IN THE MATTER OF AN ARBITRATION PURSUANT TO THE AGREEMENT BETWEEN THE GOVERNMENT OF THE UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND AND THE PLURINATIONAL STATE OF BOLIVIA FOR THE PROMOTION AND PROTECTION OF INVESTMENTS, SIGNED 24 MAY 1988

- and -

THE UNCITRAL ARBITRATION RULES (AS REVISED IN 2010)

- between -

SOUTH AMERICAN SILVER LIMITED (BERMUDA)

(the "Claimant")

- and -

THE PLURINATIONAL STATE OF BOLIVIA

(the "Respondent", and together with the Claimant, the "Parties")

AWARD

Arbitral Tribunal

Dr. Eduardo Zuleta Jaramillo (Presiding Arbitrator) Prof. Francisco Orrego Vicuña Mr. Osvaldo César Guglielmino

Secretary to the Tribunal Martin Doe Rodriguez

Communicated to the Parties: November 22, 2018



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GLOSSARY OF TERMS

ACHR American Convention on Human Rights of 1969

Agreement with the Government Agreement between the Government of Potosi and the

Community Members, dated May 9, 2012

Angulo's First Witness

Statement

Statement

Mr. Santiago Angulo's Witness Statement of July 18, 2014

Angulo's Second Witness Mr. Santiago Angulo's Second or Rebuttal Witness Statement

dated November 14, 2015

BIT Bilateral investment treaty

Bolivia Plurinational State of Bolivia

Bolivia's Post-Hearing Brief Post-Hearing Brief from Bolivia dated October 31, 2016

Brattle The Brattle Group, Inc.

BSR Business for Corporate Responsibility

Chajmi's Witness Statement Mr. Andrés Chajmi Rikusqnmanta Willakuy's Witness

Statement dated February 24, 2016

Claimant South American Silver Limited

Claimant's Costs Submission Claimant's Costs Submission dated November 28, 2016

Claimant's Rejoinder Memorial

on Jurisdiction

Claimant's Rejoinder Memorial to Respondent's Objections to

Jurisdiction and Admissibility dated May 2, 2016

Claimant's Reply Memorial Claimant's Reply to Respondent's Counter-Memorial on the

Merits and Response to Respondent's Objections to Jurisdiction and Admissibility dated November 30, 2015

Claimant's Reply on Costs Claimant's Reply to the Respondent's Costs Submission dated

December 12, 2016

CMMK Compañía Minera Malku Khota

COMIBOL Corporación Minera de Bolivia

Companía Minera Malku Khota

CONAMAQ Council of Ayllus and Markas of Qullasuyu

Cooper Report Mr. Barry Cooper's Expert Report dated November 22, 2015

COTOA-6A Coordinadora Territorial Originaria Autónoma de los Seis

Ayllus

Counter-Memorial Respondent's Objection to Jurisdiction and Admissibility and

Counter-Memorial on the Merits dated March 31, 2015

Dreisinger's Witness Statement Mr. David B. Dreisinger's Witness Statement dated November

23, 2015

FAOI-NP Federación de Ayllus Originarios Indígenas del Norte de

Potosí

First Brattle Report Brattle's First Expert Report dated March 30, 2015

First Dagdelen Report Dr. Kadri Dagdelen's First Expert Report dated March 30,

2015

First FTI Report FTI's First Expert Report dated September 23, 2014

First RPA Report RPA's First Expert Report dated September 16, 2014

Fitch's First Witness Statement Mr. Ralph G. Fitch's First Witness Statement dated September

16, 2014

Fitch's Second Witness

Statement

Mr. Ralph G. Fitch's Second Witness Statement dated April

29, 2016

FTI Consulting Canada ULC

General Minerals Corporation Limited, the name under which

SAS was established in 1994

Gob. Gonzales' First Witness

Statement

Mr. Félix Gonzales Bernal's First Witness Statement dated

March 26, 2015

Gob. Gonzales' Second Witness

Statement

Mr. Félix Gonzales Bernal's Second Witness Statement dated

February 22, 2016

Gonzales Yutronic's First

Witness Statement

Mr. Xavier Gonzales Yutronic's First Witness Statement dated

July 18, 2014

Gonzales Yutronic's Second

Witness Statement

Mr. Xavier Gonzales Yutronic's Second Witness Statement

dated November 13, 2015

Gonzales Yutronic's Third

Witness Statement

Mr. Xavier Gonzales Yutronic's Third Witness Statement

dated April 27, 2016

Hearing Hearing on Jurisdiction and Merits held from July 11 to 22,

2016, except July 16 and 17, at the World Bank facilities in

Washington D.C., U.S.A.

IACHR Inter-American Court on Human Rights

ICJ International Court of Justice

ICSID International Centre for Settlement of Investment Disputes

ICSID Convention Convention On The Settlement Of Investment Disputes

Between States And Nationals Of Other States, signed on

March 18, 1965

ILC International Law Commission

ILC ArticlesThe International Law Commission's Draft Articles on

Responsibility of States for Internationally Wrongful Acts

ILO International Labour Organization

Indigenous Communities Indigenous Communities living in the area of the Project,

jointly

Malbran's First Witness Mr. Felipe Malbran's First Witness Statement dated

Statement September 18, 2014

Malbran's Second Witness Mr. Felipe Malbran's Second Witness Statement dated

Statement November 12, 2015

Mallory's First Witness Mr. W.J. Mallory's First Witness Statement dated September

Statement 12, 2014

Mallory's Second Witness Mr. W.J. Mallory's Second Witness Statement dated

Statement November 14, 2015

Mallory's Third Witness Mr. W.J. Mallory's Third Witness Statement dated April 29,

Statement 2016

Medmin Fundación Medmin

Memorandum of Understanding Agreement dated July 7, 2012 to pacify the area of the Project

Metallurgical Process Metal extraction through a leaching of hydrochloric acid

process

Mining Concessions The ten mining concessions owned by CMMK in the area of

Malku Khota, where the Mining Project was conducted (Cobra, Daniel, Takhuani, Alkasi, Jalsuri, Takhaua, Silluta,

Antacuna, Norma and Viento)

Minister Navarro's Witness

Statement

Mr. Félix César Navarro Miranda's Witness Statement dated

February 23, 2016

MTR Metal Transaction Ratio

Notice of Arbitration Notice of Arbitration dated April 30, 2013

OECD Organisation for Economic Co-operation and Development

Parties Claimant and Respondent jointly

PCA Permanent Court of Arbitration

PCIJ Permanent Court of International Justice

PEA Preliminary Economic Assessment

PEA 2009 Preliminary Economic Assessment Technical Report of the

Malku Khota Project dated March 13, 2009

PEA 2011 Update of the Preliminary Economic Assessment Technical

Report of the Malku Khota Project dated May 10, 2011

Prof. Uño Report Mr. Liborio Uño Acebo's Expert Report dated March 26, 2015

Project CMMK's mining project in Malku Khota

Protected Information Highly confidential information, protected by the Protective

Order annexed to the Procedural Order No. 3, described in Annex A of the Protective Order and in the Procedural Orders

No. 8 and 9

Protective Order Protective Order, Annex A of Procedural Order No. 3, issued

on January 14, 2015

Quality Report Quality Audit Consultores y Contadores Públicos S.R.L's

Report dated June 27, 2014

RCA Reciprocal Cooperation Agreements

RDD Redfern Schedule for the Respondent

RDT Redfern Schedule for the Claimant

Respondent Plurinational State of Bolivia

Respondent's Reply on Costs Respondent's Comments on Claimant's Costs Submission

dated December 12, 2016

Respondent's Costs Submission Respondent's Costs Submission dated November 28, 2016

Respondent's Rejoinder Respondent's Rejoinder on the Merits and Reply to the

Objections to Jurisdiction and Admissibility dated March 21,

2016

Response to the Notice of

Arbitration

Response to the Notice of Arbitration dated June 28, 2013

Reversal Supreme Decree No. 1308 issued on August 1, 2012,

arranging the reversal of the Mining Concessions

RPA Roscoe Postle and Associates, Inc.

RPA Valuation Report Valuation Report of the Project, based on RPA's comparable

transactions

SAS South American Silver Limited

SAS' Post-Hearing Brief Claimant's Post-Hearing Brief dated October 31, 2016

SASC South American Silver Corporation

Second Brattle Report Brattle's Second Expert Report dated March 21, 2016

Second Dagdelen Report Dr. Kadri Dagdelen's Second Expert Report dated March 21,

2016

Second FTI Report FTI's Second Expert Report dated November 30, 2015

Second RPA Report RPA's Second Expert Report dated November 30, 2015

Statement of Claim Claimant's Statement of Claim and Memorial dated

September 24, 2014

Reversal Decree Supreme Decree No. 1308 issued on August 1, 2012,

arranging the reversal of the Mining Concessions

Taylor Report Mr. Patrick R. Taylor's Expert Report dated March, 18 2016

TMM TriMetals Mining Inc.

Treaty Agreement between the Government of the United Kingdom

of Great Britain and Northern Ireland and the Plurinational

State of Bolivia for the Promotion and Protection of

Investments, signed May 24, 1988 and in force since February

16, 1990

TriMetals TriMetals Mining Inc.

UNCITRAL Rules UNCITRAL Arbitration Rules (as revised in 2010)

Vienna Convention The Vienna Convention on the Law of Treaties adopted on

May 23, 1969

Witness X Witness, whose identity remains protected by the Protective

Order, Annex A of the Procedural Order No. 14, issued April

1, 2016

Witness X's Witness Statement Witness X's Witness Statement dated February 23, 2016

I INTRODUCTION

A. THE PARTIES

- The Claimant in these arbitration proceedings is South American Silver Limited (previously, General Minerals Corporation Limited), a corporate entity established under the laws of the Bermuda (the "Claimant" or "SAS"). The Claimant's place of business can be found in Jardine House, 33-35 Reid Street, Hamilton, Bermuda.
- 2. The Claimant is represented in these proceedings by the following persons:

Mr. Henry G. Burnett

Mr. Fernando Rodríguez Cortina

Ms. Verónica García

Ms. Caline Mouawad

Mr. Cedric Soule

Ms. Eldy Roche

King & Spalding LLP

1185 Avenue of the Americas, Floor 34 New York, NY 10036-2222

United States of America

Mr. Roberto Aguirre Luzi

Mr. Craig S. Miles

King & Spalding LLP

1100 Louisiana Street, Suite 4000

Houston, Texas 77002-5213

United States of America

Mr. Ramiro Guevara

Mr. Enrique Barrios

Guevara & Gutiérrez S.C.

Calle 15 No. 7715

esquina Calle Sánchez Bustamante

Ketal Tower, Floor 4 Office No. 2

Mailbox (Casilla Postal) 9332

La Paz

Bolivia

3. The Respondent in the present arbitration proceedings is the Plurinational State of Bolivia ("Bolivia" or the "Respondent", and together with the Claimant, the "Parties").

4. The Respondent is represented in the present proceedings by the following persons:

Dr. Pablo Menacho Diederich, Procurador General del Estado

Dr. Ernesto Rosell Arteaga, Subprocurador de Defensa y Representación Legal del Estado

Dr. Waldo Alvarado Vasquez

Procuraduría General del Estado

Calle Martín Cárdenas No. 109

Zona Ferropetrol

El Alto, La Paz

Bolivia

Mr. Eduardo Silva Romero

Mr. José Manuel García Represa

Ms. Erica Stein

Mr. Álvaro Galindo

Mr. Juan Felipe Merizalde

Dechert (Paris) LLP

32 Rue de Monceau

Paris, 75008

France

B. BACKGROUND TO THE ARBITRATION

- 5. According to the Claimant, a dispute arose between the Parties under the scope of the Agreement between the Government of the United Kingdom of Great Britain and Northern Ireland and the Plurinational State of Bolivia for the Promotion and Protection of Investments, signed May 24, 1988 and in force since February 16, 1990 (the "**Treaty**"), whose application was extended to Bermuda as of December 9, 1992 through an exchange of notes between Bolivia and the United Kingdom dated December 3 and 9, 1992.
- 6. The Claimant commenced the proceedings against the Respondent by Notice of Arbitration dated April 30, 2013 ("Notice of Arbitration"), pursuant to Article 8 of the Treaty and Article 3 of the 2010 version of the Arbitration Rules of the United Nations Commission on International Trade Law (the "UNCITRAL Rules").
- 7. In accordance with Article 3(2) of the UNCITRAL Rules, the present arbitration proceedings commenced on April 30, 2013, when the Respondent received the Notice of Arbitration.

8. The Respondent received the Notice of Arbitration on the same date and, pursuant to the agreement of the Parties, Bolivia submitted its Response to the Notice of Arbitration on June 28, 2013 ("Response to the Notice of Arbitration").¹

C. ARBITRATION AGREEMENT

9. Article 8 of the Treaty provides:²

Article VIII

Settlement of Disputes between an Investor and a Host State

- (1) Disputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement in relation to an investment of the former which have not been legally and amicably settled shall after a period of six months from written notification of a claim be submitted to international arbitration if either party to the dispute so wishes.
- (2) Where the dispute is referred to international arbitration, the investor and the Contracting Party concerned in the dispute may agree to refer the dispute either to:
 - (a) The International Centre for the Settlement of Investment Disputes (having regard to the provisions, where applicable, of the Convention on the Settlement of Investment Disputes between States and Nationals of other States, opened for signature at Washington DC on 18 March 1965 and the Additional Facility for the Administration of Conciliation, Arbitration and Fact-Finding Proceedings); or
 - (b) The Court of Arbitration of the International Chamber of Commerce; or
 - (c) An international arbitrator or ad hoc arbitration tribunal to be appointed by a special agreement or established under the Arbitration Rules of the United Nations Commission on International Trade Law.

After a period of six months from written notification of the claim there is no agreement on an alternative procedure, the parties to the dispute shall be bound to submit it to arbitration under the Arbitration Rules of the United Nations Commission on International Trade Law as then in force. The parties to the dispute may agree in writing to modify these Rules.

¹ Accompanied with annexes R-1 to R-8.

² C-1, Treaty.

II PROCEDURAL HISTORY

A. CONSTITUTION OF THE TRIBUNAL

- 10. In its Notice of Arbitration, the Claimant appointed Prof. Francisco Orrego Vicuña as the first arbitrator.
- 11. By letter dated May 31, 2013, the Claimant informed the Permanent Court of Arbitration (the "PCA") that the Parties had decided to designate the Secretary-General of the PCA as appointing authority in the arbitration and to have the PCA administrate the proceedings.
- 12. The Respondent appointed Mr. Osvaldo César Guglielmino as the second arbitrator in its Response to the Notice of Arbitration.

1. Challenge to arbitrator Osvaldo César Guglielmino

- 13. On July 12, 2013, the Claimant presented its Notice of Challenge to Osvaldo Cesar Guglielmino as Arbitrator. On July 26, 2013, the Respondent presented its Rejection of the Challenge to Osvaldo César Guglielmino as a Party-Appointed Arbitrator.
- 14. By letter dated August 7, 2013, the Claimant requested the Secretary-General of the PCA to decide on its challenge to Mr. Guglielmino under Article 13(4) of the UNCITRAL Rules. On October 30, 2013, following the Parties' and Mr. Guglielmino's comments in regards to the challenge, the Secretary-General of the PCA issued his decision rejecting the challenge to the arbitrator Osvaldo César Guglielmino.

2. Challenge to arbitrator Francisco Orrego Vicuña

- 15. On July 31, 2013, the Respondent presented its Notice of Challenge to Francisco Orrego Vicuña. On August 14, 2013, the Claimant presented its Rejection to the Challenge as Arbitrator to Francisco Orrego Vicuña.
- 16. By letter dated August 30, 2013, the Respondent requested the Secretary-General of the PCA to decide on its challenge to Mr. Francisco Orrego Vicuña under Article 13(4) of the UNCITRAL Rules. On October 30, 2013, following the Parties' and Mr. Orrego Vicuña's comments in regards to the challenge, the Secretary-General of the PCA issued his decision rejecting the challenge to the arbitrator Francisco Orrego Vicuña.

3. Appointment of the Presiding Arbitrator

- 17. On December 5, 2013, the two co-arbitrators informed the Parties and the PCA that they had not reached an agreement concerning the appointment of the presiding arbitrator.
- 18. By the Appointment of the Presiding Arbitrator dated January 22, 2014, the Secretary-General of the PCA appointed Dr. Eduardo Zuleta Jaramillo as presiding arbitrator.
- 19. On January 22, 2014, Dr. Eduardo Zuleta Jaramillo accepted its appointment as arbitrator. On the same day, the Arbitral Tribunal was constituted.

B. DEVELOPMENT OF THE PROCEEDING

- 20. Throughout the arbitration proceedings, the Arbitral Tribunal issued 23 Procedural Orders, which will be summarized here below. For the purpose of brevity, the Tribunal refers to the specific background that motivated each decision, as described in the respective procedural orders.
- 21. By letter of February 4, 2015, the Tribunal circulated to the Parties for comments drafts of the Terms of Appointment and Procedural Order No. 1.
- 22. The Parties and the Tribunal concluded the Terms of Appointment on March 4, 2014.
- 23. On May 13, 2014, the Parties and the Tribunal held the first procedural meeting in the facilities of the Centre of Arbitration and Conciliation of the Chamber of Commerce (*Centro de Arbitraje* y *Conciliación de la Cámara de Comercio*) of Bogotá, Colombia.
- 24. The following persons participated in the first procedural meeting on behalf of the Claimant: Mr. Ralph Fitch, President and Director of SAS, and Mr. Henry G. Burnett and Mr. Louis-Alexis Bret, both lawyers from King & Spalding, LLP. On behalf of the Respondent was Dr. Carmiña Llorente, General Director of Jurisdictional and Arbitration Investment Defense (*Director General de Defensa Jurisdiccional y Arbitral de Inversiones*), and Dr. Paola Valeria Bonadona Quiroga, lawyer, both from the Attorney General's Office (*Procuraduría General del Estado*).
- 25. At the end of the meeting, the audio recording of the meeting was distributed to the Parties. At a later time, by letter dated August 7, 2014, the PCA distributed the final versions of the transcripts of the meeting in English and Spanish.
- 26. On May 27, 2014, the Tribunal issued Procedural Order No. 1. *Inter alia*, the Procedural Order No. 1 fixed the place of arbitration at The Hague, The Netherlands and established a procedural calendar.

- 27. On September 24, 2014, the Claimant submitted its Statement of Claim and Memorial ("Statement of Claim"), along with the witness statements of Ralph G. Fitch ("Fitch's First Witness Statement"), Felipe Malbran ("Malbran's First Witness Statement"), W. J. Mallory ("Mallory's First Witness Statement"), Xavier Gonzales Yutronic ("Gonzales Yutronic's First Witness Statement") and Santiago Angulo ("Angulo's First Witness Statement"), the expert reports of FTI Consulting Canada ULC ("FTI", its report "First FTI Report", with annexes FTI-01 to FTI-55) and Roscoe Postle and Associates, Inc. ("RPA", its report "First RPA Report", with its reference annexes), annexes C-1 to C-94 and the legal authorities CLA-1 to CLA-94.
- 28. By Procedural Order No. 2, dated December 1, 2014, the Tribunal accepted the Claimant's application to classify certain information used by RPA as "highly confidential" and classified the information at issue, described in Exhibit A to Annex A of that Procedural Order. Additionally, the Tribunal issued a Protective Order, included as Annex A of Procedural Order No. 2, regulating the access of the Respondent's external counsel and independent experts to the information classified as "highly confidential".
- 29. On December 9, 2014, the Respondent informed that it had hired Dechert (Paris) LLP as its external counsel.
- 30. On January 14, 2015, the Tribunal issued, by a majority vote, Procedural Order No. 3, that modified in its entirety the Protective Order attached to Procedural Order No. 2, replacing it with the Protective Order enclosed in Annex A of Procedural Order No. 3 (the "**Protective Order**").
- 31. On January 26, 2015, the Tribunal issued Procedural Order No. 4 ordering the Claimant to submit to the Respondent some of the documents that the latter had requested. These documents were added to the record as annexes C-95 to C-100, by letter dated January 28, 2015.
- 32. On February 17, 2015, the Tribunal issued Procedural Order No. 5, by means of which the Respondent was granted an extension of the deadline to submit its Counter-Memorial until March 31, 2015.
- 33. On March 31, 2015, the Respondent submitted its Memorial of Objections to Jurisdiction and Admissibility and Counter-Memorial on the Merits ("Counter-Memorial"), along with the witness statements of Félix Gonzales Bernal ("Gob. Gonzales' First Witness Statement"), the expert report of Liborio Uño Acebo ("Prof. Uño Report"), Kadri Dagdelen ("First Dagdelen Report", with its annexes DAG-0 to DAG-18) and The Brattle Group, Inc. ("Brattle", with its "First Brattle Report", with its annexes BR-01 to BR-73), annexes R-9 to R-146 and legal authorities RLA-1 to RLA-175.

- 34. On April 14, 2015, the Tribunal informed the Parties of the new dates on the procedural calendar resulting from the change in the date of the Counter-Memorial's submission.
- 35. On April 21, 2015, the Tribunal issued Procedural Order No. 6, deciding that there were no circumstances at that time that could justify a further change in the procedural calendar, without prejudice to the Tribunal's ability to amend it later in the proceedings if the circumstances so required.
- 36. On June 19, 2015, the Tribunal confirmed the changes in the Procedural Calendar agreed by the Parties.
- 37. On July 7, 2015, the Parties submitted their respective document production requests to the Tribunal for a decision. On July 21, 2015, the Tribunal issued Procedural Order No. 7, on Document Production, where it decided the pending requests in the *Redfern Schedules* of the Claimant (the "**RDT**") and the Respondent (the "**RDD**"). The Tribunal requested the Claimant to clarify certain details in relation to category 18 of the RDD and postponed the decision on the documents in this category until it had received such clarifications and the Respondent's comments on these.
- 38. By Procedural Order No. 8, dated August 26, 2015, the Tribunal: (i) classified as "highly confidential" one of the documents in category 18 of the RDD; (ii) confirmed that one of category 18's documents already belonged to Protected Information; (iii) rejected the request to classify as "highly confidential" the rest of the documents in category 18; and, (iv) ordered the Claimant to produce the information in category 18 that had not yet been produced. In regard to Bolivia's request concerning access to Protected Information, the Tribunal: (i) confirmed that the Respondent's experts could take notes of the Protected Information as they considered necessary in order to produce their expert reports: (ii) rejected the rest of the Respondent's requests; (iii) reiterated that, in case there were problems with access or differences arising between the Parties when receiving the Protected Information, these should be brought to the Tribunal curing the course of such review and not afterwards; and (iv) invited the Parties to decide on the venue for the *Data Room*.
- 39. On October 2 2015, the Tribunal issued Procedural Order No. 9 confirming all the points of Procedural Order No. 8. The Tribunal confirmed that certain documents requested were already

³ During the Hearing, the Respondent reiterated its rights reserved in regards to the access it had had to the documents classified as Protected Information. See Transcript of the Hearing, Day 1, 268:17 – 270:16 (Spanish).

included among the Protected Information but only insofar as they constituted summaries of reports expressly included in Annex A of the Protective Order.

- 40. On October 8, 2015, the Respondent submitted its request for *Cautio Judicatum Solvi* and Disclosure of Information, along with the annexes R-147 to R-154 and legal authorities RLA-176 to RLA-184. Pursuant to the Claimant's request, the deadline to reply to the Respondent's request was set for December 14, 2015.
- 41. On November 30, 2015, the Claimant submitted its Reply to Respondent's Counter-Memorial on the Merits and Response to Respondent's Objections to Jurisdiction and Admissibility ("Claimant's Reply Memorial"), along with the witness statement of David B. Dreisinger ("Dreisinger's Witness Statement") and the further witness statements of Santiago Angulo ("Angulo's Second Witness Statement"), Xavier Gonzales Yutronic ("Gonzales Yutronic's Second Witness Statement"), Felipe Malbran ("Malbran's Second Witness Statement") and W. J. Mallory ("Mallory's Second Witness Statement"), the expert reports of Barry Cooper ("Cooper Report"), FTI ("Second FTI Report", with its annexes con FTI-56 to FTI-71) and RPA ("Second RPA Report", with its annexes RPA-01 to RPA-15 and Other Sources), the annexes C-101 to C-296 and the legal authorities CLA-14 (updated) and CLA-095 to CLA-163.
- 42. On December 14, 2015, the Claimant submitted its Opposition to the Respondent's Request for *Cautio Judicatum Solvi* and Disclosure of Information, along with its annexes C-297 to C-299 and the legal authorities CLA-164 to CLA-178.
- 43. On January 11, 2016, the Tribunal issued Procedural Order No. 10: (i) rejecting Bolivia's request for *cautio judicatum solvi*; (ii) ordering the Claimant to provide to the Tribunal the names of the third parties that have provided financing to the Claimant in these arbitration proceedings; (iii) rejecting Bolivia's request to add to the record the Claimant's financing agreement between it and its third party funder.
- 44. By letter dated January 19, 2016, the Claimant informed the Tribunal the identity of the third financer, stating that such information is confidential.
- 45. By Procedural Order No. 11, dated January 28, 2016, the Tribunal, based on the requests of the Parties, granted Bolivia an extension until March 21, 2016 for the submission of its reply and ordered the Claimant to forward Bolivia a typewritten transcript of the notes requested by the Respondent.

- 46. By Procedural Order No. 12, dated March 8, 2016, the Tribunal, *inter alia*, partially rejected the Respondent's request for the Claimant to produce certain documents and confirm one category of information, as it considered the request untimely under Procedural Order No. 1.
- 47. On March 16, 2016, the Respondent submitted to the Tribunal a Protection Request, requesting safety measures for a witness that had asked for protection for fear of retaliation as a result of his or her witness statement ("Witness X"), which was opposed by the Claimant by letter dated March 17, 2016. By Procedural Order No. 13, dated March 21, 2016, the Tribunal requested the Respondent to submit by the date for the submission of its Rejoinder, a complete unredacted version of Witness X's witness statement solely to the Tribunal, and postponed its decision regarding the safety measure for Witness X, clarifying at the same that that this should not to be understood as an admission or acceptance of Witness X's witness statement or of its contents.
- 48. On March 21, 2016, the Respondent submitted its Rejoinder on the Merits and Reply to the Objections to Jurisdiction and Admissibility ("Respondent's Rejoinder"), along with the witness statements of Félix César Navarro Miranda ("Minister Navarro's Witness Statement"), Andrés Chajmi ("Chajmi's Witness Statement"), RWS-5, RWS-6 and Witness X ("Witness X's Witness Statement") and the additional witness statement of witness Félix Gonzales Bernal ("Gob. Gonzales' Second Witness Statement"), the additional expert reports of Kadri Dagdelen ("Second Dagdelen Report", with its annexes DAG-19 to DAG-23) and Brattle ("Second Brattle Report", with its annexes BR-74 to BR-122), and the expert report of Patrick R. Taylor ("Taylor Report", with its annexes TAY-0 to TAY-10), annexes R-155 to R-295 and legal authorities RLA-185 to RLA-280. In accordance with the Tribunal's instructions, Bolivia submitted unredacted versions of Witness X's witness statement only to the PCA and the Tribunal.
- 49. By letter dated March 23, 2016, the Claimant objected the admissibility of four witness statements submitted by the Respondent with its Rejoinder and requested a 45-day extension to submit its Rejoinder to the Respondent's Objections to Jurisdiction and Admissibility.
- 50. By Procedural Order No. 14, dated April 1, 2016, the Tribunal approved the protection of Witness X's identity and ordered the execution of a Protective Order (included as Annex A to the Procedural Order) before the Claimant, its agents, witnesses and experts could be provided with Witness X's identity and witness statement.
- 51. By Procedural Order No. 15, dated April 9, 2016, the Tribunal admitted into the record two of the four witness statements objected to by the Claimant (Minister Navarro's Witness Statement and Chajmi's Witness Statement) and excluded the other two (RWS-5 y RWS-6), and granted the Claimant an extension until May 2, 2016 to submit its Rejoinder to Respondent's Objections.

- 52. On April 22, 2016, by Procedural Order No. 16, the Tribunal rejected the Respondent's request to reconsider the decision in Procedural Order No. 15 and confirmed said decision in its entirety.
- 53. On April 29, 2016, by Procedural Order No. 17, the Tribunal rejected the Claimant's request to adopt a specific procedure for the examination of two witnesses whose witness statements the Claimant intended to submit with its Rejoinder on Jurisdiction.
- 54. On May 2, 2016, the Claimant submitted its Rejoinder Memorial to Respondent's Objections to Jurisdiction and Admissibility ("Claimant's Rejoinder Memorial on Jurisdiction"), along the redacted versions of the two aforementioned witness statements (CWS-14 y CWS-15), the further witness statement of Ralph Fitch ("Fitch's Second Witness Statement"), the third witness statements of W.J. Mallory ("Mallory's Third Witness Statement") and Xavier Gonzales Yutronic ("Gonzales Yutronic's Third Witness Statement"), annexes C-300 to C-335 and legal authorities CLA-129 (updated) and CLA-179 to CLA-200.
- 55. By Procedural Order No. 18, dated May 6, 2016, the Tribunal rejected the Claimant's request to adopt another special procedure to examine the two witnesses mentioned in Procedural Order No. 17.
- 56. By Procedural Order No. 19, dated May 17, 2016, the Tribunal excluded from the record the two witness statements under consideration (CWS-14 and CWS-15) and authorized the Secretary to the Tribunal to destroy the unredacted versions which had been submitted.
- 57. By letters dated May 26, 2016, the Parties communicated to the PCA and the Tribunal the list of witnesses and experts of their respective counterparties that each intended to summon to the Hearing. The PCA conveyed the lists of each Party to the other on May 27, 2016.
- 58. On June 1, 2016, the Tribunal issued Procedural Order No. 20, which excluded from the record the documents the Claimant had submitted in its Rejoinder on Jurisdiction and whose exclusion the Claimant had consented to, rejecting at the same time the Respondent's request to strike certain sections of the Rejoinder and other documents submitted with it.
- 59. On June 6, 2016, the Parties, the Tribunal and the PCA held a conference call to discuss the organization of the Hearing, which the Parties had already been able to discuss among themselves and agree in part. The following individuals participated in the conference call: (i) on behalf of the Claimant, Henry G. Burnett and Cedric Soule, both from King & Spalding, LLP, and (ii) on behalf of the Respondent, Carmiña Llorenti, Pablo Menacho, Marcelo Fernández and María Virginia Martínez, all from the Attorney General's Office (*Procuraduría General del Estado*), and Eduardo Silva Romero, José Manuel García Represa and Juan Felipe Merizalde, all from

Dechert LLP. By e-mail dated June 7, 2016, the PCA made the audio recording of the conference call available to the Parties on the PCA's website.

- 60. On June 9, 2016, the Tribunal issued Procedural Order No. 21 concerning the Hearing.
- 61. On June 30, 2016, the Tribunal issued Procedural Order No. 22 in which it rejected the Claimant's request to strike certain information from the record but admitted the incorporation into the record of the proposed legal authorities. Additionally, the Tribunal observed that the photographs of the blank pages were already in the record and declared that, if the objection to the authenticity of these pages was maintained, the issue of their inspection would be dealt at the close of the Hearing. The Tribunal partially rejected the admission of certain documents requested by the Respondent, admitting certain new documents into the record.
- 62. On June 28, 2016, the Respondent informed the Tribunal that it had received certain documents from the Canadian Government which might be relevant for the present arbitration proceedings. Bolivia had advised at the time of the submission of its Rejoinder that it had requested such documents and it had reserved its right to submit these documents once it received them. By letter dated June 28, 2016, Bolivia reiterated that it reserved its right to request the admission of such documents into the record.
- 63. By e-mail dated July 5, 2016, the Claimant requested the Tribunal to order the Respondent to submit some of the documents that had been admitted by the Tribunal in its Procedural Order No. 22 with "R-" exhibit numbering, or, alternatively, to allow the Claimant to submit them, labelled with "C-" exhibit numbering.
- 64. By letter dated July 6, 2016, the Tribunal, *inter alia*, invited the Claimant to submit the aforementioned documents that the Claimant had referred to in its prior e-mail, as exhibits with "C-" exhibit numbers. These documents were labelled as C-335 and C-336.
- 65. By letter dated July 8, 2016, the Respondent requested the Tribunal to order the Claimant to produce, under category 11 of the RRDD, the unredacted versions of five of the documents that the Canadian government had produced to the Respondent in redacted form, whose versions had been annexed to said letter.⁴

⁴ See *infra* para. 69.

C. HEARING

- 66. From July 11 to 22, 2016 (excluding July 16 and 17, 2016) the Parties and the Tribunal held the hearing on jurisdiction and merits of the arbitration (the "**Hearing**"), in the World Bank facilities in Washington D.C., U.S.A.
- 67. The following persons were present at the Hearing:

Arbitral Tribunal

Dr. Eduardo Zuleta Jaramillo, Presiding Arbitrator

Prof. Francisco Orrego Vicuña

Mr. Osvaldo César Guglielmino

Claimant

Mr. Ralph Fitch, South American Silver Ltd.

Mr. Henry G. Burnett, King & Spalding, LLP

Mr. Craig Miles, King & Spalding, LLP

Mr. Fernando Rodríguez Cortina, King & Spalding, LLP

Mr. Cedric Soule, King & Spalding, LLP

Ms. Eldy Roche, King & Spalding, LLP

Ms. Veronica García, King & Spalding, LLP

Mr. Luis Alonso Navarro, King & Spalding, LLP

Mr. Enrique Barrios, Guevara & Gutiérrez

Mr. Rodrigo Rivera, Guevara & Gutiérrez

Mr. Richard J. Lambert, RPA Inc.

Ms. Katharine Masun, RPA Inc.

Ms. Brenna Scholey, RPA Inc.

Mr. Alexander Lee, FTI Consulting

Respondent

Mr. Héctor E. Arce Zaconeta, Procuraduría General del Estado

Ms. Carmiña Llorenti Barrientos, Procuraduría General del Estado

Mr. Pablo Menacho Diederich, Procuraduría General del Estado

Ms. María Virginia Martínez Mansilla, Procuraduría General del Estado

Ms. Mariana Daniela Arce Peñaloza, Procuraduría General del Estado

Mr. Karel Chávez Uriona, Ministerio de Minería y Metalurgia

Mr. Alejandro Balboa La Vieja, Bolivia's Embassy in Washington D.C.

Mr. Eduardo Silva Romero, Dechert LLP

Mr. José Manuel García Represa, Dechert LLP

Mr. Juan Felipe Merizalde, Dechert LLP

Mr. Luis Miguel Velarde Saffer, Dechert LLP

Ms. Catalina Echeverri Gallego, Dechert LLP

Mr. Javier Echeverri Díaz, Dechert LLP

Ms. Ruxandra Esanu, Dechert LLP

Mr. Francisco Paredes, Dechert LLP

Ms. Madeline Tutman, Dechert LLP

Mr. Nathaniel Morales, Dechert LLP

Mr. Thomas Matthews, Gustavson & Associates

Mr. Alexis Maniatis, The Brattle Group, Inc.

Secretary: Permanent Court of Arbitration

Ms. Hyun Jung Lee, Legal Counsel

Ms. Julia Solana Álvarez, Assistant Legal Counsel

Interpreter

Ms. Silvia Colla

Mr. Daniel Giglio

Stenographers

Mr. Dante Rinaldi (Spanish)

Mr. Leandro Iezzi (Spanish)

Mr. Dionisio Rinaldi (Spanish)

Mr. David Kasdan (English)

68. The following witnesses and experts were examined at the Hearing:

Fact witnesses

Mr. Ralph Fitch

Mr. William James Mallory

Mr. Santiago Angulo

Mr. Xavier Gonzales Yutronic

Mr. Felipe Malbran

Mr. David Dreisinger

Mr. Félix César Navarro Miranda

Mr. Félix Gonzales Bernal

Mr. Andrés Chajmi Rikusqnmanta

Witness X

Experts

Dr. William E. Roscoe, RPA Inc.

Mr. Graham G. Clow, RPA Inc.

Dr. Kadri Dagdelen

Mr. Patrick R. Taylor

Mr. Howard N. Rosen, FTI Consulting

Mr. Chris Milburn, FTI Consulting

Mr. Barry Cooper

Mr. Graham Davis, The Brattle Group, Inc.

Mr. Florin A. Dorobantu, The Brattle Group, Inc.

69. On the second day of the Hearing, July 12, 2016, the Tribunal ordered the Claimant to exhibit, under category 11 of the RDD, the unredacted versions of the documents communicated by the Canadian government to the Respondent contained in annexes 2 to 6 of the Respondent's letter dated July 8, 2016 (see para. 65 *supra*). Three of these annexes were partially included in the record, unredacted, labelled as R-299 to R-301.

D. POST-HEARING PROCEEDINGS

- 70. On August 11, 2016, the Tribunal issued Procedural Order No. 23, rejecting the Claimant's request to admit into the record a document concerning a valuation based on the stock value.
- 71. On September 19, 2016, the Parties informed the Tribunal that they had reached an agreement on revisions of the Hearing transcript and they recalled the agreement of the Parties to cite to transcripts in their original language.
- 72. On October 31, 2016, the Parties each submitted their Post-Hearing Briefs.
- 73. On November 28, 2016, the Parties each submitted their Costs Submissions.
- 74. On December 12, 2016, the Parties each submitted their respective comments on the Costs Submission of their counterpart.
- 75. On December 9, 2017, pursuant to a request from the Respondent which was not opposed by the Claimant, the Tribunal admitted into the record the award in *Bear Creek Mining Corporation v. Republic of Perú*.⁶

⁵ Transcript of the Hearing, Day 2, 418:3-15 (Spanish).

⁶ Bear Creek Mining Corporation v. Republic of Perú, ICSID Case No. ARB/14/21, Award, November 30, 2017.

E. CLOSING OF HEARINGS

76. By letter dated February 16, 2017, the Tribunal declared the hearings closed in this arbitration, pursuant to Article 31(1) of the UNCITRAL Rules.

III FACTUAL BACKGROUND

- 77. On May 24, 1988, Bolivia and the United Kingdom signed the Treaty, which entered into force on February 16, 1990. In September 1990, Bolivia passed the Investment Law Act No. 1182 (*Ley de Inversiones No 1182*). On December 9, 1992, the Treaty's effects were extended to Bermuda.
- 78. In 1997, Bolivia carried out a reform of the legal framework of the mining sector through Law Act No. 1777 (*Ley No 1777*), which according to the Claimant implemented several reforms to encourage investment in the mining sector.¹⁰

The Claimant's Corporate Structure

- 79. SAS was established in October 7, 1994, in Hamilton, Bermuda under the name General Minerals Corporation Limited ("General Minerals"). ¹¹ According to the Claimant, the purpose of the company created by a group of geologists, including Mr. Ralph Fitch, witness in this arbitration was to identify, explore and develop mineral properties around the world, especially in South America. ¹²
- 80. On November 7, 2003, Mr. Felipe Malbran, Mr. Fernando Rojas and Mr. Carlos Ferreira incorporated in La Paz, Bolivia, the company Compañía Minera Malku Khota ("CMMK" or the "Company") "for the purpose of exploring, developing, managing and exploiting the Malku Khota Mining Project". ¹³
- 81. The shares of CMMK were subsequently transferred on December 12, 2003, to Malku Khota Ltd., on October 15, 2007, to Productora Ltd., and on October 16, 2007, to G.M. Campana Ltd.¹⁴

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 $^{^{7}}$ C-1, the Treaty.

⁸ C-5, Ley de Inversiones N° 1182, published in the Gaceta Oficial No. 1662 on September 17, 1990.

⁹ C-2, Statement by the UK on the Exchange of Notes at La Paz (dated December, 3 and 9, 1992) extending the Treaty to Bermuda.

¹⁰ C-30, Bolivian Mining Code, Law Act No. 1777, published in Gaceta Oficial No. 1987, March 17, 1997. See also Statement of Claim, para. 19.

¹¹ C-10, Certificate of Incorporation of General Minerals Corporation Limited, Certificate of Incorporation on Change of Name certifying the change of name to South American Silver Limited, Register of Members and Certificate of Compliance of South American Silver Limited. The change of name took place on October 22, 2008 (see *infra* para. 84).

¹² Statement of Claim, para. 14.

¹³ Statement of Claim, paras. 27, 29; C-11, Incorporation of Compañia Minera Malku Khota (CMMK), Public Deed No. 204/2003 and Public Deed No. 228/2003; CWS-2, Malbran's First Witness Statement, para. 31.

¹⁴ C-9, Share Certificate issued by CMMK in favour of Productora Ltd., Malku Khota Ltd., and G.M., Campana Ltda. (Title 4); C-37, CMMK Shareholders' Registry for Productora Ltd., Malku Khota Ltd., and G.M., Campana Ltda; CWS-2, Malbran's First Witness Statement, para. 31.

- Malku Khota Ltd. was incorporated in Nassau, Bahamas, on October 27, 2003.¹⁵ General Minerals (now SAS) owns 100% of its share capital, since October 27, 2003.¹⁶
- <u>Productora Ltd.</u> was incorporated in Nassau, Bahamas, on October 10, 1994. Its share capital was allotted to General Minerals (now SAS), on December 19, 1995.¹⁷
- <u>G.M. Campana Ltd.</u> was incorporated in Nassau, Bahamas, on September 8, 1994. Its share capital was allotted to General Minerals (now SAS), on October 10, 1994, December 31, 1994 and December 5, 2003, respectively. ¹⁸
- 82. Thus, SAS is the owner of: (i) 100% of Malku Khota Ltd. and, so, it indirectly owns 96% of CMMK through that company; ¹⁹ (ii) 100% of Productora Ltd. and, consequently, it indirectly owns 2% of CMMK through it; ²⁰ and (iii) 100% of G.M. Campana Ltd. and, so, it indirectly owns 2% of CMMK through G.M. Campana Ltd. ²¹. Consequently, SAS indirectly owns 100% of CMMK.
- 83. On September 28, 2006, four executives of General Minerals (now SAS) Mr. Ralph Fitch, Mr. Felipe Malbran, Mr. William Filtness and Mr. Richard Doran established South American Silver Corporation ("SASC"), a Canadian company focusing on the development and exploitation of silver mining projects in South America. ²² On February 7, 2007, SASC listed its shares on the Toronto Stock Exchange. ²³
- 84. On December 18, 2006, SASC acquired all the issued and outstanding common stock of General Minerals. ²⁴ On October 22, 2008, General Minerals changed its name to South American Silver Limited. ²⁵

¹⁵ C-6, Certificate of Incorporation, Certificate of Good Standing and Register of Members of Malku Khota Ltd.

¹⁶ C-6, Certificate of Incorporation, Certificate of Good Standing and Register of Members of Malku Khota Ltd.

¹⁷ C-7, Certificate of Incorporation, Certificate of Good Standing and Register of Members of Productora Ltd, Stock Certificates.

¹⁸ C-8, Certificate of Incorporation, Certificate of Good Standing and Register of Members of G.M. Campana Ltd.

¹⁹ C-6, Certificate of Incorporation, Certificate of Good Standing and Register of Members of Malku Khota Ltd.

²⁰ C-9, Share Certificate issued by CMMK in favour of Productora Ltd. (Title 8).

²¹ C-9, Share Certificate issued by CMMK in favour of Productora Ltd. (Title 8). See Transcript of the Hearing, Day 1, 173:12 – 174:11 (Spanish).

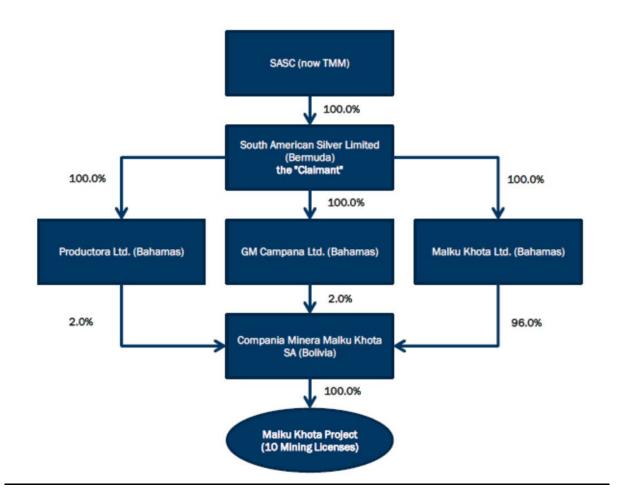
²² Statement of Claim, para. 16; Claimant's Reply Memorial, para. 18; CWS-2, Malbran's First Witness Statement, para. 9; R-150, *Annual Information Form 2014* of TriMetals Mining Inc. of March 23, 2015.

²³ Statement of Claim, para. 16; R-150, Annual Information Form 2014 of TriMetals of March 23, 2015.

²⁴ C-10, Certificate of Incorporation of General Minerals Corporation Limited, Certificate of Incorporation on Change of Name certifying the change of name to South American Silver Limited, Register of Members and Certificate of Compliance of South American Silver Limited.

²⁵ C-10, Certificate of Incorporation of General Minerals Corporation Limited, Certificate of Incorporation on Change of Name certifying the change of name to South American Silver Limited, Register of Members and Certificate of Compliance of South American Silver Limited; R-150, *Annual Information Form 2014* of TriMetals of March 23, 2015.

85. SAS' organizational chart, submitted by the Claimant, is reflected below: 26



Context

86. SAS has been in Bolivia since 1994.²⁷ According to the Claimant, over the years Bolivia's government encouraged it to invest in the country and to continue carrying out exploration projects in Bolivia, which had resulted in SAS' investments in Bolivia for 18 years.²⁸ Before Malku Khota, SAS had been involved in 5 large scale mining projects in Bolivia.²⁹

²⁶ Statement of Claim, para. 33; CER-1, First FTI Report, September 23, 2014, Fig. 2, para. 5.11.

²⁷ Claimant's Reply Memorial, para. 17. See Statement of Claim, paras. 20-24.

²⁸ Claimant's Reply Memorial, para. 17. See Statement of Claim, paras. 51-53; CWS-1, Fitch's First Witness Statement, para. 17; CWS-2, Malbran's First Witness Statement, para. 26; CWS-9, Malbran's Second Witness Statement, para. 2. See Transcript of the Hearing, Day 1, 20:3-11 (English).

²⁹ Statement of Claim, paras. 20-24; CWS-1, Fitch's First Witness Statement, paras. 6-11; CWS-2, Malbran's First Witness Statement, paras. 14, 16-17, 20-23; C-31, Agreement between José Luis Velasco, Ralph G. Fitch, and Compañía Minera General Minerals (Bolivia) S.A., May 12, 1995.

- 87. On July 30, 2003, General Minerals Bolivia one of the Company's Bolivian subsidiaries entered into a Unilateral Promise of Sale for the *Daniel* and *Cobra* mining concessions belonging to Patricia Urquiza de Kempff and Francisco Rolando Kempff Mercado, respectively. ³⁰ Later, General Minerals Bolivia yielded the Unilateral Promise of Sale to CMMK, who acquired the concessions on March 30, 2007. ³¹
- 88. On May 4, 2005, CMMK acquired the *Alkasi*, *Takhuani*, *Takhaua* and *Jalsuri* mining concessions from Mr. Malbran. Later, on September 22, 2006, CMMK acquired the *Antacuna* and *Silluta* mining concessions from Silex Bolivia S.A. Almost two years later, on April 22, 2008, CMMK acquired the *Norma* mining concession from Mr. Hugo Murillo Velazco. Finally, on April 5, 2007, the Regional Superintendent of Mines Potosí-Chuquisaca (*Superintendencia Regional de Minería de Potosí-Chuquisaca*) granted the *Viento* mining concession to CMMK.
- 89. These ten mining concessions (the "Mining Concessions") constituted 219 mining blocks located in over 5.475 hectares and formed almost the whole area of the Malku Khota mining project (the "Project").³⁶
- 90. Between 2004 and 2005, CMMK conducted its first ground exploration campaign collecting and analyzing data.³⁷ Later, in 2005, CMMK partnered with Silex Bolivia, S.A., a mining services company, to complete a substantial program of ground and underground sampling. ³⁸ These activities resulted in the identification of three aim areas: Limosna, Wara Wara and Sucre.³⁹
- 91. On October 5, 2006, the former Governor of Potosí, Mario Virreira Iporre, granted CMMK the Dispensation Certificate for Mining Exploration Activities (*Certificado de Dispensación para las Actividades de Exploración Minera*).⁴⁰ Since 2005, CMMK has hired the Fundación Medmin

³⁰ CWS-2, Malbran's First Witness Statement, para. 29. See also Statement of Claim, paras. 25, 36; CWS-1, Fitch's First Witness Statement, para. 12; C-32, Exercise of Unilateral Promise of Sale of Daniel and Cobra Mining Concessions between Francisco R. Kempff Mercado, Patricia Inéz Urquizu de Kempff, and Compañia Minera Malku Khota S.A., March 30, 2007.

³¹ C-32, Exercise of Unilateral Promise of Sale of Daniel and Cobra Mining Concessions between Francisco R. Kempff Mercado, Patricia Inéz Urquizu de Kempff, and Compañia Minera Malku Khota S.A., March 30, 2007.

³² C-33, Sale of Mining Concessions Alkasi, Jalsuri, Takhaua and Takhuani between Felipe B. Malbran Hourton and Compañia Minera Malku Khota S.A., May 4, 2005.

³³ C-36, Sale of Mining Concessions between Silex Bolivia S.A., and Compañia Minera Malku Khota, September 22, 2006.

³⁴ C-35, Public Deed of Purchase and Sale of Norma Mining Concession signed by Hugo Murillo Velazaco and Compañía Minera Malku Khota S.A., April 22, 2008.

³⁵ C-34, Viento Mining Concession, June 5, 2007.

³⁶ C-4, Reversal Decree, August 1, 2012.

³⁷ Statement of Claim, para. 39; CER-2, First RPA Report, p. 8-1; C-13, *Preliminar Economic Assessment Technical Report* for the Malku Khota Project dated March 13, 2009.

³⁸ Statement of Claim, para. 40; CER-2, First RPA Report, p. 8-1.

³⁹ Statement of Claim, para. 40; CER-2, First RPA Report, p. 8-1.

⁴⁰ C-140, Certificado de Dispensación para Actividades de Exploración-Minera, suscrito por el Ing. Mario Virriera I., Prefecto y Comandante General del Departamento de Potosí, September 5, 2006.

("**Medmin**"), a Bolivian environmental consultancy firm, to assist in the development of an environmental program and to secure an environmental license. ⁴¹ Between 2006 and 2012, Medmin carried out "over eight environmental and socioeconomic studies, including compliance reports filed with the environmental department of the Government of Potosî". ⁴²

- 92. From May 2007 until December 2010, CMMK has conducted an underground exploration program. 43 On the basis of resource estimates as of November 2008, external mining consultants Pincock Allen & Holt completed a *Preliminary Economic Assessment* for the Malku Khota Project in March 2009 (the "**PEA 2009**"). 44
- 93. On March 31, 2011, CMMK published the update results of the PEA by GeoVector and on May 10, 2011, it issued the corresponding completed technical report (the "**PEA 2011**"). ⁴⁵ The PEA 2011 explained the additional recollected data and the company's progress in the creation of a hydrometallurgical process to recover the different precious and other metals contained in the Malku Khota sandstone. ⁴⁶
- 94. In order to extract these diverse metals from the sandstone mined in Malku Khota, the Claimant and its parent SASC invented and patented an exclusive hydrometallurgical process. ⁴⁷ For this purpose, SASC hired David Dreisinger, professor and Chair of Metallurgy at the University of British Columbia, as Vice President of Metallurgy. ⁴⁸
- 95. On April 26, 2011, the Government issued Resolution DGAJ-0073/2001 declaring the area surrounding the Claimant's Mining Concessions as an "Immobilization Zone Area of Interest of COMIBOL", prohibiting the acquisition or concession of the zone to any other person.⁴⁹

⁴¹ Claimant's Reply Memorial, para. 23. See Transcript of the Hearing, Day 1, 33:4-17 (English).

⁴² Claimant's Reply Memorial, para. 23, referring to Annexes C-141 to C-148.

⁴³ Statement of Claim, para. 41; CER-2, First RPA Report, p. 8-1; C-14, Update of *Preliminary Economic Assessment Technical Report* for the Malku Khota Project dated May 10, 2011 (the "PEA 2011"). See Transcript of the Hearing, Day 1 14:9-13 (English); 197:7-16 (Spanish).

⁴⁴ C-13, *Preliminary Economic Assessment Technical Report* for the Malku Khota Project dated March 13, 2009. See Transcript of the Hearing, Day 1, 14:13-17 (English).

⁴⁵ Statement of Claim, para. 42; Transcript of the Hearing, Day 1, 49:23 – 50:2 (English). See C-14, PEA 2011; Transcript of the Hearing, Day 1, 20:12-17 (English).

⁴⁶ C-14, PEA 2011, section 1.2.

⁴⁷ Statement of Claim, para. 44; C-38, United States Patent No. US8, 585,991 B2, *Method for Recovering Indium, Silver, Gold and Rare, Precious and Base Metals from Complex Oxide and Sulfide Ores*, November 19, 2013. See Transcript of the Hearing, Day 1, 107:8 – 109:3 (English).

⁴⁸ Statement of Claim, para. 44; C-38, United States Patent No. US8, 585,991 B2, *Method for Recovering Indium, Silver, Gold and Rare, Precious and Base Metals from Complex Oxide and Sulfide Ores*, November 19, 2013.

⁴⁹ R-119, Resolution DGAJ-0073/2001 made by COMIBOL, April 26, 2011; Statement of Claim, para. 55; C-42, V. Díaz C., *La Vigencia de la Legislación en Minería*, PetroPress.

- 96. On July 23, 2011, the Company met with former Governor of Potosí, Félix Gonzales, to organize a meeting with the local communities of the Project's area.⁵⁰ According to the Claimant, at the meeting the participation of the Government in the Project was considered for the first time, which was later reiterated in subsequent meetings.⁵¹
- 97. According to the Claimant, on May 9, 2012, "an individual refusing to give his name, but claiming to be employed at the Bolivian Attorney General's Office" delivered an internal memorandum from the Environmental Administration Unit Director (Directora de la Unidad de Gestión Ambiental) of Potosí's Government to the Secretary of the Mother Earth Department of the Government of Potosí (Secretario Departamento de la Madre Tierra del Gobierno de Potosí), dated May 7, 2012, at the CMMK's offices in La Paz. ⁵² According to the Claimant, this memorandum stated that the Departmental Authority intended to revoke the environmental license on the basis of false arguments. ⁵³
- 98. On May 15, 2012, Mr. Mallory met with the Vice-Minister of Mining Policy (*Viceministro de Política Minera*) who, according to Mr. Mallory, had requested on several occasions that the Company submit to him highly confidential information related to CMMK's drilling and exploration works.⁵⁴
- 99. According to the Claimant, on May 18, 2012, a congressman called CMMK's offices to advise that congressmen of President Morales' party had met on that day and had decided to support the opposition in nationalizing the Project and expelling the Claimant from Bolivia.⁵⁵
- 100. According to Mr. Angulo's witness statement, Governor Gonzales organized a meeting between the community members that supported CMMK in or around May 23, 2012, to which CMMK was not invited, but which he nevertheless attended as a community member.⁵⁶ In that meeting, the Governor would have expressed that his government would never support a foreign company ("expu[esto] a los presentes que su gobierno nunca apoyaría a una empresa extranjera").⁵⁷

⁵⁰ Statement of Claim, paras. 58-59; R-32, Minutes of the Project outreach meeting, July 23, 2011; CWS-4, Gonzales Yutronic's First Witness Statement, paras. 8-9; CWS-3, Mallory's First Witness Statement, para. 19. See meeting dated July 23, 2011 *infra* para. 135. See Transcript of the Hearing, Day 1, 210:21 – 211:3; 218:18-25 (Spanish), Day 9, 1654:1 – 1655:9 (English).

⁵¹ Statement of Claim, paras. 61-66. See Transcript of the Hearing, Day 1, 50:3-25 (English).

⁵² Statement of Claim, para. 69; C-52, E-mail from Jim Mallory to Walker San Miguel and Danilo Bocángel, May 9, 2012.

⁵³ See C-53, Memorandum from Teresa B. Paredes to Wilfredo B. Alfaro, *Environmental License Report "Malku Khota Mining Exploration Project*", May 7, 2012; Statement of Claim, para. 69.

⁵⁴ Statement of Claim, para. 70; CWS-3, Mallory's First Witness Statement, para. 34.

⁵⁵ Statement of Claim, para. 71; C-54, E-mail from Ariannet Morgado Ramos to Guillermo Funes, et al., May 18, 2012.

⁵⁶ Statement of Claim, para. 73; CWS-5, Angulo's First Witness Statement, paras. 10-17.

⁵⁷ CWS-5, Angulo's First Witness Statement, para. 10.

- 101. On May 28, 2012, a meeting took place between the Government's officials and the communities, in which the Company was not present, but which Mr. Angulo nevertheless attended as community member. ⁵⁸ The meeting minutes record that CMMK would continue with its exploration activities and would resume the social programs in the communities. ⁵⁹ However, according to Mr. Angulo, the Minister of Mining told the attending community members that the Vice-President of Bolivia had suggested to stop supporting the Project and request the Government's support in that respect. ⁶⁰
- 102. On June 12, 2012, the authorities that created the *Coordinadora Territorial Originaria Autónoma de los Seis Ayllus* ("COTOA-6A") met with Mr. Saúl Reque, Mr. Guillermo Funes and Mr. Xavier Gonzales to convey the demands of collaboration and assistance to the organization and of aid at ensuring the security of the area.⁶¹
- 103. On June 19, 2012, Xavier Gonzales met with the Vice-Minister of Mining (Viceministro de Minería), the Legal Director at the Ministry of Mining (Director Legal Del Ministerio de Minería) and the General Director of Environment at the Ministry of Mining (Director General de Medioambiente del Ministerio de Minería). According to Mr. Gonzales, at the meeting, they offered two options to overcome the opposition: either form a partnership with the Government or conduct a prior inquiry to the different parties interested ("[ellos] ofrecieron dos opciones para sobreponerse a [la] oposición: ya sea entrar en una asociación (Contrato de Asociación) con el Gobierno, o realizar una consulta previa a las diferentes partes interesadas"). 62

The Social Dimension of the Project

104. The area where the Mining Concessions are located is principally inhabited by indigenous people, Aymara and Quechua, which are organized in communities, which in turn are grouped in ayllus. 63 This organization has an established form of leadership and decision-making policy, which is mainly through consensus. 64

⁵⁸ Statement of Claim, para. 75; CWS-5, Angulo's First Witness Statement, para. 17.

⁵⁹ C-15, Minutes of Meeting between Communities and Government Officials, May 28, 2012.

⁶⁰ CWS-5, Angulo's First Witness Statement, para. 17.

⁶¹ C-57, Certificate of Guarantees of the COTOA-6A Organization, June 12, 2012.

⁶² CWS-4, Gonzales Yutronic's First Witness Statement, para. 24.

⁶³ Statement of Claim, para. 45.

⁶⁴ RER-1, Prof. Uño Report, para. 53.

105. Since December 2003, the Company has hired workers coming from the Malku Khota, Ovejería and Kalachaca communities for the exploration phase of the Project. ⁶⁵

106. SAS claims that since 2007 it has established a public relations programme with the community. ⁶⁶ Since then, the Company would have held several meetings with the communities, including those of Kalachaca and Malku Khota, to analyse the Project and its implications. ⁶⁷

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⁶⁵ Claimant's Reply Memorial, para. 30; CWS-2, Malbran's First Witness Statement, para. 32; CWS-9, Malbran's Second Witness Statement, para. 4. See, for example, C-184, Fernando Cáceres, *Informe Mensual Proyecto Minero Malku Khota*, May 2007; C-261, Fernando Cáceres, *Informe Mensual Proyecto Minero Malku Khota*, June 2008. See Transcript of the Hearing, Day 9, 1668:14-23 (English).

⁶⁶ Claimant's Reply Memorial, para. 21; CWS-7, Angulo's Second Witness Statement, November 14, 2015, para. 3; CWS-9, Malbran's Second Witness Statement, paras. 5-7. See Transcript of the Hearing, Day 1, 24:9-21 (English).

⁶⁷ Claimant's Reply Memorial, para. 32; CWS-9, Malbran's Second Witness Statement, para. 19; CWS-7, Angulo's Second Witness Statement, paras. 6-7, 18-21, 25-27; C-155, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual Proyecto Malku Khota, May 2009; C-156, Memorándum de Santiago Angulo a Felipe Malbran, Informe relacionen comunitarias Proyecto Malku Khota, June 2009; C-157, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual Proyecto Malku Khota, July 2009; C-158, Memorándum de Santiago Angulo a Fernando Cáceres, Informe relacionen comunitarias Noviembre 2009, November 2009; C-159, Memorándum de Santiago Angulo a Fernando Cáceres, Informe relacionen comunitarias diciembre 2009, December 2009; C-160, Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, October 2010; C-161, Memorándum de Santiago Angulo a Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, November 2010; C-163, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual Proyecto Malku Khota, March 2008; C-164, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual Proyecto Malku Khota, February 2009. See Transcript of the Hearing, Day 1, 27:6 – 28:5 (English).

- 107. Between 2007 and 2011, the requests of the communities were written down in the "Actas de Compromiso", which later were registered into the "Actas de Cumplimiento" o "Actas de Entrega" when fulfilled.⁶⁸ According to these minutes signed by the communities, SAS' social projects would have included roadway improvements; ⁶⁹ renovation, construction and, building and transport materials⁷⁰; assistance to fishing⁷¹ and scholarships.⁷²
- 108. In 2008, CMMK hired Cumbre del Sajama S.A., a Bolivian firm specialized in consulting services in the mining industry to support the Company's efforts in its public relations programme. Part of the support entailed conducting workshops to "educate the communities on the social, mining, and environmental aspects of mining and the Malku Khota Project". The Claimant notes that 35 workshops were carried out with Cumbre del Sajama S.A. between July 2008 and September 2011. These workshops included (i) Introduction to mining; (ii) Mining development and community participation in the mine; (iii) Environmental assessment of the Project and how to

⁶⁸ Claimant's Reply Memorial, para. 50. See, for example, C-171, Actas de Compromiso, Entrega, Cumplimiento y Solicitudes suscritas por la Compañía Minera Malku Khota con distintos Ayllus y Comunidades entre 2007 y 2011.

⁶⁹ C-173, Acta de Entrega entre el Ayllu Tacahuani de la Provincia Charcas del Municipio de San Pedro de Buena Vista del Departamento de Potosí y la Compañía Minera Malku Khota S.A., December 16, 2007; C-174, Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, June 2007.

⁷⁰ C-175, Acta de Cumplimiento entre la comunidad Kalachaca de la Provincia Charcas del Departamento de Potosí y la Compañía Minera Malku Khota, SA., June 22, 2008; C-176, Acta de Entrega entre la comunidad Kalachaca de la Provincia Charcas del Departamento de Potosí y la Compañía Minera Malku Khota, May 6, 2007; C-177, Acta de Entrega entre la comunidad de Kalachaca de la Provincia Charcas del Departamento de Potosí y la Compañía Minera Malku Khota, November 30, 2007; C-178, Letter from Comunidad Kalachaca to Compañia Minera Malku Khota, July 31, 2007; C-179, Acta de Cumplimiento entre la comunidad de Kisiwillque de la Provincia Alonso de Ibáñez del Municipio de Sacaca del Departamento de Potosí y la Compañía Minera Malku Khota, August 15, 2007; C-180, Acta de Cumplimiento entre la comunidad de Kayestia de la Provincia Alonso de Ibáñez del Municipio de Sacaca del Departamento de Potosí y la Compañía Minera Malku Khota, September 26, 2007; C-181, Acta de Cumplimiento entre las comunidades Alpayeque, Escoma y Alcalaca del Ayllu Urinsaya de la Provincia Charcas, Departamento de Potosí y Compañía Minera Malku Khota SA., October 20, 2007; C-182, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual Proyecto Malku Khota, April 2008; C-183, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual, June 2008; C-156, Memorándum de Santiago Angulo a Felipe Malbran, Informe relacionen comunitarias Proyecto Malku Khota, June 2009; C-157, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual Proyecto Malku Khota, July 2009; C-158, Memorándum de Santiago Angulo a Fernando Cáceres, Informe relacionen comunitarias Noviembre 2009, November 2009; C-159, Memorándum de Santiago Angulo a Fernando Cáceres, Informe relaciones comunitarias - diciembre 2009, December 2009; C-156, Memorándum de Santiago Angulo a Felipe Malbran, Informe relacionen comunitarias Proyecto Malku Khota, June 2009; C-185, Acta de Cumplimiento entre la comunidad de Kisiwillke de la Provincia Alonso de Ibáñez del Departamento de Potosí y la Compañía Minera Malku Khota, April 24, 2007; C-174, Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, June 2007.

⁷¹ C-185, Acta de Cumplimiento entre la comunidad de Kisiwillke de la Provincia Alonso de Ibáñez del Departamento de Potosí y la Compañía Minera Malku Khota SA., April 24, 2007; C-186, Acta de Cumplimiento entre la comunidad Ovejería del Ayllu Sulka Jilticani de la Provincia Alonso de Ibáñez del Departamento de Potosí y la Compañía Minera Malku Khota SA., March 29, 2008; C-187, Acta de Cumplimiento entre la comunidad Jantapalka de la Provincia Alonso de Ibáñez del Departamento de Potosí y la Compañía Minera Malku Khota S.A., October 20, 2007.

⁷² C-194, SASC, *Operations Report* - March 2012.

⁷³ Claimant's Reply Memorial, paras. 22, 34. See Transcript of the Hearing, Day 1, 24:12-13 (English).

⁷⁴ Claimant's Reply Memorial, para. 34.

⁷⁵ Claimant's Reply Memorial, paras. 34-37.

⁷⁶ C-139, SASC & Cumbre del Sajama S.A., Informe Final, "Conociendo la Minería," 2008.

⁷⁷ C-165, Cumbre del Sajama S.A., Talleres "Una Exploración Minera en Marcha Hacia el Futuro", February 2010.

- protect the environment;⁷⁸ and (iv) Identifying the communities' needs and potential projects to develop.⁷⁹ The Claimant indicates that CMMK also organized other additional workshops.⁸⁰
- 109. At the beginning of 2009, SASC hired *Business for Social Responsibility* ("**BSR**"), in order to evaluate its public relations programme and to support the Company at implementing programmes in the communities in the area of influence of the Project.⁸¹
- 110. On May 16, 2009, in a meeting between Mr. Angulo and the Kalachaca community, the community members would have proposed the creation of a regional commission to represent the different *ayllus* in the area of influence to communicate with CMMK as one entity. The Claimant indicates that this proposal was a forerunner to the creation of COTOA-6A. 82
- 111. In May 2009, BSR issued a report evaluating the risks and social opportunities of the Project. 83

 The report identified some shortcomings in CMMK's programmes and proposed guidelines to remedy them. 84

Events in 2010

112. In 2010, with the expansion of the exploration's and drilling's programmes, CMMK hired local members to work on site performing drilling activities. 85

- 113. On February 6, 2010, a trade union to which some community members belonged to, reported environmental pollution in the communities' sacred places caused by CMMK's activities.⁸⁶
- 114. On December 11, 2010, the Ayllus Sullka Jilatikani, Takahuani, Urinsaya y Samka approved a resolution vote indicating that CMMK should cease its mining activities, because, among other

⁷⁸ C-166, SASC & Cumbre del Sajama S.A., Talleres "Conociendo y Cuidando Nuestro Medio Ambiente Comunitario", May 2009

⁷⁹ C-167, Cumbre del Sajama, Informe Taller "Identificación y Priorización de Demandas / Proyectos de Desarrollo Comunitario", 2011.

⁸⁰ Claimant's Reply Memorial, para. 38. See C-168, Memorándum de Carmen Huanca a Felipe Malbran, *Informe correspondiente al mes de abril de 2010*, April 30, 2010.

⁸¹ Claimant's Reply Memorial, paras. 22, 34. See Transcript of the Hearing, Day 1, 24:13-18 (English).

⁸² Claimant's Reply Memorial, para. 33; C-155, Memorándum de Santiago Angulo a Felipe Malbran, Informe Mensual Proyecto Malku Khota, May 2009.

⁸³ C-154, BSR, Social Risks and Opportunities for South American Silver Corporation's Malku Khota Project in Potosí, May 2009.

⁸⁴ See, for example, C-154, BSR, Social Risks and Opportunities for South American Silver Corporation's Malku Khota Project in Potosí, May 2009, pp. 8, 15-16, 22-23.

⁸⁵ Claimant's Reply Memorial, para. 55. See C-195, Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, May 2010; C-196, Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, June 2010; C-197, Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, July 2010; C-198, Fernando Cáceres, Informe Mensual Proyecto Minero Malku Khota, August 2010.

⁸⁶ See R-54, Resolution of the First Section of the Union Central of the Indigenous Peoples Workers of the San Pedro de Buenavista de Potosí dated February 6, 2010.

reasons, it had committed abuse of authority, contaminated, disrespected the indigenous authorities, deceived, threatened community members and it was responsible for the rape of women from the community. ⁸⁷

- 115. On December 19, 2010, a resolution of the Town Hall (*Cabildo*) of the Ayllus Sullka Jilatikani, Takahuani, Urinsaya and Samka was passed, which stated, *inter alia*, that CMMK's presence was illegal and it had violated the collective rights of the Indigenous Communities, that it would have had engaged in abuses, rapes and threats, and created division between the communities.⁸⁸
- 116. On December 21, 2010, CMMK requested by letter, the Government of Potosí's intervention in regards to the resolutions. 89 The Claimant maintains that Governor Gonzales did not answer to the letter.
- 117. On December 22, 2010, CMMK's activities were suspended temporarily. 90
- 118. On December 27, 2010, the Ayllu Jatun Urinsaya declared that *ayllu* authorities had been forced to sign the resolutions and also asked the regional and municipal Governments to take note of the situation.⁹¹ A similar communication was sent on January 7, 2011 from Ayllu Qullana.⁹²

Events in 2011

- 119. Since the beginning of 2011 and by CMMK's request, officials from the Government of Potosí visited the Project's zone to assess the seriousness of the conflict, as well as, possible alternatives for a solution.⁹³
- 120. On January 11, 2011, representatives of the Government of Potosí participated in a meeting called by the *Federación de Ayllus Originarios Indígenas del Norte de Potosí* ("**FAOI-NP**") and Mr. Fitch informed SASC's directors that the Government continued to support the Company in its efforts to resolve the problem.⁹⁴

⁸⁷ R-46, Resolution vote of the Ayllus Sullka Jilaticani, Takahuani, Urinsaya and Samka dated December 11, 2010.

⁸⁸ R-49, Resolution of the Town Hall of the Ayllus Sullka Jilatikani, Tacahuani, Urinsaya and Samka dated December 19, 2010.

 $^{^{89}}$ R-55, Letter of Xavier Gonzales Yutronic to the Governor of Potosí dated December 21, 2010. See Transcript of the Hearing, Day 1, 46:8-16 (English); 209:13-2010:1 (Spanish); 219:17-22 (Spanish).

⁹⁰ Claimant's Reply Memorial, para. 89.

⁹¹ C-227, Statement issued by the authorities of Ayllu Jatun Urinsaya on December 27, 2010 rejecting CONAMAQ and FAOI's Resolutions of December 11 and 19, 2010.

⁹² C-228, Statement issued by Ayllu Qullana, January 7, 2011.

⁹³ R-55, Letter of Xavier Gonzales Yutronic to the Governor of Potosí dated December 21, 2010, p. 4; RWS-1, Gob. Gonzales' First Witness Statement, para. 20.

⁹⁴ Claimant's Rejoinder Memorial on Jurisdiction, para. 116; R-170, SASC Board Minute dated January 12, 2011, p. 1.

- 121. On the same day, the FAOI-NP passed a resolution stating CMMK's presence was illegal and it had violated the community rights of the Indigenous Communities and it also had committed several other abuses.⁹⁵
- 122. On January 26, 2011, CMMK requested the Mayor and the councilmen of Sacaca to: (a) mediate in the controversy arising with the Ayllus Sullka-Jilatikani and Tacahuani in order to find a prompt solution, since they had the support of Ayllus Urinsaya and Samca in the area; (b) to enforce the State's presence and the legal order that would guarantee the exploration activities of the owners of the mining concessions; and (c) allow CMMK to restart and continue with its mining activities in the mining concessions area, restoring its peaceful possession and the full exercise of its right to work. ⁹⁶ Additionally, it wrote to the Ministries of Presidency, and Mining and Metallurgy.
- 123. On January 31, 2011, a similar communication was sent to the Minister of Mining and Metallurgy and to the Vice-Minister of Social Movements and Civil Society of the Ministry of Mining.⁹⁷
- 124. By letter dated February 10, 2011, the Vice-Minister of Social Movements and Civil Society provided CMMK with a legal opinion that it was not within the Vice-Minister's competence to grant CMMK's request ("no es competencia del [Viceministro], dar curso favorable al petitorio efectuado por el representante de [CMMK]"). 98
- 125. On February 15, 2011, the Ayllu Sullka Jilakitani issued a resolution reiterating that CMMK should leave definitively, as it had caused violence, political divisions in the organization, abuses and rapes to women (whose name were included), it also did not consult with the *ayllus* and it was destroying "Mother Earth". ⁹⁹
- 126. Regarding the women who would have been victims of sexual violence, SAS claimed that it was "only aware of incidents involving four of the eight women listed in the February 11, 2011 resolution" and that, based on the information that was given to CMMK, these four cases were consensual relationships, with employees of the Bolivian contractors and with an employee of an electricity company. ¹⁰⁰ According to the Claimant, in one of the cases related to a CMMK's

⁹⁵ R-50, Resolution of FAOI-NP dated January 11, 2011.

⁹⁶ C-273, Letter from Xavier Gonzales Yutronic to the Mayor and the Councilman of the Municipality of Sacaca of January 26, 2011.

⁹⁷ C-229, Letter from Xavier Gonzales to Vice-Minister of Social Movements and Civil Society of the Ministry of Mines, received by the Ministry, Jan. 31, 2011. See Transcript of the Hearing, Day 1, 46:20-25 (English).

⁹⁸ C-230, Official Communication from Vice-Minister of Social Movements and Civil Society of the Ministry of Mines to CMMK dated February 10, 2011 and Legal Opinion issued on February 3, 2011 by the Vice Ministry's Head of Strategic Alliance, Mr. Alberto García Sandoval, p. 6.

⁹⁹ R-51, Resolution of the Ayllu Sullka Jilatikani dated February 15, 2011.

