argued that its alleged rights had  
9 been unlawfully expropriated without compensation as a  
10 result of several instances of alleged arbitrariness and  
11 discrimination and even quantified the damage in  
12 US 17 billion.

13 That said, the Parties are divided in the most  
14 important factual issue, whether Claimant first knew or  
15 should have first known about the alleged breach or  
16 breaches prior to Resolution 85 of 2020. Let's address  
17 this issue.

18 Now, we must say first that although Claimant's  
19 Statement of Claim focuses on Respondent's alleged  
20 violations of the standard of expropriation in Article 10.7  
21 of the TPA, Claimant has also alleged quite lightly  
22 violations to the FET, MFN, and national treatment  
23 standards. Given the time constraints for the purposes of  
24 this presentation, Respondent will focus on Claimant's  
25 allegation that its alleged rights over the Galeón San José

1 were expropriated as a result of several instances of  
2 arbitrariness.

3 I can only--accordingly, we kindly ask the  
4 Tribunal to refer to our written submissions and to  
5 Appendix C accompanying our reply explaining the violation  
6 of the three-year time limitation period in respect to the  
7 alleged breaches of Full Protection and Security, MFN and  
8 national treatment standards.

9 To begin with, let's look at the way Colombia and  
10 the U.S. define the standard of expropriation in Section  
11 10.7 and Annex 10(b) of the TPA.

12 As can be seen, the Republic of Colombia and the  
13 United States of America agreed that, first, Article 10.7.1  
14 addresses both direct and indirect expropriations.

15 Second, an indirect expropriation may derive from  
16 a series of actions having an effective equivalent to a  
17 direct expropriation even if there is no formal transfer of  
18 title or outright seizure.

19 Third, a series of actions of a party may  
20 constitute expropriation if they interfere with a tangible  
21 or intangible property right or property interest in an  
22 investment.

23 Fourth, among the factors to be considered are  
24 the economic impact of the government action, the extent to  
25 which the government action interferes with distinct,

1 reasonable investment-backed expectations, and finally, the  
2 character of the government action.

3 Now, as noted by the disputing party, a Claimant  
4 can be said to have actual or constructive knowledge of a  
5 breach of Article 10.7 when it has or should have knowledge  
6 of all the elements in said article, including--I open  
7 quotes: that the destruction of or interference with the  
8 economic value of the investment is sufficient to  
9 constitute a taking--end of quote--but the date--and I open  
10 quotes again--need not coincide with the last of the  
11 government measures that are alleged to have harmed the  
12 Claimant's investment.

13 Relying in Berkowitz, the non-disputing party  
14 also noted that a Claimant may have actual or constructive  
15 knowledge that the interference with the economic value of  
16 its investment is sufficient to constitute a taking before  
17 that investment has lost all of its value.

18 Let's turn to the relevant facts. Colombia will  
19 first rely on Claimant's 15 April petition before the  
20 Inter-American Commission of Human Rights. As will be seen  
21 in the following minutes before the Commission of Human  
22 Rights, Claimant expressly admitted that an indirect  
23 expropriation without compensation had already  
24 crystallized, and moreover, that it was notified of said  
25 breach as early as 26 November 2012 when in breach of the

1 three-year limitation period.

2 Now, we would like, first, to note that a  
3 petition before the Inter-American Commission of Human  
4 Rights is a serious business under the American convention  
5 of human rights.

6 We can tell you a lot about the Inter-American  
7 systems, since our very same team currently faces more than  
8 1,000 petitions before the Inter-American commissions, and  
9 with more than 30 lawyers dedicated exclusively to address  
10 those petitions, we can say we take these matters very,  
11 very seriously.

12 Now, before the Inter-American Commission,  
13 Claimant had to overcome the obstacle placed by Article  
14 46.1(b) of the American convention on Human Rights which  
15 orders--and you can see it on the screen-- the  
16 inadmissibility of a petition that is submitted more than  
17 six months after the alleged victim was notified of the  
18 last judicial act, a matter of knowledge.

19 With this in mind, SSA LLC held that the  
20 six-month limitation period established in Article 46  
21 should start to run from 26 November 2012, the date in  
22 which Colombia allegedly notified its definitive decision  
23 not to subject to the Supreme Court Decision.

24 The reason for this is even more important for  
25 the *ratione voluntatis* assessment. As noted by Claimant



1 before the Inter-American Commission, the reason to start  
2 counting the time limitation period from 26 November 2012  
3 is that this was the date not only of the definitive  
4 confiscation without compensation of its treasures, but  
5 also the date it was notified of said confiscation without  
6 compensation.

7           Allow me to read from the exhibit, because this  
8 is really, really important.

9           Said answer from 26 November 2012 was the  
10 notification of the definitive purpose of the Republic of  
11 Colombia of not complying with the judgment of its Supreme  
12 Court. This necessarily implies, in addition, the  
13 notification of the definitive confiscation of its  
14 treasures without the payment of compensation. This  
15 necessarily implies in addition the notification of the  
16 definitive confiscation of its treasures without the  
17 payment of compensation.

18           As seen on the screen, Claimant connected this  
19 conduct to a breach of the right to property contained in  
20 Article 21 of the American convention. And this is  
21 important because, as you can see, there is an evident  
22 substantial overlap between the two rights protected in  
23 Article 21 of the American convention and Section 10.7 of  
24 the TPA.

25           As the slide shows, both standards protect the

1 right to property, and in both cases, the right to property  
2 is said not to be affected except for public purpose and  
3 upon payment of fair compensation.

4           Moreover, Claimant's elaboration also clarifies  
5 that as early as 2012, it was of the view that Colombia had  
6 acted arbitrarily; that is, in breach of the FET standard.  
7 As you can see on the screen, SSA LLC argued that although  
8 after an interview on 11 June 2011 there seemed to be a  
9 change of attitude in favor of compliance with the 2007  
10 Supreme Court Decision, corruption would have once again  
11 changed the course of action leading to the 26  
12 November 2012, when the Republic of Colombia definitively  
13 rejected its access to the shipwreck in any form.

14           This shows, based on Claimant's own admissions,  
15 that Claimant first gained knowledge of the alleged  
16 breaches as well as the resulting laws deriving from  
17 Colombia's confiscations well before 18 December 2019.  
18 That is in favor and violation of the condition of consent  
19 established in Article 10.18.1 of the TPA.

20           Now, Claimant's response contains the false  
21 assertion that as Colombia appears to acknowledge, the  
22 underlying courses of action in both the U.S. litigation  
23 and the Inter-American Commission petition which arose out  
24 of Colombia's reluctance to allow SSA access to its  
25 discovery were addressed once the Colombian government

1 agreed to meet with SSA to discuss joint verification.

2           Claimant also refers to the withdrawal of the new  
3 Civil Action before the Civil District Court and the  
4 petition before the Inter-American Commission as a result  
5 of Claimant's desire to comply with Colombia's alleged  
6 condition to meet with Sea Search-Armada to discuss  
7 just--to discuss joint verification.

8           Finally, in the rejoinder, Claimant tries to  
9 minimize the fatal impact of its admissions before the D.C.  
10 District Court and the commission by claiming that, and I  
11 quote: Colombia later reversed this position by agreeing  
12 to engage in discussions with SSA to verify the precise  
13 location of and salvage of the San José from the Discovery  
14 Area.

15           But this is all irrelevant and not true. First,  
16 as mentioned before, Colombia's internal conceptions of its  
17 alleged conduct is irrelevant under Article 10.18.1. But  
18 this is also not true. Suffice it to note in this respect  
19 that the alleged invitation from Colombia to discuss  
20 verification is based on Exhibit C-32, which corresponds to  
21 a letter dated 22 December 2014 from the Minister of  
22 Culture where she refers to a communication by Fernando  
23 Arteta, presumably connected with Sea Search-Armada, where  
24 he--he expressed the willingness of said company and, in  
25 this part the Minister's letter quotes from Mr. Arteta when

1 asking to initiate a dialogue to attempt a negotiated  
2 solution to the application of the judgment of the Supreme  
3 Court of Justice of 5 July 2007, which settled the  
4 controversy with the nation over the shipwreck whose  
5 property was the object of litigation.

6           However, as it is objectively discernable from  
7 the 22nd December 2014 letter, the Minister of Culture  
8 nowhere refers or invites Sea Search-Armada to discuss  
9 joint verification.

10           That being clear, Colombia will now proceed to  
11 the very last part of its presentation to show you the  
12 several instances between 2015 and 2019 where Claimant  
13 should have known about the alleged breaches and the  
14 resulting loss it is claiming for this Tribunal.

15           We will try to be brief because everything is  
16 amply substantiated in the greater submissions.

17           So first--

18           PRESIDENT DRYMER: Which the members of the  
19 Tribunal have amply read, just to be clear.

20           MR. VEGA-BARBOSA: We will need to be brief on  
21 this, yes.

22           PRESIDENT DRYMER: Thank you.

23           MR. VEGA-BARBOSA: First in the slide, that  
24 Exhibit C-35, showing a letter sent on 20 May 2015 by  
25 Claimant to the Minister of Culture recognizing Colombia's

1 long-standing position that the 2007 Supreme Court Decision  
2 excluded the surrounding areas of the 1982 Confidential  
3 Report from its ruling and therefore, SSA had no right over  
4 the so-called Discovery Area.

5 This is the second instance, post-treaty where  
6 Claimant should have known of the alleged breach and  
7 resulting damage. Now we have on the screen Exhibit C-37,  
8 which contains Colombia's former President Santos--and this  
9 is very important--statement of fact December 2015  
10 regarding the actual discovery of the Galeón San José.

11 As you can see on the screen, there is no single  
12 mention to Claimant or its alleged predecessors as the ones  
13 who found the Galeón San José this is the first--the third  
14 instance post-treaty where Claimant should have known of  
15 the alleged breach and resulting damage. And we ask: What  
16 else does a treasure hunt company need in order to gain  
17 knowledge that it's alleged rights over the alleged  
18 treasure, inside a galleon had been fully eviscerated that  
19 an express announcement by the President of that country  
20 that the government found the galleon without its help.

21 On the screen now is Exhibit R-28 which contains  
22 a letter dated 17 June 2016 from the Ministry of Culture  
23 making clear to Claimant once again that it did not have  
24 any right over the Galeón San José. I open quotes to the  
25 express position of the ministry of culture: The Supreme

1 Court of Justice's ruling is clear. It does not admit  
2 interpretations and no alleged rights over the Galeón San  
3 José can be inferred from it, as you claim.

4 Furthermore, the Ministry of Culture stated that  
5 in 2007, the Supreme Court Decision did not confer Claimant  
6 any rights over areas different from the express  
7 coordinates stated in the 1982 Confidential Report;  
8 therefore, quashing Claimant's new argument related to a  
9 right over the so-called Discovery Area. This is the  
10 fourth instance post-treaty where Claimant should have  
11 known of the alleged breach and resulting damage.

12 Now on 4 November 2016, Claimant sent, once  
13 again, a letter to Colombia's president restating their  
14 alleged property rights over the Galeón San José. On the  
15 screen is Exhibit R-29, containing a letter of 13  
16 November 2016 where Colombia responds once again to  
17 Claimant by restating the longstanding position that having  
18 verified the coordinates indicated in the 1982 Confidential  
19 Report, there was no trace of any shipwreck in that place  
20 and that, therefore, there was no place for Claimant to  
21 allege that 50 percent referred to in the 2007 Supreme  
22 Court Decision.

23 This is the fifth instance post-treaty where  
24 Claimant should have known of the alleged breach and  
25 resulting damage.

1           Currently on the screen is Exhibit R-37,  
2 containing a letter dated 5 January 2018 where the Ministry  
3 of Culture reminded Claimant that neither the DIMAR  
4 Resolutions nor the local courts had conferred any rights  
5 over the Galeón San José to Glocca Morra Company this is  
6 the sixth instance post-treaty where Claimant should have  
7 known of the alleged breach and resulting damage.

8           Finally, and this is very, very important, on the  
9 screen you have Exhibit C-40 this is an exhibit from  
10 Claimant containing a letter of 17 June 2119 before the  
11 critical date of 18 December 2019 where the Vice-President  
12 of Colombia unambiguously rereinded Claimant that since  
13 the San José shipwreck could not be found in the  
14 coordinates indicated in the 1982 Confidential Report, it  
15 could not claim any right over it.

16           As you can see, the rationale of the  
17 Vice-President of Colombia was flawless since it was based  
18 on decades of consistent conduct by Colombia. First  
19 quoting from the relevant operative paragraph of the 2007  
20 Supreme Court Decision the Vice-President reminded that  
21 pursuant to Article 700 of the Colombian Civil Code, the  
22 Supreme Court expressed the condition for any right on the  
23 assets being located in the specific coordinates indicated  
24 in the 1982 Confidential Report without including any other  
25 spaces or areas.

1           Second, the Vice-President reminded Claimant of  
2 the verification work carried out in the coordinates in  
3 1994 by Columbus exploration, which included not only a  
4 site visit but the testing of the wood samples by beta  
5 Analytics, actually, the same expert relied upon by Glocca  
6 Morra Company in 1982, and the conclusion of which was that  
7 there was no shipwreck at all in said coordinates let alone  
8 the San José and that the sample did not belong to any  
9 shipwreck.

10           The 17 June 2019 letter even includes the  
11 demonstration that the State adopted as its own the act of  
12 Columbus exploration. As you can see on the slide, the  
13 Presidency of Colombia sent a letter to DIMAR appending the  
14 1994 press release expressing that based on the Columbus  
15 Report, and I open quotes: the government--the government  
16 has concluded that no shipwreck exists in the area.

17           Finally the Vice-President made reference to the  
18 finding of the Galeón San José by marine archeology  
19 consultants a Swiss investor in 2015 noting that as has  
20 been certified by DIMAR, the coordinates reported by this  
21 company did not correspond to those reported by Glocca  
22 Morra Company back in 1982 (maritime consultants).

23           In light of the above, the letter concludes, we  
24 must say with desperation, in the following terms this has  
25 been communicated since 1994. So it is hard to understand



1 why the company insists on a claim without a case, this is  
2 the seventh instance post-treaty where Claimant should have  
3 known of the alleged breach and the resulting damage.

4           Members of the Tribunal, the recollection of  
5 exhibits just made by Colombia including SSA's own  
6 admissions before the D.C. district court and the  
7 Inter-American Commission on human rights and the  
8 government make one thing clear: Claimant knew or should  
9 have known about the alleged unlawful expropriation and the  
10 deprivation of the value of its investment and of the other  
11 alleged breaches through various instances, seven, in fact,  
12 of unequivocal State conduct between 2012 and 2019.

13           If Claimant wanted to initiate an investment  
14 arbitration proceeding against Colombia once the TPA  
15 entered into force on 15 May 2012, it had plenty of  
16 opportunities in the post-treaty period.

17           In light of the above, the arbitral tribunal  
18 lacks jurisdiction *ratione voluntatis*.

19           Thank you Members of the Tribunal.

20           ARBITRATOR JAGUSCH: If I may, counsel. It's  
21 very interesting. But you talk about knowledge of the  
22 breach. But the breach is the Resolution 85. That's how  
23 the claim is brought. And--right?

24           MR. VEGA-BARBOSA: No.

25           ARBITRATOR JAGUSCH: So if I understand--no, it's

1 not.

2 MR. VEGA-BARBOSA: Claimant submits that the  
3 breach comes from Resolution 85 from 2020.

4 ARBITRATOR JAGUSCH: Yes.

5 MR. VEGA-BARBOSA: But as mentioned before that  
6 is just their charring conversation of the relevant  
7 measure.

8 ARBITRATOR JAGUSCH: But it's not making claims  
9 in respect to those prime measures its making its claims,  
10 as I understand it, from the effect of Resolution 85. It  
11 maintains that Resolution 85 is an act that amounts to a  
12 treaty violation, not only as to expropriation but also as  
13 to fair and equitable treatment and so on and so forth.

14 So I'm just struggling with how you put the  
15 relevance of the various complaints that the Claimant may  
16 have legitimately made post-treaty entering into force but  
17 before Resolution 85 when, in fact, its only claim is for  
18 the consequences of Resolution 85.

19 It may be--and I don't want to put words in your  
20 mouth, but I'm just trying to understand--it may be that  
21 your argument is whatever was taken, if anything, by the  
22 Resolution, it was of no value or considerably less value  
23 because the Claimant knew or ought to have known that  
24 Colombia was not recognizing that it had any lawful  
25 investment at the time.

1           And if that's right, wouldn't that just go to the  
2 quantum of the claim for the effects of Resolution 85?

3           MR. VEGA-BARBOSA: So as a threshold matter, we  
4 must say that under Article 10.18 what is relevant is not  
5 the designated measure. That is relevant under Article  
6 10.1.3 for the *ratione temporis* preliminary objection.  
7 What is relevant for Article 10.18.1 under the *ratione*  
8 *voluntatis* objection is the breach. And the breach, they  
9 say is an expropriation without compensation, violation of  
10 the FET standard via an arbitrary conduct and as previously  
11 mentioned, the breaches it should have been the knowledge  
12 of claimant took place well before, in this case, because  
13 this is what is relevant, the time limitation period in 18  
14 December 2019 this is what we should look at. The relevant  
15 breach that they have identified not the relevant measure.

16           ARBITRATOR JAGUSCH: The relevant breach is  
17 surely what the Claimant claims is the relevant breach.

18           MR. VEGA-BARBOSA: Which is expropriation and  
19 arbitrariness.

20           ARBITRATOR JAGUSCH: Yes. But brought about by  
21 Resolution 85.

22           MR. VEGA-BARBOSA: It is Claimant's submission  
23 that Resolution 85 is a triggering measure versus a breach.  
24 We say that, first, because of their own admission before  
25 the inter-American commission, the breaches expropriation

1 without compensation and arbitrariness took place as early  
2 as 26 November 2012 and, moreover, that they were  
3 notified--they gained knowledge of such breach that early.  
4 We say afterwards that there were at least seven occasions  
5 in addition where Claimant should have gained knowledge  
6 that their--that the breach expropriation without  
7 compensation occurrence had already taken place.

8 ARBITRATOR JAGUSCH: But I think you would accept  
9 that there was no occasion prior to Resolution 85 where the  
10 Claimant knew or ought to have known that it would have a  
11 claim arising from the effect of Resolution 85.

12 MR. VEGA-BARBOSA: One moment.

13 ARBITRATOR JAGUSCH: Look, it may not be an  
14 important question. But it's something that's bothered me  
15 and I don't want to hold you to an answer now particularly  
16 at this time of day. But you might again just want to  
17 reflect on our discussion.

18 MR. VEGA-BARBOSA: I would like to answer that  
19 question immediately. Because the problem with the  
20 question and with Resolution 85 is that it touches on one  
21 of the elements that were relevant in the 2007 decision  
22 that is the nature of the assets. And this one refers to  
23 the assets insusceptible of being characterized as  
24 treasures. What Resolution 85 does is to preempt any  
25 possibility for these assets wherever found to be

1 characterized as treasures but with respect to the Galeón  
2 San José; right.

3 This is, we say and we have--it has been or  
4 position for the past one hour and a half, two hours, three  
5 hours, that Resolution 85 has no material relationship with  
6 this Claimant because this Claimant has no right  
7 whatsoever.

8 ARBITRATOR JAGUSCH: You say that. It is the  
9 sole claim at least as I understood it. You said it has no  
10 material connection. It is the cause of action. It is the  
11 event that they say creates an expropriation without  
12 compensation and breach of the other obligations under the  
13 treaty.

14 MR. VEGA-BARBOSA: Yes but this was  
15 expressly--the concern expressed and position expressed  
16 relying on the relevant case law by non-disputing Party  
17 submission. Even if you can find other examples of a  
18 breach further in time, that doesn't mean that you can  
19 violate a State party's condition of consent because that  
20 would mean that that condition of consent would be merely  
21 superfluous. If you were to be able to notwithstanding  
22 edification of knowledge--first knowledge which is what is  
23 relevant first knowledge of a breach well before a breach  
24 of the three-year limitation period and then just find  
25 another expression of said violation, then the time period

1 you would have no purpose whatsoever and that was the  
2 express concern of the Non-Disputing Party and we believe  
3 that that reflects the current state of the law under  
4 international law.

5 ARBITRATOR JAGUSCH: I understand. Thank you.

6 PRESIDENT DRYMER: Anything further, counsel, at  
7 this stage before lunch.

8 MR. VEGA-BARBOSA: No we are ready for lunch.

9 PRESIDENT DRYMER: Very good. So we will adjourn  
10 for no more than 45 minutes, please. And during those 45  
11 minutes, the Tribunal may come to the Parties and--may come  
12 to the counsel for The Republic and ask you to shorten your  
13 remaining submissions. All right? The schedule is  
14 indicative. The essential principle is fairness and that's  
15 the essential principle to which we'll adhere, ensuring  
16 that all parties, including the non-disputing party, has an  
17 opportunity to have their say.

18 How much time do you think you need for the  
19 remainder of your presentation? Subject to what the  
20 Tribunal might decide.

21 MS. ORDÓÑEZ PUENTES: Ten minutes.

22 PRESIDENT DRYMER: Ten minutes.

23 MS. ORDÓÑEZ PUENTES: Yeah.

24 PRESIDENT DRYMER: Very good. Fine. We will  
25 adjourn.

1           Mr. Moloo, does this work for you? We're going  
2 to adjourn for 45. We may hear Respondent for 10 more  
3 minutes, and then you'll move immediately to your  
4 submissions. Would that work?

5           MR. MOLOO: Absolutely. I should mention I have  
6 a procedural conference in another case at 6:30. I'll try  
7 and move it, I'm not sure. We may trespass on that.

8           PRESIDENT DRYMER: I said earlier we might sit  
9 longer than 6:00 p.m. and it had not been my intention to  
10 sit beyond 6:30 but let me take a look at the numbers and  
11 the math and we'll confirm with you before we begin in 45  
12 minutes.

13           ARBITRATOR JAGUSCH: To participate in this other  
14 matter when would you need to leave this room.

15           MR. MOLOO: 6:20/6:25.

16           PRESIDENT DRYMER: We're adjourned until 2:30  
17 p.m.

18           Thank you all.

19           (Whereupon, at 1:38 p.m., the Hearing was  
20 adjourned until 2:20 p.m. the same day.)

21

22

23                                   AFTERNOON SESSION

24           PRESIDENT DRYMER: Very good. Thank you.

25           Ladies and gentlemen, welcome back.

1           Counsel, you said you might have ten minutes  
2 left. I hope--I ask you please to try to stick to that.  
3 We're a bit over schedule. Every minute counts. A lot of  
4 that is the Tribunal's fault.

5           I just want to say that we're going to be a lot  
6 more restrained for the rest of this afternoon. That's not  
7 because we're any less interested in what you have to say  
8 or any more willing to take it at face value. It just  
9 means that we're going to hold many of our questions until  
10 tomorrow, all right, to be clear.

11           Señora, the floor is yours.

12           MS. ORDÓÑEZ PUENTES: Thank you.

13           To conclude the submission, Colombia reiterates  
14 their request for an award on costs in its favor and the  
15 application for security for costs.

16           For the record and for the reasons you have  
17 heard, Colombia has not dropped the allegation that this  
18 arbitration is abusive.

19           According to Article 10.26 of the TPA, we request  
20 the Tribunal to award Colombia the costs incurred in this  
21 arbitration based on the frivolous nature of SSA's claim,  
22 which is yet another failed attempt to adjust its narrative  
23 in order to substantiate the claims they have lost before  
24 domestic, foreign, and international fora.

25           For over 30 years, Colombia has had to



1 participate in all these proceedings even though SSA, LLC,  
2 acknowledges that it knew from the outset that the Galeón  
3 San José was not located within the coordinates indicated  
4 in the 1982 Confidential Report.

5           The Republic of Colombia condemns SSA's conduct  
6 within this arbitration. This proceeding is the  
7 materialization of a threat of continuous litigation due to  
8 Colombia's unequivocal and consistent response rejecting  
9 demands related to rights SSA has never had.

10           At this point, we all know that SSA is not paying  
11 for its own counsel fees and that Gibson Dunn has an  
12 agreement--and I quote--to offset contingency fee  
13 agreements entered into by the firm like the one on this  
14 case, end of quote.

15           In other words, the economic resources through  
16 which Claimant is covering the legal representation in this  
17 arbitration are being secured by a third party through the  
18 Financing Facility Agreement.

19           On the contrary, the Republic of Colombia is  
20 using taxpayers' money to cover the costs of this  
21 arbitration, and it is just fair to expect a full recovery  
22 of these costs.