¹⁰⁰ Claimant's Reply Memorial, para. 126.

contractor's employees, they were having an extramarital affair which resulted in the woman getting pregnant. ¹⁰¹ In that occasion, the Claimant affirms that it reached out to the contractor's manager in order to address the situation. It claims that the employee was fired and that a written compensation agreement resolved the situation. ¹⁰²

- 127. On February 28, 2011, the FAOI-NP passed a resolution in similar terms to the resolution of January 11, 2011. 103
- 128. In regards to CMMK's communication dated January 31, 2011, on March 16, 2011, the Ministry of Mining and Metallurgy sent CMMK a report written by its Public Consultation and Citizen Participation Unit, in relation to the resolutions of FAOI-NP and of the *Consejo Nacional de Ayllus y Markas del Qullasuyu* ("CONAMAQ") dated December 19, 2010 and January 11, 2011. ¹⁰⁴
- 129. As of April 2011, Jim Mallory became SASC's Operations and Social Responsibility Vice-President¹⁰⁵ and he increased the Project's area of influence from 2.5 to 15 km to include all six *ayllus* communities.¹⁰⁶
- 130. According to the Claimant, "Jim Mallory presented the Company's community relations program in May 2011 to the Communities and to the Director of Public Consultation of the Ministry of Mining and Metallurgy, Oscar Iturri". ¹⁰⁷
- 131. On May 1, 2011, the Ayllu Sullka Jilatikani wrote to President Morales claiming that it had decided to not allow any companies, to perform any mining activities in their ancestral territory whatever the property title. 108
- 132. On May 10, 2011, officials from the Government of Potosí visited the new area and met with the community members, who stated that they would not admit CMMK as it was contaminating.¹⁰⁹

¹⁰¹ See also RWS-3, Chajmi's Witness Statement, para. 16.

¹⁰² Claimant's Reply Memorial, para. 127 (footnotes omitted). See CWS-9, Malbran's Second Witness Statement, para. 31; CWS-7, Angulo's Second Witness Statement, para. 51; C-237, Carta de Entendimiento entre Alberto Mamani Ramos, Santusa Gabriel Chambi de Mendoza y Maximo Mendoza Chiri, March 19, 2008.

¹⁰³ R-52, Resolution of FAOI-NP dated February 28, 2011.

¹⁰⁴ C-231, Official Communication from the office of the Ministry of Mines and Metallurgy to CMMK dated March 16, 2011 and Report issued on February 11, 2011 by Mr. Oscar Iturri, Responsible of the Public Consultation and Citizen Participation Unit.

¹⁰⁵ CWS-3, Mallory's First Witness Statement, para. 1.

¹⁰⁶ CWS-3, Mallory's First Witness Statement, para. 11; Claimant's Reply Memorial, paras. 69-72.

¹⁰⁷ See Transcript of the Hearing, Day 1, 34:7-10 (English).

¹⁰⁸ R-60, Letter from the Ayllu Sullka Jilatikani to the President of the Republic dated May 1, 2011. See also R-61, Letter from Ayllu Sullka Jilatikani to the Ministry of Mining and Metallurgy dated May 1, 2011.

¹⁰⁹ R-59, Minutes of the visit of the Department Office of Mother Earth to the Mallku Khota Community dated May 10, 2011.

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- 134. During 2011, CMMK negotiated Reciprocal Cooperation Agreements ("RCA"), signing the first one with Ayllu Jatun Urinsaya on July 3, 2011¹¹¹ and other four before September of the same year. ¹¹² In September 2011, the Company hired land developers as full-time employees in each one of the six *ayllus*. ¹¹³ In the RCA, the five *ayllus* expressed their support for the resumption of the Project and CMMK made commitments in human resources training, shift work, support in basic infrastructure projects, health and livestock, environmental training and support in education. ¹¹⁴
- On July 23, 2011, a meeting between CMMK, the Indigenous Communities and former Governor Gonzales took place in Toro Toro. The minutes of the meeting reflect two proposals: (i) the establishment of an interinstitutional commission with the affected Indigenous Communities, the local, regional and national government and CMMK; and (ii) to form a corporation with Bolivia's participation. According to Governor Gonzales, the second proposal was the only one that had a partial acceptance by the Kalachaca and Malku Khota communities ("contó con una aceptación parcial de las Comunidades de Calchaca [sic] y Mallku Khota"), the main objectors. At the meeting, it was decided to hold a second meeting.
- 136. On August 31, 2011, the second socialization meeting took place in Toro Toro. 119 The Governor was represented by the Departamental Secretaries of Mining and Metallurgy, who prepared a

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The Respondent claims that Witness X's arrival allowed to confirm the poor management of CMMK's public relations. See R-247, E-mail from Witness X to Fernando Cáceres of October 12, 2011; R-248, E-mail from Witness X to CMMK's board directors dated December 7, 2011. See also Transcript of the Hearing, Day 1, 213:11 – 2014:23 (Spanish).

¹¹¹ C-206, Reciprocal Cooperation Agreement ("RCA") between Ayllu Jatun Urinsaya and CMMK, July 3, 2011.

Claimant's Reply Memorial, paras. 44, 62-64. See C-207, RCA between Ayllu Samca and CMMK, July 30, 2011; C-208, RCA between Ayllu Sulka Jilatikani and CMMK, August 29, 2011; C-209, RCA between Ayllu Qullana and CMMK, August 10, 2011; C-210, RCA between Ayllu Tacahuani and CMMK, August 21, 2011. See also Transcript of the Hearing, Day 1 31:8 – 32:2 (English).

¹¹³ Claimant's Reply Memorial, para. 67; C-211, List of territorial promoters hired as of September 2011.

¹¹⁴ See clause "Purpose of the Agreement" ("Objetivos del Convenio") of the RCA.

¹¹⁵ Statement of Claim, para. 59; Counter-Memorial, para. 131; Respondent's Rejoinder, paras. 122-130. See Transcript of the Hearing, Day 1, 220:4-7 (Spanish).

¹¹⁶ R-32, Minutes of the Project outreach meeting, July 23, 2011, pp. 5, 8.

¹¹⁷ RWS-1, Gob. Gonzales' First Witness Statement, para. 32.

¹¹⁸ Respondent's Rejoinder, para. 130; Claimant's Reply Memorial, para. 105.

 $^{^{119}}$ Claimant's Reply Memorial, paras. 105-107; Respondent's Rejoinder, paras. 131-133. See Transcript of the Hearing, Day 1, 34:10-14, (English); 220:20-220:23 (Spanish). See R-63, Report on the second outreach meeting for the Malku Khota Project, September 6, 2011.

report of the meeting. ¹²⁰ The Government of Potosí proposed meetings with smaller delegations in order to reconcile. ¹²¹

- 137. On September 25, 2011, a council meeting (*cabildo*) convened by FAOI-NP took place. ¹²² The Mining and Development Director for the Government of Potosí drafted a report of the meeting in which he included the complaints of the Indigenous Communities before the FAOI-NP and the CONAMAQ in relation to CMMK's actions and its relation with the Indigenous Communities. ¹²³
- 138. At the beginning of October 2011, COTOA-6A appears as a new indigenous organization favorable to the Project that tries to make contact with the Government.¹²⁴ The Parties dispute the legitimacy of the organization.¹²⁵
- 139. On November 17, 2011, another council meeting (*cabildo*) took place. ¹²⁶ The Parties differ on the representativeness of the council meeting and thus do not ascribe the same importance to the lack of participation of Malku Khota and Kalachaca in the council meeting and of opposition to the Project. ¹²⁷ This council meeting was presided by Vice-Minister for the Coordination of Social Movements and Civil Society, who requested the former Governor to coordinate the meeting with the leaders of the Malku Khota and Kalachaca communities. ¹²⁸ The minutes were notarized. ¹²⁹
- 140. On November 24, 2011, a meeting took place between COTOA-6A, the Vice-Minister for the Coordination of Social Movements and Civil Society and the Vice-Minister of Mining Policy. At the meeting, COTOA-6A expressed its support to the resumption of the Project and the Vice-

¹²⁰ R-63, Report on the second outreach meeting for the Malku Khota Project, September 6, 2011.

¹²¹ Claimant's Reply Memorial, para. 107; Respondent's Rejoinder, para. 133. See Transcript of the Hearing, Day 1, 221:3 – 221:5 (Spanish).

¹²² R-64, Summon to the Town Hall dated September 25, 2011.

¹²³ R-65, Minutes and report of the Cabildo dated September 25, 2011.

¹²⁴ C-233, Letter form COTOA-6A to President Evo Morales, Oct. 10, 2011; C-234, Letter form COTOA-6A to the Ministry of Mines, Oct. 10, 2011; R-66, Minutes of the meeting in the Government Palace in La Paz with COTOA-6 dated November 24, 2011.

¹²⁵ See, for example, Counter-Memorial, paras. 124-126; Respondent's Rejoinder, para. 104; Claimant's Reply Memorial, paras. 94-97.

¹²⁶ Claimant's Reply Memorial, paras. 107-108; Counter-Memorial, para. 134.

¹²⁷ Claimant's Reply Memorial, para. 109; Respondent's Rejoinder, para. 137. While the Claimant emphasizes in the existence of an overwhelming support ("existía un apoyo abrumador al Proyecto", see C-68, Meetings of the Minutes of the meeting between COTOA and the Ministry of Mining and Metallurgy, dated November 17, 2011), the Respondent stresses the fact that the main objectors, the communities Malku Khota and Kalachaca, and who can find the Project in its territory, did not participate in this meeting (see RWS-4, Gob. Gonzales' Second Witness Statement, para. 34; RWS-2, Minister Navarro's Witness Statement, paras. 33-34). See Transcript of the Hearing, Day 1, 218:18-25 (Spanish); 221:20 – 222:15 (Spanish); 48:7-12 (English).

¹²⁸ Claimant's Reply Memorial, para. 109; Respondent's Rejoinder, para. 138; R-133, Informe sobre el cabildo, dated November 21, 2011. See also R-68, Letter of the Vice-minister off Social Movement Coordination to the Governor of Potosí dated November 28, 2011.

¹²⁹ C-68, Meetings of the Minutes of the meeting between COTOA and the Ministry of Mining and Metallurgy, dated November 17, 2011.

Minister proposed that the Minister of Mining and the Government would call the two opposing communities in order to achieve conciliation and consensus ("con el fin de conciliación y consenso"). ¹³⁰ The Claimant points out that in the minutes of the meeting it says that in FAOI-NP's opinion the inquiry should only be made with the six ayllus ("en el punto de la opinión de la FAOINP con respecto a la consulta solo se debe realizar a los seis Ayllus la dicha consulta"). ¹³¹

- 141. On December 13, 2011, in a Government Council resolution, CONAMAQ reported and demanded that the Company cease its divisive activities ("deponer las acciones divisionistas a la empresa Mallku Qota"). 132
- 142. On December 15, 2011, a briefing took place in La Paz convened by the Vice-Minister of Productive Development, and chaired by the Vice-Minister of Mining Policy, the Director of Public Inquiry and the Director of Environment of the Minister of Mining and Metallurgy. ¹³³ Although there were representatives of the Indigenous Communities, representatives of the Malku Khota and Kalachaca communities did not attend. ¹³⁴

Events in 2012

143. At the beginning of January 2012, CMMK's officials held a meeting in La Paz. According to Witness X's witness statement, the Respondent contends that in that meeting the existence of two plans was exposed: sell the exploration information to another mining company ('Plan A') or provoke the expropriation of the investment ('Plan B'). The Claimant denies the existence of Plan B, or even the discussion of such plans but rather asserts that the meeting concerned practical aspects of the Project. 136

¹³⁰ R-66, Minutes of the meeting in the Government Palace in La Paz with COTOA-6 dated November 24, 2011. See Transcript of the Hearing, Day 1, 38:17 – 39:4, 48:22 – 49:1 (English); Day 9, 1661:1 – 1661:3, 1670:5-23 (English). To confirm that Minister Navarro gave such instructions, Transcript of the Hearing, Day 3, 742:16:21 (Spanish); to confirm that the Governor received them, see Transcript of the Hearing, Day 4, 845:9 – 846:5 (Spanish).

¹³¹ R-66, Minutes of the meeting in the Government Palace in La Paz with COTOA-6 dated November 24, 2011. See also R-261, E-mail from Witness X to CMMK, November 25, 2011.

¹³² R-71, Resolution of the Government Council of CONAMAQ dated December 13, 2011.

¹³³ Claimant's Reply Memorial, para. 110; Respondent's Rejoinder, para. 138.

¹³⁴ Respondent's Rejoinder, para. 138.

¹³⁵ RWS-7, Witness X's Witness Statement, paras. 23, 35. See Transcript of the Hearing, Day 1, 174:19 – 175:16 (Spanish).

¹³⁶ Claimant's Rejoinder Memorial on Jurisdiction, paras. 48-52; CWS-11, Mallory's Third Witness Statement, paras. 17-18; CWS-12, Gonzales Yutronic's Third Witness Statement, para. 22. See Transcript of the Hearing, Day 1 58:23 – 59:21 (English). The Claimant states that the best summary of the Company's plans can be found in the corporate report of 2011, published in 2012 (C-300, South American Silver Corp., Corporate Report 2011, May 2, 2012). See also C-18, Letter from Felipe Malbran and Xavier Gonzales to Mario V. Iporre, July 21, 2012; C-133, SGS Canada Inc., An Investigation into Metal Recovery from Malku Khota Leach Liquors, August 19, 2013; C-134, SGS Canada Inc., An Investigation into Standard Soak Tests for Silver and Indium Extraction from the Malku Khota Deposit Samples 11-6 through 11-19, July 16, 2012.

- 144. During the first half of 2012, the Indigenous Communities participated in several meetings (for example, on February 14 and 16, 2012, March 28, 2012 and May 28, 2012);¹³⁷ the Parties do not agree on the description of the meetings. ¹³⁸ While the Claimant states that these meetings "confirm the Government's strategy to seize control of the Malku Khota Project", ¹³⁹ the Respondent contends that they "show that, in spite of the increasing tensions caused by CMMK and COTOA-6A's actions, the Departmental Government continued having the intention of creating scenarios for dialogue". ¹⁴⁰
- 145. On February 1, 2012, the authorities of the Ayllu Sullka Jilatikani requested CONAMAQ and FAOI-NP to intervene to decide the existence of false leaders ("falsos líderes [sic]") regarding the CMMK.¹⁴¹
- 146. On February 22, 2012, the Company requested help from the Government, reporting illegal mining in the area of the Project. According to the Claimant, the Government did not provide any significant support. 143
- 147. On April 1, 2012, the community members supporting CMMK abducted Benedicto Gabriel, another community member who was trying to call for a meeting in Malku Khota in order to support the creation of a cooperative. ¹⁴⁴ On the same day, members of the Malku Khota community took Saúl Reque, Coordinator of Community Relations, hostage. ¹⁴⁵ Mr. Reque was released in the morning of April 2. ¹⁴⁶ Benedicto Gabriel was released on April 3. ¹⁴⁷

¹³⁷ C-15, Minutes of Meeting between Communities and Government Officials, May 28, 2012.

¹³⁸ Claimant's Reply Memorial, para. 111; Respondent's Rejoinder, para. 139.

¹³⁹ Claimant's Reply Memorial, para. 111.

¹⁴⁰ Respondent's Rejoinder, para. 139.

¹⁴¹ R-72. Letter from the *ayllu* of Sullka Jilatikani to FAOI-NP. February 1, 2012.

¹⁴² C-70, Letter from Jim Mallory and Xavier Gonzales to Governor Felix Gonzales, Feb. 22, 2012. See also the report on illegal mining in the area in C-46, Letter from the ayllu of Sullka Jilatokani to the Mayor of Sacaca requesting an "Ordenanza Municipal," March 16, 2012, and C-48, Vote by the ayllus communities, May 27, 2012. See Transcript of the Hearing, Day 1, 49:2-11 (English).

¹⁴³ Claimant's Reply Memorial, para. 83. See Transcript of the Hearing, Day 1, 49:12-15 (English).

¹⁴⁴ Claimant's Reply Memorial, para. 133; Respondent's Rejoinder, para. 149; R-70, Minutes of the statements of abuse suffered by members of the Indigenous Peoples, signing box. To see the support to Andrés Chajmi's idea for a cooperative, C-169, E-mail from S. Angulo to F. Malbran, Dec. 11, 2007; C-216, E-mail from S. Angulo to X. Gonzales, Mar. 16, 2012. See also Transcript of the Hearing, Day 1, 226:2-8 (Spanish); Day 4, 922:4-22 (Spanish).

¹⁴⁵ CWS-10, Mallory's Second Witness Statement, para. 42.

¹⁴⁶ CWS-10, Mallory's Second Witness Statement, para. 43.

¹⁴⁷ R-70, Minutes of the statements of abuse suffered by members of the Indigenous Peoples, signing box.

- 148. On April 11, 2012, Mr. Xavier Gonzales, General Manager of CMMK, brought a criminal action against the persons that Mr. Reque identified as his captors, on behalf and at the request of Mr. Reque. 148 The case was closed on February 28, 2014. 149
- 149. On April 18, 2012, a meeting took place between the COTOA-6A and the Director of the Public Consultation and Citizen Participation Unit of the Ministry of Mining and Metallurgy. In the minutes of the meeting, it was recorded that the aim of the meeting was to discuss issues related to the process of public consultation. ¹⁵⁰
- 150. In the early hours of May 5, 2012, community members and the police violently clashed in the area of the Project; two policemen were detained. On the same day, officials of CMMK met the Ministry of Mining and Metallurgy. At the meeting, Mr. Gonzales Yutronic rejected the proposal of giving the exploration a three-month pause in light of the circumstances. According to the Claimant, the tensions intensified on May 6, 2012, when Malku Khota community members attacked a drilling rig hired by the Company.
- 151. On May 9, 2012, an agreement between the Government of Potosí and the community members was signed ("**Agreement with the Government**"), which facilitated the release of the policemen by the community members and called for a meeting in Acasio on May 18, 2012.¹⁵⁴
- 152. On May 18, 2012, when the meeting was to be held in Acasio, violent clashes took place. The Respondent blames CMMK for the clashes and alleges that the Claimant financially supported the transport of a great number of community members affiliated to COTOA-6A. The Claimant contends that those who incited the violence were Malku Khota community members, including illegal mine workers, as well as outsiders, while CMMK had always acted peacefully.

¹⁴⁸ Claimant's Reply Memorial, para. 135; CWS-8, Gonzales Yutronic's Second Witness Statement, para. 47.

¹⁴⁹ R-75, Resolution on file for the complaint of Xavier Gonzales against members of the Indigenous Peoples dated February 28, 2014..

¹⁵⁰ C-314, Minutes of Meeting between Officials of the Ministry of Mines, Oscar Iturri and Emil Balcázar, with the ayllus of Alonso de Ibánez Province, April 18, 2012.

¹⁵¹ Respondent's Rejoinder, para. 157; R-78, News release, El Potosí, *Confirmation of a hostage taking in Mallku Khota*, May 5, 2012; R-76, Complaint filed by the Indigenous Communities regarding police intervention, May 8, 2012. See Transcript of the Hearing, Day 1, 53:3-4 (English); 229:19 – 229:25 (Spanish).

¹⁵² Respondent's Rejoinder, para. 158; R-265, E-mail from Witness X to Jim Mallory of May 5, 2012.

¹⁵³ Statement of Claim, para. 67.

¹⁵⁴ C-51, Minutes of Meeting between the Government of Potosi and Community Members, May 9, 2012.

¹⁵⁵ R-174, Noticias Fides, *Confrontations in Mallku Qhuta*, video published May 18, 2012; R-80, Press release, *Pelea por Mallku Khota deja 10 heridos y 12 desaparecidos* (Fight over Mallku Khota results in 10 wounded and 12 missing) dated May 19, 2012.

¹⁵⁶ R-79, Payment receipts for the mobilization of communities to the meeting in Acasio dated May 9 and 10, 2012. See Transcript of the Hearing, Day 1, 232:6 – 233:23 (Spanish).

¹⁵⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 33; C-316, Report "Situación de Conflicto Malku Khota - Informe de Acontecimientos" (Conflict situation in Malku Khota – Report on the events), prepared by Witness X, May 19, 2012. See also

- 153. On May 21, 2012, the Kuraka Cancio Rojas was arrested for allegedly participating in the clashes of May 18. 158 At the time of his arrest, the Kuraka would have been detained by COTOA-6A community members in La Paz. 159
- 154. On May 25, 2012, CONAMAQ called for a march by community members that reached La Paz on June 7, where forceful riots occurred. 160
- 155. On May 28, 2012, a meeting was called by the Government of Potosí and the Ministry of Mining and Metallurgy in which the communities demonstrated strong great support for the Project. The communities who opposed the Project did not attend the meeting.
- 156. On June 8, 2012, what the Claimant calls a "gran cabildo histórico" took place, in which 800 families of 42 Indigenous Communities would have participated. 161
- 157. On June 12, 2012, the objectors to the Project blocked the access road to the Project area and declared the place a "red zone" ("zona roja"), forbidding the access to CMMK employees and to those supporting the Project in the area. ¹⁶²
- 158. On June 13, 2012, the case against Kuraka Cancio Rojas was dismissed for insufficient evidence ("en razón a que a la fecha del pronunciamiento del presente requerimiento las pruebas son insuficientes para fundamentar una acusación"). 163
- 159. On June 27, 2012, the Ministry of Mining and Metallurgy called for a meeting in Cochabamba for July 2, with the objective of finding a final solution to the conflict between the community members who agree and disagree on the Project developed by the Malku Khota Mining Company ("encontrar definitivamente una solución al conflicto suscitado entre comunarios que están de

R-255, E-mail from Witness X to CMMK and SASC, May 6, 2012; See Transcript of the Hearing, Day 1, 53:25 - 55:19, 1667:14 - 1668:3 (English).

¹⁵⁸ Respondent's Rejoinder, para. 171; R-83, Press release, El Potosí, *An Indigenous leader is accused on eight counts for the Mallku Khota case* dated May 23, 2012.

¹⁵⁹ RWS-7, Witness X's Witness Statement, para. 32; R-257, Chain of responses in the e-mail from Witness X to executives of CMMK and SASC of May 26, 2012; R-247, E-mail from Witness X to Fernando Cáceres of October 12, 2011. See Transcript of the Hearing, Day 1, 170:1-16 (Spanish).

¹⁶⁰ R-86, Interview to Félix Becerra, CONAMAQ member, video, May 2012; R-85, Press release, Boris Bernal Mansilla, *The Mallku Khota demonstration arrives this Thursday to La Paz and they will not leave until their demands are met*, dated June 7, 2012; R-175, Página Siete, *Comunarios de Mallku Khota marcharán el lunes pidiendo la liberación de Cancio Rojas*, video published on May 24, 2012; R-176, Página Siete, *Community Members of Mallku Khota will protest Monday requesting the freedom of Cancio Rojas*, video published on May 24, 2012; R-89, CF Noticias, *Indigenous Peoples of Mallku Khota assaulted the policemen in La Paz*, video, on June 8, 2012.

¹⁶¹ Statement of Claim, para. 77.

¹⁶² C-55, Comunarios de Malku Khota toman un campamento minero, Opinion.com.bo, June 13, 2012; C-56, Comunarios toman un campamento minero, La Razón, June 13, 2012.

¹⁶³ R-84, The not guilty resolution relating to the complaint submitted against Cancio Rojas dated June 13, 2012.

acuerdo y desacuerdo con la actividad minera que desarrolla actualmente la Compañía Minera Malku Khota"). 164

- 160. On June 28, 2012, Mr. Agustín Cáceres and Mr. Fernando Fernández, both CMMK officials, were abducted by the Indigenous Communities. ¹⁶⁵ The Respondent contends that at the time of the event they were trying to infiltrate the Indigenous Communities' meetings, ¹⁶⁶ while the Claimant denies those allegations and explains that they were in the area of the Project gathering information and taking pictures of the environmental contamination caused by the illegal mining ("recolecta[ndo] información y toma[ndo] fotografías de la contaminación ambiental provocada por las actividades de minería ilegal"). ¹⁶⁷
- 161. On July 2, 2012, the objectors to the Project looted one of CMMK's drillings camps. ¹⁶⁸ On the same day, the Ministry of Mining and Metallurgy had called for a meeting in which the opposing community members refused to participate at the last minute. ¹⁶⁹
- 162. On July 5 and 6, 2012 the police intervened in the Malku Khota area. This intervention triggered violent clashes in which Mr. José Mamani, a Malku Khota community member, died and 13 persons were injured. ¹⁷⁰ In addition, three policemen were abducted and physically assaulted by the protestors. ¹⁷¹ The death of said community member led to the intervention of an interinstitutional commission of the Government which had been established in Chiro Qh'asa since July 4. ¹⁷²
- 163. On July 7, 2012, the interinstitutional commission of the Government established in Chiro Qh'asa and the Indigenous Communities came to an agreement to pacify the area. On July 8, 2012, the

¹⁶⁴ R-92, Summon from the Ministry of Mining and Metallurgy dated June 27, 2012.

 $^{^{165}}$ C-241, Memorándum de Augustín Cárdenas y Fernando Fernández a Fernando Cáceres, *Informe Incidente del 28 de junio 2012*, July 25, 2012.

¹⁶⁶ Counter-Memorial, para, 168; R-17, Information and Documentation Centre of Bolivia, *Mallku Khota, Mining Land and Territory* of November, 2012, p. 4. See also Claimant's Rejoinder Memorial on Jurisdiction, para. 183. See Transcript of the Hearing, Day 1, 238:25 – 239:16 (Spanish).

¹⁶⁷ Claimant's Reply Memorial, para. 140; Claimant's Rejoinder Memorial on Jurisdiction, para. 45; C-241, Memorándum de Augustín Cárdenas y Fernando Fernandez a Fernando Cáceres, *Informe Incidente del 28 de junio 2012*, July 25, 2012.

¹⁶⁸ C-60, Compañia minera se pronuncia, El Diario, July 4, 2012.

¹⁶⁹ R-93, Reply by the Indigenous Peoples to the Ministry of Mining and Metallurgy and to the Governor of Potosí dated July 1, 2012.

¹⁷⁰ See R-96, Noticias PAT, *1 muerto 8 heridos tras enfrentamiento en Mallku Khota (1 casualty, 8 wounded after clashes in Mallku Khota)*, video; R-97, Annual report by the United Nations High Commissioner for Human Rights about his activities in the Plurinational State of Bolivia in 2012, para. 67.

¹⁷¹ R-97, Annual report by the United Nations High Commissioner for Human Rights about his activities in the Plurinational State of Bolivia in 2012, para. 67.

¹⁷² Respondent's Reply, para. 171; Respondent's Rejoinder, para. 178; R-95, Press release, El Potosí, *Governmental committee will establish dialogue in the Chiro Kasha area* dated July 5, 2012. See Transcript of the Hearing, Day 1, 240:17-25 (Spanish).

corresponding agreement (the "**Memorandum of Understanding**") was signed, which reflected an agreement to annul and revert the Mining Concessions. ¹⁷³

The Reversion

- 164. The Memorandum of Understanding was made public on July 8, 2012. 174
- 165. The Memorandum of Understanding was endorsed on July 10, 2012, with the following points:

"A legal-technical committee will be constituted to draft the Supreme Decree for the reversal of all mining concessions registered in the name of Compañía Minera Malku Khota S.A. to the State; said committee will be made up of representatives of both sectors, representatives of the National Government, and representatives of the Government of Potosí.

All mineral exploration, prospecting and all forms of exploitation activities in this mineral field shall be suspended.

The State shall take over the entire production chain at the Mallku Qhota Mining Center.

Peaceful cohabitation, social peace, free transit between all communities, visitors and residents in the region are hereby guaranteed. Moreover, illegitimately occupied dwellings shall be returned to their lawful owners.

The Office of the Prosecutor shall, considering its specific duties, perform all relevant investigations on the events that took place in this region.

The prompt drafting and enactment of the Mining Law shall be promoted". 175

- 166. On July 14, 2012, Mr. Malbran met with COMIBOL's President, who would have expressed his surprise at the decision of the Bolivian President, would have suggested that it may be mere threats and would have reiterated the possibility of establishing an association between the Company, COMIBOL and the Indigenous Communities.¹⁷⁶
- 167. On July 21, 2012, Mr. Malbran and Mr. Gonzales requested a meeting with Minister Virreira on behalf of CMMK allegedly in an attempt to prevent the nationalization ("en un intento por impedir la nacionalización"). 177

¹⁷³ C-16, Memorandum of Understanding July 7, 2012.

¹⁷⁴ C-61, *Morales confirma nacionalización de Malku Khota* (Morales confirms nationalization of Malku Khota), Agencia Boliviana de Información, July 8, 2012; C-62, *Gobierno firma acuerdo con dirigentes de Malku Khota y los últimos tres rehenes son liberados*, La Razón, July 8, 2012.

¹⁷⁵ C-17, Agreement, July 10, 2012.

¹⁷⁶ CWS-2, Malbran's First Witness Statement, para. 63.

¹⁷⁷ Statement of Claim, para. 100; C-18, Letter from Felipe Malbran and Xavier Gonzales to Mario V. Iporre, July 21, 2012.

- 168. On July 31, 2012, Mr. Fitch and Mr. Johnson wrote a letter from SAS to the Vice-President of Bolivia requesting a meeting to discuss potential solutions to the situation ("una reunión para discutir sobre una potencial resolución de la situación"). 178
- 169. On August 1, 2012, Bolivia issued the Supreme Decree No. 1308 (the "Reversal Decree" or the "Reversion"), which the Claimant characterizes as an "expropriation". ¹⁷⁹ The Reversal Decree provides:
 - "Article 1. Effective upon publication of this Presidential Decree, the following Special Transitory mining Authorizations shall revert back to the original ownership of the State: [(b) "Jalsuri," "Alkasi," "Cobra," "Viento," "Takhuani," "Takhaua," "Daniel," "Antacuna," "Norma," And "Silluta," [...]
 - Article 2. I. Corporación Minera de Bolivia COMIBOL shall take over the management and mining development of the [Mining Concessions] [...].
 - Article.3.-I. [...] COMIBOL shall perform the prospecting and exploration activities in coordination with SERGEOTECMIN [National Technical Mining and Geology Service] [...]
 - Article 4.-I. [...] COMIBOL shall hire the services of an independent firm to carry out a valuation of the investments made by [CMMK] [...], within a period not to exceed one hundred and twenty (120) business days.
 - II. Based on the findings of such valuation, COMIBOL shall define the amount and conditions under which the Government of Bolivia shall recognize the investments made by [CMMK] [...]". 180
- 170. On August 8, 2012, the press reported statements from COMIBOL's President, declaring his intention to partner with a foreign mining company to develop the mine in Malku Khota. 181
- 171. By letter dated August 24, 2012, which was received in the offices of CMMK on August 27, Mr. Córdova invited SAS' representatives "to a meeting on Tuesday, August 28, 2012 at 9:00 a.m. in

¹⁷⁸ Statement of Claim, para. 100; C-19, Letter from Ralph G. Fitch and Greg S. Johnson to Álvaro García Linera, July 31,

¹⁷⁹ C-4, Reversal Decree, August 1, 2012. See Transcript of the Hearing, Day 1, 23:11-19, 61:11-16, (English); Day 9, 1650:24-25 (English).

¹⁸⁰ C-4, Reversal Decree, August 1, 2012.

¹⁸¹ Statement of Héctor Córdova reported by the press, see C-65, Comibol busca apoyo técnico para explotar indio, La Prensa, August 8, 2012. See also C-66, Comibol busca que China asuma la exploración en Malku Khota, Pagina Siete, August 12, 2012. SAS sustains that the Tribunal should draw adverse inferences regarding the contacts of Bolivia with Chinese companies, since SAS requested the documents related to them in the exhibition of documents stage and Bolivia answered that there were no documents. See Claimant's Reply Memorial, para. 145; SAS' Post-Hearing Brief, paras. 7, 107, footnote 10; Transcript of the Hearing, Day 3, 699:14 - 700:4 (Spanish); R-177, Letter from COMIBOL to the Attorney General of the State dated May 12, 2015 on categories No. 4, 5 and 6 of the Request of Exhibition of Documents of SAS; Letter from Eduardo Silva Romero and José Manuel García Represa, counsel of Bolivia, to Harry Burnett et al., counsels of SAS, June 5, 2015, Annex 1, 6(6).

order for [CMMK] to hand-over of all relevant documents related to the development of the activities of [Malku Khota's] mining deposit." ¹⁸²

- 172. By letter dated September 4, 2012, SAS apologized for missing the meeting, stating that it was "not practicable for [them] due to the short time frame proposed and the fact that SAS personnel are not resident in La Paz". ¹⁸³ In addition, it requested COMIBOL to organize a meeting on a date in the near future that could be mutually acceptable for both parties in order to discuss the proposal. ¹⁸⁴
- 173. The Claimant contends that COMIBOL never replied to this communication. 185
- 174. On October 22, 2012, SAS submitted its Notice of Dispute.
- 175. On December 9, 2012, COMIBOL published in the press an invitation to submit expressions of interest in order to hire an independent valuation company. ¹⁸⁶ Between December 10 and 12, COMIBOL sent special invitations to nine companies for these to express interest. ¹⁸⁷ Only one company responded to the invitation. ¹⁸⁸
- 176. On February 14, 2013, the Technical and Operations Management of COMIBOL received a new version of the Terms of Reference. After producing an inventory of the assets that CMMK had left in the area, COMIBOL issued a new invitation to receive offers, which was cancelled on March 31, 2013, due to technical errors that came up during the process of reformulating the terms of reference.
- 177. The new terms of reference were sent directly to the companies Mineral Processing S.R.L. and Quality Audit Consultores y Contadores Públicos S.R.L, who submitted their proposals on April 7, 2014. Pollowing the analysis by the proposal evaluation committee, on April 23, 2014, COMIBOL awarded the contract for the independent valuation of the investments to Quality

¹⁸² C-20, Letter from COMIBOL addressed to South American Silver, August 24, 2012.

¹⁸³ C-21, Letter from South American Silver to COMIBOL, September 4, 2012.

¹⁸⁴ C-21, Letter from South American Silver to COMIBOL, September 4, 2012.

¹⁸⁵ Statement of Claim, para. 104.

¹⁸⁶ R-98, Invitation to present interest expression published by COMIBOL in the press on December 9, 2012.

¹⁸⁷ R-99, Invitation to present interest expressions sent by COMIBOL in December 2012.

¹⁸⁸ R-100, Proposals recorded, December 14, 2012.

¹⁸⁹ R-102, Remission report of the corrected reference terms dated February 14, 2013.

¹⁹⁰ R-103, Inventory performed by COMIBOL in the Mallku Khota area between February 19 and 28, 2013.

¹⁹¹ Counter-Memorial, para. 183; R-104, Annulment resolution on the hiring procedure dated March 31, 2014.

¹⁹² R-105, Minutes of the reception of offers dated April 7, 2014.

¹⁹³ R-106, Analysis from the proposal evaluation committee dated April 8, 2014.

Audit Consultores y Contadores Públicos S.R.L. ¹⁹⁴ On May 8, 2014, this company and COMIBOL entered into a contract for the study and valuation of the investments made by the Malku Khota Mining Company and Exploraciones Santa Cruz LTDA. EMICRUZ LTDA. ("el Estudio y Valuación de las Inversiones Efectuadas por la Compañía Minera Mallku Khota S.A. y Exploraciones Santa Cruz LTDA. – EMICRUZ LTDA"). ¹⁹⁵

- 178. On June 27, 2014, Quality submitted its valuation report on the costs incurred by CMMK and EMICRUZ Ltda. until the date of the Reversion (the "Quality Report"), which estimates the value of the investment made at USD 17,047,190.01.¹⁹⁶
- 179. A year later, on June 5, 2015, the Ministry of Mining of Bolivia published the preliminary "Sectoral Plan for Metallurgic Mining Development 2015–2019", ¹⁹⁷ which establishes that the Malku Khota Project is "one of the largest undeveloped silver and indium reserves in the world". ¹⁹⁸ Their conclusion is based on "South American Silver's 'prospecting and exploration studies", which "shed[] light on the massive scale of resources the deposit contains". ¹⁹⁹
- 180. On October 2, 2015, Bolivia's Geological Mineral Service (*Servicio Geológico Minero*) started the drilling of four holes in Malku Khota to verify the mineral reserves.²⁰⁰
- 181. Shortly afterwards, on October 27, 2015, at a promotional investment event in New York cosponsored by Bolivia and the Financial Times, the Government of Bolivia promoted the Malku Khota Project to potential investors.²⁰¹

¹⁹⁴ R-107, Authorization resolution for the hiring of Quality dated April 23, 2014; R-108, Service order for the hiring of a consulter directed to Quality, April 25, 2014.

¹⁹⁵ R-109, Service Contract for the provision of investment valuation services for CMMK and EMICRUZ Ltda., May 8, 2014. ¹⁹⁶ R-110, Quality's letter to COMIBOL dated June 27, 2014; R-111, Valuation report of the investments performed by the Mallku Khota S.A. Mining Company dated June 2014, p. 18.

¹⁹⁷ C-150, Plan Sectorial de Desarrollo Minero Metalúrgico 2015–2019; C-151, *En debate documento preliminar de Plan Sectorial de Desarrollo Minero Metalúrgico 2015–2019*, Mineria Noticias, June 5, 2015.

¹⁹⁸ C-151, En debate documento preliminar de Plan Sectorial de Desarrollo Minero Metalúrgico 2015–2019, Mineria Noticias, June 5, 2015, p. 32.

¹⁹⁹ C-150, Plan Sectorial de Desarrollo Minero Metalúrgico 2015–2019; C-151, En debate documento preliminar de Plan Sectorial de Desarrollo Minero Metalúrgico 2015–2019, Mineria Noticias, June 5, 2015, p. 56.

²⁰⁰ C-249, Segeomin iniciará perforación exploratoria en Mallku Khota, Boliviaminera.blogspot.com, October 5, 2015.

²⁰¹ C-152, Navarro busca atraer inversiones para la minería en Bolivia, Ministerio de Minería y Metalurgia, Oct.26, 2015; C-153, Gobierno ofertó mina Mallku Khota en Nueva York, Erbol Digital, October 28, 2015.

IV RELIEF SOUGHT

A. THE CLAIMANT'S RELIEF

- 182. The Claimant requests in its Statement of Claim that the Tribunal grant the following relief:
 - "(i) A declaration that Bolivia has violated the Treaty;
 - (ii) A declaration that Bolivia's actions and omissions at issue and those of its instrumentalities for which it is internationally responsible are unlawful, constitute a nationalization or expropriation or measures having effect equivalent to nationalization or expropriation without prompt, adequate and effective compensation, failed to treat South American Silver's investments fairly and equitably and to afford full protection and security to South American Silver's investments and impaired South American Silver's investments through unreasonable and discriminatory measures and treated South American Silver's investments less favourably than investments of its own investors;
 - (iii) An award to South American Silver of full restitution or the monetary equivalent of all damages caused to its investments, including historical and consequential damages;
 - (iv) An award to South American Silver for all costs of these proceedings, including attorney's fees: and
 - (v) Post –award interest on all of the foregoing amounts, compounded quarterly, until Bolivia pays in full."²⁰²
- 183. In its Rejoinder Memorial on Jurisdiction, apart from repeating the relief included in the previous paragraph, ²⁰³ SAS requested an award granting the following:
 - "(i) A declaration that the dispute is within the jurisdiction of the Tribunal;
 - (ii) A finding dismissing all of Bolivia's objections to the admissibility of the claims and the tribunal's jurisdiction". ²⁰⁴
- 184. During the Hearing, the Claimant withdrew its claim for restitution. ²⁰⁵

²⁰² Statement of Claim, para. 230; Claimant's Reply Memorial, pp. 209-210. See also Claimant's Rejoinder Memorial on Jurisdiction, p. 86.

²⁰³ Claimant's Rejoinder Memorial on Jurisdiction, p. 86.

²⁰⁴ Claimant's Rejoinder Memorial on Jurisdiction, p. 85.

²⁰⁵ Transcript of the Hearing, Day 1, 17:11-24, 117:9-11, 258:1-5 (English).

B. THE RESPONDENT 'S RELIEF

- 185. In its Rejoinder, the Respondent requests that the Tribunal grants the following relief: 206
 - "9.1 On jurisdiction and admissibility
 - 715. Declares:
 - a. That it lacks jurisdiction over all Claimant's claims, as SAS has no investment protected by the Treaty as it has not proven to be the actual proprietor of the Mining Concessions;
 - b. alternatively, that these claims are inadmissible as SAS does not have "clean hands" and does not comply with the requirement of legality of the investment; and,

716. Orders:

- a. SAS to reimburse Bolivia entirely for the costs incurred in the defense of its interests in the current arbitration, along with the interests at the reasonable commercial rate in the Arbitral Tribunal's opinion from the moment the State incurred in such costs until the date of its effective payment; and
- b. Any other satisfactory measure to the State as the Arbitral Tribunal deems appropriate.
- 9.2 On the Merits
- 717. If, par impossible, the Arbitral Tribunal decides that it has jurisdiction and the claims are admissible, declares:
- a. that Bolivia has acted in accordance with the Treaty and the international law when declaring the Reversion;
- b. that Bolivia has acted in accordance with its obligation of providing the investment a fair and equal treatment;
- c. that Bolivia has acted in accordance with its obligation of not adopting arbitrary and discriminatory measures that impairs the use and benefit of the investment;
- d. that Bolivia has acted in accordance with its obligation of not granting a less favorable treatment to the investments of SAS in regards to its own investors; and
- e. that, in any case, SAS has contributed to the production of the damage that it claims and sets such contribution in, at least 75%, reducing in this sense the compensation that Arbitral Tribunal may provide; and

718. Orders:

710. Orders

- a. SAS to entirely reimburse Bolivia for the costs incurred in the defense of its interests in the current arbitration, along with the interests at the reasonable commercial rate in the Arbitral Tribunal's opinion from the moment the State incurred in such costs until the date of its effective payment; and
- b. Any other satisfactory measure to the State as the Arbitral Tribunal may deem appropriate."

²⁰⁶ Respondent's Rejoinder, paras. 715 – 718. In its Post-Hearing Brief, the Respondent requested the Tribunal to accept the relief sought by Bolivia in its Rejoinder (Bolivia's Post-Hearing Brief, para. 164).

V APPLICABLE LAW

1. The Claimant's Position

186. The Claimant submits that its claims are based on Treaty provisions, as supplemented by international law.²⁰⁷ SAS claims that the applicable law in an investment dispute is the Treaty itself, as primary source of law²⁰⁸ and *lex specialis*, as supplemented by general principles of international law, as needed.²⁰⁹ The Vienna Convention on the Law of Treaties (the "Vienna Convention") provides that international law governs international treaties and prevails over domestic law in the area of international responsibility.²¹⁰

187. The Claimant opposes the Respondent's argument that the Parties have not agreed on the law governing the dispute, as the Treaty, supplemented where appropriate by relevant principles of international law, was the law selected.²¹¹ SAS argues that by consenting to arbitrate disputes relating to the Treaty, the Parties have effectively designated the Treaty as applicable law, which constitutes *lex specialis* governing the relationship between SAS and Bolivia.²¹² Therefore, the Tribunal is not vested with broad discretion to determine the applicable law.²¹³

188. Second, the Claimant believes that the scope of indigenous community rights in international law is unclear and cannot take precedence over the protections granted by the Treaty. SAS contends that Article 31 of the Vienna Convention contains a general rule of interpretation of treaties that reflects customary international law, and implies a holistic approach to elucidate the real meaning of the terms of the Treaty, considering together its text, its context and, the object and purpose of the Treaty. The rule provided in Article 31(1) sets out the primary rule for the interpretation of treaties and, in that sense, Article 31(3)(c) is part of a larger interpretation process, resulting from considering first the plain meaning of the words in their context, and in the light of the object and purpose of the treaty. 215

189. In any case, SAS agrees with the notion that treaties should be construed in harmony with international law, but submits that Bolivia failed to demonstrate how the application of the

²⁰⁷ Statement of Claim and Memorial, para. 116.

²⁰⁸ Claimant's Reply Memorial, paras. 240, 261.

²⁰⁹ Statement of Claim and Memorial, para. 116.

²¹⁰ Statement of Claim and Memorial, para. 117.

²¹¹ Claimant's Reply Memorial, paras. 237-239.

²¹² Claimant's Reply Memorial, para. 239.

²¹³ Claimant's Reply Memorial, para. 240.

²¹⁴ Claimant's Reply Memorial, paras. 154-155, 243.

²¹⁵ Claimant's Reply Memorial, para. 244.

systemic integration principle would effectively result in a reduction of the protections granted to SAS under the Treaty. 216 Moreover, Bolivia fails to explain how the specific instruments it would have the Tribunal take into consideration fall within the purview of a truly systemic integration of the Treaty with customary international law. 217 The Claimant asserts that there are three conditions that must be met for the application of other provisions under Article 31(3)(c) of the Vienna Convention: (i) that the human rights instrument constitutes a binding source of international law identified under Article 38 of the ICJ Statute (*sine qua non* condition); (ii) that this rule is relevant, and (iii) that it is also applicable in the relations between the Parties. 218

- 190. The Claimant contends that three of the instruments relied upon by the Respondent are non-binding, *de lege ferenda*, and lack the State practice and *opinio juris* elements that would transform them into embodiments of customary international law. ²¹⁹ Regarding the three conventions mentioned by the Respondent the 1969 American Convention on Human Rights, the 1994 Inter-American Convention on the Prevention, Punishment and Eradication of Violence against Women, and the International Labor Organization Convention No. 169 the Claimant argues that they can only be binding if the Parties were contracting parties to the treaties relied upon, ²²⁰ and the Claimant points to the fact that the United Kingdom is not a party to any of these three treaties. ²²¹ The Claimant argues that as the abovementioned documents do not constitute customary international law or general principles of law, the Tribunal could not rely on them as proper "rules" of international law pursuant to Article 31(3)(c) of the Vienna Convention. ²²²
- 191. The Claimant asserts that international arbitration tribunals have had an opportunity to make issues of indigenous peoples' rights outcome-determinative, and have declined to do so.²²³ In particular, SAS relies on *Grand River v. United States, Glamis Gold v. United States, and von Pezold v. Zimbabwe*.²²⁴
- 192. The Claimant concludes that the Respondent failed to meet its burden of proof that indigenous rights prevail over the protections granted to the Claimant under the Treaty in case of conflict.²²⁵

²¹⁶ Claimant's Reply Memorial, para. 245.

²¹⁷ Claimant's Reply Memorial, para. 246.

²¹⁸ Claimant's Reply Memorial, para. 246.

²¹⁹ Claimant's Reply Memorial, para. 247, referring to the 2007 Declaration on the Rights of Indigenous Peoples, the United Nations Guiding Principles on Business and Human Rights, and the OECD Guidelines for Multinational Enterprises.

²²⁰ Claimant's Reply Memorial, para. 248.

²²¹ Claimant's Reply Memorial, para. 249.

²²² Claimant's Reply Memorial, para. 251.

²²³ Claimant's Reply Memorial, para. 252.

²²⁴ Claimant's Reply Memorial, paras. 252-256.

²²⁵ Claimant's Reply Memorial, para. 257.

According to the Claimant, the case law of the Inter-American Court on Human Rights relied upon by Bolivia is inapplicable here because the United Kingdom is not party to the 1969 American Convention on Human Rights, ²²⁶ and because the Respondent has not adduced any evidence establishing that *erga omnes* State obligations include the protection of indigenous rights. ²²⁷

193. Finally, the Claimant argues that Bolivian law is of limited relevance for the dispute.²²⁸ The Claimant does not dispute that Bolivian law may be relevant to certain limited areas of the dispute (such as the "legality doctrine"); but this does not meant that Bolivian law forms part of the law applicable to the merits of the arbitration proceeding.²²⁹ The Tribunal should treat Bolivian law as a factual circumstance to be taken into consideration when assessing whether Bolivia breached its obligations under the Treaty, as has been done in other investment arbitration decisions.²³⁰

2. The Respondent's Position

194. The Respondent argues that given that the Treaty does not contain an "applicable law" clause, and there is no agreement between the Parties on this matter, the Tribunal is vested with broad discretion to determine the applicable law given the circumstances of the case. This power is envisaged in Article 35(1) of the UNCITRAL Arbitration Rules, and Article 1054 of the Netherlands Arbitration Act, the law of the seat of this arbitration.²³¹ While exercising this broad discretion, the Tribunal must conclude that it will be appropriate and necessary to interpret the Treaty in light of the sources of international and domestic law that guarantee protection of the rights of the Indigenous Communities that inhabit the area of the Project.²³²

195. First, the Respondent suggests a "systemic interpretation" of the Treaty based on Article 31(3)(c) of the Vienna Convention, interpreted broadly and not limited to rules that are binding for both Parties. ²³³ Systemic interpretation allows for the supplementation of the Treaty with other international law norms ²³⁴ and the application of a conflicts rule according to which the Treaty cannot breach the Parties' international obligations; therefore, the Treaty must be interpreted

²²⁶ Claimant's Reply Memorial, para. 258.

²²⁷ Claimant's Reply Memorial, para. 259.

²²⁸ Claimant's Reply Memorial, para. 261.

²²⁹ Claimant's Reply Memorial, para. 261.

²³⁰ Claimant's Reply Memorial, para. 261.

²³¹ Counter-Memorial, paras. 189-190.

²³² Counter-Memorial, para. 192.

²³³ Counter-Memorial, para. 201.

²³⁴ Counter-Memorial, paras. 193-195.

consistently with those obligations.²³⁵ Consequently, according to the Respondent, the Tribunal should resort to the sources of law that protect the right of Indigenous Communities to provide content to certain concepts that are constantly evolving such as fair and equitable treatment, full protection and security, arbitrariness, and the legality or illegality of an expropriation.²³⁶ Bolivia notes that SAS adopts an excessively formalistic view of Article 31(3)(c) of the Vienna Convention and that Article 31 does not establish a hierarchy for its subsections.²³⁷

- 196. In this connection, the Respondent, relying upon a case before the Inter-American Court of Human Rights and findings of the International Law Commission ("ILC")²³⁸, asserts that in cases of conflict, when systemic interpretation cannot ensure harmony among norms, the Arbitral Tribunal must take into account that under public international law, obligations concerning the fundamental rights of the indigenous communities prevail over obligations concerning foreign investment protection. ²³⁹ This primacy is supported by two factors identified by the ILC: Article 103 of the United Nations Charter and the *erga omnes* characteristics of the principles and the norms concerning fundamental human rights. ²⁴⁰ In turn, respect for human rights implies respect for the fundamental rights of the indigenous peoples. ²⁴¹
- 197. The Respondent argues that, in addition to international law, the Tribunal must apply and consider Bolivian law in interpreting the scope of the rights and obligations provided for in the Treaty, ²⁴² and asserts that this is particularly relevant in the absence of any inconsistency between international law and domestic law. ²⁴³ Bolivia refers to some decisions of international tribunals that have applied the domestic law of the host State of the investment for certain issues. ²⁴⁴
- 198. According to the Respondent, Bolivia's law is relevant to determine at least three fundamental issues of this case: (i) whether the obligation of providing fair and equitable treatment was complied with;²⁴⁵ (ii) whether there exists a public purpose in case of expropriation,²⁴⁶ and (iii)

²³⁵ Counter-Memorial, para. 197.

²³⁶ Counter-Memorial, para. 199.

²³⁷ Respondent's Rejoinder, footnote 353 referring to Claimant's Reply Memorial, para. 216.

²³⁸ Counter-Memorial, paras. 202-206; Hearing Transcript, Day 1, 246:16 – 248:7 (Spanish).

²³⁹ Counter-Memorial, para. 202.

²⁴⁰ Counter-Memorial, paras. 204-206.

²⁴¹ Counter-Memorial, para. 208.

²⁴² Counter-Memorial, para. 210.

²⁴³ Counter-Memorial, para. 211.

²⁴⁴ RLA-26, *El Paso Energy International Company v. Argentine Republic*, ICSID Case No. ARB/03/15, Award, October 31, 2011, para. 135; RLA-27, *Gold Reserve Inc. v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB(AF)/09/01, Award, September 22, 2014, paras. 534-535; RLA-28, *Asian Agricultural Products Ltd. (AAPL) v. Socialist Republic of Sri Lanka*, ICSID Case No. ARB/87/3, Award, June 27, 1990, para. 22.

²⁴⁵ Counter-Memorial, para. 213.

²⁴⁶ Counter-Memorial, para. 214.

whether the investment was performed in accordance with the relevant rules under domestic law to establish the admissibility of SAS' claims.²⁴⁷

- 199. In order to guarantee the protection of the Indigenous Communities, the Tribunal must construe the Treaty in accordance with five Bolivian laws and international law instruments: (i) the 1969 American Convention on Human Rights; ²⁴⁸ (ii) the 1994 Inter-American Convention on the Prevention, Punishment and Eradication of Violence against Women; ²⁴⁹ (iii) ILO Convention No. 169; ²⁵⁰ (iv) the 2007 United Nations Declaration on the Rights of Indigenous Peoples, ²⁵¹ and (v) the Political Constitution of the Plurinational State of Bolivia.
- 200. Finally, the Respondent argues that, in the course of interpretation, the Tribunal should also take into consideration: (i) general principles of law, whose application is particularly important as the Treaty remains silent on the applicable law, including the principles of clean hands, good faith, and *nemo auditur propriam turpitudinem* and *nullus commodum capere de sua injuria propria*;²⁵² (ii) customary international law, which requires protection of the fundamental rights of the Indigenous Communities; ²⁵³ and (iii) within applicable customary business practices and as evidence of international public order, instruments such as the United Nations Guiding Principles on Business and Human Rights, and the Organization for Economic Co-operation and Development Guidelines for Multinational Enterprises. ²⁵⁴
- 201. In the Rejoinder, Bolivia addressed the arguments presented by the Claimant on the application of the provisions on human and indigenous rights to the present dispute.
- 202. First, the Respondent noted that such application was justified given the extraordinary nature of the factual circumstances underlying this dispute. Bolivian law, which must be applied to supplement the provisions under the Treaty, comprises, even under its highest-ranking instruments, the protection of Indigenous Communities and incorporates rules for the protection of human and indigenous rights which are binding on the State and on individuals; the State being

²⁴⁷ Counter-Memorial, para. 215.

²⁴⁸ Ratified by Bolivia on January 20, 1979 and incorporated into the domestic legal and regulatory framework as National Law No. 1430 of 1993, which is a part of the constitutionality block. Counter-Memorial, para. 217(a).

²⁴⁹ Ratified by Bolivia on November 12, 1994 and incorporated into the domestic legal and regulatory framework as National Law No. 1599, of June 12, 1996. Counter-Memorial, para. 217(b).

²⁵⁰ Ratified by Bolivia and incorporated into the domestic legal and regulatory framework as National Law No. 1257 de 1991, which is also part of the constitutionality block and directly applicable to the mining sector based on Article 15 of the Mining Code of 1997. Counter-Memorial, para. 217(c).

²⁵¹ Incorporated into the Bolivian legal and regulatory framework as National Law No. 3760 of 2007, which is also part of the Bolivian constitutionality block. Counter-Memorial, para. 217(d).

²⁵² Counter-Memorial, para. 218.

²⁵³ Counter-Memorial, para. 219.

²⁵⁴ Counter-Memorial, para. 220.

legally responsible for reasonably preventing the violation of such rights.²⁵⁵ These international instruments have constitutional status under domestic law.²⁵⁶ Since 1967, the Bolivian legal and regulatory framework recognizes the autonomy and the right to self-government of indigenous peoples, and incorporates international treaties.²⁵⁷

- 203. The Respondent alleges that these provisions of Bolivian and international law must be applied as supplementary rules, rather than elements of fact.²⁵⁸ In the cases cited by the Claimant, the tribunals did not have to analyze the applicability of these rules since the dispute was decided based on other legal arguments.²⁵⁹ Moreover, some of the cases cited by SAS confirm that domestic legislation and international law are applicable to matters not governed by the Treaty, provided that they do not entail independent claims.²⁶⁰
- 204. At any rate, given the "unique and serious facts of this case," ²⁶¹ the rules on the protection of human and indigenous rights are essential for the resolution of the dispute because: (i) the cases cited by SAS confirm that domestic legislation and international law are applicable to matters not governed by the Treaty, provided that they do not involve independent claims; ²⁶² (ii) it is beyond question that CMMK was obligated to comply with the law applicable to an extractive project in Bolivia, which includes rules on the protection of the communities; ²⁶³ (iii) the Tribunal must consider Bolivia's obligations under the rules cited in order to decide that, *inter alia*, the Reversion was a legitimate exercise of public power, involving a valid public purpose, and consistent with the legitimate expectations protected under the Treaty, ²⁶⁴ and (iv) the Tribunal must endeavor to provide a harmonious interpretation of Bolivia's international obligations. ²⁶⁵ In this regard, Bolivia notes that the Tribunal must endeavor to provide a harmonious interpretation of Bolivia's international obligations, and, if it is impossible to do so, it must prioritize the obligations related to the protection of human rights. Bolivia notes that the Treaty itself makes

²⁵⁵ Respondent's Rejoinder, paras. 207-209 and 238; this includes the application of the United Nations Declaration on the Rights of Indigenous Peoples, the International Covenant on Civil and Political Rights (also ratified by the United Kingdom), ILO Convention No. 169, and the American Convention on Human Rights.

²⁵⁶ Respondent's Rejoinder, para. 209; See also Hearing Transcript, Day 1, 246:2-15 (Spanish).

²⁵⁷ Respondent's Rejoinder, para. 209.

²⁵⁸ Respondent's Rejoinder, para. 211.

²⁵⁹ Respondent's Rejoinder, para. 212.

²⁶⁰ Respondent's Rejoinder, para. 213

²⁶¹ Respondent's Rejoinder, para. 212.

²⁶² Respondent's Rejoinder, para. 213.

Respondent's Rejoinder, para. 213

²⁶³ Respondent's Rejoinder, para. 214.²⁶⁴ Respondent's Rejoinder, para. 215.

²⁶⁵ Respondent's Rejoinder, para. 216.

other sources of international law relevant in order to determine whether Bolivia effectively fulfilled its obligations, for example, when referring to the exercise of police powers.²⁶⁶

3. The Tribunal's Analysis

205. The Parties' arguments on the applicable law touch upon three issues which the Tribunal must address at the outset of its analysis, namely: (i) whether the Parties have selected the applicable law to the dispute; (ii) what is the scope of the treaty interpretation rules that the Tribunal must apply when construing the Treaty; (iii) what is the relevance and scope of Bolivian law and of the instruments for the protection of human and indigenous rights which are applicable to the present dispute. The Tribunal will examine each one of these issues in the order in which they were raised.

206. In the first place, the Parties disagree on whether they can determine the law applicable to the dispute. The Claimant contends that its claim are based on the Treaty, supplemented by the applicable law, and disagrees with Bolivia's position that there exists no agreement between the Parties on the law applicable to the dispute.²⁶⁷ The Respondent, for its part, points out that in absence of an applicable law clause in the Treaty or an agreement of the Parties thereon, the Tribunal possesses broad discretion to decide on the applicable law, taking into account the special circumstances of this case, which militate in favor of interpreting the Treaty in light of the sources of international and domestic law that guarantee the protection of the Indigenous Communities' rights.²⁶⁸

207. Indeed, the Tribunal observes that the Treaty does not contain an express provision by which the Contracting Parties have decided on an applicable law to the disputes that may arise between them and nationals or companies of the other State. However, the Tribunal notes that, as the Claimant noted, the Parties agree that the starting point for the Tribunal is the Treaty. ²⁶⁹ The Parties gave their consent to submit to arbitration their differences "concerning an obligation of the latter [Contracting Party] under this Agreement". ²⁷⁰ For the Tribunal, the absence of an express choice of applicable law in the Treaty does not imply that the Contracting Parties have left it to the adjudicator to determine such law to the extent that it may cease to apply the Treaty or to give it priority as a primary source in order to apply other sources of law.

²⁶⁶ Respondent's Rejoinder, paras. 217-218.

²⁶⁷ See infra 186 et seq.

²⁶⁸ See infra 194 et seq.

²⁶⁹ Claimant's Reply Memorial, para. 240; Counter-Memorial, paras. 189 – 192; Respondent's Rejoinder, para. 207.

²⁷⁰ C-1, Treaty, Article 8(1). The Contracting Parties gave their consent in the Treaty, while SAS gave its consent when it submitted this dispute to arbitration.

- 208. Accordingly, the Tribunal finds that the Treaty is the principal instrument by which it must resolve the dispute between the Parties and on the basis of which it must decide (i) whether SAS is an investor protected under the Treaty; (ii) whether it has made an investment in Bolivia protected by the Treaty: (iii) whether SAS' claims are admissible; (iv) whether Bolivia has violated the Treaty, and (v) whether, as a result of the above, Bolivia has to pay compensation to SAS.
- 209. The claims of the Parties and the following issues show that the core of the dispute between the Parties on the applicable law does not focus on the application of the Treaty for the settlement of this dispute, but rather on the applicable rules of interpretation and the scope and relevance of Bolivian law and instruments of human and indigenous rights in these proceedings.
- 210. Indeed, the Parties agree that Article 31 of the Vienna Convention sets forth the rules of interpretation for the Treaty. The Respondent considers that these rules point towards a *systemic interpretation* which allows the integration and harmonization of other international and domestic obligations with the text of the Treaty, and in case of conflict, grants priority to the rules for the protection of human and indigenous rights.²⁷¹ The Claimant, for its part, argues that Article 31 of the Vienna Convention provides for an interpretative process in which the meaning of the language, understood in good faith and in the context of the treaty and in accordance with its object and purpose, must prevail.²⁷² The Claimant does not deny that a *systemic interpretation* shall be sought, but it contends that Bolivia did not manage to demonstrate that the rules of protection of human and indigenous rights actually had the alleged priority.²⁷³
- 211. Article 31 of the Vienna Convention contains the rule of interpretation of international treaties, which forms part of the rules of customary international law.²⁷⁴ According to this provision, international treaties must be interpreted in good faith, according to the ordinary meaning of the language, in its context and in accordance with the object and purpose of the treaty.²⁷⁵ Article 31(2) indicates what is to be understood as the context of an international treaty and Article 31(3) describes other elements to be taken into account together with the context, including"(c) [a]ny relevant rules of international law applicable in the relations between the parties". Article 31(4) refers to the special meaning to be given to the terms defined by the Parties.

²⁷¹ See *infra* para. 195.

²⁷² See *infra* para. 188.

²⁷³ See *infra* para. 189.

²⁷⁴ RLA-8, C. McLachlan, *The Principle of Systemic Integration and Article 31(3)(c) of the Vienna Convention*, 54 International and Comparative Law Quarterly, 2005, p. 293; RLA-14, *Oil Platforms (Islamic Republic of Iran v. United States of America)*, ICJ case, Judgment, November 6, 2003, para. 41.

²⁷⁵ Vienna Convention, Article 31(1).

- 212. The Tribunal finds that the different elements that Article 31 refers to are part of the same hermeneutic operation, which is in no way limited to defining in a literal manner the meaning of each of the words used in the treaty. As pointed out in the heading of Article 31 of the Vienna Convention, it is a single rule of treaty interpretation. In this sense, the Tribunal shares the Parties' understanding that *systemic interpretation* exists as a tool for treaty interpretation. This tool, however, is not limitless and must be applied with caution.
- 213. The Parties submitted articles by well-known authors that extolled the virtues of the systemic interpretation in order to harmonize rules of international law, but they at the same time remarked on some of the challenges and difficulties a tribunal may face when applying Article 31(3)(c) of the Vienna Convention.
- 214. In particular, the Parties referred to an article by a prominent author regarding the principle of systemic interpretation and Article 31(3)(c) of the Vienna Convention. In that article, the author points out a specific difference between the task of interpretation and the existence of rules for the settlement of disputes: in his opinion, the task of interpretation precedes the application of rules for the settlement of the dispute. ²⁷⁶ Thus, the interpretation approach adopted by Article 31(3)(c) of the Vienna Convention is not designed to settle autonomously conflicts between norms in international law, ²⁷⁷ notwithstanding that it may contribute to avoid conflicts and harmonize the rules of international law by way of interpretation. ²⁷⁸ This understanding seems to be shared by another author mentioned by the Parties, Judge Bruno Simma, who warned that systemic interpretation allows for harmonization through interpretation but it cannot be used to modify a treaty. ²⁷⁹
- 215. Additionally, Bolivia referred expressively to the *Oil Platforms Case (Iran v. United States)*, in which the International Court of Justice used Article 31(3)(c) of the Vienna Convention to

²⁷⁶ RLA-8, C. McLachlan, *The Principle of Systemic Integration and Article 31(3)(c) of the Vienna Convention*, 54 International and Comparative Law Quarterly, 2005, p. 286. ("Interpretation, on the other hand, precedes all of these techinques, since it is only by means of a process of interpretation that it is possible to determine whether there is in fact a true conflict of norms at all. By the same token, the application of a technique of interpretation that permits reference to other rules of international law offers the enticing prospect of averting conflict of norms, by enabling the harmonization of rules rather than the application of one norm to the exclusion of another. It is therefore to the process of interpretation that we must now turn.").

 $^{^{277}}$ RLA-8, C. McLachlan, *The Principle of Systemic Integration and Article 31(3)(c) of the Vienna Convention*, 54 International and Comparative Law Quarterly, 2005, p. 318.

²⁷⁸ RLA-8, C. McLachlan, *The Principle of Systemic Integration and Article 31(3)(c) of the Vienna Convention*, 54 International and Comparative Law Quarterly, 2005, pág. 318.

²⁷⁹ RLA-18, B. Simma, *Foreign Investment Arbitration: A Place for Human Rights?*, 60 Int 'L and Comparative Law Quarterly 573, 584 (2011), CLA-136, B. Simma and T. Kill, *Harmonizing Investment Protection and International Human Rights: First Steps Towards a Methodology*, in —International Investment Law for the 21st Century: Essays in Honour of Christoph Schreuer, Oxford University Press, 2009, p. 694.

Some of the authors relied on by the Parties consider that this decision must be treated with caution²⁸¹ and, referring to some of the declarations, indicate some of the difficulties that may arise from applying Article 31(3)(c) of the Vienna Convention in matters of jurisdiction and normsative conflict. Indeed, the ICJ's jurisdiction cannot be extended to cover other treaties via Article 31(3)(c) of the Vienna Convention if the States have not consented to such jurisdiction, nor can they be brought in to the dispute "through the back door". ²⁸² It is equally forbidden to alter the applicable law through rules of treaty interpretation. ²⁸³

- 216. Based on the above, the Tribunal finds that the principle of systemic interpretation is part of the rules of interpretation of international treaties foreseen in Article 31 of the Vienna Convention. However, this principle must be applied in harmony with the rest of the provisions of the same article and cautiously, in order to prevent the tribunal from exceeding its jurisdiction and applying rules to the dispute which the Parties have not agreed to.
- 217. It is not disputed that Article 31(3)(c) of the Vienna Convention is a rule applicable to the interpretation of the Treaty. Based on this provision, Bolivia argues that the Tribunal must apply certain international rules on human rights protection. However, it has not justified why the Tribunal must apply in this particular case various rules that do not constitute customary law, nor has it shown that either of Bolivia or the United Kingdom are parties to the human rights treaties invoked. The Respondent also fails to explain how these rules conflict with the Treaty or why they should prevail over its provisions.
- 218. The final issue that the Tribunal must assess in regard to the applicable law is the scope to be given to Bolivian law. The Parties agree that Bolivian law may be relevant for certain issues in this arbitration (e.g., the decision on the legality of the investment).²⁸⁴ There is no doubt for the

²⁸⁰ RLA-14, Oil Platforms (Islamic Republic of Iran v. United States of America), ICJ Case, Judgment, November 6, 2003, para. 41. ("The Court cannot accept that Article XX, paragraph 1 (d), of the 1955 Treaty was intended to operate wholly independently of the relevant rules of international law on the use of force, so as to be capable of being successfully invoked, even in the limited context of a claim for breach of the Treaty, in relation to an unlawful use of force. The application of the relevant rules of international law relating to this question thus forms an integral part of the task of interpretation entrusted to the Court by Article XXI, paragraph 2, of the 1955 Treaty.")

²⁸¹ RLA-13, D. French, *Treaty Interpretation and the Incorporation of Extraneous Legal Rules*, 55 International and Comparative Law Quarterly, 2006, p. 288.

²⁸² Referring to Judge Buergenthal's Separate Opinion, RLA-13, D. French, *Treaty Interpretation and the Incorporation of Extraneous Legal Rules*, 55 International and Comparative Law Quarterly, 2006, pp. 286-287; RLA-8, C. McLachlan, *The Principle of Systemic Integration and Article 31(3)(c) of the Vienna Convention*, 54 International and Comparative Law Quarterly, 2005, p. 307.

²⁸³ Referring to Judge Higgins' Separate Opinion; RLA-13, D. French, *Treaty Interpretation and the Incorporation of Extraneous Legal Rules*, 55 International and Comparative Law Quarterly, 2006, p. 288; RLA-8, C. McLachlan, *The Principle of Systemic Integration and Article 31(3)(c) of the Vienna Convention*, 54 International and Comparative Law Quarterly, 2005, p. 308.

²⁸⁴ Claimant's Reply Memorial, para. 261; Counter-Memorial, paras. 212-216.

Tribunal that Bolivian law – including those international treaties incorporated in it – is relevant to the analysis of certain issues in this arbitration, which will be discussed in the following sections of this award. However, the Tribunal does not find support for a general rule that the provisions of Bolivian law should always prevail over those of the Treaty.

VI OBJECTIONS TO JURISDICTION AND ADMISSIBILITY

219. The Respondent argues that the Tribunal lacks jurisdiction because the Claimant is not the owner of a protected investment under the Treaty (A). Likewise, the Respondent alleges that, even if the Tribunal decided that it has jurisdiction, the Claimant's lack of clean hands and the violation of the principle of legality would render the Claimant's claims inadmissible (B).

A. THE TRIBUNAL LACKS JURISDICTION TO DECIDE ANY OF THE CLAIMS AS SAS DOES NOT HAVE A PROTECTED INVESTMENT UNDER THE TREATY SINCE IT HAS FAILED TO PROVE THAT IT IS THE TRUE OWNER OF THE MINING CONCESSIONS

220. The Parties do not dispute that the Claimant is a company according to the terms of Article 1(d) of the Treaty²⁸⁵ and that the shares in CMMK and the Mining Concessions fit the definition of "investment" under the Treaty.²⁸⁶ However, the Respondent argues that the Treaty does not protect SAS, and that SASC is the real entity that owns the investment, which is not protected by the Treaty since it is a Canadian entity. The Respondent argues that the Claimant is a mere shell company which is not protected under the Treaty. The Respondent bases its objection in particular on the text of Article 8(1) of the Treaty.

1. The Respondent's Position

(a) Scope of Article 8(1) of the Treaty

- 221. The Respondent alleges that ownership is a *sine qua non* requirement for the jurisdiction of the Tribunal²⁸⁷ and that the Claimant is not the real owner of the investment.²⁸⁸
- 222. Article 8(1) of the Treaty provides for international arbitration for the settlement of "disputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement in relation to an investment of the former".²⁸⁹ The Respondent argues that requirement of ownership is shown by the use of the

²⁸⁵ Statement of Claim and Memorial, paras. 107-108; Counter-Memorial, para. 224; C-1, Treaty, Article 1(d)(i): "(d) "companies" means: (i)in respect of the United Kingdom: corporations, firms and associations incorporated or constituted under the law in force in any part of the United Kingdom or in any territory to which this Agreement is extended in accordance with the provisions of Article 11".

²⁸⁶ Statement of Claim and Memorial, paras. 109-110; Counter-Memorial, para. 224; C-1, Treaty, Article 1(a): "(a) "investment" means every kind of asset which is capable of producing returns and in particular, though not exclusively, includes: [...] (ii) shares in and stock and debentures of a company and any other form of participation in a company; [...] (v) any business concessions granted by the Contracting Parties in accordance with their respective laws, including concessions to search for, cultivate, extract or exploit natural resources."

²⁸⁷ Counter-Memorial, para. 225.

²⁸⁸ Counter-Memorial, para. 224; Bolivia's Post-Hearing Brief, para. 11.

²⁸⁹ C-1, Treaty, Article 8(1).

preposition "de", denoting ownership, in the Spanish phrase "en relación con una inversión de la primera" ("concerning an investment of the former"). The preposition "of", in the English version of the Treaty also denotes ownership. ²⁹⁰ The Respondent claims that the prepositions "de" and "of" necessarily imply a direct connection between the investor and the investment. ²⁹¹

- 223. The Respondent argues that the Tribunal lacks jurisdiction as CMMK's shareholders are Malku Khota Ltd., G.M. Campana Ltd. and Productora Ltd., all of which are companies incorporated in the Bahamas, and CMMK, holder of the Mining Concessions, is a company incorporated in Bolivia. None of these companies has protection under the Treaty since they are not incorporated in the United Kingdom. There is no direct link between the Claimant and the investment, ²⁹² and it is not disputed that the direct owners of the investment in this case are companies that are not protected under the Treaty. ²⁹³
- 224. The Respondent contends that a reading of Article 8(1) in accordance with the ordinary meaning to be given to the terms of the Treaty, under Article 31 of the Vienna Convention, ²⁹⁴ leads to the finding that a fundamental requirement for jurisdiction is the Claimant's ownership of the investment ²⁹⁵ and that such ownership be direct. ²⁹⁶ Respondent contends that "the text [of Article 31 of the Vienna Convention], coupled with Article 8(1) [...] confirms that the intention of the Contracting Parties to the Treaty was to protect direct investments. In claris non fit interpretatio." ²⁹⁷
- 225. The Respondent understands that for the term "ownership" to include relatively modern concepts such as ownership through intermediary companies, using sophisticated corporate structures, the Treaty would need to make express reference to 'indirect' ownership.²⁹⁸ Otherwise, it would

²⁹⁰ Counter-Memorial, para. 228.

²⁹¹ Respondent's Rejoinder, para. 253.

²⁹² Counter-Memorial, para. 241.

²⁹³ The Respondent notes also that Article V.2 of the Treaty provides: "Where a Contracting Party expropriates the assets of a company which is incorporated or constituted under the law in force in any part of its own territory, and in which nationals or companies of the other Contracting Parties own shares, it shall ensure that the provisions of paragraph (1) of this Article are applied to the extent necessary to guarantee prompt, adequate and effective compensation in respect of their investment to such nationals or companies of the other Contracting Party who are owners of those shares" (emphasis added by Respondent).

²⁹⁴ RLA-11, United Nations, Vienna Convention on the Law of Treaties, May 23, 1969, Article 31(1).

²⁹⁵ Counter-Memorial, para. 228.

²⁹⁶ Counter-Memorial, para. 231.

²⁹⁷ Respondent's Rejoinder, para. 253.

²⁹⁸ Counter-Memorial, para. 232, footnote 343, indicating that international jurisprudence has confirmed the amending effect of the term "indirectly" and citing as an example the dissenting opinion of Judge Read in the *Anglo-Iranian Oil* case, who considered, in connection to the expression "direct and indirect" contained in Iran's statement on the jurisdiction of the Tribunal that "[i] *f the words 'directly or indirectly' had been omitted from the Declaration, it would have been possible to assume that the jurisdiction was restricted to situations or facts which related directly to treaties or conventions accepted by Persia"* (RLA-50, *Anglo-Iranian Oil Co. (United Kingdom v. Iran)*, ICJ Case, Judgment, July 22, 1952, dissenting opinion of Judge Read).

imply rewriting the Treaty, as if it read "concerning a [direct or indirect] investment of the former". The parties have included the terms they wanted to include and have agreed, and omitted the terms they did not wish to include and on which no agreement was reached.²⁹⁹

- 226. The Treaty does not mention indirect investments when establishing the Parties' consent to arbitration; had Parties to the Treaty intended to grant such jurisdiction to a Tribunal, they would have done so expressly.³⁰⁰ The Respondent argues that, contrary to the Claimant's contention, "the ICJ in ELSI made it clear that all of a Party's claim must meet the requirements to be eligible for jurisdiction and be admissible, unless there is a manifest waiver."³⁰¹
- 227. The Respondent alleges that, as a principle of customary international law, tribunals only have jurisdiction over disputes for which there is express consent³⁰² and, thus, following the reasoning of the ICJ in *ELSI*, the Tribunal could depart from applying this principle if there were "words making clear and intention to do so", which is not the case.³⁰³
- 228. The Respondent suggests that even if the interpretation pursuant to the rules of the Vienna Convention did not clarify the meaning of the preposition "of", by applying Article 32 of the Vienna Convention the same conclusion would be reached taking into consideration the circumstances under which the Treaty was concluded. 304 According to the Respondent, when Bolivia accepts to protect indirect ownership, it does so expressly as evidenced through the

²⁹⁹ Counter-Memorial, para. 232; in reference to RLA-51, *Brown v. Stott*, Private Council of the United Kingdom, judgment by Lord Bingham of Cornhill dated December 5, 2000, 1 AC 681, 2003, p. 703.

³⁰⁰ Respondent's Rejoinder, paras. 250-251; *Brown v. Stott*, Private Council of the United Kingdom, judgment of Lord Bingham of Cornhill dated December 5, 2000, 1 AC 681, 2003, p. 703.

³⁰¹ Respondent's Rejoinder, para. 257. See RLA-17, Elettronica Sicula SpA (ELSI) (United States of America v. Italy), ICJ case, Judgment July 20, 1989, para. 50 ("The Chamber has no doubt that the parties to a treaty can therein either agree that the local remedies rule shall not apply to claims based on alleged breaches of that treaty; or confirm that it shall apply. Yet the Chamber finds itself unable to accept that an important principle of customary international law should be held to have been tacitly dispensed with, in the absence of any words making clear an intention to do so").

³⁰² Respondent's Rejoinder, para. 257.

³⁰³ Respondent's Rejoinder, para. 257.

³⁰⁴ Counter-Memorial, paras. 233-234; Respondent's Rejoinder, para. 258.

comparison of various contemporaneous treaties.³⁰⁵ Such choice by the parties must have legal effects.³⁰⁶

- 229. The Respondent notes that, contrary to the Claimant's argument, the above-mentioned Article 32 of the Vienna Convention does not limit the sources to the *travaux préparatoires*, rather states that "*the circumstances of its conclusion*" be taken into consideration and, given the ambiguity of the Treaty text, as stated by the Claimant, ³⁰⁷ other contemporaneous treaties concluded by Bolivia would be relevant under the same rule of interpretation of the above-mentioned Article 32 of the Vienna Convention. ³⁰⁸
- 230. Upon referring to the awards cited by the Claimant, the Respondent concludes that the Claimant cannot enjoy protection under the Treaty since CMMK, the direct owner of the Mining Concessions, is a Bolivian company³⁰⁹ and the *direct* company owners of the alleged investment, i.e. CMMK's shareholders (Malku Khota Ltd., Productora Ltd., and GM Campana Ltd.),³¹⁰ are incorporated under the laws of the Bahamas,³¹¹ a territory to which the Treaty does not apply.

(b) On the protection of indirect investors under the Treaty

231. The Respondent argues that the Tribunal would not have jurisdiction even if the Treaty afforded protection to indirect ownership (*quod non*), as in this case the real *indirect* owner of the alleged

³⁰⁵ Counter Memorial, paras. 234-235; Respondent's Rejoinder, para. 258. The Respondent cites as examples the investment protection treaties with Germany and Switzerland that Bolivia concluded in 1987, a year before the execution of the Treaty, whereby the former does not include the "direct or indirect" reference whereas the latter does. In the Treaty with Switzerland, Article 1(b)(aa) provides that "[t]he term "company" means: (aa) in connection with the Swiss Confederation, legal entities or partnerships without legal personality, but capable to hold assets with a direct or indirect preponderant Swiss interest", RLA-52, Treaty between the Swiss Confederation and the Republic of Bolivia on the reciprocal promotion and protection of investments, concluded on November 6, 1987 and entered into force on May 17, 1991. See also RLA-212, Treaty between the Federal Republic of Germany and the Republic of Bolivia on the promotion and protection of investments, concluded on March 23, 1987, Art. 1. The Respondent also mentions the treaties with France (1989) and the Belgium-Luxembourg Economic Union (1990) as examples of treaties that confer protection to indirect ownership, and as examples of treaties that excluded it the ones concluded with Sweden (1990) and Italy (1990). See RLA-210, Treaty between the Belgium-Luxembourg Economic Union and the Republic of Bolivia on the reciprocal promotion and protection of investments, concluded on April 25, 1990, Art. 1.2; RLA-52, Treaty between the Swiss Confederation and the Republic of Bolivia on the reciprocal promotion and protection of investments, concluded on November 6, 1987, in force since May 17, 1991, Art. 1.b; RLA-211, Treaty between the Government of the Republic of France and the Government of the Republic of Bolivia on the reciprocal promotion and protection of investments, concluded on October 25, 1989, Art. 1.3; RLA-213, Treaty between the Republic of Italy and the Government of the Republic of Bolivia on the promotion and protection of investments, concluded on April 30, 1990, Art. 1.1; RLA-214, Treaty between the Kingdom of Sweden and the Republic of Bolivia on the promotion and protection of investments, concluded on September 20, 1990, Art. 1.1.

³⁰⁶ Counter-Memorial, para. 236.

³⁰⁷ See *infra* paras. 246-259.

³⁰⁸ Respondent's Rejoinder, para. 262.

³⁰⁹ Respondent's Rejoinder, para. 254; C-9, CMMK Share Certificates; C-11, CMMK Public Deed of Incorporation.

³¹⁰ Respondent's Rejoinder, para. 254; R-179, CMMK Shareholding Certificate.

³¹¹ Respondent's Rejoinder, para. 254; C-7, Productora, Ltd Incorporation Certificate.; C-8, GM Campana, Ltd. Incorporation Certificate; C-6, Malku Khota, Ltd. Incorporation Certificate.

investment affected by the Reversion is a Canadian company. The Respondent claims that SASC uses SAS – a company incorporated under the laws of Bermuda – to access Treaty protection and that this is a "*treaty shopping*" maneuver that ignores the text of the Treaty and should be rejected by the Tribunal. 313

232. According to the Respondent, the ultimate owner is the one that can benefit from the treaties that protect indirect ownership.³¹⁴ The Respondent alleges that only then it would be justified that it is not relevant "if the investor of one country owns [...] an investment [...] through one or more intermediary corporate entities", as stated by the Claimant. This mediate ownership relation presupposes the existence of intermediary entities being merely instrumental and with no free will of their own, and for that reason their existence does not affect the asset's disposition by the indirect owner.³¹⁵

233. The Respondent bases its argument on the following three premises:

- (a) First, the Respondent notes that the Tribunal is compelled to interpret the Treaty "in good faith in accordance with the ordinary meaning to be given to the terms of the Treaty in their context and in the light of its object and purpose" (emphasis added by the Respondent)³¹⁶, and that the object and purpose of the Treaty is to promote the flow of capital from the United Kingdom, and not from another country, to Bolivia.³¹⁷
- (b) Second, the Respondent claims that when protecting indirect ownership, such ownership cannot be merely formal, as investment protection treaties seek to transfer value from a

³¹² Counter-Memorial, section 5.1.3; Respondent's Rejoinder, para. 254. See *infra* paras. 235-238(a); R-180, SASC Summary of Properties; C-10, Certificates of incorporation and name change for SASC.

³¹³ Respondent's Rejoinder, para. 255.

³¹⁴ Counter-Memorial, paras. 242, 243.

³¹⁵ Counter-Memorial, para. 245, quoting the Statement of Claim and Memorial, para. 110.

³¹⁶ Counter-Memorial, para. 247; RLA-11, United Nations, Vienna Convention on the Law of Treaties, May 23, 1969, Article 31.

³¹⁷ Counter-Memorial, para. 248, relying on RLA-59, Caratube International Oil Company LLP v. Republic of Kazakhstan, ICSID Case No. ARB/08/12, Award, June 5, 2012, para. 351: "Article I(1)(a) of the BIT defines 'investment' from the perspective of assets, claims and rights to be protected (or accorded specific treatment, prescribed in the following provisions of the BIT). As one of the goals of the BIT is the stimulation of flow of private capital, BIT protection is not granted simply to any formally held asset, but to an asset which is the result of such a flow of capital. Thus, even though the BIT definition of 'investment' does not expressly qualify the contributions by way of which the investment is made, the existence of such a contribution as a prerequisite to the protection of the BIT is implied" (emphasis added by Respondent), and in C-1, Treaty, preamble ("[d]esiring to create favourable conditions for greater investment by nationals and companies of one State in the territory of the other State"). See also Hearing Transcript, Day 1, 249:2 – 253-8 (Spanish).

State party to the Treaty to another, as acknowledged by the tribunal in the *Standard Chartered Bank v. Tanzania* case. ³¹⁸

- (c) Finally, the Respondent argues that the cases SAS relies on 319 demonstrate that when a Treaty protects indirect ownership, it solely protects the beneficiary or ultimate owner of the investment. 320 The Siemens tribunal conferred protection to the ultimate owner of the investment since the Treaty "[did] not require that there [were] not interposed companies between the investment and the ultimate owner of the company" (emphasis added by Respondent). Relying on Siemens, the Rurelec and Kardassopoulos tribunals granted protection to the claimants in those cases as the ultimate owners of the investment. 322 Additionally, in the BG Group v. Argentina case, the tribunal granted protection to the claimant despite the fact that it was not directly linked to the investment as it was its ultimate owner. 323
- 234. Thus, the indirect owner of the investment is not the Claimant but SASC, a Canadian company and, therefore, the Tribunal must decline its jurisdiction and dismiss the claim.³²⁴ The Claimant must establish the convergence of the elements on which the jurisdiction of the Tribunal is based,³²⁵ such as ownership.³²⁶
- 235. The Respondent insists that Article 8(1) of the Treaty confers jurisdiction only to investments "<u>of</u> a company of one Contracting Party" (emphasis added by Respondent)³²⁷ and for an asset to constitute an investment of a company, that company must have an objective link with that asset: it must have been actively involved in the realization of the investment in the host State (emphasis added by Respondent).³²⁸

³¹⁸ Hearing Transcript, Day 1, 249:14 – 251-20 (Spanish); Bolivia's Post-Hearing Brief, para. 17; Counter-Memorial, para. 249, citing the *Standard Chartered Bank v. Tanzania case*, (RLA-60, *Standard Chartered Bank v. Republic of Tanzania*, ICSID Case No. ARB/10/12, Award of November 2, 2012, paras. 230-232).

³¹⁹ Counter-Memorial, para. 250, referring to the Statement of Claim and Memorial, footnotes 227 and 228.

³²⁰ Counter-Memorial, para. 250.

³²¹ Counter-Memorial, para. 251.

³²² Counter-Memorial, paras. 252-253.

³²³ Counter-Memorial, para. 254; CLA-4, *BG Group PLC v. Argentine Republic*, UNCITRAL Case, Final Award, December 24, 2007.

³²⁴ Counter-Memorial, paras. 255-256.

³²⁵ Counter-Memorial, para. 256.

³²⁶ Counter-Memorial, para. 256.

³²⁷ C-1, Treaty, Article 8(1).

³²⁸ Respondent's Rejoinder, para. 265; Bolivia's Post-Hearing Brief, para. 17; Hearing Transcript, Day 1, 251:3 – 252:22 (Spanish), Day 9, 1865:6 – 1867:5 (Spanish).

- 236. Invoking the "Salini test", the Respondent explains that the act of investing implies the verification of four elements: (i) the acquisition of the investment with a corresponding contribution of resources; (ii) the assumption of risks in order to obtain returns; (iii) a minimum time duration; and (iv) the contribution to the economic development of the host State. The Respondent further contends that, in addition to these factors, the form an investment can take is established by the treaty itself, which is added as another requirement next to the ones listed in Salini. Salini.
- 237. The Respondent relies on the decision in the *Quiborax* case to state that the mere holding of shares is insufficient to prove an investment in currency or in kind.³³¹ Moreover, it cites the *Caratube* and *Standard Chartered Bank* cases to underscore that the object and purpose of the investment treaties require that jurisdiction of the tribunals be limited to those assets that have contributed to the stimulation of capital flows between certain States, the signatories of the BIT in question.³³² Otherwise, one would be interpreting the Treaty against the principle of the relative effect of treaties.³³³
- 238. The Respondent argues that the only indirect owner of the investment is SASC, while the Claimant "is simply one of the numerous instruments in the chain that leads to the actual indirect owner of the investment" since SAS is not the owner of an investment pursuant to the Salini factors because: 336

³²⁹ Respondent's Rejoinder, para. 266; RLA-215, *Salini Costruttori S.P.A. and Italstrade S.P.A v. Kingdom of Morocco*, ICSID Case No. ARB/00/4, Decision on Jurisdiction July 23, 2001, para. 52.

³³⁰ Respondent's Rejoinder, para. 267.

³³¹ RLA-56, *Quiborax S.A.*, *Non Metallic Minerals S.A. and Allan Fosk Kaplún v. Plurinational State of Bolivia*, ICSID Case No. ARB/06/2, Decision on Jurisdiction, September 27, 2012, para. 233.

³³² Respondent's Rejoinder, paras. 268-269; RLA-59, Caratube International Oil Company LLP v. Republic of Kazakhstan, ICSID Case No. ARB/08/12, Award, June 5, 2012, para. 351. The tribunal in Caratube observed that, "[a]s one of the goals of the BIT is the stimulation of flow of private capital, BIT protection is not granted simply to any formally held asset, but to an asset which is the result of such a flow of capital" and concluded that, "even though the BIT definition of 'investment' does not expressly qualify the contributions by way of which the investment is made, the existence of such a contribution as a prerequisite to the protection of the BIT is implied" (emphasis added by the Respondent). See also RLA-60, Standard Chartered Bank v. Republic of Tanzania, ICSID Case No. ARB/10/12, Award, November 2, 2012, para. 232 ("for an investment to be 'of' an investor in the present context, some activity of investing is needed, which implicates the claimant's control over the investment or an action of transferring something of value (money, know-how, contacts, or expertise) from one treaty-country to the other"). See also Hearing Transcript, Day 9, 1867:6 – 1868:19 (Spanish).

³³³ Respondent's Rejoinder, paras. 268-269; RLA-59, *Caratube International Oil Company LLP v. Republic of Kazakhstan*, ICSID Case No. ARB/08/12, Award, June 5, 2012, para. 351; RLA-60, *Standard Chartered Bank v. Republic of Tanzania*, ICSID Case No. ARB/10/12, Award, November 2, 2012, para. 232.

³³⁴ Counter-Memorial, paras. 256-257.

³³⁵ Respondent's Rejoinder, para. 271.

³³⁶ See also Hearing Transcript, Day 9, 1860:17-21, 1861:10-15, 1862:9 – 1864:11, 1864:15-24, 1865:10-22 (Spanish).

- (a) SAS did not make a financial contribution or provide know-how, contacts, or expertise, ³³⁷ or assume any of the risks associated with the investment, ³³⁸ such that it had no expectation of a return on investment. The risk and potential benefit accrued exclusively to SASC. ³³⁹
- (b) FTI admits in its report that any amount invested in Bolivia has been contributed by Canadian SASC and not by the Claimant. ³⁴⁰ The President and CEO of SASC acknowledges that the share issuances of SASC allowed them to finance exploration activities in Malku Khota. ³⁴¹ Moreover, SAS only communicated the interim consolidated financial statements for SASC but not their own, and these documents do not establish whether SAS is the source of the cash flows. ³⁴²
- (c) The Claimant admits that SASC invented and patented the metallurgical process,³⁴³ which belongs to SASC.³⁴⁴ Thus, there is no evidence that such transfer of know-how would come from the United Kingdom.³⁴⁵
- (d) The Respondent also lists a series of contracts and arrangements entered into with various consulting firms for the development of the Project under which, according to the Respondent, SASC held rights for Malku Khota, 346 and it was SASC who entered into contracts, negotiated and agreed to consultancies. 347
- (e) The Respondent further contends that the SASC Board of Directors made the key decisions on the Project ³⁴⁸ and SASC did not hesitate to describe the Project as a Canadian investment before Canadian authorities to request diplomatic protection. ³⁴⁹

³³⁷ Respondent's Rejoinder, para. 272.

³³⁸ Bolivia's Post-Hearing Brief, para. 14. Hearing Transcript, Day 3, 647:13-22 (Spanish), Day 2, 356:1-3 (English).

³³⁹ Respondent's Rejoinder, para. 273.

³⁴⁰ Counter-Memorial, para. 259.

³⁴¹ Counter-Memorial, para. 260.

³⁴² Counter-Memorial, para. 261; FTI-10, SASC Financial Statements, September 30, 2012.

³⁴³ Counter-Memorial, para. 262, referring to the Statement of Claim and Memorial, para. 44.

³⁴⁴ Counter-Memorial, para. 262; Bolivia's Post-Hearing Brief, para. 13; referring to C-38, United States Patent No. US8,585,991 B2, Method for Recovering Indium, Silver, Gold and Rare, Precious and Base Metals from Complex Oxide and Sulfide Ores, November 19, 2013.

³⁴⁵ Counter-Memorial, para. 262.

³⁴⁶ Respondent's Rejoinder, para. 272; Bolivia's Post-Hearing Brief, para. 12.

³⁴⁷ Respondent's Rejoinder, para. 272.

³⁴⁸ Respondent's Rejoinder, para. 272.

³⁴⁹ Bolivia's Post-Hearing Brief, para. 15. See also Counter-Memorial, para. 263, referring to the Statement of Claim and Memorial, paras. 52-54.

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(f) The Respondent also contends that press releases show SASC as the ultimate owner of the investment 350 and that SASC is funding the costs of this arbitration. 351

(g) The Respondent concludes that any contribution to the economic development of Bolivia would have been made by SASC, 352 although it questions whether the Project should be considered as economic development given the negative impact it had on public order and the Indigenous Communities. 353

239. Consequently, if the Tribunal would interpret the Treaty to confer protection to indirect ownership, SAS' claim must be dismissed due to lack of standing as SAS did not make the investment whose protection is claimed: neither does it hold the legal title, nor is it the beneficiary of the investment. Otherwise, the Tribunal would be creating an investment protection treaty between Canada and Bolivia, which is "illegal, absurd and unfair."

(c) On whether SAS is an interested party in this dispute

240. The Respondent argues that the object of jurisdiction in investment arbitration cannot be the protection of a shell company. ³⁵⁶ According to the Respondent, the Claimant does not deny being a shell company, nor has it refuted the evidence presented by the Respondent in this regard. ³⁵⁷

241. First, the Respondent alleges that the dispute submitted by a shell company cannot be settled under the Treaty if there is no jurisdiction over the parent company.³⁵⁸

(a) First, the Treaty grants jurisdiction only with respect to those companies whose interests are in dispute. 359 The Respondent argues that as shell companies do not exist as an independent economic reality, they have no interest in a dispute. 360 The Respondent asserts that this does not imply adding a jurisdictional requirement to the Treaty as stated by the

³⁵⁰ Counter-Memorial, para. 264.

³⁵¹ Counter-Memorial, para. 265.

³⁵² Respondent's Rejoinder, para. 274. Respondent argues that this is evidenced in the budget line items approved by SASC to be executed in Bolivia by CMMK.

³⁵³ Respondent's Rejoinder, para. 274. See also Respondent's Rejoinder, section 3.2.

³⁵⁴ Counter-Memorial, para. 266; Respondent's Rejoinder, para. 275.

³⁵⁵ Counter-Memorial, para. 267.

³⁵⁶ Respondent's Rejoinder, para. 276.

³⁵⁷ Respondent's Rejoinder, para. 277; Counter-Memorial, paras. 258-265.

³⁵⁸ Respondent's Rejoinder, para. 278.

³⁵⁹ Respondent's Rejoinder, para. 279; C-1, Treaty, Article 8(1) ("[d]isputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement in relation to an investment of the former [...]").

³⁶⁰ Respondent's Rejoinder, para. 280.

Claimant, ³⁶¹ since the Treaty provides *verbatim* that the dispute must be between a company of a Contracting Party and the other Contracting State. Therefore, concluding that there is no jurisdiction is applying the text of the Treaty, since the dispute in this case is with a Canadian company, and not with one of the United Kingdom. ³⁶²

- (b) Second, the Respondent argues that the object and purpose of the Treaty confirm this requirement as the promotion and protection of investments applies solely to investors from the United Kingdom and Bolivia. Based on Article 31 of the Vienna Convention, the object and purpose of a treaty are as relevant as its provisions for the interpretation of its meaning. The Respondent argues that the object and purpose of the Treaty, as stated in the preamble, are not to provide investment protection and arbitral jurisdiction to any foreign company, and notes that Bolivia has not concluded an investment treaty with Canada to protect Canadian companies, such as SASC. Thus, the Respondent concludes that to allow the use of a shell company to establish jurisdiction would violate the consent granted by Bolivia. Belivia and purpose of the Treaty are as relevant as its provisions for the interpretation of its meaning. The Respondent argues that the object and purpose of the Treaty are as relevant as its provisions for the interpretation of its meaning. The Respondent argues that the object and purpose of the Treaty are as relevant as its provisions for the interpretation of its meaning.
- (c) Third, the Respondent notes that arbitral case law (the *Loewen*, *Venoklim Holding* and *TSA Spectrum* cases) has also confirmed that the content, object, and purpose of the Treaty preclude jurisdiction over a dispute raised by a shell company. ³⁶⁶ The Respondent refers to the *Loewen* case, wherein the claimant changed nationality while the arbitration was ongoing and the tribunal found that the party concerned was no longer protected by the treaty, ³⁶⁷ and the *Venoklim Holding* case, in which the tribunal pierced the corporate veil in order to ascertain the real party to the dispute, leading the tribunal to conclude that it lacked jurisdiction. ³⁶⁸ The Respondent further argues that, notwithstanding the fact that these are ICSID cases, it is relevant that these tribunals ordered the piercing of the corporate veil as the ICSID Convention contains a provision analogous to the one found in the Treaty. ³⁶⁹ The Respondent holds that SAS invokes decisions of tribunals that declared themselves

³⁶¹ See *infra* paras. 266 et seq.

³⁶² Respondent's Rejoinder, para. 281.

³⁶³ Respondent's Rejoinder, para. 282.

³⁶⁴ Respondent's Rejoinder, para. 283. See Hearing Transcript, Day 2, 418:3-15 (Spanish).

³⁶⁵ Respondent's Rejoinder, para. 283.

³⁶⁶ Respondent's Rejoinder, para. 285.

³⁶⁷ Respondent's Rejoinder, para. 286.

³⁶⁸ Respondent's Rejoinder, para. 287.

³⁶⁹ Respondent's Rejoinder, paras. 288-289.

competent; however, the cases cited do not support its position as they do not deal with the same legal issue to be resolved by the Tribunal in this case.³⁷⁰

- 242. Second, the Respondent alleges that the facts of this case demonstrate that the dispute is not with the Claimant (SAS), but with SASC, which has an economic interest *ab initio* in this arbitration and has sought and guaranteed funding agreements.³⁷¹ The Respondent further argues that SASC issued a special class of shares with returns dependent on the outcome of this arbitration.³⁷² The Respondent notes that based on the agreement with the third-party funder of the arbitration, this party could also have a direct interest in the decision of the Tribunal.³⁷³
- 243. The Respondent concludes that SASC is the only company that performed an alleged investment and the only one that has an interest in this arbitration. However, given that SASC is a Canadian company, it is not protected under the Treaty because it does not meet the nationality requirement provided for under the Treaty.³⁷⁴

2. The Claimant's Position

(a) Scope of Article 8(1) of the Treaty

- 244. The Claimant argues that the Treaty broadly defines an 'investment' and that international arbitration tribunals and legal authorities acknowledge that the notion of 'investments' in bilateral investment treaties extends to both direct and indirect investments.³⁷⁵
- 245. In the case of indirect investments through intermediary corporate entities incorporated under the legislation of the host State, the protected investment will consist of the investor's shares in the local company as well as the assets of that local company.³⁷⁶
- 246. The Claimant submits that Article 8(1) of the Treaty "clearly applies to both the direct and indirect owners of a qualifying investment". The Claimant argues that the Respondent inaccurately applies the interpretative principles of the Vienna Convention "relying exclusively upon dictionaries to inform its reading" and looks into the text of Article 8(1) of the Treaty alone to

³⁷⁰ Respondent's Rejoinder, para. 290.

³⁷¹ Respondent's Rejoinder, paras. 291-292. See also Bolivia's Post-Hearing Brief, para. 16.

³⁷² Bolivia's Post-Hearing Brief, para. 16.

³⁷³ Respondent's Rejoinder, para. 292.

³⁷⁴ Respondent's Rejoinder, para. 293; Bolivia's Post-Hearing Brief, para. 18.

³⁷⁵ Statement of Claim and Memorial, paras. 109-110.

³⁷⁶ Statement of Claim and Memorial, para. 110.

³⁷⁷ Claimant's Reply Memorial, para. 153.

address the question of "which entities are entitled to treaty protection for covered 'investments'". The Claimant submits that the proper interpretation of Article 8(1), taking full account of the different elements set forth in Article 31 of the Vienna Convention—text, context, and object and purpose—is that direct as well as indirect owners of qualifying investment are covered by the Treaty. 379

- 247. The Claimant submits that direct ownership is not the only ordinary meaning of the phrase "investment of the former," ³⁸⁰ and the phrase may equally be indicative of a contributory relationship between the claimant and the investment. ³⁸¹ The Claimant argues that "[w]ithout further qualifying language, the phrase 'investment of the former' in Article 8(1) can be read as a purely textual matter requiring that the ownership link be either direct or indirect, as Bolivia itself acknowledges". ³⁸²
- 248. Citing *CEMEX v. Venezuela*, the Claimant argues that the language of the bilateral investment treaty applicable to this case was very similar to Article 8(1) of the Treaty and that the tribunal in that case noted:

The Tribunal further notes that, when the BIT mentions investments 'of' nationals of the other Contracting Party, it means that those investments must belong to such nationals in order to be covered by the Treaty. <u>But this does not imply that they must be directly owned by those nationals</u>. ³⁸³ (emphasis added by Claimant).

- 249. Similarly, citing *Rurelec*, the Claimant alleges that the tribunal, which applied the same treaty as the one applicable in this arbitration, affirmed the interpretation of the *CEMEX v. Venezuela* tribunal, finding that it had jurisdiction in respect of Rurelec's indirect investments.³⁸⁴
- 250. The Claimant concludes that the ordinary meaning of the phrase "investment of the former" in Article 8(1) of the Treaty is that the investment in question may be owned whether directly or indirectly by the investor, and there is no textual reason for the restrictive interpretation suggested by the Respondent.³⁸⁵

³⁷⁸ Claimant's Reply Memorial, para. 155.

³⁷⁹ Claimant's Reply Memorial, paras. 155-156.

³⁸⁰ Claimant's Reply Memorial, para. 157; RLA-60, *Standard Chartered Bank v. United Republic of Tanzania*, ICSID Case No. ARB/10/12, Award, November 2, 2012, para. 216. See also Claimant's Rejoinder Memorial on Jurisdiction, para. 57.

³⁸¹ Claimant's Reply Memorial, para. 157.

³⁸² Claimant's Reply Memorial, para. 158, referring to Counter-Memorial, paras. 229, 231-232.

³⁸³ CLA-100, CEMEX Caracas Investments B.V. et al. v. Bolivarian Republic of Venezuela, ICSID Case No. ARB/08/15, Decision on Jurisdiction, November 30, 2010, para. 157.

³⁸⁴ Claimant's Reply Memorial, para. 161; CLA-1, *Guaracachi America, Inc. et al. v. Plurinational State of Bolivia*, PCA Case No. 2011-17, Award, January 31, 2014, paras. 356, 365 and Chapter XII(c).

³⁸⁵ Claimant's Reply Memorial, para. 162; Hearing Transcript, Day 1, 121:18 – 122:16 (English).

- 251. The Claimant notes that the context, the object and purpose of the Treaty support the view that Article 8(1) applies equally to direct and indirect owners. Regarding the context, the Claimant argues that, following Article 31(2) of the Vienna Convention, the text of the entire Treaty, not only Article 8(1), is highly relevant, as it forms part of the context informing the proper interpretation of the phrase "investment of the former". 386
- 252. The Claimant submits that a first contextual element is Article 1(a) of the Treaty, and that is particularly instructive, as pursuant to it, 'investments' are interpreted very broadly, including necessarily, by virtue of the phrases "every kind of asset" and "any form of participation in a company", indirect investments of the kind the Claimant made.³⁸⁷
- 253. The Claimant submits that a second contextual element that is relevant is the fact that there is no express exclusion of indirect investments in the Treaty. 388 According to the Claimant, the Respondent is wrong when concluding that the inclusion of a reference to indirect ownership would have been necessary if the intent was to include indirect investments. 389 The Claimant relies on the ICJ decision in the *ELSI* case 390, the reasoning of the tribunal in *Tza Yap Shum v. Peru*, 391 and the *Rurelec* decision, which held as to the application of the Treaty that "the BIT would require clear language in order to exclude coverage of indirect investments—language that the BIT does not include". 392 The Claimant argues that investment treaty tribunals have refused to exclude indirect investments from treaty provisions when there is no express language to that effect. 393
- 254. The Claimant submits that in the absence of clear and specific exclusionary language, and in light of the broad definition of investments in Article 1(a) encompassing indirect investments, the more

³⁸⁶ Claimant's Reply Memorial, para. 164.SAS' Post-Hearing Brief

³⁸⁷ Claimant's Reply Memorial, para. 164; Claimant's Rejoinder Memorial on Jurisdiction, para. 58; Hearing Transcript, Day 1, 122:13-25 (English).

³⁸⁸ Claimant's Reply Memorial, para. 168; Hearing Transcript, Day 1, 124:5-21 (English).

³⁸⁹ Claimant's Reply Memorial, para. 170. See *supra* para. 225.

³⁹⁰ CLA-107, Elettronica Sicula SpA. (ELSI), Judgment, ICJ Reports 1989, p. 15, para. 50.

³⁹¹ Claimant's Reply Memorial, para. 169; Hearing Transcript, Day 1, 124:22 – 125:2 (English); CLA-104, *Tza Yap Shum v. Republic of Peru*, ICSID Case No. ARB/07/6, Decision on Jurisdiction, June 19, 2009, paras. 106-107: "el Tribunal no encuentra indicaciones en el APPRI que lo lleven por principio a excluir del ámbito de aplicación del Tratado las inversiones indirectas [...] particularmente cuando se prueba que ejercen la propiedad y el control sobre las mismas. El Tribunal esperaría que una limitación en este sentido hubiese sido plasmada de forma expresa en el APPRI. Por ejemplo, las Partes Contratantes al APPRI bien pudieron acordar un artículo por medio del cual le denegarían los beneficios del Tratado a aquellos inversionistas calificados bajo el mismo, pero con inversiones canalizadas a través de terceros países".

³⁹² Claimant's Reply Memorial, para. 170; CLA-1, *Guaracachi America, Inc. et al. v. Plurinational State of Bolivia*, PCA Case No. 2011-17, Award, January 31, 2014, para. 353.

³⁹³ Claimant's Rejoinder Memorial on Jurisdiction, para. 59; CLA-1, *Guaracachi America, Inc. et al. v. The Plurinational State of Bolivia*, PCA Case No. 2011-17, Award, January 31, 2014, para. 353; CLA-104, *Tza Yap Shum v. The Republic of Peru*, ICSID Case No. ARB/07/6, Decision on Jurisdiction, June 19, 2009, paras. 106-107.

jurisprudentially-consistent interpretation of Article 8(1) is that it applies equally to direct and indirect owners of qualifying investments.³⁹⁴

- 255. The Claimant submits that, contrary to the Respondent's proposition,³⁹⁵ it is not suggesting to ignore the principle that tribunals have jurisdiction over disputes for which there is express consent.³⁹⁶ Rather, the Claimant submits that the parties to the Treaty "have expressly consented to arbitration in relation to indirect investments <u>because Article 8(1) refers to such investments</u>" (emphasis added by the Claimant).³⁹⁷
- 256. Next, the Claimant criticizes the relevance of those legal authorities relied upon by the Respondent to support its position. ³⁹⁸ As to Judge Read's dissent in *Anglo-Iranian Oil*, the Claimant argues that setting aside the fact that his individual opinion did not reflect the majority view of the ICJ, his discussion of the effect of omitting the terms "directly or indirectly" is speculative *obiter dicta* included in his dissent, which Claimant asserts "is hardly persuasive evidence and should be disregarded". ³⁹⁹
- 257. In connection with the *Brown v. Scott* case, the Claimant submits that the Respondent conveniently cited the reasoning in that case, omitting that, according to the Claimant, it noted that the general assumption on which the Respondent relies "does not mean that nothing can be implied into the [European Convention on Human Rights]. The language of the Convention is for the most part so general that some implication of terms is necessary, and the case law of the European court shows that the court has been willing to imply terms into the Convention when it was judged necessary or plainly right to do so." ⁴⁰⁰ The Claimant argues that, "this concern of overbroadness simply does not exist in the case of bilateral investment treaties whose overt purpose is to protect foreign investment, and where an interpretation that the phrase 'investment of the former' as covering investments that are owned directly or indirectly by the investor is entirely consistent with the context of the Treaty". ⁴⁰¹

³⁹⁴ Claimant's Reply Memorial, para. 171.

³⁹⁵ See *supra* para. 227.

³⁹⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 60. Claimant underscores that, at any rate, the legal authorities and case law cited by Bolivia to support its allegation refer to the most favored nation clause and, thus, they are irrelevant. See Respondent's Rejoinder, para. 257, footnote 419.

³⁹⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 60.

³⁹⁸ See *supra* para. 225, footnote 298, para. 227.

³⁹⁹ Claimant's Reply Memorial, para. 172; RLA-50, *Anglo-Iranian Oil Co. case (jurisdiction)*, Judgment, July 22, 1952, ICJ Reports 1952, at 93, 145. Claimant submits that Respondent relies on the following statement in the Judge's dissenting opinion: "If the words 'directly or indirectly' had been omitted from the Declaration, it would have been possible to assume that the jurisdiction was restricted to situations or facts which related directly to treaties or conventions accepted by Persia."

⁴⁰⁰ Claimant's Reply Memorial, para. 173; RLA-51, *Brown c. Stott* [2003] 1 AC 681, 703.

⁴⁰¹ Claimant's Reply Memorial, para. 173.

- 258. Finally, the Claimant addresses Professor Douglas' opinion that there must be a limitation on the tribunal's *ratione personae* jurisdiction if the terms "direct or indirect" are not expressly included in a treaty. According to the Claimant, the Respondent fails to square this view with Rule 33 of Douglas' own treaty, which according to the Claimant's assertion contains a more direct statement that "[i]f an investment treaty stipulates that the investment can be held directly or indirectly by the claimant, then it is immaterial that the investment is held through an intermediate legal entity with the nationality of a third state". And The Claimant contends that it is telling that Professor Douglas does not include the converse as a rule, and further asserts that he refers to two cases where the tribunals held that they had jurisdiction over the claimants that indirectly owned qualifying investments, despite the fact that the underlying treaties did not contain the terms "direct or indirect". The Claimant asserts that there are many more cases in this respect, which are referred to above, than the opposite.
- 259. The Claimant submits that the object and purpose of the Treaty also support the view that Article 8(1) applies equally to direct and indirect owners. 406 The Claimant refers to the title of the Treaty, 407 its preamble, 408 and Article 2(1)409 to note that these provisions suggest that the parties to the Treaty wished to maximize the flow of investments which, according to the Claimant, would include indirect investments in the absence of language to the contrary. 410
- 260. The Claimant concludes that its position regarding Article 8(1) "remains largely unchallenged" and that this should lead the Tribunal to conclude that it properly has jurisdiction over the claims in this arbitration.⁴¹¹

⁴⁰² Claimant's Reply Memorial, para. 174; RLA-53, Zachary Douglas, *The International Law of Investment Claims*, Cambridge University Press, 2009, p. 311, para. 580.

 $^{^{403}}$ Claimant's Reply Memorial, para. 174; RLA-53, Zachary Douglas, *The International Law of Investment Claims*, Cambridge University Press, 2009, p. 310.

⁴⁰⁴ Claimant's Reply Memorial, para. 174; RLA-53, Zachary Douglas, *The International Law of Investment Claims*, Cambridge University Press, 2009, p. 311, para. 580

⁴⁰⁵ Claimant's Reply Memorial, para. 174; See also *supra* paras. 251-253.

⁴⁰⁶ Claimant's Reply Memorial, para. 175; Claimant's Rejoinder Memorial on Jurisdiction, para. 58.

⁴⁰⁷ C-1, Treaty ("Agreement beween the Government of the United Kingdom of Great Britain and Northern Ireland and the Government of the Republic of Bolivia for the Promotion and Protection of Investments, signed on May 24, 1988, and entered into force on February 16, 1990").

⁴⁰⁸ C-1, Treaty. Claimant submits that the preamble underscores that it was designed to "create favourable conditions for greater investment by nationals or companies of one State in the territory of the other State".

⁴⁰⁹ C-1, Treaty, Article 2(1) ("[e]ach Contracting Party shall encourage and create favourable conditions for nationals or companies of the other Contracting Party to invest capital in its territory ...").

⁴¹⁰ Claimant's Reply Memorial, para. 175.

⁴¹¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 61. Claimant notes that Bolivia failed to engage with SAS arguments regarding Judge Read's dissenting opinion in *Anglo Iranian Oil* and the decision in *Brown v. Stott* (see *supra* paras. 256-257), in which Bolivia relies on the Counter-Memorial to support its objections to jurisdiction. Claimant further states that while Bolivia no longer relies on Judge Read's dissenting opinion in its Rejoinder Memorial, Bolivia does cite again *Brown v. Stott* as if there were no inaccuracies (see *supra* para. 226).

- 261. The Claimant believes that the recourse to supplementary means to interpret the Treaty is unnecessary⁴¹² in this case. Article 32 of the Vienna Convention does not refer to alternative or autonomous means of interpretation, but only an aid to the general interpretative rule.⁴¹³
- 262. In this case, "the general rule of interpretation (Article 31, Vienna Convention) yields a reading of Article 8(1) of the Treaty that applies to direct as well as indirect owners of qualifying investments, and there is simply no scope to argue that this reading is in any way 'ambiguous or obscure' or leads to 'manifestly absurd or unreasonable' results." ⁴¹⁴ Thus, according to the Claimant, there is no reason to resort to supplementary means of interpretation.
- 263. But even if the Tribunal decided to rely upon supplementary means of interpretation, which would include "the preparatory work of the treaty and the circumstances of its conclusion" based on Article 32 of the Vienna Convention, 415 the treaties invoked by the Respondent are not part of such circumstances. 416 The circumstances referred to under the provision mentioned are contemporaneous circumstances "and the historical context in which the treaty was concluded" and, thus, it cannot cover treaties concluded after the date the Treaty was signed. 418
- 264. Regarding treaties signed before the conclusion of the Treaty, the Respondent has not established that they are part of these circumstances ⁴¹⁹ since it has not demonstrated that the parties to the Treaty discussed the Bolivia-Switzerland and Bolivia-Germany bilateral investment treaties in their negotiations, or that the United Kingdom was aware (or should have been aware) of these two treaties. The Claimant considers telling that the Respondent has failed to submit the *travaux préparatoires*, despite the fact that the Claimant had already noted their absence in its Reply Memorial. ⁴²⁰

⁴¹² Claimant's Reply Memorial, para. 177. Claimant refers to and describes the argument posed by Respondent that the parties to the Treaty "deliberatly omitted protection of 'indirect' property" because, in 1987, Bolivia entered into treaties with Germany and Switzerland, and the treaty with Germany did not include a reference to "direct or indirect", whereas the treaty with Switzerland did include such a reference (see *supra* para. 228).

⁴¹³ Claimant's Reply Memorial, para. 179.

⁴¹⁴ Claimant's Reply Memorial, para. 180; Claimant's Rejoinder Memorial on Jurisdiction, para. 62.

⁴¹⁵ CLA-11, Vienna Convention, Article 32.

⁴¹⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 64; see *supra* para. 228, footnote 305.

⁴¹⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 64; CLA-179, Sir Humphrey Waldock, Special Rapporteur, "Third Report on the law of treaties," in Yearbook of the International Law Commission (1964), vol. II at p. 59, at 22.

⁴¹⁸ Claimant's Rejoinder Memorial on Jurisdiction, para. 64; referring to the Bolivia-France, Bolivia-BLEU, Bolivia-Switzerland, and Bolivia-Italy BITs. See also Hearing Transcript, Day 1, 125:15 – 126:2 (English);

⁴¹⁹ Hearing Transcript, Day 1, 126:3-8 (English);

⁴²⁰ Claimant's Rejoinder Memorial on Jurisdiction, para. 64. See Claimant's Reply Memorial, para. 181.

265. The Claimant further contends that the case law in investment arbitration has regularly refused to rely on other treaties when interpreting the provisions of a specific treaty⁴²¹ and concludes by noting that, consequently, Article 32 of the Vienna Convention is of no assistance to the Respondent's flawed interpretation of Article 8(1) of the Treaty.⁴²²

(b) On the protection of indirect investors under the Treaty

- 266. The Claimant submits that for the jurisdiction of the Tribunal to be established, it is sufficient for the Claimant to show that it satisfies the Treaty definition of 'national' or 'company' (Articles 1.c o 1.d), that its investment meets the requirements set forth at Article 1(a), and that it owns, directly or indirectly, the investment. 423 There are no other requirements under the Treaty and the Respondent has admitted that SAS is a protected company under the Treaty and that owns qualifying investments in Bolivia. 424 The Claimant further states that: "investment treaty tribunals have consistently held that it is not open to them to impose additional jurisdictional requirements on claimants which the parties to the underlying treaty could have added but did not". 425
- 267. The Claimant maintains that ultimate ownership is irrelevant for purposes of the jurisdiction of the Tribunal. 426
- 268. First, the Respondent does not identify which provision of the Treaty would require the investor to be the ultimate owner, and the preamble, cited by the Respondent, 427 does not provide for such requirement. 428 The award of the *Lemire* case, which according to the Claimant applied a BIT with a preamble similar to the Treaty, found that an origin-of-capital requirement cannot be required or inferred. 429 Regarding the other arbitral awards cited by the Respondent that

⁴²¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 65; Claimant's Reply Memorial, para. 182; Hearing Transcript, Day 1, 126:9-18 (English).

⁴²² Claimant's Rejoinder Memorial on Jurisdiction, para. 65.

⁴²³ Claimant's Rejoinder Memorial on Jurisdiction, para. 66; Claimant's Reply Memorial, para. 186; SAS' Post-Hearing Brief, para. 44.

⁴²⁴ Claimant's Rejoinder Memorial on Jurisdiction, para. 66.

⁴²⁵ Claimant's Reply Memorial, para. 187; Claimant's Rejoinder Memorial on Jurisdiction, para. 67; Hearing Transcript, Day 1, 127:6 – 128:3 (English); SAS' Post-Hearing Brief, paras. 40-47.

⁴²⁶ Claimant's Reply Memorial, para. 184.

⁴²⁷ See *supra* para. 233.

⁴²⁸ Claimant's Reply Memorial, para. 185. See also Hearing Transcript, Day 1, 128:21 – 129:13 (English); SAS' Post-Hearing Brief, para. 40.

⁴²⁹ SAS' Post-Hearing Brief, para. 41; CLA-49, *Lemire*, Decision on Jurisdiction & Liability, paras. 56-57.

interpreted the definition of "investment", all are ICSID cases that are wholly irrelevant to this UNCITRAL Rules arbitration proceeding pursuant to the UK-Bolivia Treaty.⁴³⁰

- 269. In brief, the Treaty protects indirect owners even when they are not the ultimate owners of the qualifying investments, because there is no requirement in the Treaty stating otherwise.⁴³¹
- 270. Second, the Claimant contends that none of the awards the Respondent relies on, provide, as Bolivia alleges, that an investment treaty that protects indirect ownership only protects ultimate owners. The Claimant submits that the tribunals in *Siemens v. Argentina*, *Kardassopoulos v. Georgia*, or *BG Group v. Argentina*, and even more so in *Rurelec*, did not state that ultimate ownership was a mandatory condition that needed to be satisfied in order to benefit from a treaty that protects indirect ownership. On the contrary, several tribunals have held that they had jurisdiction over claimants that were the indirect owners of qualifying investments without at the same time being the ultimate owners of those investments.
- 271. Further, as the party asserting this jurisdictional objection, the Respondent has the burden to demonstrate that only ultimate indirect owners have protection, and the Respondent has yet to articulate a cogent argument for why the Treaty, when protecting indirect ownership, would limit itself to the protection of ultimate owners.⁴³⁴
- 272. The Claimant notes that the Respondent, in its Rejoinder, appears to have abandoned its claim on the absence of protection for the ultimate owner under the Treaty. Instead, it raised a new allegation that the Tribunal lacks jurisdiction because SAS has not "made" any investment in Bolivia. The Claimant criticizes the Respondent's interpretation that the terms "investment of the former" in Article 8(1) of the Treaty require the Claimant to have been actively involved in the realization of the investment. Article 8(1) requires that the investment belongs to a claimant directly or indirectly, but not an active participation in the realization of the investment.
- 273. Nor does the Treaty contain such a requirement, and the *Caratube* and *Standard Chartered Bank* cases do not support the position of the Respondent because the underlying treaties in such cases

⁴³⁰ Claimant's Reply Memorial, para. 185. See *supra* paras. 233-233(a).

⁴³¹ Claimant's Reply Memorial, para. 188.

⁴³² Claimant's Reply Memorial, para. 189.

⁴³³ Claimant's Reply Memorial, para. 194.

⁴³⁴ Claimant's Reply Memorial, para. 195.

⁴³⁵ Claimant's Rejoinder Memorial on Jurisdiction, para. 70, referring to Respondent's Rejoinder, paras. 264-265.

⁴³⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 70, referring to Respondent's Rejoinder, paras. 264-265.

⁴³⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 71; RLA-48, Oxford English Dictionary (the preposition "of" ("de") may indicate "an association between two entities, typically one of belonging"). See also Hearing Transcript, Day 1, 129:14 – 130:2 (English).

are not sufficiently similar to the BIT in this arbitration and the facts were also different. And Indeed, in this arbitration the issue of foreign control is not addressed as it was in the *Caratube* case, and nor does the Treaty contain language which provides that an investment has to be "made" in the territory of the Contracting Party, such as in the *Standard Chartered Bank* case. The Claimant further states that "[h] *ere, there can be no dispute that South American Silver Ltd. 'did something as part of the investing process'*, and unlike *Standard Chartered Bank*, where the connection between the claimant and the investment was highly attenuated.

- 274. Finally, the Claimant rejects the existence of the so-called objective definition of 'investment' ⁴⁴³ and states that the *Salini* test is not recognized or accepted in the terms indicated by the Respondent. ⁴⁴⁴ The test was developed within the framework of ICSID arbitrations ⁴⁴⁵ and it is not even always adopted even in said arbitrations. ⁴⁴⁶ Furthermore, out of the two cases that the Respondent cites –as non-ICSID arbitration cases having relied upon the *Salini* test– one in fact never even mentioned the test, whereas the second was criticized for doing so (*Romak*). ⁴⁴⁷ The Claimant further states that the *Romak* case involved factual circumstances and policy considerations that are not present here. ⁴⁴⁸
- 275. In sum, there is no reason for the Tribunal to apply the *Salini* test in this case. The Tribunal need only ensure, in order to ascertain its jurisdiction, that SAS' investments satisfy the definition of 'investment' at Article 1(a) of the Treaty. 449 And even if the requirements of the *Salini* test were applicable (which the Claimant repeats is not the case), then it is not possible to dispute that the shares in CMMK and the Concessions, i.e. the investment at issue in this case, satisfy the test

⁴³⁸ Claimant's Rejoinder Memorial on Jurisdiction, para. 72, referring to Respondent's Rejoinder, paras. 268-270, and para. 76. See also Hearing Transcript, Day 1, 130:3-7 (English).

⁴³⁹ Claimant's Rejoinder Memorial on Jurisdiction, para. 73.

⁴⁴⁰ Claimant's Rejoinder Memorial on Jurisdiction, para. 74; SAS' Post-Hearing Brief, paras. 45-46.

⁴⁴¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 75. See Statement of Claim and Memorial, para. 33 (Fig. 1). Claimant submits the structure that connects it to the investment (its ownership of 100% of the shares in the Bahamian subsidiaries, and their 100% ownership of the shares in CMMK, i.e. the owner of Mining Concessions comprising the Project).

⁴⁴² Claimant explains that credit was acquired by a Hong-Kong subsidiary of Claimant (corporate entity of the United Kingdom), which was not controlled by Claimant. See SAS' Post-Hearing Brief, para. 46.

⁴⁴³ SAS' Post-Hearing Brief, paras. 53-54. Claimant addresses the allusion Respondent makes to the *Saba Fakes v.* Turkey case and states that the reference is immaterial as the tribunal in that case addressed the definition of 'investment' within the meaning of Article 25(1) of the ICSID Convention, rather than the objective meaning of the term outside of the framework of the ICSID Convention

⁴⁴⁴ Claimant's Rejoinder Memorial on Jurisdiction, para. 77, citing Respondent's Rejoinder, para. 266.

⁴⁴⁵ Claimant's Rejoinder Memorial on Jurisdiction, para. 77; SAS' Post-Hearing Brief, paras. 48-50.

⁴⁴⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 77; Hearing Transcript, Day 1, 131:11-17 (English); SAS' Post-Hearing Brief, para. 49.

⁴⁴⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 79. Commenting on the use of the Salini test by the *Romak* tribunal, Claimant notes that the *Rurelec* tribunal underscored the "exceptional" and "fact-specific" nature of its application.

⁴⁴⁸ SAS' Post-Hearing Brief, paras. 51-52.

⁴⁴⁹ Claimant's Rejoinder Memorial on Jurisdiction, para. 80; SAS' Post-Hearing Brief, para. 50.

criteria of resource contribution, risk, duration, and contribution to the economic development of the host State (Bolivia, in this case). 450

(c) On whether SAS is an interested party in this dispute

- 276. The Claimant contends that accepting the Respondent's argument to pierce the corporate veil would add a further requirement for the jurisdiction of the Tribunal that is not provided for under the Treaty. The Claimant argues that neither Article 8(1) nor the preamble of the Treaty requires the Tribunal to consider the nationality of SAS' ultimate owner to decide on its jurisdiction. 452
- 277. The Claimant submits that tribunals have unanimously held that, when considering the nationality of the claimant for purposes of jurisdiction, the corporate veil should not be pierced except in exceptional circumstances such as fraud. 453 The Claimant notes that no such circumstances exist or have been alleged in this case. 454 Moreover, as to the awards relied upon by the Respondent, the Claimant holds that they are irrelevant as they are based on a set of legal elements that are absent in this arbitration. 455
- 278. In connection with *TSA Spectrum v. Argentina*, the Claimant notes that the tribunal's decision to pierce the corporate veil was warranted by the express terms of the ICSID Convention, which is irrelevant in this arbitration. 456
- 279. The Claimant posits that the *Venoklim Holding v. Venezuela* case –an arbitration initiated pursuant to the Venezuelan Law on the Promotion and Protection of Investments– is also irrelevant⁴⁵⁷. The Claimant notes that the tribunal's decision to pierce the corporate veil was based on the definition of 'investor' under Venezuelan law, requiring effective control over the investment, which is not at issue here.⁴⁵⁸
- 280. The Claimant submits that, in the *Loewen* case, the piercing of the veil was decided on the basis of the continuous nationality rule because one of the claimants had changed nationality during the

⁴⁵⁰ SAS' Post-Hearing Brief, para. 50.

⁴⁵¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 81.

⁴⁵² Claimant's Rejoinder Memorial on Jurisdiction, para. 82.

⁴⁵³ Claimant's Rejoinder Memorial on Jurisdiction, para. 82; Hearing Transcript, Day 1, 132;4-8 (English).

⁴⁵⁴ Claimant's Rejoinder Memorial on Jurisdiction, para. 82.

⁴⁵⁵ Claimant's Rejoinder Memorial on Jurisdiction, para. 82.

⁴⁵⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 83; Hearing Transcript, Day 1, 132:19-133:2 (English).

⁴⁵⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 84; Hearing Transcript, Day 1, 133:3-7 (English).

⁴⁵⁸ Claimant's Rejoinder Memorial on Jurisdiction, para. 84.

arbitration.⁴⁵⁹ The Claimant argues that this case is not relevant for the purposes of the present case because such rule has not been invoked and it is not applicable.⁴⁶⁰ The Claimant further contends that the decision was criticized by leading commentators.⁴⁶¹

281. In conclusion, the Claimant submits that neither the Treaty nor investment treaty jurisprudence justifies the piercing of the corporate veil in this case.⁴⁶²

3. The Tribunal's Analysis

(a) The scope of Article 8(1) of the Treaty regarding indirect ownership

- 282. The Parties do not dispute that the interpretation of the Treaty in general, and of Article 8(1) of the Treaty in particular, must be done by reference to Articles 31 and 32 of the Vienna Convention.
- 283. It is also not in dispute that (a) the Claimant is a company incorporated in Bermuda, ⁴⁶³ one of the territories to which the Treaty is extended in accordance with Article 11 thereof; ⁴⁶⁴ (b) the Claimant is the sole shareholder of Malku Khota Ltd., G.M. Campana Ltd. and Productora Ltd., companies incorporated in Bahamas; ⁴⁶⁵ (c) Malku Khota Ltd., G.M. Campana Ltd. and Productora Ltd., are CMMK's sole shareholders; ⁴⁶⁶ and (d) CMMK is a company incorporated in Bolivia, ⁴⁶⁷ and the owner of the Mining Concessions. ⁴⁶⁸ It is thus a situation in which clearly the Claimant holds all the shares of those entities, who are at the same time shareholders of the company owning the Mining Concessions (CMMK).
- 284. The dispute, with regard to the jurisdictional objection being examined, focuses specifically on determining whether the fact that the Claimant holds all the shares of CMMK's sole shareholders

⁴⁵⁹ Claimant's Rejoinder Memorial on Jurisdiction, para. 85; Hearing Transcript, Day 1, 133:8-13 (English); RLA-223, *The Loewen Group, Inc. and Raymond L. Loewen v. United States of America*, ICSID Case No. ARB(AF)/98/3, Award, June 26, 2003, para. 225.

⁴⁶⁰ Claimant's Rejoinder Memorial on Jurisdiction, para. 85.

⁴⁶¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 85. See, for example, CLA-190, Maurice Mendelson, "Runaway Train: The 'Continuous Nationality' Rule from the *Panavezys-Saldutiskis Railway* case to *Loewen*", in Todd Weiler (ed.), *International Investment Law and Arbitration: Leading Cases from the ICSID, NAFTA, Bilateral Treaties and Customary International Law* (Cameron May, 2005) in 51.

⁴⁶² Claimant's Rejoinder Memorial on Jurisdiction, para. 86.

⁴⁶³ C-10.

⁴⁶⁴ C-1, Article 11 and C-02.

⁴⁶⁵ C-6, p. 11; C-7, pp. 16-17; C-8, p. 11

⁴⁶⁶ C-9 and C-37.

⁴⁶⁷ C-11.

⁴⁶⁸ See C-31; C-32; C-33; C-34; C-35; C-36.

and yet it is not the direct shareholder of CMMK results, in light of Article 8(1) of the Treaty, in the Tribunal lacking jurisdiction due to the Claimant not being the direct owner of the shares.

- 285. Article 8(1) of the Treaty, whose interpretation is contested by the Parties, provides:
 - (1) Disputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement in relation to an investment of the former which have not been legally and amicably settled shall after a period of six months from written notification of a claim be submitted to international arbitration if either party to the dispute so wishes. (emphasis added)
- 286. According to the Respondent, for the reasons stated in the summary of its position, the consent to arbitration in Article 8(1) of the Treaty was given for disputes between Bolivia and a UK investor regarding Bolivia's obligations towards a UK company regarding an investment "of" that company. The expression "of", according to the Respondent, implies that the investor must be owner or direct holder of the investment. Since the Claimant does not have direct ownership of CMMK's shares, nor of the Mining Concessions, the Respondent argues that the Tribunal would not have jurisdiction because the dispute does not relate to an investment "of" the Claimant.
- 287. The Tribunal's task in this case is not to establish a general doctrine on the protection of so-called "indirect investments", nor to take a stand in general terms on the eventual rights of a company's shareholders for the acts of a State that may affect a company of which they are shareholders. The jurisdictional exception raised by the Respondent refers specifically to the Treaty and the scope of the Respondent's consent in the Treaty. In this vein, the Tribunal will analyse the jurisdictional exception as it was raised, in connection with the Treaty, and will interpret the Treaty in light of Articles 31 and 32 of the Vienna Convention.
- 288. The above-mentioned rules of interpretation of the Vienna Convention provide:

Article 31. General Rule of Interpretation

- 1. A treaty shall be interpreted in good faith in accordance with the ordinary meaning to be given to the terms of the treaty in their context and in the light of its object and purpose.
- 2. The context for the purpose of the interpretation of a treaty shall comprise, in addition to the text, including its preamble and annexes:
- (a) Any agreement relating to the treaty which was made between all the parties in connection with the conclusion of the treaty;
- (b) Any instrument which was made by one or more parties in connection with the conclusion of the treaty and accepted by the other parties as an instrument related to the treaty.

- 3. There shall be taken into account, together with the context:
- (a) Any subsequent agreement between the parties regarding the interpretation of the treaty or the application of its provisions;
- (b) Any subsequent practice in the application of the treaty which establishes the agreement of the parties regarding its interpretation;
- (c) Any relevant rules of international law applicable in the relations between the parties.
- 4. A special meaning shall be given to a term if it is established that the parties so intended.

Article 32. Supplementary Means of Interpretation

Recourse may be had to supplementary means of interpretation, including the preparatory work of the treaty and the circumstances of its conclusion, in order to confirm the meaning resulting from the application of article 31, or to determine the meaning when the interpretation according to article 31:

- (a) Leaves the meaning ambiguous or obscure; or
- (b) Leads to a result which is manifestly absurd or unreasonable.
- 289. Two conclusions result from the rules of the Vienna Convention. First, the rule of interpretation found in Article 31 is one integral rule that must be applied in its entirety and not by applying the text, context, object and purpose as isolated or separate elements. Article 31 enshrines a "General Rule of Interpretation" not independent interpretation rules by which the Treaty must be interpreted in good faith in accordance with the ordinary meaning to be given to the terms of it in their context and in the light of its object and purpose. Additionally, the Treaty's context is also composed of its preamble, its annexes, every agreement or practice between the Contracting Parties regarding the Treaty or its interpretation, or application. The Tribunal shall also apply the systemic interpretation principle, as per it was stated in paragraphs 212 *et seq.* of the award.
- 290. Second, the rule in Article 32 is supplementary and it only applies when it is needed to confirm the meaning resulting from the application of Article 31 or to establish the meaning of a term that, when applying the rule in Article 31, produces results that are ambiguous, obscure or lead to a manifestly absurd or unreasonable result.
- 291. In other words, the Tribunal must make an effort to interpret the Treaty granting primacy to the ordinary meaning of the text, taking into account its context, and its object and purpose. In order to confirm the meaning resulting from this interpretative exercise, or insofar as that interpretation leaves a degree of ambiguity or obscurity with regard to the meaning of any term, or leads to a manifestly absurd or unreasonable result, the Tribunal may resort to the means of supplementary

interpretation provided in Article 32 of the Vienna Convention, *i.e.*, the *travaux préparatoires* of the Treaty or the circumstances of its conclusion.

- 292. It is true, as the Respondent points out, that in English and in Spanish, the preposition "of" denotes ownership. The Dictionary of the *Real Academia Española* and the Oxford Dictionaries cited by the Respondent say so. In principle, this would be the ordinary meaning of the expression. But even if the Tribunal would stop at the ordinary meaning of the word, on the basis of the dictionaries cited by the Respondent, the term "ownership" does not only mean "property" and much less, "direct property". 469
- 293. The interpretation rule of Article 31 of the Vienna Convention does not allow one, as the Tribunal indicated, to stop only at the ordinary meaning of the text. Rather it has to be analyzed by taking into account the context, with all its elements, and the object and purpose of the Treaty.
- 294. Regarding the context, the Tribunal finds relevant the definition of investment provided in Article 1 of the Treaty, which states:

For the purposes of this Agreement;

- (a) "investment" means every kind of asset which is capable of producing returns and in particular, though not exclusively, includes:
- (i) movable and immovable property and any other property rights such as mortgages, liens or pledges;
- (ii) shares in and stock and debentures of a company and any other form of participation in a company;
- (iii) claims to money or to any performance under contract having a financial value;
- (iv) intellectual property rights and goodwill;

(v) any business concessions granted by the Contracting Parties in accordance with their respective laws, including concessions to search for, cultivate, extract or exploit natural resources.

A change in the form in which assets are invested does not affect their characters as investments. Investments made before the date of entry into force as well as those made after entry into force shall benefit from the provisions of this Agreement;

(b) "returns" means the amounts yielded by an investment and in particular, though not exclusively, includes profit, interest, capital gains, dividends, royalties and fees;

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⁴⁶⁹ Although the Dictionary of the *Real Academia Española* includes "a thing that is property of someone particular" as the meaning of the word ownership, it also includes, for example, "relation between a thing and who has a right to it". On behalf of Oxford Dictionaries, equally cited by Respondent, it does not limit the preposition 'of" to a meaning of property.

295. It is not in dispute that company shares, on the one hand, and concessions for the exploration of mineral resources, on the other, constitute investments under the Treaty. The abovementioned article contains a broad definition that starts with equating investments with an "asset which is capable of producing returns" and a series of assets and rights are listed that constitute an investment. The same provision points out that it is not a restrictive list. Although the examples listed there serve as reference for what the States wanted to protect as an investment under the Treaty, nothing in the text of the definition of investment made under the Treaty, nor in the investments listed as examples, suggests that the "ownership" to which the preposition "of" in Article 8(1) refers to, is limited to direct ownership. In the present case, the Parties do not contest that both CMMK's shares and the Mining Concessions are included under the definition of investment provided under Article 1 of the Treaty.

- 296. Further looking at context, from the revision of its provisions it is clear for the majority of the Tribunal that there is no article in the Treaty that, in isolation or in the context of the others, corroborates or suggests as plausible, an interpretation such as the one proposed by the Respondent for Article 8(1) or that would lead to conclude that indirect property must be excluded.
- 297. Regarding the object and purpose of the Treaty, its preamble, which is also part of the context in accordance with Article 31(2) of the Vienna Convention, provides that the Contracting Parties are animated by the "desir[e] to create favourable conditions for greater investment by nationals and companies of one State in the territory of the other State" and "recognis[e] that the encouragement and reciprocal protection under international agreement of such investments will be conducive to the stimulation of individual business initiative and will increase prosperity in both States".
- 298. For its part, Article 2(1) of the Treaty establishes that every Contracting Party of the Treaty "shall encourage and create favourable conditions for nationals or companies of the other Contracting Party to invest capital in its territory, and, subject to its right to exercise powers conferred by its laws, shall admit such capital". The majority of the Tribunal observes that the preamble uses broad language in which the Contracting Parties undertake to create favourable conditions for the

⁴⁷⁰ Indeed, Respondent expressly recognized it, when asserting: "In this case, even though SAS fits the definition of investor and both the shares in CMMK and the Mining Concessions fit the definition of investment, SAS is not the real owner of the investment". (Counter-Memorial, para. 224). See also Counter-Memorial, para. 240 ("When an objection refers to the definition of "investment", it criticizes the form of assets reputed as investment (v.gr., is the asset in question really a concession, action or title?), which is not the case under our examination."). (emphasis added)

⁴⁷¹ Statement of Claim, para. 110; Counter-Memorial, para. 224; Claimant's Reply Memorial, para. 150; Hearing Transcript, Day 1, 120:20-24, 210:2-3 (English).

investment, without appearing to restrict the manner in which an investment can be made when it comes to companies.

- 299. In short, the majority of the Tribunal does not find that the interpretation of the Treaty under Article 31 of the Vienna Convention can lead to a conclusion such as that proposed by Bolivia regarding the scope of Article 8(1) of the Treaty.
- 300. As regards Article 32 of the Vienna Convention, the conclusion to which the majority of the Tribunal has reached regarding Article 8(1) does not lead to a manifestly absurd or unreasonable result, nor does it leave the text of the Treaty ambiguous or obscure. But even if it was necessary to confirm the meaning resulting from the application of Article 31 of the Vienna Convention, or if such were ambiguous or obscure, or manifestly absurd or unreasonable,
- 301. Specifically regarding corporate structures, nothing in the text, context, object and purpose of the Treaty, nor in any evidence from the time of the negotiation or conclusion of the Treaty suggests, as the Respondent does, that the corporate structure by which a company acquires full control of another company through one or more companies is a novel concept in corporate law that was not taken into account at the time of the conclusion of the Treaty. But additionally, the Tribunal observes that the structure under consideration is not particularly sophisticated or alien to the corporate world as to be unforeseeable for the Contracting Parties of the Treaty at the time of its conclusion, if they had wanted to restrict or prohibit it.
- 302. The Respondent asserts that contemporaneous treaties signed by Bolivia at the time when the Treaty was concluded must be taken into account among the circumstances of the conclusion of the Treaty that Article 32 of the Vienna Convention refers to. These treaties, according to the Respondent, cover indirect property, demonstrating that when the Respondent wished to cover indirect property, it did so expressly.
- 303. The majority of the Tribunal disagrees. First, because the circumstances that Article 32 of the Vienna Convention refers to are the circumstances of the conclusion of the Treaty ("the circumstances of <u>its</u> conclusion") and the historical context in which the Treaty was concluded, not other treaties which have not been proven to have been part of the circumstances of the conclusion of the Treaty. Second, because the Respondent has not proven that the treaties signed prior to or contemporaneously with the Treaty, or the provisions on property contained in said treaties, were part of the circumstances of the conclusion of the Treaty, the discussions held by Bolivia and the UK regarding the content of the Treaty, or part of what was considered or taken

into account by both Contracting Parties - not just by one of them - when negotiating and concluding the Treaty. Third, because even if it were necessary to apply Article 32 of the Vienna Convention in this case, in the absence of evidence that the treaties invoked by Bolivia form part of the circumstances of the conclusion of the Treaty, the Tribunal could not restrict or extend the text and context of the Treaty through the simple exercise of textual comparison of the Treaty with other treaties concluded between third States and the Respondent. Finally, the Tribunal does not find that it has been pleaded nor demonstrated by the Respondent why a contemporaneous analysis of the circumstances of the conclusion of the Treaty can be done without taking into account facts or documents that reflect which was the position of the other Contracting Party on the treaty under analysis.

304. As regards the awards invoked by the Parties, the majority of the Tribunal finds two of them to be particularly relevant. The first one, the jurisdictional decision in Cemex v. Venezuela, featured a text almost identical to the one in the Treaty. In respect of the phrase "investment of", the tribunal concluded that:

> 157. The Tribunal further notes that, when the BIT mentions investments "of" nationals of the other Contracting Party, it means that those investments must belong to such nationals in order to be covered by the Treaty. But this does not imply that they must be "directly" owned by those nationals. Similarly, when the BIT mentions investments made "in" the territory of a Contracting Party, all it requires is that the investment itself be situated in that territory. It does not imply that those investments must be "directly" made in such territory.

> 158. Thus, as recognized by several arbitral tribunals in comparable cases, the Claimants have jus standi in the present case. The Respondent's objection to the Tribunal jurisdiction under the BIT cannot be upheld. 472

305. The second award, the Rurelec v. Bolivia award, is relevant because the tribunal, when interpreting Article 8(1) of the Treaty, noted:

> As regards the Respondent's argument that indirect investments are not protected under the UK-Bolivia BIT, the Tribunal notes that Article 1 contains—as the majority of BITs do-a very broad definition of "investment". Article 1 defines "investment" as "every kind of asset which is capable of producing returns," which would naturally include "indirect investments" through the acquisition of shares in a company. In addition, the non-exhaustive list of protected investments described in the BIT explicitly includes the example of "shares in and stock and debentures of a company and any other form of participation in a company". Finally, in its broadest example, Article 1(a)(iii) of the BIT provides that any "claims to money or to any performance under contract having a financial value" are considered to be protected investments under the BIT.

⁴⁷² CLA-100, CEMEX Caracas Investments B.V. et al. v. Bolivarian Republic of Venezuela, ICSID Case No. ARB/08/15, Decision on Jurisdiction, Dec. 30, 2010, paras. 157-158.

353. In the Tribunal's opinion, all of the above mentioned examples contribute to the conclusion that indirect investments were intended to be protected by the UK-Bolivia BIT. Moreover, given that the purpose of the BIT is to promote and protect foreign investment, the Tribunal considers that the BIT would require clear language in order to exclude coverage of indirect investments—language that the BIT does not contain.

354.According to the Tribunal, the fact, invoked by the Respondent, that other BITs concluded by Bolivia explicitly include indirect investments, is insufficient to support an a contrario sensu interpretation that only those BITs containing such an explicit reference cover indirect investments, since it is well accepted that this kind of argument is not on its own strong enough to justify a particular interpretation of a rule of law. The mere absence of an explicit mention of the different categories of investment (direct and indirect) cannot be interpreted as narrowing the definition of investment under the BIT to only direct investment.

355. The Tribunal therefore agrees with the Claimants and concludes that terms employed in the UK-Bolivia BIT are broad enough on their own to include indirect investments, even without employing further qualifications that would only reinforce what is already clear from the text of the BIT.⁴⁷³

- 306. The majority of the Tribunal concurs with the reasons set forth in these passages, and, as pointed out above, does not find that the term "of" in Article 8(1) of the Treaty implies direct property or excludes indirect investments.
- 307. At this stage a distinction should be made between the SAS' indirect shareholding in CMMK's share capital and its rights over the Mining Concessions. It has been proven in the record that SAS is the 100% owner of the shares of each one of the three companies incorporated in Bahamas which, at the same time, are owners of all CMMK's shares, a company incorporated in Bolivia, holder of the Mining Concessions, in accordance with Bolivian law. ⁴⁷⁴ As noted by the Tribunal, both Parties agree that CMMK's shares and the Mining Concessions fall within the definition of "investment" under the Treaty. ⁴⁷⁵
- 308. Although its indirect shareholding does not give it a direct right over the Company's assets pursuant to Bolivian law, nothing in the Treaty prevents the Claimant from submitting claims based on measures adopted against CMMK's assets which affect the value of the shares indirectly owned by the Claimant. Indeed, Article 5(2) of the Treaty considers this situation, when providing that:

Where a Contracting Party expropriates the assets of a company which is incorporated or constituted under the law in force in any part of its own territory,

⁴⁷³ CLA-1, *Guaracachi America, Inc., and Rurelec PLC v.The Plurinational State of Bolivia*, PCA Case No. 2011-17, Award, January 31, 2014, paras. 352-355.

⁴⁷⁴ See *supra* para. 283.

⁴⁷⁵ See *supra* para. 295.

and in which nationals or companies of the other Contracting Party own shares, it shall ensure that the provisions of paragraph (1) of this Article are applied to the extent necessary to guarantee prompt, adequate and effective compensation in respect of their investment to such nationals or companies of the other Contracting Party who are owners of those shares.

309. In the present case, SAS' indirect shareholding of CMMK's share capital – which is in turn the owner of the Mining Concessions– is an investment protected under the Treaty. In that sense, SAS can submit claims based on conducts or measures attributable to the State that affect CMMK's assets as it undermines the value of its shares in the Company. The Tribunal understands that the Claimant's claim falls under this hypothesis, as is apparent from the First FTI Report, SAS' expert:

[...] the Claimant indirectly held 100.0% of the shares of CMMK. CMMK's sole corporate purpose was the development of the Project and thus the value of CMMK depended entirely on the concessions it held for the Project. Thus, when CMMK's concessions were revoked, the value of the Claimant's investments in Bolivia (its shares in CMMK) were rendered worthless. 476

310. For the above reasons, the majority of the Tribunal does not find any reason to accept the jurisdictional objection put forward by the Respondent based on Article 8(1) of the Treaty and, so, rejects the jurisdictional objection put forward by the Respondent based on said Article.

(b) On the protection of indirect investors by the Treaty

- 311. The majority of the Tribunal already determined the scope of Article 8(1) of the Treaty and established that its text –particularly, the expression "investment of the former" does not imply that the investor must be the direct owner of the investment. Similarly, it noted that the question is not whether indirect property or ownership is generally protected in international investment law, but the specific scope of Article 8(1) in the Treaty for the purposes of this dispute.⁴⁷⁷
- 312. The Tribunal must then decide whether, as claimed by the Respondent, notwithstanding that the Treaty covers the investment of a company having indirect control over CMMK it is still necessary to (i) determine who controls the company –SAS– that indirectly controls CMMK; (ii) establish whether the resources for the Project come from the ultimate parent company–SASC– or from the Claimant; and (iii) decide if the *Salini* test should be applied to determine who made the investment.

⁴⁷⁶ First FTI Report, para. 8.5.

⁴⁷⁷ See *supra* para. 284.

- 313. The Respondent argues, in short, that if indirect investments are protected, then the Tribunal must consider SASC as the investor the Claimant's parent company and not the Claimant. Since SASC is a Canadian company, it would not be protected under the Treaty and, consequently, the Tribunal would lack jurisdiction.
- 314. The Respondent further asserts that it is SASC who has the direct, objective link with the investment, as it was the one who provided the funds, who has the title over the Metallurgical Process, who made the strategic decisions and who concluded the consulting contracts. It adds that, if the Treaty and the *Salini* test are applied to SAS, the conclusion reached is that SAS does not have an investment in Bolivia and, consequently, the Tribunal lacks jurisdiction.
- 315. In order to decide these issues, the Tribunal must look at the Treaty, as the primary source of law, which contains the consent of the Respondent to arbitration and establishes the protection that the Claimant alleges it has a right to.
- 316. The Tribunal already determined at paragraphs 287 to 291 above, what are –according to the Vienna Convention– the rules of interpretation that it must apply in order to unravel the proper construction of the Treaty, in light of the different interpretations raised by the Parties.
- 317. There are two provisions of the Treaty which the Respondent invokes as the basis for its jurisdictional objection. First, the repeatedly mentioned Article 8(1), according to the Respondent, requires title or a direct link between the investor and the investment and, further that the claimant have been actively involved in the realization of the investment in the host State. Second, the Treaty's preamble, according to the Respondent, refers to the promotion of capital flows between investors of the Contracting Parties to the Treaty, which would exclude the possibility of capital flows coming from a company of a third State.
- 318. It is not disputed that the Treaty protects nationals or companies of the States parties. In respect of the United Kingdom, the Treaty provides that "companies" means "corporations, firms and associations incorporated or constituted under the law in force in any part of the United Kingdom or in any territory to which this Agreement is extended in accordance with the provisions of Article 11."⁴⁷⁹ The Parties do not dispute that the Claimant is a corporation in accordance with the abovementioned definition or that the Claimant is indirectly the sole shareholder of CMMK. The dispute hinges on whether, for the purposes of the jurisdiction, given the existence of a parent company controlling the Claimant, the Tribunal should take such company as an investor, and in particular,

⁴⁷⁸ Respondent's Rejoinder, para. 265.