23           The whole arrangement used by Claimants to fund  
24 this case, which includes the contingency fee arrangement  
25 and the financing facility agreement, qualify as

1 third-party funding. Third-party funding has been  
2 considered by investment arbitration tribunals as a  
3 decisive element deciding on State's application for  
4 security for costs.

5           This was the case in Garcia Armas vs. Venezuela,  
6 an arbitration also conducted under the UNCITRAL  
7 Arbitration Rules. In this case, you see that the Tribunal  
8 acknowledged the relevance of the existence of third-party  
9 in the assessment of the Respondent's possibility of  
10 executing a potential award on costs.

11           The fact that third-party funding agreements do  
12 not cover potential adverse awards and costs was considered  
13 by the Tribunal in Dirk Herzig versus Turkmenistan as a  
14 circumstance likely to undermine Respondent's rights to  
15 enforce an order for costs and a critical and decisive  
16 factor in its decision to grant security for costs.

17           In the case at hand, Claimant's counsel has been  
18 reluctant to disclose whether the Financing Facility  
19 Agreement covers a potential adverse award on costs. That  
20 is why we say that there is no certainty as to whether  
21 Colombia would be able to enforce a potential award on  
22 costs in its favor.

23           What is certain, indeed, is that there are  
24 serious doubts that Claimant, by itself, would not be able  
25 to cover an adverse award on costs considering it is not

1 even paying for its own counsel's fees.

2 Article 26(3) of the UNCITRAL Arbitration Rules  
3 provides for a three-tier test according to which the  
4 applicant shall satisfy the Tribunal. Under the three-tier  
5 test established in the UNCITRAL Rules, the contingency fee  
6 arrangement between Claimant and its counsel is indicative  
7 of Claimant's inability to cover a potential adverse award  
8 on costs.

9 This circumstance, along with the lack of  
10 certainty as to whether the Financing Facility Agreement  
11 covers a potential adverse award on costs implies that  
12 Colombia is likely to be deprived from its right to recover  
13 the costs incurred in an arbitration proceeding that will  
14 terminate in its favor for jurisdictional reasons.

15 This certainly constitutes a harm not adequately  
16 but be repairable by an award of damages and thus an  
17 exceptional circumstance under which security for costs is  
18 warranted.

19 In fact, the lack of a guarantee as to Claimant's  
20 ability to pay an adverse award on costs was considered by  
21 the Tribunal in Garcia Armas vs. Venezuela as a  
22 circumstance under which the Respondent State was likely to  
23 face harm not adequately repairable by an award of damages.  
24 The Tribunal in Garcia Armas v. Venezuela further  
25 acknowledged the risk faced by Respondent States of not

1 being able to enforce favorable award on costs in cases of  
2 third-party funding and, in this context, the relevance of  
3 obtaining some sort of guarantee which in the case at hand  
4 is also in existence.

5           With respect to proportionality of Colombia's  
6 application for security of costs, it is not likely that  
7 SSA, unlike Colombia, might suffer any harm resulting from  
8 said measure.

9           It is undisputed that SSA is not bearing the  
10 legal representation costs in these arbitration  
11 proceedings. Therefore, although Colombia's request for  
12 security for costs, if granted, might result in a decision  
13 ordering SSA to secure funds for said purpose, this does  
14 not affect in any way its access to the TPA's adjudication  
15 system and Claimant has not proven otherwise.

16           By contrast, Respondent's likeliness of not being  
17 able to recover an award on costs is certain considering  
18 Claimant's proven inability to cover the legal  
19 representation costs in this arbitration.

20           Finally, as required by Article 26(3) of the  
21 UNCITRAL Arbitration Rules, there is more than a reasonable  
22 possibility that Colombia's jurisdictional objections will  
23 succeed.

24           In light of these considerations, Colombia's  
25 request for security for costs is fully compliant with the

1 requirements required in Article 26(3) of the UNCITRAL  
2 Arbitration Rules.

3           Therefore, Colombia respectfully requests the  
4 Tribunal, pending its decision on jurisdiction, to order  
5 Sea Search-Armada to post security for costs in the amount  
6 of USD \$800,000.

7           Mr. Chairman, Members of the Tribunal, in light  
8 of the frivolous character of SSA's claims in this  
9 arbitration, which also extends to the defenses raised  
10 within this expedited proceeding, Colombia respectfully  
11 asks the Tribunal to, first, declare that it lacks  
12 jurisdiction over all the claims submitted by  
13 Sea Search-Armada, LLC.

14           Second, order Sea Search-Armada, LLC, to bear all  
15 the costs of this arbitration, including legal fees assumed  
16 by the Republic of Colombia.

17           Third, order that, pending its award on  
18 jurisdiction, Sea Search-Armada, LLC, post security for  
19 costs in the amount of no less than USD 800,000 to cover a  
20 potential award on costs in favor of the Republic of  
21 Colombia, and to be deposited in an escrow account or  
22 provided as an unconditional and irrevocable guarantee or  
23 as the Tribunal deems appropriate in light of the  
24 circumstances underlying Respondent's request.

25           Thank you for your attention.

1           PRESIDENT DRYMER: Thank you, Señora Ordóñez.

2           Any questions? Not at this point?

3           One matter I'd like you to think about before  
4 tomorrow. I'm asking you please not to answer now. Let's  
5 save time. You've asked for an award of costs, but you  
6 haven't specified what your costs are.

7           Tomorrow tell me if you have any comment on how  
8 that might potentially be addressed. I think I know what  
9 your answer will be, but I'd like to hear from you  
10 tomorrow.

11           MS. ORDÓÑEZ PUENTES: Okay.

12           PRESIDENT DRYMER: All right. And just so--yes.  
13 And your basis for an order for costs, again, so that I'm  
14 clear, the--not security for costs, an order for costs, is  
15 that this proceeding is abusive because SSA has known or  
16 should have known for a long time that the Galeón was not  
17 within the coordinates indicated in the 1982 report.

18           Is that it? Have I understood correctly?

19           MS. ORDÓÑEZ PUENTES: That is correct. That they  
20 know that they have no rights over the Galeón San José.

21           PRESIDENT DRYMER: Very good. Okay.

22           So that's fine. Thank you.

23           And thank you, Counsel for the Republic, for an  
24 excellent job and for including your answers to the  
25 Tribunal's questions this morning and this afternoon.

1           Now, without further ado, assuming, Mr. Moloo,  
2 you and your team are ready, the floor is yours.

3           OPENING STATEMENTS BY COUNSEL FOR CLAIMANT

4           MR. MOLOO: Thank you very much, Mr. President.

5           Let me just first check by making sure that I can  
6 be heard by everybody. Yes.

7           PRESIDENT DRYMER: Have we received slides?

8           MR. MOLOO: Yes. Both on Box and by email.

9           PRESIDENT DRYMER: Thank you.

10          MR. MOLOO: It's quite a large file.

11          PRESIDENT DRYMER: Don't wait for us. Please  
12 proceed. If you have physical hard-copy handouts--

13          MR. MOLOO: We do have physical hard-copy  
14 handouts. It's in Box as well. It's a 44-megabyte email.

15          PRESIDENT DRYMER: Please proceed. We're ready  
16 to start based on what we see in front of us.

17          MR. MOLOO: Okay. Just making sure my friends  
18 have a copy.

19          Well, thank you very much, Members of the  
20 Tribunal. We very much, obviously, appreciate the time and  
21 dedication that you have obviously given to this case and  
22 preparing for us being here today.

23          My goal today is, in fact, to answer any  
24 questions you have and to try and make this job a little  
25 easier for you. So please do not hesitate to ask any

1 questions you have. I will adjust my presentation  
2 accordingly to make sure that it fits the time.

3 To start--

4 PRESIDENT DRYMER: Be careful what you wish for.

5 MR. MOLOO: It's a good warning.

6 PRESIDENT DRYMER: No, no, no. Not a warning. I  
7 want to be sure that you have the opportunity to have your  
8 say--

9 MR. MOLOO: Absolutely. I appreciate that.

10 PRESIDENT DRYMER: --as well.

11 MR. MOLOO: I appreciate that.

12 Let me start by saying that as I was listening  
13 this morning and this afternoon to my friends, it was a  
14 little bit like ships passing in the middle of the night,  
15 no pun intended.

16 And the reason behind that is because a lot of  
17 what we heard this morning and earlier this afternoon--and  
18 I'll go through it nonetheless--in our view is irrelevant  
19 to the current phase that we're in right now.

20 I'll explain to you why I think that's the case.  
21 But I want you to have in your mind what, in fact, is  
22 relevant for the Tribunal to assess for purposes of  
23 jurisdiction.

24 So I will give you some background facts. But  
25 before I get into the background facts, I will set out the



1 standard of review and the burden of proof so you, at least  
2 in our submission, can appreciate my submissions on the  
3 facts at least within the proper context for purposes of  
4 this jurisdictional phase.

5           Before I do that, I think it's helpful,  
6 especially in a case like this, to take a step back and see  
7 what it is we're talking about and maybe go a little bit  
8 further back in history than 1979, where my friends began.

9           And so if you'll indulge me. And I promise you I  
10 won't cover the entire 300-year period, but I will start in  
11 the 1700s.

12           And I'll start in 1708 because that's when the  
13 San José left Portobello in Panama and was headed to  
14 Cartagena. This was a ship that had been built in 1698.  
15 It was considered to be the Captain of the Navy of the  
16 Guard for Spain. It was a very important vessel at the  
17 time. And it had traveled to the New World to collect,  
18 among other things, treasure from the New World and to  
19 bring it back to Spain.

20           And in 1708, filled with treasure, gold, and  
21 other private goods, the San José was about to embark on a  
22 journey. And when it was about to embark on a journey, it  
23 was early summer and the hurricane season was approaching,  
24 and so it had a decision to make whether or not it would  
25 leave Portobello in light of certain threats that were

1 imminent.

2           The threats that were imminent were a UK--an  
3 English battalion essentially of four ships led by  
4 Commodore Charles Wagner, who was on an expedition in the  
5 Caribbean and knew that this vessel, in particular the  
6 San José and other ships, were going to be traveling back  
7 to Spain with all of this treasure.

8           And so they had a series--they had a network of  
9 spies that were sort of tracking where the San José was  
10 going to be. And the Governor of Cartagena sent a warning  
11 to the San José that said: You're being tracked, so you  
12 might not want to come to Cartagena.

13           But to avoid the hurricane season, nonetheless,  
14 the San José embarked on this journey. And on June 7th,  
15 1708, it was found near Barú by Commodore Wagner and his  
16 fleet.

17           And you will all have read what happened the very  
18 next day on June 8th, 1708.

19           On June 8th, 1708, the two fleets met each other  
20 and there was a battle that lasted at sunset, about an hour  
21 and a half long. That's what the accounts say.

22           And after an hour and a half, in a very short  
23 amount of time after a gun battle at very close proximity,  
24 one ship sank, and that was the San José.

25           And, in fact, Commodore Wagner was

1 court-martialed because his mission was not to sink the  
2 San José. It was to capture the San José. But the outcome  
3 of the battle, as we all know and is now infamous, was  
4 unfortunately that the San José sank. And with the  
5 San José, all of the treasure aboard it sank as well.

6 And I want to go back to slide 5, if I might.  
7 You've heard it a lot this morning, but this treasure that  
8 sank with the ship included 7 million pesos, 116 steel  
9 chests full of emeralds, 30 million gold coins, what  
10 Colombia has said this morning in their submissions, the  
11 biggest treasure in the history of humanity, a treasure  
12 that I dare guess did not fit within 9 square meters.

13 And, in fact, you can see what that treasure  
14 looks like today because there is no doubt, there is no  
15 dispute that the San José treasure has been found. That is  
16 not in dispute.

17 What's in dispute is who found it. But it's not  
18 in dispute that it has been found.

19 And here are some modern images, and you can see  
20 it changes color if the graphics work. You can see some  
21 parts of treasure, cannons, and this is just a part of it.  
22 Because what happens when you have a gun battle and a ship  
23 that blows up is you have a dispersion field.

24 Just to give you a sense, the Titanic, when it  
25 sank--and it didn't blow up--it was about a 3 to 5-mile

1 dispersion field.

2 PRESIDENT DRYMER: It was also 2 miles under  
3 water, I believe.

4 MR. MOLOO: It was 2 miles under water and it was  
5 found much less than 300 years later. And over time,  
6 obviously, you would expect the dispersion field to  
7 increase, given the currents, et cetera.

8 And the explosion scattered the pieces over the  
9 centuries and the elements helped bury the ship under sand,  
10 rock, and/organic matter. So, what you see is not a  
11 particular ship, but you see parts of the heavier stuff, if  
12 I can call it, some of the cannons and things of that  
13 nature.

14 PRESIDENT DRYMER: And the scale at the bottom,  
15 those are meters?

16 MR. MOLOO: Those are meters.

17 PRESIDENT DRYMER: 5000 meters.

18 MR. MOLOO: I believe those are meters, yes.

19 PRESIDENT DRYMER: Very good. Thank you.

20 MR. MOLOO: And, obviously, it's scattered over a  
21 much larger area, but you can see with today's technology,  
22 on the next slide, they can get fairly close up and take,  
23 you know, specific pictures of what they're finding on the  
24 bottom of the ocean floor.

25 If you go to the next slide. Again, here you can

1 see a lot of rocks because at that time they used rocks as  
2 part of the ballast. They were made of wood and needed to  
3 be ballasted to float properly, as I understand it, so they  
4 used, among other things, iron artillery, rocks, and things  
5 of that nature. And you can see some of that at the bottom  
6 of the ocean floor.

7 And what you can also see today, which with  
8 technology in the 1980s you couldn't, is you can actually  
9 see on the next slide gold coins. You can see some of the  
10 treasure. So there's no doubt that this treasure has been  
11 found.

12 What we say the question for this Tribunal is, is  
13 who and whether or not the Claimant is entitled to some  
14 part of that treasure, or whether, in our submission,  
15 Colombia gets a windfall because they--the treasure was  
16 found and is now in the possession of Colombia, whether  
17 they just get to keep it all.

18 You know, it's funny because in investment  
19 arbitration, it's often the State accusing the investor of  
20 claiming and getting a windfall. Here it's exactly the  
21 opposite in our submission.

22 In our submission, there is a treasure. It has  
23 been found. No question about it. And the State says it's  
24 all theirs. In our submission, that would be a windfall  
25 because it was due to the efforts of my client and their

1 predecessors that it was found.

2 Those are our submissions.

3 And where was it found? And I understand that  
4 it's not--well, at least it's not clear what Colombia's  
5 position is with respect to the Infobae article. But there  
6 was an investigative report that has identified--it's a  
7 very credible news source, one of the leading news sources  
8 in Latin America, that identified where they say Colombia  
9 found the treasure. And that's the green dot.

10 And the red dot is where the coordinates that  
11 were presented--specific coordinates--and we will talk  
12 about, you know, what the vicinity means and we will get to  
13 that. But the specific coordinates are indicated by the  
14 red dot. And those are about 3 miles apart.

15 PRESIDENT DRYMER: Nautical miles?

16 MR. MOLOO: Nautical miles. So I think that's--

17 THE INTERPRETER: 1.34.

18 MR. MOLOO: Thank you, Mr. President. I looked  
19 it up, but I didn't have it off the top of my head, so I  
20 appreciate it.

21 So you can see that the proximity is, in our  
22 submission, within the surrounding area even if you accept  
23 that those coordinates are the correct coordinates.

24 Now, quite clearly, as I mentioned, there is a  
25 dispersion field. To suggest, as we heard for the first

1 time this morning, that pinpoint coordinates allocate a  
2 3 by 3-meter area, that's about a tenth of this room. This  
3 is a thousand-foot galleon. To suggest that you're going  
4 to precisely allocate--and first of all, that it could even  
5 fit within a 3-by-3 area is, quite frankly, ridiculous.

6 They recanted on that a little bit later on and  
7 they said, well, they provided a rectangle. I'm going to  
8 come onto that.

9 But in the 1982 report, as you all will have  
10 seen, there was a specific coordinate and it said "within  
11 the vicinity of." There was sort of a broader area given  
12 at some later point in time, and I'll come onto that in due  
13 course.

14 So with that by way of background, what are the  
15 issues that are before this Tribunal that have been agreed  
16 by the Parties? They're the ones that are up here. And we  
17 heard about some of them today, but not all of them, in  
18 this morning's presentation. But I'll--and between  
19 myself--and I should mention my colleague, Ms. Ritwik--we  
20 will address each and every one of these.

21 Before I do, as I promised, where I want to start  
22 before we go into the facts in further detail is what is  
23 the burden and the standard of proof that applies at this  
24 phase of the proceedings.

25 The burden of persuading the Tribunal to grant

1 preliminary objections rests with the party that's raising  
2 the objections. I don't--I hope that's not in dispute.  
3 That is Respondent.

4 And you heard from Respondent this morning, and  
5 we completely agree, that in bringing a proceeding under  
6 10.20.5, it suspends the merits of this proceeding. That's  
7 expressly on the next slide, in 10.20.5 itself. And we  
8 appear to agree on that.

9 What we don't agree on is what that means in  
10 terms of the three of you gentlemen, how you should  
11 interpret or accept our facts. And what they say is this  
12 prima facie test that we've proposed to you only applies to  
13 10.20.4, but does not necessarily apply to 10.20.5.

14 However, what I think I heard this morning is  
15 that they accept that this Tribunal has discretion as to  
16 whether or not they want to join some of the merits issues  
17 and some of the facts to the merits of this dispute.

18 PRESIDENT DRYMER: I think they agreed with your  
19 proposition that we should decide in accordance of  
20 Bridgestone.

21 THE STENOGRAPHER: It is difficult to hear you,  
22 sir.

23 PRESIDENT DRYMER: Oh. Well, Mr. Moloo, I think  
24 they said that they agree with your proposition which I  
25 believe is at Paragraph 150 of your response, although I



1 don't have it in front of me, that this Tribunal should  
2 decide in accordance with Bridgestone, specifically  
3 Paragraphs 118 to 121 of Bridgestone; right?

4 MR. MOLOO: Precisely. And those are the  
5 paragraphs we have up there precisely.

6 PRESIDENT DRYMER: Very good.

7 MR. MOLOO: I think just for the avoidance of  
8 doubt, we are on the same page, however I did hear that you  
9 did not need to necessarily accept the facts as pled on a  
10 prima facie basis, so I'm not sure if that's being  
11 contested.

12 What I would submit to this Tribunal, however, is  
13 in exercising its discretion under the UNCITRAL Rules, that  
14 is the test that should apply and that is the test that  
15 Bridgestone indeed applied because it makes sense.

16 And what is that test? That test is essentially  
17 if there's a purely jurisdictional fact, that is something  
18 that the Tribunal would need to assess at this stage or it  
19 would be reasonable for them to assess at this stage.

20 PRESIDENT DRYMER: Reasonable for us to assess or  
21 we're obliged to assess? What do you say?

22 MR. MOLOO: I say you have discretion. I accept  
23 their standard. However, I can say with confidence that  
24 you can definitively determine any purely jurisdictional  
25 fact, purely jurisdictional fact at this stage.

1           PRESIDENT DRYMER: Very good. Which is what  
2 Bridgestone says at 118.

3           MR. MOLOO: Which is what Bridgestone says at  
4 118. And so in exercising your discretion that is the  
5 Bridgestone test. Any purely jurisdictional fact is one  
6 that a Tribunal is likely going to want to assess  
7 definitively at the preliminary stage. Any that is  
8 intertwined with the merits, it makes sense to accept it on  
9 a prima facie basis for the purposes of a jurisdictional  
10 objection.

11           PRESIDENT DRYMER: That I'll ask you to expand on  
12 in due course because that's not within those four key  
13 paragraphs of Bridgestone.

14           MR. MOLOO: Well, so, I would suggest at 120--

15           PRESIDENT DRYMER: Okay.

16           MR. MOLOO: --it says: The Tribunal rejects  
17 Panama's submission that it has no authority on an  
18 expedited objection to competence under Article 10.20.5 to  
19 reach a decision on a prima facie basis and to join the  
20 issues of competence to the merits of the dispute.

21           Such authority is essential if the Tribunal is to  
22 be in a position to prevent the hearing of the expedited  
23 objection turning into a mini or even a maxi trial. It is  
24 also consonant with the obligation under Article 10.20.5 to  
25 suspend any proceedings on the merits.

1           So the way I interpret that, is to say, if there  
2 are facts that are intertwined with the merits of the  
3 dispute, those are the kinds that the Tribunal might be  
4 inclined to use its discretion and say those are ones I'm  
5 going to accept on a prima facie basis and--so that it  
6 doesn't turn into a mini or maxi trial and defer those to  
7 the merits.

8           PRESIDENT DRYMER: Understood. Thank you.

9           MR. MOLOO: That's my interpretation of  
10 118--sorry, 120.

11           Yeah. And 119 also says that, where an objection  
12 as to the competence raises issues of fact that will follow  
13 for a determination at the merit stage, the usual course is  
14 to postpone the final determination of those issues at that  
15 stage.

16           And this is precisely because they don't want  
17 this to turn into a mini or maxi trial, and that's what we  
18 have on the next slide, a couple of quotes from both  
19 Bridgestone and PacRim that confirm that concept.

20           So what that leaves you with, in our submission,  
21 is the only way in which you should not accept our  
22 submission, the facts as we've alleged them, prima facie,  
23 is if the Respondent is able to adduce evidence that  
24 conclusively contradicts those facts. And that's what you  
25 see in Chevron versus Ecuador where the Tribunal said,

1 "This means that if the evidence submitted does not  
2 conclusively contradict the claimant's allegations, they  
3 are to be assumed to be true for the purposes of a prima  
4 facie test."

5 Now, that's interpreting a different treaty of  
6 course, but that's saying--that's when, in their view, they  
7 should not defer a question of--or accept, I should say,  
8 the facts as alleged and, you know, just decide them up  
9 front at the jurisdictional stage.

10 Yet, this morning, when we--when asked a few  
11 times, Colombia did not say that they were even trying to  
12 affirmatively disprove any of the facts that we were--that  
13 we alleged. And, in fact, I think in response to one  
14 particular question from Mr. President, they said, We're  
15 just alleging that the Claimant has not met its burden of  
16 proof. We are not affirmatively trying to prove one way or  
17 the other or that they--our case or our version of the  
18 facts as being true.

19 And with respect to whether or not we found the  
20 San José, we've also heard Colombia take the position that  
21 they are not going to take a position as to where exactly  
22 the San José was or was not found at this stage of the  
23 proceedings or perhaps at any stage of the proceedings.

24 PRESIDENT DRYMER: Well, they have taken the  
25 position that it was not found within the specific

1 coordinates, I believe.

2 MR. MOLOO: So I think--I'm not sure about that.

3 PRESIDENT DRYMER: Okay.

4 MR. MOLOO: I think--I think one point when asked  
5 about this, the response was in 1994, we adopted the  
6 position of the Columbus Report. So to me it wasn't clear  
7 if that was simply a statement that they were--that in 1994  
8 they adopted the position reflected in the Columbus Report,  
9 or if they are saying today that the San José is not within  
10 the--what I'll call Discovery Area. And, by the way, just  
11 for the avoidance of doubt, when we say Discovery Area, we  
12 mean the area defined in the 1982 report.

13 PRESIDENT DRYMER: Coordinates and--

14 MR. MOLOO: And vicinity.

15 PRESIDENT DRYMER: --immediate vicinity.

16 MR. MOLOO: Correct.

17 PRESIDENT DRYMER: All right. Okay.

18 MR. MOLOO: And I would say a second point to the  
19 extent that they are actually saying that it's not at the  
20 pinpoint coordinates, my understanding would be that  
21 there's a disagreement as to what we mean by "coordinates."  
22 I think they may be allege--they may actually be saying it  
23 may not be at the pinpoint coordinates. Because I  
24 understand their position to be that we did not have any  
25 claim over anything other than just that 3-by-3 square

1 meters.

2 PRESIDENT DRYMER: Target A, I think. No?

3 MR. MOLOO: I'm not even sure if it's as broad as  
4 Target A. I think it's the 3 by 3 meters at the  
5 coordinates that were identified.

6 So our submission is the facts as pled should be  
7 accepted on a prima facie basis unless conclusively  
8 contradicted.

9 And Colombia appears to accept this. They adopt  
10 a slightly different version of the conclusively  
11 contradicted test, and they say that it--you know, if  
12 they're frivolous, then that's the standard. There's a  
13 frivolousness threshold.

14 And that frivolousness language has been adopted  
15 in another case *Mainstream versus Germany*, and that case  
16 has made it very clear that the frivolous threshold is a  
17 very low one and that it relates, as you can see here, it  
18 simply means that on their face they appear to warrant  
19 serious attention and consideration by the Tribunal. And  
20 we think it won't surprise you that we clearly meet this  
21 test.