⁴⁷⁹ C-1, Treaty, Article 1(d).

whether the origin of the totality of the funds or resources used in the investment must necessarily and solely come from the investor – the Claimant in this case – such that if the controlling parent company of the Claimant provides the funding or resources, it should be considered as the investor.

- 319. In terms of Article 8(1), the majority of the Tribunal does not find in its text and context a requirement of direct ownership or other direct relationship between the investment and the investor. As the Tribunal has already noted, nothing in Article 8(1) prevents the investment from belonging to an investor (being "of" an investor) despite the lack of direct control over the investment by the investor except through intermediary companies also controlled by the investor.
- 320. The text and context of the Treaty, taking account its object and purpose, do not include any provisions which state or imply that the Tribunal must determine who is the Claimant's ultimate parent company, or that the Tribunal's jurisdiction is predicated on the determination of the ultimate parent company of the party presenting the claim and that such ultimate parent company be a corporation of one of the States parties to the Treaty.
- 321. The preamble to the Treaty, which helps to determine its object and purpose, notes that the States parties have entered into the Treaty:

Desiring to create favourable conditions for greater investment by nationals and companies of one State in the territory of the other State;

Recognising that the encouragement and reciprocal protection under international agreement of such investments will be conducive to the stimulation of individual business initiative and will increase prosperity in both States.

- 322. It is true, as the Respondent asserts, that the above-mentioned preamble notes that the States party to the Treaty wish to create favorable conditions for "greater investment" by companies of the other State. However, it cannot be concluded that whoever qualifies as an investor, because it is a company of a State party to the Treaty, may not obtain resources from third parties or companies of the group to which it belongs in order to make the investment. In fact, nothing in the Treaty states that the Tribunal must examine the origin of the capital invested by an investor in order to decide on its jurisdiction.⁴⁸⁰
- 323. States are free to negotiate treaties and include broad or restrictive language as deemed appropriate; and it is not for the Tribunal to create requirements in addition to those which the States, in exercise of their sovereign power, have included in the relevant Treaty. In the present

⁴⁸⁰ Along these lines, see CLA-115, *Tokios Tokelés v. Ukraine*, ICSID Case No. ARB/02/18, Decision on Jurisdiction, April 29, 2004, paras. 77, 80.

case, the States parties to the Treaty – Bolivia and the United Kingdom – freely decided to establish the requirement that "companies" in order to be considered an "investor" of the United Kingdom, must be incorporated or constituted "under the law in force in any part of the United Kingdom or in any territory to which this Agreement is extended in accordance with the provisions of Article 11." The Treaty establishes only one requirement of a link between the investor – the legal person – and the State party to the Treaty: that of incorporation or constitution under the law in force in such State.

- 324. States, in the exercise of their sovereignty, may include in treaties additional requirements for the investor or the investment, as is the case with clauses requiring that, in addition to incorporation or constitution in the State party under the corresponding Treaty, the company have its principal place of business in that State or that substantial business activities in that State, or that the capital or the resources used in the investment have their origin in the State where the investor was constituted or incorporated, or even denial of benefits clauses under certain circumstances. None of these requirements or restrictions have been included in the Treaty by Bolivia or the United Kingdom and, as already mentioned, the Tribunal may not create additional requirements for the investor or the investment beyond the ones agreed by the two sovereign States.
- 325. It is true, as the Respondent suggests, that some tribunals have decided to determine the ultimate controlling entity of the investment and some the Tribunal notes some of them have even declined jurisdiction upon determining that the ultimate investor was not a national of one of the States party to the respective treaty. However, those were cases in which the facts and treaties were substantially different from the ones under consideration before this Tribunal as stated in paragraphs 326 *et seq* below or where the tribunals declined jurisdiction due to abuse of process or some sort of fraud in the structure used to access the treaty. Yet, none of the decisions cited by the Respondent to support their argument are conclusive that under a treaty such as this one, the Tribunal must always find that a party who is not the ultimate controlling entity in the chain is not an investor, or that there is an implicit origin-of-capital requirement that calls for the non-recognition of an investor who has not contributed all of the funds, equipment, or elements used to make the investment. Furthermore, the Tribunal finds that no abuse of process has been demonstrated nor that SAS has been used fraudulently to access the Treaty or, in sum, that the Treaty has been used contrary to its text, context, object, or purpose.
- 326. In particular, el Tribunal does not find that the awards the Respondent cited in support of its thesis make the protection of so-called indirect investments conditional on the claimant being the

⁴⁸¹ C-1, Treaty, Article 1(d).

ultimate holder or controller of the investment. As the Tribunal has already noted, it is not incumbent upon it to establish a general thesis on so-called indirect ownership, but rather to interpret the Treaty in the present case for the corporate structure on the record.

- 327. In the *Siemens v. Argentina* case, despite the argument by the respondent State that the treaty required a direct relationship between the investor and the investment and that the claimant was not the direct owner of the investment, in the first place, it was a defense founded on a treaty with a content different from the one under the consideration of this Tribunal. In second place, even though the *Siemens v. Argentina* tribunal held that the treaty included indirect investments, it did not suggest that it meant that only the ultimate owner of the company was protected.⁴⁸²
- 328. The *Kardassopoulos v. Georgia* decision was based on the reasoning of the *Siemens* tribunal regarding the claimant's indirect share ownership, but there is no finding there either that the claimant's *ius standi* was based on being the ultimate owner of the investment.⁴⁸³
- 329. Similarly, the tribunal in *BG Group v. The Republic of Argentina* based its analysis on a different treaty to conclude that the claimant was an investor that had made investments that qualified as such, but it never stated that the claimant was the ultimate owner of the investment, nor did it base its decision on that circumstance.⁴⁸⁴
- 330. With respect to the decision in the *Rurelec v. Bolivia* arbitration interpreting the Treaty, the paragraph cited by the Respondent, whereby the tribunal concludes that "the best interpretation of Article 2(2) of the BIT, when it refers to 'investments of nationals', is the one that considers that the investments may belong to nationals of one Contracting Party, both directly or indirectly through equity ownership of the companies that own the ultimate investment in Bolivia, in this case EGSA,"⁴⁸⁵ does not state or require that the investor be the ultimate owner of the investment. The reference to "companies that own the ultimate investments in Bolivia" means the controlled company that holds the investment EGSA rather than the ultimate holding company.
- 331. Finally, in connection with the award in the *Standard Chartered Bank v. Tanzania* case, the majority of the Tribunal finds that despite the Tribunal's finding that the preposition "of" in the phrase "investment [of the claimant]" required "some activity of investing", the tribunal in that

⁴⁸² RLA-55, *Siemens A.G. v. The Argentine Republic*, ICSID Case No. ARB/02/8, Decision on Jurisdiction, August 3, 2004, paras. 123, 137.

⁴⁸³ RLA-54, *Ioannis Kardassopoulos v. Georgia*, ICSID Case No. ARB/05/18, Decision on Jurisdiction, July 6, 2007, para. 124.

⁴⁸⁴ CLA-4, BG Group plc v. The Republic of Argentina, UNCITRAL, Final Award, December 24, 2007, paras. 109, 138.

⁴⁸⁵ CLA-1, Guaracachi America, Inc. et al. v. The Plurinational State of Bolivia, PCA Case No. 2011-17, Award, January 31, 2014, para. 360.

case based its analysis on the bilateral investment treaty between the United Kingdom and Tanzania, whose definition of "investment" is different from the definition in the Treaty. 486 Furthermore, in the above-mentioned decision, it was particularly relevant that the company that commenced the arbitration did not control the subsidiary that had made the investment 487 – a loan to a Tanzanian company – a fundamentally different situation from the one discussed in this arbitration where the investment comprises shares in a Bolivian company – CMMK – and the Claimant holds 100% of the shares in the intermediary companies which, in turn, hold 100% of CMMK's shares.

- 332. In conclusion, the investor for all purposes is SAS, who fulfills the incorporation requirement under the Treaty, and it is with respect to SAS that the existence or not of the investment should be predicated for the purposes of the Tribunal's jurisdiction. SAS owns the shares of CMMK holder of the Mining Concessions through three companies in which SAS holds the totality of the shares. As stated at paragraph 309 of this award, the Claimant's indirect participation in CMMK's equity constitutes an investment protected under the Treaty.
- 333. The Respondent does not question SAS' ownership of the shares in the companies that are CMMK's shareholders or the origin of the funds for the acquisition of such shares that it is reiterated constitute an investment protected under the Treaty. Its objection focuses on the origin of certain resources and technologies CMMK uses for the Mining Concessions. The Tribunal does not consider the origin of such resources and technologies to be relevant for its jurisdiction. On the one hand, as it has previously been said, the Treaty does not include an origin requirement for the resources used in the investment. On the other hand, to accept the Respondent's argument would lead one to conclude that the resources used by the company constituted in the territory of a contracting party for the development of its activities should be derived directly and exclusively from its shareholders for them to be protected under the relevant treaty.

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⁴⁸⁶ Article 1(a) of the Bilateral Investment Treaty between the United Kingdom and Tanzania states: "investment' means every kind of asset <u>admitted in accordance with the legislation and regulations in force in the territory of the Contracting Party in which the investment is made</u> and, in particular, though not exclusively, includes: (i) moveable and immovable property and any other property rights such as mortgages, liens or pledges; (ii) shares in and stock and debentures of a company and any other form of participation in a company; (iii) claims to money or any performance under contract having a financial value." (Emphasis added). To support the assertion that the treaty in the case required certain investment activity, the Standard Chartered v. Tanzania tribunal made special emphasis on the term "made" included in the "investment" definition transcribed above, as well as on other provisions of the corresponding treaty. (See RLA-60, Standard Chartered Bank v. United Republic of Tanzania, ICSID Case No. ARB/10/12, Award, November 2, 2012, paras. 222, 225, 257)

⁴⁸⁷ See RLA-60, Standard Chartered Bank v. United Republic of Tanzania, ICSID Case No. ARB/10/12, Award, November 2, 2012, paras. 230-232, 261-265, 270. For example, at paragraph 232, the Standard Chartered v. Tanzania tribunal noted: "Rather, for an investment to be 'of' an investor in the present context, some activity of investing is needed, which implicates the claimant's control over the investment or an action of transferring something of value (money, know-how, contacts, or expertise) from one treaty-country to the other." (Emphasis added).

- 334. Based on the same argument, an investment tribunal would have to decline its jurisdiction if it finds that, notwithstanding being the direct or indirect holding of all of the shares recognized as investments under the corresponding treaty, the shareholder or the domestic company used technologies from other related companies or obtained their assistance for the execution of contracts or received contributions from third parties interested in participating without becoming company shareholders. Bolivia is asking the Tribunal to disregard the protected investment SAS' indirect ownership of CMMK's shares and CMMK's ownership of the Mining Concessions by analyzing who contributed the resources to the Project, an economic test that is not provided for anywhere in the Treaty.
- 335. As such, based on the Treaty and the application of the so-called subjective test, SAS has an investment in Bolivia. SAS owns all of the shares in CMMK the owner of the Mining Concessions and thus has an investment if the definition of "investments" contained in the Treaty is applied taking account of its context, object and purpose.
- 336. In its Rejoinder, the Respondent invoked the so-called objective test based on the *Salini* test to support its position that "for an asset to constitute an investment of a company, that company must have an objective link to that asset: it must have been actively involved in the realization of the investment in the host State."⁴⁸⁸
- 337. The invocation of the *Salini* test in the Respondent's Rejoinder does not seem intended to disregard the existence of an investment since the Respondent accepts that both the shares in CMMK as well as the Mining Concessions fit the definition of "investment" under the Treaty⁴⁸⁹ but to apply such a test to determine the ownership of the investment.
- 338. In fact, CMMK's shares and the Mining Concessions constitute an investment under the Treaty and the Parties do not seem to deny that, by applying the *Salini* test, there exists an investment with the requirements mentioned by the Respondent in its Rejoinder. However, the Respondent would like to go beyond this and, in a brief aside in its Rejoinder, seeks to have the Tribunal determine the ownership of the investment based on the *Salini* test, by establishing that even when an investment fulfills all of the *Salini* test requirements, only the entity making the contribution directly and undertaking the risk directly and exclusively can be considered an investor under the Treaty.

⁴⁸⁸ Rejoinder Memorial, para. 265.

⁴⁸⁹ Counter-Memorial, para. 224.

- 339. The Parties are in dispute and the Tribunal is cognizant of the controversy in international investment law over the application of the so-called objective test to determine the existence of an investment. Such a controversy exists not only in connection with the applicability of the test in general, but even if one were to accept its application as a general rule, there is a disagreement on whether it applies to non-ICSID arbitrations which are not governed by the Washington Convention of 1965. However, the disputed issue concerns the existence or not of an investment, which is not challenged in this case. In the present case, the Tribunal is asked to create a *Salini* test to determine an investor's qualification as such, even if the investment qualifies as such and the Claimant meets the definition of investor under the Treaty.
- 340. The Tribunal has already indicated that the Treaty determines an investor's status and that the Claimant is an investor under the Treaty. Similarly, it has found and the Parties do not dispute that the shares in CMMK and the Mining Concessions are investments under the Treaty. The Tribunal is not convinced that it should develop an additional test to add requirements for the determination as investors that are not provided for in the Treaty.
- 341. In conclusion, and based on the reasons given, the Tribunal, by a majority vote, will dismiss this jurisdictional objection.

(c) On whether SAS is an interested party in this dispute

- 342. The Tribunal reiterates that the Treaty only contains a requirement related to the laws on a company's constitution to consider such a company as an investor. Nothing in the Treaty requires that a company incorporated under the laws of the United Kingdom, or of any other territory to which this Treaty is extended pursuant to article 11, must operate in the place it was incorporated or have substantial businesses in the United Kingdom or in such territory in order to qualify as an investor. The Treaty does not even require the investor to have its seat or principal place of business in the United Kingdom.
- 343. It is true, as the Respondent notes, that Bolivia extended its consent to disputes between a company of a Contracting State and the other Contracting State. But it is no less true that the Treaty itself established that, for a company to belong to a Contracting State, it suffices that it was constituted or incorporated under the laws of the corresponding contracting State. SAS fulfills this requirement.
- 344. The Tribunal has already established that SAS is an investor under the Treaty, such that it cannot be said that protection is being given to an unprotected company.

345. As to the cases the Respondent cites in support of its allegation, the Tribunal agrees with the Claimant that the treaties, the facts, and the issues in dispute in the *TSA Spectrum v. Argentina* and *Loewen v. USA* cases make those cases inapposite to the situation under consideration in the present arbitration. As to the *Venoklim v. Venezuela case*, it was an arbitration commenced under the Venezuelan Law on the Promotion and Protection of Investments where the dispute was over the definition of "investor" and, in particular, the requirement of effective control over the investment, which is not provided for under the Treaty.

346. Therefore, the Tribunal, by a majority vote, rejects the jurisdictional objection presented by the Respondent.

B. THE CLAIMS AS A WHOLE ARE INADMISSIBLE SINCE SAS DID NOT HAVE CLEAN HANDS AND DID NOT SATISFY THE LEGALITY OF THE INVESTMENT REQUIREMENT

347. The Parties dispute the relevance of the alleged actions by the Claimant to the enjoyment of protection under the Treaty. The Parties present conflicting positions on the existence and application of the clean hands doctrine (a), on the legality requirement (b), and on the alleged lack of clean hands by the Claimant (c).

1. The Respondent's Position

(a) On the existence and application of the clean hands doctrine

348. The Respondent argues that the clean hands doctrine is part of the applicable law and requires that the party seeking protection of its rights has not acted illegally or illegitimately. ⁴⁹⁰ The Respondent contends that this doctrine derives from the fundamental principles of equity and justice, and is a corollary to the maxim "nemo auditor propiam turpitudinem allegans". ⁴⁹¹

349. Relying upon the *Al-Warraq v. Indonesia*, *Fraport v. Philippines II*, and *Hamester v. Ghana* tribunals, the Respondent contends that having clean hands as a condition to access justice is a general principle of international law. ⁴⁹² Moreover, the Respondent posits that investment tribunals have been consistent in rejecting claims brought by parties that have acted unfairly and illegally ⁴⁹³ and states that acts of bad faith, corruption, fraud, or deceitfulness lead to the

⁴⁹⁰ Counter-Memorial, section 5.2.1.1.

⁴⁹¹ Counter-Memorial, para. 272.

⁴⁹² Counter-Memorial, paras. 273-274.

⁴⁹³ Counter-Memorial, para. 276. The Respondent refers to the tribunals in *World Duty Free v. Kenia, Plama v. Bulgaria*, and *Al-Warraq v. Indonesia*.

inadmissibility of the claims brought by an investor. ⁴⁹⁴ The Respondent argues that these decisions should be considered as an application of the clean hands doctrine. ⁴⁹⁵

- 350. Furthermore, to support the assertion that the clean hands doctrine constitutes a general principle of international law that must be applied by the Tribunal, ⁴⁹⁶ the Respondent invokes individual and dissenting opinions of judges of the Permanent Court of International Justice (the "PCIJ") and the ICJ, ⁴⁹⁷ as well as other tribunals and international courts, including the Iran-United States Claims Tribunal, and the PCA. ⁴⁹⁸ Finally, the Respondent alleges that renowned scholars have confirmed the requirement to appear before a tribunal with clean hands. ⁴⁹⁹
- 351. In its Rejoinder, the Respondent reiterates that the clean hands doctrine is recognized under international law and is part of international public order. Further, it states that the clean hands doctrine is an expression of the good faith principle, is included in various legal maxims ("he who comes to equity for relief must come with clean hands") and principles (ex juria jus non oritur, nemo auditur propriam turpitudinem allegans, ex turpi causa non oritur actio, ex dolo malo non

⁴⁹⁴ Counter-Memorial, para. 277. In this context, Respondent cites the *Phoenix Action v. Czech Republic*; *Plama v. Bulgaria*; *Hamester v. Ghana*; *Inceysa v. El Salvador*; *Al-Warraq v. Bulgaria*; and *World Duty Free v. Kenya* tribunals.

⁴⁹⁵ Counter-Memorial, para. 275.

⁴⁹⁶ Counter-Memorial, para. 278.

⁴⁹⁷ Counter-Memorial, paras. 280-282. Respondent refers to RLA-75, *Diversion of Water from the Meuse*, PCIJ Case, Judgment, June 28, 1937, individual opinion of M. Hudson, PCIJ Ser. A/B No. 70, p. 77; RLA-76, *Diversion of Water from the Meuse*, PCIJ Case, Judgment, June 28, 1937, dissenting opinion of M. Anzilotti, PCIJ Ser. A/B No. 70, p. 50; RLA-77, *Armed Activities on the Territory of the Congo (Democratic Republic of Congo v. Uganda)*, ICJ Case, Judgment, December 19, 2005, dissenting opinion of ad-hoc Judge J. Kateka, para. 46; RLA-78, *Legality of Use of Force (Serbia and Montenegro v. Belgium)*, ICJ Case, Order on Precautionary Measures, June 2, 1999, dissenting opinion of vice-president C. Weeramantry, p. 184; RLA-79, *Military and Paramilitary Activities in and against Nicaragua (Nicaragua v. United States of America)*, ICJ case, Judgment, June 27, 1986, dissenting opinion of Judge S. Schwebel, para. 75; RLA-80, *Arrest Warrant of 11 April 2000 (Democratic Republic of Congo v. Belgium)*, ICJ Case, Judgment, February 14, 2002, dissenting opinion of *ad-hoc* Judge C. Van den Wyngaert, paras. 35, 84; RLA-81, *United States Diplomatic and Consular Staff in Tehran (United States of America vs. Iran)*, ICJ Case, Judgment, May 24, 1980, dissenting opinion of Judge P. Morozov, para. 3.

⁴⁹⁸ Counter-Memorial, para. 283. Respondent refers to RLA-82, *The Prosecutor v. Uhuru Muigai Kenyatta*, ICC Case No. ICC-01/09-02/11, Decision on the Prosecution's reconsideration of the decision to excuse Mr. Kenyatta from continuous presence at trial, November 26, 2013, dissenting opinion of Judge C. Eboe-Osuji, para. 51; RLA-83, *United States of America v. Flick*, United Nations War Crime Commission, *Law Reports of Trials of War Criminals*, vol. IX, The United Nations War Crimes Commission by His Majesty's Stationary Office, 1949, p. 36; RLA-84, *Rouhollah Karubian v. Islamic Republic of Iran*, Iran-United States Claims Tribunal case No. 419 (569-419-2), Award, March 6, 1999, paras. 159-161; RLA-85, *James M. Saghi, Michael R. Saghi and others v. Islamic Republic of Iran*, Iran-United States Claims Tribunal Case No. 298 (544-298-2), Award, January 22, 1993, paras. 54, 62; RLA-86, *Guyana v. Suriname*, PCA case, Award, September 17, 2007, paras. 417-422.

⁴⁹⁹ Counter-Memorial, paras. 284-285; RLA-87, J. Crawford, *Brownlie's Principles of Public International Law*, 8ª ed., Oxford University Press, 2012, p. 701; RLA-88, I. Brownlie, *Principles of Public International Law*, 7ª edición, Oxford University Press, 2008, p. 503, cited by P. Dumberry and G. Dumas-Aubin, *The Doctrine of 'Clean Hands' and the Inadmissibility of Claims by Investors Breaching International Human Rights Law*, 10 Transnational Dispute Management, issue 1, 2013, p. 1; RLA-89, S. Schwebel, *Clean Hands in the Court*, 31 Studies in Transnational Legal Policy, 1999, p. 74; RLA-90, E. Borchard, *The Diplomatic Protection of Citizens Abroad or the Law of International Claims*, Banks Law Publishing, 1925, p. 713; RLA-88, G. Fitzmaurice, *The General Principles of International Law Considered from the Standpoint of the Rule of Law*, 92 Revue Canadienne de Droit International 1, 1957, p. 119, cited by P. Dumberry y G. Dumas-Aubin, *The Doctrine of 'Clean Hands' and the Inadmissibility of Claims by Investors Breaching International Human Rights Law*, 10 Transnational Dispute Management, issue 1, 2013, p. 2; RLA-74, H. Lauterpacht, *Recognition in International Law*, Cambridge University Press, 1947, pp. 420-421.

oritur actio), and operates as an impediment to the admissibility of claims in cases where the claimant has acted inappropriately in relation to the subject matter of its claim.⁵⁰⁰

- 352. Similarly, the Respondent alleges that the doctrine has been recognized as such, or in some of the principles mentioned above, as an accepted principle of international law. ⁵⁰¹ Contrary to the Claimant's suggestion, Bolivia explains that the analysis and application of the clean hands doctrine was relevant in the decision of the *Al-Warraq v. Indonesia* and *Fraport v. Philippines II* tribunals ⁵⁰².
- 353. The Respondent further argues that the clean hands doctrine is recognized in civil law and common law systems, 503 and quotes legal authorities that would confirm the existence of such principle in the United States, the United Kingdom, Germany, and France. 504 The Respondent concludes that the clean hands doctrine is one of the "general principles of law recognized by civilized nations" under Article 38(1)(c) of ICJ Statute. 505
- 354. Further, the Respondent notes that the clean hands doctrine has been recognized as part of international public order. ⁵⁰⁶ Relying upon the tribunals in *World Duty Free v. Kenya* and *Plama v. Bulgaria*, the Respondent argues that conducts contrary to international public order result in the rejection of the claims. ⁵⁰⁷
- 355. The Respondent alleges that the argument put forward by the Claimant stating that arbitral case law is "unequivocally against Bolivia" as to the existence of the clean hands doctrine under international law is based on an erroneous interpretation of international case law.⁵⁰⁸
- 356. Regarding ICJ case law, the Respondent notes that the cases invoked by the Claimant are irrelevant⁵⁰⁹ or fail to support its position that the ICJ has declined to recognize the clean hands

⁵⁰⁰ Respondent's Rejoinder, paras. 301-302.

⁵⁰¹ Respondent's Rejoinder, para. 307.

⁵⁰² Respondent's Rejoinder, paras. 308-309. See also Hearing Transcript, Day 1, 255:24 – 256:20 (Spanish).

⁵⁰³ Respondent's Rejoinder, para. 301.

⁵⁰⁴ Respondent's Rejoinder, paras. 303-306, citing RLA-228, J. N. Pomeroy, *A Treatise on Equity Jurisprudence*, 5th edition, Bancroft-Whitney Company, 1941, para. 397; RLA-230, *Jones v. Lenthal*, decision of the House of Lords, [1669] 1 Chan. Cas. 153, p. 739; RLA-233, *Stone & Rolls Ltd (in liquidation) v. Moore Stephens (a firm)*, decision of the House of Lords, [2009] 1 AC, pp. 1462 y 1476; and in RLA-234, *Safeway Stores Ltd. And others v. Twigger and others*, decision of the House of Lords, [2010] EWCA Civ 1472, pp. 1629, 1634-1635; RLA-66, R. Kreindler, "Corruption in International Investment Arbitration: Jurisdiction and the Unclean Hands Doctrine", in *Between East and West: Essays in Honour of Ulf Frank*, K. Hobér and others (eds.), Juris Publishing, 2010, p. 318; RLA-235, French Court of Appeal, II Civil Chamber, Decision, February 4, 2010, n° 09-11.464; RLA-236, French Court of Appeal, II Civil Chamber, Decision, January 24, 2002, n° 99-16.576.

⁵⁰⁵ Respondent's Rejoinder, para. 306.

⁵⁰⁶ Respondent's Rejoinder, para. 310.

⁵⁰⁷ Respondent's Rejoinder, paras. 310-311.

⁵⁰⁸ Respondent's Rejoinder, para. 313.

⁵⁰⁹ Respondent's Rejoinder, para. 315, referring to *La Grand* and *Avena* cases.

doctrine.⁵¹⁰ Moreover, Bolivia notes that at least one of the cases cited by Claimant – *Niko Resource v. Bangladesh* – admits that the clean hands doctrine is a general principle recognized by civilized nations.⁵¹¹

- 357. As regards the characterization the Claimant makes of Professors Dugard and Crawford's position as Special Rapporteurs to the ILC on diplomatic protection and State responsibility, respectively, the Respondent explains that Prof. Dugard's report does not analyze the existence of the clean hands doctrine, but rather whether it is appropriate to codify the principle as part of the law of diplomatic protection, ⁵¹² whereas Prof. Crawford refers to the principle in a chapter "not concerned with such procedural questions as locus standi, or with the admissibility of claims". ⁵¹³
- 358. The Respondent also criticizes the characterization that the Claimant makes of the *Yukos* case, asserting among other things that the tribunal's conclusion on the status of the clean hands doctrine under international law is irrelevant because the tribunal did not take into consideration the practice of the States and only considered the practices of international courts and tribunals.⁵¹⁴
- 359. Regarding the criteria for the application of the clean hands doctrine, the Respondent contends that the only relevant criteria which is satisfied in the present case is the causal link between SAS' abuses and the inadmissibility of its claims. ⁵¹⁵ In any event, the Respondent argues that the alleged reciprocity criterion invoked by the Claimant is also fulfilled. This criterion would require the existence of a reciprocal relationship between the underlying facts of the claim and the facts invoked by the Respondent as "unclean hands". ⁵¹⁶ The Respondent states that the reciprocity of the obligations between the Parties is enshrined in the Treaty and it is implicit in investment treaty law. ⁵¹⁷ Thus, while Bolivia was obliged to protect the investment made in its territory by a national of the United Kingdom, the Claimant, as alleged investor, was obliged to invest in accordance with Bolivia's laws. ⁵¹⁸ The Respondent argues that the Claimant, through CMMK, failed to

⁵¹⁰ Respondent's Rejoinder, paras. 315-316, referring to Oil Platforms and Legality of the Use of Force cases.

⁵¹¹ Respondent's Rejoinder, para. 316; Hearing Transcript, Day 1, 254:7-19 (Spanish).

⁵¹² Respondent's Rejoinder, para. 317; CLA-119, J. Dugard, *Sixth report on diplomatic protection* (57^a Session of the International Law Commission), A/CN.4/546, 2005, para. 1.

⁵¹³ Respondent's Rejoinder, para. 318; CLA-120, International Law Commission, *Second Report on State Responsibility by Mr. James Crawford, Special Rapporteur* (May 3 – July 23, 1999), Document A/CN.4/498/Add.2, in *II Yearbook of the International Law Commission*, 1999, para. 335.

⁵¹⁴ Respondent's Rejoinder, para. 321.

⁵¹⁵ Respondent's Rejoinder, para. 324.

⁵¹⁶ Respondent's Rejoinder, para. 325.

⁵¹⁷ Respondent's Rejoinder, para. 326.

⁵¹⁸ Respondent's Rejoinder, para. 326.

comply with such obligation in its treatment of the Indigenous Communities, and that it was in fact its conduct that led to the Reversion.⁵¹⁹

360. Finally, the Respondent argues that the other criteria identified by the Claimant, allegedly resulting from the *Guyana* and *Niko Resources* cases, do not correspond to the criteria underlying the clean hands doctrine and would be incoherent and inconsistent.⁵²⁰

(b) On the legality requirement

- 361. The Respondent argues that, in addition to the clean hands doctrine, in order to be protected under international law, the investment needs to be established in accordance with domestic and international law. ⁵²¹ The Respondent alleges that, under this principle, if the investment was not made pursuant to the law, the tribunal must decline jurisdiction to hear any claim or, at least, deem it inadmissible. ⁵²² The Respondent notes that the tribunals' jurisdiction is restricted to the consent of the State, and they do not agree to the arbitration of claims resulting from investments made in a manner contrary to the law, so that no tribunal has jurisdiction to decide over these cases. ⁵²³
- 362. The Respondent holds that, even if this legality requirement was not expressly provided for under a treaty, the obligation to comply with the law of the host State and international law is implicit and its violation shall be punished.⁵²⁴ The Respondent submits three reasons: (i) this is the only interpretation consistent with the fundamental purpose of respect for the rule of law;⁵²⁵ (ii) it is incoherent to assume that a State would accept protection of an investment made in violation of the law;⁵²⁶ (iii) "the purpose of the investment arbitration system is to protect solely legal and bona fide investments".⁵²⁷
- 363. The Respondent argues that the Claimant does not deny the existence of this legality requirement or its applicability to this case, and acknowledges that it "is implicit in the system of investment treaty arbitration." 528

⁵¹⁹ Respondent's Rejoinder, para. 326.

⁵²⁰ Respondent's Rejoinder, paras. 327-329.

⁵²¹ Counter-Memorial, para. 287. See Respondent's Rejoinder, para. 331.

⁵²² Counter-Memorial, para. 289. See also Respondent's Rejoinder, para. 331.

⁵²³ Counter-Memorial, paras. 289-290.

⁵²⁴ Counter-Memorial, para. 291.

⁵²⁵ Counter-Memorial, para. 292.

⁵²⁶ Counter-Memorial, para. 292.

⁵²⁷ Counter-Memorial, para. 292.

⁵²⁸ Respondent's Rejoinder, para. 331, footnote 547, citing Claimant's Reply Memorial, para. 219.

- 364. The Respondent argues that the Claimant's defense in this issue is unfounded for two reasons. First, the Respondent argues that, contrary to SAS' defense, the legality requirement is not limited to the laws governing the admission or the establishment of an investment in Bolivia. The Respondent notes that the decision in *Saba Fakes* cannot support the Claimant's positions as that tribunal's assertion on what laws constitute the legality requirement was mere *obiter dictum* and the decision about lack of jurisdiction was limited to verifying that the claimant had no investment, making it unnecessary to analyze its legality or illegality. Sala
- 365. The Respondent further states that to accept, as the Claimant proposes, to exclude consideration of all laws that do not concern the admission of foreign investment would be contrary to the spirit of international investment law.⁵³¹ The Respondent invokes several investment arbitration cases to support its argument that the main purpose of the investment treaty system is limited to the protection of legal investments. ⁵³² The Respondent submits that the exclusion of illegal investments can only be effective if the legal and regulatory framework of the host State is considered as a whole in order to determine the legality of such investments. ⁵³³ The Respondent argues that SAS violated, through CMMK, fundamental principles of Bolivian law, as well as international law, which according to the Respondent "has the direct consequence of having claims fall outside the jurisdiction of the Tribunal under the Treaty". ⁵³⁴
- 366. Second, the Respondent alleges that the assessment of the legality of an investment must be made in respect of the entire duration of the investment and the consequence in this case is that SAS' claims are left outside the Tribunal's scope of jurisdiction. At any rate, the Respondent submits that CMMK's conduct occurred during the making of the alleged investment, as CMMK was still in the process of making the investment at the time of the enactment of the Reversion Decree.

⁵²⁹ Respondent's Rejoinder, para. 332.

⁵³⁰ Respondent's Rejoinder, paras. 333-334.

⁵³¹ Respondent's Rejoinder, para. 335.

⁵³² Respondent's Rejoinder, paras. 335-336; RLA-92, SAUR International S.A. v. Republic of Argentina, ICSID Case No. ARB/04/4, Decision on Jurisdiction and Liability of June 6, 2012, para. 308. See also RLA-72, Phoenix Action, Ltd. v. Czech Republic, ICSID Case No. ARB/06/5, Award of April 15, 2009, paras. 100-102; CLA-121, Hulley Enterprises Limited (Chipre) v. Russian Federation, PCA Case No. AA 226, Final award of July 18, 2014, para. 1352; CLA-122, Yukos Universal Limited (Isle de Man) v. Russian Federation, PCA Case No. AA 227, Final award of July 18, 2014, para. 1352; CLA-123, Veteran Petroleum Limited (Chipre) v. Russian Federation, PCA Case No. AA 228, Final award of July 18, 2014, para. 1352; RLA-71, Fraport AG Frankfurt Airport Services Worldwide v. Republic of the Philippines [II], ICSID Case No. ARB/11/12, Award of December 10, 2014, para. 332.

⁵³³ Respondent's Rejoinder, para. 337.

⁵³⁴ Respondent's Rejoinder, para. 337.

⁵³⁵ Respondent's Rejoinder, Section 4.2.2.2; Hearing Transcript, Day 1, 253:9 – 254:5 (Spanish).

⁵³⁶ Respondent's Rejoinder, paras. 339-340;

- 367. The Respondent notes that the Claimant's argument that it could act illegally after having made the investment cannot be accepted given that the purpose of the investment treaty system is not the promotion of illegal investments. The Respondent submits that the decisions cited by the Claimant are irrelevant and do not support the position that if the unlawful conduct occurs after the investment is made, it has no impact on jurisdiction; they are merely *obiter dictum* or they refer to cases with legality clauses expressly limiting their analysis to the time the investment was made. The support of the promotion of illegal investment was made. The support of the promotion of illegal investments argument that it could act illegally after having made investment that it could act illegally after having made investment that it could act illegally after having made investment that it could act illegally after having made investment that it could act illegally after having made investment that it could act illegally after having made investment that it could act illegally after having made investment that the purpose of the investment that it could act illegally after having made investment that it could act illegally after having made investment that the purpose of the investment that the decisions cited by the Claimant are irrelevant and do not support the position that if the unlawful conduct occurs after the investment is made, it has no impact on jurisdiction;
- 368. In light of the above, the Respondent reaffirms the duty of the Tribunal to decline jurisdiction to hear the Claimant's claims as they are tainted with unlawful acts pursuant to Bolivian and international law or, alternatively, declare them inadmissible.⁵⁴¹

(c) On the Claimant's alleged lack of clean hands

369. The Respondent contends that the Claimant caused a situation that led to the reversion of concessions.⁵⁴² According to the Respondent, the Claimant undermined the human, social, and collective rights of a community that requires special protection under international law.⁵⁴³ The Respondent asserts that the Tribunal must construe the Treaty pursuant to the Vienna Convention which, in the opinion of the Respondent, requires the application of all sources of law guaranteeing the protection of the Indigenous Communities.⁵⁴⁴ The Respondent argues that, by doing so, the Tribunal will find that the Claimant does not have clean hands and, consequently, its claims are inadmissible.⁵⁴⁵

⁵³⁷ Respondent's Rejoinder, para. 341; RLA-92, *SAUR International S.A. v. Republic of Argentina*, ICSID Case No. ARB/04/4, Decision on Jurisdiction and Liability of June 6, 2012, para. 308; RLA-72, *Phoenix Action, Ltd. v. Czech Republic*, ICSID Case No. ARB/06/5, Award, April 15, 2009, paras. 100-102.

⁵³⁸ Respondent's Rejoinder, para. 342; CLA-121, *Hulley Enterprises Limited (Chipre) v. Russian Federation*, PCA Case No. AA 226, Final award of July 18, 2014, para. 1370; CLA-122, *Yukos Universal Limited (Isle of Man) v. Russian Federation*, PCA Case No. AA 227, Final award of July 18, 2014, para. 1370; CLA-123, *Veteran Petroleum Limited (Ciprus) v. Russian Federation*, PCA Case No. AA 228, Final award of July 18, 2014, para. 1370.

⁵³⁹ Respondent's Rejoinder, para. 343; CLA-128, *Vannessa Ventures Ltd. v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB(AF)04/6, Award of January 16, 2013, paras. 165-167.

⁵⁴⁰ Respondent's Rejoinder, para. 344; RLA-31, *Gustav F. W. Hamester GmbH & Co KG v. Republic of Ghana*, ICSID Case No. ARB/07/24, Award, June 18, 2010, para. 127; RLA-56, *Quiborax S.A., Non Metallic Minerals S.A. and Allan Fosk Kaplún v. Plurinational State of Bolivia*, ICSID Case No. ARB/06/2, Decision on Jurisdiction, September 27, 2012, para. 266; CLA-126, *Teinver S.A., Transportes de Cercanías S.A. and Autobuses Urbanos del Sur S.A. v. Republic of Argentina*, ICSID Case No. ARB/09/1, Decision on Jurisdiction, December 21, 2012, paras. 318-319; RLA-91, *Fraport AG Frankfurt Airport Services Worldwide v. Republic of the Philippines*, ICSID Case No. ARB/03/25, Award, August 16, 2007, para. 345; CLA-127, *Metal-Tech Ltd. v. Republic of Uzbekistan*, ICSID Case No. ARB/10/3, Award, October 4, 2013, para. 193.

⁵⁴¹ Counter-Memorial, para. 293.

⁵⁴² Counter-Memorial, para. 294.

⁵⁴³ Counter-Memorial, para. 294. See also Hearing Transcript, Day 1, 256:20 – 258:3 (Spanish).

⁵⁴⁴ Counter-Memorial, para. 295.

⁵⁴⁵ Counter-Memorial, para. 295.

- 370. First, the Respondent refers to the alleged physical attacks against the personal integrity of women from the Indigenous Communities. The Respondent submits that "CMMK employees disrespected women from the Indigenous Communities, violating their right to personal, physical, psychological, and moral integrity and acting against the prohibition of any form of 'physical, sexual, psychological violence [against women] [...] that includes rape, abuse and sexual violence'."⁵⁴⁶ These actions would have consisted of constant verbal harassment, discrimination based on their indigenous identity, and abuse (including against minors), with some of these abuses resulting in pregnancies.⁵⁴⁷
- 371. Second, the Respondent attributes to the Claimant the infringement of the right to self-determination and, in particular, self-government, of the Indigenous Communities in order to impose its vision of development. ⁵⁴⁸ The Respondent notes that this fundamental right is internationally recognized, in the national laws of Bolivia, its Constitution, and it is applicable to the mining activity by express provisions in the Mining Law. ⁵⁴⁹
- 372. The Respondent asserts that the Indigenous Communities have established legitimate authorities and specific mechanisms for decision-making and that, in this specific case, the decision to perform large scale open-pit mining had to be reached unanimously by an assembly. The Respondent argues that given the impossibility to reach the necessary consensus, the Claimant attempted to fabricate it "by using several stratagems which included the use of force, intimidation, unauthorized entry into the territory of the Indigenous Communities, failure to recognize the legitimate authorities and, in full disregard for the right to self-government, the creation of illegitimate authorities". 551
- 373. The Respondent argues that the Claimant implemented a strategy to gain followers in the most remote communities, which were the least affected by the Project, and to silence the opposition in the Malku Khota and Kalachaca communities. Similarly, the Respondent asserts that the Claimant imposed its own decision-making process based on majorities, and legitimized a "new authority", COTOA-6A, which, as confirmed during the examination of Mr. Mallory, was created with the sole purpose of allowing CMMK to develop its Project and had no other will than the

⁵⁴⁶ Counter-Memorial, para. 297.

⁵⁴⁷ Counter-Memorial, para. 299.

⁵⁴⁸ Counter-Memorial, para. 302.

⁵⁴⁹ Counter-Memorial, para. 303.

⁵⁵⁰ Counter-Memorial, para. 307; Hearing Transcript, Day 1, 257:7-20 (Spanish); Bolivia's Post-Hearing Brief, paras. 22-24. See Counter-Memorial, section 2.2.

⁵⁵¹ Counter-Memorial, para. 309; Bolivia's Post-Hearing Brief, paras. 24-26. See also Counter-Memorial, sections 3.3.3, 3.4, 3.5.

⁵⁵² Bolivia's Post-Hearing Brief, paras. 38-39.

Company's own will, and that also supported it actively.⁵⁵³ The Respondent asserts that "this system caused a profound division within the Indigenous Communities, which rely on their unity to survive, and the overruled minority had to resort to extreme means to have its voice heard."⁵⁵⁴

- 374. The Respondent contends that, in order to silence the leaders who defended the interest of minorities, CMMK carried out an intimidation strategy, including baseless criminal claims against community leaders, ⁵⁵⁵ and violence, withholding, and threats against community member Benedicto Gabriel Veizaga, and his family members, who was also forced to sign an agreement approving of the activities performed by the Company and warned not to attend another community or cooperative meeting in Malku Khota. ⁵⁵⁶
- 375. The Respondent further argues that, in an attempt to influence and undermine decisions made by the Indigenous Communities, CMMK employees, dressed with the communities' typical clothing, infiltrated an important ceremony of the Indigenous Communities, the Tantachawi (Council or Assembly), where the assistance of outsiders is specifically forbidden. ⁵⁵⁷ According to the Respondent, "with such act the ayllu's fundamental value not to lie (ama llulla) was violated because the infiltrator lied to an entire collectivity, in this case, the ayllus and communities from Mallku Khota". ⁵⁵⁸ In addition to the above-mentioned, CMMK began to take de facto control of houses and the territory of the community members, also preventing them from moving freely for cattle-grazing purposes. ⁵⁵⁹
- 376. Finally, the Respondent alleges that the Project threatened the fundamental right of the Indigenous Communities to preserve and protect the environment in their territories⁵⁶⁰ and to "strengthen their own relationship with their land [...] and other resources which they have traditionally possessed and occupied [...]".⁵⁶¹ The Respondent contends that the Project implied a serious environmental risk, which could even lead to the destruction of the sacred mountain and surrounding lagoons of the Indigenous Communities from Northern Potosi, ⁵⁶² in addition to

⁵⁵³ Counter-Memorial, para. 312; Bolivia's Post-Hearing Brief, paras. 44-47.

⁵⁵⁴ Counter-Memorial, para. 313.

⁵⁵⁵ Counter-Memorial, para. 314. See Counter-Memorial, section 3.5. See also Hearing Transcript, Day 9, 1880:5-8 (Spanish); Bolivia's Post-Hearing Brief, paras. 42, 47.

⁵⁵⁶ Counter-Memorial, paras. 315-316.

⁵⁵⁷ Counter-Memorial, para. 318.

⁵⁵⁸ Counter-Memorial, para. 318.

⁵⁵⁹ Counter-Memorial, para. 319.

⁵⁶⁰ Counter-Memorial, para. 320.

⁵⁶¹ Counter-Memorial, para. 319, citing RLA-39, United Nations, *United Nations Declaration on the Rights of Indigenous Peoples*, September 13, 2007, Article 25.

⁵⁶² Counter-Memorial, paras. 321-322. See Counter-Memorial, section 2.2.

involving "an inexorable forced displacement of the community outside their ancestral territories". 563

- 377. The Respondent argues that the risk to the environment and the risk of dispossession of their lands was a matter of special concern for the Indigenous Communities, which led to significant social tension. ⁵⁶⁴ According to the Respondent, the Indigenous Communities have the right to decide their means of development insofar as said development affects their territories and, in this case, the Indigenous Communities decided that the Project development ran counter to their own development. This decision was reflected in the reversion of the Mining Concessions. ⁵⁶⁵
- 378. In its Rejoinder Memorial on Jurisdiction, the Respondent rejects the Claimant's position regarding the fulfillment of the burden of proof. First, the Respondent argues that under Article 27(1) of the UNCITRAL Rules, the burden of proof was met in its Counter-Memorial by stating the facts supporting its objections based on the clean hands doctrine and the illegality of the investment. Therefore, the Claimant would have had to submit evidence in its Reply Memorial on the admissibility of its claims and the Tribunal's jurisdiction over them. ⁵⁶⁶
- 379. The Respondent further argues that the applicable standard of proof is the preponderance of evidence or the balance of probabilities ⁵⁶⁷ and that the Claimant's arguments to contend that the applicable standard is "clear and convincing evidence" on this point are wrong and unsupported by the doctrine. ⁵⁶⁸ Regarding the three decisions the Claimant cites to support its position, the Respondent submits that in *Rompetrol* and *Libananco* no clear and convincing evidence was required. Instead, the standard of balance of probabilities was applied and, in *Siag v. Egypt*, the standard of proof was not a controversial issue. ⁵⁶⁹
- 380. Second, the Respondent asserts that, notwithstanding the burden of proof and its assessment, there is sufficient evidence to dismiss SAS' claims since they are not within the Tribunal's jurisdiction. ⁵⁷⁰ In this connection, the Respondent contends to have proven that CMMK engaged in some conduct, including the creation of illegitimate organizations, physical abuse against the Malku Khota community members, the presentation of baseless criminal claims against the

⁵⁶³ Counter-Memorial, para. 321.

⁵⁶⁴ Counter-Memorial, para. 323.

⁵⁶⁵ Counter-Memorial, para. 324.

⁵⁶⁶ Respondent's Rejoinder, para. 348.

⁵⁶⁷ Respondent's Rejoinder, para. 349.

⁵⁶⁸ Respondent's Rejoinder, paras. 347-349.

⁵⁶⁹ Respondent's Rejoinder, para. 350.

⁵⁷⁰ Respondent's Rejoinder, para. 351.

Indigenous Authorities and the payment of bribes to police officers and journalists, which are contrary to Bolivian and international law and led to division and violence within the Indigenous Communities.⁵⁷¹

- 381. In its Post-Hearing Brief, Bolivia argued that "CMMK committed several abuses that led to an unsustainable escalation of violence that endangered the life and rights of the Local Communities and the public officials and forced the State, after having supported the continuity of the Project, to decree Reversion as an ultima ratio". ⁵⁷² The Respondent notes that these abuses warrant the rejection of SAS' claims. ⁵⁷³
- 382. First, the Respondent argues that CMMK's negligence in the management of community relations resulted in the opposition of the communities to the Project, as reflected in the authoritative votes of December 2010 and January 2011.⁵⁷⁴ Contrary to the Claimant's argument, Bolivia notes that there is no evidence that the voting took place amidst intimidation or coercion. Further, Mr. Gonzales Yutronic did not report to the authorities the violent acts he supposedly witnessed nor did Mr. Angulo mention this in any of his reports on these meetings.⁵⁷⁵
- 383. The Respondent contends that the Hearing confirmed, at least, four forms of negligence by CMMK in the management of the community relations: (i) its person in charge of community relations, Mr. Angulo, was not aware of BSR's recommendations (the only report on community relations commissioned by SAS, SASC, or CMMK) and, therefore, acted contrary to the recommendations made by BSR;⁵⁷⁶ (ii) the hiring of Ms. Carmen Huanca into the community relations team caused major problems that led to her dismissal;⁵⁷⁷ (iii) the failure to communicate the true Project implications, and information on the impact of exploration activities, despite the recommendations made by BSR and its identification of these shortcomings in the Company program;⁵⁷⁸ and (iv) SAS dismissal of women's rape accusations while CMMK management was involved in covering up these events.⁵⁷⁹

⁵⁷¹ Respondent's Rejoinder, para. 352.

⁵⁷² Bolivia's Post-Hearing Brief, para. 20.

⁵⁷³ Bolivia's Post-Hearing Brief, section 3.

⁵⁷⁴ Bolivia's Post-Hearing Brief, para. 26.

⁵⁷⁵ Bolivia's Post-Hearing Brief, para. 27.

⁵⁷⁶ Bolivia's Post-Hearing Brief, paras. 29-31.

⁵⁷⁷ Bolivia's Post-Hearing Brief, para. 32.

⁵⁷⁸ Bolivia's Post-Hearing Brief, paras. 33-34.

⁵⁷⁹ Bolivia's Post-Hearing Brief, para. 36.

- 384. Second, Bolivia argues that the Hearing confirmed that CMMK's illegal abuses to silence the opposition to the Project resulted in significant acts of violence in mid-2012 and left Bolivia no other option than to decree the Reversion.⁵⁸⁰
- 385. The Respondent emphasizes that "the illegalities committed by CMMK were implemented by recommendation of Witness X under the supervision and approval of Messrs. Mallory and Gonzales Yutronic"; ⁵⁸¹ and they were concealed in CMMK's accounting books. ⁵⁸² Bolivia underscores that, during the Hearing, the Claimant did not cross-examine Witness X on facts such as the strategy to criminalize the leaders of the Indigenous Communities that opposed to the Project, the induced kidnapping of Saul Reque, undue payments to police officers, the arrest of Cancio Rojas, and the alleged "historic town hall (cabildo histórico)". ⁵⁸³ As to the credibility of Witness X, the Respondent draws attention to the fact that Witness X was not CMMK's counsel, ⁵⁸⁴ nor was there a contractual relationship with the State. ⁵⁸⁵
- 386. Bolivia reiterated that the alleged "historic town hall" had been orchestrated by CMMK and Witness X to approve the popular consultation required under the law, 586 a fact that is "particularly serious" for the following reasons: (i) despite the fact that Mr. Gonzales Yutronic admitted that "it is not correct for one to prepare beforehand" the minutes of a meeting, this did not prevent Saúl Reque from drafting a text for this town hall as ordered by Witness X;587 (ii) although Mr. Mallory acknowledged that if no consensus is reached for a meeting, it should not take place, the town hall took place even though Malku Khota and Kalachaca were not in attendance (they were marching to La Paz); (iii) Mr. Mallory admitted that CMMK intended to replace the early consultation process with the authoritative vote at the town hall. 588
- 387. Finally, the Respondent claims that the participation of two CMMK employees in a town hall meeting in the area of Malku Khota, on May 28, 2012, triggered grave acts of violence in the area that killed community member José Mamani.⁵⁸⁹

⁵⁸⁰ Bolivia's Post-Hearing Brief, paras. 38-39.

⁵⁸¹ Bolivia's Post-Hearing Brief, para. 40; Hearing Transcript, Day 2, 419:22-13 (English).

⁵⁸² Bolivia's Post-Hearing Brief, para. 48.

⁵⁸³ Bolivia's Post-Hearing Brief, paras. 42-43; 48-51.

⁵⁸⁴ At any rate, Respondent alleges that attorney-client privilege does not protect against reporting a crime (Hearing Transcript, Day 9, 1850:2-16 (Spanish)); Bolivia's Post-Hearing Brief, para. 41.

⁵⁸⁵ Bolivia's Post-Hearing Brief, para. 41.

⁵⁸⁶ Bolivia's Post-Hearing Brief, para. 51.

⁵⁸⁷ Bolivia's Post-Hearing Brief, para. 52.

⁵⁸⁸ Bolivia's Post-Hearing Brief, para. 54.

⁵⁸⁹ Bolivia's Post-Hearing Brief, para. 55.

- 388. The Respondent argues that, despite its support for the Project, the violent situation created by CMMK left the State with no other alternative than to decree reversion. In this context, the Respondent argues that SAS' witnesses confirmed that Bolivia expressed its support for the Project, even in 2012, and that it supported CMMK by sending police officers to the area to avoid violent clashes.
- 389. On the other hand, the Respondent submits that during the Hearing the following claims against SAS were refuted: (i) that the Government of Potosí had demanded the creation of a mixed company, given that as Mr. Mallory confirmed at the Hearing, it was only suggested by the Governor; ⁵⁹³ (ii) that illegal mining was as important as SAS alleges, since it really involved "some community members 'grinding rocks';" ⁵⁹⁴ and (iii) that Bolivia would have an economic interest in the Project which led it to enact the Reversion Decree. ⁵⁹⁵ In connection with this last point, the Respondent emphasizes that the Immobilization Zone was an area assigned to the COMIBOL since 2007, over which CMMK had no rights, ⁵⁹⁶ that there was no cooperation agreement with Chinese investors in order for them to take control of the Project (which is evidenced by the fact that four years after the Reversion there is no economic exploitation of the area), ⁵⁹⁷ and that to develop the Project, "[a]n agreement needs to be reached with the communities through consultation". ⁵⁹⁸
- 390. According to the Respondent, the Hearing confirmed that the Reversion was the most appropriate measure to pacify the area, as other measures, such as the militarization suggested by SAS, are not effective to solve conflicts amongst the Indigenous Communities and have had disastrous consequences in the past.⁵⁹⁹ Further, Mr. Chajmi confirmed that the conflicts would have ceased following the Reversion.⁶⁰⁰
- 391. Finally, the Respondent refers to the award in the *Copper Mesa* case to assert that the facts it had presented "can and must be subject to different legal characterizations under international

⁵⁹⁰ Bolivia's Post-Hearing Brief, para. 56

⁵⁹¹ Bolivia's Post-Hearing Brief, paras. 57-62.

⁵⁹² Bolivia's Post-Hearing Brief, para. 63; Hearing Transcript, Day 4, 870:20-25 (Spanish).

⁵⁹³ Bolivia's Post-Hearing Brief, para. 66.

⁵⁹⁴ Bolivia's Post-Hearing Brief, para. 67.

⁵⁹⁵ Bolivia's Post-Hearing Brief, para. 69.

⁵⁹⁶ Bolivia's Post-Hearing Brief, para. 70; Hearing Transcript, Day 3, 677:4-16 (Spanish).

⁵⁹⁷ Bolivia's Post-Hearing Brief, para. 71.

⁵⁹⁸ Bolivia's Post-Hearing Brief, para. 72.

⁵⁹⁹ Bolivia's Post-Hearing Brief, para. 74.

⁶⁰⁰ Bolivia's Post-Hearing Brief, para. 75.

investment law and thus lead to different solutions". ⁶⁰¹ In this connection, the Respondent finds that the abuses carried out by SAS and CMMK should lead the Tribunal to conclude that:

- 1. The alleged investment by SAS is illegal and, accordingly, the Tribunal has no jurisdiction to resolve this dispute;
- 2. SAS' claims are, in any case, inadmissible, because of the lack of 'clean hands';
- 3. If, par impossible, the Tribunal finds that it has jurisdiction and SAS' claims are admissible, there is no causality between the actions of the State (according to domestic and international law) and the alleged damages to SAS (for being exclusively a consequence of its own acts); or
- 4. At most, the Tribunal shall reduce any sanction in this case by, at least, 75% to reflect SAS' contribution to its own damages. 602
- 392. The Respondent argues that "given the extreme seriousness of the facts in this case, solutions in subsections (a) and (b) of the preceding paragraph are the most appropriate". 603

2. The Claimant's Position

(a) On the existence and application of the clean hands doctrine

- 393. The Claimant argues that the clean hands doctrine that is, a rule rendering inadmissible the entire case because of wrongs committed by the Claimant is not recognized in international law. 604
- 394. The Claimant submits that the authorities cited by the Respondent are insufficient to draw any conclusion that the principle exists, whether as customary international law or as a general principle of law.⁶⁰⁵ The Claimant holds that the PCIJ and the ICJ have declined to declare that the clean hands doctrine exists, despite having had many opportunities to do so, having been invoked by numerous States pleading before them.⁶⁰⁶ The Claimant disagrees with Bolivia's criticism of

⁶⁰¹ Bolivia's Post-Hearing Brief, para. 77.

⁶⁰² Bolivia's Post-Hearing Brief, para. 78.

⁶⁰³ Bolivia's Post-Hearing Brief, para. 79.

⁶⁰⁴ Claimant's Rejoinder Memorial on Jurisdiction, para. 88. See also Claimant's Reply Memorial, paras. 197, 201; SAS' Post-Hearing Brief, para. 56.

⁶⁰⁵ Claimant's Reply Memorial, para. 202.

⁶⁰⁶ Claimant's Reply Memorial, para. 202; Hearing Transcript, Day 1, 137:5-12 (English). The Claimant submits that the clean hands doctrine has been invoked unsuccessfully by a number of States in other I.C.J. proceedings, namely, by the United States in CLA-116, *Oil Platforms (Islamic Republic of Iran v. United States of America*, Decision on the Merits, I.C.J. Reports 161, 176-178 (2003)); CLA-117, *La-Grand (Germany v. United States of America*, Judgment, I.C.J. Reports 466, 488-489 (2001)) and CLA-118, *Avenaand other Mexican Nationals (Mexico v. United States of America*, Judgment, I.C.J. Reports 12, 38 (2004)), by the NATO respondents in the Legality of the Use of Force cases, RLA-89, Stephen Schwebel, "Clean Hands in the Court", 31 *Stud. Transnat'l Legal Pol'y* 74 [1999]), and by Israel in the advisory proceedings on Legal Consequences of the Construction of a Wall in the Occupied Palestinian Territory; CLA-119, John Dugard, *Sixth Report on Diplomatic Protection* (57th Session of the UN International Law Commission, 2005), A/CN.4/546, para. 5). See also Claimant's Rejoinder Memorial on Jurisdiction, para. 89.

the ICJ cases cited by SAS to support this conclusion and adds that Bolivia's discussion is inherently contradictory. ⁶⁰⁷

- 395. Regarding the *Guyana v. Suriname* award, Claimant submits that the Respondent misinterprets this decision that, according to SAS, "actually expressed doubt as to whether the doctrine actually exists". 608
- 396. The Claimant argues that the Respondent's attempt to invoke the clean hands doctrine and related principles as found in early claims commission cases fails to consider the proper context of those cases. Claimant submits that those claims concerned violations of laws on slavery and neutrality within the context of diplomatic protection. Claimant cites Professor Crawford, who explains that these cases are all characterized by the fact that the breach of international law by the victim was the sole cause of the damage claimed, and that, on the contrary, when the State has violated international law in taking repressive action against the applicant, arbitrators have never declared the claim inadmissible.
- 397. The Claimant further states that, in his report as Special Rapporteur on State Responsibility to the ILC, Professor Crawford concluded that it was not possible to consider the clean hands theory as an tenet of general customary law. Similarly, Claimant underscores that Professor Dugard, Special Rapporteur on Diplomatic Protection, saw no reason to include a provision in the draft articles dealing with the clean hands doctrine, based on the consideration that the evidence favoring the doctrine was inconclusive. 611
- 398. Regarding the Respondent's dismissal of these reports, the Claimant notes that Professor Dugard's report examined the roots and application of the clean hands doctrine in international law to analyze whether there was international consensus as to its applicability within diplomatic protection.⁶¹² In regard to with the Respondent's criticism of Professor Crawford's report, the

⁶⁰⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 99.

⁶⁰⁸ Claimant's Reply Memorial, para. 203. See also Hearing Transcript, Day 1, 137:13-21 (English).

⁶⁰⁹ Claimant's Reply Memorial, para. 204.

⁶¹⁰ Claimant's Reply Memorial, para. 205; CLA-120, James Crawford, *Second Report on State Responsibility* (51st Session of the UN International Law Commission, 1999), UN Doc A/CN.4/498/ and Add.1–4, p. 83, para. 334, citing Jean J.A. Salmon, "Des 'Mains Propres' Comme Condition de Recevabilité des Réclamations Internationales", *10 Annuaire Français de Droit International*, 1964, pp. 224, 259.

⁶¹¹ Claimant's Reply Memorial, para. 205; CLA-120, James Crawford, Second Report on State Responsibility (51st Session of the UN International Law Commission, 1999), UN Doc A/CN.4/498/ and Add.1–4, citing Rousseau, Droit International Public, p. 177, para. 170 ("it is not possible to consider the 'clean hands' theory as an institution of general customary law"); CLA-119, John Dugard, Sixth Report on Diplomatic Protection (57th Session of the UN International Law Commission, 2005), A/CN.4/546, para. 18.

⁶¹² Claimant's Rejoinder Memorial on Jurisdiction, para. 101.

Claimant submits that his conclusions are no less true or relevant simply because the particular chapter under which the analysis is included does not deal with "procedural questions". 613

- 399. The Claimant criticizes Bolivia for failing to take into account the final awards in the *Yukos* case that, as the Claimant holds, are the most considered expression of the status of the clean hands doctrine. Indeed, the Claimant continues, the *Yukos* tribunal analyzed many of the cases invoked by the Respondent and concluded that unclean hands does not exist as a general principle of international law which would bar a claim by an investor.⁶¹⁴
- 400. The Claimant submits that the only truly new legal authority is the *Al-Warraq v. Indonesia* case, which alone cannot "*create from whole cloth an opposable clean hands doctrine in international law*". ⁶¹⁵ The Claimant asserts that, as distinct from the present case, in *Al-Warraq* the basis for the invocation of the doctrine was related to fraud and corruption in relation to the claims themselves, which were proven and led to convictions in domestic courts; ⁶¹⁶ further, the claimant in that case did not contest the existence of the doctrine, stating only that it was irrelevant. ⁶¹⁷ At any rate, the Respondent submits that the statement about this doctrine is very cursory and does not identify it as a principle of international law. ⁶¹⁸ Further, the Respondent submits that the application of the clean hands doctrine in *Al-Warraq* was not unanimous and that the caveat is important because there, like here, Bolivia's claims of illegality do not relate to the acquisition of the investment. ⁶¹⁹ Finally, the Claimant warns that there is no evidence that Professor Crawford did submit any expert report in support of the clean hands doctrine in that award, and any suggestion that Professor Crawford as Special Rapporteur on State Responsibility supported the existence of such doctrine is "*highly misleading*". ⁶²⁰
- 401. In its Rejoinder Memorial on Jurisdiction, the Claimant further argues that Bolivia's assertion that the doctrine of clean hands is a general principle of law that should be applied in all cases rests on scholarly commentary advocating for it to be so, *i.e.*, *lege ferenda*. ⁶²¹ Indeed, the very articles

⁶¹³ Claimant's Rejoinder Memorial on Jurisdiction, para. 102.

⁶¹⁴ Claimant's Reply Memorial, para. 206; See also Claimant's Rejoinder Memorial on Jurisdiction, para. 93; Hearing Transcript, Day 1, 138:7-13 (English).

⁶¹⁵ Claimant's Reply Memorial, para. 207; Claimant's Rejoinder Memorial on Jurisdiction, footnote 319.

⁶¹⁶ Claimant's Reply Memorial, para. 208.

⁶¹⁷ Claimant's Reply Memorial, para. 208.

⁶¹⁸ Claimant's Reply Memorial, para. 209.

⁶¹⁹ Claimant's Rejoinder Memorial on Jurisdiction, footnote 319.

⁶²⁰ Claimant's Reply Memorial, para. 210. See also Claimant's Rejoinder Memorial on Jurisdiction, footnote 319.

⁶²¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 90; see Respondent's Rejoinder, paras. 301-302 (citing RLA-66, R. Kreindler, "Corruption in International Investment Arbitration: Jurisdiction and the Unclean Hands Doctrine", *Between East and West: Essays in Honour of Ulf Frank, K. Hobér and others (eds.)*, Juris Publishing, 2010; RLA-88, P. Dumberry, G. Dumas-Aubin, "The Doctrine of 'Clean Hands' and the Inadmissibility of Claims by Investors Breaching International Human Rights Law", *10 Transnational Dispute Management*, issue 1, 2013).

cited by the Respondent acknowledge that the doctrine has yet to reach international consensus and acceptance. 622

- 402. The Claimant further criticizes Bolivia's attempt to equate clean hands with the general principle of good faith or other Latin maxims, by means of "broad and unspecified" reference". 623 The Claimant asserts that should Bolivia insist that this Tribunal utilize good faith for regulating its jurisdiction, it would have to identify the source in international law for doing so, the rules and the conditions for the implementation of this principle, as well as its limits. 624 The Claimant contends that the Tribunal will not find support in international law for this task, including by reference to a non-opposable unclean hands doctrine. 625
- 403. Similarly, the Clamant reproaches the Respondent's attempt at establishing that recognition and consensus exist between States as to the clean hands doctrine's existence by referring in a piecemeal and contextualized fashion to German, French, British, and U.S. law. 626 The Claimant does not dispute that iterations of the clean hands doctrine exist in certain national jurisdictions, but submits that these rules, grounded as they are in equity, are not automatic, binary rules requiring courts to declare inadmissibility without ascertaining relative fault and proportionality. 627
- 404. Contrary to the Respondent's arguments in its Rejoinder, the Claimant contends that the clean hands doctrine is not part of international public policy, and neither *Fraport* nor *World Duty Free* support such an assertion. Further, the Claimant states that the Respondent does not and cannot point to a "universal" or "standard" definition of the clean hands doctrine; nor to international agreements or conventions between States agreeing to the clean hands doctrine; nor to any United Nations declaration on the scope, content or implementation of the clean hands doctrine. 629
- 405. Finally, in its Post-Hearing Brief, the Claimant emphasizes that the *Copper Mesa v. Ecuador* tribunal declined to apply the clean hands doctrine and further noted the claimant's activities in

⁶²² Claimant's Rejoinder Memorial on Jurisdiction, para. 90; RLA-66, R. Kreindler, "Corruption in International Investment Arbitration: Jurisdiction and the Unclean Hands Doctrine", *Between East and West: Essays in Honour of Ulf Frank, K. Hobér and others (eds.)*, Juris Publishing, 2010, pp. 1, 2 y 10; RLA-88, P. Dumberry, G. Dumas-Aubin, "The Doctrine of 'Clean Hands' and the Inadmissibility of Claims by Investors Breaching International Human Rights Law," *10 Transnational Dispute Management*, issue 1, 2013, p. 318). See also Hearing Transcript, Day 1, 136:21-25 (English).

⁶²³ Claimant's Rejoinder Memorial on Jurisdiction, para. 90.

⁶²⁴ Claimant's Rejoinder Memorial on Jurisdiction, footnote 269.

⁶²⁵ Claimant's Rejoinder Memorial on Jurisdiction, footnote 269.

⁶²⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 92.

⁶²⁷ Claimant's Rejoinder Memorial on Jurisdiction, para. 92; Hearing Transcript, Day 1, 138:14-24 (English).

⁶²⁸ Claimant's Rejoinder Memorial on Jurisdiction, paras. 96, 98.

⁶²⁹ Claimant's Rejoinder Memorial on Jurisdiction, para. 97; Hearing Transcript, Day 1, 139:5-15 (English).

that case had taken place in view of the respondent's government authorities and they had never complained of such conduct when the events took place. ⁶³⁰ The Claimant rejects Bolivia's allegations, but at any rate underscores that the Respondent did not investigate SAS' alleged actions. ⁶³¹

- 406. For all these reasons, the Claimant submits that the jurisdictional objection against clean hands should be dismissed, since there is clearly no opposable doctrine of clean hands in international law, whether as customary law (Article 38(1)(b) of the ICJ Statute) or as a general principle of law (Article 38(1)(c)). 632 Similarly, the Claimant contends that the dismissal of all its claims on the grounds of alleged unclean hands would have an unfair and inequitable outcome as it would prevent Bolivia's wrongs from being examined and remedied. 633
- 407. At any rate, the Claimant argues that even if the Tribunal were to find that the clean hands doctrine were to exist as a principle of international law, the Respondent cannot meet the strict criteria for its application.⁶³⁴
- 408. The Claimant asserts that in *Niko Resources v. Bangladesh*, the tribunal set a legal test for the application of the clean hands doctrine composed of three elements derived from the *Guyana v. Suriname* arbitration, namely: (i) claimant's conduct said to give rise to "*unclean hands*" must amount to a continuing violation; (ii) the remedy sought by the respondent in the proceedings must be "*protection against continuance of that violation in the future*", not damages for past violations, and (iii) there must be a relationship of reciprocity between the obligations considered. ⁶³⁵ Pursuant to this last criterion, the clean hands doctrine would not be triggered when the investor's misconduct is unrelated to the claims set forth before the tribunal. ⁶³⁶
- 409. SAS argues that the Respondent has not explained how the three groups of acts it alleges to be violating the clean hands doctrine comply with each of these criteria, 637 nor does it identify any alternative set of criteria for the application of the clean hands doctrine. 638 In particular, the Claimant contends that the reciprocity criterion is not fulfilled in this case, since the Respondent's allegations have nothing to do whatsoever with the causes of action on which the Claimant has

⁶³⁰ SAS' Post-Hearing Brief, para. 58.

⁶³¹ SAS' Post-Hearing Brief, para. 59.

⁶³² Claimant's Reply Memorial, para. 211.

⁶³³ Claimant's Rejoinder Memorial on Jurisdiction, para. 104. See also Hearing Transcript, Day 1, 134:18 – 135:9 (English).

⁶³⁴ Claimant's Reply Memorial, para. 212. See also Claimant's Rejoinder Memorial on Jurisdiction, section IV.1.

⁶³⁵ Claimant's Reply Memorial, para. 213; Hearing Transcript, Day 1, 139:23 – 140:13 (English).

⁶³⁶ Claimant's Reply Memorial, para. 214.

⁶³⁷ Claimant's Reply Memorial, para. 214.

⁶³⁸ Claimant's Rejoinder Memorial on Jurisdiction, para. 105.

made its claims, namely Bolivia's alleged violation of the investor protection guarantees embodied in the Treaty. 639

- 410. The Claimant cites the reasoning of the *Yukos* tribunal according to which if an investor acts illegally, the host State can request it to correct its behavior and impose upon it sanctions available under domestic law; however, if an investor believes these sanctions to be unjustified, it must have the possibility of challenging their validity in accordance with the applicable investment treaty. ⁶⁴⁰ The Claimant submits that the same reasoning applies in this case: if SAS' allegedly illegal acts form the very basis of Bolivia's acts of expropriation, the Claimant must have the possibility of challenging their validity in accordance with the Treaty. ⁶⁴¹
- 411. The Claimant concludes that none of the criteria necessary for the application of the clean hands doctrine is present in this case, and notes that in the event of national iterations of the clean hands doctrine, plaintiffs are not required to have led blameless lives in order to access justice. 642 Moreover, the Claimant reiterates that is a protected company under the Treaty that owns qualifying investments in Bolivia, and the faults raised by Bolivia, none of which concerns the making of an investment, should not distract this Tribunal from a fair hearing of the Claimant's claims under the Treaty on the merits. 643

(b) On the legality requirement

412. The Claimant does not contest that the requirement that investors comply with the law of the host State when making an investment is implicit in the system of investment treaty arbitration.⁶⁴⁴ However, the Claimant posits that Bolivia's invocation has two serious deficiencies: (i) that none of the purported illegal conduct complained of relates to violations of laws concerning the admission of the Claimant's investment; and (ii) that none of the instances of alleged illegal conduct occurred at the time it made its investment. ⁶⁴⁵ The Claimant argues that these requirements must be met in order to be able to invoke this doctrine and the absence of either one is fatal to the Respondent's asserted defense. ⁶⁴⁶

⁶³⁹ Claimant's Reply Memorial, para. 216; Claimant's Rejoinder Memorial on Jurisdiction, para. 109.

⁶⁴⁰ Claimant's Reply Memorial, para. 217.

⁶⁴¹ Claimant's Reply Memorial, para. 218.

⁶⁴² Claimant's Rejoinder Memorial on Jurisdiction, para. 110.

⁶⁴³ Claimant's Rejoinder Memorial on Jurisdiction, para. 110.

⁶⁴⁴ Claimant's Reply Memorial, para. 219.

⁶⁴⁵ Claimant's Reply Memorial, para. 219; Hearing Transcript, Day 1, 140:18 – 141:2 (English).

⁶⁴⁶ Claimant's Reply Memorial, para. 219.

- 413. In relation to the first requirement, the Claimant, citing the *Saba Fakes v. Turkey* award, contends that violations of the laws of the host State not directly concerned with "the admission of investments" or "investment regulation" should not serve as a bar to jurisdiction.⁶⁴⁷
- 414. In this connection, the Claimant submits that none of the alleged illegal conduct argued by Bolivia specifically concern legislation meant to regulate the inflow of foreign investment, nor do they concern the very nature of investment regulation.⁶⁴⁸
- 415. In relation to the second requirement, the Claimant argues that none of the illegalities alleged concern conduct that occurred when its investment was made, which would render the legality doctrine irrelevant. ⁶⁴⁹ The Claimant bases its assertion on the decisions of various investment tribunals that have reached the conclusion that subsequent wrongdoing after the initiation of an investment does not have jurisdictional consequences, ⁶⁵⁰ for the legality requirement operates as a limit on the host State's consent to participate in investment arbitration. ⁶⁵¹
- 416. For that matter, the Claimant explains that if the investor makes, effects or acquires the initial investment illegally, then it takes itself out of the ambit of the protections of the investment treaty. 652 However, the Claimant further submits that, if the State complains of breaches of the host State's laws in the course of the investment and then imposes sanctions on the investor that violate the investment treaty, the investor must have the possibility of challenging their validity in accordance with the applicable investment treaty. 653 In this context, the Claimant cites the *Yukos* tribunal that noted that "it would undermine the purpose and object of the BIT to deny the investor the right to make its case before an arbitral tribunal based on the same alleged violations the existence of which the investor seeks to dispute on the merits". 654

⁶⁴⁷ Claimant's Reply Memorial, para. 220.

⁶⁴⁸ Claimant's Reply Memorial, para. 222.

⁶⁴⁹ Claimant's Reply Memorial, para. 223; Claimant's Rejoinder Memorial on Jurisdiction, paras. 88 and 112.

⁶⁵⁰ Claimant's Reply Memorial, para. 226; RLA-31, Gustav F.W. Hamester GmbH & Co KG v. Republic of Ghana, ICSID Case No. ARB/07/24, Award of June 18, 2010, para. 127; RLA-56, Quiborax S.A., Non Metallic Minerals S.A. and Allan Fosk Kaplún v. Plurinational State of Bolivia, ICSID Case No. ARB/06/2, Decision on Jurisdiction, September 27, 2012, para. 266; CLA-126, Teinver S.A., Transportes de Cercanías S.A. and Autobuses Urbanos del Sur S.A. v. Republic of Argentina, ICSID Case No. ARB/09/1, Decision on Jurisdiction, December 21, 2012, para. 328. See also RLA-91, Fraport AG Frankfurt Airport Services Worldwide v. Republic of the Philippines (ICSID Case No. ARB/03/25), Award of August 16, 2007, para. 345; CLA-127, Metal-Tech Ltd. v. Republic of Uzbekistan, ICSID Case No. ARB/10/3, Award of October 4, 2013, para. 193; CLA-128, Vannessa Ventures Ltd v. Bolivarian Republic of Venezuela, ICSID Case No. ARB(AF)/04/6, Award, January 16, 2013, para. 167.