22 So with this in mind, what is the factual  
23 background that we are saying this Tribunal should accept  
24 on a prima facie basis? I will now take us to right around  
25 where Colombia started this morning around 1979, before

1 I--well, I'll start with the Civil Code, 700 and 701.

2 In 1873, Colombia passed this law that made it  
3 clear that treasure found on another's land shall be  
4 divided equally by the owner of the land and the person who  
5 made the discovery, so 50/50.

6 And then we've heard a lot about this, this  
7 morning. I'm sure the Tribunal has looked at this. DIMAR  
8 Resolution No. 48. They say, oh, well, it wasn't about the  
9 San José, you know. I don't know if that actually matters  
10 and we'll come on to that. But irrespective of whether or  
11 not that matters, just to be clear, it was obviously about  
12 the San José.

13 In the late 1970s, you had several members of--of  
14 the team at that time, Mr. Lyons included, who went to  
15 Spain in Seville and were researching the San José. The  
16 reason why they picked these specific coordinates is  
17 because that's where they thought the San José had sunk.  
18 It's not like they just picked them at random. They had  
19 done a lot of research about this particular battle that I  
20 walked you through earlier and identified that this was the  
21 place where it was most likely to be.

22 And you can see in DIMAR Resolution No. 48,  
23 that's why obviously in the preamble they're talking about  
24 the San José. They're saying, hey, this Reynolds company  
25 that had been looking for the San José, just to be clear,

1 we want everybody to be aware that they're--they don't have  
2 any rights to the San José. Why say that in the resolution  
3 if the San José was completely irrelevant? There's no  
4 other Galeón mentioned at all anywhere in this resolution  
5 except for the San José.

6 It is true that the rights granted are broader  
7 than that, but I don't think that's either here nor there.  
8 It certainly included rights over the San José, if that's  
9 what was found.

10 And that's what was authorized in Resolution No.  
11 48. Glocca Morra Company was authorized to do underwater  
12 exploration in the areas hereafter set forth, and that  
13 included the areas that we then eventually searched and  
14 found--where we found what we now know to be the Galeón San  
15 José.

16 PRESIDENT DRYMER: You're going to eventually  
17 come on to the question you yourself raised as to why it's  
18 relevant that a specific vessel would have been targeted?

19 MR. MOLOO: I will come on to that.

20 PRESIDENT DRYMER: Very good.

21 MR. MOLOO: Yes, absolutely.

22 PRESIDENT DRYMER: That's an important question  
23 for the Tribunal.

24 MR. MOLOO: Yes, I will absolutely address that.  
25 Let me answer it briefly now, because I hate to leave



1 questions hanging.

2           It may or may not be relevant because ultimately  
3 the rights we obtain in--by finding the treasure and the  
4 shipwreck that we found was over that shipwreck and  
5 treasure.

6           If we--I'm not saying this is the case, but let's  
7 say for argument's sake that we didn't know at that time it  
8 was the San José Galeón. We still had rights to that  
9 treasure and that shipwreck, and I don't think that's being  
10 denied by Colombia. They're just saying we didn't  
11 specifically know at that time that it was the San José  
12 Galeón. That doesn't change at all the investment and the  
13 rights that we had. And if today we know that that Galeón  
14 is the San José Galeón, then Resolution 85 eviscerated  
15 those rights. Now that will be for the merits. You know,  
16 one of the first things they tell you is this case is not  
17 about did we find the San José.

18           I don't know how this Tribunal can divorce the  
19 question of whether or not we have rights over the San José  
20 from the question of whether or not we found the San José.

21           So I would submit that that is a question that  
22 this Tribunal is going to have to decide, but that's a  
23 decision--that's something the Tribunal is going to have to  
24 decide at the merits phase of this arbitration.

25           PRESIDENT DRYMER: Eventually you'll tell us

1 whether there are any jurisdictional questions that are not  
2 intertwined with the merits in your view. Don't answer it  
3 now.

4 MR. MOLOO: I will. I will.

5 PRESIDENT DRYMER: I don't want to take you too  
6 off track.

7 MR. MOLOO: I will.

8 PRESIDENT DRYMER: But that's important to us as  
9 well.

10 MR. MOLOO: Yes.

11 So coming back to the facts that we have to  
12 assume as being true. As this Tribunal will probably be  
13 aware, there were--and after the research phase in Seville,  
14 there were three phases where a significant amount of money  
15 was expended to hire the Morning Watch, which was a surface  
16 vessel, the Heather Express, another surface vessel, the  
17 State Wave in Phase 3, a surface vessel, and the Auguste  
18 Piccard, which has its own really interesting story which I  
19 don't have time to get into, which was a submarine vessel  
20 that was brought to Colombia for the purposes of finding  
21 definitively the--and doing further investigative work on  
22 the Galeón--what they had found.

23 PRESIDENT DRYMER: Do you know who Auguste  
24 Piccard was? Never mind the vessel. You know what,  
25 fascinating, that man. So you can look it up another time.

1 He explored the atmosphere. He explored the  
2 depth--explored the depths of the ocean. Anyways.

3 MR. MOLOO: Yes. No. And I know that he also  
4 inspired many different people, including those who wrote  
5 Star Trek.

6 PRESIDENT DRYMER: Okay.

7 MR. MOLOO: Like I said, its own separate story,  
8 which is fascinating. The 1982 report that we've heard a  
9 lot about discusses these three--well, the phases and the  
10 work that was--that had been done up to that date. And  
11 Phase 1 is described as involving a wide area of search  
12 using a side scan sonar, various other navigational  
13 equipment, and 50 prime targets were scheduled for future  
14 investigation as a result of that initial work done in  
15 Phase 1.

16 We move to Phase 2. They bring additional  
17 technical equipment, a TREC, which you--which is attached  
18 to a 5,000-foot cable that is basically dragged on the  
19 bottom of the ocean floor. This is in 19--from  
20 19--October 1980 to August 1981. I'm actually pretty  
21 impressed that they had--who would have known that they had  
22 this technology back then. But they had television  
23 cameras, photographic cameras. Obviously not as good as  
24 what they have now. They had sonar and various other  
25 equipment that they brought on to that ship to identify and

1 look at these specific targets.

2           So I'm going to show you a video. And there's  
3 more video--hopefully we'll get to see it at the merits  
4 phase--of one of the finds that they found.

5           (Video played.)

6           PRESIDENT DRYMER: That's the Ellipses.

7           MR. MOLOO: I think the Tribunal heard what the  
8 Ellipses was, yes.

9           But as you can see, they have moments of clarity.  
10 Obviously the TREC is touching the bottom of the ocean  
11 floor. It's disrupting the sediments at the bottom of the  
12 ocean floor. It's a lot harder to see things at the bottom  
13 of the ocean floor back in 1980 when you're dragging a TREC  
14 on a 5,000-foot cable.

15           But that's what they did and they were on these  
16 ships for weeks looking for and finding things like a  
17 cannon. But it's not as clear as what you saw in those  
18 first pictures. This is the way they found these  
19 individual things. They found ceramics at one point.  
20 There were a number of things that they found. But this is  
21 the way they were going about finding all of the things  
22 that they found at the time.

23           And then we move to Phase 3. The Auguste Piccard  
24 also had a side scan sonar, a magnetometer. I'm going to  
25 talk a little bit about some of these things. But

1 hopefully at some point you'll be able to hear from someone  
2 who's more experienced about these things than me. An  
3 underwater television, sonar, et cetera, that helps them to  
4 identify what it was that they were finding.

5 And we saw this picture on the next slide in the  
6 presentation this morning, and they said, we have no idea  
7 who any of these people are.

8 Well, on the back of the picture, that's  
9 that--what you see on the top right there, and it says that  
10 the gentleman who's wearing the gray is the Colombia Navy  
11 rep. I don't know if you can read the handwriting there.  
12 It says, NV Colombia Navy rep in gray coveralls, top right.

13 So, in fact, at the back of that very picture, it  
14 tells you that's the Colombian Navy official. At all times  
15 there was someone from the Colombian Navy on the ships with  
16 them, and they were keeping contemporaneous records of all  
17 of this.

18 You also have on this picture Captain John Swann.  
19 He was the captain of the Auguste Piccard. Canadian  
20 office--Navy officer with over two decades of naval  
21 experience. You have Helmut Lanzinger, very well-known for  
22 pioneering electronic charting technology. He's a member  
23 of the Order of Canada. I'm not just highlighting the  
24 Canadians because I'm Canadian, nor that because  
25 Mr. Chairman, you're Canadian. There just happened to be

1 some really smart Canadians who were involved in this  
2 project. And they were supported by a number of other  
3 folks like Dr. Eugene Lyons, a historian and archivist on  
4 colonial era, Spanish, Central America.

5 ARBITRATOR JAGUSCH: Is there a date on the back?

6 MR. MOLOO: Is there--sorry?

7 ARBITRATOR JAGUSCH: A date. We were told it's  
8 not dated as well as--

9 MR. MOLOO: I have to double-check that. I'll  
10 come back to you on that. There's no date, but that--that  
11 is a picture of the Auguste Piccard. They're standing on  
12 the submarine.

13 ARBITRATOR JAGUSCH: You may recall the criticism  
14 made of this photo as probative evidence, which included  
15 that it wasn't dated. I get that you're now able to  
16 identify some of the people, but is there any other way of  
17 placing this in its proper context in the timeline?

18 MR. MOLOO: I--I will come back to you on that.

19 ARBITRATOR JAGUSCH: Yep.

20 MR. MOLOO: Thank you for the question. And if  
21 not today, then by tomorrow.

22 There was a number of--there was a lot more  
23 technical information that they acquired over time. Among  
24 other things, there was sonar readings. And what this  
25 basically is, as I understand it, and this is in C-106--is

1 a sonar reading of the discovery. It's an acoustic sonar  
2 reading. So essentially what you see in white is a shadow.  
3 It's an acoustic shadow.

4 So if you're--basically that means that something  
5 was in front of what you see in white. And further  
6 investigation confirmed that what they found on  
7 December 10th, 1981 was the San José. At the time what  
8 they identified in this acoustic shadow was about the same  
9 size as a big part of the San José. But that was one of  
10 the things that they identified in part of the area that  
11 they had identified in the 1982 report.

12 At the same place they also had very high  
13 magnetometer readings, which shows basically a spike in  
14 iron material. And it won't surprise you to know that a  
15 ship with nails and various ferromagnetic material, again,  
16 as part of the ballasts they had, among other  
17 things--correct--iron that would have formed part of that  
18 ballast. Showing a spike in the iron readings at that same  
19 location also gave them a clue that they had found the San  
20 José.

21 The Auguste Piccard also, perhaps  
22 serendipitously, ended up--a wood sample got stuck in the  
23 Auguste Piccard and they--when they came back up, they  
24 found this wood sample and they tested it. They carbon  
25 dated it. Experts found that it was from the same time

1 period and of the same make that--of the same type of wood,  
2 rather, that the San José would have been made from. So  
3 it's just over 300 years old. And it is from the type of  
4 wood, white oak, that was used to build these types of  
5 ships.

6           So there were a number of different indicators  
7 that they were led to believe, these experts, that they had  
8 found, in fact, the San José.

9           And so they wrote this report. They wrote a  
10 report, which is known now as the 1982 Confidential Report,  
11 and they outlined all of their findings, and they said the  
12 main targets in bulk and interest are slightly west of the  
13 76 meridian and are just centered around the Target A and  
14 its surrounding areas. So it's Target A and its  
15 surrounding areas. I think that's an important part of it,  
16 because we--you know, I think we have to read this whole  
17 thing in context centered around target area and its  
18 surrounding areas that are located in the immediate  
19 vicinity of those specific coordinates.

20           So it's not just in the immediate vicinity, it's  
21 Target A and the surrounding areas located in the immediate  
22 vicinity of those coordinates. That's how they define the  
23 area in which they had found a number of different targets.  
24 It wasn't in one--in a 3-by-3 specific area. You can see  
25 that they had been traversing quite a large area and had



1 found a number of different wood piles, cannons and  
2 different targets. It would make no sense for them to pick  
3 a 3-by-3 area and say, that's where we're claiming. And  
4 that's not what they did. They claimed Target A and its  
5 surrounding areas that are located in the immediate  
6 vicinity of those coordinates.

7 And that--just--I know there was some confusion.  
8 Our reference to Discovery Area is a short form for that.

9 PRESIDENT DRYMER: There's no confusion anymore  
10 and I think that's understood now by your friends.

11 MR. MOLOO: And I apologize if there was any  
12 confusion.

13 And then we have DIMAR Resolution 354. And what  
14 does that do? DIMAR Resolution 354 acknowledges what has  
15 been found and it says--it doesn't say, you know--it  
16 doesn't refer to any specific coordinates. Rather, what it  
17 does, and this is important, it says there's been this  
18 discovery by means of technical proofs, which are included  
19 in the Confidential Report, and it makes Page 13, and what  
20 I just showed you is on Page 13, an integral part of this  
21 resolution. And it says, Acknowledges that Glocca Morra  
22 Company as Claimant of the treasure--Claimant of the  
23 treasures or shipwreck in the coordinates referred to in  
24 the Confidential Report at Page 13.

25 It doesn't give specific coordinates. It's

1 making reference to what is claimed in Page 13, and it  
2 makes it an integral part of the resolution.

3           At the time in 1983, so this is shortly after the  
4 report, you had a letter from the Colombian National Navy  
5 to the legal advisor to the President, and they write, The  
6 General Directorate of the Maritime and Port Authority  
7 requested and obtained from Dr. Fernando Ferraro, who I  
8 understand--well, at the time was legal counsel of this  
9 directorate, but is also a very well-known scholar in  
10 Colombia. He's reading as a--recognized as a foremost  
11 Colombian law academic. He was on the Colombian Supreme  
12 Court. Dean of Universidad Externado de Colombia, which I  
13 understand many of my colleagues across the way probably  
14 attended. He writes--

15           PRESIDENT DRYMER: And they obviously excelled.

16           MR. MOLOO: And they obviously excelled, of  
17 course. And the Dean of that faculty of law wrote a report  
18 on this matter in which he concluded that the discoverer  
19 was entitled to one-half, and owner the other half in light  
20 of Article 701 and 703 of the Civil Code.

21           In 1983, they go back out to do a further  
22 confirmation expedition. And I think it's interesting to  
23 see some of the notes from the inspector that was onboard  
24 from the Colombian Government at that time. And you can  
25 see that this starts the 30th of August. These expeditions

1 take a long time. This goes from 30--the notes go from  
2 30th of August to the 18th of September. And on the first  
3 day what does he say? There's much optimism about a  
4 potential reencounter with the San José.

5           So this morning we heard 30 years, no reference  
6 to the San José. Again, I don't know if it matters at all.  
7 I don't think it does. Nonetheless, it is obvious that the  
8 ship that they were talking about was the San José.

9           And he says the Heather Express continues making  
10 movements. It will be possible to start using the side  
11 scan sonar to locate the flagships San José.

12           I mean, there's--that's what he's saying. He's  
13 saying, we're going out to go and relocate the San José.

14           On the next slide, there was so much excitement  
15 about this on September 3rd, the Rear Admiral Manuel  
16 Avendaño--I'm sure I'm pronouncing that incorrectly and I  
17 apologize for that--arrives onboard the Heather Express  
18 along with Mr. Obregon representing the President.

19           So you have a representative of the President  
20 who's coming onboard the ship and knows about this reported  
21 find, and is meeting with and talking to the various folks  
22 on the ship.

23           September 6th they find tracks of the Auguste  
24 Piccard and signs of marine life that may indicate the  
25 proximity of the San José.

1           September 7th from the island station, the  
2 possible remains of the San José were located.

3           September 15th, on the next slide, coral reefs  
4 and footprints from the submarine Auguste Piccard can be  
5 observed through a TV screen indicating the proximity of  
6 the San José.

7           September 15th an object was found that because  
8 of its shape simulates the appearance of a cannon.

9           September 15th, again, contact is made again with the  
10 possible remains of the San José.

11           This is from a Colombian Government official at  
12 the time.

13           PRESIDENT DRYMER: Remind me, because I haven't  
14 opened up the exhibit. If I recall, this is from a  
15 shipboard log kept by the official?

16           MR. MOLOO: Shipboard log kept by the--correct.  
17 Contemporaneous log kept by this Colombian official.

18           Again, September 17th they were talking about,  
19 well, there's not much in what this particular area looked  
20 at except for what appears to be pieces of ceramics.  
21 Unfortunately, when it was brought to the surface, it fell  
22 off the ROV. Of course they just didn't have the type of  
23 technology that they have today.

24           The second object was a piece of wood about  
25 50 meters long and about 10 meters--sorry, .5 meters long

1 by 10 meters wide. This piece of wood alone goes outside  
2 the 3 meters by 3 meters that we're talking about here.  
3 And they're saying--and he says, with one of the faces  
4 having a semicircular shape and the other being flat, but  
5 with evidence of having been separated violently.

6           Again, September 18th, agrees with pieces of wood  
7 previously found by the Auguste Piccard. This piece has  
8 the same construction as a piece of a Galeón  
9 contemporaneous with the San José.

10           Again and again throughout this log it is clear  
11 that what's being referenced is the San José, and clear  
12 indications from this government official that what he  
13 thinks he's seeing are--is evidence of the San José having  
14 been relocated in 1983.

15           Oceaneering, another independent expert was  
16 brought on by the predecessor to our client. And in 1983,  
17 they likewise go out and look for what was found by Glocca  
18 Morra Company. And they, too, find that the target was  
19 successfully located.

20           PRESIDENT DRYMER: Remind me. I don't recall  
21 whether or not any of these reports actually use pinpoint  
22 coordinates.

23           MR. MOLOO: No, they don't. This is--they're  
24 going to now view the area, because that was what was  
25 understood at the time the Colombian Government officials

1 that were going to confirm, you know, let's go see where  
2 the San José was find--found, where it was reported. They  
3 were on this ship for three weeks.

4 PRESIDENT DRYMER: I understand.

5 MR. MOLOO: And so it was a number of different  
6 locations around--

7 PRESIDENT DRYMER: And they covered a lot of  
8 those square miles. They went into and out of ports  
9 several times.

10 MR. MOLOO: Correct.

11 PRESIDENT DRYMER: They repaired equipment  
12 several times. The target was successfully located, for  
13 example, but it doesn't say where. I don't recall it  
14 saying where--

15 MR. MOLOO: Correct.

16 PRESIDENT DRYMER: --in any of these logs.

17 MR. MOLOO: That's correct.

18 PRESIDENT DRYMER: Very good.

19 MR. MOLOO: And what they were using as  
20 references like baskets that had been left behind as  
21 locators. Because it wasn't just at one specific spot.  
22 They had left a number of different markers so that they  
23 could go back and find it.

24 Now, this is interesting. Colombia then attempts  
25 to negotiate with Glocca Morra, and they send a letter in

1 1984 November to Sea Search-Armada, and they say, In  
2 regards to your suggestion that we participate in the  
3 salvage of these goods, here's what we suggest. We suggest  
4 you get 50 percent of what's under USD 100 million.  
5 Between 100 million and 200 million, we'll give you  
6 35 percent, and we'll use a sliding scale. And everything  
7 under--beyond 400 million, we're going to keep 80 percent.  
8 We'll give you 20 percent.

9           So they're trying to now negotiate down the 50/50  
10 split that everybody understood, including  
11 contemporaneously in 1983--you saw the report to the legal  
12 adviser to the President--they're now trying to negotiate  
13 that number down. And at that time Sea Search-Armada was  
14 like, well, we don't have much choice. And so they  
15 actually accepted it at that time.

16           And the Colombian Government goes, well, maybe  
17 we'll take it a step further. And they passed decrees in  
18 January and September of 1984 to say, Actually, anybody who  
19 finds part of this--a treasure, we're going to basically  
20 give them a 5 percent finder's fee. So forget about the  
21 50 percent. Forget about this new proposal that we had.  
22 Now we're changing it to 5 percent.

23           So at that point in time--you know, obviously,  
24 the predecessor to our client starts to say, wait a minute,  
25 this isn't what we bargained for. This isn't what we

1 thought we had. And so they do challenge it in the courts,  
2 and I'll come on to that.

3           At the time what they do is they--the Colombian  
4 Government goes out to other sovereigns and they say, Hey,  
5 maybe the U.S. Government or some other government, the  
6 Swedish government could help us salvage the San José. And  
7 what's interesting is you saw this morning Paragraph 2 of  
8 this cable from the U.S. Embassy back to Washington, D.C.,  
9 and what it showed--I'll just put it up for a second. They  
10 showed you Paragraph 2. And it's clear that they're  
11 talking about the San José again; right? This is what you  
12 saw this morning. They said--they said, oh, look, they  
13 wanted help identifying the San José, so that means nobody  
14 ever found it; right?

15           They put up Paragraph 2, the Government of  
16 Colombia is interested in contracting the search  
17 identification of the eventual underwater salvage of the  
18 Galeón San José.

19           Let's go to Paragraph 3.

20           So they're saying--slide 45. So they're saying  
21 we're--we want to identify and eventually recover this  
22 ship. And in Paragraph 5 they say, If the contractor finds  
23 wreck valuables in the area to be identified later--they  
24 haven't sent them where the area is, but they're talking  
25 about an area, by the way, not just specific



1 coordinates--they're saying, If you find it in that area  
2 that we're going to identify, you will have to grant a  
3 5 percent participation of the gross value of the recovered  
4 valuables to Sea Search-Armada. Because they're  
5 acknowledging, of course, that that area is the area that  
6 had been identified. And if you find it within that area,  
7 because they changed the law, right, to say now it's only  
8 5 percent, you're going to have to give 5 percent to Sea  
9 Search-Armada.

10 In 1988, they actually enter into an MOU with  
11 Sweden. And in that MOU, they, again, say, If you find  
12 anything here, we shall recognize, Colombia, and the  
13 Swedish Government shall recognize the rights of the  
14 Claimant, and at that point again they say it's 5 percent  
15 of the gross value if the shipwrecked species are found  
16 within what? The reported area.

17 And what is the reported area? What is  
18 the--what's Colombia's view of the reported area? Well,  
19 there's a section in the MOU that says "area." And what is  
20 the area that Colombia identified? Well, it's a lot more  
21 than 10 square meters. It was 100 square nautical miles.  
22 Which if you do the math is 5.64 nautical miles radius if  
23 you're looking at a circle. So the diameter would be about  
24 11 nautical miles. A radius of 5.64 nautical miles around  
25 those coordinates.

1           That's how Colombia in an MOU with the Swedish  
2 Government is defining the area where if they find  
3 something, they better--they have to give--they're saying,  
4 shall recognize the rights of the Claimant of 5 percent of  
5 the gross value if you find it within that area.

6           PRESIDENT DRYMER: That is what you would say the  
7 Colombian Government at the time recognized as the  
8 quote/unquote Discovery Area?

9           MR. MOLOO: As--correct. And to what they  
10 acknowledge in our submission in this MOU as being the  
11 reported area.

12           PRESIDENT DRYMER: Yes.

13           MR. MOLOO: Because if they find something in  
14 there, they're acknowledging that they have to give  
15 5 percent to SSA. Now we'll talk about that 5 percent in a  
16 moment. But they're recognizing that SSA is entitled to  
17 whatever portion they're entitled to under law; right?

18           And they're saying, shall recognize the rights,  
19 the rights that they have of the Claimant. Shall recognize  
20 the rights of the Claimant.

21           PRESIDENT DRYMER: I understand. But to be clear  
22 and succinct, do you say that this is putting a geographic  
23 area of 100 square miles around the concept of Page 13 of  
24 the Confidential Report about the vicinity of this  
25 coordinate?

1 MR. MOLOO: Yes.

2 PRESIDENT DRYMER: And surrounding areas.

3 MR. MOLOO: Yes. I would say that that was  
4 Colombia's under--contemporaneous understanding of what  
5 area would mean.

6 PRESIDENT DRYMER: Very good. Thank you.

7 MR. MOLOO: Now we have this 5 percent issue that  
8 I've been mentioning. And SSA starts litigation in the  
9 courts. And I'm sure you saw this in the pleadings. But  
10 there were a number of different actions that lasted 20  
11 years.

12 And--oh, yeah, actually, this is important. I'll  
13 go back to the past slide and I appreciate this.

14 Just to be very clear about the 100 square  
15 nautical miles, the next two sentences are important, too.  
16 The coordinates identifying the area--the coordinates  
17 identifying the area shall be set out in the contract. The  
18 identification shall start in the first place with the  
19 coordinates declared by Sea Search-Armada. The Swedish  
20 operator shall use the most precise means to determine the  
21 coordinates declared by SSA in a manner that there's no  
22 doubt whatsoever that it's the same precise place.

23 They're saying, we're talking about this 100  
24 square miles, and we're starting with the coordinates that  
25 Sea Search-Armada has identified, because that's obviously

1 where they all know--that it is.

2           So, after this, we have the series of litigation.  
3 And I'm going to go through a bit of this timeline. But it  
4 starts in 1989 and it goes to 2007. In 19--if we go to the  
5 next slide--I mention to you that they had passed a--the  
6 Colombian Government had passed these 1984 Decrees,  
7 reducing the amount that Sea Search-Armada would be  
8 entitled to from 50 percent to 5 percent. And there was a  
9 constitutional court challenge to that--to those decrees.  
10 And ultimately, in 1994, the Constitutional Court  
11 determines that those decrease are unconstitutional.

12           So, we're no longer talking about 5 percent. In  
13 parallel, you have Sea Search-Armada, its predecessor,  
14 fighting in the courts as to what amount that they are  
15 entitled to. And the Civil Court, the first-level court in  
16 1994, issues this judgment and what does it say? It says,  
17 "We declare that the goods of economic, historic, cultural,  
18 and scientific value that qualify as treasure--treasures,  
19 belong in common and undivided equal parts: 50 percent to  
20 the Colombian Nation, and to Sea Search-Armada, which goods  
21 are found within the coordinates and surrounding areas  
22 referred to in the confidential report."

23           We talked a bit about this this morning. And we  
24 talked about whether or not the Supreme Court Decision  
25 alters this. I'm going to come on to that--it doesn't.

1 But I'll come on to that.

2 That's in July of 1994.

3 PRESIDENT DRYMER: In your opinion, does that say  
4 that goods have been found? Or it's entitlement to any  
5 goods that might, in the future, be found?

6 MR. MOLOO: The latter.

7 The goods that are to be found in that vicinity.  
8 Every single gold coin was not found, if that's your  
9 question. The--

10 PRESIDENT DRYMER: No. My question relates more  
11 to the argument by your friends--which, if I understood  
12 correctly, is that there's no such thing as property or  
13 rights over goods that haven't yet been found.

14 MR. MOLOO: And I--what I don't fully understand  
15 with that is, what was then expected--every single gold  
16 coin be found? So my submission would be, no, we  
17 aren't--we--what we identified, and what we were required  
18 to identify as a matter of law, and then what was  
19 ultimately accorded to us in terms of our rights, was a  
20 right to the goods and the treasure that were to be found  
21 in the area that we had reported.

22 So, whatever was to be found there we had a right  
23 to.

24 PRESIDENT DRYMER: So, not only the sonar blipped  
25 at what may have been identified in the report, or Target

1 A. It wouldn't. That's what I'm trying to clarify.

2 MR. MOLOO: Correct. That's correct. It's the  
3 surrounding area of Target A, which is the language used in  
4 the 1982 report, which were--which was in the immediate  
5 vicinity of specific coordinates.

6 PRESIDENT DRYMER: Okay.

7 MR. MOLOO: That, then--so that's July of 1994.  
8 July 6, 1994. In parallel, what Colombia's doing in the  
9 background is they're--they commissioned a report that is  
10 issued less than one month after the Civil Court decision.  
11 Civil Court decides 50/50. And less than one month later,  
12 you have Columbus Exploration say, "We went and looked at  
13 these coordinates and an area 100 times the size of the  
14 coordinates, that area, and we didn't find the San José."

15 And this--Columbus Exploration, the principal of  
16 it is a gentleman by the name of Thomas Thompson. Now,  
17 there's a lot of problems with this Columbus Report. And  
18 you've seen some of that in Paragraph 82 of our submission,  
19 just to highlight a couple of things. Nobody from SSA  
20 Cayman was involved in that. This was prepared in the  
21 midst of litigation.

22 The Columbus Report says it looked at an area a  
23 hundred times greater than the area identified in the  
24 report. But 22 years later, we know that the San  
25 José--well, it's reported that it's been found 3.2 nautical

1 miles away. Which, if they looked 100--an area hundreds of  
2 times greater, it's just simply not credible that they did  
3 not find the San José. It doesn't comport with the fact  
4 there were all of the--they didn't find anything. You  
5 know, no sonar readings, no iron, no wood planks, no  
6 cannon. I mean, there is documented evidence of this being  
7 found by SSA.

8           So, you know, that--the fact that they didn't  
9 find anything I think is A), irrelevant, but B), just not  
10 credible. And then, Colombia sort of runs away from that  
11 report in their reply. They say, "Well, the alleged  
12 deficiency of the Colombia--Columbus Report is irrelevant.  
13 What matters is we adopted the findings of the report." So  
14 we announce, SSA, you didn't find it.

15           All there was at that point in time was a dispute  
16 about whether or not where the San José was. There was no  
17 dispute about our legal rights, and I'll come on to this in  
18 further detail when I come on to the actual legal  
19 submissions. But I just want to point that out for the  
20 time being of factual background.

21           The principal of the Columbus Report, Tommy  
22 Thompson, is currently in jail in Michigan for refusing to  
23 disclose information about missing gold coins in relation  
24 to another historic shipwreck. He's been in jail since  
25 2015.

1           After we get the civil court decision, we get  
2 another important decision, and I'm going to come back to  
3 this. It's a 1994 injunction that says--that orders the  
4 seizure of goods that have the nature of treasure, that are  
5 rescued or removed from the area determined by the  
6 coordinates indicated in the Confidential Report. And  
7 they're going--it says, "to commission the assigned Civil  
8 Judge of the circuit of the city of Cartagena, to carry out  
9 the injunctive measure." And we're going to appoint a  
10 trustee, and we're going to decide what's treasure and  
11 what's not.

12           PRESIDENT DRYMER: Once those items have been  
13 salvaged, not before.

14           MR. MOLOO: Correct, once those salvaged--that's  
15 going to be salvaged under, presumably, court supervision.  
16 We come--we come back to that. And I--it's actually a  
17 super-important injunction. I'm going to come back to it  
18 because it becomes relevant again later on.

19           That, then--the 1994 decision in Civil Court gets  
20 appealed by Colombia, to the Superior Court, which is the  
21 first level Court of Appeal. And ultimately, in 1997, the  
22 Superior Court confirms in its entirety the lower court  
23 decision. That's on the screen there.

24           This then gets appealed further to the Supreme  
25 Court.



1           And the Supreme Court confirms, for the most  
2 part, the lower court decision. Now, we talked about in  
3 what way is it modified. And Colombia, earlier today, only  
4 put up the second clause right here. And they're saying  
5 that somehow this language at the very end modifies what  
6 the Civil Court decided. It doesn't.

7           I'm going to explain to you exactly why I submit  
8 to you that it doesn't. This--

9           Go back. Sorry.

10           The second clause starts with something very  
11 important: in accordance with the preceding ruling, the  
12 aforementioned second item of the trial court judgment is  
13 modified.

14           So, you didn't see this earlier this morning, but  
15 what is the preceding ruling? The preceding ruling is  
16 this: They're modifying the fact that what they're saying  
17 is, it expressly excludes each of the goods that are, or  
18 may be, movable monuments according to the description that  
19 a--and reference, set forth in Article 7 of Law 163 of  
20 1959, from the Declaration of Ownership set forth in the  
21 second item of the operative part of the trial court  
22 judgment.

23           So, what they're saying is, whatever is cultural  
24 patrimony ex--is not treasure, and is excluded. We'll  
25 come--we'll deal with that on the merits. But what they're

1 saying, they want to clarify, is you just have 50 percent  
2 of what's treasure and not cultural patrimony.

3 So, in that respect, we are going to modify the  
4 second order of the trial court judgment. And you can see  
5 the second one says, "In accordance with that ruling that  
6 we've just said, we're amending the second item of the  
7 trial court judgment with the understanding that the  
8 property recognized therein, in equal parts for the nation  
9 and plaintiff, refers solely and exclusively to the assets  
10 that, on the one hand, due to their own characteristics and  
11 features, in accordance with the circumstances and  
12 guidelines indicating in this ruling, may legally qualify  
13 as treasure, as provided by law--by Article 700", and then  
14 it says, "and in accordance with the restriction or  
15 limitation imposed on it by Article 14 of Law 163 of 1959."

16 That's the modification.

17 PRESIDENT DRYMER: What about--and all the  
18 other--what about the rest of that? The question is  
19 effectively whether that's a second modification. And on  
20 the other hand, it only refers to those goods found at the  
21 coordinates.

22 MR. MOLOO: I think all that is saying is that--

23 PRESIDENT DRYMER: Which does not include other  
24 spaces or zones.

25 MR. MOLOO: Right. So, two responses to that. I

1 think it's just saying--it's talking about two different  
2 legal instruments. Its talking about--because the rights  
3 arise from the Civil Code 700, and the resolution. So  
4 they're just saying: on the one hand, you have rights under  
5 the Civil Code 700, and on the other hand, the resolution.

6           That reference, in fact, I would say confirms  
7 that the rest of that--confirms that they're just simply  
8 incorporating what the lower court did. They're  
9 incorporating the coordinates referred to in the  
10 Confidential Report of 1982 on Page 13. That language,  
11 which does not include other spaces, zones or areas. It's  
12 just saying--does not include other spaces, zones, or areas  
13 that is not referred to in the Confidential Report. Which  
14 is fine, we don't have any objection to that. But it--if  
15 it meant anything other than that--if they wanted to say,  
16 "It's just this very specific coordinates", then they could  
17 have said, "these specific coordinates". But instead, all  
18 they do is what every other court leading up to any point  
19 has done, which is they simply adopt Page 13 of the  
20 Confidential Report.

21           And, in fact, in the third part they say, "Aside  
22 from what we've talked about above here"--about the  
23 cultural patrimony issue--"we confirm the rest and  
24 pertinent the aforementioned judgment of the first  
25 instance." I think there's a translation issue there. But

1 they're confirming the rest of the judgment.

2           Mr. Jagusch asked this morning, "Are there other  
3 aspects of the judgment that talk about", you know, "the  
4 specificity with which this area was located?" And in  
5 fact, there are. And this is one of the parts of the  
6 Supreme Court judgment that talk about it. Because one of  
7 the things that Colombia has argued before the Supreme  
8 Court was, "Well, there's an error because they didn't  
9 precisely, at the exact location, identify where this was."

10           And the court says, "Now then, regarding the  
11 error of fact alleged by the nation, consisting of  
12 considering the exact location of discovery of the treasure  
13 as having been demonstrated", although it was not. The  
14 Court deems that the Superior Court did not make such a  
15 mistake, strictly speaking.

16           They're saying, "We're"--"If there was a mistake  
17 to be made, it was actually made by Resolution 354. But  
18 that has the presumption of legality." You can see that in  
19 the last little bit there.

20           So, what they're saying is, the rights that arose  
21 were actually not--the court doesn't create any rights.  
22 It's the resolution that created those rights, and it  
23 adopted the report and the coordinates and the location  
24 that was allocated in the report.

25           So, when they talk specifically about not having

1 identified specifically enough the coordinates, in fact,  
2 the court rejects Colombia's argument in the text of the  
3 treaty--in--of the judgement.

4           Yeah. And this is the same point I made on the  
5 last slide, but you can see it confirms, aside from the  
6 error that they had just discussed--which was with respect  
7 to, you know, making sure it was clear that it's just  
8 treasure. It says that the Superior Court did not commit  
9 the remaining legal errors ascribed to it, as will be  
10 explained below.

11           And I think this is also important on the next  
12 slide. The court confirms that the Civil Court and  
13 Superior Court and, in fact, the Supreme Court--none of  
14 them are creating rights here. The right to the treasure  
15 was acquired by its discovery and then its reporting to  
16 DIMAR. That's what gave rise to the rights. So, any  
17 modification of the lower court judgment is not a  
18 modification of the actual rights. Because the rights were  
19 not accorded by the lower courts. The rights--and the  
20 Supreme Court confirms this. The right to treasure is  
21 acquired by its discovery.

22           After the Supreme Court Decision, before the TPA  
23 is entered into, the APA is entered into in 2008 and SSA  
24 Cayman transfers its interest to SSA U.S. And just so we  
25 can see on the next slide, it's--it looks a little messy

1 but hopefully I can explain it to you in simpler terms.

2           You have GMC Inc., which is the original entity.  
3 It transfers its interest to GMC Cayman Islands. GMC  
4 Cayman Islands is owned by SSA Cayman.

5           So, the beneficial owners of the rights at that  
6 stage are the folks that you see listed in the partners.  
7 Armada Company, Armada Partners, San José Partners, Royal  
8 Capitana, Sea Search Joint Ventures. Managing director as  
9 of 1988 was Jack Harbeston, and you have the board members.

10           This was transferred--this interest was  
11 transferred, as you know, via the APA in 2008 to SSA. The  
12 Economic Interest Holders are all the same.

13           So this is--it's a reorganization, but the  
14 beneficial owners are all the same. You can see the  
15 Economic Interest Holders are all aligned with the partners  
16 in SSA Cayman.

17           PRESIDENT DRYMER: Why is that at all relevant?

18           MR. MOLOO: I don't think it's at all relevant  
19 from--

20           PRESIDENT DRYMER: To the objection of the  
21 validity of the transfer.

22           MR. MOLOO: It's--in my view it's not at all  
23 relevant. I think just from the extent the Tribunal is  
24 interested.

25           PRESIDENT DRYMER: Right.

1 MR. MOLOO: The interest holders--the  
2 American--Ultimate Beneficial American Interest Holders,  
3 this whole time, have been the exact same. And there are  
4 several hundred American investors behind this.  
5 Unfortunately a number of them passed away. Some of them  
6 are probably watching us livestream. Others, it's their  
7 children, and in some cases even grandchildren.

8 It has been exhausting. I think we heard that  
9 this morning. It's an exhausting tale. But, you know,  
10 it's interesting because it's an exhausting tale that SSA's  
11 predecessors pursued through the courts. You know, it's  
12 often the case that the--that a State will say: "Well, why  
13 didn't you pursue this in our local courts?" They went  
14 through the local courts for 20 years and were vindicated  
15 at the end of it. This is a tale of an investor trying to  
16 play by the state's rules by taking their grievances to the  
17 State, to another organ of the State. And they were  
18 ultimately vindicated. So, the fact that it's exhausting,  
19 I thought it was--it was not fair, quite frankly, to my  
20 clients. Because the--if it's exhausting to anybody, it's  
21 been exhausting to them, because they've had to endure  
22 years of litigation to try and abide by the rule of law.

23 The SSA then resumes discussion with Colombia  
24 after they get this decision; 2009, 2011. Throughout this  
25 period, there are letters from SSA to the President of

1 Colombia, and they're getting stonewalled. So what do you  
2 do when you're getting stonewalled?

3 Well, they file claims abroad.

4 They file in the district of Columbia and in the  
5 Inter-American Court of Human Rights. I'm going to come to  
6 this, and I'm going to spend some time on it after the  
7 break. But, for the time being, I just want to say I think  
8 it's a red herring. And I'm going to explain to you why in  
9 a moment. We'll come onto that in further detail.

10 Part of the reason it's a red hearing is,  
11 ultimately what happens in 2014, is the Minister of Culture  
12 says: "Look, drop these lawsuits. Drop these lawsuits and  
13 we'll start talking again." And you can see that letter up  
14 on the screen. They said: "Look, there's no possibility of  
15 dialogue until the court actions of any kind cease on a  
16 definitive basis." And SSA goes: "You know what? I'm  
17 going to take the Minister of Culture at his word." And  
18 they write back on January 20th, 2015, and they say: "SSA  
19 informs you that it will proceed to terminate the  
20 proceedings before the District of Columbia and the  
21 Inter-American Commission on Human Rights in order to  
22 definitively cease all legal actions in progress and pave  
23 the way for dialogues as a peaceful and mutually agreed  
24 application or implementation of the 2007 judgment."

25 Clearly, everybody thinks that this time they



1 have legal rights recognized by the government. Because  
2 the Government is saying: "Hey, stop and well start  
3 dialogue again." And, what happens from there? That's  
4 exactly what happens. The letter--the president writes to  
5 SSA and says, "In the new circumstances, now that you've  
6 withdrawn these proceedings, we're ready to reopen direct  
7 dialogue, and I would like to summon you to a working  
8 meeting on May 19th." So, this is May 14th, 2015. These  
9 dates are important. May 19th at 5:00 p.m. they say: "Come  
10 meet us at the Minister of Culture." And they meet on  
11 May 19th, and I'll come on to that. And then May--

12 PRESIDENT DRYMER: I want to be clear, if I've  
13 understood your own answer to your own question. The prior  
14 litigation in those other fora is irrelevant because as of  
15 May 2015, you would say the Government of Colombia  
16 recognized that SSA had rights.

17 MR. MOLOO: It may. Correct. Yes, to answer  
18 your question. And they continue to recognize their  
19 rights. Other arms of the government, including most  
20 importantly in 2019, the courts. And I'll come on to that.

21 So, May 19th, there's an in-person meeting. In  
22 the background, unbeknownst to my client, on May 26th,  
23 2015, the Ministry of Culture issues a resolution to  
24 approve the pre-feasibility and authorize MAC, Maritime  
25 Archaeology Consultants, to go and try and find the San

1 José. And they say: "You get 20 percent of whatever you  
2 find that's not cultural heritage."

3 Now, that's a much better deal than what the  
4 Supreme Court said--"You owe SSA. They only owe us--they  
5 owe SSA 50 percent." And they've now just made a deal with  
6 MAC that says: "Oh, we're going to give you 20 percent."

7 This is a week after they had the in-person  
8 meeting unbeknownst to my client.

9 May 26th, Ministry of Culture issues that  
10 resolution. May 27th, the next day, the Ministry of  
11 Culture writes to SSA. And what do they ask SSA? They  
12 said: "We received your communication", and--"which was  
13 offered to you in the meeting--your communication of the  
14 reference, which was you offered by you in the meeting  
15 in--on May 19th."

16 "And, in order to complete our analysis, what we  
17 want from you is: We want to know what you mean by the  
18 margin of error with respect to the court's ruling." What  
19 are the coordinates? You know, you're talking about this  
20 margin of area. We can talk about--Discovery Area,  
21 Reported area, whatever you want to call it. Here, they're  
22 talking about a margin of area. Once this information is  
23 received, it will be analyzed by the relevant technical  
24 team, MAC, who they just hired the day before; right?

25 So, they're saying: "Tell us what you mean by

1 this margin of error." And on June 9th, they write. They  
2 write and they say, "We've told you. This margin of error  
3 is, you know, what the Supreme Court and everybody has  
4 recognized is the reported area. But if you want specific  
5 coordinates, here are some specific coordinates."

6 Now, think this is what Colombia was referring to  
7 this morning when they said there's a polygon, because  
8 there's no polygon in the 1982 report. When they were  
9 asked, "Tell us what the margin of error is", this is now  
10 what SSA tells them. So we know in--back in the 1980s,  
11 Colombia has said it's this 5.67 nautical miles, right, in  
12 their MoU, with the Swedish government.

13 Now, this is what SSA says is the coordinates.  
14 And they report these four coordinates, which forms a  
15 rectangle. Now just to be clear, this is not the entire  
16 area that Sea Search-Armada was entitled to search. They  
17 had been given three different polygons, and this is a  
18 subset of one of those polygons. So this is just a part of  
19 the broader area that they were entitled to search.

20 PRESIDENT DRYMER: And do we know how these  
21 figures were derived? How this polygon was delineated? On  
22 what basis? I--maybe we don't know.

23 MR. MOLOO: I don't know at this point in time.  
24 I don't know at this point. I can't answer that for you  
25 today. I may be able to by tomorrow. But I'm not sure

1 it's necessarily relevant, but my answer to you today is  
2 no, I don't know.

3 But what happens after this, June 2015, Colombia  
4 stalls again. SSA writes and writes and hears nothing.  
5 And why do they hear nothing? Because in the meantime, MAC  
6 is looking in this area. And on December 5th, President  
7 Santos declares what? Surprise. MAC found the San José.

8 MAC found the San José, and we now know that 307  
9 years after its sinking, without a doubt, we found the San  
10 José in coordination with international scientists. That's  
11 MAC. There's no--I don't think there's a dispute. That  
12 was MAC. That was the one that found it.

13 What happens then? What happens then is more  
14 legal proceedings. After the SSA has withdrawn its legal  
15 proceedings, it's negotiated, Colombian Government says  
16 hey, tell us more information. What are the coordinates  
17 you know that this--that we should be looking in to verify?

18 They send the coordinates, and they find the San  
19 José. And that triggers, as I said, this ultimate--this  
20 finding.

21 And what we know--and this comes back to the  
22 slide that I showed you, they find it, apparently, we  
23 think, reportedly--might be closer, 3.24 nautical miles  
24 apart. And by the way, like I said, there's clearly a  
25 dispersion field. So, just because there's a part of the

1 ship 3.24 miles away doesn't mean that it also isn't  
2 3.24 miles away.

3 PRESIDENT DRYMER: I haven't pulled out my  
4 parallel rules, but are those dots within the polygon on  
5 the two previous pages?

6 MR. MOLOO: Well, I'll tell you this,  
7 Mr. President. Our understanding is that it's within the  
8 dispersion field of the Titanic, 3 to 5 miles. It's within  
9 the 5.64 miles that was reflected in the Sweden MoU. And,  
10 indeed, it was within the polygon that was reported in that  
11 letter.

12 So very clearly in our submission, it was within  
13 the surrounding area and vicinity of the coordinates that  
14 were reported in 1982.

15 ARBITRATOR JAGUSCH: Would it be possible to  
16 overlay the polygon over that map?

17 MR. MOLOO: We can do that. We can do that for  
18 tomorrow.

19 ARBITRATOR JAGUSCH: Also, just while I'm asking  
20 a question about the polygon. Have you got the slide here  
21 that had the floor--was there a typo there? One of the B's  
22 should have been a C, or have I misunderstood?

23 MR. MOLOO: I think it should be C. I don't know  
24 if that's a typo in--it's a typo in the original.

25 ARBITRATOR JAGUSCH: So, it is a typo. Okay, I'm

1 just--

2 MR. MOLOO: Yes. It should be those are the four  
3 coordinates. So, if you plop those out it's a rectangle.

4 ARBITRATOR JAGUSCH: I was trying to figure it  
5 out, how it would work to have different B's.

6 MR. MOLOO: Yes, you're right.

7 PRESIDENT DRYMER: We've been going for about an  
8 hour and a half now. You tell me when soon it might be  
9 appropriate to take a break.

10 MR. MOLOO: If you give me five minutes, I think  
11 we'll be--

12 PRESIDENT DRYMER: Done.

13 MR. MOLOO: And the last bit of this is the  
14 litigation that ensues after this. The litigation that  
15 ensues is as a result, quite frankly, of the Colombian  
16 Government's position. The Colombian Government on the  
17 next slide says in a letter--well, you see SSA writing to  
18 the Ministry of Culture saying: "Just to be clear, it's not  
19 at the coordinates. We never say it was at the  
20 coordinates, but it's the immediate vicinity where we're  
21 denied the ability to verify whether it's actually there."

22 And the Ministry of Culture writes back and says:  
23 "Your letter of January 18th is in admissible. If you have  
24 accusations to make about the actions of the Ministry,  
25 please resort to the respective judicial authorities." The

1 Ministry of Culture says, "Go back to the courts."

2           So they said: "Stop your court proceedings, we'll  
3 negotiate." Now they've found it after getting the polygon  
4 from SSA and now they're like, "Oh, go back to the courts."

5           So SSA says: "We'll have to take the appropriate  
6 legal actions to protect our interests." And in parallel,  
7 what happens? Well, in parallel, Colombia knows all along  
8 that there's this embargo from 1994. So, if they actually  
9 want to go salvage this property, if it's within the  
10 surrounding area, they gotta lift this embargo. And that's  
11 an impediment.

12           PRESIDENT DRYMER: The Secuestro you mean. The  
13 injunction.

14           MR. MOLOO: Correct, the injunction. Yes. It's  
15 called different things in different papers, but in the  
16 September 2017 letter, it's referred to as the embargo,  
17 decreed in 1994.

18           And sure enough, in parallel, that's exactly what  
19 the Colombian Government does. Now, you have to ask  
20 yourself: if they found it, and if they say it's not in the  
21 area that SSA found it, then why in December 2016 does  
22 Colombia apply to the Civil Court and say: "Hey, remember  
23 that 1994 injunction? We need it lifted." Because that  
24 proceeding ended a year after the 2007 decision of the  
25 Supreme Court and went back to the Civil Court and they

1 concluded the proceeding July 9th, 2008.