⁶⁵¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 112; RLA-31, *Gustav F.W. Hamester GmbH & Co KG v. Republic of Ghana*, ICSID Case No. ARB/07/24, Award, June 18, 2010, para. 125.

⁶⁵² Claimant's Rejoinder Memorial on Jurisdiction, para. 112

⁶⁵³ Claimant's Rejoinder Memorial on Jurisdiction, para. 112.

⁶⁵⁴ Claimant's Rejoinder Memorial on Jurisdiction, para. 112, citing CLA-121, Hulley Enterprises Limited (Ciprus) v. Russian Federation, PCA Case No. AA 226, Final Award, July 18, 2014, para. 1355; CLA-122, Yukos Universal Limited (Isle of Man)

- 417. The Claimant draws attention to the fact that the *Copper Mesa* award also rejected the applicability of the legality doctrine based on conduct that occurred after the initial investment, and explained that to impose it subsequently would require clear wording in the Treaty.⁶⁵⁵
- 418. Thus, the Claimant argues that it is necessary to ascertain that its conduct violated Bolivian law at the time it made the investment, and further argues that the key question involves ascertaining when SAS made its investment. The Claimant contends that an 'investment' is deemed to have been made when a contract is concluded with the host State or one of its authorized entities, or in the absence of a contract with the State, when "definite commitments" are first made. With that guidance, the Claimant's investment was made "years" before the illegalities alleged by the Respondent, namely the key period for making the investment was between 2003 and 2008, when the Claimant obtained the ten Mining Concessions covering the entire Project area, and incorporated a wholly-owned Bolivian subsidiary, CMMK, for the purpose of exploring, developing, managing, and exploiting the Project.
- 419. The Claimant notes that the period of the alleged illegalities was significantly later and that the argument submitted by the Respondent that the investment was still being made when the Reversion Decree was issued would require extending the stage of making of the initial investment indefinitely. 659
- 420. The Claimant notes that the Respondent has been unable to provide this Tribunal with a compelling reason as to why should it depart from established arbitral practice.⁶⁶⁰ Further, the Claimant argues that Bolivia is asking the Tribunal to read a legality requirement into the Treaty where there is none, and to use that very absence of a legality requirement as permission to "extend" the legality doctrine to the entire life of an investment, which would imply rewriting the language of virtually all investment treaties that contain the "in accordance with law" language upon which the legality doctrine is based.⁶⁶¹

v. Russian Federation, PCA Case No. AA 227, Final Award, July 18, 2014, para. 1355; CLA-123, Veteran Petroleum Limited (Ciprus) v. Russian Federation, PCA Case No. AA226-228, Final Award, July 18, 2014, para. 1355. [Tribunal's translation]

⁶⁵⁵ SAS' Post-Hearing Brief, paras. 60-61.

⁶⁵⁶ Claimant's Reply Memorial, para. 227.

⁶⁵⁷ Claimant's Reply Memorial, para. 227; Claimant's Rejoinder Memorial on Jurisdiction, para. 117.

⁶⁵⁸ Claimant's Reply Memorial, para. 228; Statement of Claim and Memorial, paras. 25-26. See Claimant's Rejoinder Memorial on Jurisdiction, para. 117.

⁶⁵⁹ Claimant's Rejoinder Memorial on Jurisdiction, para. 117.

⁶⁶⁰ Claimant's Rejoinder Memorial on Jurisdiction, para. 115.

⁶⁶¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 118; Hearing Transcript, Day 1, 141:15-20 (English).

421. The Claimant further states that the possibility to incorporate additional language into the Treaty to expand the legality requirement was expressly rejected by the *Metal Tech* and *Saba Fakes* tribunals. In this case, the Claimant notes that there is no express legality clause in the Treaty requiring SAS to maintain, operate or expand its investment in accordance with national law or good faith. Accordingly, the Tribunal "cannot incorporate such a requirement to the performance or expansion of the investment 'without doing violence' to the language as well as spirit of the BIT". 663

422. The Claimant notes that it is not asking the Tribunal to ignore Bolivia's allegations; its argument is that these are allegations to be weighed along with the merits, and not as an obstacle to prevent the Tribunal from hearing the Claimant's claim. 664 For that matter, the Claimant asserts that the relevant question for the Tribunal is whether an arbitration provides the proper timing, context, and forum to resolve allegations of wrongful conduct. 665 The Claimant further contends if the allegations were true, Bolivia's proper recourse would be to investigate and prosecute the perpetrators of these crimes following appropriate procedures and due process, instead of using these allegations as a means to avoid its legitimate obligations under the Treaty. 666

(c) On the Claimant's alleged lack of clean hands

- 423. The Claimant argues that the Respondent has not even begun to fulfill the burden of proof regarding Claimant's alleged illegal conduct, 667 despite the fact that the Respondent bears the burden of proving its jurisdictional objections under Article 27(1) of the UNCITRAL Rules and the *onus probandi incumbit actori* maxim. 668
- 424. The Claimant contends that Bolivia should bear its burden through clear and convincing evidence, not merely a preponderance, since the applicable standard of proof is heightened given grave allegations, such as the ones expressed in the Counter-Memorial.⁶⁶⁹ At any rate, the Claimant

⁶⁶² Claimant's Rejoinder Memorial on Jurisdiction, para. 119.

⁶⁶³ Claimant's Rejoinder Memorial on Jurisdiction, para. 119.

 $^{^{664}}$ Claimant's Rejoinder Memorial on Jurisdiction, paras. 113-114. See also Hearing Transcript, Day 1, 141:21-142:3 (English).

⁶⁶⁵ Claimant's Rejoinder Memorial on Jurisdiction, para. 120.

⁶⁶⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 120. See Claimant's Reply Memorial, para. 222.

⁶⁶⁷ Claimant's Reply Memorial, Section III.C.4.

⁶⁶⁸ Claimant's Reply Memorial, para. 229; Claimant's Rejoinder Memorial on Jurisdiction, para. 121; SAS' Post-Hearing Brief, para. 62.

⁶⁶⁹ Claimant's Reply Memorial, paras. 230-231; Claimant's Rejoinder Memorial on Jurisdiction, para. 122; Hearing Transcript, Day 1, 143:18-23 (English).

alleges that the Tribunal must, at a minimum, demand "more confidence [from] the evidence relied on." ⁶⁷⁰

- 425. The Claimant asserts that the Respondent offers only "pure probabilities or circumstantial inferences," none of which are sufficient to prove the acts it accuses the Claimant of.⁶⁷¹ Similarly, Claimant argues that although it does not have the burden of proof, SAS has provided evidence demonstrating that the Respondent's factual assertions are either incorrect, taken out of context, or simply insufficient to trigger the application of the legality or clean hands doctrines.⁶⁷²
- 426. The Claimant denies Bolivia's accusations regarding the alleged wrongful acts by the Claimant.⁶⁷³ The Claimant submits that Bolivia mostly relies on resolutions that CONAMAQ and FAOI-NP imposed on the communities between December 2010 and February 2011, and, according to the Claimant, Government officials had analyzed these in February 2011 and confirmed that they had no grounds ⁶⁷⁴ and that CMMK complied with "all" legal and administrative regulations applicable to the mining industry.⁶⁷⁵
- 427. Similarly, the Claimant alleges that Bolivia ignored the resolutions when they were brought to its attention⁶⁷⁶ and that the Minister of Mining and Metallurgy, Mario Virreira, on different occasions confirmed that the allegations that the Respondent now submits to be true were made by "some illegal miners" and that these are tactics used by community members from mining areas with the purpose of illegally exploiting mining deposits.⁶⁷⁷ The Claimant contends that illegal miners, together with CONAMAQ and FAOI-NP leaders promoted divisions amongst the communities, and the government, in particular the Government of Potosí, joined these efforts after the PEA 2011 was published in March 2011 showing the true magnitude of the "megayacimiento".⁶⁷⁸
- 428. Thus, in response to the Respondent's accusations regarding CMMK causing division within the Indigenous Communities, the Claimant argues that it was supported by the majority of the *ayllus* and communities surrounding the Project, and that the efforts to divide the community came from

⁶⁷⁰ Claimant's Rejoinder Memorial on Jurisdiction, para. 122.

⁶⁷¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 122; Hearing Transcript, Day 1, 143:23 – 144:1 (English); SAS' Post-Hearing Brief, para. 62.

⁶⁷² Claimant's Rejoinder Memorial on Jurisdiction, para. 123.

⁶⁷³ Hearing Transcript, Day 1, 144:2-8 (English).

⁶⁷⁴ Claimant's Reply Memorial, para. 232.

⁶⁷⁵ Claimant's Reply Memorial, para. 232.

⁶⁷⁶ SAS' Post-Hearing Brief, para. 16.

⁶⁷⁷ Claimant's Reply Memorial, para. 233

⁶⁷⁸ Claimant's Reply Memorial, para. 233. See Claimant's Reply Memorial sections II.C.3 and II.C.4.

FAOI-NP and CONAMAQ, illegal miners, and the government itself.⁶⁷⁹ The Claimant explains that its decision to expand the Project Area of Influence was pursued precisely to avoid dividing *ayllus*, and taking into account the location of the exploration works, geographical limitations, and potential employment needs.⁶⁸⁰

- 429. Similarly, the Claimant asserts that contemporaneous evidence shows that COTOA-6A was an initiative taken by the leaders of the six *ayllus* surrounding the Project, who were concerned that "their interests were not being properly represented by CONAMQ [sic] or FAOI-NP". ⁶⁸¹ The Claimant maintains that Bolivia's allegations that COTOA-6A was under CMMK's control are groundless. ⁶⁸²
- 430. Regarding the alleged physical abuses by CMMK employees against community members of the Malku Khota area, the Claimant asserts that the Respondent relies, in part, on a 2016 resolution "made specifically in response to this arbitration," 683 and that the only evidence of these alleged physical abuses against women from the community were "resolutions 'adopted' by opponents to the Project back in 2011 [which] do not even name the basic element "who" or "when" of the alleged wrongful conduct." 684 The Claimant further states that the failure to investigate these facts by Bolivian authorities shows that these allegations are groundless. 685
- 431. The Claimant also rejects the Respondent's accusations that CMMK promoted violence amongst the communities. The Claimant notes that CMMK's policy was to respect traditions, customs, and the local authorities and instructed its employees to act accordingly. The Claimant argues that CMMK, starting in 2007 and until the alleged illegal expropriation of the Project, maintained a close relationship with the communities and respected their rights at all times, and that the support of the communities was confirmed also at the *Gran Cabildo* on June 8, 2012, attended by 800 families from 42 communities surrounding the Project. Regarding the facts of Acasio in May 2012, the Claimant argues that CMMK did not plan, provoke or approve the violence that

⁶⁷⁹ Claimant's Rejoinder Memorial on Jurisdiction, paras. 124-125. See also Claimant's Reply Memorial, section II.C.3; SAS' Post-Hearing Brief, para. 10.

⁶⁸⁰ Claimant's Rejoinder Memorial on Jurisdiction, paras. 124-125. See also Claimant's Reply Memorial, paras. 69-72.

⁶⁸¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 126; SAS' Post-Hearing Brief, paras. 8, 11.

⁶⁸² Claimant's Rejoinder Memorial on Jurisdiction, para. 126.

⁶⁸³ Claimant's Rejoinder Memorial on Jurisdiction, para. 127.

⁶⁸⁴ Claimant's Rejoinder Memorial on Jurisdiction, para. 127.

⁶⁸⁵ Claimant's Rejoinder Memorial on Jurisdiction, para. 127.

⁶⁸⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 128.

⁶⁸⁷ Claimant's Reply Memorial, para. 236; Statement of Claim and Memorial, para. 77.

took place, and that the Respondent has submitted no evidence to prove otherwise "other than Witness X" who is also contradicted by contemporaneous evidence. ⁶⁸⁸

- 432. The Claimant submits that the Respondent's accusations that CMMK paid journalists and police officers to exaggerate the severity of the situation in Malku Khota and Acasio are untrue and taken out of context.⁶⁸⁹ The Claimant argues that the payments made to journalist Gonzalo Gutiérrez were related to his services as CMMK's media coordinator,⁶⁹⁰ and that the public statements made by the police officers were made at the officers' own initiative.⁶⁹¹ The Claimant maintains that the payment made to one of the police officers for rendering a public and court-related declaration was not contingent on the content of the declarations which remained consistent before and after the payment.⁶⁹² In connection with the allegations of Witness X regarding the detention of Cancio Rojas, the Claimant contends that it never authorized Witness X's payment to policemen in relation to said detention and neither was aware of it.⁶⁹³
- 433. The Claimant underscores that Bolivia's accusations on the alleged promotion of violence in the communities near the Project, the alleged bribes to journalists and police officers, and the existence of an alleged 'Plan B', are entirely dependent on Witness X's testimony. The Claimant contends that, Witness X's testimony is unreliable given (i) the contradictions between its testimony at the Hearing and the written testimony, in addition to corrections to the latter, (ii) the documents contemporaneous with the events, including the ones produced by Witness X; and (iii) its involvement in the bidding process that the Government of Bolivia had in 2016.⁶⁹⁴
- 434. Finally, the Claimant contends that the Malku Khota Project presented no risk to the environment since CMMK secured the corresponding environmental license and submitted to the relevant authorities over eight environmental and socioeconomic studies, including compliance reports.⁶⁹⁵
- 435. The Claimant concludes that the Respondent's allegations are without merit and have nothing to do with the making of the Claimant's investment or with the Claimant's cause of action: Bolivia's

⁶⁸⁸ Claimant's Rejoinder Memorial on Jurisdiction, para. 128.

⁶⁸⁹ Claimant's Rejoinder Memorial on Jurisdiction, para. 129.

⁶⁹⁰ Claimant's Rejoinder Memorial on Jurisdiction, para. 129.

⁶⁹¹ Claimant's Rejoinder Memorial on Jurisdiction, para. 129.

⁶⁹² Claimant's Rejoinder Memorial on Jurisdiction, para. 129.

⁶⁹³ Claimant's Rejoinder Memorial on Jurisdiction, para. 130.

⁶⁹⁴ SAS' Post-Hearing Brief, paras. 17-21; Hearing Transcript, Day 1, 43:14 – 44:8 (English), Day 9, 1677:22 – 1679:4 (English).

⁶⁹⁵ Claimant's Reply Memorial, para. 234.

violation of the Treaty. Thus, the Claimant submits that the Respondent's allegations of wrongful conduct cannot affect the Tribunal's jurisdiction or the admissibility of SAS claims. ⁶⁹⁶

3. The Tribunal's Analysis

- 436. In addition to its jurisdictional objection related to the alleged absence of a protected investor or investment under the Treaty, the Respondent requests the Tribunal to declare the inadmissibility of the Claimant's claims "as SAS does not have 'clean hands' and does not comply with the requirement of legality of the investment." ⁶⁹⁷
- 437. Despite relying on the same factual grounds, the Respondent addressed the clean hands objection and the objection on the alleged breach of the legality requirement under different subheadings and attributed different effects to each. Regarding the clean hands objection, the Responded noted consistently that it was an objection to the admissibility of SAS' claims. On the other hand, the Respondent invoked the alleged breach of the legality requirement as an objection to the Tribunal's jurisdiction and, alternatively, to the admissibility of the claims presented by the Claimant. 698 However, in its prayer, it only requested the Tribunal to declare SAS' claims inadmissible due to their failure to comply with the above-mentioned requirement. 699
- 438. For clarity, the Tribunal will first refer to the clean hands objection with the understanding that it is an objection to the admissibility of the Claimant's claims. Subsequently, it will address the Respondent's allegations that the Tribunal "must decline its jurisdiction to decide on SAS' claims as they are contaminated with illegal acts under Bolivian law and international law, or alternatively, declare them inadmissible."⁷⁰⁰

⁶⁹⁶ Claimant's Rejoinder Memorial on Jurisdiction, para. 131.

⁶⁹⁷ Respondent's Rejoinder, paras. 714, 715(b) ("[...] Bolivia respectfully requests the Arbitral Tribunal that: [o]n jurisdiction and admissibility declares: in addition [to the above-mentioned claim], that [the] claims [presented by SAS] are <u>inadmissible</u> as SAS does not have 'clean hands' and does not comply with the requirement of legality of the investment"). (Emphasis added). The Tribunal notes that in the prayer included in the Counter-Memorial, Bolivia did not expressly refer to the alleged breach of the legality requirement. Similarly, it notes that, in its Post-Hearing brief, the Respondent requested the Tribunal to accept the relief sought by Bolivia in its Rejoinder. (See Bolivia's Post-Hearing brief, para. 164).

⁶⁹⁸ See Counter-Memorial, paras. 289, 293; Respondent's Rejoinder, para. 345.

⁶⁹⁹ Respondent's Rejoinder, paras. 714, 715(b).

⁷⁰⁰ Counter-Memorial, para. 293. See also Counter-Memorial, para. 289; Respondent's Rejoinder, para. 345.

(a) On the existence and application of the clean hands doctrine

- 439. In respect of the clean hands objection raised by Bolivia, the Parties first dispute whether clean hands is a principle applicable to the present case that, if satisfied, would prevent the Claimant from availing itself of Treaty protection.
- 440. The Respondent alleges that the clean hands doctrine is a general principle of international law, which is also part of international public policy, and "operates as a bar to the admissibility of the claims in cases where the claimant has acted improperly in relation to the subject matter of its claims." Conversely, the Claimant argues that the clean hands doctrine does not exist under international law, and that, even if it did, the requirements for its application are not met in this case. 702
- 441. First, the Tribunal notes that the text of the Treaty does not include any reference to the clean hands doctrine. Nor does the Respondent propose an interpretation of the Treaty, under Article 31 of the Vienna Convention, that would result in the claims of an investor who "has acted improperly in relation to the subject matter of its claim" being inadmissible.
- 442. Bolivia's main argument is that the clean hands requirement is a principle of international law and, as such, it should be applied by the Tribunal.⁷⁰³ The Claimant accepts that the Treaty should be supplemented, where appropriate, by the relevant principles of international law.⁷⁰⁴ However, it rejects the notion that the clean hands doctrine forms part of such relevant principles.⁷⁰⁵
- 443. Without prejudice to the conclusions reached by the Tribunal regarding the law applicable to this dispute as outlined in section V.3 of this award, for the Tribunal to examine the merits of Bolivia's admissibility defense, it would have to be convinced that the clean hands doctrine is a general principle of international law or that it forms part of international public policy. However, based on the arguments and the evidence on the record, the Tribunal is not convinced that this is the case.
- 444. The rubric "general principles of international law" may have different meanings. ⁷⁰⁶ The Respondent noted that the clean hands doctrine has been applied by international investment

⁷⁰¹ Respondent's Rejoinder, para. 302. See also Respondent's Rejoinder, para. 330

⁷⁰² Claimant's Reply Memorial, paras. 201-218.

⁷⁰³ Counter-Memorial, para. 278.

⁷⁰⁴ Claimant's Reply Memorial, para. 238 ("The Tribunal [...] must rely on the Treaty as the primary source of applicable law, supplemented where appropriate by relevant principles of international law.")

⁷⁰⁵ Claimant's Reply Memorial, paras. 201, 211.

⁷⁰⁶ See RLA-87, J. Crawford, *Brownlie's Principles of Public International Law*, 8° ed., Oxford University Press, 2012. ("The rubric 'general principles of international law' may alternately refer to rules of customary international law, to general principles

tribunals, ⁷⁰⁷ defended by judges to the PCIJ and the ICJ, ⁷⁰⁸ and recognized by international tribunals and courts, ⁷⁰⁹ and by the international doctrine. ⁷¹⁰ Similarly, it asserted that the clean hands doctrine is reflected in several legal maxims and principles, ⁷¹¹ that it is a reflection of the principle of good faith, and that "it is also one of the 'general principles of law recognized by civilized nations' pursuant to article 38(1)(c) of the Statute of the ICJ." ⁷¹²

- 445. Regardless of the source advocated by the Respondent, it is undisputed that general principles of law require certain degree of recognition and consensus.⁷¹³ According to the Respondent, the analysis of these principles should principally consider "the practice of the States."⁷¹⁴ However, Bolivia did not submit sufficient evidence to establish that the clean hands doctrine enjoys the required recognition and consensus among the States to reach the status that Bolivia attributes to it.
- 446. Bolivia asserted that the clean hands doctrine is widely recognized in civil law and common law systems, and cites some decisions of the British House of Lords and the French Court of Cassation, as well as scholarly articles on the existence of the principle in the United States and Germany. In the opinion of this Tribunal, these are insufficient and not determinative regarding the alleged status of the clean hands doctrine as a general principle of international law under the terms of article 38(1)(c) of the ICJ Statute.
- 447. The Respondent also invoked various international court and tribunal decisions that would confirm that the clean hands doctrine is a principle of international law.⁷¹⁶ In particular, Bolivia cited various opinions by members of the PCIJ and the ICJ that, in its view, defend the "clean

of law as in Article 38(1)(c), or to certain logical propositions underlying judicial reasoning on the basis of existing international law.")

⁷⁰⁷ Counter-Memorial, paras. 273-278

⁷⁰⁸ Counter-Memorial, paras. 280-282.

 $^{^{709}}$ Counter-Memorial, para. 283.

⁷¹⁰ Counter-Memorial, paras. 284-285.

⁷¹¹ Respondent's Rejoinder, para. 302.

⁷¹² Respondent's Rejoinder, para. 306.

⁷¹³ See Respondent's Rejoinder, para. 321; Claimant's Reply Memorial, para. 201.

⁷¹⁴ See Respondent's Rejoinder, para. 321.

⁷¹⁵ Respondent's Rejoinder, paras. 303-306, citing RLA-228, J. N. Pomeroy, A Treatise on Equity Jurisprudence, 5th edition, Bancroft-Whitney Company, 1941; RLA-230, Jones c. Lenthal, House of Lords, decision, [1669] 1 Chan. Cas. 153; RLA-233, Stone & Rolls Ltd (in liquidation) v. Moore Stephens (a firm), House of Lords, decision, [2009] 1 AC; RLA-234, Safeway Stores Ltd. and others v. Twigger and others, House of Lords, decision, [2010] EWCA Civ 1472; RLA-66, R. Kreindler, "Corruption in International Investment Arbitration: Jurisdiction and the Unclean Hands Doctrine," in Between East and West: Essays in Honour of Ulf Frank, K. Hobér and others (eds.), Juris Publishing, 2010; RLA-235, French Court of Cassation, 2nd Civil Chamber, Judgment, February 4, 2010, No. 09-11.464; RLA-236, French Court of Cassation, 2nd Civil Chamber, Judgement, January 24, 2002, No. 99-16.576.

⁷¹⁶ See Counter-Memorial, paras. 271-283.

hands" doctrine.⁷¹⁷ However, these are individual or dissenting opinions that do not seem even to reflect the majority position of the respective courts in connection with the application of the clean hands doctrine. In fact, this doctrine was not applied in any of the decisions the Respondent cited as grounds to decline jurisdiction or to declare the inadmissibility of the claims.

- 448. Bolivia also referred to various investment arbitration tribunal decisions that, in its view, rejected an investor's claims based on the clean hands doctrine. The Tribunal has reviewed these decisions and finds that they do not support the premise that the clean hands doctrine is a general principle of international law. In fact, the Respondent invoked tribunals that reached their respective conclusions based on the appropriate treaty provisions or the applicable national law without basing their decisions on the clean hands doctrine or advancing it as a general principle of international law.
- 449. The only exception would seem to be the *Al-Warraq* case where the tribunal majority considered that the clean hands doctrine made the claimant's claims inadmissible. ⁷¹⁹ However, in the *dispositif* of its decision, the tribunal referred expressly to Article 9 of the *OIC Agreement* as the basis to conclude that the claimant was not entitled to any damages in respect of the breaches of the fair and equitable treatment standard, and not that its claims were inadmissible due to the clean hands doctrine. ⁷²⁰ Therefore, the *Al-Warraq* tribunal's decision also fails to prove the acceptance and application of the above-mentioned principle under international investments law.
- 450. The Respondent also referred to certain authors who have stated that the clean hands doctrine constitutes a principle of international law. However, as the Claimant notes, those same authors recognize that the existence and application of this doctrine, as a matter of international law, are still controversial.⁷²¹
- 451. Finally, in its Rejoinder the Respondent argued, for the first time in the arbitration, that the clean hands doctrine is part of international public policy. Pursuant to the definition proposed by the

⁷¹⁸ Counter-Memorial, paras. 271-277, citing, among others, RLA-65, *Inceysa Vallisoletana S.L. v. The Republic of El Salvador*, ICSID Case No. ARB/03/26, Award, August 2, 2006; RLA-68, *World Duty Free Company Limited v. The Republic of Kenya*, ICSID Case No. ARB/00/7, Award, October 4, 2006; RLA-69, *Plama Consortium Limited v. Republic of Bulgaria*, ICSID Case No. ARB/03/24, Award, August 27, 2008; RLA-70, *Hesham Talaat M. Al-Warraq v. The Republic of Indonesia*, UNCITRAL Case, Award, December 15, 2014; RLA-71, *Fraport AG Frankfurt Airport Services Worldwide v. Republic of the Philippines*, ICSID Case No. ARB/11/12, Award, December 10, 2014; RLA-31, *Gustav F W Hamester GmbH & Co KG v. Republic of Ghana*, ICSID Case No. ARB/07/24, Award, June 18, 2010; RLA-72, *Phoenix Action, Ltd. v. The Czech Republic*, ICSID Case No. ARB/06/5, Award, April 15, 2009.

⁷¹⁷ See Counter-Memorial, paras. 280-284.

⁷¹⁹ RLA-70, *Hesham Talaat M. Al-Warraq v. The Republic of Indonesia*, UNCITRAL Case, Award, December 15, 2014, para. 646..

⁷²⁰ RLA-70, *Hesham Talaat M. Al-Warraq v. The Republic of Indonesia*, UNCITRAL Case, Award, December 15, 2014, para. 683(6).

⁷²¹ See Claimant's Rejoinder Memorial on Jurisdiction, para. 90.

World Duty Free v. Republic of Kenya tribunal, and adopted by the Respondent itself, the term "international public policy" refers to an international consensus on universal standards and norms of conduct that must be applied in all fora.⁷²²

- 452. The Respondent invoked the decisions of two investment arbitration tribunals that have dismissed claims presented by claimants, among other reasons, due to the fact that such claims were based on conduct contrary to international public policy. Beyond the factual differences between the facts in the present case and those invoked by Bolivia, the Tribunal does not find that the decisions cited support the general assertion that the clean hands doctrine is part of international public policy. The Respondent did not invoke other materials in support of this allegation.
- 453. Based on the foregoing reasoning, the Tribunal finds that Bolivia has not shown that the clean hands doctrine is part of international public policy or constitutes a principle of international law applicable to the present case that defeats the jurisdiction of the Tribunal or affects the admissibility of the claims filed by the Claimant. Given the above, the Tribunal does not consider it necessary to examine compliance in this case with the requirements for the application of the clean hands doctrine.

(b) On the legality requirement

- 454. The Respondent alleges that the Tribunal "must decline its jurisdiction to decide on SAS' claims as they are contaminated with illegal acts under Bolivian law and international law, or alternatively, declare them inadmissible." Similarly, it argues that the unlawful conduct after making the investment also impacts on the jurisdiction, but it states that, in any event, SAS' unlawful conduct occurred during the making of its investment.
- 455. The Claimant, for its part, notes that Bolivia's invocation of the "legality doctrine" is pointless since none of the purported illegal conduct complained of relate to the admission or making of SAS' investment. ⁷²⁶ In accordance with the Claimant, any illegality that occurs in the

⁷²² RLA-68, *World Duty Free Company Limited v. Republic of Kenya*, ICSID Case No. ARB/00/7, Award, October 4, 2006, para. 139. See Respondent's Rejoinder, para. 310.

⁷²³ The Respondent referred to the tribunals in *World Duty Free v. Republic of Kenya* and *Plama v. Bulgaria*. In the former case, the tribunal found that corruption ran counter to international public policy. In the latter case, the tribunal observed that a basic notion of international public policy was that the tribunals should not enforce contracts unlawfully obtained.

⁷²⁴ Counter-Memorial, para. 293. See also Counter-Memorial, para. 289; Respondent's Rejoinder, para. 345.

⁷²⁵ Respondent's Rejoinder, paras. 339-340.

⁷²⁶ Claimant's Reply Memorial, Section III.C.3.

performance or implementation of an investment is an issue of the merits, and not of jurisdiction or admissibility.⁷²⁷

- 456. The Tribunal notes that the Treaty does not contain an express requirement of the legality of the investment or, in other words, the "in-accordance-with-law clause". However, the Parties seem to agree that the requirement of legality of the investment is implicit in the international investment arbitration system and therefore operates even when a treaty provision is absent.⁷²⁸
- 457. The Respondent has invoked several investor-State tribunal decisions finding that an investment made in violation of the laws of the host State or international law (a) does not qualify as an investment under the respective treaty and, therefore, deprives the tribunal of jurisdiction (*ratione materiae*);⁷²⁹ (b) falls beyond the consent granted by the State to submit the dispute to arbitration (jurisdiction *ratione voluntatis*);⁷³⁰ or (c) entails the denial of the substantive protections of the treaty.⁷³¹ The Tribunal observes that in (a) and (b) the corresponding treaties contained an express "in-accordance-with-law clause".
- 458. In any event, in order to resolve the objection raised the Tribunal must refer to the Treaty. It is uncontested that the Tribunal's jurisdiction results from the agreement between the Parties. Similarly, it is uncontested that, when entering into the Treaty, Bolivia offered to submit investment disputes to arbitration under the terms of article 8(1) of the Treaty, and the investor accepted this offer with the presentation of its Notice of Arbitration.
- 459. Article 8(1) of the Treaty provides:

Disputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement <u>in</u> relation to an <u>investment</u> of the former [...] shall [...] be submitted to international arbitration if either party to the dispute so wishes. [Emphasis added].

460. Since the Parties' consent was granted for disputes concerning investments, what is relevant to determine whether the Tribunal has jurisdiction is that an investment exists under the terms of the Treaty.

⁷²⁷ Claimant's Reply Memorial, para. 219.

⁷²⁸ Counter-Memorial, para. 291 ("Also, it is worth mentioning that even if a treaty does not contain an express clause with the legality requirement, different tribunals have confirmed that the obligation to comply with international law and the law of the host State is implicit and its violation must be punished."); Claimant's Reply Memorial, para. 219 ("Notwithstanding the absence of an explicit requirement under the BIT that investments be made in accordance with the laws of the host State, South American Silver does not contest that what might be called the "Legality Doctrine" – the requirement that investors comply with the law of the host State when making an investment – is implicit in the system of investment treaty arbitration.")

⁷²⁹ See RLA-65, *Inceysa Vallisoletana S.L. v. Republic of El Salvador*, ICSID Case No. ARB/03/26, Award, August 2, 2006.

⁷³⁰ See CLA-127, Metal-Tech Ltd. v. The Republic of Uzbekistan, ICSID Case No. ARB/10/3, Award, October 4, 2013.

⁷³¹ See RLA-69, Plama Consortium Limited v. Republic of Bulgaria, ICSID Case No. ARB/03/24, Award, August 27, 2008.

- 461. Article 1(a) of the Treaty defines "investment" as "every kind of asset which is capable of producing returns and in particular, though not exclusively, includes [...] shares in and stock and debentures of a company and any other form of participation in a company, [...] any business concessions granted by the Contracting Parties in accordance with their respective laws, including concessions to search for, cultivate, extract or exploit natural resources."
- 462. It is not disputed that the shares in CMMK fall within the definition of "investment" under the Treaty. There is also no assertion that the investment is not recognized under the laws of Bolivia, or as the investor's assets. Therefore, the fundamental question is whether under the laws of Bolivia or international law, the conduct alleged to be a breach has the effect of depriving the Claimant of its rights as a shareholder or, in general, its rights over its investment in Bolivia, or that the investment *per se* ceases to exist due to the illegality.
- 463. The Respondent alleges that SAS, acting through CMMK, took a series of actions that violate the right to self-determination of the Indigenous Communities, violate the personal integrity of their women, and endanger their right to a healthy environment in their territories.⁷³⁴ Cognizant of the severity of these allegations, the Tribunal notes that none of the alleged violations have the legal consequence, under the laws of Bolivia or international law, of depriving SAS of the ownership of, or its rights over, the corresponding assets, or of eliminating the existence of the investment.
- 464. Having established the existence of an investment under the terms of the Treaty, it remains to be examined if what Bolivia alleges as SAS' violations constitute conduct that taints the investment with an illegality that precludes access to the Treaty's protections an admissibility issue or that there is a protected investment, but the unlawful investor's conduct must be taken into account as a defense of the Respondent on the merits of the case.
- 465. Based on the evidence on the record and Bolivia's allegations in connection with this objection, the Tribunal cannot conclude that SAS' alleged unlawful conduct has resulted in the investment recognized as such under Bolivian law no longer being recognized as a legal investment under international law. Indeed, there is no evidence of a causal link between the alleged illegalities and the investment itself for the purposes of jurisdiction or admissibility, and Bolivia does not seem to allege the existence of such a relationship. This is, in the view of the Tribunal, a fundamental

⁷³² See Statement of Claim and Memorial, paras. 112-113; Counter-Memorial, para. 224.

⁷³³ The Tribunal observes that when referring to its jurisdictional objection on indirect ownsership, Bolivia expressly noted that "[w]hen an objection refers to the definition of 'investment', it criticizes the form of assets reputed as investment (v.gr., is the asset in question really a concession, action or title?), which is not the case under our examination." (Counter-Memorial, para. 240).

⁷³⁴ Counter-Memorial, paras. 296-324; Respondent's Rejoinder, para. 352.

difference with other cases invoked by the Respondent itself wherein the tribunal held that it lacked jurisdiction or that the claims were inadmissible as a result of the unlawful conduct of the investor.

466. For example, in *Inceysa v. El Salvador*, the tribunal found a series of actions to be in violation of the principle of good faith, in connection with the bidding process that allowed the investor to obtain the investment (a concession contract for the inspection of vehicles).⁷³⁵ In this context, the *Inceysa v. El Salvador tribunal* noted:

This Tribunal considers that these transgressions of this principle committed by Inceysa represent violations of the fundamental rules of the bid that made it possible for Inceysa to make the investment that generated the present dispute. It is clear to this Tribunal that, had it known the aforementioned violations of Inceysa, the host State, in this case El Salvador, would not have allowed it to make its investment.⁷³⁶

- 467. Aside from the considerations of the tribunal in that case regarding the "in-accordance-with-law clause" expressly established in that treaty, and the other considerations outlined by the tribunal to conclude that it lacked jurisdiction over the dispute, the Tribunal notes that the reasoning underlying its decision is the evident relationship between the investors' illegal acts and the asset constituting the investment.
- 468. Additionally, the *Plama v. Bulgaria* tribunal concluded that it had jurisdiction, but it could not grant the investor the substantive protections under the Energy Charter Treaty, since the investment had been obtained through fraudulent means, in violation of Bulgarian law and contrary to the principle of good faith under domestic and international law. The decisive factor for the tribunal's holding was the relationship between the investment (the shares in Nova Plama) and the investor's illegal conduct (the deliberate concealment of information amounting to fraud) that allowed it to acquire the investment.⁷³⁷
- 469. Thus, referring to the decisions of other tribunals, the *Fraport v. Philippines II* tribunal observed that "there is an increasingly well-established international principle which makes international legal remedies unavailable with respect to illegal investments, at least when such illegality goes to the essence of the investment."⁷³⁸

 $^{^{735}}$ RLA-65, *Inceysa Vallisoletana S.L. v. Republic of El Salvador*, ICSID Case No. ARB/03/26, Award, August 2, 2006, paras. 234-238.

⁷³⁶ RLA-65, *Inceysa Vallisoletana S.L. v. Republic of El Salvador*, ICSID Case No. ARB/03/26, Award, August 2, 2006, para. 237 [emphasis added].

⁷³⁷ See RLA-69, *Plama Consortium Limited v. Republic of Bulgaria*, ICSID Case No. ARB/03/24, Award, August 27, 2008, para. 135.

⁷³⁸ RLA-71, Fraport AG Frankfurt Airport Services Worldwide v. Republic of the Philippines, ICSID Case No. ARB/11/12, Award, December 10, 2014, para. 332 [emphasis added].

470. In the present case, the Respondent has not shown that the alleged violations go to the essence of the investment such that it must be considered illegal. It is a different matter to say that CMMK's conduct gave rise to a *de facto* situation that motivated the reversion of the Mining Concessions, as the Respondent seems to allege. This does not mean that the investment ceased to exist under the terms of the Treaty or became unlawful. Consequently, the Tribunal will take account of these allegations as it examines the merits of the claims submitted by the Claimant and the defenses raised by the Respondent.

471. Based on the above reasoning, the Tribunal concludes that the objection filed by the Respondent on the basis of the alleged breach by SAS of the legality requirement applicable to the investment cannot succeed. Consequently, the Tribunal has jurisdiction and the claims presented by the Claimant are admissible.

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⁷³⁹ See Respondent's Rejoinder, para. 326. ("[...] SAS, as alleged investor, was required to invest in accordance with the laws of Bolivia. However, as explained above, SAS (through CMMK) failed with its obligations, as it systematically ignored the human and indigenous peoples' rights of the Indigenous Communities, in violation of Bolivian law. It was <u>precisely</u> the conduct adopted by SAS that caused the Reversion.")

VII MERITS

A. PRELIMINARY CONSIDERATIONS OF THE TRIBUNAL ON THE FACTS

- 472. The Parties dispute several facts relevant to the dispute that resulted from the reversion of the Mining Concessions. The Claimant accuses Bolivia of breaching its obligations under articles 2, 3, and 5 of the Treaty. The Respondent, in turn, rejects any breach of the Treaty and justifies the decision contained in the Reversion Decree on the need to pacify the conflicts in the area of Malku Khota and the duty to ensure respect for the rights of the Indigenous Communities. According to Bolivia, the conflicts originated with CMMK's negligent management of its relationship with the local communities. Reportedly, these conflicts escalated until they became uncontrollable for reasons attributable to the Claimant. 741
- 473. The Claimant rejects the Respondent's accusations and alleges that Bolivia's concern for human and indigenous rights are *ex post facto* justifications manufactured by the Respondent to defend itself in this arbitration. The Contrary to Bolivia's allegations, the Claimant argues that (i) the indigenous communities surrounding the Project supported both SAS and CMMK; (ii) CMMK was working towards consensus with the Malku Khota and Kalachaca communities through a formal community relations program; and (iii) the violence was not caused by CMMK or SAS, but by illegal miners whose interests lied in forming a cooperative to exploit the Malku Khota deposit. The Claimant argues that (i) the violence was not caused by CMMK or SAS, but by illegal miners whose interests lied in forming a cooperative to exploit the Malku Khota deposit.
- 474. Considering that the facts the Parties dispute in connection with the origin and development of the community conflicts in the Malku Khota area span all the claims and defenses in this arbitration, the Tribunal will address these facts before delving into the review and legal analysis of the claims of the Claimant, without prejudice to the Tribunal subsequently expanding upon its considerations and conclusions regarding the facts in discussion.
- 475. As a starting point, the Tribunal observes that some facts have been proven in this arbitration and are not contested by the Parties.
- 476. It is undisputed that Bolivia is a country with a large indigenous population, possibly the country with the highest percentage of indigenous population in Latin America;⁷⁴⁴ that it is organized as

⁷⁴⁰ Bolivia's Post-Hearing Brief, § 3.1.1.1.

⁷⁴¹ See, for example, Counter-Memorial, paras. 8 and 84.

⁷⁴² Claimant's Reply Memorial, ¶ 272.

⁷⁴³ SAS' Post-Hearing Brief, para. 2.

⁷⁴⁴ See Counter-Memorial, para. 33; R-23, International Labor Organization, Indigenous and Tribal Peoples - Bolivia.

a Plurinational State;⁷⁴⁵ that the Project is located in an extremely poor area, which is inhabited by various indigenous communities, which belong to the Aymara or Quechua ethnic groups;⁷⁴⁶ and that these communities follow a particular political organization, whose decision-making system is governed by consensus or unanimity.⁷⁴⁷

- 477. Similarly, it is uncontested that the mining activities would have an impact on the communities living in the area of influence of the Project. Therefore, the Claimant needed to implement a community program that would enable it to develop positive relations with the local communities from the onset.⁷⁴⁸
- 478. The Claimant alleges that it developed a community relations program that contributed to the needs of the communities affected by the Project. Likewise, it acknowledged that some investments were necessary to improve the standard of living in the community. Although apparently the inexistence of a regulatory framework in Bolivia governing the community relations programs was uncontested, the Claimant itself has recognized the need to advance a program; it hired advisors on the subject and put together a community relations team.
- 479. The evidence on record in this arbitration indicates that CMMK focused its community relations strategy on convincing a part of the community to support the Project against its objectors, that is, it sought to obtain the approval of a majority of individuals to advance the Project, which gave rise to problems with the Indigenous Communities given their organization and consensus-based decision-making process.
- 480. Despite SAS' assertion that it had established a community relations program since 2007, 751 the assessment of its own advisors on the subject shows that its community relations strategy had serious shortcomings which remained uncorrected. Thus, for example, the Company held individual meetings with some community members, disregarding their preference to have collective meetings, and, similarly, made donations to individuals, rather than to the community. The same report issued in 2009 by BSR, advisor to the Claimant, warned about the

⁷⁴⁵ RLA-3, New Political Constitution of the State, dated February 7, 2009, Article 1; RLA-2, Political Constitution of the State, Law No. 1615, on the adjustment and concordance of the Political Constitution of the State, February 6, 1995, articles 1 and 171; RER-1, Prof. Uño Report, § III.

⁷⁴⁶ See Counter-Memorial, paras. 40-41; Reply Memorial, para. 29.

⁷⁴⁷ See Counter-Memorial, paras, 54-56; Hearing Transcript, Day 2, 362:12-22, 368:11-15 (English).

⁷⁴⁸ See Reply Memorial, para. 21; paras. 29 et seq., 73.

⁷⁴⁹ See Statement of Claim and Memorial, para. 48.

⁷⁵⁰ See Reply Memorial, paras. 21, 29 et seq., 73.

⁷⁵¹ Reply Memorial, para. 21.

⁷⁵² At the hearing, Mr. Angulo accepted that he sometimes held meetings with some members of the community and not with others. (Hearing Transcript, Day 2, 436:5-8 (English)). Likewise, the evidence showed that the Company provided financial

problems with holding individual meetings and recommended providing economic support to the community in general. However, the BSR report was not duly conveyed to the ones in charge of CMMK's community relations, as Mr. Santiago Angulo acknowledged during his cross-examination at the Hearing. As a result, the recommendations were not implemented.

- 481. The evidence on the record also shows that CMMK did not adequately communicate the implications of the Project, nor did it address the concerns expressed very early on by the members of the affected communities, for example, in connection with environmental pollution. The workshops held by the Company covered basic topics on mining and the environment, and did not even seem to correspond to the characteristics of the Project. The Company's contributions to the community did not seem to be tailored to the Project, rather they addressed specific requests made by certain community members. The Claimant's alleged actions and investments benefiting the community were nothing but basic instruction on what a mining project consists of, some minor investments in repairs and basic courses and, above all, an action directed to obtain the support of the majority emphasized by the Claimant throughout its briefs without clear evidence that an attempt was made to approach or reach consensus among the indigenous communities, respecting their indigenous decision-making processes.
- 482. The body of evidence on the record indicates that the Company and its management knew that, from the outset of the works, problems communicating with the communities emerged;⁷⁵⁸ that the communities had expressed their disagreement with the treatment granted by some members of the Company's community relations team,⁷⁵⁹ and that the community members perceived that CMMK did not comply with its promises, thus generating mistrust.⁷⁶⁰ Even Fernando Caceres

assistance to individuals. (See, for example, C-284, Fernando Cáceres, *Monthly Report Malku Khota Mining Project*, September 2007; Hearing Transcript, Day 3, 558:12-19 (English))

⁷⁵³ C-154, Business for Social Responsibility, *Social Risks and Opportunities for South American Silver Corporation's Malku Khota Project in Potosí*, May 2009, pp. 8, 16.

⁷⁵⁴ When asked about the BSR report conclusions, Mr. Angulo replied: "Well, in connection with this report, I didn't see that at that point in time or at that moment. The head of project gave me that, and since it was in English, I wasn't able to read that report." And later on added: "As I said, the report was given to me by my head of project, but I cannot read English, so I wasn't able to interpret it. I didn't know what the Report contained." (See Hearing Transcript, Day 2, 436:14-17, 25-437:1-2 (English))
⁷⁵⁵ C-154, Business for Social Responsibility, Social Risks and Opportunities for South American Silver Corporation's Malku Khota Project in Potosí, May 2009, pp. 4, 9.

⁷⁵⁶ R-165, CMMK, Presentation Mallku Khota Trabaja con Valores y Principios de la Nueva Minería (Malkhu Khota works with values and principles of the new mining industry.

⁷⁵⁷ See, for example, Reply Memorial, para. 52.

⁷⁵⁸ Hearing Transcript, Day 3, 760:11-22 (English).

⁷⁵⁹ See, for example, R-157, CMMK Monthly Report on Community Relations, March 2011, p. 1.

⁷⁶⁰ For example, the report on a visit of Witness X to Mallku Khota indicates that the community members "do not believe in the fulfillment of the commitments undertaken by Malku Khota because, despite several opportunities and conversations, the Company did not comply and actually did not talk any more with the Company Malku Khota, and definitely did not accept jobs within their community." (C-310, E-mail from Witness X to J. Mallory attaching "Travel report to the Malku Khota and Cochabamba communities," January 12, 2012).

expressed his concern since December 2010 regarding the state of the Company's relationship with the communities.⁷⁶¹

483. The disagreement in the community became obvious, at least since late 2010. Indeed, on December 11, 2010, the *ayllus* of Sullka Jilatikani, Takahuani, Urinsaya, and Samka passed a resolution warning as follows:

[CMMK] must suspend the works for the following reasons: Abuses, contamination, lack of respect for the indigenous authorities and bases in general, deceitful proposals, projects; threats, reduction of stream water and destruction of our crop areas, rape of our women in the [Community]. 762

- 484. On December 19 of the same year, the *ayllus* of Sullka Jilatikani, Takahuani, Urinsaya and Samka approved a town hall resolution, whereby CMMK was accused of violating the collective rights of the communities based on assertions similar to the ones contained in the above-mentioned resolution.⁷⁶³ In early 2011, the FAOI-NP and the *ayllu* of Sullka Jilakitani issued resolutions reiterating that CMMK had incurred in conduct that undermined their rights.⁷⁶⁴
- 485. The Claimant suggests that the assertions included in these resolutions should not be considered truthful because (i) the Government confirmed that they were unfounded; ⁷⁶⁵ (ii) they were adopted through intimidation or use of force; ⁷⁶⁶ and (iii) they do not represent the opinion of the majority of the communities, but the opinion of illegal miners whose interests are aligned with those of some leaders of the CONAMAQ and FAOI-NP. ⁷⁶⁷
- 486. The Tribunal does not consider that such allegations by the Claimant were proven in the course of the arbitration. First, the communication of the Vice-Ministry of Communication, Social Movement and Civil Society referred to by SAS to support its assertion that the Government dismissed the accusations contained in the above-mentioned resolutions does not contain any assessment on the validity or truthfulness of such assertions, but merely points out that the Vice-Ministry lacks jurisdiction to carry out the actions requested by the Claimant. In addition, the excerpt from the communication cited by Mr. Gonzales Yutronic in his witness statement is part

⁷⁶¹ R-160, Monthly Operational Report from CMMK to SASC, December 2010, p. 4.

⁷⁶² R-46, Resolution of the *ayllus* Sullka Jilaticani, Takahuani, Urinsaya, and Samka, December 11, 2010.

⁷⁶³ R-49, Ayllus of Sullka Jilatikani, Tacahuani, Urinsaya and Samka Townhouse resolution, December 19, 2010.

⁷⁶⁴ Véase R-50, FAOI-NP Resolution, January 11, 2011; R-51, Ayllu of Sullka Jilatikani Resolution, February 15, 2011.

⁷⁶⁵ Reply Memorial, paras. 115, 119.

⁷⁶⁶ CWS-8, Gonzales Yutronic's Second Witness Statement, paras. 17-18.

⁷⁶⁷ See Reply Memorial, para. 79.

⁷⁶⁸ C-230, Letter from Cesar Navarro Miranda to Xavier Gonzales, February 10, 2011.

of the petition's background and it does not correspond to a proper conclusion from the abovementioned Vice-Ministry. ⁷⁶⁹

- 487. Second, Mr. Gonzales Yutronic's statements in support of the allegation that the resolutions were issued through intimidation or by the use of force were disproved at the Hearing. During his cross-examination, the witness recognized that he did not have direct knowledge that the community members had been forced to sign the resolutions of CONAMAQ and FAOI-NP. 770 As Mr. Gonzales Yutronic explained, Mr. Angulo "told me that he had talked to leaders and community members at that location, and that in many cases they were forced to take the vote or put the seal on them, which is their custom." 771
- 488. Despite the seriousness of the facts alleged, the Tribunal did not find evidence that the information on said facts had been conveyed to the company management nor to the competent authorities. Indeed, Mr. Gonzales Yutronic conceded that he had not presented the communications in which he supposedly reported to his superiors at SAS and SASC that the 2010 resolutions had been adopted through threats. 772 Likewise, he acknowledged not informing the Government about those events or the alleged violent actions against one of the community members who supported the Company, which he claims to have witnessed. 773
- 489. Finally, the Tribunal is not convinced that the opposition to the Project came exclusively from a group of illegal miners that intended to exploit minerals in the place of the Mining Concessions. In fact, the mining activity identified by Witness X in a report on the visit to the Malku Khota community in January 2012 corresponds, in its own words, to mining activities developed by some community members in a makeshift fashion in front of their own homes. 774 In other words, it was artisanal mining and not large-scale mining. In the view of the Tribunal, it is impossible to reconcile the explanations provided by the Claimant regarding the complexity of the processes to be undertaken for the extraction the minerals in the area, with its allegations regarding the significance that the activity of "illegal miners" would have had in blocking the Project.

⁷⁶⁹ C-230, Letter from Cesar Navarro Miranda to Xavier Gonzales, February 10, 2011. See also Hearing Transcript, Day 3, 492:18-496:21 (English).

⁷⁶⁹ Hearing Transcript, Day 3, 483:1-484:11 (English).

⁷⁷⁰ Hearing Transcript, Day 3, 485:6-9 (English).

⁷⁷¹ Hearing Transcript, Day 3, 485:14-486:1 (English).

⁷⁷² Hearing Transcript, Day 3, 567:18-568:7 (English).

⁷⁷³ See Hearing Transcript, Day 3, 486:2-490:9 (English).

⁷⁷⁴ C-310, E-mail from Witness X to J. Mallory attaching "Report on the trip to the Malku Khota and Cochabamba communities," January 12, 2012.

- 490. Based on the foregoing, the Tribunal concludes that, despite having implemented a community relations program, the Company had serious shortcomings in its relationship with the community from the outset which were not corrected, despite the recommendations of the consultants hired to assess such programs. The evidence on the record shows that the community expressed early on their concerns regarding the Company's activities⁷⁷⁵ and that, at least since late 2010, there was opposition to the Project, which was expressed through the resolutions of the Indigenous Communities' government bodies.
- 491. That said, the Parties do not dispute the existence of a social conflict, and that marches, demonstrations, and violent acts, including physical violence and deaths, emerged. Evidence on the existence of the social conflict is abundant in the record. The substantive difference between the Parties is that each of them holds the other one responsible for causing the conflict. In the view of the Tribunal, it is clear, as mentioned in the paragraphs above, that the conflict with the indigenous communities had its genesis in the Project. It is possible that poverty in the area and even a history of actions or omissions by the government of Bolivia towards the communities had contributed to the conflict, but even if it were assumed that the Claimant was not involved in instigating the conflict, the actions it took upon seeing the first seeds of the conflict contributed to the divisiveness and more profound clashes among the Indigenous Communities.
- 492. The Claimant explains that in early 2011 *i.e.*, when the signs of opposition to the Project were clear it decided to formalize its community program and brought additional community relations staff, including Witness X.⁷⁷⁶ However, the evidence on the record shows that the community relations strategies implemented by CMMK as of that year sought to garner the support of the majority and weaken the opposition, instead of finding consensus or agreements with the community as their own advisors recommended.
- 493. First, the documentation provided by Witness X indicates that its recommendations were mainly aimed to implement strategies to weaken the opposition, instead of promoting consensus. Thus, for example, in a report dated January 2012 addressed to Jim Mallory, Witness X recommends, among other things, the following:

Legal actions have to be brought against the individuals who were responsible for the crimes, since this is the only way to set a precedent before the other community members, because they do not want to speak and, as time goes by, they will take more control of the current exploitation they have underway.

⁷⁷⁵ See, for example, C-154, Business for Social Responsibility, *Social Risks and Opportunities for South American Silver Corporation's Malku Khota Project in Potosí*, May 2009, pp. 4, 9.

⁷⁷⁶ Statement of Claim and Memorial, para. 47.

I suggest broadening the action based on anti-economic conduct and economic damage to the State based on their illegal exploitation within the Malku Khota concession.

Internally within the ayllu a suggestion could be made to the authorities of the ayllu itself to bring community justice with the eradication of the misconduct, thefts, and threats.

If, in parallel, work is done in the legal, labor and social areas, these people will be weakened. 777

- 494. In fact, it has been shown that the Company filed criminal complaints against several community leaders, which were later dismissed by the competent authorities.⁷⁷⁸
- 495. The Tribunal does not deny the Company's right to take legal action to protect its interests. However, that right cannot be exercised as a means to scare the members of the community and appearse the opposition, much less when there seems to be no basis for the exercise of the action, as suggested by the fact that the Company's accusations did not prevail.
- 496. Second, the evidence on the record suggests that CMMK focused its efforts on attempting to communicate and impose support for the Project through COTOA-6A, instead of truly seeking an actual approach with the communities that opposed the Project.
- 497. The Parties dispute whether COTOA-6A was an illegal organization created with the purpose to serve as a platform for CMMK to displace the communities that opposed the Project, misinform the central authorities and delegitimize the intervention of indigenous associations and genuine authorities, as stated by Bolivia, 779 or whether, on the contrary, it was an autonomous regional commission autonomously established by the communities that felt unrepresented by the authorities opposing the Project, as SAS alleged. 780
- 498. Based on the available evidence, the Tribunal cannot be certain that COTOA-6A was created by CMMK, as Bolivia alleges, nor does it have to determine for the purposes of this arbitration whether it was an illegal organization or not under the laws of Bolivia. But even assuming that it was an organization created spontaneously by certain community members, as the Claimant alleges, what has in fact been demonstrated is that the Company focused its efforts on supporting, coordinating and even attempting to monitor and control the actions advanced by COTOA-6A to

⁷⁷⁷ C-310, E-mail from Witness X to J. Mallory attaching "Report on the trip to the Malku Khota and Cochabamba communities," January 12, 2012, pp. 5-6.

⁷⁷⁸ R-75, Resolution on file for the complaint of Xavier Gonzales against members of the Indigenous Peoples dated February 28, 2014.

⁷⁷⁹ Counter-Memorial, para. 126.

⁷⁸⁰ See Reply Memorial, paras. 33, 97.

claim the continuity of the Project.⁷⁸¹ It is unclear to the Tribunal how this strategy is to be reconciled with the alleged intention to "build[] consensus with Mallku Khota and Calacacha."⁷⁸²

- 499. Throughout the present arbitration, the Claimant has repeatedly noted that evidence shows support for the Project by most of the population in the Project Area of Influence. The Tribunal considers that, on the one hand, the Claimant did not establish the existence of the alleged majority support and, on the other hand, the insistence on seeking majority support within a group against the Project objectors not only threatened a decision-making structure that the Claimant was aware of or should have been aware of, but it also undermined the recommendations of their own advisors and decisively contributed to aggravating the conflict.
- 500. In connection with the first assertion, it was established that the community members who opposed the Project neither participated in the meeting held on May 28, 2012, convened by the Office of the Governor and the Ministry of Mines and Metallurgy, nor in the "gran cabildo" on June 8, 2012 two events that the Claimant cites as evidence of the so-called substantial support of the communities for the Project included the participation of the community members who opposed the Project since they were marching to La Paz precisely to protest against it. 783 Circumstantial evidence on the record also shows the Company's involvement in the organization of this "gran cabildo" and, therefore, that it was not an impromptu meeting in support of the Project, as the Claimant alleges. 784
- 501. In connection with the second assertion, the Tribunal has already established that the Indigenous Communities made decisions unanimously or by consensus, such that insisting on mechanisms to garner the support of the majority was not only insufficient to adequately develop the Project but also contributed to increasing the unease and confrontation among the community members. The Tribunal also notes, and the Claimant accepts, that the communities that opposed the project Malku Khota and Kalacacha were the closest to the mine. Therefore, it was not about "two tiny communities," as SAS suggests, but rather the communities most directly impacted by CMMK's mining activities.

⁷⁸¹ See, for example, C-316, R Report "*Situación de Conflicto Malku Khota - Informe de Acontecimientos*" (Conflict situation in Malku Khota – Report on the events), prepared by Witness X, May 19, 2012; C-319, E-mail from Witness X to J. Mallory, May 29, 2012; Hearing Transcript, Day 2, 336:17-20 (English).

⁷⁸² SAS' Post-Hearing Brief, para. 13.

⁷⁸³ RWS-1, Gob. Gonzales' First Witness Statement, para. 69; R-89, CF Noticias, Comunarios de Mallku Khota agredieron a policías en La Paz (Malku Khota Community members attacked police officers in La Paz), June 8, 2012, video.

⁷⁸⁴ See, for example, R-280, E-mail from Witness X to managers of CMMK and SASC, June 7, 2012; R-281, E-mail from Witness X to Agustin Cárdenas, June 10, 2012 (II).

⁷⁸⁵ See Hearing Transcript, Day 2, 448:10-13 (English).

⁷⁸⁶ Hearing Transcript, Day 1, 15:10-13 (English).

- 502. The evidence on the record shows that the expressions of opposition to the Project, in particular by the *ayllu* of Sullka Jilakitani, increased during 2011.⁷⁸⁷ Similarly, the violent clashes between the community members that opposed the continuation of the Project and those that supported it increased until reaching a critical point between April and July 2012.
- 503. The uncontroverted facts at the time include the hostage taking of an objector to the Project and a Company employee by the community members;⁷⁸⁸ clashes between the community members and the police in the Project area, during which two police officers were taken hostage;⁷⁸⁹ violent clashes between members of COTOA-6A and objectors to the Project in Acasio;⁷⁹⁰ the taking of Kuraka Cancio Rojas as a hostage by members of COTOA-6A;⁷⁹¹ and new violent clashes between the police and the community members, in which one of the demonstrators died in July 2012.⁷⁹²
- 504. Even though the Parties dispute their respective roles in connection with these facts, and hold each other responsible, neither Party fails to acknowledge their gravity. In any event, it is clear to the Tribunal that, by the time the Reversion Decree was issued, there was an acute social conflict in the Project area, resulting from the increasingly radical clash between the community members in support of the Company mainly COTOA-6A and those who objected to their continuation in the area.
- 505. The Tribunal cannot conclude that the Company has directly and exclusively generated the hostilities or that, as Bolivia claims, was the sole cause of the social conflict and the severe clashes in the area.

What

is clear for the Tribunal in connection with the Project, is that the Company undertook certain

⁷⁸⁷ See, for example, R-50, FAOI-NP Resolution, January 11, 2011; R-51, *Ayllu* of Sullka Jilatikani Resolution, February 15, 2011; R-52, FAOI-NP Resolution, February 18, 2011; R-60, Letter from the *ayllu* of Sullka Jilakitani to the President of the Republic, May 1, 2011; R-61, Letter from the *ayllu* of Sullka Jilakitani to the Minister of Mining and Metallurgy, May 1, 2011; R-71, Resolution of CONAMAQ Government Council, December 13, 2011.

⁷⁸⁸ R-70, Minutes of the statements of abuse suffered by members of the Indigenous Peoples; Reply Memorial, para. 133; CWS-10, Malory's Second Witness Statement, para. 42; C-241, Memorandum from Agustin Cárdenas and Fernando Fernández to Fernando Caceres, Report on the incident of June 28, 2012.

⁷⁸⁹ R-78, News release, El Potosí, *Confirmation of a hostage taking in Mallku Khota*, May 5, 2012; R-76, Complaint filed by the Indigenous Communities regarding police intervention, May 8, 2012. See Hearing Transcript, Day 1, 53:3-4 (English); 229:19 – 229:25 (Spanish).

⁷⁹⁰ C-316, Report "Situación de Conflicto Malku Khota - Informe de Acontecimientos" (Conflict situation in Malku Khota – Report on the events), prepared by Witness X, May 19, 2012; R-174, Noticias Fides, Enfrentamientos en Mallque Qhuta, video published on May 18, 2012; R-80, Press release, Pelea por Mallku Khota deja 10 heridos y 12 desaparecidos (Fight over Mallku Khota results in 10 wounded and 12 missing), May 19, 2012.

⁷⁹¹ Hearing Transcript, Day 3, 518:22-519:1 (English).

⁷⁹² See R-96, Noticias PAT, 1 muerto 8 heridos tras enfrentamiento en Mallku Khota (1 casualty, 8 wounded after clashes in Mallku Khota), video.

community relations activities which led to unrest in the communities directly affected by the Project and which were questioned by its own advisors, and that, as the conflict ensued, the Company adopted a strategy that contributed to increase the divisions among the Indigenous Communities, the radicalization of the opposition groups and the practical impossibility of seeking the consensus that its advisors warned would be necessary in order to operate in the region. The documents provided by Witness X render an account of an aggressive strategy that helped worsen the conflict and that is very far from the search for consensus or agreement, and which intended to show majority support and to weaken the Project's objectors.

- 506. It is uncontested that, until the date the Reversion Decree was issued, CMMK owned the rights over the Mining Concessions and complied with the strict legal requirements to develop the Project in the exploration stage. However, CMMK was to operate in an area characterized by a delicate social and cultural balance, which followed a political organization and particular decision-making process based on consensus. Neither the community relations programs that the Company implemented, nor the Company's attitude took into account these characteristics. Rather, they attempted to establish an alleged majority supportive of its cause and have it prevail, thus furthering the conflict within the Indigenous Communities, which eventually resulted in severe violent clashes in the Project area.
- 507. In brief, based on the evidence on the record, the Tribunal concludes that: (i) despite having implemented an allegedly appropriate and adequate community relations program, CMMK had serious failures in its community relations from the outset which remained uncorrected in spite of BSR's warnings; (ii) there was opposition to the Project and to CMMK's presence since at least December 2010, expressed through the resolutions of Indigenous Communities government bodies; (iii) starting in 2011, CMMK implemented a strategy for the management of the communities focused mainly on weakening the opposition and consolidating a majority opinion, supposedly represented by COTOA-6A, which contributed to the aggravation of the conflict; and (iv) at the time the Reversion of the Mining Concessions was decreed, there was a social conflict in the Project area that had been escalating for some time and that resulted in violent clashes between community members in relation to it. In the corresponding sections, the Tribunal will analyze the implications of this situation.

B. THE CLAIM FOR EXPROPRIATION

1. The Claimant's Position

- 508. The Claimant asserts that, notwithstanding the terms used in a governmental measure whether nationalization, reversion or expropriation⁷⁹³ and the title of the investor impacted by such measure whether it is ownership of a physical asset or "rights that are economically significant to the investor", 794 such as the rights arising from a concession agreement 795 –, the "outright seizure or formal or obligatory transfer of title in favour of the host State" undoubtedly constitutes expropriation under international law. 796 The Claimant considers obvious that the Reversion, which ordered "unambiguously [...] the taking of CMMK's rights over the Mining Concessions by the Government", 797 constitutes direct expropriation of the Claimant's investment in the Project. 798
- 509. The Claimant alleges that upon expropriation of the Mining Concessions of CMMK, a Bolivian corporation wholly owned by SAS, Bolivia should have paid the Claimant "prompt, adequate and effective compensation" pursuant to the terms of Article 5(2) of the Treaty. The Claimant asserts that Article 5 of the Treaty, which reflects "the customary international law standard of compensation", 800 lays down the following requirements for the compensation:
 - a) Fair and adequate compensation, i.e. based on the fair market value of the taken investment. 801 The Claimant submits that compensation should "amount to the market value of the investment expropriated immediately before the expropriation or before the impending expropriation became public knowledge", as provided for expressly under Article 5(1) of the Treaty. 802

⁷⁹³ Statement of Claim and Memorial, paras. 121-122.

⁷⁹⁴ Statement of Claim and Memorial, para. 124.

⁷⁹⁵ Statement of Claim and Memorial, para. 125; CLA-25, *Phillips Petroleum Company Irán v. Islamic Republic of Iran*, Iran-United States Claims Tribunal Case No. 39 (425-39-2), Award, June 28, 1989, para. 76. See also Hearing Transcript, Day 1, 73:25 – 74:19 (English).

⁷⁹⁶ Statement of Claim and Memorial, para. 123, citing CLA-17, *Metalclad Corporation v. Claimant's Reply on Costs*, ICSID Case No. ARB(AF)/97/1, Award, August 30, 2000, para. 103.

⁷⁹⁷ Statement of Claim and Memorial, para. 126, relying on C-16, Memorandum of Agreement, July 8, 2012 ("Control of said mining areas shall revert to the Plurinational State of Bolivia"; "The State shall take over the entire production chain at the Malku Khota Mining Center"); C-4, Reversion Decree, August 1, 2012 (Mining Concessions "shall revert back to the original ownership of the State"; "COMIBOL shall take over the management and mining development of the 219 mining blocks"; "No other non-State mining producer may perform mining activities by itself [...] in the areas that have reverted to the State").

⁷⁹⁸ Statement of Claim and Memorial, para. 120; Claimant's Reply Memorial, paras. 265, 304, 309.

⁷⁹⁹ Statement of Claim and Memorial, paras. 119-120, 130-131; Claimant's Reply Memorial, paras. 264, 289, 293.

⁸⁰⁰ Statement of Claim and Memorial, para. 132

⁸⁰¹ Statement of Claim and Memorial, para. 137; Claimant's Reply Memorial, para. 296

⁸⁰² Statement of Claim and Memorial, paras. 129-131; Claimant's Reply Memorial, para. 264.

- b) Prompt compensation, namely done without delay. 803 The Claimant, relying on legal authorities and the conclusions of other arbitral tribunals, argues that the payment of compensation should be contemporaneous with the expropriation and be made as quickly as possible, or at least within a reasonable period of time. 804 The Claimant contends that the State breaches the promptness requirement cited when the investor has not received any compensation "several months" after the date of the effective taking. 805
- 510. The Claimant argues that Bolivia has yet to pay a compensation to SAS that amounts to the market value of the investment, following a reasonable length of time after the expropriation of the Mining Concessions. ⁸⁰⁶ The Claimant submits that it cannot be considered that Bolivia has made "any meaningful offer of payment" during this period, ⁸⁰⁷ as the valuation process under the Reversion Decree (i) was never negotiated with the Claimant, despite the fact that the Claimant "did seek to engage with Bolivia and sought to meet to discuss valuation," ⁸⁰⁸ and (ii) it would only be based on costs incurred by CMMK, and, therefore, any compensation based on the Reversion Decree would also completely ignore the fair market value of the Project. ⁸⁰⁹
- 511. The Claimant argues that failure to pay compensation is a fact "sufficient in itself to establish the expropriation's unlawful nature in light of both the Treaty and international law." 810 The Claimant submits that valuation and the corresponding payment of compensation are a "pre-existing obligation" to arbitration, which establishes the legality of expropriation and cannot be a consequence of the arbitral process because if that was the case "the States would no longer have an incentive to provide prompt, adequate, and effective compensation to the expropriated investor." 811
- 512. The Claimant challenges the relevance of the case law invoked by Bolivia as it not only refers to alleged scenarios of indirect expropriation, as opposed to direct expropriations, such as the

⁸⁰³ Claimant's Reply Memorial, para. 296.

⁸⁰⁴ Statement of Claim and Memorial, paras. 133-134; Claimant's Reply Memorial, para. 297.

⁸⁰⁵ Claimant's Reply Memorial, paras. 297-298.

⁸⁰⁶ Statement of Claim and Memorial, paras. 128, 131-133; Claimant's Reply Memorial, paras. 290, 299, 308; SAS' Post-Hearing Brief, para. 26.

⁸⁰⁷ Claimant's Reply Memorial, para. 293; Hearing Transcript, Day 1, 79:1-10 (English). See C-20, Letter of COMIBOL addressed to SAS, August 24, 2012.

⁸⁰⁸ Claimant's Reply Memorial, para. 291; Hearing Transcript, Day 1, 79:11-10 (English); CWS-9, Malbran's Second Witness Statement, para. 37. See also C-21, SAS letter to COMIBOL, September 4, 2012.

⁸⁰⁹ Statement of Claim and Memorial, paras. 135-138; Claimant's Reply Memorial, paras. 291, 311-314; Hearing Transcript, Day 1, 77:24 – 78:13 (English).

⁸¹⁰ Statement of Claim and Memorial, paras. 143-144; SAS' Post-Hearing Brief, para. 26. See also Hearing Transcript, Day 1, 78:14-25 (English).

⁸¹¹ Claimant's Reply Memorial, paras. 306-307; CLA-31/RLA-103, S. Rapinky, *Damages in International Investment Law*, British Institute of International and Comparative Law, 2008, p. 68.

Reversion, ⁸¹² but it establishes that expropriation without compensation is not *per se* illegal provided the State has made an offer of payment, something that Bolivia has not done in this case. ⁸¹³

- 513. The Claimant further argues that the Reversion did not comply with the other cumulative legal criteria provided for under Article 5(1) of the Treaty, since:
 - (a) The Reversion violated due process. The State must offer the investor the opportunity to "assert its rights", i.e. to challenge the legality of the expropriation and to participate in the determination of adequate compensation. However, Bolivia formalized its decision to expropriate in the course of a series of meetings where the Claimant was never present; and the valuation process it imposed in the Reversion Decree would have been carried out unilaterally by COMIBOL, without the Claimant being able to participate in the quantification of compensation.⁸¹⁴
 - (b) The Reversion did not have a public purpose. Expropriation must (i) be based on a "genuine" public purpose, 815 and (ii) constitute a proportionate and necessary measure in relation to the aim sought. 816
 - i. As to the genuine public purpose, the Claimant contends that the true motivation behind the Reversion was for Bolivia to seize control of the multi-million dollar deposit SAS discovered, 817 and that the alleged concerns for human rights or for the specific rights of the Indigenous Communities are "ex post facto justifications manufactured by Bolivia" to defend itself in this arbitration. 818 The Claimant submits that the Reversion Decree refers solely to the "social conflict" in Malku Khota, 819 which is a false pretext, rather than a cause with a genuine public purpose given that "to placate a violent minority" is a temporary security concern that the investor could have resolved. 820 For the Claimant, it is proven that the Reversion was adopted solely

⁸¹² Claimant's Reply Memorial, paras. 304-305. See also Hearing Transcript, Day 1, 83:23 – 85:11 (English).

⁸¹³ Claimant's Reply Memorial, para. 302, referring to RLA-105, *Venezuela Holdings et al. v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB/07/27, Award, October 9, 2014, para. 301. See also Claimant's Reply Memorial, paras. 312-313; Hearing Transcript, Day 1, 75:9 – 77:7, 77:24 – 78:13, 83:23 – 85:11 (English).

⁸¹⁴ Statement of Claim and Memorial, paras. 139-140.

⁸¹⁵ Statement of Claim and Memorial, para. 141; Claimant's Reply Memorial, para. 270.

⁸¹⁶ Statement of Claim and Memorial, para. 142; Claimant's Reply Memorial, para. 271.

⁸¹⁷ Statement of Claim and Memorial, para. 144; Claimant's Reply Memorial, paras. 277, 284; Hearing Transcript, Day 1, 67:15-21 (English); SAS' Post-Hearing Brief, para. 24. See Hearing Transcript, Day 4, 809:9 – 810:2 (Spanish).

⁸¹⁸ Claimant's Reply Memorial, para. 272; Hearing Transcript, Day 1, 67:2-21 (English); SAS' Post-Hearing Brief, para. 23.

⁸¹⁹ Claimant's Reply Memorial, paras. 272-273.

⁸²⁰ Statement of Claim and Memorial, para. 144; Claimant's Reply Memorial, para. 273.

to satisfy Bolivia's economic interests ⁸²¹ as the social conflict started in May 2012, ⁸²² while Bolivia had intended to expropriate since the establishment of the Immobilization Zone in 2011, just as SAS released the results of the PEA 2011. ⁸²³

- ii. The Claimant further argues that the Reversion is wholly disproportionate with the stated objective of pacifying the social conflict. Resulting and mining was the root cause of the conflict in Malku Khota, and instead of punishing the illegal gold miners, Bolivia by its own actions and inactions preferred to stoke conflict and the "anti-CMMK" sentiment in the region, as an excuse to expropriate SAS' lawful investment. The Claimant mentions other measures that Bolivia could have taken as an alternative to expropriation to avoid the conflict, including the militarization of the area surrounding Malku Khota, and concludes that expropriation "did nothing meaningful to stop the violence in the area," as violent protests continued at least until July 2015.
- (c) The Reversion did not serve a social benefit related to the domestic needs of Bolivia. While the Malku Khota Project could have brought "millions of dollars of investments to one of the poorest areas of Bolivia," neither the Government nor the local communities have obtained any benefit from the Reversion, and community representatives request that SAS comes back to the area to continue with the Project. 829
- 514. As to the Respondent's argument that the Reversion does not constitute an internationally wrongful act because there was a state of necessity, the Claimant submits that by invoking this defense Bolivia acknowledges that the expropriation was illegal, as the state of necessity is a

⁸²¹ See Hearing Transcript, Day 1, 67:22 – 70:25 (English).

⁸²² See Counter-Memorial, para. 143; RWS-1, Gob. Gonzales' First Witness Statement, para. 50; SAS' Post-Hearing Brief, para. 24.

⁸²³ Claimant's Reply Memorial, paras. 274-276; Hearing Transcript, Day 1, 67:22 – 69:24 (English); Statement of Claim and Memorial, para. 127.

⁸²⁴ Statement of Claim and Memorial, para. 144; Claimant's Reply Memorial, para. 278.

⁸²⁵ Claimant's Reply Memorial, paras. 278-279; C-223, "Explotación ilegal de oro es el origen del conflicto en Mallku Khota", La Paz, May 21, 2012.

⁸²⁶ Claimant's Reply Memorial, paras. 280-282.

⁸²⁷ Claimant's Reply Memorial, paras. 281-282. See also Hearing Transcript, Day 1, 71:151 – 72:2 (English). See also SAS' Post-Hearing Brief, para. 6, referencing the statement of Governor Gonzales (Hearing Transcript, Day 4, 872:3-5 (Spanish)).