2           Why does it matter that, all of a sudden, 22  
3 years after the injunction and just after they found San  
4 José, they say: "Oh, we better lift the injunction that  
5 prevents us from being able to go to the surrounding  
6 area--to the area that's designated by SSA." It's a  
7 rhetorical question.

8           PRESIDENT DRYMER: That's because you are not  
9 allowed to ask questions of the Tribunal.

10           MR. MOLOO: Yes. That is fair.

11           They lifted initially at the Civil Court--the  
12 Civil Court actually lifts the injunction. But then, SSA  
13 appeals it to the Superior Court. And the Superior Court  
14 in March 2019 reinstates the injunctive relief declared on  
15 its same terms from 1994. And then what happens? Well,  
16 you saw the letter that the vice-president wrote to SSA;  
17 right, in June 2019. And he wrote and he said: "You didn't  
18 find the San José. So, what are you talking about?"

19           And SSA writes back to the Vice-President  
20 July 2019. You didn't see this this morning. And they say  
21 the Superior Court has established that these goods are to  
22 be seized, and there's a detailed procedure for which we're  
23 going to salvage this. And we've applied to the court that  
24 under court supervision we're going to now enforce this  
25 injunction. That's what we're going to do. We're going to



1 go enforce this injunction, and what it ordered was that it  
2 would deposit the recovery in the bank of Cartagena or  
3 similar entity, and we'll see what's treasure and what's  
4 not treasure. That's July 2019.

5 And in response to July 2019, what's the next act  
6 that the government takes? January 2020, they have no  
7 choice, I think, to--but to say: "You know what? Forget  
8 about all of this. Let's just declare the entire thing  
9 natural cultural interest, and we don't need to deal with  
10 any of this." And that's what they do.

11 And this is the first time that, if we found the  
12 San José, we no longer have any legal title to it. It's no  
13 longer a factual dispute. Did you find it? Did you not  
14 find it?

15 Now it's a legal measure passed that says: "You  
16 no longer have any rights to it even if you found it."  
17 That happens for the first time in January of 2020.

18 That's the factual background that we say--not  
19 just on a prima facie basis, but more than  
20 that--establishes our keeps on the merits. But at the very  
21 least, for present purposes, you should accept on a prima  
22 facie basis.

23 I think now is an appropriate time to break and  
24 well come back and address you on the legal standards.

25 PRESIDENT DRYMER: Thank you, Mr. Moloo. Shall

1 we say a ten-minute break? I don't know what we're  
2 scheduled for. Is that sufficient for everybody?  
3 Reporters and interpreters? I see Señor Rinaldi's comes  
4 up. Okay. Please, let's all try to keep it to 10 minutes  
5 so that we can conclude at a reasonable hour this evening.  
6 Thank you very much. So we are adjourned. I hope to get  
7 it right this time. Oh, I'll give you 12 minutes. Until  
8 15 minutes past 4:00 p.m.

9 (Brief recess.)

10 PRESIDENT DRYMER: Counsel, I'd like to  
11 acknowledge on the record what occurred over the break.

12 I'd like to acknowledge on the record what  
13 occurred during the break a few minutes ago.

14 As you've seen, the PCA, and hence the Tribunal,  
15 has received a request from the Kingdom of Spain to file  
16 written submissions in this phase of the arbitration.

17 The Tribunal asked itself whether we should  
18 impose on you for your initial responses overnight or  
19 given--or give you more time. And you see that we've asked  
20 you to do this overnight, not because we want to overburden  
21 you, but because we think it's prudent that we address this  
22 issue as soon as possible.

23 So we look forward to receiving your comments on  
24 Spain's request at the opening of the proceeding tomorrow  
25 morning. Thank you.

1 Mr. Moloo, we continue with your submissions.

2 MR. MOLOO: Mr. President, you may be very  
3 pleased to hear that for the next few minutes, you don't  
4 need to listen to me, and you will have the pleasure of  
5 listening to my colleague, Ms. Ritwik.

6 MS. RITWIK: Thank you, Mr. Moloo. Just  
7 confirming that the transcribers can hear me okay? Great.

8 Well, Mr. President, Members of the Tribunal,  
9 good afternoon. Thank you for the opportunity to address  
10 you today.

11 I will kick us off with the legal section. I  
12 will be addressing Colombia's first preliminary objection  
13 regarding whether SSA is a qualifying investor under the  
14 TPA.

15 Colombia has not chosen to discuss these  
16 objections in its oral submissions today, indicating  
17 perhaps confidence in them, so I will try to make a short  
18 job of this objection as I hope it will be very clear to  
19 the Tribunal very quickly that Claimant satisfies the  
20 requirements of showing that it is a qualifying investor  
21 under the TPA.

22 I will start out with the legal standard. It  
23 should not surprise you, Members of the Tribunal, that  
24 Article 10.2.8 defines both Claimant and Investor.

25 Claimant is an investor of a Contracting Party to

1 the TPA that has brought an investment dispute against the  
2 other Contracting Party.

3           And to be an investor, there are two  
4 requirements.

5           First, you have to have the appropriate  
6 nationality, and there is no dispute between the Parties  
7 that SSA is a U.S. company.

8           The second requirement is that the investor has  
9 to attempt to--through concrete action, to make, is making,  
10 or has made an investment in the territory of the other  
11 party.

12           The present dispute between this Tribunal is over  
13 the interpretation of this specific provision. What does  
14 it mean to make--quote/unquote, make an investment.

15           Next slide.

16           And the answer to that question is as that to  
17 make an investment, one needs to simply acquire it. That  
18 is the natural result of the interpretation of the  
19 provision under Article 31 of the Vienna Convention.

20           Starting with the ordinary meaning, the  
21 dictionary definition of "to make" is, among other things,  
22 to acquire. The choice of Black's Law Dictionary here as a  
23 source of the ordinary meaning is significant as that is  
24 the primary legal dictionary used by U.S. lawyers.

25           The TPA, of course, is based on the Model U.S.

1 BIT drafted by U.S. lawyers. So there can be little doubt  
2 that the ordinary meaning of what it means "to make" is to  
3 acquire, or at least includes to acquire.

4           There is nothing in the context or purpose of the  
5 treaty that undermines the ordinary meaning of "to make."  
6 On the contrary, the definition of Investment and Investor  
7 in Article 10.2.8 made clear that the drafters intended to  
8 cover a broad set of investment activities under the  
9 umbrella of making an investment.

10           You saw on the last slide--and maybe we can just  
11 flip that for a second--that the TPA protects investors  
12 that have made investments through both--through  
13 three--both past, present, and future acts, including  
14 attempts to make an investment. That is quite a broad  
15 formulation that is fairly rare, I would submit, in  
16 investment treaties.

17           We can go to the next slide.

18           Likewise, investment is defined quite broadly, as  
19 you can see on the slide, to include every asset. And like  
20 other investment treaties, the TPA is aimed at promoting  
21 economic development by, among other things, encouraging a  
22 predictable legal and commercial framework. That purpose  
23 is best enabled by protecting a broad array of foreign  
24 investments.

25           So we submit to you, Members of the Tribunal,

1 that "to make" must be accorded its ordinary meaning, which  
2 means that the investor simply has to acquire it. We have  
3 heard no submissions to the contrary from the Respondent so  
4 far.

5 Next slide.

6 Unsurprisingly, this is what tribunals have also  
7 consistently found. In the Addiko case, for example, which  
8 you can find at CLA-80, the Respondent made the same  
9 argument that Colombia has made in its written submissions  
10 here. There the claimant had acquired shares in a local  
11 company without paying for those shares, and there the  
12 Respondent had alleged that the Claimant's acquisition of  
13 those shares was not enough to meet the requirement of  
14 making an investment, and instead there must be an  
15 acquisition of value or exchange of resources.

16 The tribunal there conducted precisely the same  
17 analysis we just did under Article 31 of the Vienna  
18 Convention and reached precisely the same results. It  
19 found that the ordinary meaning of "making" requires--or  
20 includes, I should say, the act of acquiring.

21 It held that the emphasis is not on the exchange  
22 of monetary value, but on the act of obtaining title or  
23 possession.

24 Next slide.

25 Addiko is not the only case to hold this. The B3

1 case, which you can find at CLA-73, also interpreted the  
2 word "made" precisely in the same manner.

3           The Tribunal also found that the ordinary meaning  
4 of the verb "to make" and very similar words to the Addiko  
5 Tribunal includes the act of acquiring the investment and  
6 that the emphasis is on the act of obtaining title to or  
7 possession over something as opposed to the monetary value  
8 exchanged for title or possession.

9           So in the face of such clear treaty language and  
10 consistent jurisprudence, what is Colombia's basis for  
11 asserting that the TPA required the investor to have,  
12 quote/unquote, actively and personally have made an  
13 investment by showing some exchange of value?

14           Next slide.

15           Colombia's primary authority is the  
16 jurisdictional decision in Clorox, which Colombia likes so  
17 much that it cited to it over a dozen times in its reply.  
18 It hasn't mentioned Clorox today. Possibly because, as we  
19 let the Tribunal and Colombia know with our rejoinder, the  
20 Clorox decision was set aside by the Swiss Federal Court,  
21 which was the court at the seat of the arbitration.

22           In that case, the Claimant had also acquired  
23 shares in a local company through a restructuring process  
24 and, therefore, did not pay anything for them.

25           And the Swiss court's decision, which can be

1 found at CLA-73, set aside the Tribunal's decision  
2 specifically because it found that the Tribunal had  
3 misinterpreted the treaty, which did not contain any  
4 requirement of an active investment that must have been  
5 made by the investor itself in return for consideration.

6 That is precisely Colombia's position here, which  
7 the Swiss court roundly rejected.

8 Next slide.

9 The other case Colombia seeks to rely on is  
10 Komaksavia, but that also is not helpful for Colombia.  
11 This case, like Clorox, is currently in set-aside  
12 proceedings.

13 But even putting that aside, the Tribunal's  
14 findings are not applicable here because in that case, the  
15 Tribunal was interpreting a completely different phrase.  
16 It was interpreting the term "invested by investors,"  
17 which, of course, does not exist in our TPA.

18 And, in fact, the Komaksavia Tribunal cautioned  
19 against broader usage of its finding, noting that it was  
20 tied specifically to the treaty language in that case.

21 The Tribunal noted that in the great majority of  
22 cases, mere shareholding without any exchange of value  
23 would be sufficient and that would be the end of the  
24 matter.

25 So even the Komaksavia Tribunal, I would submit,



1 would accept that its findings are simply not applicable  
2 here.

3 Next slide.

4 The difference in language becomes important  
5 because Colombia invokes Komaksavia to argue that in this  
6 case, the investor itself must have contributed capital to  
7 Colombia in order to make an investment.

8 But that is not what the treaty says. We've put  
9 up the treaty language again for you. The TPA defines an  
10 investor as someone who has made or is attempting to make  
11 or will make an investment. And that investment, of  
12 course, must be situated in the host State.

13 And then the TPA goes on separately to define  
14 certain investment characteristics which Mr. Moloo will get  
15 into.

16 So it is important to make clear here that SSA  
17 did not have to provide funds to Colombia, as Respondent  
18 appears to submit, to be considered an investor under the  
19 TPA.

20 Such a restricted definition, in fact, would  
21 preclude all indirect investments, which is clearly not  
22 what the TPA is set out to do. And, in fact, the TPA  
23 expressly authorizes indirect investments in  
24 Article 10.28's definition of "Investments."

25 Colombia has also tried to invent another

1 requirement in its written submissions, another one that it  
2 has chosen not to argue before the Tribunal here today,  
3 that to be an investor, you have to provide substantial  
4 benefit to the host State.

5           Colombia in its written submissions cited  
6 absolutely nothing for this proposition. The TPA does not  
7 state this, neither does any jurisprudence. In fact, quite  
8 the opposite. Tribunals and scholars have roundly  
9 disclaimed any such requirement.

10           We have added a quote here from the Quiborax  
11 Tribunal, one of Colombia's authorities on which it, in  
12 fact, relies extensively otherwise. And you can find that  
13 at RLA-31.

14           The Quiborax Tribunal confirmed that while  
15 contribution to the local economy can be a consequence of a  
16 successful investment, it is not a requirement for one.

17           I will now turn to the application of the legal  
18 standard which, as you can probably surmise, Claimant  
19 satisfies quite easily.

20           PRESIDENT DRYMER: Did I understand you to say  
21 that Mr. Moloo is going to come back to the characteristics  
22 of an investment argument?

23           MS. RITWIK: That's correct, Mr. President.

24           PRESIDENT DRYMER: Very good.

25           MS. RITWIK: So before I delve into whether or

1 not Claimant satisfies the obligation, I just want to  
2 clarify precisely what we meant by investment here.

3 As you have seen in our pleadings, the investment  
4 comprises of rights to 50 percent of the treasure found at  
5 what we have defined as the Discovery Area. Mr. Moloo has  
6 described this Discovery Area to you earlier today.

7 Colombia today alleged that Claimant has somehow  
8 changed its position on what constituted the investment.  
9 That is not true, Mr. President and Members of the  
10 Tribunal.

11 Our position has consistently been that our  
12 rights arise from the application of the Colombian Civil  
13 Code to DIMAR Resolutions, including Numbers 0048 and 0354.  
14 And I refer the Tribunal to Paragraph 20 of the Claimant's  
15 Notice of Arbitration that makes clear the role of  
16 Colombia's--the role of Colombia's Civil Code and giving  
17 rise to the underlying rights.

18 Next slide.

19 And so we've talked a little bit about the APA  
20 today. The APA makes clear--the APA being the Asset  
21 Purchase Agreement--at C-30bis makes clear that through  
22 that instrument, SSA acquired all rights, titles, and  
23 interests to all acquired assets.

24 "Acquired assets" is a defined term in the APA,  
25 and it's defined as all assets that were owned by

1 SSA Cayman. Today Colombia appeared to accept that  
2 SSA Cayman was in possession of some very important assets,  
3 including Resolution 0354. Under this instrument,  
4 therefore, those assets were transferred to SSA.

5           Were there any doubt? The very first example of  
6 an acquired asset that was transferred includes all rights,  
7 title, and interest arising from Resolution 0048 and its  
8 progeny, which included ownership of 50 percent of all  
9 items found and recovered from the search area. The search  
10 area, obviously, includes the Discovery Area.

11           Next slide.

12           PRESIDENT DRYMER: You're going to get to the  
13 question of authorization to--

14           MS. RITWIK: Yes, we will. We will shortly. I  
15 should say Mr. Moloo will. But, yes.

16           In its written submissions, Colombia made some  
17 vague arguments about Claimants not having met certain  
18 conditions in the contract, specifically in Sections 4.1  
19 and 4.2. We have not heard Respondent makes those  
20 submissions again today. It is unclear, frankly, whether  
21 they even maintain those arguments.

22           In any case, as you can very clearly see, these  
23 conditions are not conditions to the validity of the  
24 contract, but to the closing of the transaction. And in  
25 any case, they are waivable by the Parties to the

1 transaction.

2           So Colombia's arguments in this sense are simply  
3 not understood. And it is very clear that the Parties did  
4 close the transaction. The instruments underlying the  
5 closing of the transaction--or the key instruments, I  
6 should say, are the bill of sale and the assignment and  
7 assumption agreement, which are the instruments that  
8 exchange the rights, the underlying rights between the  
9 Parties.

10           Next slide.

11           And as you can see, those were duly executed.  
12 All of those agreements are in C-30bis.

13           With that, I will conclude this section and hand  
14 it back to Mr. Moloo.

15           PRESIDENT DRYMER: Thank you.

16           MR. MOLOO: Sorry. You're stuck with me again  
17 for a bit. Ms. Ritwik is always there if you need her.

18           So I will now move to the question of whether or  
19 not SSA made a protected investment.

20           In our submission, of course--otherwise we  
21 wouldn't be here--SSA of course believes that it did make a  
22 protected investment and that it is--it has acquired assets  
23 that constitute an investment under the TPA.

24           So what exactly does the definition of  
25 "investment" entail in the TPA? Well, 10.28 says an

1 investment means "every asset that is owned or controlled,  
2 directly or indirectly, and that has the characteristics of  
3 an investment."

4           So we will take each of those in turn, but I'd  
5 like to start by saying, you know, the treaty itself  
6 recognizes that there are many different forms that an  
7 investment can take and lists, as often treaties do,  
8 typical forms of treaty--of investments. And among them is  
9 10.28.(g).

10           This is not an exclusive list. It says,  
11 obviously, "Forms that an investment may take include."

12           In our submission, we fall within 10.28.(g).  
13 But, of course, that's not necessary. I think if we fall  
14 within 10.28.(g), the Tribunal can expect that the Parties  
15 obviously contemplated that that was the type of thing that  
16 would be considered an investment.

17           So what exactly--and I'll go through each of  
18 these, but what exactly was the investment here?

19           Just so we're all on the same page, the  
20 investment here and you've probably heard me say this in  
21 some way earlier, when I was going through the facts, but  
22 it constitutes essentially three different instruments,  
23 legal instruments. And they all, like I said, fall within  
24 my submission 10.28.(g).

25           The first instrument is Colombian Civil Code 700

1 and 701.

2 And so when you look at 10.28.(g), when it talks  
3 about rights conferred pursuant to domestic law, we're  
4 talking about things like the Civil Code 700 and 701.

5 In addition to the Civil Code, there are two  
6 licenses, authorizations, permits, whichever one of those  
7 you want to call them under 10.28.(g), and those take the  
8 form of DIMAR Resolutions.

9 There's DIMAR Resolution 0048, which permitted  
10 Glocca Morra Company to search within the area that it  
11 ultimately found the reported area and the treasure within  
12 it.

13 And then DIMAR Resolution 0354, which recognizes  
14 the findings that had been reported.

15 So those are the rights that we say are--that  
16 constitute the assets. Those are the assets that  
17 constitute the investment. And in our submission, they are  
18 owned and controlled by SSA because of the execution of the  
19 APA.

20 So let me briefly go through each of these.

21 The assets themselves. We have 700 and 701. And  
22 I put these up at the very outset. They're the ones that  
23 make it clear that a finder of a treasure is entitled to  
24 50 percent of it.

25 So that's one aspect. That's the--a right

1 conferred by domestic law on a finder of treasure.

2 DIMAR Resolution 0048 is what authorized  
3 us--authorizes Glocca Morra to actually engage in that  
4 exploration.

5 And then you have Resolution 0354, which is then  
6 a recognition of the report, saying: Okay. You've  
7 reported it, and we recognize the rights that you have to  
8 what you've reported.

9 PRESIDENT DRYMER: Are you coming back to 701 of  
10 the Civil Code? You were accused--or not accused--that's  
11 the wrong word. Excuse me.

12 It was pointed out that your translation is  
13 incomplete, that you're missing the first word of 701,  
14 which should read: The treasure found on another's land.

15 MR. MOLOO: Yeah.

16 PRESIDENT DRYMER: Is that material, as far as  
17 you are concerned?

18 MR. MOLOO: I don't think it's material. It's  
19 the first time I think we've heard that argument is this  
20 morning.

21 But in my submission, it's--I don't think it  
22 changes at all the--what 701 means. It's "the treasure  
23 found on another's land" or "treasure found on another's  
24 land."

25 At the end of the day, "the treasure" or



1 "treasure," it all comes back to ultimately what is  
2 recorded and what is the recorded area to which you are  
3 entitled to have rights over treasure, the treasure that's  
4 found in that area. I don't think the presence of the word  
5 "the" changes anything.

6 PRESIDENT DRYMER: I may be wrong. I may not  
7 remember correctly. But my understanding of Colombia's  
8 point on this was that the use of the word "the" simply  
9 adds weight to the fact that it has to be a particular  
10 treasure already found.

11 MR. MOLOO: Right.

12 PRESIDENT DRYMER: Now, I'm not asking you to  
13 address that. But if it helps to join issue, that's my  
14 understanding of what they said. And you'll have an  
15 opportunity to rebut tomorrow if you'd like to or to  
16 respond now.

17 MR. MOLOO: And what I might--in response to  
18 that, it comes back to what I said I think earlier, which  
19 is I think their concern is we didn't say this treasure was  
20 originally on the San José.

21 So if I were to say, oh, this is a gold coin that  
22 I found on the bottom of the ocean floor. If I can't  
23 identify from where it came, then all of a sudden I'm--I  
24 don't have any rights to it. That's just not--well, that's  
25 not my understanding of the way the law works.

1           But it doesn't make any sense either. We  
2 declared a find, and whatever treasure in our submission  
3 that is within that find we were entitled to pursuant to  
4 701 and the DIMAR Resolutions.

5           But if their suggestion is that we didn't label  
6 it "the San José Treasure" but rather we said whatever  
7 treasure comes within our area, I think as a practical  
8 matter, you know, you could take that argument to the  
9 Nth degree and say, you know, you didn't identify, you  
10 know, 17 gold coins and 8, you know, rubies, and--you know.  
11 How detailed do you have to be?

12           The law is--in my submission--quite clear that  
13 what's being--what you're required to do and what  
14 Resolution I think 0483 recognizes is that you are  
15 required--once you find something, you're required to  
16 report it. Once you report it, you have rights to that  
17 find as a general matter.

18           ARBITRATOR CLAUDIUS VON WOBESER: Sorry to  
19 interrupt. What's the Spanish? Do you remember Spanish?

20           (In Spanish.)

21           It doesn't say--sorry to interrupt, but the  
22 translation is not right. It's "the treasure found" or "a  
23 treasure found." (In Spanish), "a treasure found."

24           ARBITRATOR CLAUDIUS VON WOBESER: What does the Spanish Civil  
25 Code say?

1 MS. ORDÓÑEZ PUENTES: (In Spanish.)

2 ARBITRATOR CLAUS VON WOBESER: Then it's that. I  
3 wanted to check in Spanish because clearly the translation  
4 is wrong. It's "the treasure."

5 MR. MOLOO: Again, I think this morning is the  
6 first we heard of it. But give me one second.

7 PRESIDENT DRYMER: You can address that tomorrow.

8 MR. MOLOO: Well, let me just address this one  
9 point now. Because this was something that came up in the  
10 Supreme Court as well.

11 So if we go back to Slide 57, if we might, you  
12 can see that the Supreme Court addressed an argument that  
13 was raised in a similar vein. And they said: From a legal  
14 perspective, it is clear that the right to a treasure is  
15 not only exclusively acquired when there is physical or  
16 material discovery of precious objects, but also when the  
17 place where they are located is specified or identified,  
18 even if they have not been extracted and fully identified.

19 So you don't need to fully identify it. Your  
20 right to the treasure is acquired when you identify the  
21 location of where it is. That's what the Supreme Court  
22 said.

23 And we'll think about it overnight as well and  
24 supplement this as needed. But I think the Supreme Court's  
25 words are helpful in that regard.

1           In addition to 700 and 701, our rights are vested  
2 by virtue of DIMAR Resolution 0048 which gave us the right  
3 to go and search for that treasure, and 0354, as I  
4 mentioned, which acknowledges the find, as it were.

5           And even if you look at that, by the way,  
6 Article 1, it says: Acknowledges the Glocca Morra Company  
7 established in accordance with the laws of the  
8 Cayman Islands as claimant of the treasures or shipwreck in  
9 the coordinates.

10           So it's not saying--you know, it's recognizing  
11 that we are the claimant of those treasure or shipwrecks  
12 found at that area.

13           So it's clear that even Resolution 0354, in and  
14 of itself, gives us the right to the treasures or shipwreck  
15 found within the area that we had identified, as the Court  
16 ultimately then says: Whether or not it had been  
17 specifically identified or what that treasure is or is not.

18           If we go to--I've spent time on this so I won't  
19 spend too much time on this next slide, 101, the Supreme  
20 Court Decision again.

21           Just to come back to one point that,  
22 Mr. President, you asked me about earlier on this slide, it  
23 does seem clear to me, at least, that what this is saying  
24 is the rights that you have are accorded pursuant to  
25 Article 700 of the Civil Code and Resolution 0354 subject

1 to the limitation that we're identifying, which is anything  
2 that is cultural patrimony that is not considered to  
3 be--that doesn't count in the 50/50 split.

4           And then they go on. I think this is important.  
5 They're saying that is--that is--to those that are in the  
6 coordinates referred in the Confidential Report.

7           So, again, they're saying, we're not--it's the  
8 same as what was identified and recognized by  
9 Resolution 0354, the coordinates that were referred to in  
10 the Confidential Report.