⁸²⁸ Claimant's Reply Memorial, para. 283; Hearing Transcript, Day 1, 72:8 – 73:7 (English). See C-242, "Se teme mayores actitudes violentas en Malku Khota", *EFE*, October 5, 2012; C-243, "Toman de nuevo 50% de Malku Khota", Los Tiempos, October 3, 2012; C-149, "Policía evitará explotación ilegal en Malku Khota", La Patria, October 19, 2012, C-244, "Ayllus de Malku Khota toman sede de Comibol", Los Tiempos, January 29, 2014; C-245, "Comibol cambia personal y niega toma en Mallku Khota", *Los Tiempos*, January 30, 2014; C-246, "Protestas en Bolivia: 12 días de bloqueos y dinamita paralizan La Paz", *BBC*, July 20, 2015; C-247, "Los enfrentamientos de los mineros en Bolivia se intensifican", *El País*, July 23, 2015.

⁸²⁹Statement of Claim and Memorial, para. 145; CWS-5, Angulo's First Witness Statement, para. 19. See also Claimant's Reply Memorial, paras. 285-288.

circumstance that would exclude the wrongfulness of the actions that would, otherwise, be unlawful.830

- 515. The Claimant further argues that the defense related to the state of necessity cannot prevail as (a) Article 25 of the ILC Articles on State Responsibility⁸³¹ provides that this defense can only be invoked in a situation between two States, which is not the case;⁸³² (b) the rigorous requirements established in Article 25 for this defense to prevail are not met,⁸³³ since the Reversion Decree was not intended to safeguard an essential interest of the Respondent. Neither was it faced with a grave and imminent peril, or even if faced with such a peril, the Reversion Decree would not have been the only option for Bolivia, nor was there a violation of an obligation owed to another State, but to a foreign investor.
- 516. The Claimant states that the Treaty implicitly "excludes necessity" because it constitutes a special set of rules of international law that displaces the customary international law minimum standard of treatment as well as any defenses that would be available under customary international law. ⁸³⁴ Finally, the Claimant submits that the Respondent failed to show that it did not "contribute to the alleged situation of necessity." ⁸³⁵
- 517. The Claimant contends that the wording of Article 25 is formulated in the negative in order to show that this defense constitutes an exception, 836 and that investment tribunals have addressed this exceptional nature. Similarly, the Claimant submits that the requirements need to be complied with cumulatively. 837
- 518. Finally, the Claimant further argues that, even if the Tribunal accepted that Bolivia faced a state of necessity when it took the measures, it would still have to compensate the Claimant as that is a separate and distinct obligation.⁸³⁸ The Claimant notes that Article 27 provides that invocation

⁸³⁰ Hearing Transcript, Day 1, 85:23 – 86:17 (English); CLA-201, Report of the International Law Commission on the work of its Thirty-second session, Official Records of the General Assembly, Thirty-fifth session, May 5, to July 25, 1980, Article 3, para. 3.

⁸³¹ CLA-160, Responsibility of States for Internationally Wrongful Acts, U.N. GAOR 6th Comm., 56th Sess., U.N. Doc. A/Res/56/83, January 28, 2002, Article 25.

⁸³² Hearing Transcript, Day 1, 87:1 – 88:5 (English); SAS' Post-Hearing Brief, para. 27.

⁸³³ Hearing Transcript, Day 1, 89:6 – 93:8 (English); SAS' Post-Hearing Brief, para. 28.

⁸³⁴ Hearing Transcript, Day 1, 92:13 – 94:1 (English).

⁸³⁵ SAS' Post-Hearing Brief, para. 28. The Claimant argues that Bolivia contributed to the conflict with its decision to ignore the communities and its lack of support and protection for the Project (see Statement of Claim and Memorial, section II.C and Claimant's Reply Memorial, section II.C).

⁸³⁶ Hearing Transcript, Day 1, 88:10-22 (English).

⁸³⁷ Hearing Transcript, Day 1, 89:17-20 (English).

⁸³⁸ Hearing Transcript, Day 1, 93:9 – 94:10 (English).

of a circumstance precluding wrongfulness is without prejudice to the question of compensation.⁸³⁹

- 519. In regards to the argument that the Reversion was an exercise of the State's police powers, the Claimant asserts that the Respondent is not entitled to invoke this doctrine as a defense to liability or the obligation to compensate⁸⁴⁰ since the Reversion was not the enactment of a regulation but a specific action to deprive the Claimant of its investment, which constitutes an unlawful expropriation pursuant to the Treaty which, as *lex specialis*, displaces any possible exception to the obligation to compensate under customary international law.⁸⁴¹
- 520. Further, it is an *ex post facto* justification because, had Bolivia considered that it was exercising its police powers at the moment it took the measures, it would have not included a compensation provision in the Reversion Decree.⁸⁴²
- 521. If the Tribunal nevertheless decides to consider this defense, the Reversion Decree did not comply with the applicable standard⁸⁴³ because (i) it did not serve a public purpose;⁸⁴⁴ (ii) it was not enacted *bona fide*; (iii) it was discriminatory as it was intended exclusively for the Claimant; (iv) it did not comply with due process;⁸⁴⁵ (v) it was not proportional;⁸⁴⁶ and (vi) Bolivia had already breached its international obligations before enacting the Reversion Decree (*inter alia*, that of providing full protection and security for the concessions⁸⁴⁷ and granting fair and equitable treatment⁸⁴⁸).
- 522. Thus, the Claimant submits that the Reversion was an expropriation measure adopted in breach of the Treaty, which constitutes a wrongful act under international law.⁸⁴⁹

⁸³⁹ SAS' Post-Hearing Brief, para. 29.

⁸⁴⁰ SAS' Post-Hearing Brief, para. 30.

⁸⁴¹ SAS' Post-Hearing Brief, para. 30.

⁸⁴² SAS' Post-Hearing Brief, para. 30.

⁸⁴³ Hearing Transcript, Day 1, 95:2-23 (English); SAS' Post-Hearing Brief, para. 31.

⁸⁴⁴ See *supra* para. 513(b).

⁸⁴⁵ See *supra* para. 513(a).

⁸⁴⁶ Claimant's Reply Memorial, para. 397; SAS' Post-Hearing Brief, para. 31. The Claimant argues that a measure would not be proportional if the investor bore "an individual and excessive burden" (CLA-40, Azurix Corp. v. Argentina, ICSID Case No. ARB/01/02, Award, July 14, 2006, para. 311). Claimant argues that Bolivia could have adopted more reasonable measures to comply with the stated objectives of pacifying the area but, also, only sent the military after the Reversion, despite which violence in the area did not cease. See SAS' Post-Hearing Brief, para. 32.

⁸⁴⁷ See *infra* paras. 675-678.

⁸⁴⁸ See *infra* paras. 632-636.

⁸⁴⁹ Statement of Claim and Memorial, paras. 138, 146.

2. The Respondent's Position

- 523. The Respondent argues that SAS has not demonstrated that the Reversion constitutes an expropriation under Article 5 of the Treaty. 850 Bolivia argues that the first requirement for a State measure to be considered expropriation is that the measure in question constitutes "a real expropriation and not a legitimate exercise of police powers" by the State. 851 The Respondent contends that measures adopted under the sovereign prerogative of the State to exercise its police powers for a public purpose 852 enjoy a presumption of legality 853 and are excluded from expropriation provisions in treaties, 854 as well as an arbitral tribunal's review of legitimacy. 855 These measures include those (i) adopted to safeguard a public interest, and (ii) proportional to the public purpose at stake. 856
- 524. The Respondent alleges that the Reversion is a "legitimate exercise of [Bolivia's] police powers in response to the crisis created and aggravated by CMMK," and, therefore, cannot be called an expropriation.857
- 525. The Respondent submits that the Reversion was adopted to protect human rights and the indigenous rights of the Indigenous Communities, which constitute the "overriding public interest" warranting the exercise of police powers. 858 Protection of such rights is more than justified under both international law and arbitral jurisprudence. 859
- 526. The Respondent argues that the Reversion was a proportional measure to guarantee the human rights of the Indigenous Communities given "the repeated and continuous violations that were being committed by CMMK". 860 The Reversion was enacted after Bolivia attempted to exhaust other options, whose failure is only attributable to SAS. 861 Moreover, the Reversion did not have a "substantial economic impact" on the rights arising from the Mining Concessions, as these were

⁸⁵⁰ Statement of Claim and Memorial, paras. 138, 146.

⁸⁵¹ Respondent's Rejoinder, paras. 379-382.

⁸⁵² Respondent's Rejoinder, para. 389.

⁸⁵³ Respondent's Rejoinder, para. 391;

⁸⁵⁴ Respondent's Rejoinder, paras. 385, 388.

⁸⁵⁵ Respondent's Rejoinder, paras. 392-393.

⁸⁵⁶ Respondent's Rejoinder, paras. 385-387.

⁸⁵⁷ Respondent's Rejoinder, para. 384.

⁸⁵⁸ Respondent's Rejoinder, paras. 394-395.

⁸⁵⁹ Respondent's Rejoinder, para. 395. See also Hearing Transcript, Day 1, 260:9-19 (Spanish).

⁸⁶⁰ Respondent's Rejoinder, paras. 395-396.

⁸⁶¹ Respondent's Rejoinder, paras. 397-399; RWS-1, Gob. Gonzales' First Witness Statement, para. 71.

in the exploration stage and the Reversion Decree "offered equivalent compensation to the amount invested in the exploration activities". 862

- 527. The Respondent argues that "Bolivia fully satisfied the compensatory provision of the [Treaty] even though it had no obligation to do so". 863 Fulfillment of the compensation standard under Article 5 of the Treaty does not require payment of a compensation, or for the amount of the compensation to be estimated definitely; rather it is "sufficient that the State adopted measures to determine compensation at the date of expropriation". 864
- 528. According to the Respondent contends that adequate and prompt compensation establishes consecutive conditions that require the State (a) to proceed with the estimation of the market value of the investment, i.e. "to estimate just compensation"; 865 the Respondent contends that the Treaty establishes arbitration as one of the ways to determine compensation when there is a dispute over the existence of an expropriation and the amount owed; 866 and (b) once just compensation has been estimated, to pay "without delay". 867 Contrary to the Claimant's allegations, within "several months," the State must indicate "whether compensation is going to be paid, but they do not [require] that compensation be actually paid within that period". 868 Neither the Treaty nor international law set a specific deadline for estimating fair compensation and the corresponding payment. 869
- 529. The Reversion Decree provides for payment of compensation upon completion of an independent valuation process to estimate the amount, and Bolivia began the process provided for in Article 5 in compliance with the compensation provision.⁸⁷⁰
- 530. The Respondent asserts that "the mere fact that compensation has not been paid before the arbitration cannot constitute a violation of the [Treaty]". Bolivia submits that a payment offer was made directly to SAS as provided for in the Reversion Decree and that it "tried, in good faith, to involve [SAS] in the process of determining the compensation", but it was the Claimant who declined to participate in any way in the valuation process and opted for arbitration to determine

⁸⁶² Respondent's Rejoinder, para. 396; Hearing Transcript, Day 1, 260:20-25 (Spanish).

⁸⁶³ Respondent's Rejoinder, para. 422.

⁸⁶⁴ Counter-Memorial, paras. 383-384, 400.

⁸⁶⁵ Counter-Memorial, para. 382

⁸⁶⁶ Respondent's Rejoinder, paras. 432-436.

⁸⁶⁷ Counter-Memorial, para. 382.

⁸⁶⁸ Respondent's Rejoinder, para. 424.

⁸⁶⁹ Counter-Memorial, paras. 387-389.

⁸⁷⁰ Counter-Memorial, paras. 382, 385; Respondent's Rejoinder, paras. 425-429.

⁸⁷¹ Respondent's Rejoinder, para. 434.

the compensation amount. ⁸⁷² Therefore, fair compensation shall be determined in this arbitration and payment shall be made promptly "provided it is made promptly upon a final decision by this Tribunal ordering payment (quod non) has been issued and remedies have been exhausted." ⁸⁷³

- 531. Similarly, the Respondent alleges that SAS has not shown that the Reversion was adopted in violation of the legality conditions under Article 5 of the Treaty. R74 Bolivia considers that legality refers to "whether the State is authorized to expropriate or not," and that payment of the compensation "is a separate obligation, a consequence of expropriation". Thus, citing decisions of various international tribunals, the Respondent contends that "the expropriations that meet all other conditions except for the payment of compensation are lawful". The Respondent contends that no arbitral tribunal, including those that have decided on direct expropriations, has concluded that an expropriation is unlawful based solely on lack of compensation.
- 532. The Respondent submits that, had there been an expropriation, it would have been lawful, ⁸⁷⁹ since:
 - (a) Bolivia complied with due process. Relying upon the Treaty and the doctrine, arbitral tribunals have confirmed that respect for due process consists merely in making available to the investor remedies for challenging an expropriation measure, once adopted. 880 CMMK could have challenged the Reversion Decree and its valuation process before the Bolivian authorities, but never did. 881 Contrary to the Claimant's assertion, neither the Treaty nor international law provide for the obligation to include the investor in the decision-making or the valuation process. 882 At any rate, on the one hand, Bolivia invited CMMK to attend several meetings where the Reversion was discussed as an alternative,

⁸⁷² Respondent's Rejoinder, paras. 430-432; C-20, Letter of COMIBOL addressed to SAS, August 24, 2012; C-21, Letter of SAS addressed to COMIBOL, September 4, 2012. See also Counter-Memorial, paras. 401-403; Hearing Transcript, Day 1, 261:9 – 262:7 (Spanish).

⁸⁷³ Counter-Memorial, para. 385; Respondent's Rejoinder, paras. 432, 437.

⁸⁷⁴ Counter-Memorial, paras. 379-380; Respondent's Rejoinder, paras. 381-382.

⁸⁷⁵ Respondent's Rejoinder, paras. 441-444.

⁸⁷⁶ Counter-Memorial, paras. 394-398.

⁸⁷⁷ Respondent's Rejoinder, para. 442.

⁸⁷⁸ Respondent's Rejoinder, paras. 445-447.

⁸⁷⁹ Respondent's Rejoinder, para. 384.

⁸⁸⁰ Counter-Memorial, paras. 363-364, 374-376.

⁸⁸¹ Counter-Memorial, para. 377.

⁸⁸² Counter-Memorial, paras. 360-364, 368, 373.

but limited its participation due to security concerns⁸⁸³ and, on the other hand, it is perfectly legitimate for the valuation process to be exclusively determined by the State.⁸⁸⁴

- (b) The Reversion served a public purpose. The concept of public purpose needs to be analyzed pursuant to Bolivian law, ⁸⁸⁵ and under such law, the Reversion has a public purpose as it was necessary to preserve public order, and guarantee the human and collective rights of the Indigenous Communities. ⁸⁸⁶ The State has broad discretion to determine the measures that meet this requirement, including "taking of measures that are deemed necessary to protect human and indigenous rights". ⁸⁸⁷ Contrary to the Claimant's allegations, Bolivia considers it patent, under the provisions of the Reversion Decree, that the only motivation for this measure was the protection of the human rights and indigenous rights of the Indigenous Communities. ⁸⁸⁸ Bolivia rejects the idea that there is a hidden economic interest since (i) areas, such as the Immobilization Zone, were established at the same time for other mining projects; (ii) no mining project has been developed in Malku Khota following the Reversion; and (iii) Bolivia has respected the rights of other investors who had a proper public relations program with the indigenous communities. ⁸⁸⁹
- (c) The Claimant's formulation of proportionality does not apply and only a "rational link" is required between the measure and the public purpose. ⁸⁹⁰ The Respondent contends that the grave emergency situation created and promoted by CMMK and its inability to resolve the conflict justify Bolivia's adoption of the Reversion Decree to reestablish public order and protect the rights of the Indigenous Communities. ⁸⁹¹ The Respondent considers that the Reversion was the most appropriate measure to pacify the area given the seriousness of the situation and that other measures (such as the militarization SAS proposed) would not be

⁸⁸³ Counter-Memorial, paras. 365-367.

⁸⁸⁴ Counter-Memorial, paras. 371-372.

⁸⁸⁵ Counter-Memorial, para. 340.

⁸⁸⁶ Counter-Memorial, paras. 341-343.

⁸⁸⁷ Respondent's Rejoinder, paras. 404-405.

⁸⁸⁸ Counter-Memorial, paras. 345-346, Respondent's Rejoinder, paras. 409-410.

⁸⁸⁹ See supra para. 388. Respondent's Rejoinder, paras. 414-417.

⁸⁹⁰ Respondent's Rejoinder, para. 420.

⁸⁹¹ Counter-Memorial, paras. 347-353.

- effective to resolve conflicts with the Indigenous Communities⁸⁹² and have in fact had terrible consequences in the past;⁸⁹³ moreover, at present, there is no conflict in the area.⁸⁹⁴
- (d) The Reversion served a social benefit. According to the Respondent, the Reversion contributed to the social benefit of the Indigenous Communities, "by pacifying the conflicts in the Mallku Khota area and avoiding new violations of [their] rights". 895
- 533. In short, the Respondent contends that the Reversion "cannot be considered as an expropriatory measure, much less an unlawful one". 896
- 534. The Respondent moreover invokes the state of necessity as the reason to preclude the alleged wrongdoing under the Reversion.⁸⁹⁷
- 535. Based on the ILC Articles on State Responsibility, ⁸⁹⁸ the Respondent asserts that the Reversion was "the only way for the State to safeguard an essential interest against grave and imminent peril." The Respondent details that (i) the human and indigenous rights of the Indigenous Communities "constitute, at the very least, a fundamental interest" for Bolivia; ⁸⁹⁹ (ii) CMMK represented a grave and imminent peril due to the fact that its actions "promoted and exacerbated social conflict, generating a constant violation" of Bolivia's fundamental interest; ⁹⁰⁰ and (iii) there is no doubt that the only way to protect this fundamental interest was by expelling CMMK from Malku Khota, since the Indigenous Communities agreed with this measure. The Government suggested other viable alternatives that were rejected by CMMK or failed because of CMMK, and the Government's experience shows that "retaking the State control is the most effective measure to end a conflict between Indigenous Communities resulting from the operation of a mining project". ⁹⁰¹

⁸⁹² Bolivia's Post-Hearing Brief, para. 74, referring to the statement of Governor Gonzales (Hearing Transcript, Day 4, 877:8-14 (Spanish)). See also Respondent's Rejoinder, paras. 365-370, 418-420.

⁸⁹³ Bolivia's Post-Hearing Brief, para. 74, referring to the statement of Minister Navarro Miranda (Hearing Transcript, Day 3, 758:2-14 (Spanish). See also Respondent's Rejoinder, paras. 365-370, 418-420.

⁸⁹⁴ Bolivia's Post-Hearing Brief, para. 75, refering to the statement of Mr. Chajmi (Hearing Transcript, Day 4, 947:21-25 (Spanish)).

⁸⁹⁵ Counter-Memorial, paras. 355-357. See also Respondent's Rejoinder, paras. 406-407.

⁸⁹⁶ Respondent's Rejoinder, para. 448.

⁸⁹⁷ Respondent's Rejoinder, paras. 357-358, 375.

⁸⁹⁸ Respondent's Rejoinder, para. 357; RLA-126, United Nations, *Responsability of States for internationally wrongful acts*, Resolution approved by the General Assembly No. A/RES/56/83, January 28, 2002, art. 25(1).

⁸⁹⁹ Respondent's Rejoinder, paras. 360-361; Hearing Transcript, Day 1, 259:5-14 (Spanish).

⁹⁰⁰ Respondent's Rejoinder, para. 362; Hearing Transcript, Day 1, 259:5-14 (Spanish).

⁹⁰¹ Respondent's Rejoinder, paras. 363-370; C-16, Memorandum of Agreement, July 8, 2012; C-17, Agreement signed at the Government Palace, July 10, 2012; RWS-7, Witness X's Witness Statement, paras. 25, 33; RWS-4, Gob. Gonzales' Second Witness Statement, para. 43; RWS-2, Minister Navarro Miranda's First Witness Statement, paras. 25, 44. See also Hearing Transcript, Day 1, 259:5-14 (Spanish).

- 536. The Respondent further submits that the Reversion "does not affect gravely the fundamental interests of a State or States against which there is an obligation, or the international community as a whole", 902 and, at any rate, the protection of the human rights of the Indigenous Communities prevail over any economic interest of the United Kingdom; 903 and Bolivia respected any hypothetical interest of the United Kingdom or the international community when offering compensation to the investor. 904
- 537. The Respondent alleges that, in this case, there are no impediments to Bolivia invoking the state of necessity as, on the one hand, the Treaty does not include any provision barring such an invocation and, on the other hand, CMMK is the only party responsible for the violations of the human rights of the Indigenous Communities.⁹⁰⁵
- 538. Therefore, the Respondent considers that "Bolivia's actions, including the Reversion Decree, could not have been illegal, even if those actions were contrary to the Treaty". 906

3. The Tribunal's Analysis

- 539. The Claimant's principal claim is that the Tribunal declares that the Respondent, through the Reversion, illegally expropriated its investment in breach of Article 5 of the Treaty.
- 540. The Respondent counters the Claimant's claim with three defenses on the merits: (i) the Reversion was lawful, and it was issued in observance of international law, (ii) the state of necessity, (iii) the Reversion involved the legitimate exercise of police powers and not an expropriation.
- 541. The Tribunal observes that the arguments concerning the legitimate exercise of police powers and the state of necessity were only raised by the Respondent in this arbitration with the filing of its Rejoinder. The Tribunal does not find that the Respondent has provided convincing support for how Bolivia's conduct and the evidence it introduced in support of its argument that Reversion was a lawful expropriation under the Treaty the defense on the merits put forward by the Respondent at the outset of the arbitration–also supports the alleged exercise of police powers or the state of necessity.

⁹⁰² Respondent's Rejoinder, para. 373.

⁹⁰³ Respondent's Rejoinder, para. 372; Hearing Transcript, Day 1, 259:15-20 (Spanish).

⁹⁰⁴ Respondent's Rejoinder, para. 374.

⁹⁰⁵ Respondent's Rejoinder, paras. 376-377; RLA-126, United Nations, Responsability of States for internationally wrongful acts, Resolution approved by the General Assembly No. A/RES/56/83, January 28, 2002, Art. 25(2) ("In any case, necessity may not be invoked by a State as a ground for precluding wrongfulness if: a) The international obligation in question excludes the possibility of invoking necessity; or b) The State has contributed to the situation of necessity").

⁹⁰⁶ Respondent's Rejoinder, para. 378.

542. The Tribunal will analyze the substantial defenses asserted by Bolivia in the order they were presented in the arbitration. First, the Tribunal will examine if the Reversion constitutes an expropriation which fulfills the requirements of Article 5 of the Treaty, then, it will address the state of necessity defense and, finally, the police powers.

(a) On the alleged unlawfulness of the Reversion

- 543. The Tribunal will proceed to consider if the Reversion Decree constitutes an unlawful expropriation, as the Claimant alleges, or whether it is an expropriation meeting the requirements of Article 5 of the Treaty, as the Respondent alleges.
- 544. Article 1(a) of the Treaty defines "investment" as "every kind of asset which is capable of producing returns," and includes as examples the same concessions awarded by the Contracting Parties in accordance with their respective laws, including concessions to explore, develop, extract, or exploit natural resources. The Tribunal has already found that the shares that SAS holds indirectly in CMMK are an investment for the purposes of the Treaty. It is undisputed that CMMK is the holder of the Mining Concessions and that their expropriation affects the value of SAS' shares.
- 545. In turn, Article 5 of the Treaty provides the following:
 - (1) Investments of nationals or companies of either Contracting Party shall not be nationalised, expropriated or subjected to measures having effect equivalent to nationalisation or expropriation (hereinafter referred to as "expropriation") in the territory of the other Contracting Party except for a public purpose and for a social benefit related to the internal needs of that Party and against just and effective compensation. Such compensation shall amount to the market value of the investment expropriated immediately before the expropriation or before the impending expropriation became public knowledge, whichever is the earlier, shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Party, until the date of payment, shall be made without delay, be effectively realizable and be freely transferable. The national or company affected shall have the right to establish promptly by due process of law in the territory of the Contracting party making the expropriation, the legality of the expropriation, the legality of the expropriation and the amount of the compensation in accordance with the principle set out in this paragraph.
 - (2) Where a Contracting Party expropriates the assets of a company which is incorporated or constituted under the law in force in any party of its own territory, and in which nationals or companies of the other Contracting Party own shares, it shall ensure that the provisions of paragraphs (1) of this Article are applied to the extent necessary to guarantee prompt, adequate and effective compensation in respect of their investment to such nationals or companies of the other Contracting Party who are owners of those shares.

- 546. The Parties do not contest that the Contracting Parties under the Treaty may expropriate investments of investors of the other Contracting Party, provided it is done in accordance with the requirements of Article 5 of the Treaty. It is equally understood between the Parties that only expropriations carried out (a) for a public purpose and a social benefit related to the internal needs of that Contracting Party; (b) in accordance with due process, and (c) against just and effective compensation, will be lawful under Article 5 of the Treaty. These are cumulative conditions that need to be observed by the State.
- 547. The difference between the Parties is that, while the Claimant considers that Bolivia did not comply with any of the conditions mentioned above such that the expropriation is unlawful, the Respondent considers that the expropriation is lawful as it complied with each and every requirement mentioned above. 907
- 548. As a starting point, the Tribunal observes that neither the Memorandum of Understanding of July 7, 2012 an act that initiated the expropriation process, according to the Claimant –, nor the Reversion Decree the act to be understood as the beginning of the expropriatory process, according to the Respondent use the term "expropriation" but rather refer to the "annulment" and the "reversion" of the Concessions. The Tribunal considers that this is not on its own a reason to conclude that there was no expropriation.
- 549. On the one hand, Article 5 of the Treaty reads: "shall not be nationalised, expropriated or subjected to measures having effect equivalent to nationalisation or expropriation (hereinafter referred to as 'expropriation') in the territory of the other Contracting Party." Based on the above, a measure does not have to be called "expropriation" to be considered as such.
- 550. On the other hand, the contemporaneous evidence shows that the Bolivian authorities themselves in their public statements referred to the measures as a "nationalization," 908 a term expressly included in the Treaty.
- 551. For the Tribunal, consequently, there is no doubt that the Respondent expropriated the Mining Concessions through the issuance of the Reversion Decree. Therefore, it must examine whether Bolivia acted in accordance with the requirements of Article 5 of the Treaty, that is: (a) whether there was a public purpose and a social benefit related to the internal needs of the State of Bolivia;

⁹⁰⁷ Counter-Memorial, § 6.1.

⁹⁰⁸ See C-61, *Morales confirma nacionalización de Malku Khota* (Morales confirms nationalization of Malku Khota), Agencia Boliviana de Información, July 8, 2012 and C-64, *Definen que el Estado se hará cargo de la mina Malku Khota (The State will take over the Malku Khota mine*), Página Siete, July 11, 2012.

(b) whether due process was observed, and (c) whether the obligation of providing just and effective compensation was observed.

- i. Was there a public purpose and social benefit cause related to the internal needs of the State of Bolivia?
- 552. Article 5 of the Treaty, which has been cited so many times, provides:

"Investments of nationals or companies of either Contracting Party shall not be nationalised, expropriated or subjected to measures having effect equivalent to nationalisation or expropriation (hereinafter referred to as "expropriation") in the territory of the other Contracting Party except for a public purpose and for a social benefit related to the internal needs of that Party." [Emphasis added]

553. In its eleventh and twelfth preambular paragraphs, the Reversion Decree provides as follows:

"WHEREAS, the prospecting and exploration activities carried out by Compañía Minera Mallku Khota S.A. in the Mallku Khota sector and the process for the socialization of the mining project with the various communities and ayllus has created problems which, in the past few months, have caused the social conflicts to escalate, thus jeopardizing the life of the local population and the company's staff.

WHEREAS, the claim held by Compañía Minera Mallku Khota S.A. over the 219 mining blocks was vested in it under the pre-2009 legislation; accordingly, in the face of the extreme social situation in the Mallku Khota sector, and with a view to preserving social peace and guaranteeing the area's return to a normal state of affairs, intervention by the Government has become necessary in accordance with the provisions of the New Political Constitution of the State."

- 554. The Claimant considers that the expropriation was not carried out for a public purpose and for a social benefit related to the internal needs of the Respondent.⁹⁰⁹
- 555. The Claimant does not seem to dispute the Respondent's position regarding the State's discretion to establish public purposes. 910 However, it notes that this discretion cannot be mistaken with the possibility to be unreasonable or arbitrary decisions in the exercise of that discretion. 911
- 556. The Claimant believes that the expropriation is not in accordance with the Treaty provisions as to the public purpose and social benefit for the reasons summarized below:
 - (a) The Reversion Decree only made vague reference to problems which resulted "in the past few months have caused the social conflicts to escalate," but never once mentions human

⁹⁰⁹ Statement of Claim and Memorial, paras. 139-146; Claimant's Reply Memorial, paras. 269-288.

⁹¹⁰ Claimant's Reply Memorial, para. 270.

⁹¹¹ Claimant's Reply Memorial, para. 270.

rights or the protection of the indigenous communities, which are *ex post facto* justifications brought by Bolivia to defend itself in this arbitration. ⁹¹²

- (b) The only public purpose declared by Bolivia was the need to end the social conflict in the Malku Khota region and restore peace. According to the Claimant, this is truly a pretext since these were temporary security problems that could have been remedied by the investor and the ulterior motives for the expropriation were different. 913
- (c) The Claimant asserts that Bolivia had announced, at least a year before the escalation of the conflict mentioned in the Reversion Decree, that it intended to expropriate the Mining Concessions. 914 Additionally, the conflict referred to in the Reversion Decree started in 2012 when Bolivia already intended to expropriate and the true purpose of the expropriation was that Bolivia intended to gain control of a mining project worth US\$13 billion. 915 The motive behind Bolivia's announcement, prior to the issuance of the Reversion Decree, that it intended to expropriate was the public release of the PEA 2011 reflecting the deposit's size. 916
- (d) The social conflict mentioned in the Reversion Decree is not attributable to the Claimant, but was initiated by illegal miners and by individuals interested in creating a cooperative to exploit the deposit, and it is the Respondent's actions and inactions that led to the extreme social situation mentioned in the Reversion Decree. 917
- (e) The expropriation was neither a necessary nor proportionate measure to restore public order. Bolivia had other alternatives, which included the appointment of a special commission, insulated from political pressure, to gather information and communicate with the communities; to implement an emergency plan to improve infrastructure and services in the area; or to militarize the area. 918 The fact is that social discontent continued after the expropriation and press reports document that the violent protests continued. Therefore, the expropriation was not the solution to the social problem, as Bolivia alleges. 919

⁹¹² Statement of Claim and Memorial, paras. 144 and 145; Claimant's Reply Memorial, para. 272.

⁹¹³ Claimant's Reply Memorial, para. 273.

⁹¹⁴ Claimant's Reply Memorial, para. 274.

⁹¹⁵ Claimant's Reply Memorial, paras. 275 and 277.

⁹¹⁶ Claimant's Reply Memorial, para. 275.

⁹¹⁷ Claimant's Reply Memorial, para. 280.

⁹¹⁸ Claimant's Reply Memorial, paras. 281 and 338.

⁹¹⁹ Claimant's Reply Memorial, para. 283.

(f) Finally, the Claimant states that the Reversion was not carried out with a social benefit related to the internal needs of Bolivia because the Project would have brought millions of dollars of investments to one of the poorest areas of Bolivia, and neither the Government nor the local communities have derived any benefit after the Reversion, and the Indigenous Community representatives have requested that SAS come back to the area to continue with the Project. 920

557. The Reversion Decree does not include, as the Claimant alleges, just vague references to a social conflict. The preambular paragraphs of the Reversion Decree, in particular the eleventh and twelfth paragraphs already cited at paragraph 553 above declares, on the one hand, that

"the prospecting and exploration activities of the Compañía Minera Mallku Khota S.A. in the area of Mallku Khota and the communication process for the mining project with the communities and ayllus have faced difficulties leading over recent months to an escalation of social conflicts, risking the lives of the population in the area and the company staff [....] as a result of the extreme social situation in the Mallku Khota area, and with the purpose of preserving the social peace and guaranteeing the return to normalcy in the area, it becomes necessary for the Government to intervene within the framework of the provisions under the New Political Constitution of the State." [Emphasis added]

- 558. The Claimant notes the absence of an express reference in the Reversion Decree to human rights or to the protection of the indigenous communities seeing as that is the rational that the Respondent invoked in this arbitration. The Tribunal disagrees that the lack of an express reference results in the Reversion Decree not observing the requirement under the Treaty here analyzed.
- 559. First, as the Tribunal has already indicated in the analysis of the facts of the case, there is no doubt that there was a conflict that aggravated and led to serious acts of violence, whose occurrence is accepted by both Parties. Second, the indigenous communities' opposition to the Project is established as well as significant shortcomings in the management of the community relations programs that were identified by the Claimant's own advisors. ⁹²¹ Third, it has been equally established that the conflict existed with the communities and the *ayllus*, and that it caused acts of violence, including death of people. ⁹²²
- 560. These are precisely the reasons invoked in the Reversion Decree. The difficulties generated with the communities and the *ayllus* in the prospecting and exploration activities, and in the conduction

⁹²⁰ Statement of Claim and Memorial, para. 145; CWS-5, Angulo's First Witness Statement, para. 19. See also Claimant's Reply Memorial, paras. 285-288.

⁹²¹ See *supra* paras. 480-482.

⁹²² See *supra* paras. 150, 152, 162.

of the process of the communication of the Project; the escalation of social conflicts; the risk to the life and the population in the area; and the need to preserve the peace and return to normalcy.

- 561. If the protection of life the quintessential human right and the need to return to normalcy in a region with an indigenous population that is affected and altered by the Project emerge clearly as motivations in the Reversion Decree, the Tribunal cannot understand that the mere absence of a sacramental formula to expressly refer to human rights or to the protection of the communities may lead to the conclusion that the Reversion was not conducted in a social benefit related to the internal needs of Bolivia. In other words, the premises mentioned in the Reversion Decree as causes for Reversion have been proven and such premises include the protection of human rights the right to life and the right to peace, both expressly mentioned in the Reversion Decree and the protection of the communities and the *ayllus* against the difficulties resulting from the Project.
- 562. The Tribunal is not convinced that, as the Claimant notes, it was a temporary security concern that could have been remedied by the investor. On the one hand, it was not merely a security concern. The facts which transpired and have been proven convince the Tribunal of the existence of a serious social conflict that grew until it resulted in grave acts of violence, divisiveness at the community level, marches, and attacks against life and personal integrity. On the other hand, these were not sporadic clashes, rather a conflict that had been developing since at least late 2010 and that, as already mentioned, escalated until it reached a breaking point toward mid-2012. In the view of the Tribunal, the fact that the violence had continued in the weeks following the Reversion does not show that this measure had been ineffective at pacifying the area, but, on the contrary, it denotes that the situation affecting public order was the result of a serious and ongoing social conflict.
- 563. In any event, the investor has not demonstrated that it could, as it now alleges, remedy the clashes, or that the measures it claims to have adopted would have been sufficient to solve the problem. On the contrary, the strategy CMMK adopted as of 2011, as already mentioned by the Tribunal, appears to have contributed to the escalation of the conflict and ultimate acts of violence.
- 564. The Claimant complains that Bolivia had already declared its intention to expropriate, at least a year before the conflict escalated, 923 and that the real motive behind the expropriation was for Bolivia to gain control of the Project upon realizing the size of the deposit once the PEA 2011 was made public. 924

⁹²³ Claimant's Reply Memorial, para. 274.

⁹²⁴ Claimant's Reply Memorial, para. 275.

565. The Tribunal finds that the Claimant's assertion is unsupported by the record. It is true that the President of Bolivia referred to expropriation. However, nothing establishes, nor even suggests, that such a political statement was related to the public release of the PEA 2011, or that the Respondent has used the social conflict or contributed to it as a pretext or a strategy to gain control of the deposit. On the contrary, as the Tribunal has already mentioned, the existence of a conflict as well as the shortcomings in CMMK's management of the community relations, coupled with the already-mentioned strategy adopted by CMMK as of 2011, were already evident from the outset of the Project.

566. The social conflict and the situation of violence are undeniable given the evidence furnished, and the Reversion Decree was issued for said reasons. Even if the conduct of some Bolivian officials can be called into question, in particular the timing of their interventions to remedy the conflict and the absence of higher-ranking officials at certain fundamental meetings, this does not mean that the Reversion Decree was issued as a mere pretext nor that Bolivia has exercised its discretionary power in an arbitrary or abusive manner. It is incumbent upon the investor to demonstrate that the motivations invoked by the State in the Reversion Decree were not in accordance with the facts on the ground or that they were arbitrary or abusive. In this case, not only are said allegations unsupported, but the evidence on the record confirms the reasons invoked by Bolivia behind its decision to reverse the Concessions.

567. The Claimant argues that the social conflict referred to in the Reversion Decree was initiated by illegal miners and individuals interested in creating a cooperative to exploit the deposit, and that it was Bolivia's own actions and inactions that led to the situation mentioned in the Reversion Decree. 926 In the analysis of the facts, the Tribunal has already referred to the allegation related to illegal mining, 927 and it refers to its findings in that regard. Likewise, in section VII.C.1 of this award, the Tribunal refers to Bolivia's conduct and its alleged actions and omissions, and the Tribunal once again recalls its findings in that regard. 928 Based on those findings, the Tribunal concludes that the reasons offered by the Claimant explain neither the causes of the conflict nor its escalation.

568. Next, the Tribunal will address the Claimant's allegation according to which the expropriation was neither a necessary nor proportionate measure to restore public order. The Claimant argues

⁹²⁵ See C-61, *Morales confirma nacionalización de Malku Khota* (Morales confirms nationalization of Malku Khota), Agencia Boliviana de Información, July 8, 2012.

⁹²⁶ Claimant's Reply Memorial, para. 280.

⁹²⁷ See *supra* section VII.A.

⁹²⁸ See *infra* section VII.C.1.

that Bolivia had other options, including, for example, the appointment of a special commission, the implementation of an emergency plan to improve the infrastructure and the services in the area, or the militarization of the area. 929 It adds that press reports document that violent protests were still occurring, and thus that the expropriation was not the solution to the social problem, as Bolivia alleges. 930

- 569. The Claimant contends that the decision included in the Reversion Decree is disproportionate considering, on the one hand, the true scope of the public order problem, which the Claimant does not consider to be as serious as Bolivia does and, on the other hand, the immense value of the deposit. Similarly, it notes that the measure adopted in the Reversion Decree was not the only one available to Bolivia to resolve the situation, and it is incumbent upon Bolivia to establish that the measure adopted was the only one possible. 931
- 570. The Tribunal notes that Article 5 of the Treaty does not expressly refer to a proportionality requirement as an element to establish the lawfulness of the expropriation. The Parties also do not address whether the standard for the lawfulness of an expropriation requires the expropriatory measure to be proportionate and, therefore, the Tribunal will not address this issue. In connection with the Claimant's allegation that the Reversion is disproportionate, the Tribunal finds that the relevant elements with which to assess the proportionality of the measure are those found in the record. First, as already mentioned by the Tribunal in several parts of the present award, the public order issue was not a temporary concern, or an issue created by a few illegal miners, or a situation created by a few objectors to the Project, or Bolivia's strategy to gain control of the deposit, as the Claimant alleges. The evidence of the situation in the area is conclusive that is was far from being a minor or temporary concern. 932 Second, as discussed in chapter VII of the present award, the Project was in a nascent stage and the PEA 2011 results, on which the Claimants bases the size of the Project and the alleged damage, do not establish an impairment of the Claimant's investment beyond the amounts invested in the Project.
- 571. The Claimant suggests other measures that could have remedied the conflict in the area, 933 but it does not explain how those measures, within the context of the facts, could have solved the problem, and much less indicates or proves that such measures have been recommended or discussed at the time of the conflict.

⁹²⁹ Claimant's Reply Memorial, paras. 281 and 338.

⁹³⁰ Claimant's Reply Memorial, para. 283.

⁹³¹ Claimant's Reply Memorial, para. 284.

⁹³² See *supra* section VII.A.

⁹³³ Claimant's Reply Memorial, para. 282.

572. For example, would the creation of a special commission "insulated from political pressure" to discuss with the communities and CMMK imply that neither CMMK nor the State of Bolivia would be involved? Would it be a mixed commission comprising both Parties? The Claimant does not elaborate on this alternative. As regards the proposed emergency measures to commit to developing better infrastructure and services, this solution is based on the unsupported assumption that the conflicts in the area stemmed from Bolivia's failures in the provision of infrastructure and services, and not from the Project. Regardless of who is held responsible for the events that led to the conflict, it has not been shown, as the Claimant alleges, that the shortage of infrastructure or services resulted in the conflict and the violent acts. As for the militarization of the area, the Tribunal does not see how a solution of that sort is useful to placate a social conflict derived from the alteration in the management of the structure and decision-making process of the communities of the area and from the implementation of actions that sought to exert pressure on those who did not support the Project and to provide support only to those within the communities that agreed with CMMK.

- 573. The Claimant asserts that Bolivia solely organized meetings with CMMK and the communities to seek a solution, 934 but that even at those meetings Bolivia had no intention of seeking a viable solution and instead used the meetings to stoke anti-CMMK sentiment in the area and to seek the expropriation, and that those meetings, in any event, were insufficient to address the concerns of the communities and CMMK. 935
- 574. The evidence on record and, in particular but not exclusively, the witness statement of Governor González ⁹³⁶ and the documents attached to the witness statement of Witness X, do not support the Claimant's allegations. Even if some officials may have missed some meetings or coordination may have been lacking at some of the meetings, neither of those events is signficant enough to sustain that Bolivia did not intend to seek a solution or that it used those meetings to stoke anti-CMMK sentiment.
- 575. For one thing, it is clear that the Respondent, in particular through Governor Gonzalez, supported the meetings and attempts to mediate, which culminated, *inter alia*, in the Agreement with the Office of the Governor. Bolivia offered a suspension of the activities to placate the conflict, which CMMK rejected, and Bolivia's officials met on several occasions with the community members and with CMMK to seek solutions to the conflict. It is not the task of the Tribunal to

⁹³⁴ Claimant's Reply Memorial, para. 282.

⁹³⁵ Claimant's Reply Memorial, para. 282.

⁹³⁶ RWS-4, Gob. Gonzales' Second Witness Statement.

⁹³⁷ C-51, Minutes of Meeting between the Government of Potosi and Community Members, May 9, 2012.

speculate *ex post facto* and with a retroactive bias whether other measures could have been implemented or whether the military intervention requested by the Claimant would have been effective.

- 576. The divide created among the community members, aggravated by the strategy that CMMK adopted in an attempt to strengthen those who the company believed to support the Project and to weaken the objectors by various actions; the violence unleashed at the Acasio meeting on May 18, 2012 among the community members; the violence resulting from the detention of Kuraka Cancio Rojas, in which CMMK's strategy came into play; 938 the organization of meetings without the attendance of the objecting community members 939 contrary to the recommendations of the advisors retained by CMMK; the march of the communities towards La Paz; the facts of July 5 and 6, 2012 whereby CMMK employees were held hostage and a community member lost his life are not insignificant or isolated facts, as presented by the Claimant, but rather facts that reflect a severe social conflict that did not seem to be temporary but, on the contrary, was escalating into increasingly difficult situations.
- 577. Bolivia sought a dialogue, ⁹⁴⁰ proposed solutions, attempted to reach an agreement with the community members, ⁹⁴¹ and finally issued the Reversion Decree in response to the general violence, the social conflict which based on the evidence was neither simply temporary nor minor making it clear that the risk existed that the conflict would continue for as long as CMMK remained in the region. Having established the existence of the conflict, as well as its severity and consequences, the Tribunal is unable to conclude that the measure adopted by Bolivia was unnecessary or disproportionate and, much less, to speculate without any evidence on other measures that could have been implemented to resolve the conflict.
- 578. Finally, the Tribunal does not share the Claimant's view that the Reversion did not serve a social benefit related to the internal needs of Bolivia because the Project would have brought millions of dollars of investments to one of the poorest areas of Bolivia, and that neither the Government nor the local communities have derived any benefit ever since the Reversion, and that the indigenous community representatives have requested that SAS come back to the area to continue with the Project. 942 The Claimant cannot simply equate social benefit with purely economic

⁹³⁸ See RWS-7, Witness X's Witness Statement, para. 32; R-257, E-mail from Witness X to CMMK officials, May 26, 2012; R-294, E-mail from Witness X to CMMK management, June 21, 2012.

⁹³⁹ R-257, E-mail from Witness X to CMMK officials, May 26, 2012.

 ⁹⁴⁰ See RWS-3, Chajmi's Witness Statement, para. 35; R-95, News release, El Potosí, Comisión gubernamental instalará diálogo en la zona de Chiro Khasa (Government commission will implement a dialogue in the Chiro Khasa area), July 5, 2012.
 ⁹⁴¹ C-17, Agreement, July 10, 2012.

⁹⁴² See Statement of Claim and Memorial, para. 145.

benefit and expect the Tribunal to analyze compliance with this requirement from the point of view of the returns that the Project would have generated for the community, ignoring the social, cultural and political situation and the seriousness of the existing social conflict in the area.

ii. Was due process observed?

- 579. The Claimant asserts that through the decision contained in the Reversion Decree, the Respondent breached the requirement of due process under the Treaty as one of the conditions for expropriation. According to the Claimant, the obligation of Bolivia to grant an opportunity to the investor to "assert its rights" includes granting an opportunity to participate in the expropriatory decision and in the determination of the adequate level of compensation. ⁹⁴³ However, the Claimant alleges that Bolivia made the decision to expropriate at a series of meetings without the Claimant being present and that the valuation process resulting from the Reversion Decree was carried out unilaterally by COMIBOL, without the Claimant's participation in the quantification of compensation. ⁹⁴⁴
- 580. The Respondent, in turn, states that the Treaty does not require the Contracting Party to consult with the investor on the decision on expropriation, or to allow participation in the reversion decision or in the establishment of compensation, but only provides that the Contracting Parties Bolivia and the United Kingdom must make legal recourse available for the investor to challenge the legality of the measure and the amount of the compensation established. 945 In other words, the due process under the Treaty is guaranteed by allowing the investor to legally challenge the decision to expropriate and the amount of compensation after the decision to expropriate is taken by the State and not prior to the decision being taken.
- 581. Article 5 of the Treaty provides that "[t]he <u>national or company affected</u> shall have the right to establish promptly by due process of law in the territory of the Contracting Party <u>making the expropriation</u>, the <u>legality of the expropriation</u> and the amount of the compensation in accordance with the principle set out in this paragraph." [Emphasis added]
- 582. The text of the Treaty does not support the Claimant's position. The verbs governing the conduct of expropriation suggest that it is the "affected" investor of a Contracting Party that "makes" the expropriation who must challenge the "legality" of the expropriation, *i.e.* the question concerns a challenge to a decision that has already been taken and not participation in the decision-making

⁹⁴³ Statement of Claim and Memorial, para. 139.

⁹⁴⁴ Statement of Claim and Memorial, paras. 139-140.

⁹⁴⁵ Counter-Memorial, paras. 362-363.

process. In the context of an expropriation, and what due process under the Treaty requires is that the foreign investors have timely access to a legal proceeding in the territory of the host State of the investment which allows them to question the legality of the expropriation and the amount of the compensation, but not to participate in the making of the sovereign decision to expropriate.

- Neither the context of the Treaty nor its object and purpose support the Claimant's position that, in any event, only rises to the level of arguing that it should have been invited to the meetings where the expropriation was decided and to participate in the process advanced by COMIBOL to establish compensation. The Treaty does not forbid the Contracting Parties from expropriating. Rather, it imposes certain conditions on an expropriation, which if disregarded will result in the international responsibility of the State. That is, the Treaty preserves the State's sovereign right to expropriate subject to certain specific conditions. The Treaty does not make that State prerogative conditional on the investor's participation in the issuance of the act that formalizes the expropriation, nor does the Claimant explain aside from a reading of Article 5 that the Tribunal does not share, as already noted in paragraph 582 above why the investor's right to specifically establish "by due process of law" the legality of the investment and the amount of compensation involves a participation in the sovereign exercise of a State prerogative.
- 584. Such a result does not arise from the object and purpose of the Treaty, and the Claimant does not allege or substantiate that the effective protection of the investment under the Treaty requires participation to the investor in the sovereign decision to expropriate. Nothing in the Treaty mandates a Contracting Party, as the Claimant argues, to establish "legal recourse" to call into question the "legality" of a decision that has not yet been made.
- 585. Finally, the Tribunal notes that the Claimant did not resort to any legal proceeding to challenge the legality of the Reversion under the laws of the Respondent, but instead chose to submit an international arbitral claim that resulted in this arbitration. If the Claimant considered that the corresponding legal proceeding was not a viable option, or that it was not going to be afforded impartial treatment or, in the end, that it was a futile exercise, it cannot allege lack of due process based solely on its decision not to pursue the legal remedies available under the laws of Bolivia without proving the circumstance that would make the legal proceeding futile or impossible. The exercise of legal actions in Bolivia to challenge the lawfulness of the Reversion Decree is not a precondition to pursue arbitration. However, the Claimant cannot claim a violation of due process when it decided not to exercise the remedies available under the national law of Bolivia. In fact, the Claimant never alleged that such remedies were unavailable or that they did not comply with the due process guarantee.

- 586. Consequently, the Tribunal considers that the expropriation complied with the Treaty requirement of due process.
 - iii. Was the obligation to compensate observed?
- 587. In relation to compensation, Article 5 of the Treaty establishes as one of the conditions that expropriation should be

against just and effective compensation. Such compensation shall amount to the market value of the investment expropriated immediately before the expropriation or before the impending expropriation became public knowledge, whichever is the earlier, shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Party, until the date of payment, shall be made without delay, be effectively realizable and be freely transferable.

588.

- 589. The evidence presented in this arbitration by the Parties establishes the following:
 - (a) Under the Reversion Decree, COMIBOL "shall hire the services of an independent firm to carry out a valuation of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Mineras Santa Cruz Ltda. EMICRUZ LTDA, within a period not to exceed one hundred and twenty (120) business days." The Reversion Decree further states that based on the findings of such valuation, "COMIBOL shall define the amount and conditions under which the Government of Bolivia shall recognize the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Mineras Santa Cruz Ltda. EMICRUZ LTDA" LTDA" LTDA"
 - (b) By letter of August 24, 2012, COMIBOL invited the Claimant to a meeting "in order to hand over all of the relevant documents related to the development of the activities" at the Malku Khota mining deposit. Based on the invitation, the meeting would take place on August 28, 2012. 948
 - (c) On September 4, 2012, the Claimant responded to COMIBOL stating that the invitation to attend the meeting had been delivered to the offices of CMMK in La Paz on August 27, 2012 i.e., a day before the date of the meeting and that it was practically impossible for

⁹⁴⁶ C-4, Reversion Decree, article 4.

⁹⁴⁷ C-4, Reversion Decree, article 4.

⁹⁴⁸ C-20, Letter from SAS to COMIBOL, September 4, 2012.

SAS to attend the meeting "due to the short time frame proposed and the fact that SAS personnel are not resident in La Paz." However, the Claimant also stated: "[w]e will be pleased to discuss the COMIBOL proposal and respectfully request that a meeting be arranged on a date in the near future that is mutually acceptable to both parties." ⁹⁵⁰

- (d) On October 24, 2012, SAS served notice of the dispute on the Respondent. 951
- (e) In December 2012, COMIBOL initiated the hiring process with a request for proposals for the valuation of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Santa Cruz Ltda. Emicruz Ltda. ⁹⁵² and only one company presented a proposal. ⁹⁵³
- (f) By letter dated December 12, 2012, SAS expressed its willingness to hold meetings with representatives of the Government of Bolivia "with the purpose of achieving a legal and amicable settlement to this dispute within the six-month period provided in Article 8(1) of the UK Treaty."954 The Claimant sent Bolivia two similar communications on January 16 and February 15, 2013.955
- (g) On February 21, 2013, the Office of the Attorney General of the State invited SAS to a "meeting in order to reach amicable alternatives under the provisions of Supreme Decree No. 1308 [...]."956 The meeting would take place on April 17, 2013.
- (h) On April 17, 2013, two members of SAS' legal team in Bolivia met in La Paz with several officials of the Respondent, including the Attorney General, the Minister of Mining and Metallurgy and the President of COMIBOL, with the purpose of discussing a potential amicable resolution for the dispute between the Parties under the Treaty.⁹⁵⁷

⁹⁴⁹ C-21, Letter from SAS to COMIBOL, September 4, 2012.

⁹⁵⁰ C-21, Letter from SAS to COMIBOL, September 4, 2012.

⁹⁵¹ C-22, SAS' Notice of dispute, October 22, 2012.

 $^{^{952}}$ See R-98, Request for proposals published in the press on December 9, 2012; R-99, Request for proposals sent by COMIBOL in December 2012.

⁹⁵³ R-100, Proposals recorded, December 14, 2012.

⁹⁵⁴ C-23, Letters from SAS to the First Attorney General of the State, dated December 12, 2012, January 16, 2013, and February 15, 2013.

⁹⁵⁵ C-23, Letters from SAS to the First Attorney General of the State, dated December 12, 2012, January 16, 2013, and February 15, 2013.

⁹⁵⁶ C-24, Letter from the State Attorney General to SAS, February 21, 2013.

⁹⁵⁷ See C-27, Letter from SAS to the State First Attorney General, April 24, 2013.

- (i) At the meeting SAS' legal counsel in Bolivia was informed that the failure to hire a valuation company was supposedly due to the fact that CMMK had not provided all of the technical information that COMIBOL had requested on the Project. SAS In this regard, in a letter dated April 24, 2013 in connection with the aforementioned meeting, SAS reiterated that much of the information on the Project was highly confidential and proprietary, and that there was publicly available information that Bolivia could use for valuation purposes. SaS Consequently, SAS requested that Bolivia "comply with its obligation to engage a valuation expert and provide us with a compensation offer." Likewise, it stated that "[w]hile South American Silver intends to pursue its claims in arbitration, we also want to make clear that we intend to continue discussions with the State with the hope of reaching an amicable resolution." SaS Tequested that CMMK had not provided all of the technical sale of the technical sale of the project.
- (j) COMIBOL reviewed the terms of reference and published a new request, which was annulled on March 31, 2014 due to technical errors.⁹⁶²
- (k) COMIBOL then issued new terms of reference that were sent directly to two companies that submitted proposals on April 7, 2014. 963
- (1) COMIBOL granted the valuation contract to the company Quality Audit Consultores y Contadores Públicos S.R.L., on April 23, 2014; the corresponding contract was entered on May 8, 2014, and, on June 27, 2014, the valuation report was submitted. 964
- 590. The Tribunal has already concluded that the Respondent has complied with the requirements under Article 5 of the Treaty relating to public purpose and social benefit causes as well as due process. The question now is whether failure to pay compensation before the initiation of the arbitration and failure to make any payment to date constitute a violation of the Treaty.
- 591. The Claimant complains, on the one hand, that Bolivia has neither paid nor offered any compensation to date and, on the other hand, even if Bolivia had effectively quantified and paid the sums invested in connection with the Project, such a payment would still be insufficient to satisfy the obligation to compensate pursuant to Article 5 of the Treaty, which requires that

⁹⁵⁸ See C-27, Letter from SAS to the State First Attorney General, April 24, 2013.

⁹⁵⁹ C-27, Letter from SAS to the State First Attorney General, April 24, 2013, p. 5.

⁹⁶⁰ C-27, Letter from SAS to the State First Attorney General, April 24, 2013, p. 5.

⁹⁶¹ C-27, Letter from SAS to the State First Attorney General, April 24, 2013, p. 5.

⁹⁶² R-104, Annulment resolution for the hiring process, March 31, 2014.

⁹⁶³ R-100, Proposals recorded, April 7, 2014.

⁹⁶⁴ See R-108, Service order for the hiring of a consultancy for Quality, April 25, 2014; R-109, Service Contract for the provision of investment valuation services for CMMK and EMICRUZ Ltda., May 8, 2014; R-110, Letter from Quality to COMIBOL, June 27, 2014; R-111, Investment valuation report by Compañía Minera Mallku Khota S.A., June 2014.

compensation shall amount to the market value of the investment expropriated immediately before the expropriation or before the impending expropriation became public knowledge, whichever is earlier. 965

- 592. According to the Claimant, the valuation and the corresponding payment of compensation are an obligation that predates the arbitration, which determines the legality of the expropriation. The compensation cannot be a consequence of the arbitral proceeding the Claimant asserts because if it was, "States would no longer have any incentive to provide prompt, adequate, and effective compensation to the expropriated investor at all." ⁹⁶⁶
- 593. Pursuant to the Claimant, lack of compensation is in itself sufficient "to establish the expropriation's unlawful nature in light of both the Treaty and international law." ⁹⁶⁷ In turn, the Respondent argues that "the lack of compensation does not make the expropriation per se illegal dispossession, regardless of the time elapsed from the expropriation," ⁹⁶⁸ and that the unlawfulness of an expropriation where there has been no compensation shall be determined upon consideration of the facts. ⁹⁶⁹
- 594. The dispute between the Parties in this case reflects the different approaches that the arbitral tribunals and scholars have had in connection with the failure to pay compensation for expropriation. There is no clear or uniform answer.
- 595. Some decisions and commentaries suggest that the non-payment of compensation, regardless of the circumstances, makes a taking *ipso facto* unlawful, whereas other decisions and commentaries point out that non-payment of compensation does not entail an *ipso facto* violation of international law.⁹⁷⁰
- 596. The Tribunal finds, and the Parties do not seem to dispute, that a direct expropriation entails, under the Treaty, the obligation of the State to provide compensation to the expropriated investor, generally-speaking the owner of the expropriated asset or the holder of the expropriated right. However, the Tribunal does not find support for the Claimant's assertion that the payment of

⁹⁶⁵ Statement of Claim and Memorial, paras. 102-103.

⁹⁶⁶ Claimant's Reply Memorial, paras. 306-307; CLA-31 / RLA-103, S. Rapinky, *Damages in International Investment Law*, British Institute of International and Comparative Law, 2008, p. 68.

⁹⁶⁷ Statement of Claim and Memorial, paras. 143-144; SAS' Post-Hearing Brief, para. 26. See also Hearing Transcript, Day 1, 78:14-25 (English).

⁹⁶⁸ Counter-Memorial, para. 397.

⁹⁶⁹ Counter-Memorial, para. 399.

⁹⁷⁰ See S. Ripinsky y K. Williams, *Damages in International Investment Law, British Institute of International and Comparative Law*, 2008, pp. 67-69.

compensation is a kind of condition precedent to arbitration.⁹⁷¹ It is not a question of simply verifying whether payment was made or not. Rather, it is necessary, on the one hand, to take into account the substance of the international obligation of the State to compensate under the corresponding international instrument – the Treaty in this case – and, on the other hand, the circumstances that led to the non-payment.⁹⁷²

- 597. As the Tribunal has already noted, the Claimant alleges, first, that Bolivia breached the Treaty because it has yet to pay or even offer any compensation. According to the Claimant, compensation should be provided without delay, ⁹⁷³ *i.e.* compensation should be provided contemporaneously with the expropriation and as quickly as possible, or at least within a reasonable period of time. ⁹⁷⁴ Consequently, the State would breach the above-mentioned promptness requirement when the investor has not received any compensation "*several months*" after the effective taking. ⁹⁷⁵
- 598. The Respondent, in turn, considers that the appropriate steps were promptly taken for payment, and the corresponding hiring was ordered and done, ⁹⁷⁶ such that once the Claimant opted to pursue arbitration and the Respondent accepted that it would be the tribunal the one establishing compensation, Bolivia cannot be alleged to have breached its Treaty obligations. ⁹⁷⁷
- 599. The Treaty does not establish a deadline for the payment of compensation. It establishes that it has to be provided promptly, without delay. In connection with the meaning of "prompt" compensation "without delay," both Parties invoke, to different ends, the text of L.B. Sohn & R.R. Baxter to the effect that, while no hard and fast rule may be laid down for promptness, the passage of several months after the taking without the furnishing by the State of any real indication that compensation would be forthcoming would raise serious doubts that the State intended to make prompt compensation. ⁹⁷⁸ Bolivia emphasizes the existence of an "indication" that compensation

⁹⁷¹ See Claimant's Reply Memorial, paras. 306-307.

 $^{^{972}}$ See RLA-105, Venezuela Holdings and others and the Bolivarian Republic of Venezuela, ICSID Case No. ARB/07/27, Award, October 9, 2014, para. 301.

⁹⁷³ Claimant's Reply Memorial, para. 296; CLA-163, Oxford Dictionary of English.

⁹⁷⁴ Statement of Claim and Memorial, paras. 133-134; Claimant's Reply Memorial, para. 297.

⁹⁷⁵ Claimant's Reply Memorial, paras. 297-298.

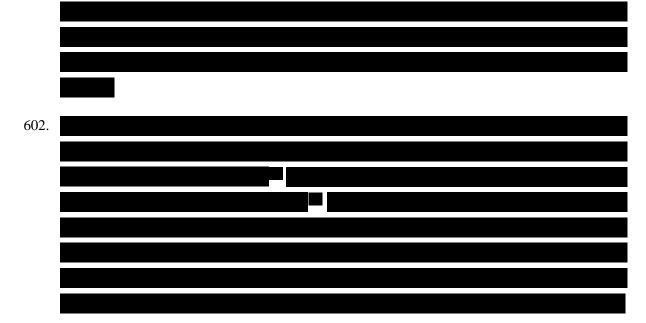
⁹⁷⁶ Counter-Memorial, para. 403.

⁹⁷⁷ Respondent's Rejoinder, para. 432.

⁹⁷⁸ RLA-104, L.B. Sohn & R.R. Baxter, "Responsibility of States for Injuries to the Economic Interest of Aliens" (1961), 55 *American Journal of International Law* 545, p. 558. ("While no hard and fast rule may be laid down, the passage of several months after the taking without the furnishing by the State of any real indication that compensation would shortly be forthcoming would raise serious doubt that the State intended to make prompt compensation at all.")

would be forthcoming, ⁹⁷⁹ while the Claimant emphasizes the "passage of several months" after the emergence of the obligation to provide compensation. ⁹⁸⁰

- 600. The Respondent argues that to establish the lawfulness of the Reversion, the Tribunal should consider "(i) the provision of compensation under the Reversion Decree, (ii) the negotiations between Bolivia and SAS to reach an agreement, both before and after the Reversion, and (iii) the award to an independent company of CMMK's investment valuation."981
- 601. It is true that the Reversion Decree provided for compensation to CMMK in the amount and under the payment conditions to be established based on the outcome of the valuation of CMMK's investments. 982 It is also true that Bolivia awarded the valuation contract to an independent third party. 983 However, the Tribunal considers that it is insufficient to assert that a provision exists which states that payment shall be provided based on an investment valuation by a third party.



603. However, beyond the delay in the valuation process, the Tribunal does not find any evidence on the record establishing that Bolivia made a payment offer to SAS or CMMK based on the

⁹⁷⁹ See Respondent's Rejoinder, paras. 424-425.

⁹⁸⁰ See Claimant's Reply Memorial, paras. 297-298.

⁹⁸¹ Counter-Memorial, para. 403.

⁹⁸² C-4, Reversion Decree, arts. 4.I, 4.II.

⁹⁸³ R-108, Service order for the hiring of a consulter directed to Quality, April 25, 2014; R-109, Service Contract for the provision of investment valuation services for CMMK and EMICRUZ Ltda., May 8, 2014.

⁹⁸⁴ See *supra* para. 589.

⁹⁸⁵ C-4, Reversion Decree, Art. 4.I.

valuation report of June 2014, as provided in the Reversion Decree, or based on any other valuation criteria.

604. As to the alleged negotiations between Bolivia and SAS to reach an agreement, "both before and after the Reversion," 986 the Tribunal does not find them to be sufficient to conclude that the compensation requirement under the Treaty is fulfilled or that they are a clear indication that compensation would be forthcoming. First, the Respondent does not identify the meetings that took place before the Reversion and the context in which they were held. Even if they had taken place, the Tribunal does not consider that such meetings are conclusive with regard to compliance with an obligation that only arose afterwards.

05.	
06.	As to the subsequent meetings between the Parties, if any, there is no evidence on the record of
	their scope.

605

⁹⁸⁶ Counter-Memorial, para. 403.

 $^{^{987}}$ C-21, Letter from SAS to COMIBOL September 4, 2012.

⁹⁸⁸ C-23, Letters from SAS to the First Attorney General of the State, dated December 12, 2012, January 16, 2013, and February 15, 2013.

607. In its Rejoinder, the Respondent alleged – for the first time in the arbitration – that insofar as SAS had opted to pursue international arbitration and have the Tribunal establish whether there was an expropriation and to determine the amount of compensation, Bolivia complied with its obligation to compensate without delay by participating in the arbitral proceeding. 989

608. This argument by the Respondent is not only late but also contradicts prior actions by the State. In fact, Bolivia (i) recognized that it had to provide compensation under the Reversion Decree; (ii) continued with the hiring process of the valuation company, even after the Claimant had initiated this proceeding through the Notice of Arbitration; (iii) defended Reversion as a legal expropriation; and (iv) at least until the presentation of its Counter-Memorial, maintained that it had to provide compensation. 990

Based on the foregoing, the Tribunal cannot accept the Respondent's position that its participation in this arbitration fulfills the compensation requirement established under the Treaty.

609.	In sum,			

610. Based on the above reasons, the Tribunal concludes that, although the Reversion fulfills the requirements under Article 5 of the Treaty relating to public purpose and social benefit, as well as due process, it does not fulfill the compensation requirement established under the same article.

(b) On the alleged state of necessity

611. Regarding the state of necessity, the Parties do not seem to dispute that its substance is reflected in Article 25 of the Articles on State Responsibility, which reads:

⁹⁸⁹ Counter-Memorial, paras. 432-437.

⁹⁹⁰ See, for example, Counter-Memorial, paras. 401-402 ("In our case, the Reversion Decree provided for the payment of compensation. The Parties maintained negotiations before and after the Reversion. Such negotiations are a clear sign of the willingness Bolivia had to comply with the obligation to compensate [...]. Moreover, under the current dispute, the facts that show the willingness Bolivia has to compensate CMMK are even more glaring than in Exxon Mobil and Tidewater. [...], Bolivia not only provided for compensation, but it also took the necessary steps to hire an independent company to perform the valuation of the investments carried out by CMMK. [...]")

- 1. Necessity may not be invoked by a State as a ground for precluding the wrongfulness of an act not in conformity with an international obligation of that State unless the act:
- a) is the only way for the State to safeguard an essential interest against a grave and imminent peril; and
- b) does not seriously impair an essential interest of the State or States towards which the obligation exists, or of the international community as a whole.
- 2. In any case, necessity may not be invoked by a State as a ground for precluding wrongfulness if:
- a) the international obligation in question excludes the possibility of invoking necessity; or
- b) the State has contributed to the situation of necessity.
- 612. The Claimant is correct to point out that the state of necessity is a circumstance that would exclude the wrongfulness of the actions which would otherwise be unlawful. 991 This is clearly established in the commentaries to Article 25 of the Articles on the Responsibility of the State. In fact, commentary 1 states that:

The term "necessity" (état de nécessité) is used to denote those exceptional cases where the only way a State can safeguard an essential interest threatened by a grave and imminent peril is, for the time being, not to perform some other international obligation of lesser weight or urgency. Under conditions narrowly defined in article 25, such a plea is recognized as a <u>circumstance precluding wrongfulness</u>. ⁹⁹² [Emphasis added]

613. Commentary number 2 adds that the plea of necessity is exceptional and that it arises where there is an irreconcilable conflict between an essential interest on the one hand and an obligation of the State invoking necessity on the other. Therefore, the necessity defense of the State will only rarely be available to excuse non-performance of an obligation. ⁹⁹³

⁹⁹¹ Transcript of the Hearing, Day 1, 85:23 – 86:17 (English); CLA-201, Report of the Commission on the work of its thirty-second session, Official Documents of the General Assembly, 35th session, May 5 to July 25, 1980, Article 3, para. 3.

⁹⁹² RLA-159, United Nations International Law Commission, *Draft articles on Responsibility of States for Internationally Wrongful Acts, with commentaries*, 2001. ("(1) The term "necessity" (*état de nécessité*) is used to denote those exceptional cases where the only way a State can safeguard an essential interest threatened by a grave and imminent peril is, for the time being, not to perform some other international obligation of lesser weight or urgency. Under conditions narrowly defined in article 25, such a plea is recognized as a circumstance precluding wrongfulness.")

⁹⁹³ RLA-159, United Nations International Law Commission, *Draft articles on Responsibility of States for Internationally Wrongful Acts, with commentaries* 2001. ["(2) The plea of necessity is exceptional in a number of respects. Unlike consent (art. 20), self-defense (art. 21) or countermeasures (art. 22), it is not dependent on the prior conduct of the injured State. Unlike *force majeure* (art. 23), it does not involve conduct which is involuntary or coerced. Unlike distress (art. 24), necessity consists not in danger to the lives of individuals in the charge of a State official but in a grave danger either to the essential interests of the State or of the international community as a whole. It arises where there is an irreconcilable conflict between an essential interest on the one hand and an obligation of the State invoking necessity on the other. These special features mean that necessity will only rarely be available to excuse non-performance of an obligation and that it is subject to strict limitations to safeguard against possible abuse."]

- 614. Finally, commentary number 14 notes that State practice and judicial decisions support the view that necessity may constitute a circumstance precluding wrongfulness under certain very limited conditions. The cases show that necessity has been invoked to preclude the wrongfulness of acts contrary to a broad range of obligations, whether customary or conventional in origin. 994
- 615. In legal authority CLA-202, submitted to the record by the Claimant, Professor August Reinisch explains that the state of necessity excuses a wrongful act of a State, where that State has breached an obligation. 995 The tribunals and other legal authorities cited by the Parties evince a similar opinion. 996
- 616. Based on the foregoing, an essential prerequisite for the application of the state of necessity is the existence of an act by the State that constitutes an international wrong, and that such act is the only means that the State has to safeguard an essential interest against a grave and imminent peril. This is so established by Article 25 when providing that the State may invoke the necessity as "the only way for the State to safeguard an essential interest against a grave and imminent peril is… not to comply with another international obligation." (Emphasis added)
- 617. In the case before this Tribunal, this means that the Respondent could invoke a state of necessity to excuse the breach of the Treaty.
- 618. The Respondent invoked the state of necessity in its Rejoinder Memorial to justify the Reversion of the Mining Concessions if the Tribunal were to find that the Reversion breached the Treaty. According to Bolivia, this "was a necessary measure to protect a fundamental interest, such as

⁹⁹⁴ RLA-159, United Nations International Law Commission, *Draft articles on Responsibility of States for Internationally Wrongful Acts, with commentaries* 2001. ("(14) On balance, State practice and judicial decisions support the view that necessity may constitute a circumstance precluding wrongfulness under certain very limited conditions, and this view is embodied in article 25. The cases show that necessity has been invoked to preclude the wrongfulness of acts contrary to a broad range of obligations, whether customary or conventional in origin. It has been invoked to protect a wide variety of interests, including safeguarding the environment, preserving the very existence of the State and its people in time of public emergency, or ensuring the safety of a civilian population. But stringent conditions are imposed before any such plea is allowed. This is reflected in article 25. In particular, to emphasize the exceptional nature of necessity and concerns about its possible abuse, article 25 is cast in negative language ('Necessity may not be invoked ... unless'). In this respect it mirrors the language of article 62 of the 1969 Vienna Convention dealing with fundamental change of circumstances. It also mirrors that language in establishing, in paragraph 1, two conditions without which necessity may not be invoked and excluding, in paragraph 2, two situations entirely from the scope of the excuse of necessity." [footnotes omitted])

⁹⁹⁵ CLA-202, Reinisch, August. "Necessity in International Investment Arbitration – An Unnecessary Split of Opinions in Recent ICSID Cases?" (2007), 8(2) *The Journal of World Investment & Trade* 191.

⁹⁹⁶ RLA-126, United Nations, *Responsibility of States for internationally wrongful acts*, Resolution approved by the General Assembly No. A/RES/56/83, January 28, 2002, Art. 25(1); RLA-238, *Gabcíkovo-Nagymaros Project*, ICJ Case, Judgment, September 25, 1997, paras. 40-41; CLA-42, *LG&E Energy Corp.*, *LG&E Capital Corp. and LG&E International Inc. v. Argentine Republic*, ICSID Case No. ARB/02/1, Decision on Liability, October 3, 2006, para. 274; RLA-240, *CMS Gas Transmission Company v. Argentine Republic*, ICSID Case No. ARB/01/8, Decision on Annulment, September 25, 2007, para. 132; RLA-241, *Sempra Energy International v. Argentine Republic*, ICSID Case No. ARB/02/16, Decision on Annulment, June 29, 2010, para. 200; RLA-242, *Enron Creditors Recovery Corp. and Ponderosa Assets, LP. v. Argentine Republic*, ICSID Case No. ARB/01/13, Decision on Annulment, July 30, 2010, para. 393.

human and indigenous rights, of the grave and imminent peril posed by the continuity of CMMK, without any other equivalent interest being affected." ⁹⁹⁷

- 619. The Tribunal has already concluded that the Reversion (i) constitutes a direct expropriation under the Treaty, and (ii) complies with the requirements thereby established regarding the public purpose and social benefit cause related to the internal needs of the State of Bolivia, as well as due process. The Tribunal has also concluded, on the basis of the materials put forward in this arbitration, that the Reversion was a proportionate measure. The only obligation under Article 5 of the Treaty which the Tribunal has found to have been breached was the obligation to provide compensation.
- 620. It is clear that Bolivia's state-of-necessity defense was not designed to excuse the non-payment of compensation for the expropriation, nor could it, since the invocation of this defense does not preclude the payment of compensation by the State for the damages effectively resulting from acts attributable to it. 998
- 621. Based on the foregoing reasons, the Tribunal dismisses the state of necessity defense invoked by Bolivia in its Rejoinder Memorial.

(c) On the alleged police powers

622. Regarding Bolivia's allegation –

— that the Reversion constituted the legitimate exercise of police powers and not an expropriation, the Tribunal finds that not only is there no evidence to support this defense, but that Bolivia's conduct prior to and throughout this arbitration leads to the opposite conclusion.

623. It is true, as Bolivia asserts, that several arbitral tribunals have accepted that compensation provisions under the treaties are inapplicable to measures adopted in the State's sovereign exercise of its police powers. 999 Similarly, several of the tribunals cited by Bolivia in its Rejoinder have analyzed situations in which the States have issued regulations in exercise of their police powers

⁹⁹⁷ Respondent's Rejoinder, para. 375.

⁹⁹⁸ RLA-159, United Nations International Law Commission, Draft articles on Responsibility of States for Internationally Wrongful Acts, with commentaries, 2001, art. 27(b) ("The invocation of a circumstance precluding wrongfulness in accordance with this chapter is without prejudice to: [...] (b) the question of compensation for any material loss caused by the act in question.")

⁹⁹⁹ Rejoinder Memorial, para. 385.

and have concluded that, in such circumstances, compensation for the investor does not apply. This is the reasoning behind Bolivia's argument that compensation would not apply.