11           One other aspect of the Supreme Court decision  
12 that I think is interesting is here on the next slide. In  
13 particular, I might have--perhaps the intervention by the  
14 Spanish government over the break, and I will have to  
15 review the transcript to see what it might--what I might  
16 have said in the first part of my presentation to perhaps  
17 trigger that.

18           But if you can--if you see what the Supreme Court  
19 of Justice mentions, there was a discussion about what was  
20 or what was not treasure, and one of the things that the  
21 Court said, it is clear that the Supreme Court--the  
22 Superior Court did not violate the provisions referred to  
23 in the appeal since none of them established without a  
24 shadow of a doubt that the goods found by the plaintiff  
25 company indisputably belonged to the Colombian Nation in

1 June of 1982.

2           So it's at least the Supreme Court's view that  
3 what was found as the owner of the property, with which we  
4 had to split 50/50--and I don't think it's in dispute in  
5 this arbitration; I wouldn't expect it to be--was that it  
6 belonged to Colombia at that time.

7           So what was it that we then own and control as a  
8 result of the APA? Well, it's very clear. It's all  
9 rights, title, and interest in and to the search area  
10 license granted to Glocca Morra validly granting the holder  
11 thereof the right to search areas for ancient shipwrecks  
12 and sunken treasure and ownership of 50 percent of all  
13 items found and recovered as a result of such search and  
14 salvage efforts.

15           So it was very broad. They were  
16 assigning--selling, assigning, transferring, conveying,  
17 delivering title and interest of all of those assets. And  
18 that's defined, as you can see, on the screen there. So  
19 there is, in our submission, clearly ownership and control.

20           So there's the last piece of this, which is what  
21 is a characteristic of investment and how does what SSA  
22 possess satisfy the characteristics of an investment.

23           First observation. I think we satisfy all of the  
24 five that are on the list here: Commitment of capital,  
25 commitment of other resources, expectation of gain or

1 profit, assumption of risk, and duration.

2 I'll go through each one in turn. But for the  
3 avoidance of doubt, as Gramercy vs. Peru indicates, these  
4 are not cumulative. You don't need to satisfy all of them.

5 And the Gramercy v. Peru case, as this Tribunal  
6 will well know, is based on a model of TPA that uses the  
7 same language as the FTA that's before this Tribunal.

8 A quick observation. Initially the only  
9 objection with respect to the characteristics of  
10 investments that were raised by the Respondent were with  
11 respect to the contribution of capital.

12 In their initial submission, they said: Oh,  
13 well, there hasn't been a contribution of capital.

14 One important clarification, because details  
15 matter, as all lawyers know, the language in the treaty is  
16 not "contribution of capital," which is the language that  
17 was used in the first submission, it is "commitment of  
18 capital." I'm not sure if that was deliberate or not.

19 But it's important, because the language of the  
20 treaty, when it talks about the one example it gives as a  
21 characteristic of investment is the commitment of capital,  
22 not the contribution of capital, but that was the only  
23 objection in the initial submission.

24 They then raised in their second submission other  
25 objections, including that there was no expectation of gain

1 or profit or assumption of risk. In my submission, those  
2 should have been raised, if properly raised within the  
3 45-day time period, within their first submission.

4 I'm not going to make a big deal out of it, but  
5 if we are to give any meaning to the language of 10.20.5  
6 that the Respondent so requests within 45 days that we have  
7 not satisfied a particular criteria in the TPA, then that  
8 should have been done within 45 days, and it was not with  
9 respect to those two objections.

10 PRESIDENT DRYMER: Well, please clarify. You're  
11 not making a big deal of it. In other words, you're not  
12 objecting to our consideration of those--that term of the  
13 objection?

14 MR. MOLOO: I maintain the objection.

15 PRESIDENT DRYMER: You do. Okay.

16 MR. MOLOO: I maintain the objection.

17 PRESIDENT DRYMER: That's a big deal.

18 MR. MOLOO: Well--

19 PRESIDENT DRYMER: Arguably.

20 MR. MOLOO: Mr. President, I--what I should have  
21 said is I'm not going to spend a lot of time in this  
22 particular submission.

23 PRESIDENT DRYMER: Very good.

24 MR. MOLOO: Because--

25 PRESIDENT DRYMER: You maintain the objection.



1 That was my question.

2 MR. MOLOO: We're maintaining the objection, yes.

3 But what I should have said is I'm not going to  
4 spend a lot of time on it in my submissions today.

5 What I will tell you is in our submission, we  
6 satisfy those nonetheless, and I'll come to that in a  
7 moment.

8 The language of the treaty, I've already taken  
9 you to it. The important aspect here that I would draw  
10 your attention to is this requires the--it says, including  
11 such characteristics as the commitment of capital as  
12 opposed to the actual contribution of capital.

13 And in this case, it did involve the commitment  
14 of capital. What's important--actually, let's go back to  
15 the last slide. What requires the commitment of capital?  
16 The investment must reflect the commitment of capital.  
17 It's not necessarily that the investor has to commit  
18 capital. The investment must reflect a commitment of  
19 capital. And in our submission, what that allows the  
20 Tribunal to consider is capital that was invested as part  
21 of the investment whether by this specific investor or its  
22 predecessors that include millions of dollars that were  
23 spent by Glocca Morra to hire the ships that we talked  
24 about earlier to do the research, to, obviously, then,  
25 engage in unfortunately a litigation that was subsequent to

1 that. And you can see that in communications with DIMAR,  
2 it was made clear that millions of dollars had, in fact,  
3 been spent.

4 In the 1982 report, it was clear that 6 million  
5 had been spent. They were prepared at that point to spend  
6 another USD 5 million. If you talk about the total amount  
7 of capital that had been spent in current dollars, it's  
8 about USD 40 million. That's an approximate number. But  
9 just to give you a sense of the amount of money that had  
10 been spent at that time to actually locate the treasure.

11 And I think--

12 ARBITRATOR JAGUSCH: Sorry to interject. And I  
13 apologize if this is already on the record. But do we know  
14 the cost incurred by Colombia in finding the San José?

15 MR. MOLOO: Don't know. I don't have that  
16 information today.

17 ARBITRATOR JAGUSCH: So it's not on the record?

18 MR. MOLOO: I wouldn't be able to tell you the  
19 answer to that definitively. I don't think it is, but I  
20 will--I'll come back to you on that.

21 ARBITRATOR JAGUSCH: What about the cost of the  
22 Columbus Report--

23 MR. MOLOO: I don't know off the top.

24 ARBITRATOR JAGUSCH: Okay.

25 MR. MOLOO: We can check that as well.

1 ARBITRATOR JAGUSCH: Okay. Thank you.

2 MR. MOLOO: I think what's a helpful case in this  
3 respect is the Reneé Rose Levy vs. Peru case. And in that  
4 case, the Tribunal was confronted with a similar objection  
5 to the one here. And the Tribunal there--there was a--an  
6 assignment from a father to a daughter of an investment.  
7 And what the Tribunal said there, and you can see it at  
8 148: It is clear that the Claimant acquired her rights,  
9 being the daughter, and shares free of charge. However--by  
10 the way, that's not the case here, but just even in that  
11 extreme situation.

12 However, this does not mean that the persons from  
13 whom she acquired these shares and rights did not  
14 previously make very considerable investments of which  
15 ownership was transmitted to the Claimant by perfectly  
16 legitimate legal means. And the Tribunal considers that  
17 this initial investment made by the claimant's relatives  
18 meets all the requirements described by the respondent.

19 So the question is not whether or not the  
20 investor contributed or, in fact, committed--not just  
21 committed, but contributed capital, but whether or not the  
22 investment reflects a commitment. And in this case,  
23 actually, a contribution of capital.

24 Nonetheless, SSA itself committed capital in many  
25 ways. It assumed several liabilities, including the

1 payment of contractual obligations. It assumed the  
2 requirement to distribute profits amongst the Economic  
3 Interest Holders. It assumed certain contracts that had  
4 along with them certain obligations. And if you go to the  
5 next slide, you can see what some of those were.

6           Among other things, there was a management  
7 agreement that had management fees associated with it that  
8 were deferred. There was in the limited partnership  
9 agreement an obligation, so a liability to pay Chicago  
10 Maritime Corporation USD 1.2 million.

11           These were all assumptions of liability and  
12 commitments to make the payments that were assumed by SSA,  
13 specifically in the APA when they acquired their investment  
14 in 2008.

15           So SSA itself committed capital. And even if  
16 that capital had not been expended at the time that it had  
17 acquired its rights, that doesn't matter. And Malicorp vs.  
18 Egypt confirms that. The case in that--in that case the  
19 award reflects the following. It says, The fact of being  
20 bound by that contract implied an obligation to make major  
21 contributions in the future. That commitment constitutes  
22 the investment. It entails the promise to make  
23 contributions in the future for the performance of which  
24 that party's henceforth contractually bound.

25           In other words, the protection here extends to

1 deprivation of the revenue the investor had a right to  
2 expect in consideration for contributions that it had not  
3 yet made.

4           So future commitment to make--well, it is. It's  
5 the commitment of capital in the future. Of course, here  
6 there's also legal fees and other things that were actually  
7 committed over the course of time. But that commitment in  
8 and of itself in the APA is--has been found by other  
9 tribunals to reflect the characteristic of an investment.

10           Similarly, in RSM vs. Grenada, the tribunal said  
11 the same thing. There's no need for actual expenses to  
12 have been incurred. The relevant criterion being the  
13 commitment to bring in resources towards the performance  
14 of, in that case, an exploration contract.

15           PRESIDENT DRYMER: If I understand you correctly,  
16 in your use of this authority, this does not turn on the  
17 magic of the word "commitment" versus "contribution" since  
18 in Malicorp they were talking about a contribution of  
19 capital.

20           MR. MOLOO: Correct.

21           PRESIDENT DRYMER: Right?

22           MR. MOLOO: I think the term "commitment" makes  
23 it even more clear--

24           PRESIDENT DRYMER: Right.

25           MR. MOLOO: --that it's referring to something

1 that had not--that has not been expended, because it's  
2 talking about a commitment as opposed to a contribution.

3 PRESIDENT DRYMER: Thank you.

4 MR. MOLOO: So I think in our case it's even more  
5 clear.

6 But the commitment of capital is not the only  
7 thing one looks at. There's also other--commitments of  
8 other resources, which we would say obviously have been  
9 committed and provided in this case. The Deutsche Bank  
10 case makes clear that there are other forms of--other  
11 resources that can be contributed including know-how,  
12 equipment, personnel and services.

13 Of course, as I mentioned at the outset, there  
14 were a number of very educated folks who, in addition to  
15 some of them being paid, others took equity and were  
16 committing their know-how to ultimately find the ship.  
17 That was in large part what was being contributed here.  
18 The know-how of individuals, the research, the ability to  
19 know where to look to use their technical skills to  
20 identify the shipwreck.

21 So those resources were, of course, incurred at  
22 the very outset and since then have continued to be  
23 incurred through the various legal battles in Colombia in  
24 particular over time.

25 The--I think it's fairly obvious, but I'll detail

1 it. Of course, as I say, assumed risk. There was the risk  
2 of--and its predecessors assumed risk. This investment  
3 reflects the assumption of risk. That risk, to be clear,  
4 is we are going to expend a lot of money to try and find  
5 something, and if we don't find it, those expenses, that  
6 time is sunk. Apologies for the second pun of the day.

7 PRESIDENT DRYMER: This time intended.

8 MR. MOLOO: I have to admit intended, yes.

9 But there was--

10 PRESIDENT DRYMER: We're on to you.

11 MR. MOLOO: Sorry?

12 PRESIDENT DRYMER: We're on to you.

13 MR. MOLOO: Yes. Yes, I can tell. Well, I think  
14 that will be my last pun of the day until something pops  
15 into my mind.

16 But that sunk cost, as it were, at the risk of  
17 not finding anything, is, of course, an assumption of risk.

18 SSA itself also assumed risk. They assumed  
19 liabilities, as I mentioned earlier. And it that also is  
20 an assumption of risk by this Claimant specifically to the  
21 extent that that's something that the Tribunal finds is  
22 relevant for the reasons I've said. I don't think it is,  
23 but there you have it. SSA as well in the APA itself  
24 assumed all of the liabilities of its predecessor.

25 Was there an expectation to make profit? Well,

1 I'm a bit surprised that Colombia suggests that there was  
2 not despite saying that there was this--this was the  
3 biggest treasure in the history of humanity. Of course  
4 there was an expectation to make a profit. And it's not  
5 just the fact that this was the biggest treasure in the  
6 history of humanity, but the Civil Code itself made it  
7 clear that if we find the treasure, we get half of it. So  
8 of course there was an expectation to make a profit  
9 when--and that's reflected in the investment that's made.

10 SSA itself made a qualified investment. And this  
11 comes to the point that Mr. President, you asked earlier  
12 about the approvals that are required. Are there any  
13 approvals required? I would submit to you, no, there are  
14 no approvals required by DIMAR for the transfer of these  
15 rights.

16 Why do I say that? Well, Colombia itself seems  
17 to accept what the authority of DIMAR was. And what is the  
18 authority of DIMAR? They say at Paragraph 281 of their  
19 Reply: Accordingly, pursuant to domestic law, as proven  
20 through the conduct of SSA alleged predecessor, the  
21 assignment--sorry. This is not where they admit this.  
22 This is their argument. They're saying the assignment of  
23 rights requires DIMAR's authorization. And I'll come on to  
24 what they accept--

25 PRESIDENT DRYMER: Next page.



1 MR. MOLOO: It's the next page, yes.

2 They say DIMAR is the relevant Colombian  
3 authority with the power to do what? To authorize  
4 underwater exploration, that's it. They have the authority  
5 to authorize underwater exploration.

6 And the Supreme Court confirmed that. They say  
7 the activity of the administration, i.e., DIMAR, was  
8 limited simply to exercising the specific legal powers  
9 related to oversight and control of underwater exploration  
10 and exploitation. And what they talk about, then, is they  
11 say, With the recognition of the discovery, all of the  
12 stuff that relates to the discovery, the rights of DIMAR is  
13 all independent of the effects that the recognition itself  
14 could have.

15 Now, the translation's not great, but my  
16 understanding and interpretation of the Supreme Court's  
17 paragraph here that's quoted is that they're basically  
18 saying, The rights that arise from you actually finding the  
19 treasure are independent of the authority of DIMAR. DIMAR  
20 has the authority to authorize exploration. But then once  
21 you find the treasure, certain rights attach at that  
22 moment.

23 And what we say is those are vested rights. The  
24 authority is simply to authorize the exploration. Then you  
25 have vested rights once you find the treasure.

1           And if we're talking about, by the way, the prior  
2 conduct of SSA, I think the only document that's on the  
3 record in this regard is R-3. It was put on the record by  
4 the Respondent. And I think it's important, again, to look  
5 at the details. Because forgive me for being pedantic  
6 about this, but I don't think it says and does what  
7 Respondent says it does.

8           What we did at that time is Glocca Morra wrote to  
9 the Government and said this. They said, Glocca Morra has  
10 assigned its submarine exploration rights to Glocca Morra  
11 Company. We have assigned them. We're not seeking  
12 authorization for it. We have assigned them.

13           And then it says, What we're seeking your  
14 authorization for is authorization for the underwater  
15 exploration, which by the way at that point in  
16 time--because this is back in 1980; right--the successor  
17 still needed to do underwater exploration. Because this is  
18 while they're still in that stage of exploration.

19           So what they're going to DIMAR for is, hey, we've  
20 assigned our rights, but we still need this new entity to  
21 still be able to be authorized to do the exploration. So I  
22 think--you know, I don't think anything turns on it because  
23 ultimately, you know, the authorization then recognizes the  
24 transfer.

25           But my point is just that's not really what we

1 were asking for and we always--well, it seems in this  
2 document that what they understood was they had the right,  
3 and in fact had assigned the rights, and what they were  
4 going to DIMAR for was authorization for that new entity to  
5 engage in underwater exploration, which we expect DIMAR has  
6 jurisdiction over it.

7           PRESIDENT DRYMER: I'm confident you know your  
8 opponent's position far better than I do. But leave aside  
9 the issue of prior conduct, my understanding of their  
10 position is that these rights related to  
11 exploration--excuse me--yes, DIMAR's authority with respect  
12 to exploration and exploitation covered--I forget the  
13 exhibit--covered the identification and rescue or recovery  
14 of the wreck. And so you still needed them at the time of  
15 the APA.

16           MR. MOLOO: What I would say is if--

17           PRESIDENT DRYMER: If I've understood correctly.

18           MR. MOLOO: What I would submit--there's two  
19 different issues here, I think, that are important to  
20 disaggregate. One is the effectiveness of the transfer of  
21 the legal rights. That happens without DIMAR's approval.  
22 The only--if--if--if SSA wants to go salvage the goods, or  
23 if they want to do further exploratory work, they need to  
24 go to DIMAR. I accept that. If SSA tomorrow wants to go  
25 and do some additional search work, they would need to go

1 to DIMAR and say, hey DIMAR, we want to go and do some  
2 further exploratory work, and DIMAR would have to authorize  
3 that.

4 That doesn't change the fact that the legal  
5 entitlements that were vested and crystallized upon the  
6 discovery, whether those rights were adequately  
7 transferred. And, by the way--

8 PRESIDENT DRYMER: Got it.

9 MR. MOLOO: --Respondent admitted this morning in  
10 their submissions that they accepted that that transfer was  
11 not governed by Colombian law, but was governed under the  
12 APA by Illinois law. So as a matter of Illinois law as  
13 Mr. Ritwick explained, there was an effective transfer of  
14 those crystallized vested rights. If SSA wants to go do  
15 further exploratory work, then do they need to go get  
16 DIMAR's approval? Yes, they do. We accept that.

17 PRESIDENT DRYMER: Thank you. That's--that's  
18 very helpful.

19 ARBITRATOR JAGUSCH: Can I just clarify? What  
20 you said earlier was that if the further exploratory work  
21 was required, you said DIMAR would have to authorize that.  
22 I take you to mean it would have to be authorized by DIMAR  
23 or do you mean DIMAR would have to authorize it?

24 PRESIDENT DRYMER: It would have no discretion;  
25 was obligated to authorize it.

1           MR. MOLOO: It would--they have discretion and  
2 they would--

3           ARBITRATOR JAGUSCH: They couldn't proceed  
4 without the authorization of DIMAR. That's point one, I  
5 guess.

6           MR. MOLOO: We can't go tomorrow--SSA can't go  
7 tomorrow and without the Colombian Government's  
8 authorization go start, you know, sending Auguste Piccard  
9 down there and go look for the treasure. And go start  
10 salvaging it for example.

11           ARBITRATOR JAGUSCH: Okay. That is understood.

12                   And would DIMAR have a discretion--in respect of  
13 a treasure found pursuant to an exploratory license, what  
14 would be the power according to you of DIMAR to accept or  
15 refuse a follow-up application for authority to conduct  
16 further research or even to salvage?

17           MR. MOLOO: I would need to consult with my  
18 colleagues under Colombian law to give you an answer to  
19 that. But my submission to you today is for present  
20 purposes, that's irrelevant. Because ultimately--I  
21 actually don't know that it's even relevant on the merits,  
22 because ultimately in my submission, even if we were not  
23 the ones to salvage this and the Colombian Government  
24 decided they wanted to do it alone or they wanted to do it  
25 with the U.S. Government or the Swedish Government, they

1 can do it with whoever they want. We are entitled to  
2 50 percent of the treasure that is salvaged. That is--the  
3 Supreme Court has recognized that 50 percent entitlement is  
4 what the discovery entitles us to.

5 ARBITRATOR JAGUSCH: Right. So in response to  
6 Colombia's argument that your claim is still subject to  
7 further--the turning into value of the discovery is subject  
8 to further steps, your position is no because the right to  
9 the value crystallizes upon discovery?

10 MR. MOLOO: The right to--the right to 50 percent  
11 of the treasure crystallizes upon the discovery.

12 ARBITRATOR JAGUSCH: Understood.

13 PRESIDENT DRYMER: Which you say occurred  
14 irrespective of whatever further work your predecessors  
15 thought may remain to be done to positively identify the  
16 wreck?

17 MR. MOLOO: Yes. In fact, there is--

18 PRESIDENT DRYMER: I think that's your position.

19 MR. MOLOO: Yes, that is my position.  
20 Absolutely. By the way, identification, there's some, you  
21 know, question as to what actual identification means.  
22 Because, in fact, in some of the contracts--and this is in  
23 the record--that were exchanged at the time when they were  
24 actually negotiating a salvage contract, identification was  
25 defined in some of those contracts. And it was defined as

1 actually being able to physically basically recover the  
2 goods and bring them up, essentially. So it wasn't like  
3 they were talking about, oh, did you actually find it or  
4 not? It was--it was talking about the physical seizure  
5 essentially of the goods. We could--

6 PRESIDENT DRYMER: Seizure and cataloging of  
7 the--

8 MR. MOLOO: Catalog. Exactly. In fact, I think  
9 the word catalog might even be expressly used.

10 PRESIDENT DRYMER: It is.

11 MR. MOLOO: Yes.

12 So, you know, I think we're also using the word  
13 in further--or identification, that word "identification,"  
14 it's--again, I don't think it's relevant for present  
15 purposes, but I think it's being used a little loosely by  
16 the Respondent. There was a particular use as between the  
17 parties back in the 80s when they were negotiating that--

18 PRESIDENT DRYMER: Here's the hardest question  
19 you're going to get today. How much longer will you be?

20 MR. MOLOO: How much longer do I have?

21 PRESIDENT DRYMER: Well, the U.S. will have at  
22 least 15 minutes.

23 MR. MOLOO: Yes.

24 PRESIDENT DRYMER: Which means that they should  
25 begin no later than 6:00 p.m.

1 MR. MOLOO: We will be done at 6:00 p.m. for  
2 sure.

3 PRESIDENT DRYMER: Fine. And if earlier, the  
4 better.

5 MR. MOLOO: Yes.

6 PRESIDENT DRYMER: Very good. Please--please  
7 continue.

8 MR. MOLOO: I think an important second element  
9 to all of this is this argument--and everybody understood  
10 that there was a valid transfer of the rights at the time.  
11 This is a made-for-arbitration argument. And why do I say  
12 that? Because since 2008, we have not once heard any  
13 objection from Colombia that SSA was not the proper owner  
14 of these rights. In fact, the opposite. And I'm going to  
15 take you through some of that now.

16 As early as March 2012, probably earlier, the SSA  
17 wrote to the Legal Secretary of the President of Colombia  
18 on behalf of Jack Harbeston acting as the representative of  
19 Sea Search-Armada headquartered in Delaware. It was very  
20 clear that this is who they were dealing with. There are  
21 several--and this is just a smattering of them. Obviously  
22 I don't expect you to read those. But just for your  
23 reference--

24 PRESIDENT DRYMER: We have them.

25 MR. MOLOO: I'm sure you have read those.



1           PRESIDENT DRYMER: There's a lot of  
2 correspondence addressed by the government to SSA.

3           MR. MOLOO: And vice versa.

4           PRESIDENT DRYMER: And vice versa.

5           MR. MOLOO: And vice versa. Making it very clear  
6 that they knew that they were dealing with SSA. In fact,  
7 and I'll give you a couple of the highlight reels, in  
8 June 2016, the Minister of Culture writes this. It refers  
9 to the possible rights over the possible shipwreck that may  
10 exist in the coordinates reported by you and which are  
11 established by the Confidential Report. They're writing to  
12 SSA.

13           Even more clear, letter from the Ministry of  
14 Culture, January 2018, they're talking about  
15 Glocca--shipwreck reported by Glocca Morra Company and  
16 subsequently assigned to Sea Search-Armada. They are  
17 acknowledging--they're saying we're--this is what we're  
18 talking about. We're talking about the reported--shipwreck  
19 reported to Glocca Morra Company and subsequently assigned.  
20 They're not contesting that it was validly assigned to Sea  
21 Search-Armada.

22           The Vice-President in the June letter that was  
23 referred to this morning, June 17, 2019, they rely on it  
24 when it's helpful, but what they don't rely on is the part  
25 where they talk about the judgment of July 5th, 2007 issued

1 by the Supreme Court limited the right of Sea  
2 Search-Armada--limited the right of Sea Search-Armada to  
3 those goods that have the nature of treasure.

4 So the Vice-President of Colombia is recognizing  
5 and acknowledging that these rights belong to Sea  
6 Search-Armada.