- 624. Bolivia's acts prior to the issuance of the Decree, the text of the Decree, Bolivia's position on its Counter-Memorial, and the evidence submitted therewith, lead the Tribunal to conclude that the Respondent understood at all times that it was a direct expropriation and that compensation was owed, and it was only with the presentation of its Rejoinder that Bolivia decided to assert a defense on the basis of the exercise of police powers.
- 625. The evidence on record establishes that, given the considerations of public order and social unrest, Bolivia initially considered the possibility of creating a company with both public and private shareholding. 1000 Later on, several authorities of Bolivia, including the President himself, referred to the need to expropriate the Mining Concessions. 1001 There is no evidence on record, nor does Bolivia cite it in its Rejoinder, that the Respondent's authorities understood that they were exercising police powers, rather than taking measures to expropriate the Concessions. Article 4(1) of the Reversion Decree undeniably refers to the way in which Bolivia will estimate and provide compensation for the reversion, providing that COMIBOL shall "hire the services of an independent firm to carry out a valuation of the investments" and on the basis of such valuation "COMIBOL shall define the amount and conditions under which the Government of Bolivia shall recognize the investments made." Additionally, the Decree orders COMIBOL to add the amount to its budget in order to proceed with the corresponding payment.
- 626. As Bolivia itself asserts, after the issuance of the Decree, measures were adopted to hire the services of an independent company to value the investments; 1002 terms of reference were issued for the valuation; 1003 the company Quality Audit Consultores y Contadores Públicos S.R.L. was hired to perform the valuation and the valuation report was received from the company; 1004 and negotiations were held with the Claimant before and after the Reversion, 1005 which Bolivia has characterized as reflecting a clear willingness to "comply with its obligation to compensate." 1006
- 627. In its Counter-Memorial, Bolivia performed, based on Article 5 of the Treaty, an analysis of each of the requirements included therein to establish that the expropriation was not illegal as it

¹⁰⁰⁰ See CWS-3, Mallory's First Witness Statement, para. 25; RWS-1, Gob. Gonzales' First Witness Statement, para. 52.

¹⁰⁰¹ Véase, C-61, Morales confirma nacionalización de Malku Khota (Morales confirms nationalization of Malku Khota), Agencia Boliviana de Información, July 8, 2012.

¹⁰⁰² Counter-Memorial, paras. 332-335.

¹⁰⁰³ Counter-Memorial, paras. 181-184.

¹⁰⁰⁴ Counter-Memorial, para. 184.

¹⁰⁰⁵ Counter-Memorial, para. 401.

¹⁰⁰⁶ Counter-Memorial, para. 401.

complied with all of the requirements under the article. 1007 While Bolivia refers to the Reversion as having a public purpose and social benefit, it does so with a view to establishing compliance with the Treaty requirements for an expropriation, as mentioned above. Bolivia did not refer in any part of its Counter-Memorial to exercising police powers and, much less, to compensation being inapplicable due to the Reversion arising from the exercise of such powers.

- 628. On the contrary, Bolivia devotes a significant part of its Counter-Memorial to asserting that it fulfilled its obligation to compensate under the Treaty and to alleging that it was always willing to compensate the Claimant in compliance with the above-mentioned Article 5.
- 629. Although in its Rejoinder Bolivia simply states that it offered to provide compensation without being compelled to do so, 1008 it does not explain why, absent such obligation, it not only included the compensation in the Reversion Decree but also proceeded with the measures to hire a valuator. The Respondent itself states that the Reversion Decree has a presumption of legality. The selfsame State may not, by means of a belated allegation, disavow its own act by arguing that payment of compensation, as established under the Reversion Decree, is not required.
- 630. Based on the above reasoning, the Tribunal rejects the defense presented by Bolivia in its Rejoinder in connection with the alleged exercise of its police powers.

C. THE OTHER CLAIMS OF THE CLAIMANT

631. In addition to its expropriation claim, the Claimant raised four other claims under the Treaty which are substantially based on the same facts as its expropriation claim. In fact, the Claimant alleges that Bolivia: (i) failed to treat its investments fairly and equitably; (ii) failed to afford full protection and security to its investments; (iii) impaired its investments through unreasonable and discriminatory measures; and (iv) treated its investments less favorably than investments of its own investors. ¹⁰⁰⁹ Below the Tribunal will analyze each of these allegations.

¹⁰⁰⁷ Counter-Memorial, para. 403.

¹⁰⁰⁸ Respondent's Rejoinder, para. 422.

¹⁰⁰⁹ See Statement of Claim and Memorial, para. 230(ii); Claimant's Reply Memorial, Section VII(ii).

1. The claim for fair and equitable treatment

(a) The Claimant's Position

- 632. The Claimant contends that Bolivia, through its actions and omissions, violated the standard of fair and equitable treatment, as it (i) frustrated its legitimate expectations, and (ii) did not act in good faith or in a transparent and consistent manner.
 - (i) Bolivia frustrated the Claimant's legitimate expectations
- 633. Referring to several arbitral awards, the Claimant asserts that safeguarding the investor's legitimate expectations is a component of fair and equitable treatment. ¹⁰¹⁰ Safeguarding legitimate expectations requires the State to guarantee the stability of the legal and business framework and to act "consistently, i.e. without arbitrarily revoking any preexisting decisions or permits issued [...] that were relied upon by the investor to assume its commitments as well as to plan and launch its commercial and business activities". ¹⁰¹¹ The Claimant submits that this is the correct interpretation of Article 2(2) of the Treaty, which refers to fair and equitable treatment, rather than "the minimum international standard of treatment under customary international law". ¹⁰¹²
- Government of Bolivia, and the legal framework of Bolivia, which afforded protection to foreign investments, the investor's property, and the rights associated with the Mining Concessions. Relying on this, the Claimant "formed legitimate expectations regarding the key protections to their investment". 1013 However, Bolivia deliberately undermined the rights over the Mining Concessions as it allowed the conflict and opposition to CMMK to escalate, and decided to expropriate these concessions without paying any form of compensation, violating the stability of the legal framework, and frustrating the Claimant's legitimate expectations. 1014 The Claimant explains that "it is Bolivia's utter failure to protect the Mining Concessions [...], that violated Claimant's legitimate expectations", 1015 and that, even if Reversion resulted out of concern for the protection of human rights and the rights of the indigenous communities, there is no reason

¹⁰¹⁰ Statement of Claim and Memorial, para. 148.

¹⁰¹¹ Statement of Claim and Memorial, para. 148, citing CLA-13, *Técnicas Medioambientales Tecmed, S.A. v. Claimant's Reply on Costs*, ICSID Case No. ARB(AF)/00/2, Award, May 29, 2003, para. 154.

¹⁰¹² Claimant's Reply Memorial, para. 317; Hearing Transcript, Day 1, 96:11-24 (English); SAS' Post-Hearing Brief, para. 34.

¹⁰¹³ Statement of Claim and Memorial, para. 153; Claimant's Reply Memorial, para. 319; SAS' Post-Hearing Brief, para. 35.

¹⁰¹⁴ Statement of Claim and Memorial, para. 153; Claimant's Reply Memorial, para. 320; SAS' Post-Hearing Brief. See also Hearing Transcript, Day 1, 97:13-20 (English).

¹⁰¹⁵ Claimant's Reply Memorial, para. 322.

why Bolivia's obligation "to protect indigenous communities necessarily relieved it of its obligations vis-a-vis [SAS] pursuant to the [Treaty]". 1016

(ii) Bolivia failed to act in good faith or in a transparent and consistent manner

- 635. The Claimant asserts that the fair and equitable treatment standard requires States to act in good faith and to afford investments transparent and consist treatment. However, in light of the facts detailed below, the Claimant submits that Bolivia failed to act in accordance with these obligations:
 - (a) Bolivia was planning the Reversion since 2011; 1018
 - (b) Bolivia implemented the Immobilization Zone to preclude the expansion of CMMK's mining coverage; 1019
 - (c) The root of the problem was illegal gold mining. However, Bolivia staked the social conflict in Malku Khota, fostering and protecting opposition to CMMK, as a pretext to expropriate the Claimant's investment and take control of the deposit; 1020
 - (d) Bolivia excluded the Claimant from the process of approving the Reversion; 1021 and
 - (e) In May 2012, Bolivia declared that the Project was lawful, and, in August 2012, Bolivia adopted the Reversion and failed to pay any compensation. 1022
- 636. The Claimant contends that these facts are sufficient to conclude bad faith and the lack of transparency and consistency in Bolivia's conduct. 1023

(b) The Respondent's Position

637. The Respondent denies that it has violated the standard of fair and equitable treatment articulated by the Claimant, as Bolivia (i) respected at all times SAS' legitimate expectations; and (ii) acted

¹⁰¹⁶ Claimant's Reply Memorial, para. 321.

¹⁰¹⁷ Statement of Claim and Memorial, paras. 150-151.

¹⁰¹⁸ Statement of Claim and Memorial, para. 154; Claimant's Reply Memorial, para. 331.

¹⁰¹⁹ Claimant's Reply Memorial, paras. 328-329.

¹⁰²⁰ Statement of Claim and Memorial, para. 154; Claimant's Reply Memorial, paras. 326-327; SAS' Post-Hearing Brief, para. 35. See also Hearing Transcript, Day 1, 97:13-20 (English).

¹⁰²¹ Statement of Claim and Memorial, para. 154; Claimant's Reply Memorial, paras. 332-333.

¹⁰²² Statement of Claim and Memorial, para. 154; Claimant's Reply Memorial, paras. 330-331.

¹⁰²³ Claimant's Reply Memorial, para. 325; SAS' Post-Hearing Brief, para. 35.

in conformity with the principle of good faith, in a manner that is transparent and consistent with its international obligations.

(i) Bolivia respected the Claimant's legitimate expectations

- 638. The Respondent argues that the standard of fair and equitable treatment provided for in Article 2(2) of the Treaty "grants the investor the protections of international law –and nothing else". 1024 The Respondent agrees that the investor's legitimate expectations form part of fair and equitable treatment, but rejects that these expectations may per se constitute the only basis for a claim related to the breach of fair and equitable treatment. 1025
- 639. The Respondent contends that the investor's legitimate expectations do not imply the "immutability of the legal and regulatory framework applicable to the investment, nor do they prevent the State from legislating and guaranteeing the application and observance of its laws in its territory". ¹⁰²⁶ In the absence of a specific commitment by the State not to modify its legal framework, ¹⁰²⁷ the fair and equitable treatment standard only protects the investor's legitimate expectations against (i) arbitrary changes of the legal framework applicable to the investment, ¹⁰²⁸ and (ii) the egregious or manifestly abusive conduct of the State. ¹⁰²⁹ The Respondent asserts that the foregoing applies to the fair and equitable standard as well as to the minimum level of treatment under international customary law. ¹⁰³⁰
- 640. In the present case, the Respondent considers evident that there was no violation of fair and equitable treatment as Bolivia did not modify, but rather limited itself to applying, the legal framework applicable to the Mining Concessions. ¹⁰³¹ This legal framework included the principles that govern mining activities of the natural resources of Bolivia, as well as domestic and international provisions that mandate Bolivia to protect human rights and the rights of indigenous communities. ¹⁰³² Given that knowledge of the legal and regulatory framework applicable to the investor's investment is a *sine qua non* condition for the protection of its legitimate expectations, the Claimant had to be aware of the existence of such provisions and

¹⁰²⁴ Counter-Memorial, para. 407.

¹⁰²⁵ Counter-Memorial, paras. 409-412.

¹⁰²⁶ Counter-Memorial, para. 412.

¹⁰²⁷ Counter-Memorial, paras. 418-420; Respondent's Rejoinder, para. 456.

¹⁰²⁸ Respondent's Rejoinder, paras. 454-455.

¹⁰²⁹ Counter-Memorial, para. 433; Respondent's Rejoinder, paras. 457-458; Hearing Transcript, Day 1, 262:14 – 263:2 (Spanish).

¹⁰³⁰ Respondent's Rejoinder, para. 459.

¹⁰³¹ Counter-Memorial, paras. 422, 432; Respondent's Rejoinder, para. 460.

¹⁰³² Counter-Memorial, paras. 422-426, 431, 434.

"was fully aware that if it failed to respect the Indigenous Communities, the Government of Bolivia would act accordingly". 1033 Thus, the "legitimate expectations [of the Claimant] necessarily included Bolivia's obligation to protect human rights and the rights of indigenous peoples," which is precisely what Bolivia did through the Reversion. 1034

(ii) Bolivia acted in good faith, transparently and consistently

- 641. The Respondent contends that SAS' allegations are plagued with "*multiple inaccuracies*" and they are insufficient to establish the violation of the principle of good faith under international law. ¹⁰³⁵ In particular, the Respondent notes that:
 - (a) In 2011, Bolivia was already receiving requests from the Indigenous Communities to expel CMMK, but Bolivia "always maintained its support for [CMMK]". 1036
 - (b) The Immobilization Zone is a "simple demarcation of an area whose exploitation corresponds to COMIBOL for business purposes, as established by law," in compliance with Bolivia's policy in force since 2006. Moreover, immobilization zones were established in 18 different areas, making it impossible to determine whether this policy was implemented against CMMK. 1037
 - (c) The only motivation behind the Reversion, and the sole cause of the social conflict was the violence and violations of human rights and the rights of indigenous peoples by CMMK. ¹⁰³⁸ The Respondent notes that the Project was never affected by illegal gold mining. ¹⁰³⁹
 - (d) Bolivia asked CMMK to attend several meetings to "reach agreements that would allow CMMK to continue the Project development". 1040
 - (e) Bolivia's legal framework allowed for the Reversion before August 2012, and Bolivia initiated the valuation process in accordance with the Reversion Decree, thus beginning the compensatory process. 1041

¹⁰³³ Counter-Memorial, paras. 425-430; Respondent's Rejoinder, para. 463; Hearing Transcript, Day 1, 263:5-21 (Spanish).

¹⁰³⁴ Respondent's Rejoinder, para. 465.

¹⁰³⁵ Counter-Memorial, paras. 437-438, 441.

¹⁰³⁶ Counter-Memorial, para. 442.

¹⁰³⁷ Counter-Memorial, paras. 443-445.

¹⁰³⁸ Counter-Memorial, paras. 440-441, 446-447; Respondent's Rejoinder, paras. 470-471.

¹⁰³⁹ Respondent's Rejoinder, paras. 472-475.

¹⁰⁴⁰Counter-Memorial, para. 454.

¹⁰⁴¹ Counter-Memorial, paras. 440 y 449.

(c) The Tribunal's Analysis

- 642. The Claimant argues that Bolivia violated the fair and equitable treatment standard under Article 2(2) of the Treaty, since (i) it failed to protect SAS' legitimate expectations and to guarantee the existence of a stable legal and business framework in connection with its investment 1042 and, additionally, (ii) it failed to act in good faith and in a transparent and predictable manner. 1043
- 643. The Respondent rejects SAS' accusations and, in its defense, argues that (i) the Claimant should have legitimately expected that Bolivia would protect its natural resources and the Indigenous Communities in accordance with its national and international obligations, ¹⁰⁴⁴ and (ii) Bolivia acted in good faith and treated the Claimant's investment in a transparent and consistent manner. ¹⁰⁴⁵
- 644. Article 2(2) of the Treaty provides that "investments of nationals or companies of each Contracting Party shall at all times be afforded fair and equitable treatment [...] in the territory of the other Contracting Party." As is frequently done in investment treaties, the Treaty establishes the obligation of the host State to afford fair and equitable treatment to the protected investments, without establishing the elements comprising the standard.
- 645. However, in this case, the Parties do not dispute that, for the purposes of the analysis and the decision of this Tribunal, the obligation of the State to afford fair and equitable treatment to foreign investments implies acting in a transparent and consistent manner. Neither do they dispute that the investor's legitimate expectations are part of the fair and equitable treatment standard. Nor do they dispute the relationship between legitimate expectations and the legal framework in the host State of the investment. 1046 All told, the Parties differ as to the expectations to be protected under the Treaty 1047 and as to how the standard should be applied to the facts of the case. 1048
- 646. Based on the above, the Tribunal will start by examining to the standard of protection of legitimate expectations and subsequently examine the factual allegations underlying the present claim, including the actions that the Claimant considers contrary to good faith, transparency, and predictability.

¹⁰⁴² Statement of Claim and Memorial, para. 153.

¹⁰⁴³ Statement of Claim and Memorial, para. 154.

¹⁰⁴⁴ Counter-Memorial, Section 6.2.1.

¹⁰⁴⁵ Counter-Memorial, Sections 6.2.2 and 6.2.3.

¹⁰⁴⁶ Statement of Claim and Memorial, para. 148; Counter-Memorial, para. 409.

¹⁰⁴⁷ See Counter-Memorial, para. 410.

¹⁰⁴⁸ See Counter-Memorial, para. 413.

- 647. Despite differences in approach, international investment tribunals have outlined the requirements underlying which investor expectations are to be afforded protection under investment treaties. The Tribunal considers relevant to highlight the two requirements that are relevant for the resolution of the dispute before it.
- 648. First, several international investment tribunals have established that the investor is entitled to protection of its legitimate expectations provided (i) that it exercised due diligence, and (ii) that its legitimate expectations were reasonable in light of the circumstances. ¹⁰⁴⁹ The circumstances to be taken into consideration by the investor are not merely legal in nature, but they should also include the social, cultural, and economic environment of the host State of the investment, amongst other factors. According to the *Duke Energy v. Ecuador* tribunal, "[t]he assessment of the reasonableness or legitimacy [of the investor's expectations] must take into account all circumstances, including not only the facts surrounding the investment, but also the political, socioeconomic, cultural and historical conditions prevailing in the host State." ¹⁰⁵⁰
- 649. Second, international investment tribunals have also recognized that the commitment of the State to afford fair and equitable treatment to foreign investments does not entail relinquishing their regulatory powers in the public interest or the need to adapt their legislation to changes and emerging needs. ¹⁰⁵¹ As stated by the *Copper Mesa v. Ecuador* tribunal, under the fair and equitable treatment standard, there is a weighing of the legitimate interests of the foreign investor with the legitimate interests of the host State and others, including (in particular) its own citizens and residents. ¹⁰⁵²
- 650. While tribunals have referred to the conditions under which the legal and economic framework may be altered without violating the fair and equitable treatment standard, ¹⁰⁵³ in this particular

¹⁰⁴⁹ RLA-113, *Parkerings-Compagniet AS v. Republic of Lithuania*, ICSID Case No. ARB/05/8, Award, September 11, 2007, para. 333; CLA-46, *Saluka Investments BV v. Czech Republic*, UNCITRAL Case, Partial Award, March 17, 2006, para. 304; CLA-52, *Duke Energy Electroquil Partners & Electroquil S.A. v. Republic of Ecuador*, ICSID Case No. ARB/04/19, Award, August 18, 2008, para. 340.

¹⁰⁵⁰ CLA-52, *Duke Energy Electroquil Partners & Electroquil S.A. v. Republic of Ecuador*, ICSID Case No. ARB/04/19, Award, August 18, 2008, para. 340.

¹⁰⁵¹ RLA-26, *Total S.A. v. Argentine Republic*, ICSID Case No. ARB/04/1, Decision on Liability, December 27, 2010, para. 115. See also CLA-46, *Saluka Investments BV v The Czech Republic*, Partial Award, March 17, 2006, para. 305; RLA-113, *Parkerings-Compagniet AS v. Republic of Lithuania*, ICSID Case No. ARB/05/8, Award, September 11, 2007, para. 332.

¹⁰⁵² RLA-281, Copper Mesa Mining Corporation v. Republic of Ecuador, PCA Case No. 2012-2, Award, March 15, 2016, para. 6.81 ("Under this FET standard, there is a balancing exercise permitted to the host State, weighing the legitimate interests of the foreign investor with the legitimate interests of the host State and others, including (especially) its own citizens and local residents.") See also CLA-46, Saluka Investments BV c. The Czech Republic, Partial Award, March 17, 2006, paras. 305-306; RLA-272, Franck Charles Arif v. Republic of Ecuador, ICSID Case No. ARB/11/23, Award, April 8, 2013, para. 537.

¹⁰⁵³ See, for example, CLA-56, *El Paso Energy International Company v. Argentine Republic*, ICSID Case No. ARB/03/15, Award, October 31, 2011, para. 364; CLA-157, *Alpha Projektholding GmbH v. Ukraine*, ICSID Case No. ARB/07/16, Award, November 8, 2010, para. 420.

case the issue is not a change to the general legal and economic framework, or a change to the legal framework for a specific economic sector, but rather the specific actions of the Claimant and its controlled company, CMMK, *vis-a-vis* the Respondent.

- 651. Next, the Tribunal will evaluate the claim put forward by the Claimant based on the criteria established above.
- 652. The Claimant claims to have formed legitimate expectations regarding the key protections afforded to their investments in Malku Khota and the stability of Bolivia's legal and business framework based on the laws of Bolivia in force at the time of its investment, and the "repeated and specific expressions of support" it received from the Government since the investment was made until mid-2011. ¹⁰⁵⁴ Likewise, it asserts that Bolivia ceased to protect its legitimate expectations and to guarantee the existence of a stable legal and business framework in connection with its investments "[b]y deliberately undermining the exercise by [SAS] of CMMK's rights over the Mining Concessions and by ultimately nationalizing these concessions without offering or paying any form of compensation." ¹⁰⁵⁵
- 653. Except for the issuance of the Reversion Decree, the Claimant has not alleged that Bolivia had introduced any general regulatory change or any change in the mining sector that impaired the rights on the Mining Concessions after SAS' investment. It has not explained exactly which legitimate expectations were frustrated due to conduct attributable to the State, or which of Bolivia's specific acts violated those legitimate expectations. In general terms, its allegation of the violation of legitimate expectations seems to be exclusively based on the fact that the State decided to revert the Mining Concessions. That is, it would be the issuance of the Reversion Decree that violated the Claimant's legitimate expectations. Based on the reasons that follow, the Tribunal considers that the Reversion did not violate the fair and equitable treatment standard and, in particular, did not violate the expectations that, given the circumstances of the case, could be considered legitimate.
- 654. As the Tribunal previously noted, it is undisputed that the State may legally expropriate the investments made by an investor of the other Contracting Party under the Treaty, provided that the requirements under Article 5 are met. ¹⁰⁵⁶ Certainly, Bolivia did not relinquish this power, nor did it commit to unconditionally maintaining untouched SAS' or CMMK's rights over the Mining Concessions.

¹⁰⁵⁴ Statement of Claim and Memorial, para. 153; Claimant's Reply Memorial, para. 319.

¹⁰⁵⁵ Statement of Claim and Memorial, para. 153.

¹⁰⁵⁶ See *supra* para. 546.

655. As previously noted, the Tribunal should assess the legitimacy and reasonableness of the investor's expectations, taking account of all the circumstances of the case and the investor's conduct. In this case, the Claimant knew, or should have known, that CMMK operated in an area inhabited by indigenous communities, under specific political, social, cultural, and economic conditions. CMMK's own advisors, as the Tribunal has already mentioned, warned of this situation and recommended that certain measures be taken for the development of the Project. On the one hand, this implies that SAS, through CMMK, should develop the Project based on the special characteristics of the place where it operated. On the other hand, this supposes that Bolivia had a heightened duty of protection and oversight regarding the communities that inhabit the Project area.

656. The Tribunal has found that CMMK's conduct contributed to the social conflict and that, even if its conduct had not had such an impact on the origin of the conflict, its actions during the conflict contributed to aggravating it by generating divisiveness and escalating the clashes within the indigenous communities. Likewise, the Tribunal also found that the Reversion was enacted for the purpose established in the Reversion Decree – to end the social conflict in the Project area – rather than other economic interests of the State, as the Claimant has alleged. The grave social conflict in the Project area is a supervening situation, generated in part by the Company's conduct, against which the State had to take action to restore public order and thus protect the life and integrity of the population in the area and CMMK's employees.

- 657. Upon analyzing the expropriation claim, the Tribunal has concluded that, except for the requirement to provide compensation, the Reversion complied with the Treaty. As a matter of fact, and contrary to the Claimant's allegations, the Tribunal found that the reversion had a public purpose and was for a social benefit, ¹⁰⁶⁰ and it complied with due process. ¹⁰⁶¹
- 658. The Claimant has not invoked additional reasons for this Tribunal to conclude that an expropriatory measure in accordance with the public purpose and due process requirements is, in this particular case, contrary to the obligation to afford fair and equitable treatment under Article 2(2) of the Treaty. Therefore, the Tribunal refers back to its findings in section VII.B of this award which are applicable to the factual allegations also presented by the Claimant as the basis for its

¹⁰⁵⁷ See *supra* section VII.A.

¹⁰⁵⁸ See *supra* paras. 505, 507.

¹⁰⁵⁹ See *supra* section VII.B.3.a.i.

¹⁰⁶⁰ See *supra* section VII.B.3.a.ii.

¹⁰⁶¹ See *supra* section VII.B.3.a.ii.

claim for the alleged violation of the fair and equitable treatment standard, and concludes that the Reversion was not contrary to that standard.

- 659. However, the Claimant alleges that Bolivia's actions preceding Reversion also violated the fair and equitable treatment standard. In general, the Claimant argues that Bolivia publicly and deliberately undermined its ownership rights over the Mining Concessions, stoked opposition to the Project and the Company, and allowed the conflict in Malku Khota to escalate. The Tribunal will now examine these allegations.
- 660. The Claimant alleges that Bolivia breached the fair and equitable treatment standard by ordering the immobilization of the area surrounding the Project in accordance with Resolution DGAJ-0073/2011 issued by COMIBOL on April 26, 2011. This designation would have had the effect of precluding SAS from freely expanding the Project or expanding the footprint of the planned mine and, additionally, it was supposedly an early indication of Bolivia's expropriatory intent. 1063
- 661. The Tribunal does not consider that the implementation of the Immobilization Zone constitutes a violation of the duty incumbent on the State to afford fair and equitable treatment to SAS' investments.
- 662. It is uncontested that the Immobilization Zone corresponds to an area different from the Mining Concessions, over which neither SAS nor CMMK had acquired rights. 1064 It is also uncontested that the exploitation and management of this area was assigned to COMIBOL since 2007. 1065 Therefore, the issuance of Resolution DGAJ-0073/2011 of April 2011 and its reference to the discovery of a silver deposit in Northern Potosi by CMMK does not imply the infringement of SAS' or CMMK's rights on the Mining Concessions, nor does it reveal an "expropriatory intention" of the State, which acted in the legitimate exercise of its powers.
- 663. As previously noted, neither the Claimant nor CMMK had acquired rights over this area, and even assuming that they had an interest or plans to expand the Project area or the mine footprint as SAS now suggests ¹⁰⁶⁶ there is no contemporaneous evidence on the record that they had communicated their intentions to the Government and that the Government had made a commitment in this regard. Therefore, it is not possible to conclude that this action frustrated a

¹⁰⁶² Claimant's Reply Memorial, para. 320.

¹⁰⁶³ Statement of Claim and Memorial, paras. 56-57.

¹⁰⁶⁴ Hearing Transcript, Day 3, 577:23-25 (English).

¹⁰⁶⁵ R-119, Resolution DGAJ-0073/2011, third whereas clause. At the hearing, Mr. Felipe Malbran confirmed that he understood that the Immobilization Zone had been assigned to COMIBOL since 2007. (See Hearing Transcript, Day 3, 576:21-578:3 (English))

¹⁰⁶⁶ See Statement of Claim and Memorial, para. 56.

legitimate expectation of the Claimant or represented an inconsistent or arbitrary exercise of the powers of the State.

- 664. As previously noted, even if the Tribunal considers that there were circumstances in which some officials of Bolivia might have had a greater degree of presence and control in some instances, the Tribunal does not find that Bolivia stoked the opposition to the Project to gain control of the Mining Concessions or that the escalation of the conflict in the area was attributable to the conduct of the State.
- 665. The Claimant does not deny that Bolivia initiated actions to resolve the conflict generated within the community members in the Project area. However, the Claimant suggests that such actions were really designed to undermine SAS' rights over the Mining Concessions. According to the Claimant, officials of Bolivia excluded the Company from the meetings with the community; communicated to the indigenous communities that they disagreed with the Project; demanded a stake in the Project; urged the Company to cease operations; and did not deploy the armed forces to the area in an effort to control the violence. 1067
- 666. The Tribunal finds that SAS' assertions regarding the State's conduct in connection with the Malku Khota conflict have not been proven and that the actions of some Bolivian officials, as the Claimant described them, despite being questionable, are insufficient to conclude, as asserted by the Claimant, that they were part of a plan by the State to gain control of the Project or to have the indigenous communities oppose CMMK. The evidence on the record shows that the State attempted to mediate in the conflict between supporters and objectors to the Project. The record shows that in early 2011, officials with the Governor's Office visited the Project area and met with the community members and organizations that opposed the Project. Similarly, the record shows that the Governor's Office held at least two meetings with CMMK and the Indigenous Communities and representatives of the Governor's Office, in which options to remedy the conflict were discussed. 1069 In 2011 and 2012, both the Office of the Potosi Governor and the

¹⁰⁶⁷ See, for example, Claimant's Reply Memorial, paras. 100 et seq., 281.

¹⁰⁶⁸ RWS-1, Gob. Gonzales' First Witness Statement, para. 20; R-170, SASC, Minutes of the Directors' meeting, January 12, 2011, para. 1; R-59, Minutes of the visit by the Secretary of the Madre Tierra Department to the Mallku Khota community on May 10, 2011.

¹⁰⁶⁹ R-32, Minutes of the outreach meeting for the Project, July 23, 2011; R-63, Report on the second outreach meeting for the Malku Khota Project, September 6, 2011.

central Government convened and held joint and individual meetings, with members of the community, objectors, and supporters of the Project, ¹⁰⁷⁰ and with the Company. ¹⁰⁷¹

- 667. Contrary to SAS' assertions, there is no evidence that at the meetings with the communities the Governor's Office expressed its opposition to the Project. In fact, the Claimant's assertions in this regard are not supported in the contemporaneous documents, ¹⁰⁷² and in addition, are contrary to the view that SAS' officials and directors expressed with regard to Bolivia's support between January 2011 and mid-2012. ¹⁰⁷³
- 668. There is no evidence either that, as SAS suggests, the Government of Potosi had demanded a stake in the Project as a condition for its viability. At the Hearing, Mr. Mallory, the Claimant's witness, stated that, in a conversation with the Governor in July 2011, he had suggested that "if we ever went to the market and tried to create or raise shares, that they come to the Governor first." ¹⁰⁷⁴ Mr. Mallory reiterated that the proposal was surprising, but emphasized that it was a "suggestion," ¹⁰⁷⁵ and not a "demand," as he and Mr. Gonzalez Yutronic implied in their written witness statement. ¹⁰⁷⁶

¹⁰⁷⁰ See, for example, R-66, Minutes of the meeting at the Office of the Government of La Paz with COTOA-6A, November 24, 2011; CWS-10, Mallory's Second Witness Statement, paras. 62-63; R-262, E-mail of Witness X to CMMK's directors, December 3 2011; CWS-3, Mallory's First Witness Statement, para. 25; RWS-1, Gob. Gonzales' First Witness Statement, para. 52; CWS-7, Angulo's Second Witness Statement, para. 53; C-272, Memorandum from Santiago Angulo to Xavier Gonzales Malbran, Report on the trip to Potosi, Mar. 28 – 30, 2012; R-82, 28 – 30, 2012; R-82, Letter from the Governor of Potosí to the Malku Khota and Kalachaca Communities, May 23, 2012; C-15, Minutes of the meeting on the Malku Khota case, May 28, 2012; R-92, Notice of Convocation by the Ministry of Mining and Metallurgy, June 27, 2012; RWS-1.

 $^{^{1071}}$ See, for example, CWS-4, Gonzales Yutronic's First Witness Statement, para. 24; RWS-1, Gob. Gonzales' First Witness Statement, para. 53.

¹⁰⁷² Mr. Angulo said to have participated at the meetings of March 28 and May 28, 2012 as a community member and not as a CMMK employee (See CWS-5, Angulo's First Witness Statement, paras. 10-17; CWS-7, Angulo's Second Witness Statement, para. 53). In his report on the trip to Potosi between March 28 and 30, 2012 (C-272), Mr. Angulo does not state that his perception would have been that the Governor's Office opposed the Project. Based on this report, Governor Gonzales personally expressed that he did not agree with the private company, but there were alternatives for the development of the Project, and that this was a reason for hope for Malku Khota. In turn, Messrs. Mallory and Gonzales Yutronic assert that at a meeting held on September 25, 2011, Mr. Yerco Cervantes, Director of Mining and Development with the Government of Potosi, had announced that the Government would support the actions of the community for the creation of a cooperative (CWS-4, Gonzales Yutronic's First Witness Statement, para. 13; CWS-3, Mallory's First Witness Statement, para. 22). However, the witnesses do not cite any contemporaneous document supportive of his assertions.

¹⁰⁷³ In January 2011, Mr. Fitch reported that the SASC's Board of Directors continued supporting the effort to solve the community problems (R-170, Minutes of the SASC's Board of Directors, January 12, 2011, page. 1). Also, SASC's report of July 8, 2012 expressly shows that the government authorities continued their efforts to reestablish peace and order in Malku Khota (C-305, South American Silver Corp., News Release, "South American Silver Provides Further Update on Bolivia," July 8, 2012, p. 1). At the hearing, Mr. Fitch confirmed the contents of the report and accepted that "the Government of Bolivia showed some level of support" (Hearing Transcript, Day 2, 394:7-13 (Spanish)). Similarly, Mr. Mallory ratified that by February 2012, his view was that Governor Gonzales understood his concern about the Malku Khota community (Hearing Transcript, Day 2, 453:23-454:4 (Spanish)).

¹⁰⁷⁴ See Hearing Transcript, Day 2, 408:9-409:7 (English).

¹⁰⁷⁵ Hearing Transcript, Day 2, 408:6-7 (English).

¹⁰⁷⁶ CWS-10, Mallory's Second Witness Statement, para. 45; CWS-8, Gonzales Yutronic's Second Witness Statement, para. 28.

- 669. The Tribunal understands that the proposal to constitute a mixed company with Bolivia's participation was presented in the context of the conflict with the community members, as an option to ensure the continuation of the Project led by CMMK. 1077 Based on the evidence on the record and the social context in the Project area, 1078 the Tribunal cannot conclude that this proposal not demand had an ulterior motive or undermined SAS' rights over the Mining Concessions. On the contrary, it was a proposal to ensure continuity for the Project, which is precisely what SAS requested.
- 670. Similar considerations apply to the suggestion made by government officials in May 2012 for the Company to temporarily suspend its operations. This proposal, not a demand either, was made in the context of escalating violence in the Project area and there is no evidence that its purpose was other than an attempt to have the objecting communities reach consensus in this period of time. The Tribunal does not find that this proposal impaired in any way SAS' rights over the Mining Concessions, more so when the proposal was not accepted by the Claimant and, therefore, did not even materialize.
- 671. Finally, SAS complains that Bolivia had not deployed the armed forces to protect CMMK's employees and assets from the alleged threats and actions by the community members who opposed the project. However, the evidence in the record shows that Bolivia did take measures to address the situation in Malku Khota and the Company's requests, 1083 including the deployment of a police contingent to the areas surrounding Malku Khota to contain the violent actions of the clashing community members, 1084 and the investigation, and, in some cases, the arrest of the individuals subject of a criminal complaint filed by CMMK. 1085

¹⁰⁷⁷ See, for example, R-32, Minutes of the Project outreach meeting, July 23, 2011; CWS-4, Gonzales Yutronic's First Witness Statement, para. 24, in connection with the meeting held on June 19, 2012 whereby the central Government also presented the alternative.

¹⁰⁷⁸ See *supra* section VII.A.

 $^{^{1079}}$ The Tribunal notes that this suggestion was made by officials with the Ministry of Mining at a meeting held on May 5, 2012 with CMMK's officials, including Xavier Gonzales Yutronic and Witness X (see R-265). Subsequently, at a meeting with representatives of the Government and the communities held on May 9, 2012, the Potosi Governor suggested that CMMK temporarily suspended the activities (see C-51). The Claimant alleges that CMMK did not attend this meeting.

¹⁰⁸⁰ See *supra* sección III, paras. 147, 150, 152.

¹⁰⁸¹ The contemporaneous documents show that the purpose of this proposal was to find a more enabling environment to seek solutions to the community conflict. See C-51; R-265.

¹⁰⁸² Reply Memorial, para. 338.

¹⁰⁸³ See *supra inter alia* paras. 135-136, 150, 153.

¹⁰⁸⁴ RWS-1, Gob. Gonzales's First Witness Statement I, paras. 70-71. See also R-91, News release, El Potosí, *Presencia policial genera calma en Mallku Khota*, June 14, 2012.

¹⁰⁸⁵ R-77, News release, El Potosí, *Comunarios se enfrentan por un megayacimiento de plata* del 6 de mayo de 2012; R-78, News release, El Potosí, *Confirmation of a hostage taking in Mallku Khota*, May 5, 2012; R-75, Resolution on file for the complaint of Xavier Gonzales against members of the Indigenous Peoples dated February 28, 2014.

- 672. In any event, there is no evidence that the militarization of the area would have been an appropriate measure conducive to remedying the social conflict and allowing the Project to continue.
- 673. It is true, as the Claimant asserts, that in some situations and during the conflict, some of the Respondent's officials could have had a more efficient and prompt action. It is also true that the area is characterized by poverty and insufficient infrastructure that could have contributed to the unrest generated by the Project and CMMK's presence. However, on the one hand, the lack of opportunity or efficiency in some actions is not, in this case, sufficient to qualify as a violation of the fair and equitable treatment standard and, much less, to conclude that Bolivia acted with premeditation and under a plan to gain control of the Project. Such an allegation requires a high standard of proof as it entails establishing an act of the State in bad faith or intolerable negligence, and such evidence is inexistent in this case.
- 674. Based on the reasons expressed in this section, the Tribunal concludes that it has not been proven that Bolivia violated the fair and equitable treatment standard under Article 2(2) of the Treaty.

2. The claims for full protection and security

(a) The Claimant's Position

- 675. The Claimant contends that under the full protection and security standard the State is obliged to act diligently to ensure the "legal and physical" security of the investments in its territory, 1086 adopting every necessary and reasonable measure to that end, "without any need to establish malice or negligence" to establish violation of such an obligation. 1087
- 676. In light of the facts, the Claimant asserts that "Bolivia's actions fell well below" this standard. 1088
- 677. On the one hand, the Claimant alleges that Bolivia failed to act with due diligence to afford full protection and security to SAS' investment. The Claimant asserts that the Government never provided assistance to CMMK to solve the conflict, despite CMMK's request for its intervention in December 2010, and did not militarize the area surrounding Malku Khota when the conflict became unsustainable. The Claimant submits "[a]nd in fact –and this is very telling and important: Once [Bolivia] did control the Concessions, it is only then that it sent the police and

¹⁰⁸⁶ Statement of Claim and Memorial, para. 155; Claimant's Reply Memorial, para. 335; SAS' Post-Hearing Brief, para. 36.

¹⁰⁸⁷ Statement of Claim and Memorial, para. 155; citing CLA-8, AAPL, Award, para. 77.

¹⁰⁸⁸ Statement of Claim and Memorial, para. 156.

the military to secure the area." ¹⁰⁸⁹ Thus, Bolivia did not take the necessary measures to prevent an escalation of the social conflict. ¹⁰⁹⁰ The Claimant submits that Bolivia encouraged opposition to the Project led by the illegal gold miners, ¹⁰⁹¹ and granted immunity to opposition leaders through the Memorandum of Agreement, thus undermining "the [full protection and security] that [SAS] was entitled to for its investments in Bolivia." ¹⁰⁹²

678. On the other hand, the Claimant submits that Bolivia deliberately withdrew the full protection and security that it had granted to the Project. The Claimant contends that through the Reversion and the purported withdrawal of the environmental permits, Bolivia "undermined and effectively negated [the full security and protection] afforded to [SAS'] investment." ¹⁰⁹³

(b) The Respondent's Position

- 679. The Respondent argues that the obligation to afford full protection and security "is not absolute and does not impose strict liability upon the State that grants it." ¹⁰⁹⁴ It is an obligation of means that requires the State to adopt the necessary measures to protect an investment, only when it is threatened by the illicit interference of non-State agents. ¹⁰⁹⁵ Thus, the full protection and security standard does not require "to obtain accurate results and, even less, to protect SAS from CMMK's actions." ¹⁰⁹⁶
- 680. According to the Respondent, despite not having any international obligation to protect CMMK as the opposition of the Indigenous Communities was legitimate, ¹⁰⁹⁷ The Respondent argues that Bolivia complied with the obligation to grant full protection and security as "*Bolivia protected SAS' investment until the Reversion date, insofar as possible.*" ¹⁰⁹⁸ The Respondent attempted to maintain peace in the area by means of direct dialogue with the Government of Potosí, and mediation meetings; and when the conflict escalated, Bolivia sent police officers and high-ranking officials to help resolve it. ¹⁰⁹⁹ Contrary to the Claimant's allegations, military repression is not a

¹⁰⁸⁹ Hearing Transcript, Day 1, 98:9-12 (English).

¹⁰⁹⁰ Statement of Claim and Memorial, para. 156; Claimant's Reply Memorial, paras. 336-340.

¹⁰⁹¹ Hearing Transcript, Day 1, 98:13-17 (English).

¹⁰⁹² Statement of Claim and Memorial, para. 156; Claimant's Reply Memorial, paras. 341-342. See also Hearing Transcript, Day 1, 98:13-17 (English).

¹⁰⁹³ Statement of Claim and Memorial, para. 156.

¹⁰⁹⁴ Counter-Memorial, para. 467, citing RLA-96, *Técnicas Medioambientales Tecmed S.A. c. United Mexican States*, ICSID Case No. ARB (AF)/00/2, Award, May 29, 2003, para. 177.

¹⁰⁹⁵ Counter-Memorial, paras. 465-466.

¹⁰⁹⁶ Respondent's Rejoinder, para. 478. See also Hearing Transcript, Day 1, 264:8-13 (Spanish).

¹⁰⁹⁷ Respondent's Rejoinder, para. 486.

¹⁰⁹⁸ Counter-Memorial, para. 461. See also Respondent's Rejoinder, paras. 479-482.

¹⁰⁹⁹ Counter-Memorial, para. 463.

reasonable solution, as (i) it is incompatible with a free and democratic society, (ii) it is banned under international law, and (iii) Bolivia's experience shows that military intervention worsens social conflicts.¹¹⁰⁰

- 681. The Respondent denies that Bolivia encouraged opposition to CMMK. Instead, Bolivia asserts that it defended CMMK and attempted to reach an agreement to satisfy the interests of both parties to the conflict, and, to that end, Bolivia's government representatives put their safety at stake. The Respondent submits that the violation of human rights and the rights of indigenous peoples by CMMK was the only cause fueling the Indigenous Communities' opposition. ¹¹⁰¹
- 682. Similarly, the Respondent denies granting immunity to opposition leaders through the Memorandum of Agreement; the criminal liability of the leaders was simply determined to be subject to the indigenous justice system. The Respondent states that the Government does not even have the power to grant such immunity, in accordance with the principle of the separation of powers. At any rate, the Respondent contends that there is no justification to consider that the prosecution of the opposition leaders is a reasonable measure to protect the Mining Concessions, and, thus, there could be no violation of the full protection and security standard if immunity was granted. 1102
- 683. Consequently, Bolivia asserts that it took the measures available to avoid the social conflict and that the Reversion only came into play once Bolivia had exhausted all other alternatives "to address a social conflict created and exacerbated by CMMK." Moreover, Bolivia offered CMMK the necessary means to resort to the courts in Bolivia, fulfilling its obligation to grant full protection and security. 1103
- 684. Finally, the Respondent denies that Bolivia attempted to revoke CMMK's environmental permits, alleging that the Claimant's argument in this connection is "frivolous and demonstrates SAS' lack of solid arguments". 1104

¹¹⁰⁰ Respondent's Rejoinder, paras. 483-485.

¹¹⁰¹ Counter-Memorial. 488-492; Respondent's Rejoinder, para. 463.

¹¹⁰² Counter-Memorial, para. 471; Respondent's Rejoinder, paras. 493-496.

¹¹⁰³ Counter-Memorial, paras. 474-475; Respondent's Rejoinder, para. 479.

¹¹⁰⁴ Counter-Memorial, para. 476.

(c) The Tribunal's Analysis

- 685. Article 2(2) of the Treaty provides that "investments of nationals or companies of each Contracting Party [...] shall enjoy full protection and security in the territory of the other Contracting Party."
- 686. The Parties agree that the full protection and security standard requires the host State of the investment to exercise due diligence and take reasonable measures to protect the investments. 1105 Likewise, Bolivia notes, and the Claimant does not contest, that the obligation to afford full protection and security for the investments is an obligation of means and not of result. 1106
- 687. The Tribunal agrees that the full protection and security standard under the Treaty imposes on Bolivia the duty to act with due diligence, i.e. to adopt measures that are reasonable to protect the investment, taking account of the circumstances of the case.¹¹⁰⁷
- 688. The Claimant accuses the Respondent of (i) refusing or simply failing to intervene when requested to do so by SAS; (ii) encouraging opposition to the Project led by cooperatives and illegal miners in the area; and (iii) granting immunity to opposition leaders and authors of the violence. The Tribunal does not find these accusations to be supported or that, given the circumstances of the case, Bolivia's conduct has not met the full protection and security standard under the Treaty.
- 689. First, it has not been shown that Bolivia refused or failed to intervene when requested to do by SAS. On the contrary, the evidence on record shows that since early 2011 and until mid-2012, officials of the Potosi Government and of the National Government participated in meetings with community members, objectors, and supporters of the Project, and also with the Company, several of which were convened by the Governor's Office, for the purpose of resolving the social conflict that had erupted in the area due to the Project. 1109 Again, the delays or inefficiencies regarding some specific actions are insufficient to qualify as actions in breach of the full protection and security standard.
- 690. The Claimant has complained in particular that Bolivia did not militarize the areas surrounding Malku Khota and presented this fact as proof that the Respondent did not act with due

¹¹⁰⁵ See Counter-Memorial, para. 465; Claimant's Reply Memorial, para. 335; Respondent's Rejoinder, para. 478.

¹¹⁰⁶ See Counter-Memorial, paras. 465-467.

¹¹⁰⁷ See, for example, CLA-8, *Asian Agric. Prods.*, *Ltd. (AAPL) v. Prods.*, *Ltd. (AAPL) v. Sri Lanka*, ICSID Case No. ARB/87/3, Final Award, June 27, 1990, 30 I.L.M. 580 (1991), paras. 76-77; CLA-43, *Suez, Sociedad General de Aguas de Barcelona, S.A. and ors. v. Argentine Republic*, ICSID Case No. ARB/03/17, Decision on Liability, July 30, 2010, para. 156; CLA-46, *Saluka Investments BV v. Czech Republic*, UNCITRAL Case, Partial Award, March 17, 2006, para. 484.

¹¹⁰⁸ Statement of Claim and Memorial, para. 156; Claimant's Reply Memorial, para. 336.

¹¹⁰⁹ See *supra* para. 671, footnote 1083.

diligence. ¹¹¹⁰ The Tribunal cannot accept this view. On the one hand, the militarization of the area has not been shown to be an adequate measure conducive to resolving the social conflict and allowing for the continuation of the Project. On the contrary, the experience of the State in this regard shows that the measure is not only ineffective, but that it may also have fatal consequences. ¹¹¹¹ Indeed, the events that occurred in Malku Khota as a result of the police intervention in May and July 2012 suggest that the intervention of the armed forces in this type of conflict was not an appropriate solution for the conflict, as the Claimant suggests.

- 691. On the other hand, the fact that Bolivia did not order the militarization of the area is not evidence that it had stopped implementing measures to seek the continuation of the Project. As noted already, the officials of the Governor's Office and of the National Government convened and participated in outreach meetings for Project as well as dialogue with the objecting community members, responded to concerns of the Company, as well as those of the supporters and objectors to the Project, and proposed alternatives to resolve the conflict. 1112
- 692. Second, as the Tribunal noted at paragraphs 666 to 674 of this award, there is no evidence that Bolivia in any way furthered or promoted opposition to the Project. 1113
- 693. Third, the Tribunal is not convinced that the alleged abandonment of the criminal proceedings and investigations against the leaders of indigenous organizations recorded in the Memorandum of Agreement of July 7, 2012 is, in this case, a violation of the full protection and security standard.
- 694. On the one hand, the commitment to suspend the criminal proceeding against the leaders of the indigenous organizations came about as a concession within the framework of an agreement to end the social conflict in the Malku Khota area. It did not constitute general inaction by the State against the alleged threats and aggressions directed at the Company. On the contrary, the fact that there were investigations and criminal proceedings against the objectors to the Project shows that the State did respond to the charges brought forward by CMMK.
- 695. On the other hand, and even if it was true that the alleged individuals responsible for some act against the company went unpunished after the meeting on July 7, 2012, the Claimant has not established that this negatively impacted its investment. The State's commitment to abandon the

¹¹¹⁰ Statement of Claim and Memorial, para. 156; Claimant's Reply Memorial, para. 336.

¹¹¹¹ Hearing Transcript, Day 4, 753:15-22 (English).

¹¹¹² See *supra* paras. 575, 577, 671.

¹¹¹³ See *supra* paras. 642 *et seq*.

criminal proceedings and investigations against the leaders of the indigenous organizations that opposed the Project did not mean a deterioration of the security situation for CMMK or SAS.

- 696. Finally, SAS alleged in its Statement of Claim and Memorial that the purported withdrawal of the environmental permits had undermined the legal security and protection it was entitled to under the Treaty. 1114 Even accepting that the full protection and security standard encompasses legal security something that the Parties have not discussed and need not be addressed by the Tribunal the Claimant has not established that the purported permit withdrawal had a negative effect on the investments. In fact, there is no evidence that the permit had been effectively revoked or that the internal draft on which it founded its allegation included the official and final position of the corresponding entity or that it became public and somehow impacted the investment. Therefore, the Tribunal also rejects this allegation.
- 697. In connection with the Reversion of the Mining Concessions, the Tribunal refers to the considerations presented *supra*¹¹¹⁵ and concludes on that basis that Reversion is not a violation of the full protection and security standard under the Treaty.
- 698. Based on the reasoning set forth in this section, the Tribunal finds that it has not been shown that Bolivia violated the full protection and security standard provided under Article 2(2) of the Treaty.

3. The claims for unreasonable or discriminatory measures

(a) The Claimant's Position

699. Relying on the definition developed in the *Toto v. Lebanon* case, the Claimant submits the following definition for an unreasonable or discriminatory measure:

(i) a measure that inflicts damages on the investor without serving any apparent legitimate purpose, (ii) a measure that is not based on legal standards but on discretion, prejudice or personal preference, (iii) a measure taken for reasons that are different from those put forward by the decision maker, or (iv) a measure taken in willful disregard of due process and proper procedure. ¹¹¹⁶

700. The Claimant submits that the measures Bolivia adopted in the present case, including the Immobilization Zone, the decree freezing the area, the withdrawal of the support for the Project, fueling the opposition to CMMK, and the Reversion, meet all of these requirements and,

¹¹¹⁴ Statement of Claim and Memorial, para. 156.

¹¹¹⁵ See *supra* paras. 610, 657-658.

¹¹¹⁶ Statement of Claim and Memorial, para. 158, referring to CLA-65, *Toto Construzioni Generali S.P.A. v. the Lebanese Republic*, ICSID Case No. ARB/07/12, Award, June 7, 2012, para. 157.

therefore, are irrational. ¹¹¹⁷ In particular, (i) the measures caused damages to "the management, maintenance, development, use, enjoyment, and extension" of SAS' investments, without serving any legitimate purpose, and actually deprived the country of various opportunities; (ii) the Reversion was based on "mere executive fiat"; (iii) the Reversion was adopted in order for Bolivia to appropriate the deposit, instead of for the purpose of pacifying the social conflict; and (iv) Bolivia deprived SAS of due process. ¹¹¹⁸

701. Moreover, the Claimant argues that the measures adopted were also discriminatory. The Claimant defines a discriminatory measure as one granting "a differential treatment of people or companies in like circumstances, without a rational justification for that different treatment". 1119 According to the Claimant argues that the measures adopted by Bolivia fit this definition as (i) prior to expropriation, several Bolivian government officials openly antagonized SAS for being a "transnational" company; (ii) the Mining Concessions were expropriated "at least in part" based on the fact that CMMK was owned by SAS; 1120 and (iii) there is no rational justification for the expropriation. 1121 Contrary to the Respondent's allegations, the actions discussed above establish the existence of discriminatory measures because, as found by the Lemire v. Ukraine tribunal, "a discriminatory measure [is] a measure that targets the claimant's investments, specifically as foreign investments". 1122

(b) The Respondent's Position

702. The Respondent contends that SAS' arguments are insufficient to establish the irrationality of Bolivia's measures. The Respondent submits that the Immobilization Zone did not have the slightest effect on the Mining Concessions because it was applied in areas outside the area of concession, and the other measures, excluding the alleged encouragement of opposition, which the Respondent denies occurred, were reasonable, seeing as (i) they were justified by the legitimate purpose of pacifying the Malku Khota area, which was achieved through the Reversion; 1125 (ii) the Reversion was adopted in compliance with the legal and regulatory

¹¹¹⁷ Claimant's Reply Memorial, para. 345. See also Hearing Transcript, Day 1, 99:2-17 (English).

¹¹¹⁸ Statement of Claim and Memorial, para. 159; Claimant's Reply Memorial, paras. 345-346.

¹¹¹⁹ Statement of Claim and Memorial, para. 158.

¹¹²⁰ Statement of Claim and Memorial, para. 160; Claimant's Reply Memorial, para. 347.

¹¹²¹ Claimant's Reply Memorial, para. 348.

¹¹²² Claimant's Reply Memorial, para. 348, referring to CLA-49, *Joseph Charles Lemire v. Ukraine*, ICSID Case No. ARB/06/18, Decision on Jurisdiction and Liability, January 14, 2010, para. 261.

¹¹²³ Counter-Memorial, para. 482; Respondent's Rejoinder, paras. 500-501.

¹¹²⁴ Respondent's Rejoinder, paras. 498-499.

¹¹²⁵ Counter-Memorial, para. 483; Respondent's Rejoinder, para. 501.

framework of Bolivia, and by means of a legitimate legal instrument (a Supreme Decree), which CMMK could have sought recourse against; 1126 (iii) there is no economic interest behind the Reversion; 1127 and (iv) Bolivia did not deprive CMMK of due process. 1128

703. Similarly, the Respondent contends that SAS has not demonstrated that the measures adopted by Bolivia are discriminatory. The Respondent contends that arbitral decisions, including the *Lemire v. Ukraine* case, require that the investor demonstrate that "(i) there is an investor from Bolivia or another State, (ii) in circumstances similar to CMMK's (iii) to whom Bolivia afforded more favorable treatment". However, SAS has not demonstrated any of these requirements. The Respondent argues that SAS cannot satisfy its burden of proof as (i) the other company that participated in the conflict was also expelled, 1132 (ii) "other companies operate in the area without difficulty due to their good management of community relations," and (iii) any differentiated treatment afforded to CMMK is justified by it being a "key element in the dispute amongst the communities". 1134

(c) The Tribunal's Analysis

- 704. Article 2(2) of the Treaty also provides that "[n]either Contracting Party shall, in any way, impair by unreasonable or discriminatory measures the management, maintenance, use, enjoyment or disposal of investments in its territory of nationals or companies of the other Contracting Party."
- 705. The Claimant asserts that a measure need only be unreasonable or discriminatory to violate this provision but, in any event, the measures imposed by Bolivia were both arbitrary and discriminatory. The Respondent does not dispute this interpretation that is, in any event, derived from the use of the disjunctive term "or" in the text of the provision transcribed above.
- 706. First, the Claimant alleges that the Reversion and the preceding measures are unreasonable and impaired the investment. Based on the definition proposed by SAS and not contested by Bolivia, a measure is unreasonable if it: (i) inflicts damages on the investor without serving any apparent

¹¹²⁶ Counter-Memorial, para. 484.

¹¹²⁷ Counter-Memorial, para. 485.

¹¹²⁸ Counter-Memorial, para. 486.

¹¹²⁹ Respondent's Rejoinder, para. 502; Hearing Transcript, Day 1, 263:22 – 264:7 (Spanish).

¹¹³⁰ Counter-Memorial, para. 491; Respondent's Rejoinder, paras. 503-505.

¹¹³¹ Counter-Memorial, paras. 488-490; Respondent's Rejoinder, paras. 501-504.

¹¹³² Counter-Memorial, para. 490.

¹¹³³ Respondent's Rejoinder, para. 506.

¹¹³⁴ Counter-Memorial, para. 492.

¹¹³⁵ Statement of Claim and Memorial, para. 157.

legitimate purpose; (ii) is not based on legal standards but on discretion, prejudice or personal preference; (iii) is taken for reasons that are different from those put forward by the decision maker; or (iv) is taken in willful disregard of due process and proper procedure.¹¹³⁶

- 707. The only disagreement between the Parties regarding the applicable standard is whether there is a difference between "unreasonable" and "arbitrary" measures. According to the Claimant, "arbitrariness" involves a higher threshold than "unreasonableness", which is referred to in Article 2(2) of the Treaty. 1137 On the contrary, the Respondent argues that the meaning of both terms is substantially the same in the sense of something done capriciously, without reason. 1138
- 708. In the view of the Tribunal, this debate is irrelevant for the resolution of the instant case. Based on the factual and legal reasons already noted, the Tribunal does not find that the measures in question were unreasonable or arbitrary. In fact, the Tribunal has already concluded that the Reversion served a legitimate public purpose; it had the effective purpose of pacifying the area, in accordance with due process. 1139
- 709. Similarly, the Tribunal concluded that Resolution DGAJ-0073/2011 did not disregard or impair the rights CMMK or SAS held over the Mining Concessions; 1140 that there is no evidence that Bolivia stated opposition to the Project; 1141 that the proposal to create a mixed company did not result from illegitimate motives or negatively affect CMMK's or SAS' rights; 1142 and, finally, that the Reversion was warranted and, except for the requirement of compensation, was carried out in conformity with the Treaty. 1143 Based on the foregoing, the Tribunal rejects the Claimant's allegations regarding the purported imposition of unreasonable measures that impacted "the management, maintenance, use, enjoyment or disposal in its territory" of SAS' investment in Bolivia.
- 710. Second, the Claimant alleges that Bolivia's measures were discriminatory and impacted the investment. Again, the Tribunal notes that the Parties agree on the standard for discriminatory measures. 1144 Consistent with the definition endorsed by both Parties, discrimination involves "a

¹¹³⁶ Statement of Claim and Memorial, para. 158, referencing the decision of the *Toto v. Lebanon tribunal*. (CLA-65, *Toto Construzioni Generali S.P.A. v. Republic of Lebanon*, ICSID Case No. ARB/07/12, Award, June 7, 2012, para. 157).

¹¹³⁷ Claimant's Reply Memorial, para. 344.

¹¹³⁸ Respondent's Rejoinder, para. 500, citing CLA-41, *National Grid v. Argentine Republic*, UNCITRAL Case, Award, November 3, 2008, para. 197.

¹¹³⁹ See *supra* section VII.B.3.a.i, paras. 552-578, section VII.B.3.a.ii, paras. 579-586.

¹¹⁴⁰ See *supra* paras. 660-662.

¹¹⁴¹ See *supra* paras. 666-667.

¹¹⁴² See *supra* paras. 668-670.

¹¹⁴³ See *supra* para. 610.

¹¹⁴⁴ Statement of Claim and Memorial, para. 158; Counter-Memorial, paras. 488-489.

differential treatment of people or companies in like circumstances, without a rational justification for that differential treatment."¹¹⁴⁵ The Tribunal accepts the definition of the standard proposed by the Parties and, based on that and the facts established in the present case, it concludes that Bolivia did not impair by discriminatory measures "the management, maintenance, use, enjoyment or disposal" of SAS' investments in its territory.

- 711. In fact, the Claimant did not establish the presence, much less the cumulation, of any of the elements derived from the standard mentioned above, that is: (i) the existence of another person or company in like circumstances, (ii) differential treatment, and (iii) the absence of rational justification for such treatment.
- 712. In any event, the Tribunal finds unproven the Claimant's allegation that the Reversion of the Mining Concessions resulted, at least in part, from the fact that they were owned by a transnational company. ¹¹⁴⁶ Similarly, there is insufficient evidence to establish that government officials attacked or antagonized SAS for being a "transnational" company. ¹¹⁴⁷
- 713. Based on the foregoing, the Tribunal concludes that there is no support for the allegation that Bolivia violated Article 2(2) of the Treaty regarding the provision that the host State of the investment shall not impair by unreasonable or discriminatory measures the management, maintenance, use, enjoyment or disposal of the investment in its territory.

4. The claims for less favourable treatment than Bolivian investors

(a) The Claimant's Position

714. Based on the same arguments described in paragraph 701 *supra*, the Claimant asserts that the discriminatory treatment to which SAS was subjected is a violation of Article 3 of the Treaty. 1148

(b) The Respondent's Position

715. The Respondent contends that SAS has not demonstrated that Bolivian investors received more favorable treatment than CMMK in similar circumstances, and SAS' foreign nationality was not

¹¹⁴⁵ Statement of Claim and Memorial, para. 158; Counter-Memorial, para. 488.

¹¹⁴⁶ See Statement of Claim and Memorial, paras. 160-161.

¹¹⁴⁷ The Tribunal notes that the Claimant bases its assertion that government officials "openly antagonized SAS for being a 'transnational' and not a Bolivian company' mainly on the testimony of witnesses Santiago Angulo and Xavier Gonzales Yutronic (Statement of Claim and Memorial, para. 160, referencing CWS-5, paras. 11 and 18, and CWS-4, para. 25). However, neither of the witnesses attended the meetings where Government officials supposedly made assertions against CMMK or SAS for being foreign companies.

¹¹⁴⁸ Statement of Claim and Memorial, 161; Claimant's Reply Memorial, paras. 350-351.

one of the reasons behind the Reversion. Therefore, the Respondent submits that the Tribunal should reject the claim for violation of Article 3 of the Treaty. 1149

(c) The Tribunal's Analysis

716. Article 3(1) of the Treaty provides that "[n]either Contracting Party shall in its territory subject investments or returns of nationals of companies of the other Contracting Party to treatment less favourable than that which it accords to investments or returns of its own nationals or companies or to investments or returns of nationals or companies of any third State."

717. The Respondent argues that to substantiate allegations that Bolivia afforded SAS' investment treatment less favorable than that which it accords to investments of its own nationals, the Claimant must establish (i) the existence of a comparable national company which (ii) has been accorded better treatment. Similarly, it alleges that, pursuant to "international jurisprudence," the party that alleges discrimination based on nationality must demonstrate that the measure in question was motivated by the foreign nationality of the investor.

718. The Claimant has not questioned the standards proposed by Bolivia, nor has it invoked different standards. On the contrary, its allegation that the Reversion was motivated, at least in part, by its foreign nationality would seem to confirm the standard proposed by the Respondent.

719. Based on the text of Article 3(1) of the Treaty, in order to establish a violation of a national treatment standard, it must be demonstrated, at a minimum, that a national of the host State of the investment received more favorable treatment than the investor of the other Contracting Party. In this case, the Tribunal does not need to go any further to conclude that Bolivia did not breach its obligations under this provision.

720. In fact, the Claimant has not identified a Bolivian company – and much less one in like circumstances – whose investments received more favorable treatment than that afforded to SAS. On the contrary, it has been established that, by means of the Reversion Decree, Bolivia also reverted the EMICRUZ concessions, a Bolivian company located in the Malku Khota conflict area. 1152

¹¹⁴⁹ Counter-Memorial, para 493-500; Respondent's Rejoinder, paras. 508-513.

¹¹⁵⁰ Respondent's Rejoinder, para. 511.

¹¹⁵¹ Counter-Memorial, para. 496.

¹¹⁵² C-4, Reversion Decree, Article 1(a).

721. In any case, and as noted above, it has not been established that the Reversion was due, even in part, to the fact that it concerned the property of a foreign or transnational company, or that officials of Bolivia had antagonized the Company for this reason. Consequently, the Tribunal also dismisses SAS' claim for the purported violation of the national treatment standard under Article 3(1) of the Treaty.

722. Based on the foregoing, the Tribunal concludes that it cannot be established that Bolivia violated the national treatment standard under Article 3(1) of the Treaty.

¹¹⁵³ See *supra* para. 712.

VIII DAMAGES

A. THE CLAIMANT'S POSITION

1. Right to compensation

- 723. The Claimant submits that it is entitled to receive compensation for the total loss of the Project value due to Treaty violations by Bolivia. 1154
- 724. According to the Claimant, based on the report by RPA, as of March 30, 2011, the Project contained an estimated ore deposit of 434.9 million tons total (including 31 million tons of measured resources, 224 million tons of indicated resources, 179.9 million tons of inferred resources), under a cut-off grade of 10 gram/ton of silver equivalent (10 g/t AgEq), based on a US\$16/ounce silver price, and US\$550 kg/indium; therefore, it "was in the top 10 silver projects in the world in 2012, and is the largest located in Bolivia". 1155
- 725. Contrary to the Respondent's allegations, the Claimant contends that the Project has a value that is certain and its loss needs to be compensated by Bolivia. The Claimant argues that Bolivia confirms and understands that Malku Khota is a significant and strategic ore deposit. 1157
- 726. The Claimant considers that the Respondent's position on the certainty of the damages is unfounded and presents three arguments.
- 727. First, the Claimant underscores that the Mineral Resource estimate for the Project has been analyzed by three independent experts (GeoVector within the PEA 2011 framework, and within the framework of this arbitration, by RPA and Dr. Dagdelen, the Respondent's economic expert), and all agree that there is a significant mineral resource deposit in the Project area. The Claimant explains that RPA estimates a deposit of 435 million tons and Dr. Dagdelen estimates

¹¹⁵⁴ Statement of Claim and Memorial, para. 206; Claimant's Reply Memorial, paras. 352-353; CER-1, First FTI Report, para. 8.41.

 $^{^{1155}}$ Claimant's Reply Memorial, paras. 354-355; CER-1, First FTI Report, para. 5.29; CER-2, First RPA Report, pp. 1-2, 9-1, table 9-1; CER-3, Cooper Report, para. 37. See also CER-4, Second FTI Report, fig. 1. See C-14, PEA 2011, table 1-2.

¹¹⁵⁶ Claimant's Reply Memorial, para. 355.

¹¹⁵⁷ C-150, Plan Sectorial de Desarrollo Minero Metalúrgico 2015–2019; C-151, *En debate documento preliminar de Plan Sectorial de Desarrollo Minero Metalúrgico 2015–2019*, Minería Noticias, June 5, 2015; C-64, "Definen que el Estado se hará cargo de la mina Mallku Khota", Página Siete, July 11, 2012; C-45, Acta de la Mesa de Trabajo entre el Gobierno de Potosí y las Comunidades locales, February 14, 2012. See also SAS' Post-Hearing Brief, para. 7, referring to the statement of Minister Navarro during the hearing (Hearing Transcript, Day 3, 758:24 – 760:25, 762:16-25 (Spanish)).

¹¹⁵⁸ Claimant's Reply Memorial, paras. 394-396; CER-2, First RPA Report, p. 9-6; CER-5, Second RPA Report, pp. 1.3-1.4, 5.1, 5.3, 5.4, 5.7; RER-2, First Dagdelen Report, paras. 72, 78, 123. See also Hearing Transcript, Day 1, 104:4 – 106:4 (English). ¹¹⁵⁹ CER-2, First RPA Report, table 9-2, pp. 9-6; CER-5, Second RPA Report, table 5-1, pp. 5-7.

it at 416 million tons. 1160 According to the Claimant, the main difference relies on the amounts that would remain in the various categories of mineral resources (measured, indicated, or inferred), which the experts admit is a matter of professional judgment. 1161

- 728. Similarly, the Claimant reiterates that the 10g/t AgEq cut-off grade used in GeoVector's estimate 1162, which RPA confirmed, 1163 is the correct one. The Claimant maintains that the cut-off grade of 20.4 g/t AgEq used by Dr. Dagdelen, 1164 is incorrect since it uses only silver, ignoring the remaining recoverable metals. 1165 The Claimant further explains that Dr. Dagdelen used the US\$18.00/oz. base case silver price to estimate the cut-off grade, and he confirmed at the Hearing that using a higher metal price as the silver price at the date of valuation proposed by the Claimant would result in a lower cut-off grade. 1166
- 729. The Claimant concludes by asserting that RPA's conclusion that GeoVector's resource estimate in the PEA 2011 is reasonable (as adjusted downward for the "low grade halo" reclassification), 1167 should be given more weight than Dr. Dagdelen's. 1168 The Claimant asserts that Dr. Dagdelen admitted the following at the Hearing:
 - (a) That SAS did not violate Canadian securities laws (NI 43-101) and that he ignored provision 5.3(i)(c), that clarifies that Mr. Pennstrom did not need to be an independent Qualified Person in connection with the PEA 2011; ¹¹⁶⁹ and

¹¹⁶⁰ RER-2, First Dagdelen Report, table 1, p. 23; RER-4, Second Dagdelen Report, table 1, p. 24.

¹¹⁶¹ SAS' Post-Hearing Brief, para. 90; CER-5, Second RPA Report, p. 5-7; Hearing Transcript, Day 7, 1181:4-8, 1181:19-25 (English).

¹¹⁶² C-14, PEA 2011, table 1-3, p. 13.

¹¹⁶³ CER-2, First RPA Report, table 5-7, pp. 5-8.

¹¹⁶⁴ RER-2, First Dagdelen Report, paras. 79-82.

¹¹⁶⁵ SAS' Post-Hearing Brief, para. 91.

¹¹⁶⁶ SAS' Post-Hearing Brief, para. 92; Hearing Transcript, Day 1, 104:4 – 106:4 (English).

¹¹⁶⁷ GeoVector classified a less well defined part of the Malku Khota deposit, described as "Low Grade Halo", as part of the Inferred Mineral Resource. RPA considers that the Low Grade Halo is more appropriately classified as Exploration Potential, and has done so for the purposes of the RPA Valuation Report. See CER-2, First RPA Report, p. 9-1.

¹¹⁶⁸ SAS' Post-Hearing Brief, para. 92.

¹¹⁶⁹ SAS' Post-Hearing Brief, para. 93, footnote 269; DAG-3, National Instrument 43-101, June 24, 2011; Hearing Transcript, Day 7, 1203:1- 15 (English); C-13, 2009 PEA, section 1.7, table 1-4; C-14, PEA 2011, section 1.3, table 1-3 (that according to the Claimant reflects only a 27% change in Mineral Resources and that the major change was that infill drilling converted Inferred Resources to Indicated Resources).

- (b) Regarding the gold credits, that (i) no gold credit was used in the mineral resource estimate in the PEA 2011, 1170 (ii) RPA did not use the gold credit in either resource estimate or valuation, 1171 and (iii) Pincock Allen & Holt used a gold credit in the PEA 2009. 1172
- 730. Second, the Claimant asserts that inferred resources are sufficient in themselves for transactions of mineral properties in the market and, therefore, all the categories of mineral resources (indicated, measured and inferred) are treated similarly for the valuation of a mining project. 1173 The Claimant alleges that, at any rate, whether or not value is ascribed to the inferred resources is irrelevant for valuation purposes: (i) if RPA's estimates are accepted because these quantities, or very similar quantities, were already taken into account in the various valuations considered by FTI when estimating the Project's fair market value; the same applies to Brattle's valuation based on the price share value; 1174 (ii) because the impact of the adjustments advocated by the Respondent's experts would be insignificant, as the inferred resources would be removed from all of the comparable transactions selected by RPA, but the transaction price would remain the same, which would result in the value ascribed to the measured and indicated resources being increasing accordingly. 1175 The Claimant also asserts that, contrary to Dr. Dagdelen's suggestion, ¹¹⁷⁶ all Mineral Resources do not need to be constrained within a pit. ¹¹⁷⁷ The Claimant argues that there is no such requirement within any of the reporting codes, the test is "reasonable prospects for economic extraction", 1178 and a putative buyer would take into account all identifiable Mineral Resources. 1179
- 731. Third, the possibility for metal extraction with acid chloride leaching (the "Metallurgical Process") has been demonstrated on a laboratory scale, and its effectiveness has been demonstrated, on a commercial scale, in other successful projects that use the various steps of the

¹¹⁷⁰ SAS' Post-Hearing Brief, para. 93, footnote 269; Hearing Transcript, Day 7, 1182:1-4 (English).

¹¹⁷¹ SAS' Post-Hearing Brief, para. 93, footnote 269; Hearing Transcript, Day 7, 1182:25 – 1183:2, 1185:6 - 1186:5 (English).

¹¹⁷² SAS' Post-Hearing Brief, para. 93, footnote 269; Hearing Transcript, Day 7, 1184:5-8 (English).

¹¹⁷³ Claimant's Reply Memorial, paras. 397-400; CER-5, Second RPA Report, pp. 5.12-5.13; RPA-01, Canadian Institute of Metallurgy and Petroleum Valuation of Mineral Properties 203, Standard G4.1, p. 24; CER-4, Second FTI Report, para. 5.11-5.14. See also Hearing Transcript, Day 7, 1213:19 – 1214:9, 1215:24 – 1216:2 (English).

¹¹⁷⁴ SAS' Post-Hearing Brief, para. 94.

¹¹⁷⁵ SAS' Post-Hearing Brief, para. 97, referring to Dr. Dagdelen's transfer of 17% of Indicated Resources and the discount advocated by Mr. Davis (Brattle) between 5-10% and 50% for Inferred Resources relative to Measured and Indicated Resources (Hearing Transcript, Day 8, 1634:19 – 1635:1, 1635:23 – 1636:9 (English)).

¹¹⁷⁶ Hearing Transcript, Day 7, 1170:11-22 (English).

¹¹⁷⁷ SAS' Post-Hearing Brief, para. 98.

¹¹⁷⁸ SAS' Post-Hearing Brief, para. 98; DAG-1, CIM Definitions Standards, November 27, 2010 (unofficial translation).

¹¹⁷⁹ SAS' Post-Hearing Brief, para. 98; RPA-01, Canadian Institute of Metallurgy and Petroleum Valuation of Mineral Properties 203, Standard G4.1, p. 24; CER-4, Second FTI Report, para. 65, p. 5.14.

process on a commercial scale. ¹¹⁸⁰ The Claimant contends that, contrary to Dr. Dagdelen's suggestion, ¹¹⁸¹ there are many examples of acid chloride leaching of various metals. ¹¹⁸²

- 732. The Claimant submits that, the Respondent's expert on metallurgy, Dr. Taylor, admitted at the Hearing that his characterization of the amount of metallurgical test-work done was inaccurate and that this test-work was consistent with the prefeasibility and feasibility phases. The Claimant rebuts Dr. Taylor's criticism that testing was done on synthetic ore samples, referring to Dr. Dreisinger's explanation on how they are meant to replicate the leach-solution composition that one would come to expect from an ore leach. As to the criticism that a pilot plant had not been built for additional testing, the Claimant argues that Dr. Dreisinger confirmed, and Dr. Taylor admitted, that at the time of the expropriation there were plans in place to build an on-site pilot plant for further testing, but the expropriation prohibited SAS from advancing. The Claimant also contends that Dr. Taylor admitted that he cherry-picked data from the voluminous amount of SGS testing data, making it appear as if the extraction rates were lower than they were.
- 733. The Claimant further states that, in May 2012, Asian investors invested US\$16 million, and in making that investment they clearly conducted due diligence on the metallurgical process. 1187
- 734. As to the cause of the damages, the Claimant contends its injuries are solely attributable to Bolivia's actions. ¹¹⁸⁸ The Claimant argues that if the Mining Concessions had not been nationalized by Bolivia, SAS would continue to own the Project. ¹¹⁸⁹ The Claimant asserts that the measures adopted by Bolivia, in particular the Reversion but also its refusal to intervene to avoid the conflict and the subsequent clashes, were the cause of the total loss of the investment.