7 And I'm going to show you a quote that I'm sure  
8 all three of you have seen many times from Mr. Bin Cheng.  
9 It is a principle of good faith that a man shall not be  
10 allowed to blow hot and cold to affirm at one time and deny  
11 at another. I think that may in fact be the most quoted  
12 quote of any secondary source in investment treaty law. In  
13 fact, I think someone did a study on this and it comes only  
14 second to a quote from Schreuer I think from his treatise  
15 on--

16 But, of course, part of the reason for that is  
17 because this is a principle of international law. You  
18 can't affirm at one time and deny at another, and that's  
19 exactly what you have here. That is what Colombia is  
20 doing. They have always recognized that Sea Search-Armada  
21 possessed these rights, and only in this arbitration for  
22 the first time are contesting it.

23 It's not just correspondence with the various  
24 arms of the executive branch. I'll come back to the 2019  
25 injunction from the Superior Court where the superior--who

1 was suing--who was granted standing to bring that petition?  
2 It was, of course, Sea Search-Armada and that was what was  
3 recognized by the court.

4           They were granting their declaratory process  
5 pursued by the company Sea Search-Armada. There was never  
6 any objection raised by Colombia that Sea Search-Armada  
7 does not have standing. And by the way, not only did they  
8 not raise this in these domestic proceedings ever, they  
9 didn't raise it in the D.C. court proceedings, in the  
10 Inter-American Court of Human Rights, in any correspondence  
11 ever, ever, ever until this arbitration.

12           And that's because DIMAR was not required to  
13 authorize that transfer of crystallized rights. Their  
14 rights, their authority is limited to authorizing  
15 underwater exploration.

16           PRESIDENT DRYMER: Again, to be clear,  
17 DIMAR--DIMAR you would say has no authority to authorize  
18 the transfer of exploration rights, if it were exploration  
19 rights. It's only the exploration itself that it needs to  
20 authorize?

21           MR. MOLOO: It needs to authorize--yes, I agree  
22 with that. It authorizes the exploration, yes.

23           PRESIDENT DRYMER: It needs to authorize the  
24 exploration. That's not contentious. But if I understand  
25 your position, the simple assignment of rights to explore

1 by one party to another do not need to be--does not need to  
2 be authorized by DIMAR. The assignment of the rights.

3 MR. MOLOO: Yes. I think--I would answer to your  
4 question, yes.

5 PRESIDENT DRYMER: Okay. Would Ms. Ritwick  
6 answer yes? I don't know.

7 MR. MOLOO: That's a good question.

8 PRESIDENT DRYMER: Well...

9 MR. MOLOO: No. But what I would say in addition  
10 to answering yes to that question, what was being  
11 transferred here was something different.

12 PRESIDENT DRYMER: Understood.

13 MR. MOLOO: Was rights that would have  
14 crystallized to the treasure itself--

15 PRESIDENT DRYMER: I get it.

16 MR. MOLOO: --that had been located.

17 PRESIDENT DRYMER: I get it. Okay. Thank you.

18 MR. MOLOO: To the extent that's helpful.

19 PRESIDENT DRYMER: It is.

20 MR. MOLOO: The next point I think is one I can  
21 deal with very quickly, because I don't think it's being  
22 maintained. I'll be corrected if I'm wrong about that.

23 We are not arguing as Colombia suggested in its  
24 preliminary objections that--because I think in their  
25 preliminary objections they say we can only rely on the

1 2007 Decision, which is not a protected investment. We're  
2 not saying that that's the protected investment. It's what  
3 I showed you earlier.

4           The 2007 Decision merely confirms what our  
5 investment was and our crystallized rights were. But it,  
6 in and of itself doesn't give rise to the rights. It  
7 merely confirms them. And that's what we said in the  
8 Notice of Arbitration at Paragraph 39. We talked about the  
9 Supreme Court Decision confirming our rights. And you can  
10 see that in Paragraph 52, Paragraph 67. We've always  
11 maintained that position, that the 2007 decision does not  
12 create rights. It merely confirms the rights that already  
13 existed.

14           I turn to the temporal arguments that are raised  
15 by Colombia. The first of the temporal arguments relates  
16 to the issue of whether or not--well, they're intertwined.  
17 But they say that this dispute arose prior to the TPA  
18 coming into force. And we all agree that the basis of this  
19 objection is 10.1. The language of 10.1 is not disputes.  
20 It is measures. 10.1.1 talks about this chapter applies to  
21 measures adopted or maintained by a party. And 10.1.3  
22 says, For greater certainty, this chapter does not bind any  
23 party in relation to any after fact that took place or any  
24 situation that ceased to exist before the date of entry  
25 into force of this agreement. That's reflective of

1 customary international law.

2           What we are arguing, obviously, is that the  
3 measure at issue here happened and occurred, obviously,  
4 after the entry of the TPA, and, as I'll come on to, within  
5 the last three years. But first let's deal with this  
6 distinction between dispute and measure. Because  
7 Colombia's preliminary objection is this. They say, The  
8 Tribunal lacks jurisdiction over the pre-treaty acts  
9 invoked by Claimant, which are in fact its basis to the  
10 alleged breaches of the TPA. As a corollary, the Tribunal  
11 lacks jurisdiction over any dispute arising over such  
12 pre-treaty acts.

13           So they're talking about disputes. Now, it's  
14 been made very clear in a number of cases, including  
15 Gramercy Funds vs. Peru, which I'll take you back to, which  
16 says, The relevant date for establishing temporal  
17 jurisdiction under, again, the U.S.-Peru FTA, which uses  
18 the same language as the FTA before this Tribunal, is not  
19 the date when an investment dispute arose, but the date  
20 when an impugned law, regulation, procedure, requirement,  
21 or practice was adopted or maintained by the host State.

22           Astrida vs. Colombia. Sorry. I think it's  
23 referred to as Carrizosa v. Colombia, same FTA as the one  
24 at issue here. The Tribunal expressly found, April 19,  
25 2021, the fact that the broader dispute concerning the

1 alleged mistreatment of Claimant's purported investment in  
2 Colombia may have arisen before the TPA's effective date  
3 does not mean that the TPA condoned Colombia's repeated  
4 mistreatment after its entry into force.

5           These awards do not support the proposition that  
6 the principle of treaty non-retroactivity excludes  
7 pre-treaty disputes from the treaty's scope of application,  
8 especially in cases where the disputed conduct continues  
9 after the entry into force. And it says at Paragraph 143,  
10 if the post-treaty conduct can constitute an independent  
11 cause of action, it will come within the Tribunal's  
12 jurisdiction. And what we say here is that this is indeed  
13 an independent cause of action. I'll come on to that in a  
14 moment.

15           But the key question for this Tribunal as the  
16 Grammercy vs. Peru Tribunal also put it, is whether or not  
17 the impugned measures that are the basis of our claim occur  
18 after the entry into force, and ultimately what we say is  
19 within the last three years.

20           We're not asking this Tribunal to rule on the  
21 conformity of pre-treaty acts or even acts that happened  
22 longer than three years ago. Those facts are here because  
23 they're relevant factual background to the dispute that's  
24 before this Tribunal. But ultimately the dispute and what  
25 we are alleging is the measure that breached the TPA in

1 this particular case is, of course, Resolution No. 85,  
2 because that is the measure that for the first time--if you  
3 go to the next slide--for the first time says it doesn't  
4 matter if you found the San José. Because even if you  
5 found it, it is cultural patrimony. It--you don't--none of  
6 it is treasure. So you get 50 percent of zero.

7 That's the first time that they say even if it's  
8 the San José, you get zero. It's the first time that the  
9 government takes a measure that eviscerates our legal  
10 rights.

11 And that's consistent with everything we've  
12 argued since the beginning of this case and the Notice of  
13 Arbitration throughout. We have only argued that that 2020  
14 measure was the evisceration of our rights.

15 And I'm going to come on to this. It's clear  
16 why. Because the question I think this Tribunal has to ask  
17 itself is the day before that measure, the day before the  
18 January 23, 2020 resolution, did we think we had rights?  
19 And the answer is: Of course we did. And I'll explain to  
20 you the evidence in the record that shows that that's in  
21 fact the case.

22 In our submission, this is not a continuation of  
23 a situation that was already crystallized as Colombia puts  
24 it. Because never before had our legal rights been  
25 eviscerated. Never before had Colombia said, You--if you



1 found the San José, if that's what was at--they said you  
2 didn't find the San José. But that's a different point.  
3 That's a factual dispute.

4           They never said that the legal rights to which  
5 you had, whatever it is that's at that--at the reported  
6 coordinates.

7           PRESIDENT DRYMER: Whatever was recognized in  
8 Resolution 354--

9           MR. MOLOO: Correct.

10           PRESIDENT DRYMER: --you're saying this is the  
11 first time?

12           MR. MOLOO: Yes, that they're saying if what you  
13 found was the San José.

14           PRESIDENT DRYMER: In those coordinates.

15           MR. MOLOO: In those coordinates, you get zero of  
16 it because it's all cultural patrimony. So there may have  
17 been a factual dispute about did we find it, did we not  
18 find it. But this is the first time where even if we did  
19 find it, we get zero.

20           It's now eviscerated. It's affected our legal  
21 entitlement to the San José, if that's the treasure within  
22 the area that we designated.

23           ARBITRATOR JAGUSCH: The point--one of the points  
24 taken against you is that you had previously considered  
25 your rights to have been eviscerated by other measures.

1           Now, I understand the distinction you're now  
2 drawing. But is it a distinction without a difference?  
3 Are you just being a clever lawyer here?

4           MR. MOLOO: Let me jump to this right now and  
5 then I'll come back to these cases. Let's go to 144.

6           In my submission, the question that's critical  
7 for this Tribunal is to ask--and as I think we all agreed  
8 is when is it that we knew that we lost our rights? And  
9 when is it that we knew that we had definitively suffered  
10 the loss that we are claiming in this arbitration as a  
11 result of the measure that is being impugned? No matter  
12 all of the stuff that happens in the courts is moot in my  
13 submission, because ultimately after that we have  
14 discussions with the Colombian Government, but critically,  
15 critically, in March 2019, the Superior Court reinstates an  
16 injunction that confirms our rights.

17           And in correspondence, it's clear that we  
18 understands--understand that our rights had not been  
19 permanently deprived, which is under international law the  
20 test for expropriation. Not only are we saying that we  
21 don't think our light--our rights had been permanently  
22 deprived, but the Colombian courts are saying that. Right?  
23 It's interesting because they say, Oh, well, we said you  
24 didn't find the San José, which I think is the two ships  
25 passing each other in the middle of the night because

1 that's not the issue. That's beside the point.

2 But what they don't deal with at all, what they  
3 don't deal with at all on that side is what the courts are  
4 saying contemporaneously at the same time as what the  
5 executive branch. The executive branch can say  
6 whatever--they can say what they want. And, ultimately,  
7 when we, then, go to the court and say, Hey, wait a minute,  
8 we think we have certain rights and we want you to protect  
9 them. And the court says, Yes, you're right. And  
10 let's--if you look at 144, I think this is really  
11 important.

12 The court says at that time the exercise of the  
13 injunctive relief measure was conditional upon access to  
14 the goods that are the object thereof once they were  
15 removed or salvaged.

16 So they're saying you have rights once they're  
17 salvaged to 50 percent of the treasure. It is clear that  
18 the purpose of the seizure measure--that's the  
19 injunction--that was ordered has not yet been fulfilled;  
20 and therefore, it should not have been lifted due to the  
21 existence of the enforceable judgment, the 2007 judgment.

22 Because as I told you initially it was lifted,  
23 because in 2016, Colombia, for whatever reason, decided  
24 they needed to have it lifted.

25 They said, Despite the fact that 25 years have

1 elapsed since the injunction was ordered, this does not  
2 mean that it is indefinite in time. But if we examine the  
3 case, the thing that has hindered the seizure from  
4 happening is the removal or salve of the goods that are the  
5 object of such seizure has not taken place. An act that  
6 does not depend on the appellant, that was SSA; and  
7 therefore, such measure should not have been lifted under  
8 those assumptions.

9           They're saying, It's not our fault that this  
10 hasn't been salvaged. So even though it's been 25 years,  
11 you are entitled to this injunction because your rights to  
12 what you found in the reported area, you still have them.  
13 And, in fact, it would disregard and violate the provisions  
14 for the protection of your rights if we lifted this  
15 injunction. Thus, maintaining the injunction in this  
16 particular situation is reasonable, proportional, necessary  
17 and adequate given that it seeks to achieve a legitimate  
18 objective. Thus, not only is it not feasible to revoke--to  
19 revoke it, it is not feasible to even modify it.

20           And so the Court confirms at that point in time,  
21 if there's a question as to whether or not Colombia had  
22 eviscerated our rights before, that question is  
23 definitively answered by the--by Colombia--by the Colombian  
24 courts in 2019.

25           PRESIDENT DRYMER: And if I understand what

1 you're saying, this is a complete answer--

2 MR. MOLOO: Complete answer.

3 PRESIDENT DRYMER: --to any act or conduct or  
4 statement by SSA in the other proceedings that could be  
5 construed as a sense or a feeling or a belief that it had  
6 about it been completely expropriated.

7 MR. MOLOO: Yes. In my submission, yes. Because  
8 at that point in time--

9 PRESIDENT DRYMER: You were wrong.

10 MR. MOLOO: We could have been wrong. I will say  
11 this. I'm going to come on to this. I think it's much  
12 more nuanced what was being alleged in those proceedings.

13 PRESIDENT DRYMER: Fair enough.

14 MR. MOLOO: So I think it's not accurate what you  
15 heard today. I'm actually going to address that now.

16 PRESIDENT DRYMER: I'm just taking it to its  
17 highest.

18 MR. MOLOO: I would say at its highest, if we  
19 thought we had been expropriated from Colombia--

20 PRESIDENT DRYMER: And it sued on that basis.

21 MR. MOLOO: --and we sued on that basis, if we  
22 prevailed, that's a different question. But if we sued on  
23 that basis, that alone is insufficient. Especially since,  
24 by the way, we later clearly had a different impression.

25 And, therefore, it is obvious--as a matter of

1 international law, it cannot be that we understood our  
2 rights to be permanently deprived. Because in 2019, I  
3 showed you the letters we're writing to the Vice-President  
4 saying, Hey, by the way, we now have this injunction.  
5 We're going to enforce it. We have now sought to have  
6 under court supervision the salvage. That was the  
7 July 2019 letter that we wrote to the Vice-President where  
8 we say, We have now applied to the court under court  
9 supervision to have these goods salvaged. They're going to  
10 be deposited into the bank of Cartagena, and we're going to  
11 decide how much is treasure and is not treasure, and that's  
12 where you get Resolution 85, after that letter, after that  
13 exchange with the Vice-President.

14 PRESIDENT DRYMER: I don't know what your friends  
15 will say tomorrow, but presumably it will be something  
16 along the lines that the prescription clock started to  
17 tick--the three-year clock started to tick the moment you  
18 said we believe we've been permanently deprived.

19 MR. MOLOO: And I would say as of 2019, we did  
20 not think we were permanently deprived.

21 PRESIDENT DRYMER: No, but beforehand you did.

22 MR. MOLOO: Yeah, and--

23 PRESIDENT DRYMER: That's my point. Whatever  
24 happened afterwards, the clock had started to tick four  
25 years earlier.

1 MR. MOLOO: And I think it is--again, as I say, I  
2 think it's somewhat irrelevant. Because if you go and say:  
3 "Hey, I've been permanently deprived," and later on the  
4 court said--which is an organ of the state--says: "No, no,  
5 no, you haven't been." Then you go: "Oh, okay. Good. I  
6 haven't been. Vice-President, I'm going to now enforce my  
7 rights"; right?

8 So, I don't see--because then, what that  
9 basically means is--if you have recognized rights by the  
10 State, they can now expropriate them without any recourse.  
11 Because I thought I had been expropriated ten years ago,  
12 and I'd made a mistake, but you know what? They're saying:  
13 "No, you now have these rights"--but, forever and always, I  
14 can never now enforce those rights that the Court is  
15 recognizing ever again.

16 So, that just can't be, in my view. But in any  
17 event, I do want to take a moment--what were these D.C. and  
18 Inter-American court of human rights proceedings about? If  
19 we look at slide 145--

20 PRESIDENT DRYMER: Use your time judiciously. I  
21 assure you we've read these pleadings.

22 MR. MOLOO: I will.

23 PRESIDENT DRYMER: So, I'm not saying don't  
24 address them orally now.

25 MR. MOLOO: I'll address them very briefly, but--

1           PRESIDENT DRYMER: But we have about 25 minutes.

2           MR. MOLOO: Yes. I think it's important just  
3 to--what we were complaining about at that time was an  
4 alleged right to salvage, which is different than the right  
5 to the actual treasure. We argued a breach of contract  
6 that there was a contractual right to salvage. You can--I  
7 mean, it's in the pleadings.

8           The conversion claim was likewise about the  
9 inability to access because we had the right to salvage.  
10 We--and then we had a Recognition and Enforcement action  
11 which was seeking to recognize and enforce a non-monetary  
12 judgment, which under U.S. law is not an easy thing to do.  
13 But none of these things were saying that we thought, at  
14 that time, that our legal right to the treasure had in any  
15 way been affected. What we were saying is our right to  
16 salvage. Whether or not that existed is a different  
17 question, which I don't think is actually even relevant for  
18 the present purposes.

19           But that's what we were arguing about. If you  
20 read the D.C. Court--the reason why they found that  
21 we--that there was a statute of limitations a valid statute  
22 of limitations defense, is because they were saying:  
23 You're arguing that in 1984 you had a right to salvage,  
24 because there was an agreement between you guys.

25           And if you had a right to go and salvage in 1984,



1 then your statute of limitations should have started to  
2 kick in then. But it was all about--did we or did we not  
3 have a right to salvage? It was a completely  
4 different--than the allegation that's before you here,  
5 which is our legal entitlement to the treasure itself is at  
6 issue.

7           And by the way, I think it's telling that in the  
8 Inter-American court of human rights proceeding, the  
9 language makes it clear that we weren't permanently  
10 deprived of that legal right. But we were--what we said  
11 there in our pleadings was the reason that the ruling is  
12 not respected--the 2007 ruling is not respected, is because  
13 we started this federal court action. We knew when we  
14 started the Inter-American Court of Human Rights action  
15 that the reason why they were not respecting the 2007  
16 Decision was because we had started the federal court  
17 proceeding. And that was borne out to be true as you saw  
18 on the next slide where they say: "I would like to  
19 reiterate the position established for several years."

20           For several years we've told you, you have to put  
21 a definitive end to litigation, and then we'll talk. And  
22 that's what we do. We ultimately--so nobody thought we had  
23 been permanently deprived of the legal entitlement to the  
24 treasure at the reported area. It was a completely  
25 different dispute about whether or not we had the right to

1 salvage.

2           Again, I think there's a nuance--again, I don't  
3 think it's actually--the complete answer to make hopefully  
4 your three job a little easier. I think, in my submission,  
5 all you need to look to is the 2019 Decision that makes  
6 very clear that we clearly had legal rights that had been  
7 unaffected.

8           As a matter of Colombian law stated by Colombia.  
9 Now, they rely on a couple of other cases, which perhaps  
10 we'll address tomorrow if it becomes necessary. But none  
11 of those relate to the kind of factual situation that we're  
12 dealing with here. For example, in Carrizosa, you were  
13 dealing with a situation where you had a judgment that had  
14 been passed prior to entry into force of the treaty. And  
15 then what the Claimant had sought to do after entry and  
16 enforcement of the treaty, was they sought to annul that  
17 judgment. So, they went to the same court and said we  
18 think you got it wrong. Annul that decision. And the  
19 Tribunal in that case said: "No, no, no. Wait a minute.  
20 That's really the same action. You're just complaining  
21 about the court's original decision."

22           The fact that you went and sought to have the  
23 same court annul its prior decision is not a different  
24 complaint. So, completely different. There it was the  
25 same legal rights that had already been affected.

1           The same is true of their other case, which deals  
2 with the expropriation that had happened prior to the--that  
3 case is the Berkowitz case. That's right. Where an  
4 expropriation had already occurred prior to entry into  
5 force of the BIT. And the only question was about  
6 compensation that was still to be--left to be determined by  
7 the Court. The Court decided the compensation issue after,  
8 and the Court--what the Tribunal said, is: "The only thing  
9 that we can't have jurisdiction over is whether or not that  
10 there was manifest arbitrariness with respect to the  
11 compensation decision" because the expropriation happened  
12 before the TPA came into force.

13           So, the cases they rely on are completely  
14 inapposite when it comes to the factual matrix that you  
15 have before you.

16           So, you know, I'll end this piece of the argument  
17 on coming back to Slide 151, which is that letter of  
18 July 12th, 2019. Which, if there was any doubt, makes it  
19 crystal clear that SSA understood prior to the 2020  
20 Resolution that it had rights. And not only did it have  
21 rights, it makes it crystal clear that it has gone to the  
22 Superior Court to enforce those rights.

23           It's saying it--that the Superior Court ordered  
24 the prior same advantage of the shipwreck and the deposit  
25 of what was recovered in the Banco de la República de

1 Cartegena, or a similar entity, under the orders of the  
2 judge. And the injunction proceeding is the only action  
3 over which the Judge retains competence, and the judge has  
4 already been requested to initiate the procedure  
5 established for its implementation.

6 And what would that entail? They're saying this  
7 will be--and if you have any issues, they're saying, you  
8 can deal with the judge. But we have already petitioned  
9 the Judge to now implement that injunction which is to,  
10 under court supervision, salvage the property and give us  
11 what we're entitled to, and the court has maintained  
12 jurisdiction over that.

13 Unfortunately, we never got to that.

14 ARBITRATOR JAGUSCH: Let me ask: what is the  
15 status of the injunction today?

16 MR. MOLOO: As I understand it, it remains in  
17 place.

18 As I understand it, it maintains in place. But  
19 it's, in our submission, moot. Because we're going to go  
20 and bring up all the remnants of the San José. And they're  
21 going to say, well, we--they've already declared  
22 100 percent of it cultural patrimony. So, zero  
23 percent--zero of it is treasure. So, they deem that  
24 injunction moot.

25 Why would we now seek to enforce it as a result

1 of their 2020 resolution? That's why we haven't gone to  
2 enforce it. Because it would be pointless.

3 ARBITRATOR JAGUSCH: What about your rights under  
4 the 2007 judgment? The Supreme Court judgment.

5 MR. MOLOO: Well, I would say--well, this will be  
6 a question for the merits as to whether or not this was  
7 permitted. But Colombia has purported to essentially  
8 eviscerate the rights that we have confirmed by the Supreme  
9 Court of Colombia over the San José.

10 Now, their response is: "Well, you didn't find  
11 the San José. You had no rights to the San José because  
12 that's not within the vicinity. But that's a factual  
13 dispute that you three gentlemen are going to have to  
14 decide hopefully at the merits phase." But that's a  
15 question for the merits; right? Did this or did this not  
16 expropriate our rights? And, Mr. Jagusch, I actually think  
17 you hit the nail on the head in this regard--maybe that is  
18 another pun, maybe not--a stretch.

19 But, with respect to the question that you asked,  
20 which is: If the San José is not within the vicinity, then  
21 do we lose on the merits? I think if I were Colombia, I  
22 would be saying yes; right? We lose on the merits. But  
23 that's a merits question. That's a merits question.

24 ARBITRATOR JAGUSCH: Yeah, no. I was just  
25 looking at this from the point of view of whether you have

1 rights that survive Resolution 85, whether they be rights  
2 under the Supreme Court judgment or under the so-called  
3 injunction, and how they--because facially, they would be  
4 in contradiction, I guess, with each other.

5 MR. MOLOO: Right.

6 ARBITRATOR JAGUSCH: Which just makes me wonder,  
7 well, what is the status of those rights now and what is  
8 your position in relation to that? And again, I don't  
9 expect an answer now. But it makes me wonder also what  
10 rights you might have to challenge the Resolution 85,  
11 rather than accept it and claim expropriation. I'm not  
12 asking because I have an answer in mind. I'm curious.

13 MR. MOLOO: Well, consider--my position is, as a  
14 matter of international law, the executive branch bypassing  
15 the resolution has expropriated our rights. And, you know,  
16 could I go to Colombian courts? Maybe. But we've chosen  
17 to come to this Tribunal and have our rights vindicated  
18 under international law.

19 ARBITRATOR JAGUSCH: Understood. Thank you.

20 MR. MOLOO: A lot of what I have just said  
21 answers this next argument, which is: Has the breach  
22 occurred within the last three years? And so, I'll very  
23 briefly just touch on the legal standard here, which will  
24 not be lost on this Tribunal, and I think we're on the same  
25 page. We all agree that there's a three-year limitation

1 period and the critical date is 18 December, 2019. The  
2 measure that has--was contested must have happened after  
3 that 18 of December, 2019 date.

4 Two cumulative facts must be established. The  
5 breach allegedly committed by the host State must be known.  
6 A breach, which we're alleging is the 2020 Resolution,  
7 which eviscerated any rights to the San José as a legal  
8 matter, did not--did not happen before 2020.

9 And the existence of loss or damage also could  
10 not have happened--they're cumulative, by the way. But  
11 that loss or damage could not have happened until the  
12 breach itself happened. And, by the way, to suspect that  
13 something will happen is not the same as knowing it will do  
14 so. That's Mobil at CLA-48.

15 And Colombia agrees. They say arbitral tribunals  
16 have recognized that it is not enough that the Claimant  
17 suspects it might suffer a loss, since a degree of  
18 certainty is required.

19 And at 382 they say the investor must be certain  
20 that the loss will occur.

21 That's important. Must be certain that the loss  
22 will occur.

23 We were not certain that we had lost our rights  
24 to any treasure, definitively forever, until January 23rd,  
25 2020 when Colombia issued Resolution 85. For all the

1 reasons I've said.

2 Now I'll come back to where I started on the  
3 standard. The Tribunal must accept the facts that we've  
4 alleged on a prima facie basis. That we're saying that  
5 we've been expropriated by this 2020 Resolution--unless  
6 it's a frivolous claim. Unless it's capable of being  
7 dismissed out of hand in the words of the Tenant Tribunal  
8 or not even arguable. That arguable language is the Nasid  
9 Hassana (phonetic) Tribunal, CLA-77.

10 And the only way that you cannot accept those  
11 prima facie facts is if they've been definitively proven to  
12 the contrary. And Colombia could have said: "The San José  
13 is not here. It's in a completely different part. It's  
14 not within--anywhere near this place", but they have not  
15 taken that position. They have not demonstrably shown you  
16 that we are wrong. And in fact, I would say all the  
17 evidence shows that we are right. And for those reasons, I  
18 submit to you that we have met our prima facie standard at  
19 the very least for purposes of establishing jurisdiction.

20 My colleague, Ms. Ritwick, will very briefly  
21 address you on security for costs to--and then I'll come  
22 back to you at the end.

23 MS. RITWICK: Thank you, Mr. Moloo. I will as,  
24 Mr. Moloo suggested, try to go through this as quickly as  
25 possible. Now, we all know that Colombia has applied for



1 security for costs in these proceedings. Their initial  
2 application provided no basis to provide security for costs  
3 at all. In their--in their reply brief, once Claimants had  
4 disclosed that their counsel were acting on a contingency  
5 fee basis, Colombia seized on that fact to supplement or  
6 enhance its security for costs application.

7           Its first application was for 300,000 dollars.  
8 Its second, with its reply, this is increased, to a sum of  
9 800,000 dollars. Colombia has not explained the source of  
10 the increase or otherwise justified its request.

11           In any event, Colombia's position has no support  
12 in the law at all. The Parties are in agreement that  
13 Article 26(3) of the use trailer arbitration rules apply  
14 here. Those are the rules that set out the grounds on  
15 which the Tribunal may award interim measures.

16           And in order to be granted interim measures, the  
17 party, the applicant, has to prove three things  
18 cumulatively. It has to prove that irreparable harm is  
19 likely to occur. A lot of tribunals have interpreted this  
20 to require a showing that the measure is necessary and  
21 urgent.

22           Number 2, the harm has to substantially outweigh  
23 the harm of the other party, i.e., that the measure is  
24 proportional. And 3, that there is a reasonable  
25 possibility of success on the merits by the moving party.

1 We, of course, disagree that there is a reasonable  
2 possibility of success there.

3 But moving on to the next slide, tribunals have  
4 uniformly interpreted Article 26 and the three cumulative  
5 requirements that it outlines to require the Respondent to  
6 establish that there are exceptional circumstances  
7 warranting an order for security of costs. This was  
8 highlighted, for example, by the Pugachev Tribunal, which  
9 in turn, was relying on the South American Silver Tribunal,  
10 both of which were also interpreting Article 26 of the  
11 UNCITRAL Rules.

12 Those tribunals confirmed that to grant security  
13 for costs, exceptional circumstances must exist that  
14 demonstrate either a high, real economic risk or evidence  
15 of bad faith by the Claimant. Colombia has, of course,  
16 demonstrated neither.

17 Next slide. And Pugachev is not the only  
18 Tribunal--and neither is the South American Silver Tribunal  
19 the only one to have upheld the exceptionality standard.  
20 Here, you can see a number of tribunals, including Herzig,  
21 on which Colombia relies. Herzig is found in RLA-50, all  
22 confirming that the standard is one of extreme or  
23 exceptional circumstances. Next slide.

24 So, what has Colombia argued here? As I  
25 mentioned before, absolutely nothing with its first

1 request. With its second request, Colombia's entire  
2 application is based on a single email from Claimant  
3 announcing that their counsel were acting on a contingency  
4 fee basis and that they would not volunteer disclosure in  
5 the--given that there were no--there was no requirement for  
6 disclosure at--they were not--due additional disclosure  
7 given there was no requirement for additional disclosure at  
8 that time. Colombia seized on this to invent an argument  
9 for security--for security for costs. It has contended  
10 that this arrangement is somehow indicative of third-party  
11 funding. That is wrong. Claimant is not third-party  
12 funded. It simply has a contingency fee arrangement with  
13 its counsel. But even if Colombia was correct and Claimant  
14 could be considered to be third-party funded, that would  
15 not be enough to warrant security for costs.

16           Tribunals have consistently held that simply the  
17 presence of third-party funding does not constitute the  
18 type of extreme and exceptional circumstances that warrant  
19 a security for costs award. I will leave you to read these  
20 excerpts given timing. Suffice to say, this--these kinds  
21 of findings are consistent among arbitral tribunals. Next  
22 slide.

23           And where tribunals have awarded security for  
24 costs, they have generally required evidence of bad faith  
25 or procedural misconduct. That was, for example, what

1 happened in the RSM v. St. Lucia case, where the Tribunal,  
2 in fact noted that financial limitation by itself may not  
3 be sufficient to award security. But in that case, the  
4 Claimant's consistent procedural history where it failed to  
5 pay multiple cost awards and requests for advances in prior  
6 and present ICSID proceedings warranted a security for  
7 costs award. Next slide.

8 Claimant here, of course, has paid all of its  
9 advances in full and on time. Accordingly, Colombia's  
10 application is sorely deficient and we request that this  
11 Tribunal deny it summarily. I'll give it back.

12 ARBITRATOR JAGUSCH: One question. Were the  
13 Tribunal to be satisfied that this is an appropriate case  
14 for security? Are you saying that 800,000 dollars is not a  
15 reasonable sum to ask for?

16 MS. RITWICK: Our position is simply that  
17 Respondent has to justify the amount that it has asked for,  
18 which it has not done so yet.

19 ARBITRATOR JAGUSCH: Okay. We're all aware that  
20 the average costs incurred by Parties to investor-state  
21 arbitrations routinely incur many millions in fees and  
22 lawyers' fees alone.

23 If you accept that, then it seems to me that  
24 800,000 is not an unreasonable sum to ask for, which is why  
25 I put the question to you.

1 I understand you say that they don't support it  
2 with any calculation. But that surely doesn't mean it's  
3 not a reasonable sum to seek.

4 MS. RITWICK: Yes. No, thank you, Mr. Jagusch.

5 We agree in that we do not think 800,000 dollars  
6 is not necessarily an unreasonable sum. Where we were  
7 coming from is it was unsupported the fact it increased  
8 from 300 to 800 without any explanation, and we are not  
9 entirely sure, frankly, what it will be after this hearing  
10 or, you know, after subsequent proceedings from here on  
11 onwards.

12 ARBITRATOR JAGUSCH: Understood. Thank you.

13 PRESIDENT DRYMER: If we consider that security  
14 is warranted, do we have the discretion to select an  
15 amount?

16 MR. MOLOO: Well, I think--I don't think you can  
17 go higher than what's being requested, but I think you have  
18 the discretion, if you will.

19 PRESIDENT DRYMER: Thank you. Thank you.

20 MR. MOLOO: And let me take two more minutes of  
21 your time, if you'll indulge me.

22 You've seen our request for relief. But I would  
23 end by saying again that it is true that this has been a long  
24 saga. It's probably true that, in fact, we haven't always  
25 been treated fairly over the course of this saga. That

1 doesn't mean that our--we were permanently deprived our  
2 legal rights. We weren't permanently deprived of our legal  
3 rights until 2020. And so, yes, it has been exhausting.  
4 But you can't blame our client for having gone through the  
5 legal court system over years and the Executive Branch,  
6 yes, continuously telling us: "No, you know we don't want  
7 you to do this. We're to the going to allow you to do  
8 this." But us being continually vindicated by the domestic  
9 courts as recently as 2019, all culminating in the  
10 expropriation.

11           We have been left no choice, unfortunately, to  
12 come to this Tribunal. I think the Tribunal should ask  
13 itself the question: if we didn't have any rights, then why  
14 have they not salvaged the ship since 2015 over the last  
15 eight years? Why has it gone unsalvaged? Why did they  
16 think they needed to lift the injunction that was 22 years  
17 old? Why did they need to do that? Why are they not  
18 willing to give here under attorneys' eyes only, or  
19 whatever protection we need, the coordinates of where they  
20 found the ship? Why are they not willing to even confirm  
21 that the coordinates--that the article that we rely on is  
22 or is not where we found it if it's not where they found  
23 it? Why did they, ultimately in 2020, declare the entire  
24 galleon cultural patrimony if they didn't need to? After  
25 everything that we had done, and after the Court had

1 confirmed our rights, and we were on the precipice of  
2 having the Court supervise a salvage of the ship.

3           Those are all questions that I think you would  
4 know how I would answer them. But with respect to  
5 jurisdiction, I think we've certainly established that this  
6 Tribunal has jurisdiction so that it can consider those  
7 questions in further detail on the merits.

8           PRESIDENT DRYMER: Thank you. Does that conclude  
9 your opening submissions?

10           MR. MOLOO: It does conclude our opening  
11 submissions.

12           PRESIDENT DRYMER: Very good. Now, earlier I  
13 said that we would roll immediately into the submissions of  
14 the United States. But I don't want to do that unless and  
15 until the court reporter and the interpreters tell me that  
16 they're happy to do so without taking a five-minute break.  
17 Because if they tell me that a five-minute break would be  
18 helpful, then that's what I'll do. So, court reporter, let  
19 me start with you.

20           DANTE: We'll take the five minutes, please.

21           PRESIDENT DRYMER: You'll--yeah, yeah. Smart.  
22 So, let us adjourn please. I said earlier, one of my  
23 maxims is, there's no such thing as a five-minute break. I  
24 was unfortunately proved right earlier. Let's please try  
25 to keep this to five minutes. I want to be sure the

1 non-disputing party has a full opportunity to present its  
2 submissions and that we're able to respect other people's  
3 schedules. So five-minute adjournment. Let's come back at  
4 5 after 6:00 please.

5 (Brief recess.)

6 PRESIDENT DRYMER: Thank you, Nick.

7 I now and finally turn to Mr. Bigge on behalf of  
8 the United States to make its--his/their non-disputing  
9 party submissions. Let me simply state that I am--I'm  
10 grateful to you and Ms. Grosh and your colleagues' patience  
11 throughout this long day. The floor is now yours.

12 MR. BIGGE: Thank you, Mr. President, Members of  
13 the Tribunal. It is certainly--we appreciate the  
14 opportunity to attend this virtually and to present our  
15 views at the close of this proceeding, or at least this  
16 hearing day. My name is David Bigge. I'm the Chief of  
17 Investment Arbitration in the Office of International  
18 Claims and Investment Disputes within the Legal Advisor's  
19 Office at the U.S. Department of State.

20 Pursuant to Article 10.20.2 of the U.S.-Colombia  
21 Trade Promotion Agreement, or TPA, I will make a brief  
22 submission addressing questions of treaty interpretation  
23 arising out of the Claimant's and Respondent's submissions.

24 I will address first the claim's burden with  
25 respect to facts necessary to establish jurisdiction.



1 Second, the three-year limitations period under the TPA.  
2 And third, the weight to be given to the views of the  
3 treaty Parties.

4 As is always the case with our non-disputing  
5 party submissions, the United States does not take the  
6 position here on how the interpretations offered apply to  
7 the facts of this case. And no inference should be drawn  
8 from the absence of comments on any issue. I will begin  
9 with the Claimant's burden to prove the facts necessary to  
10 establish jurisdiction.

11 As we stated in our written submissions: "In the  
12 context of an objection to jurisdiction, the burden is on  
13 the Claimant to prove the necessary and relevant facts to  
14 establish that a Tribunal has jurisdiction to its claim.  
15 Further, it is well established that where jurisdiction  
16 rests on the existence of certain facts, they have to be  
17 proven at the jurisdictional stage." We would point the  
18 Tribunal to Paragraphs 2 through 4 of our written  
19 submissions and the accompanying footnotes. TPA Article  
20 10.20.5, under which the respondent's objection arises in  
21 this case, is different on this issue from an objection  
22 under Article 10.20.4. Under Article 10.20.4, a Respondent  
23 may request a preliminary decision from the Tribunal that,  
24 quote: "As a matter of law, a claim submitted is not a  
25 claim for which an award in favor of the Claimant may be

1 made under Article 10.26."

2 For such requests, "the Tribunal shall assume to  
3 be true Claimant's factual allegations."

4 Under Article 10.20.5, on the other hand, "the  
5 Tribunal shall decide on an expedited basis any  
6 objection"--and there's an ellipses here that I'm adding,  
7 but it closes with "that the dispute is not within the  
8 Tribunal's competence."

9 That is that the Tribunal lacks jurisdiction.

10 Article 10.20.5 further states that "the Tribunal  
11 shall suspend any proceedings on the merits and issue a  
12 decision or award on the objection within the specified  
13 period."

14 Thus, this Tribunal is tasked with determining  
15 whether as a jurisdiction in this phase of the proceeding.  
16 The Tribunal may not presume Claimant's allegations to be  
17 true for the purposes of deciding the jurisdictional  
18 objections. Rather, the Claimant bears the burden of  
19 demonstrating any facts necessary to establish jurisdiction  
20 at this phase. And these facts must be proven for the  
21 Tribunal to find that it has jurisdiction, even if those  
22 facts also relate to the merits of the claim.

23 Now, the United States understands from earlier  
24 today that the Parties to the dispute agree that the  
25 Tribunal has discretion under the 2021 UNCITRAL Rules to

1 join its determination of jurisdiction to the merits, if  
2 appropriate.

3           The United States has not examined whether the  
4 exercise of such discretion is permitted or appropriate  
5 given the express terms of Article 10.20.5, and, therefore,  
6 reserves its position on this question. We note in this  
7 regard that we submitted a Non-Disputing Party submission  
8 in the Bridgestone matter, which was discussed earlier by  
9 the Tribunal, but we did not opine on this particular  
10 issue.

11           In any event, the exercise of discretion to join  
12 jurisdiction to the merits is not the same as accepting the  
13 Claimant's facts as true for the purposes of making  
14 jurisdictional determinations. Whenever the jurisdictional  
15 determination is made, the Claimant bears the burden to  
16 prove the facts necessary to establish jurisdiction,  
17 whether that jurisdictional determination is now, in  
18 accordance with Article 10.20.5, or later on the basis of a  
19 deferral for the merits.

20           The Tribunal cannot find that it has jurisdiction  
21 unless the Claimant has met its burden. I will next  
22 address the three-year limitation period in the TPA. As we  
23 emphasized in our written submissions, subsequent  
24 transgressions by a Party arising from a continuing course  
25 of conduct do not renew the limitations period once an

1 investor knows, or should have known, of the alleged breach  
2 and lost or damage incurred thereby. Where a series of  
3 similar and related actions by a Respondent State is at  
4 issue, a Claimant cannot evade the limitations period by  
5 basing its claim on the most recent transgression in that  
6 series. To allow Claimant to do so would render the  
7 limitations provisions ineffective.

8           As we further indicated in our written  
9 submission, an ineffective limitations period would fail to  
10 promote the goals of ensuring the availability of  
11 sufficient and reliable evidence, as well as providing  
12 legal stability and predictability for potential  
13 Respondents and third Parties.

14           To underline the point, legal certainty is one of  
15 the key benefits of the three-year limitations period. It  
16 is for this reason that it is not sufficient to merely  
17 consider the breach as asserted by the Claimant and  
18 determine whether it is within the three-year limitations  
19 period. To do so would deny the State the legal certainty  
20 to which it is entitled under the treaty. Particularly  
21 where there is a public policy meeting take a measure or  
22 measures with respect to the relevant investment,  
23 subsequent to prior measures that fall within the  
24 three-year period.

25           Finally, Mr. President, and Members of the

1 Tribunal, I will address the weight accorded to the views  
2 of the United States on matters addressed in a  
3 Non-Disputing Party submission. State's Parties are well  
4 placed to explain the meaning of their treaties, including  
5 in proceedings before investor-State tribunals like this  
6 one.

7 The United States consistently includes  
8 Non-Disputing Party provisions in its investment  
9 agreements, including the U.S.-Colombia TPA, to reinforce  
10 the importance of these submissions in the interpretation  
11 of the provisions of these agreements, and we routinely  
12 make such submissions.

13 Article 31 of the Vienna Convention on the Law of  
14 Treaties recognizes the important role that states' Parties  
15 play in the interpretation of their agreement. Although  
16 the United States is not a party to the Vienna Convention,  
17 we consider that Article 31 reflects customary  
18 international law on treaty interpretation. Article 31,  
19 Paragraph 3 states that in interpreting a treaty: "there  
20 shall be taken into account, together with the context:  
21 (A) any subsequent agreement between the Parties regarding  
22 the interpretation of the treaty or application of its  
23 provisions; and (B) any subsequent practice in the  
24 application of the treaty which establishes the agreement  
25 of the Parties regarding its interpretation.

1 Article 31 is framed in mandatory terms. It is  
2 unequivocal that subsequent agreements between the Parties  
3 and subsequent practice between the Parties shall be taken  
4 into account. Thus, where the submissions by the two state  
5 Parties to the TPA demonstrate that they agree on the  
6 proper interpretation of a given provision, the Tribunal  
7 must, in accordance with Article 31, Paragraph 3A, take the  
8 subsequent agreement into account.

9 The TPA Parties' concordant interpretations may  
10 also constitute subsequent practice under Article 31,  
11 Paragraph B. The International Law Commission has  
12 commented that subsequent practice may include "statements  
13 in the course of a legal dispute."

14 Accordingly, where the treaty Parties submission  
15 in an arbitration evidence a common understanding of a  
16 given provision. This constitutes subsequent practice  
17 which establishes an agreement of the Parties that must be  
18 taken into account by the Tribunal under Article 31  
19 Paragraph 3B.

20 Investment tribunals have agreed, in the context  
21 of non-disputing party submissions, that submissions by  
22 Treaty Parties may serve to form subsequent practice.  
23 Specifically, I would point you to Paragraph 158 of the  
24 Mobil v. Canada Decision on jurisdiction and admissibility  
25 dated July 13th, 2018, as well as Paragraphs 103, 104, and

1 158 to 160 of that Decision for context.

2 I also refer you to Paragraphs 188 and 189 of the  
3 award on jurisdiction in Canadian Cattlemen for Fair Trade  
4 dated January 28th, 2008.

5 To sum up this point, whether the Tribunal  
6 considers that the interpretations presented by the TPA  
7 parties are subsequent agreements under Article 31,  
8 Paragraph 3A, subsequent practice under Article 31,  
9 Paragraph 3B, or both, the outcome is the same: the  
10 Tribunal must take the treaty Parties' common understanding  
11 of the provisions into account.

12 Mr. President, Members of the Tribunal, in  
13 conclusion, I would emphasize that the United States stands  
14 by the interpretation as set forth in its written  
15 submission, although we did not address all of those issues  
16 today. With that final observation, I close my remarks. I  
17 thank the Tribunal and the Parties as well as the PCA,  
18 again, for the opportunity to present the views of the  
19 United States from afar on these important interpretative  
20 issues.

21 PRESIDENT DRYMER: Mr. Biggie, thank you very  
22 much for your clear and very concise comments. I can  
23 assure you that the views of the United States are very  
24 relevant to this Tribunal and will be taken into account  
25 accordingly.

1           A quick question for you, if I may: Have you  
2 provided any illustrations of concordant practice by the  
3 Parties to the treaty in this case that we should be  
4 considering?

5           MR. BIGGE: Thank you, Mr. President. We have  
6 not provided specific examples. We trust the Tribunal to  
7 compare the U.S. submission and the Colombian submissions  
8 and determine whether they are not--whether they are  
9 concordant.

10          PRESIDENT DRYMER: Very good. Colleagues, any  
11 questions for Mr. Bigge?

12          ARBITRATOR JAGUSCH: No.

13          PRESIDENT DRYMER: Sir, I can only thank you  
14 again for your patience. It's been a long day. And this  
15 Tribunal is very grateful to you and your colleagues for  
16 your written submissions, which we've read, and for your  
17 oral submissions today.

18                 Thanks very much.

19          MR. BIGGE: You're welcome. Thank you.

20          PRESIDENT DRYMER: Very well. Ladies and  
21 gentlemen, I think that concludes our day. The Tribunal is  
22 going to revert to you later on this evening with some  
23 quick issues that they would--that we would like you to  
24 address tomorrow. It won't be a comprehensive list. It's  
25 not meant to substitute for your own plans. But there will



1 be some issues which I suggest will come as no surprise  
2 based on the questioning today.

3 I encourage you as well, as I know you will,  
4 being good advocates, all, to consult your notes, maybe  
5 look at the transcript, and address, to the extent you can,  
6 and have not already done so, some of the issues that the  
7 Tribunal has raised in the course of today's pleadings.

8 We did so, not only to get answers, but to alert  
9 you to the fact that these are issues that are on our mind  
10 and to give you an opportunity tomorrow. Very good.

11 Anything further from counsel before we adjourn?

12 MR. MOLOO: Not from Claimant's.

13 PRESIDENT DRYMER: Thank you.

14 MS. ORDÓÑEZ PUENTES: Yes, actually.

15 PRESIDENT DRYMER: Señora, please proceed.

16 MS. ORDÓÑEZ PUENTES: Colombia has a request.

17 Because Claimant revealed the coordinates of the  
18 exploration area and the Tribunal has shown some interest  
19 on understanding the graphic identification of those  
20 coordinates, and the comparison within those and the 1982  
21 Confidential Report, respondent, with the Tribunal's  
22 permission, would like to offer some maps produced by DIMAR  
23 that allow for a graphic interpretation of those  
24 coordinates. Nothing new, just the graphic interpretation,  
25 and we would make sure that Claimant would get those maps

1 within the next couple of hours.

2 PRESIDENT DRYMER: Before I ask Claimant's  
3 counsel for a comment--these are maps that exist, or maps  
4 that are--graphics that are being created for this  
5 proceeding on the basis of today's questions?

6 MR. VEGA-BARBOSA: They will be created to the  
7 illustrate the vicinity area on the basis of the  
8 exploration area Number 1 Resolution 48. But I'm going to  
9 create it for these proceedings only.

10 PRESIDENT DRYMER: Right. Mr. Moloo, any  
11 comment? Do you want to wait and see what's produced  
12 before you--

13 MR. MOLOO: Yes. I was going to suggest that.  
14 Perhaps we can confer and see.

15 PRESIDENT DRYMER: That would be excellent. Maps  
16 would be helpful. Speak a thousand words if not 10,000  
17 with wounds.

18 So thank you, Counsel. We will rely on your  
19 habitual professionalism and cooperation to get this done.

20 And you can tell us what the outcome is tomorrow  
21 morning when we resume at 9:00 o'clock.

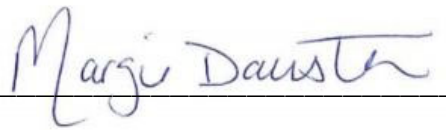
22 Very well, we are adjourned.

23 (Whereupon, at 6:21 p.m., the Hearing was  
24 adjourned until 9:00 a.m. the following day.)

POST-HEARING REVISIONS  
CERTIFICATE OF REPORTER

I, Margie R. Dauster, RMR-CRR, Court Reporter, do hereby attest that the foregoing English-speaking proceedings, after agreed-upon revisions submitted by the Parties, were revised and re-submitted to the Parties per their instructions.

I further certify that I am neither counsel for, related to, nor employed by any of the Parties to this action in this proceeding, nor financially or otherwise interested in the outcome of this litigation.

A handwritten signature in blue ink that reads "Margie Dauster". The signature is written in a cursive style and is positioned above a horizontal line.

MARGIE R. DAUSTER