¹¹⁸⁰ Claimant's Reply Memorial, paras. 405-406; SAS' Post-Hearing Brief, paras. 99-101; CER-5, Second RPA Report, pp. 5.10-5.11; RER-2, First Dagdelen Report, paras. 88-91; CWS-6, Dreisinger's Witness Statement, paras. 18-50; Hearing Transcript, Day 1, 107:20 – 108:20 (English), Day 7, 1259:10 – 1262:13 (English), Day 9, 1695:2 – 1698:13 (English).

¹¹⁸¹ RER-2, First Dagdelen Report, paras. 88-91.

¹¹⁸² SAS' Post-Hearing Brief, para. 100; CER-5, Second RPA Report, p. 5.10. See also CWS-6, Dreisinger's Witness Statement, paras. 113-17, 51-53.

¹¹⁸³ SAS' Post-Hearing Brief, para. 102; Hearing Transcript, Day 7, 1275:24 – 1277:4, 1288:7-24, 1294:10 – 1295:14 (English).

¹¹⁸⁴ SAS' Post-Hearing Brief, para. 102; Hearing Transcript, Day 7, 1322:21-24, 1328:13 – 1330:14 (English).

¹¹⁸⁵ SAS' Post-Hearing Brief, para. 102. For Dreisinger's reference, see Hearing Transcript, Day 7, 1263:16 – 1264:7 (English); for Taylor, see Hearing Transcript, Day 7, 1322:25 – 1323:6 (English).

¹¹⁸⁶ SAS' Post-Hearing Brief, para. 102; Hearing Transcript, Day 7, 1325:10 – 1326:15 (English) ("Q: So, the 61% is not representative of the weighted average of the extraction percentages, is it? A: It doesn't appear to be, no"); C-14, PEA 2011, Figure 16-1, at 71 (reflecting 73,6% weighted average silver leach recovery at 1/4 inch crush size).

¹¹⁸⁷ SAS' Post-Hearing Brief, para. 99; CWS-13, Fitch's Second Witness Statement, para. 9; Hearing Transcript, Day 7, 1224:20 – 1225:17 (English).

¹¹⁸⁸ Statement of Claim and Memorial, paras. 118-127; Claimant's Reply Memorial, paras. 375-383; SAS' Post-Hearing Brief, para. 82.

¹¹⁸⁹ Claimant's Reply Memorial, para. 376.

Therefore, the injury suffered by SAS "is solely and directly attributable to Bolivia's actions". ¹¹⁹⁰ The Claimant contends that Bolivia's allegations in this connection are unsubstantiated, as (i) the reasoning followed in the cases invoked by Bolivia is not applicable, as they deny compensation to the investor due to its state of insolvency, while in the present case, there is a sound financial footing; ¹¹⁹¹ and (ii) the Reversion Decree expressly provides for Bolivia's obligation to pay compensation to SAS, and thus, the Respondent itself "acknowledged the direct causation between Supreme Decree No. 1308 [the Reversion] and the takeover of South American Silver's investments in the Malku Khota Project." ¹¹⁹²

2. Standard of compensation for an expropriation

- 735. The Claimant argues that in the absence of an applicable *lex specialis*, since article 5 of the Treaty refers exclusively to compensation for lawful expropriations, customary international law provides the governing rules for an unlawful expropriation of SAS' investment by Bolivia. 1193
- 736. The Claimant argues that, under the standard of compensation of customary international law set forth in the *Chorzow* case, a claimant who has suffered an unlawful expropriation by a State has a right to full reparation that would "wipe out all the consequences of the illegal act and reestablish the situation which would, in all probability, have existed if that act had not been committed", in the form of restitution in kind or its monetary equivalent, plus compensation for any additional loss not covered by restitution in kind or its monetary equivalent. 1194
- 737. During the Hearing, ¹¹⁹⁵ the Claimant abandoned its claim for restitution. Therefore, its arguments on this topic are omitted.
- 738. Regarding the equivalent monetary compensation, ¹¹⁹⁶ the Claimant asserts that to re-establish the situation which would have existed but for the wrongful act, the compensation must be equal to

¹¹⁹⁰ Claimant's Reply Memorial, para. 376.

¹¹⁹¹ Claimant's Reply Memorial, para. 375, referring to RLA-17, *Elettronica Sicula SpA (ELSI)* (United States of America v. Italy), ICJ case, Judgment of July 20, 1989, para. 101; RLA-142, *Biwater Gauff (Tanzania) Limited v. Tanzania*, ICSID Case No. ARB/05/22, Award, July 24, 2008, para. 786.

¹¹⁹² Claimant's Reply Memorial, para. 377.

¹¹⁹³ Statement of Claim and Memorial, paras. 163-165; CLA-29, *Amoco*, Partial Award, paras. 112, 189, 199-93; CLA-35, , *ADC*, Award, paras. 481, 483; CLA-68, *Ruemli*, Award, para. 789. See also Hearing Transcript, Day 1, 100:18 – 101:11 (English).

¹¹⁹⁴ Statement of Claim and Memorial, paras. 167, 182-183; Hearing Transcript, Day 1, 101:3-18 (English); CLA-69, *Case Concerning the Factory at Chorzów (Germany v. Poland)*, PCIJ Case, Judgment, September 13, 1928, CPJI (ser. A), No. 17,, p. 40.

¹¹⁹⁵ Transcript, Day 1, 17:11-24, 117:9-11, 258:1-5 (English).

¹¹⁹⁶ Statement of Claim and Memorial, para. 176; Claimant's Reply Memorial, paras. 356-359.

the greater of the market value of the investment at the time of expropriation and the value on the date of the award, 1197 plus compensation for additional losses. 1198

739. The Claimant contends that in the event the Tribunal finds that Bolivia's expropriation was lawful and, accordingly, that the standard of compensation under Article 5 of the Treaty was applicable, or that such standard applies to both lawful and unlawful expropriations, the Claimant would be entitled, at least, to receive "prompt, adequate and effective compensation," pursuant to the provisions of Article 5 of the Treaty. 1199

3. Standard of valuation for compensation

- 740. The Claimant argues that valuation of any compensation granted should be performed based on the fair market value of the Project. 1200
- 741. The Claimant asserts that arbitral tribunals have unanimously asserted that the "'full' compensation" to which an investor is entitled in case of expropriation, either pursuant to customary international law or specific treaty provisions, is determined based on the fair market value of the investment taken. Article 5(1) of the Treaty confirms this expressly by establishing that compensation for expropriation "shall amount to the market value of the investment". Preefore, the Claimant concludes that "while customary international law and the Treaty offer two different paths to determine the compensation owed to Claimant, that compensation would essentially be the same under both approaches since it would amount in both cases to the [fair market value] of the Project". Project". Project".
- 742. Similarly, based on the reports submitted by FTI and RPA, the Claimant argues that compensation based on fair market value is the only one available in the present case, since given the stage of Project development, discounted cash flow valuation would not be reliable, and given the estimated mineral resource deposit, a cost-based valuation would not be "indicativ[e] of the Project's prospective cash flow". 1204 According to the Claimant a cost-based valuation would also

¹¹⁹⁷ Statement of Claim and Memorial, paras. 168-181.

¹¹⁹⁸ Statement of Claim and Memorial, paras. 183, 202.

¹¹⁹⁹ Statement of Claim and Memorial, para. 193; Claimant's Reply Memorial, para. 368.

¹²⁰⁰ Statement of Claim and Memorial, paras. 185-188; Claimant's Reply Memorial, paras. 367-368.

¹²⁰¹ Statement of Claim and Memorial, paras. 169-193; Claimant's Reply Memorial, paras. 364-368; SAS' Post-Hearing Brief, paras. 64, 66.

¹²⁰² Statement of Claim and Memorial, paras. 185-192; Claimant's Reply Memorial, paras. 366-367.

¹²⁰³ Claimant's Reply Memorial, para. 367.

¹²⁰⁴ Statement of Claim and Memorial, paras. 207-209; CER-1, First FTI Report, paras. 5.8, 8.29-8.41; CER-2, First RPA Report, pp. 3-1, 3-2.

be impossible, as (i) the Treaty specifically refers to the market value of the investment; ¹²⁰⁵ (ii) it is inconsistent with the internationally accepted standards for the valuation of mineral properties at the stage of development of the Project; ¹²⁰⁶ (iii) the reimbursement of the investment costs does not amount to full compensation, as it would not compensate for the lost return due to expropriation ¹²⁰⁷ nor are the years SAS invested in discovering, developing, and increasing the value of the Project taken into consideration; ¹²⁰⁸ and (iv) a cost-based valuation would reward Bolivia "for expropriating investments at an earlier point in time, no matter how egregious the conduct". ¹²⁰⁹

- 743. Thus, the Claimant contends that from a legal and an economic perspective, valuation based on fair market value is the only one applicable to the Project. 1210
- 744. However, if the Tribunal adopts an investment-cost valuation, the Claimant asserts that the Respondent's expert, Brattle, did not take into consideration general and administrative costs estimated at US\$ 12.9 million, for a total amount invested of US\$ 31.6 million. 1211

4. Valuation Date

745. The Claimant argues that the business day immediately preceding the date the expropriation became public was July 6, 2012 ("Claimant's Valuation Date") and that this is the date to consider for the determination of compensation pursuant to Article 5(1) of the Treaty. The Claimant alleges that the Memorandum of Agreement "formally marks the beginning of the expropriation process". Thus, the Claimant rejects the date proposed by Bolivia, i.e. July 9, 2012, as Bolivia's authorities met with Project's opponents the evening of Saturday July 7, 2012, and agreed to annul the Mining Concessions at that meeting. Such agreement was reflected in

¹²⁰⁵ Claimant's Reply Memorial, para. 421; CER-4, Second FTI Report, para. 4.14. See also Hearing Transcript, Day 9, 1702:8-19 (English).

¹²⁰⁶ Claimant's Reply Memorial, para. 421; RPA-1, CIMVal, 2003, Standards and Guidelines for Valuation of Mineral Properties, Special Committee of the Canadian Institute of Mining, Metallurgy and Petroleum on Valuation of Mineral Properties, February 2003; RPA-2, SAMREC Code, 2009, The South African Code for the Reporting of Exploration Results, Mineral Resources and Mineral Reserves, July 2009 (2007, ed.); RPA-3, JORC, 2012, Australasian Code for Reporting of Exploration Results, Minerals Resources and Ore Reserves, The JORC Code, December 20, 2012 (2012 ed)

¹²⁰⁷ Claimant's Reply Memorial, para. 422; CER-4, Second FTI Report, para. 4.15, 9.12.

¹²⁰⁸ SAS' Post-Hearing Brief, para. 65.

¹²⁰⁹ Claimant's Reply Memorial, para. 423; CER-4, Second FTI Report, para. 4.15, 9.16.

¹²¹⁰ Statement of Claim and Memorial, paras. 193, 209; Claimant's Reply Memorial, para. 368.

¹²¹¹ CER-1, First FTI Report, para. 5.27.

¹²¹² Claimant's Reply Memorial, paras. 385-386; Hearing Transcript, Day 1, 110:14 – 111:4 (English); SAS' Post-Hearing Brief, para. 79.

¹²¹³ Claimant's Reply Memorial, para. 385.

¹²¹⁴ SAS' Post-Hearing Brief, para. 79; C-16, Memorandum of Agreement, July 8, 2012.

the Memorandum of Agreement signed on Sunday July 8, 2012, which was made public on that same day. 1215

746. In connection with the date of valuation proposed by the Respondent, the Claimant further states:

Indeed, despite uncritically accepting its client's instruction to use a Valuation Date of July 9th, Brattle's own expert acknowledges that the market was aware and reacted negatively to the expropriation announcement during the July 6th and 9th time period, and this is in Paragraph 19 of RER 5. Consequently, the only proper Valuation Date is June 6th, 2012. 1216

[T]here was a significant drop in the share Price from a dollar on June 6, a Friday, to 71 cents on June 9. 1217

747. In connection with the Respondent's argument that the Claimant communicated to the market that there were no changes in the Project's status, the Claimant states the following:

[T]he Project had not been nationalized on that date, but the fact is the market was reacting very strongly to the public announcements by Bolivia on July 8, and we can't avoid the fact that, on July 9, the stock price had been contaminated by Bolivia's own actions. ¹²¹⁸

748. The Claimant concludes that "[t]o use July 9, 2012 as the valuation date would allow Bolivia to benefit from its wrongful actions, which contradicts principles of international law. Accordingly, the appropriate valuation date is July 6, 2012." 1219

5. Valuation method

- 749. The Claimant asserts that the valuation method in the report by FTI, that seeks to determine what the actual market participants would do, rather than performing an academic exercise, is the appropriate method in this case, ¹²²⁰ based on two points:
 - 1. The three valuations used by FTI are reliable. The Claimant asserts that FTI, upon analyzing various approaches and methodologies, identified "three sources of information"

¹²¹⁵ SAS' Post-Hearing Brief, para. 79; C-16, Memorandum of Agreement, July 8, 2012; C-61, Morales confirma nacionalización de Malku Khota (Morales confirms nationalization of Malku Khota), Agencia Boliviana de Información, July 8, 2012; C-63, Gobierno dice que tenía hace un año la intención de anular contrato con minera en Malku Khota, LA RAZÓN, July 9, 2012.

¹²¹⁶ Hearing Transcript, Day 1, 111:5-11 (English).

¹²¹⁷ Hearing Transcript, Day 9, 1703:3-5 (English).

¹²¹⁸ Hearing Transcript, Day 9, 1703:13-18 (English).

¹²¹⁹ SAS' Post-Hearing Brief, para. 79.

¹²²⁰ Hearing Transcript, Day 9, 1707:8 – 1708:16 (English); SAS' Post-Hearing Brief, para. 68.

that are sufficiently reliable for the purpose of determining the FMV of the Project." ¹²²¹ The Claimant's expert assessed the information available for the market participants at the Claimant's Valuation Date. ¹²²² The three market-based value indicators are mentioned below:

• First, the Claimant argues that RPA's comparable transaction valuation ("RPA's Valuation"), which yielded an estimated US\$270 million (i) is a widely accepted valuation approach and recognized as such internationally, 1223 (ii) the properties selected "are sufficiently similar to support a comparable transactions analysis," 1224 and (iii) the Metal Transaction Ratio (the "MTR") developed by RPA is appropriate to determine the applicable value range applicable to mining properties containing several metals, such as the Project. 1225

Regarding the Respondent's criticism, the Claimant contends that this approach accounts for the various risks projects have in selecting the ones it considers "comparable" and alleges "that social and technological risk could be further addressed through a downward adjustment of [Dr. Roscoe's] preferred multiple of 2 percent, and [Dr. Roscoe] suggested you could move the multiple closer toward the midpoint of 1.75 percent." During the Hearing, the Claimant, in answering Brattle's criticism that the preferred MTR-based value of (US\$ 270 million) would not exceed CIMVal's reasonableness check, asserted:

that \$270 million number is much less than the analyst average, and it's less than three of the four individual analysts' valuations. It's less than FTI's comparable companies ratios, which you recall FTI said we're not using as an indicator value, but it's a reasonableness check, and it's less than the high end of the share price that South American Silver attained a little over a year before the expropriation. 1227

¹²²³ Claimant's Reply Memorial, para. 392; CER-5, Second RPA Report, p. 6.4; CER-4, Second FTI Report, para. 4.16.

¹²²¹ Statement of Claim and Memorial, para. 209; Claimant's Reply Memorial, para. 417; CER-4, Second FTI Report, para. 4.15, 9.16.

¹²²² SAS' Post-Hearing Brief, para. 68.

¹²²⁴ Claimant's Reply Memorial, paras. 402, 404; Hearing Transcript, Day 1, 113:24 – 114:15 (English); CER-5, Second RPA Report at 3.6, 6.14-6.18; CER-4, Second FTI Report, para. 9.5, 9.11-9.14; CER-2, First RPA Report, pp. 1-2, 1-3, 7-1, 9-8; CER-5, Second RPA Report, pp. 6.6-6.7

¹²²⁵ Statement of Claim and Memorial, paras. 210-212; Claimant's Reply Memorial, paras. 403-404; Hearing Transcript, Day 1, 111:24 – 112:13 (English); CER-1, First FTI Report, para. 8.32. See also RPA-K-ix, Roscoe, W.E., 2012, Metal Transactions Ratio Analysis – A Market Approach for Valuation of Non-Producing Properties with Mineral Resources, Victoria: The Australian Institute of Mining and Metallurgy, pp. 85-91, VALMIN Seminar Series, Oct. 18, 2011, Perth & Apr. 17, 2012, Brisbane.

¹²²⁶ Hearing Transcript, Day 9, 1713:16-20 (English); SAS' Post-Hearing Brief, para. 71; Witness Statement of Dr. Roscoe at the hearing (Hearing Transcript, Day 6, 1013:20-25, 1015:19 – 1016:2, 1016:14-24, 1113:16-20, 1123:9 – 1024:9 (English)). ¹²²⁷ Hearing Transcript, Day 9, 1713:25 – 1714:10 (English).

• Second, the Claimant asserts that the Project valuations by industry analysts, resulting in a US\$ 572.1 million valuation, (i) "would have been considered by notional buyers and sellers" of the Project as they were public at the Claimant's Valuation Date, (ii) they were performed by experts bound by their applicable professional codes of conduct, and (iii) they all agree on the high value of the Project. The Claimant submits that the existence of valuations prepared by third parties outside a litigation context is an indicator of the value of the asset the Tribunal cannot ignore. The Claimant asserts that the fact that they use DCF does not detract from their value as the contemporaneous indicators of the value of the asset.

• Third, the Claimant contends that the value implied by private placement transactions for SASC's shares is a reliable indicator of fair market value since they "were necessary for [CMMK] to continue to make progress in the Project and occurred two months before the [expropriation]." The Claimant states that FTI explains that "they're more useful market indicators or indicators of Fair Market Value than the daily trading price because the latter usually are smaller retail transactions that do not often capture the intrinsic value of a traded share's underlying assets." 1232

Given Bolivia's criticism that these private placements occurred months before the date of valuation, and, thus fail to capture the 60% drop in share price that preceded the expropriation, the Claimant alleges that this drop in share price is attributable to Bolivia's wrongful conduct and, therefore, should be ignored for valuation purposes. ¹²³³ The Claimant further submits that, for this reason, they are a better indicator than the share price at the time of expropriation. ¹²³⁴

Further, the Claimant explains that "even if it had used the daily trading price on the date prior to the expropriation in place of the private placement transactions, the impact on the

¹²²⁸ Statement of Claim and Memorial, para. 213; Claimant's Reply Memorial, paras. 409-414; CER-1, First FTI Report, para. 9.40-43, 9.53; CER-4, Second FTI Report, para. 4.16, 6.5-6.8, 6.73. See also FTI-58, CFA Institute, "Code of Ethics and Standards of Professional Conduct."

¹²²⁹ Hearing Transcript, Day 9, 1710:2 – 1711:12 (English); SAS' Post-Hearing Brief, para. 72.

¹²³⁰ Hearing Transcript, Day 9, 1711:20 – 1712:24 (English).

¹²³¹ Statement of Claim and Memorial, paras. 213-215; Claimant's Reply Memorial, para. 418; CER-1, First FTI Report, para. 9.53; CER-4, Second FTI Report, para. 3.6.

¹²³² Hearing Transcript, Day 1, 115:15-19 (English). See also Hearing Transcript, Day 9, 1708:17 – 1710:1 (English).

¹²³³ SAS' Post-Hearing Brief, para. 73.

¹²³⁴ SAS' Post-Hearing Brief, para. 73.

overall result would be immaterial and damages would decrease from 307 million to just under 300 million". ¹²³⁵

2. FTI's weighing is appropriate. The Claimant contends that FTI performed a critical review and considered the strengths and shortcomings of each of the three valuations, weighting at 50% RPA's valuation, at 25% the valuations for the Project produced by market analysts, and at 25% the valuations implied by the private placement transactions. 1236

750. To defend the methodology used by FTI in this case:

- (a) The Claimant argues that, contrary to Bolivia's assertion, ¹²³⁷ the methodology applied by FTI in the *Copper Mesa* case was not diametrically opposed to the methodology it used in this case. ¹²³⁸ The Claimant contends that FTI used a "*market approach*" and presented a cost-based valuation as an "*alternative* approach". ¹²³⁹ The Claimant underscores that FTI made the professional decision based on the facts in the *Copper Mesa* case, where the project assessed did not even have a PEA and where the claimant had been unable to conduct its own testing and drilling. ¹²⁴⁰
- (b) The Claimant denies that Brattle did in this case what FTI did in the *Bear Creek v. Peru* case. The Claimant argues that FTI explained during the Hearing that the property in *Bear Creek* was at a different stage for mineral properties, which made FTI's approach in that case appropriate. 1241 The Claimant explains that it does not criticize Brattle for finally deciding to use a share-price approach instead of a comparable analysis, but rather for not describing in its report their alleged attempt to find comparables. 1242 The Claimant refers to Mr. Davis's (Brattle) testimony and contends that, apparently, Brattle discarded the comparable approach because "the share analysis was there and [Brattle] felt it what was [sic] reliable, [which] caused [Brattle] to not do more than that amount of contemplation about comparison sales". 1243

¹²³⁵ Hearing Transcript, Day 1, 115:21-25 (English).

¹²³⁶ Statement of Claim and Memorial, para. 212; Claimant's Reply Memorial, paras. 409-414; CER-1, First FTI Report, para. 9.40-43, 9.53; CER-4, Second FTI Report, para. 4.16, 6.5-6.8, 6.73

¹²³⁷ See *infra* para. 780(c).

¹²³⁸ SAS' Post-Hearing Brief, para. 80.

¹²³⁹ SAS' Post-Hearing Brief, para. 80 (emphasis added by Claimant).

¹²⁴⁰ SAS' Post-Hearing Brief, para. 80; RLA-281, *Copper Mesa Mining Corporation v. Republic of Ecuador*, PCA Case No. 2012-2, Award, March 15, 2016, para. 7.9 (indicating that the claimant requested FTI an independent valuation).

¹²⁴¹ SAS' Post-Hearing Brief, para. 81, referring to the statement of Mr. Rosen (FTI) (Hearing Transcript, Day 8, 1374:15 – 1375:17 (English)).

¹²⁴² SAS' Post-Hearing Brief, para. 81.

¹²⁴³ SAS' Post-Hearing Brief, para. 81, citing the statement of Mr. Davis Hearing Transcript, Day 8, 1629:3-6 (English).

751. The Claimant addresses the Respondent's criticism on the apparent discrepancy between the US\$ 307.2 million (without interest) figure of FTI for fair market value and the US\$ 75 million for the Project share value (a figure which is more or less acceptable for Brattle and FTI at the Claimant's date of valuation: July 6, 2012). The Claimant draws attention to the explanation provided by Mr. Cooper who explained the difference when examining the "acquisition premia" of junior mining companies (whose application would result in a range of US\$ 126 to 376 million) 1244 and the analysts' valuations ("Consensus of Analyst Valuations of US\$ 572.1 million"). 1245 The Claimant submits that the Respondent and its expert ignore the undeniable disconnection between the share price of a single-asset junior mining company and the underlying value of its mineral assets. 1246 Mr. Cooper explained that junior mining companies commanded acquisition bonuses over their share price of 54% to 67% during the period preceding the expropriation. 1247 He also provided a graph showing that, at the date of expropriation, the underlying net asset value of non-producing junior mining companies was on average 2.44 times higher than their share price, within a range that was 1.25 to 5 times the share price. 1248 The Claimant submits that this is consistent with the contemporaneous analysts' valuation of the Project, all of which had valuations significantly higher than the share price on the respective report date. 1249

- 752. As to the cost-based valuation method presented by Bolivia, the Claimant holds that, in addition to being legally excluded as it does not relate to the fair market value required under the Treaty, the approach used in Brattle's report "is erroneous and nakedly geared towards driving Claimant's damages to the lowest possible number." ¹²⁵⁰ The Claimant elaborates on various reasons below:
 - (a) Excluding the general and administrative expenses from the valuation is inconsistent with the cost-based approach followed in Brattle's report. According to the Claimant, Brattle's report does not respect its own standard of valuation, since the general and administrative expenses are investment costs, as (i) the Project is the cause for incurring in such expenses;

¹²⁴⁴ CER-3, Cooper Report, para. 42.

¹²⁴⁵ Hearing Transcript, Day 9, 1703:23 – 1706:12 (English); SAS' Post-Hearing Brief, para. 76.

¹²⁴⁶ SAS' Post-Hearing Brief, para. 76.

¹²⁴⁷ SAS' Post-Hearing Brief, para. 76.

¹²⁴⁸ SAS' Post-Hearing Brief, para. 76; Claimant's closing arguments, slide 102.

¹²⁴⁹ SAS' Post-Hearing Brief, para. 76.

¹²⁵⁰ Claimant's Reply Memorial, paras. 424, 426.

and (ii) a return on all the expenses incurred is expected, not just the drilling and exploration expenses. 1251

- (b) Deduction of the hypothetical value of Protected Information from the compensation amount cannot be justified. The Claimant contends that the value of technical information bears no relationship to the Project market value and, at any rate, the information would only be valuable for Bolivia, as it is the one that currently has control over the Mining Concessions. 1252
- 753. During the Hearing, in connection with the Respondent's valuation, the Claimant asserted that Brattle was instructed to estimate only the Project investment cost, and that only in the Second Brattle Report was a fair market value used. The Claimant underscored that Brattle used only a "share approach," which according to CIMVal is a secondary approach, the "market approach" being the primary approach. The Claimant also submitted that Brattle had acknowledged during the Hearing that it had not analyzed the comparable method in depth. 1255
- 754. The Claimant further argues that the methodology used by Brattle "does not reward Claimant at all for the risk it took in converting Malku Khota from an exploration property to a mineral resource property and on to the cusp of being a development property." ¹²⁵⁶
- 755. Similarly, the Claimant refers to the alternative damage valuation presented by the Parties and states the following:

Brattle also, in its Rejoinder, for the first time, finds that the share price on July 9th implied a Fair Market Value for the Project of between 35 and 48 million, depending on the value attributed to the non-expropriation Escalones Project in Chile.

FTI noted that, as already discussed, Brattle used the wrong Valuation Date and also overvalued Escalones. When these adjustments are made, Brattle's alternative implies a valuation of between 69 million and 83 million. Regardless, Brattle's unadjusted alternative valuation is some four to six times higher than the valuation it provided in its initial report. ¹²⁵⁷

¹²⁵¹ Claimant's Reply Memorial, para. 424; CER-1, First FTI Report, para. 5.27; CER-4, Second FTI Report, para. 9.4 – 9.5.

¹²⁵² Claimant's Reply Memorial, para. 425; CER-4, Second FTI Report, para. 4.8-4.9. See also Hearing Transcript, Day 1, 117:1-4 (English).

¹²⁵³ Hearing Transcript, Day 9, 1699:15 – 1702:7 (English).

¹²⁵⁴ Hearing Transcript, Day 1, 1700:17-20 (English); SAS' Post-Hearing Brief, paras. 74-75.

¹²⁵⁵ Hearing Transcript, Day 9, 1699:15 – 1702:7 (English).

¹²⁵⁶ Hearing Transcript, Day 1, 116:22-25 (English).

¹²⁵⁷ Hearing Transcript, Day 1, 117:11-23 (English).

- 756. Finally, the Claimant deems unsubstantiated the argument Bolivia presents on the reduction of compensation on account of contributory negligence, ¹²⁵⁸ adding that Bolivia has been unable to prove any of its allegations of wrongdoing, such that there is no justification for such a reduction. ¹²⁵⁹
- 757. According to the Claimant, (i) the decision in the *Abengoa v. Mexico* case, by analogy, confirms that the Respondent cannot invoke contributory negligence, as "there is no regulatory framework in Bolivia defining the obligations of CMMK to implement a community relations program" and Bolivia presented no specific requests to CMMK in this regard; ¹²⁶⁰ and (ii) at any rate, the invocation of contributory negligence requires a willful or negligent action by the investor, but "SAS always acted lawfully and is not responsible for the politically-motivated opposition", as confirmed by Bolivia's representatives themselves. ¹²⁶¹
- 758. The Claimant submits that the underlying facts and evidence in the *Copper Mesa* case, invoked by the Respondent, are very different from this case. ¹²⁶² In that case, the tribunal concluded that "by the acts of its agents in Ecuador, the Claimant [resorted] to recruiting and using armed men, firing guns and spraying mace at civilians, not as an accidental or isolated incident but as part of premeditated, disguised and well-funded plans to take the law into its own hands." ¹²⁶³ The Claimant contends that Bolivia has the burden of proof regarding these purported violations that the Claimant would have committed, and it has not proven that the Claimant provided weapons to the community members or otherwise fostered violence in the area. ¹²⁶⁴ The Claimant further contends that, contrary to the *Copper Mesa* case, SAS never paid those communities or community members for their formation of COTOA-6A, rather they did it voluntarily and these were also communities who lived within the Project area. ¹²⁶⁵ The Claimant contends that the 75% reduction requested by Bolivia is unwarranted. ¹²⁶⁶

¹²⁵⁸ Claimant's Reply Memorial, paras. 378, 383.

¹²⁵⁹ SAS' Post-Hearing Brief, para. 106.

¹²⁶⁰ Claimant's Reply Memorial, paras. 379-380; CLA-162, Abengoa v. Mexico, para. 673.

¹²⁶¹ Claimant's Reply Memorial, paras. 379-382.

¹²⁶² SAS' Post-Hearing Brief, para. 84.

¹²⁶³ RLA-281, Copper Mesa Mining Corporation v. Republic of Ecuador, PCA Case No. 2012-2, Award, March 15, 2016, para. 6.99 (unofficial translation).

¹²⁶⁴ SAS' Post-Hearing Brief, para. 86.

¹²⁶⁵ SAS' Post-Hearing Brief, para. 86.

¹²⁶⁶ SAS' Post-Hearing Brief, para. 86.

6. Compensation for other Treaty violations

- 759. The Claimant argues that, in the event that the Tribunal should determine that Bolivia did not violate the expropriation provision under Article 5 of the Treaty, it would be entitled to receive compensation for Bolivia's violation of the other standards of protection in the Treaty. 1267
- 760. The Claimant submits that, despite the fact that the Treaty does not assign a particular standard of compensation for the other violations aside from expropriation, compensation for such injury must "be sufficient to compensate the affected party fully and to eliminate the consequences of the State's action." To restore the situation that would have existed but for Bolivia's acts and omissions, the Claimant submits that compensation needs to be equivalent to the Project value, "but for Bolivia's unlawful acts, [SAS] would still own the [Mining] Concessions through its wholly-owned subsidiary, CMMK." 1269
- 761. In respect of the standard of valuation, the Claimant states that there is a "clear emerging trend" toward adopting the fair market value standard. 1270 The Claimant submits that "numerous arbitral tribunals have held that [fair market value] constructed an appropriate measure of damages for non-expropriation claims when the measures at issue have resulted in the loss of the protected investment". 1271 Thus, the Claimant submits that the standard of fair market value is appropriate in this case, since the actions adopted by Bolivia violating the Treaty resulted in "the total loss of [SAS'] investment". 1272

¹²⁶⁷ Statement of Claim and Memorial, para. 194.

¹²⁶⁸ Statement of Claim and Memorial, paras. 195-196, citing CLA-10, *Compañía de Aguas del Aconquija S.A., and Vivendi Universal v. Republic of Argentina*, ICSID Case No. ARB/97/3, Award, August 20, 2007, para. 8.2.7; Claimant's Reply Memorial, paras. 369-370; CLA-47, *MTD Equity Sdn. Bhd. and MTD Chile S.A., v. Republic of Chile*, ICSID Case No. ARB/01/7, Award, May 25, 2004, para. 238; CLA-69, *Case Concerning the Factory at Chorzów (Germany v. Poland)*, PCIJ Case, Judgment, September 13, 1928, CPJI (ser. A), No. 17, p. 40; CLA-160, *Responsibility of States for Internationally Wrongful Acts*, U.N. GAOR 6th Comm., 56th Sess., U.N. Doc. A/Res/56/83, January 28, 2002, Article 31. See also Hearing Transcript, Day 1, 101:12-23 (English).

¹²⁶⁹ Claimant's Reply Memorial, paras. 370-371.

¹²⁷⁰ Statement of Claim and Memorial, paras. 198-200; CLA-5, *CMS Gas Transmission Co. v. Repúblic of Argentina*, ICSID Case No. ARB/01/8, Award, May 12, 2005, para. 410; CLA-40, *Azurix Corp., v. Republic of Argentina*, ICSID Case No. ARB/01/12, Award, October 5, de 2012, paras. 424, 429-430; CLA-41, *National Grid v. Argentine Republic*, UNCITRAL Case, Award, November 3, 2008, paras. 269-70.

¹²⁷¹ Claimant's Reply Memorial, para. 372; RLA-27, *Gold Reserve Inc. v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB(AF)/09/1, Award, September 22, 2014, para. 674; CLA-47, *MTD Equity Sdn. Bhd. and MTD Chile S.A., v. Republic of Chile*, ICSID Case No. ARB/01/7, Award, May 25, 2004, para. 238; CLA-10, *Compañía de Aguas del Aconquija S.A., and Vivendi Universal v. Republic of Argentina*, ICSID Case No. ARB/97/3, Award, August 20, 2007, para. 8.2.7; CLA-76, *S.D. Myers, Inc. v. Canada*, UNCITRAL (NAFTA), Second Partial Award, October 21, 2002, para. 309; CLA-5, *CMS Gas Transmission Co. v. Republic of Argentina*, ICSID Case No. ARB/01/8, Award, May 12, 2005, para. 410; CLA-40, *Azurix Corp., v. Argentina*, ICSID Case No. ARB/01/12, Award, October 5, 2012, paras. 424, 429-430.

¹²⁷² Claimant's Reply Memorial, para. 373.

762. In sum, if the Tribunal finds that Bolivia violated any of the standards of protection in the Treaty, the Claimant requests compensation equivalent to the Project's fair market value. 1273

7. Interests

- 763. The Claimant submits that Bolivia's annual statutory rate of 6% (i) is the only applicable interest rate that has been suggested before the Tribunal, as none of Bolivia's proposals represents "a normal rate," and (ii) is the "minimum applicable interest rate" pursuant to Article 5(1) of the Treaty, as the commercial interest rate per the Central Bank of Bolivia ranges between 6.5% and 7.0%. 1274
- 764. Regarding the interest rate, the Claimant submits that "international law now recognizes the awarding of compound interest as the generally accepted standard of compensation in international investment arbitrations." Moreover, the Claimant asserts that compound interest is part of the full reparation to which SAS is entitled to. 1276
- 765. Contrary to Bolivia's allegations, the Claimant asserts that (i) the prohibition in the Bolivian Civil Code does not apply in this case; and (ii) Bolivia's argument in this connection "was soundly rejected" in the Rurelec case. 1277

B. THE RESPONDENT'S POSITION

1. Right to compensation

766. The Respondent submits that for damages to be recoverable under international law, the alleged victim of a wrongful act must prove, on the one hand, the certainty of damages, ¹²⁷⁸ and, on the other hand, that there is sufficient causality between the damages claimed and the unlawful act. ¹²⁷⁹ However, the Respondent alleges that SAS did not meet the burden of proof regarding the

¹²⁷³ Statement of Claim and Memorial, para. 201; Claimant's Reply Memorial, para. 374.

¹²⁷⁴ Claimant's Reply Memorial, paras. 427-428; SAS' Post-Hearing Brief, para. 104; CER-4, Second FTI Report, para. 10.13-10.22; CLA-1, *Guaracachi America Inc. at al. v. Bolivia*, PCA Case No. 2011-17, UNCITRAL, Award, January 31, 2014, para. 615.

¹²⁷⁵ Statement of Claim and Memorial, paras. 223, 227-228; SAS' Post-Hearing Brief, para. 105; CLA-87, *Santa Elena*, Award, para. 101; CLA-94, Natasha Affolder, "Awarding Compound Interest In International Arbitration", *12 Am. Rev. Int'l. Arb. 45*, p. 80 (2001); CLA-90, Gotanda, *A Study of Interest*, p. 31; CLA-93, Colón & Knoll, p. 10; CLA-92, F.A. Mann, *Compound Interest*, pp. 581-582; CLA-86, *Starrett Housing Interlocutory*, Iran-United States Claims Tribunal Case No. 24 (32-24-1), Award, December 19, 1983.

¹²⁷⁶ Statement of Claim and Memorial, paras. 222-226; Claimant's Reply Memorial, para. 429.

¹²⁷⁷ Claimant's Reply Memorial, para. 431; SAS' Post-Hearing Brief, para. 105; CLA-1, *Guaracachi America, Inc. et al. v. Plurinational State of Bolivia*, PCA Case No. 2011-17, UNCITRAL, Award, January 31, 2014, para. 616.

¹²⁷⁸ Counter-Memorial, paras. 529-534; Hearing Transcript, Day 1, 282:10-18 (Spanish).

¹²⁷⁹ Counter-Memorial, paras. 565-567.

existence of these indispensable circumstances in the present case. ¹²⁸⁰ The Respondent submits that SAS' claims are unfounded and the fact that the Claimant abandoned its claim for restitution during the Hearing ¹²⁸¹ confirms its frivolous nature. ¹²⁸²

- 767. The Respondent submits that the damages SAS alleges "are merely hypothetical," ¹²⁸³ for the reasons detailed below:
 - (a) The progress of the Malku Khota Project to the exploitation stage is merely speculative, given its embryonic stage. The Respondent submits that "it can take 15 to 20 years from the discovery of a mining site to a mine's production stage," if attained. 1284 Bolivia contends that the development of a mining project up to the exploitation stage requires several environmental studies, including an environmental impact study and a series of geological studies starting with the PEA, and followed by a pre-feasibility study, concluding, in this case, with a feasibility study. Once these studies have been performed and a favorable outcome is obtained, there follows the procurement of all necessary licenses and permits, securing external financing, complying with the early consultation stage with local communities and the beginning of a series of complex and costly construction activities. 1285 Therefore, "only a minimum percentage of the mining projects are able to be developed," as acknowledged in the RPA's report presented by the Claimant. 1286 In this case, the Malku Khota Project was at the PEA stage, i.e. the earliest stage of development of a mining project. 1287 For all these reasons, the Respondent submits that SAS is requesting this Tribunal to compensate for a hypothetical damage and to ignore all the risks that a mining operation such as the Project entailed, 1288 whose technical and/or economic feasibility was uncertain. 1289

¹²⁸⁰ Counter-Memorial, paras. 534, 567; Respondent's Rejoinder, paras. 531-532; Hearing Transcript, Day 1, 282:19-22 (Spanish).

¹²⁸¹ See *infra* para. 737.

¹²⁸² Bolivia's Post-Hearing Brief, para. 80.

¹²⁸³ Counter-Memorial, para. 564.

¹²⁸⁴ Counter-Memorial, para. 544; RER-2, First Dagdelen Report, para. 33.

¹²⁸⁵ Counter-Memorial, paras. 535-546; Hearing Transcript, Day 1, 285:22 – 292:4 (Spanish); RER-2, First Dagdelen Report, paras. 12-61.

¹²⁸⁶ Counter-Memorial, paras. 544-545; Respondent's Rejoinder, paras. 539-541; RER-2, First Dagdelen Report, para. 32; R-121, W. E. Roscoe, *Valuation of Mineral Exploration Properties Using the Cost-Based Approach*, p. 2; CER-5, Second RPA Report, pp. 5-14. See also Hearing Transcript, Day 1, 271:21 – 273:2 (Spanish).

¹²⁸⁷ Counter-Memorial, para. 546; Respondent's Rejoinder, paras. 537, 566.

¹²⁸⁸ Hearing Transcript, Day 9, 1887:3 – 1888:5, 1889:7 – 1890:21 (Spanish).

¹²⁸⁹ Bolivia's Post-Hearing Brief, paras. 85-88, referring to the statement of RPA (Hearing Transcript, Day 6, 1121:1 – 1122:8 (English)).

- (b) The economic potential of the Malku Khota Project development is mere speculation as it only had one PEA ¹²⁹⁰ and the technical and economic feasibility of a mining project can only be determined from a pre-feasibility study. 1291 The Respondent argues that the PEA simply collects results from limited drilling to determine the feasibility of continuing with the exploration stage, and only through pre-feasibility and feasibility studies, which identify the economic potential of mineral reserves, is it possible to determine the economic feasibility of exploitation of the Project. 1292 The Respondent underscores that the existence of mineral resources, which is what the Project has, does not imply that it is technically and/or economically feasible. 1293 Thus, the Respondent submits that, given its speculative character, as recognized by SASC, the Claimant's experts and the Project's PEA itself, and given the very low level of reliability, the PEA is considered only as a mere "conceptual study," and not as a "solid economic study". 1294 Therefore, the estimation of mineral resources and predictable revenue and extraction costs included in the PEA, which was never confirmed in the pre-feasibility and feasibility studies, is eminently speculative. 1295 The Respondent reiterates that the Project remained at an embryonic stage and contends that, as recognized by SASC in 2012, it was two or three years away from completing financing and guaranteeing the development of the procedure. 1296
- (c) The estimation of the mineral resources in the PEA 2011 is exaggerated. The Respondent argues that the PEA 2011 attributes US\$ 0.72 to each ton of estimated mineral resource due to the existence of gold credits, which is equivalent to a total of US\$ 144 million, and overestimates indicated resources by 70,806 million tons and underestimates inferred resources by 49,855 million tons. The PEA artificially increases the size of the estimated

¹²⁹⁰ Bolivia's Post-Hearing Brief, para. 86, referring to the statement of RPA whereby it was acknowledged that the Project only had one PEA (Hearing Transcript, Day 6, 969:24 – 970:10 (English)).

¹²⁹¹ Bolivia's Post-Hearing Brief, para. 87, referring to the statement of RPA (Hearing Transcript, Day 6, 1120:5-7 (English)). See also Bolivia's Post-Hearing Brief, paras. 91-95.

 $^{^{1292}}$ Counter-Memorial, paras. 538-539, 550; Respondent's Rejoinder, paras. 563-564; Hearing Transcript, Day 1, 273:4 - 274:3, 274:4 - 282:7 (Spanish); CER-5, Second RPA Report, pp. 3-2; Bolivia's Post-Hearing Brief, paras. 86, 94.

¹²⁹³ Bolivia's Post-Hearing Brief, paras. 92-93.

¹²⁹⁴ Counter-Memorial, paras. 538, 547-554; Respondent's Rejoinder, paras. 536-538, 544; RER-2, First Dagdelen Report, paras. 46, 123-127.

¹²⁹⁵ Counter-Memorial, paras. 550, 558, 561; Respondent's Rejoinder, para. 563; Hearing Transcript, Day 1, 275:1 – 279:1 (Spanish). For the definitions cited in the hearing transcript, see R-125, CIM Standing Committee on Reserve Definitions, *CIM Definition Standards - For Mineral Resources and Mineral Reserves*, 2010, pp. 3-6. See also Hearing Transcript, Day 9, 1889:7 – 1892:2 (Spanish).

¹²⁹⁶ Hearing Transcript, Day 9, 1894:17 – 1895:23 (Spanish), relying on R-299, SASC's letter to the Trade Commissioner of the Embassy of Canada in Lima, May 31, 2012, p. 2.

mineral deposit as the alleged gold credits are inexistent and it is highly probable that inferred resources, which have a lower geological reliability, do not exist either. 1297

(d) The valuation of mineral resources in RPA's report, based on the PEA 2011, is inaccurate. First, the Respondent argues that RPA does not differentiate inferred resources from measured resources for valuation purposes in spite of the fact that in the mining industry inferred mineral resources "have no value". 1298

Second, the Respondent argues that RPA uses an unjustifiably low 10 g/t AgEq cut-off grade, reducing the minimum metal concentration required in a ton of material for it to be included in the mineral resources. ¹²⁹⁹ The Respondent argues that, taking into account capital and operating costs, the cut-off grade applicable to the Malku Khota Project is, at least, 20.4 g/t AgEq, with the capability of reaching 30 g/t AgEq. The Respondent submits that the PEA 2011 was significantly higher (20.9%). ¹³⁰⁰ The above shows that RPA overstates indicated mineral resources by 110.6%, measured mineral resources by 84%, and inferred mineral resources by 127%. ¹³⁰¹

Third, the Respondent alleges that RPA's valuation solely reflects estimated mineral resources and not economically mineable resources as RPA never performed an analysis of the pit limit, 1302 rather assessed the Project "assuming that a hundred percent of what is characterized as 'resource' is to be mined" 1303. At any rate, the Respondent clarifies that:
(i) upon analyzing the pit limit under a 20 g/t AgEq cut-off grade, the Project's economically mineable resources (113.1 million tons) represent less than half of the estimated mineral resources (231.6 million tons); 1304 and (ii) the effective economic feasibility of the extraction would still depend on the expected revenue to be sufficient to cover the Project exploitation costs. 1305

¹²⁹⁷ Counter-Memorial, paras. 556, 559-560; 563; Respondent's Rejoinder, paras. 547-549, 556; RER-2, First Dagdelen Report, paras. 80, 84; RER-4, Second Dagdelen Report, para. 10; CER-5, Second RPA Report, pp. 5-9.

¹²⁹⁸ Counter-Memorial, para. 559; Respondent's Rejoinder, paras. 549, 556; Hearing Transcript, Day 1, 279:2 – 282:7 (Spanish); RER-2, First Dagdelen Report, para. 80. See also DAG-3, National Instrument 43-101, June 24, 2011, Companion Policy 43-101 CP, sections 2.3(1)(b), and 2.3(3)(a). See also Hearing Transcript, Day 9, 1910:7 – 1911:8 (Spanish).

¹²⁹⁹ Respondent's Rejoinder, paras. 550-552; RER-2, First Dagdelen Report, para. 80; CER-5, Second RPA Report, pp. 5-6 and 5-7; RER-4, Second Dagdelen Report, Section 4.1.2.

¹³⁰⁰ Bolivia's Post-Hearing Brief, para. 142.

¹³⁰¹ Respondent's Rejoinder, paras. 553-558; RER-4, Second Dagdelen Report, paras. 75-76.

¹³⁰² Respondent's Rejoinder, para. 559; RER-2, First Dagdelen Report, para. 83. See also Bolivia's Post-Hearing Brief, para. 140.

¹³⁰³ Bolivia's Post-Hearing Brief, para. 140, citing RPA during the Hearing (Hearing Transcript, Day 6, 1095:14-19 (English)).

¹³⁰⁴ Respondent's Rejoinder, paras. 560-561; RER-2, First Dagdelen Report, paras. 83-85.

¹³⁰⁵ Respondent's Rejoinder, para. 562; RER-4, Second Dagdelen Report, para. 44; RER-6, Taylor Report, para. 28.

(e) The damage valuation by FTI and RPA does not take into consideration the uncertainty of the Metallurgical Process. The Respondent submits that "[t]he Tribunal cannot, without violating due process, supersede SAS in proving its damages." ¹³⁰⁶ The Respondent contends that estimates by the Claimant's economic experts are based on the assumption that the Metallurgical Process works and that it is feasible at a commercial scale. ¹³⁰⁷ However, the Respondent argues that the Metallurgical Process: (i) has not been used before in mining; ¹³⁰⁸ (ii) has never been tested in a pilot plant, or in actual mineral samples of the Project; ¹³⁰⁹ and (iii) it is a new and unique process, which increases the profitability and feasibility risks of the Project. ¹³¹⁰ Therefore, the Respondent argues that there is no certainty that the Metallurgical Process can be used in the Project. ¹³¹¹

The Respondent underscores that Dr. Dreisinger acknowledged during the Hearing that his testimony regarding the Metallurgical Process' feasibility is based on *Flowsheet B* only¹³¹², and argues that the report on which the Claimant bases its metallurgical arguments, and in which, for the first time, *Flowsheet B* is mentioned, is the SGS report *from August 2013*, one year *after* the date of valuation, and there is no evidence that *Flowsheet B* existed at the date of valuation¹³¹³ (emphasis added by Respondent). The Respondent argues that, at the date of valuation, the Metallurgical Process was incomplete¹³¹⁴ and *Flowsheet B* did not exist,¹³¹⁵ which is why it was uncertain that the Metallurgical Process would be capable of *economically* extracting the Project metals¹³¹⁶ (emphasis added by Respondent). The Respondent contends that this is fundamental because, according to the PEA 2011

¹³⁰⁶ Bolivia's Post-Hearing Brief, para. 91.

¹³⁰⁷ Respondent's Rejoinder, para. 567; Hearing Transcript, Day 1, 287:8-12 (Spanish); Day 9, 1896:6 – 1897:3 (Spanish); RER-5, Second Brattle Report, para. 53. See also Bolivia's Post-Hearing Brief, para. 91.

¹³⁰⁸ Respondent's Rejoinder, para. 568; CER-2, First RPA Report, p. 10-5; RER-6, Taylor Report, para. 40; RER-5, Second Brattle Report, para. 112; C-14, PEA 2011, sections 1.4, 1.8. See also Bolivia's Post-Hearing Brief, para. 103.

¹³⁰⁹ Respondent's Rejoinder, paras. 569-570; Bolivia's Post-Hearing Brief, paras. 101-102; RER-6, Taylor Report, para. 44(1), 44(3). See also TAY-5, A. Mezei & Todd R. Molnar, "Can Complex Hydrometallurgical Pilot Plants Effectively Reduce Project Risks?", SGS Minerals Services, Technical Paper, 2006-4, p. 2.

¹³¹⁰ Respondent's Rejoinder, para. 571; RER-6, Taylor Report, para. 44(2). See also Bolivia's Post-Hearing Brief, para. 103.

¹³¹¹ Counter-Memorial, para. 562; Respondent's Rejoinder, paras. 572-573; Hearing Transcript, Day 1, 283:25 – 287:7 (Spanish); R-222, Transcript of conversation between FTI and Tom Pfister, October 20, 2015, p. 14.

¹³¹² Bolivia's Post-Hearing Brief, para. 98.

¹³¹³ Bolivia's Post-Hearing Brief, para. 99; C-133, SGS Canada Inc., An Investigation into Metal Recovery from Malku Khota Leach Liquors, August 19, 2013.

¹³¹⁴Bolivia's Post-Hearing Brief, paras. 100-101, referring to RPA's statement during the hearing (Hearing Transcript, Day 6, 1003:15-18 (English)).

¹³¹⁵ Bolivia's Post-Hearing Brief, para. 100.

¹³¹⁶ Bolivia's Post-Hearing Brief, paras. 100-101.

estimates, the estimated value of the Project is reduced by 50% under the "classic" cyanide-leaching method. 1317

At any rate, even assuming the feasibility of the Metallurgical Process, there would be still uncertainties as to its profitability, because the Respondent contends that: (i) there are serious doubts as to the impact of this process on the recovery values for precious metals; (ii) the use of new technology implies cost overruns and delays; and (iii) the use of the Metallurgical Process in the Project would imply very high additional costs derived from the refining of indium. Despite all these reasons, "RPA and FTI make no adjustment in their valuations to reflect the uncertainty of the Metallurgical Process and the possible cost overruns that it can generate". 1319

The Respondent further questions the credibility of the Claimant's expert, Dr. Dreisinger, based on the fact that he, as owner of Class B shares of SASC, "has a direct economic interest in the outcome of this arbitration," which he did not disclose in his witness statement or over the course of direct examination. 1321

Principles, the regulations of major international financial institutions, and the corporate social responsibility policies and programs adopted by the main mining companies, the Respondent concludes that "every mining project must respect [the rights of indigenous communities, their resources, and the environment] to be financed." However, due to CMMK's violation of human and indigenous rights, and the risk that the Project entailed for the resources and the environment of the area, the Respondent considers that there is abundant evidence that the Project would have never been funded. Thus, even if Bolivia had not adopted the Reversion, the Project could not have been developed since it is "not"

¹³¹⁷ Bolivia's Post-Hearing Brief, para. 100.

¹³¹⁸ Counter-Memorial, para. 562; Respondent's Rejoinder, para. 574; Hearing Transcript, Day 1, 287:13 – 288:4 (Spanish); RER-2, First Dagdelen Report, para. 89; RER-6, Taylor Report, paras. 24-26, 37-47; C-14, 2001 PEA 2011, pp. 10, 19-20.

¹³¹⁹ Respondent's Rejoinder, para. 567; Hearing Transcript, Day 1, 287:8-12 (Spanish); Bolivia's Post-Hearing Brief, para. 104. ¹³²⁰ Hearing Transcript, Day 9, 1897:4-21 (Spanish); Bolivia's Post-Hearing Brief, paras. 105-106. See Hearing Transcript, Day 7, 1272:18-20, 1270:24 – 1271:2 (English); R-207, SASC Shareholding 2014, pp. 6, 41.

¹³²¹ Bolivia's Post-Hearing Brief, para. 106.

¹³²² Respondent's Rejoinder, paras. 578-586; Hearing Transcript, Day 1, 290:3 – 291:10 (Spanish); Bolivia's Post-Hearing Brief, para. 90.

¹³²³ Respondent's Rejoinder, paras. 587-591; Hearing Transcript, Day 1, 291:11-17 (Spanish); RER-2, First Dagdelen Report, para. 98.

disputed that, without external funding, SAS could not build, much less operate a mine in Malku Khota". 1324

- (g) The Project could not have been developed due to significant social opposition. The Respondent submits that the Project would have never overcome the early consultation stage with the local communities, a *sine qua non* requirement for the exploitation of a mining project in Bolivia and, therefore, even if Bolivia had not adopted the Reversion, SAS would have never been able to develop the Project. 1325
- 768. Based on the foregoing, the Respondent concludes that SAS is not entitled to compensation as it has not met the burden of proving the certainty of its damages. 1326
- 769. At any rate, even if the Tribunal finds that damages suffered by SAS are certain, the Respondent submits that the proximate cause of these damages is attributable exclusively to SAS and, therefore, Bolivia has no obligation to compensate it as the required causal link between the Reversion and the damages claimed by SAS does not exist. 1327
- 770. The Respondent contends that decisions by other international tribunals confirm that an investor should not be compensated when its own conduct is the proximate cause of the damages, even if this conduct is not the exclusive cause. The Respondent accepts that these decisions entailed companies with financial difficulties; however, contrary to SAS' allegations, the Claimant contends that the determining factor in these decisions "are not such difficulties in themselves, but that they were caused by the affected companies themselves". The Respondent submits that this reasoning is applicable to the present case since, in light of the facts, "although Reversion was a formal act that put an end to SAS' exploration activities, SAS was the real causing agent of its damages". The Respondent submits that they were caused by the affected companies themselves.

¹³²⁴ Respondent's Rejoinder, paras. 576, 592.

¹³²⁵ Respondent's Rejoinder, paras. 593-595; Hearing Transcript, Day 1, 288:12 – 290:2 (Spanish).

¹³²⁶ Respondent's Rejoinder, para. 596; Hearing Transcript, Day 9, 1898:8-12 (Spanish). See also Bolivia's Post-Hearing Brief, paras. 83-107. The Respondent states that SAS has not presented a claim for the opportunity loss or alternative estimates that took uncertainty into account, for example, the Metallurgical Process (Hearing Transcript, Day 9, 1899:6-15 (Spanish)).

¹³²⁷ Counter-Memorial, paras. 568, 572; Respondent's Rejoinder, paras. 601-602; Hearing Transcript, Day 1, 292:5-15 (Spanish).

¹³²⁸ Counter-Memorial, paras. 570-571; Respondent's Rejoinder, para. 598; Hearing Transcript, Day 1, 292:5-15 (Spanish); RLA-17, *Elettronica Sicula SpA (ELSI)* (United States of America v. Italy), ICJ case, Award of July 20, 1989, para. 101; RLA-142, *Biwater Gauff (Tanzania) Limited v. Tanzania*, ICSID Case No. ARB/05/22, Award of July 24, 2008, para. 786.

¹³²⁹ Respondent's Rejoinder, para. 600.

¹³³⁰ Counter-Memorial, 569; Respondent's Rejoinder, para. 602.

PCA Case No. 2013-15

2. Standard of compensation for an expropriation

771. The Respondent submits that monetary compensation is the most common form of reparation used by arbitral tribunals to repair the damages caused by the actions of a sovereign State, and, in particular, is the form of reparation provided for in Article 5 of the Treaty for cases of expropriation. Thus, if the Tribunal considers that there is damage to be compensated, the Respondent submits that reparation in this case should be limited to monetary compensation for the damages suffered as a result of the Reversion, be it lawful or unlawful. 1331

772. In this regard, the Respondent deems SAS' compensation claim to be arbitrary, as there is no reason to justify a monetary compensation at the date of the award and, it should therefore be rejected by the Tribunal. ¹³³² In particular, the Respondent argues that: (i) the standard of compensation under Article 5(1) of the Treaty, which "*guarantees full reparation*", does not provide for the date of the award for this purpose; ¹³³³ (ii) the rules governing compensation preclude the use of the date of the award as it is not related to the facts of the case; ¹³³⁴ (iii) SAS is not entitled to benefit from the date of the award, as any hypothetical increase in the value of the Project "*would be ascribable to the departure of SAS*"; ¹³³⁵ and (iv) the jurisprudence invoked by SAS does not support its position. ¹³³⁶

3. Standard of valuation for expropriation

773. The Respondent submits that "if the Tribunal concluded that Bolivia should compensate SAS (quod non), such compensation should be limited to the reimbursement of the costs incurred by SAS in relation to the Project."¹³³⁷

774. Relying on the decisions of other arbitral tribunals, the Respondent contends that the market value of the expropriated asset, absent a solid base to establish that such asset would generate future revenue, is based on costs. ¹³³⁸ Then, given the Project's speculative nature, the Respondent

¹³³¹ Counter-Memorial, paras. 512-513; 525.

¹³³² Counter-Memorial, paras. 636, 675; Respondent's Rejoinder, paras. 675-679.

¹³³³ Counter-Memorial, paras. 664, 666.

¹³³⁴ Counter-Memorial, para. 665; RLA-149, Markham Ball, Assessing Damages in Claims by Investors against States, 16 ICSID Review Foreign Investment Law Journal, 2001, p. 417.

¹³³⁵ Counter-Memorial, para. 667.

¹³³⁶ Counter-Memorial, paras. 668-674; CLA-69, *Chorzów Factory*, p. 40; CLA-35, *ADC*, Award, para. 496; CLA-2, *Siemens*, Award, para. 8.3, 12.3

¹³³⁷ Respondent's Rejoinder, para. 613.

¹³³⁸ Counter-Memorial, paras. 579-581; Respondent's Rejoinder, paras. 604-606; Hearing Transcript, Day 1, 293:2 – 295:16 (Spanish); RLA-145, *Wena Hotels v. República Árabe de Egipto*, ICSID Case No. ARB/98/4, Award, December 8, 2000, paras. 123-125; RLA-105, *Venezuela Holdings and others v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB/07/27, Award of October 9, 2014, paras. 382, 385; RLA-146, *Hasan Awdi and other v. Romania*, ICSID Case No. ARB/10/13, Award

considers that the only way to determine market value for SAS' investment is based on investment costs. 1339

- 775. Moreover, the Respondent submits that other tribunals confirm that cost-based valuation is the method used when a discounted cash flow method is not applicable, or when the compensation requested is disproportionate to the investment costs. ¹³⁴⁰ Both circumstances arise in the present case, in the Respondent's view. ¹³⁴¹
- 776. Contrary to SAS' arguments, the Claimant argues that: (i) the method for calculating the fair market value of the expropriated investment by reference to costs has "proved quite popular in arbitral practice"; ¹³⁴² (ii) SAS' economic experts accept that the cost-based assessment is consistent with the international standards applicable; ¹³⁴³ (iii) any prospect of future development of the Project is merely speculative; ¹³⁴⁴ and (iv) a cost-based valuation would not create an incentive for Bolivia to expropriate assets in its earliest stage as, in the present case, Bolivia "was forced to reverse the Mining Concessions," and at any rate, "the earlier in time an asset is taken, the bigger the risk that the asset has no value". ¹³⁴⁵

4. Valuation Date for the expropriation

777. The Respondent submits that the valuation should be performed as at July 9, 2012 ("**Respondent's Valuation Date**"), and the date of valuation in FTI's report is contrary to the Treaty. The Claimant asserts that there is no justification to consider July 6, 2012 as the day immediately preceding the announcement of the expropriation, since on July 9, 2012, SAS communicated to the market that the Memorandum of Agreement had no impact on the Project. ¹³⁴⁶ The Respondent argues that expropriation came into force on August 1, 2012 through

of March 2, 2015, para. 514; CLA-51, PSEG Global, Inc. v. Turkey, ICSID Case No. ARB/02/5, Award, January 19, 2007, para. 321.

¹³³⁹ Counter-Memorial, paras. 576, 582; Respondent's Rejoinder, para. 607.

¹³⁴⁰ Counter-Memorial, paras. 578, 583; RLA-103, S. Ripinsky and K. Williams, *Damages in International Investment Law*, British Institute of International and Comparative Law, 2008, p. 227; RLA-96, *Técnicas Medioambientales Tecmed S.A. v. United Mexican States*, ICSID Case No. ARB (AF)/00/2, Award, May 29, 2003, para. 186; RLA-281, *Copper Mesa Mining Corporation v. Republic of Ecuador*, UNCITRAL, PCA Case No. 2012-2, Award, March 15, 2016, paras. 7.3, 7.21, 7.24, 7.26-7.28.

¹³⁴¹ Counter-Memorial, paras. 577, 584; RER-3, First Brattle Report, para. 80.

¹³⁴² Respondent's Rejoinder, para. 611; Hearing Transcript, Day 1, 295:17 – 296:8 (Spanish). RLA-103, S. Ripinsky and K. Williams, *Damages in International Investment Law*, British Institute of International and Comparative Law, 2008, p. 227; RLA-281, *Copper Mesa Mining Corporation v. Republic of Ecuador*, UNCITRAL, PCA Case No. 2012-2, Award, March 15, 2016, para. 7.3, 7.21, 7.24, 7.26-7.28.

¹³⁴³ Respondent's Rejoinder, para. 609; CER-2, First RPA Report, p. 3-1; CER-5, Second RPA Report, Table 3-2, p. 3-6.

¹³⁴⁴ Respondent's Rejoinder, paras. 611-612; RER-2, First Dagdelen Report, para. 122.

¹³⁴⁵ Respondent's Rejoinder, para. 610.

¹³⁴⁶ Counter-Memorial, paras. 638-640; Respondent's Rejoinder, paras. 670-673; Bolivia's Post-Hearing Brief, para. 161.

that same day—Bolivia had announced its intention to nationalize the Mining Concessions."¹³⁴⁷ In view of the above, under Article 5(1) of the Treaty, the date of valuation should be July 9, 2012, the day immediately preceding the date expropriation was publicly announced. ¹³⁴⁸

5. Valuation method for compensation

- 778. The Respondent submits that the cost approach is used by international arbitration tribunals to evaluate incipient mining projects. ¹³⁴⁹ The Respondent quotes the decision of the tribunal in the *Copper Mesa* case which, with respect to the cost approach, concluded that it was "the most reliable, objective and fair method in this case for valuing the Claimant's investments," and asserted that the other methodologies were "uncertain, subjective, and dependent upon contingencies." ¹³⁵⁰ The Respondent submits that this is exactly the case in this Project: the Project is at an early stage without any mining activity, and the valuations proposed by SAS are uncertain, subjective, and dependent upon contingencies. ¹³⁵¹
- 779. The Respondent argues that the cost approach presented by Brattle has two advantages: on the one hand, only true damages are compensated, and, on the other hand, the risk of overcompensation is avoided. Contrary to SAS' allegations, the Claimant argues that:
 - (a) It has not been established that the investment costs of the Project included general and administrative expenses, and therefore "to consider this concept in the calculation would be arbitrary and speculative;" ¹³⁵³ and
 - (b) The deduction of the value of Protected Information is imperative, otherwise, SAS would be allowed to continue to benefit economically from the Project through the sale of technical information and, thus, "SAS would be overcompensated." ¹³⁵⁴

¹³⁴⁷ Counter-Memorial, para. 639; Respondent's Rejoinder, para. 669; Hearing Transcript, Day 1, 298:7 – 299:10 (Spanish); R-129, SASC's News Release, *South American Silver Responds Strongly to Bolivian Government Statements* of July, 10 2012.

¹³⁴⁸ Counter-Memorial, para. 641; Respondent's Rejoinder, para. 674.

 $^{^{1349}}$ Bolivia's Post-Hearing Brief, para. 110; RLA-281, Copper Mesa Mining Corporation v. Republic of Ecuador, UNCITRAL, PCA Case No. 2012-2, Award of March 15, 2016, para. 7.24-27.

¹³⁵⁰ Bolivia's Post-Hearing Brief, para. 110; RLA-281, *Copper Mesa Mining Corporation v. Republic of Ecuador*, UNCITRAL, PCA Case No. 2012-2, Award, March 15, 2016, para. 7.24-27.

¹³⁵¹ Bolivia's Post-Hearing Brief, para. 110; RLA-281, *Copper Mesa Mining Corporation v. Republic of Ecuador*, UNCITRAL, PCA Case No. 2012-2, Award, March 15, 2016, para. 7.24-27.

¹³⁵² Counter-Memorial, para. 585; Respondent's Rejoinder, para. 611.

¹³⁵³ Respondent's Rejoinder, para. 615; RER-5, Second Brattle Report, Section IV.D.

¹³⁵⁴ Counter-Memorial, para. 592; Respondent's Rejoinder, paras. 614-619; RER-3, First Brattle Report, paras. 175-177, Section VIII D); RER-5, Second Brattle Report, paras. 252-259; BR-122, "Face the Analyst" interview with Greg Johnson, published July 26, 2011, at 22:20; RWS-7, Witness X's Witness Statement, para. 20.

- 780. Similarly, the Respondent submits that even if the Tribunal were to find a valuation based on fair market value to be applicable, the valuation method in FTI's report should be rejected completely, ¹³⁵⁵ for the following reasons:
 - (a) The three valuations on which the FTI's report is based are not reliable; they are *fundamentally* wrong and do not reflect fair market value ¹³⁵⁶ (emphasis added by Respondent).
 - i. The Respondent argues that RPA's valuation should be rejected. The Respondent maintains that the comparables method used by RPA is inherently speculative, as has been acknowledged by the mining industry, the legal authorities, the case law and FTI itself.¹³⁵⁷

The Respondent argues that FTI's sources recognize that the Project does not have any comparable in the market 1358 and, at any rate, the mining assets selected by RPA are different from the Project "in all the relevant criteria" (for example, geographical location, stage of development, mineralogy, and density of resources). 1359 The Respondent underscores that RPA's comparability analysis ignores the *fundamental* risks of the Project that directly impact its value, 1360 such as the metallurgical risk 1361 (the alleged "comparables" use *conventional* metallurgical processes), social risk and environmental risk. 1362 Consequently, the Respondent submits that RPA overvalues the Project and compares it with properties that are not *really* comparable, which invalidates its valuation. 1363

The Respondent argues that the determination and application of an MTR in this case is arbitrary ¹³⁶⁴ and that the MTR method developed by RPA (i) has never been

¹³⁵⁵ Counter-Memorial, paras. 573, 634; Respondent's Rejoinder, paras. 621, 667; Hearing Transcript, Day 1, 300:2 – 303:8 (Spanish).

¹³⁵⁶ Bolivia's Post-Hearing Brief, paras. 112-113.

¹³⁵⁷ Counter-Memorial, paras. 579-580; Respondent's Rejoinder, paras. 635, 641-642; RER-3, First Brattle Report, paras. 46, 123.

¹³⁵⁸ Respondent's Rejoinder, para. 633; Bolivia's Post-Hearing Brief, para. 123; Hearing Transcript, Day 8, 1412:5 – 1416:6, 1425:20 – 1428:21 (English).

¹³⁵⁹ Counter-Memorial, paras. 606-607; Respondent's Rejoinder, para. 634; Hearing Transcript, Day 1, 304:9 – 310:22 (Spanish), Day 9, 1906:21 – 1908:8 (Spanish); Bolivia's Post-Hearing Brief, paras. 122, 124, 126. See RER-3, First Brattle Report, section IV A); RER-5, Second Brattle Report, paras. 109, 125-127.

¹³⁶⁰ Bolivia's Post-Hearing Brief, para. 128.

¹³⁶¹ See *supra* para. 767(e).

¹³⁶² Bolivia's Post-Hearing Brief, para. 127; Hearing Transcript, Day 6, 1013:11-14, 1013:18-25, 1029:6-11, 1031:17-19 (English).

¹³⁶³ Bolivia's Post-Hearing Brief, para. 128.

¹³⁶⁴ Bolivia's Post-Hearing Brief, section 4.4.2.2. See also Counter-Memorial, para. 601; Respondent's Rejoinder, para. 624.

scientifically validated ¹³⁶⁵ and (ii) its application in practice is void. ¹³⁶⁶ The Respondent submits that when determining and applying an MTR to the Project, RPA incorporated a degree of arbitrariness that invalidates its valuation: (1) arbitrariness in determining the MTR of the supposedly comparable properties, ¹³⁶⁷ (2) arbitrariness in determining the MTR applicable to the Project, ¹³⁶⁸ and (3) arbitrariness in applying the MTR to the Project resources. ¹³⁶⁹

Regarding the first arbitrariness, the Respondent compares this case, where RPA has estimated an MTR considering five option agreements, to the Bear Creek case, where FTI excluded the option agreements because they make the value of the underlying silver asset difficult to establish. 1370 Moreover, the Respondent alleges that price determination for the option agreements by RPA is "totally subjective," since it has no scientific support. 1371 The Respondent further contends that RPA took into consideration transactions that were performed more than five years before the date of valuation, ¹³⁷² while in *Bear Creek*, FTI only used transactions that were performed two years before the date of valuation 1373 and mentions that, under RPA's own premises, only transactions performed 18 months before the date of valuation should be considered and the older the transaction, the less reliable the information would be. 1374 The Respondent underscores that "RPA resorted to historic resource estimates of 4 properties in spite of the fact that the Qualified Persons (QPs) who performed such estimations said that they 'should not be relied upon or cannot be relied upon" to determine an MTR of comparable properties 1375 and that "the reasonable and diligent approach would have been not to rely upon unreliable historic estimates". 1376

¹³⁶⁵ Counter-Memorial, paras. 602-603; Respondent's Rejoinder, para. 636; RER-3, First Brattle Report, para. 97.

¹³⁶⁶ Respondent's Rejoinder, para. 639; RER-3, First Brattle Report, para. 97; RER-4, Second Dagdelen Report, para. 81.

¹³⁶⁷ Bolivia's Post-Hearing Brief, paras. 130-131.

¹³⁶⁸ Bolivia's Post-Hearing Brief, paras. 132-137.

¹³⁶⁹ Bolivia's Post-Hearing Brief, paras. 138-144.

¹³⁷⁰ Bolivia's Post-Hearing Brief, para. 130; Hearing Transcript, Day 8, 1439:12-16 (English).

¹³⁷¹ Counter-Memorial, paras. 609-614; RER-3, First Brattle Report, paras. 88-93.

¹³⁷² Bolivia's Post-Hearing Brief, para. 130; Hearing Transcript, Día 6, 1046:2-16 (English). The six transactions considered comparable by RPA occurred between 2 and 5 years before the date of valuation used by FTI. See Counter-Memorial, paras. 615-618; CER-2, First RPA Report, Table 12-1, Annex 2; RER-3, First Brattle Report, paras. 94-95.

¹³⁷³ Bolivia's Post-Hearing Brief, para. 130; Hearing Transcript, Day 8, 1446:14-17 (English).

¹³⁷⁴ R-127, W. E. Roscoe, *Valuation of non-producing mineral properties using market comparables*, Journal of Business Valuation, July 15, 2007, p. 215; Hearing Transcript, Day 6, 1044:21-25 (English).

¹³⁷⁵ Bolivia's Post-Hearing Brief, para. 130, citing Hearing Transcript, Day 6, 1067:20-23 (English).

¹³⁷⁶ Bolivia's Post-Hearing Brief, para. 130.

As to the arbitrariness in determining the MTR applicable to the Project, the Respondent alleges that the 2% MTR was determined through a subjective process, ¹³⁷⁷ which cannot be validated as it cannot be replicated by other experts given that RPA does not detail the formulas used for its comparability index ¹³⁷⁸ and merely indicated at the Hearing that it is "in line with [their] experience doing other studies, other Comparable Transactions Analysis where there is invariably a fairly range of MTR values". ¹³⁷⁹ The Respondent alleges that CIMVal was trying to get away from this type of valuations that are impenetrable to other experts ¹³⁸⁰ and the Copper Mesa award confirms that the valuation of the Project cannot be based upon the subjective and unverifiable judgment of one person. ¹³⁸¹

In connection with the arbitrariness in applying the MTR to the Project resources, the Respondent argues that the application of the MTR developed by RPA attributes the same value to indicated and measured resources as to inferred resources ¹³⁸² and overestimates the Project resources by using a 10 g/t AgEq cut-off grade that artificially overstates the value of the Project. ¹³⁸³

The Respondent argues that the Hearing demonstrated that RPA did not perform capping when calculating the Project's resources, despite having recognized that it should be done, ¹³⁸⁴ because it would have reduced the Project's valuation. ¹³⁸⁵

¹³⁷⁷ RPA explained such a process during the hearing to determine the 2% MTR starting with a 0.10% to 9.6% range; after excluding the *outliers* created a comparability index, by applying the "6 middle transactions" that ranged between 1.03% and 2.38%. See Hearing Transcript, Day 6, 1055:6 – 1057:4, 949:11-25 (English).

¹³⁷⁸ Bolivia's Post-Hearing Brief, paras. 133-135; Hearing Transcript, Day 8, 1574:17-20 (English); RER-5, Second Brattle Report, para. 156.

¹³⁷⁹ Bolivia's Post-Hearing Brief, para. 137, citing RPA during the hearing (Hearing Transcript, Day 6, 956:20 – 957:3 (English)).

¹³⁸⁰ Bolivia's Post-Hearing Brief, para. 136; Hearing Transcript, Day 8, 1571:16 – 1572:1 (English).

¹³⁸¹ Bolivia's Post-Hearing Brief, para. 137.

¹³⁸² See *supra* para. 767(d).

¹³⁸³ See *supra* para. 767(d). Counter-Memorial, paras. 604-605; RER-3, First Brattle Report, paras. 100-101; Bolivia's Post-Hearing Brief, paras. 139, 141-143; Hearing Transcript, Day 8, 1646:16-172 (English). See also RER-5, Second Brattle Report, para. 125; DAG-3, National Instrument 43-101, June 24, 2011, Companion Policy 43-101 CP, section 2.3(1) in connection with the use of inferred and historical resources in the economic assessment.

¹³⁸⁴ Hearing Transcript, Day 6, 1107:12-14 (English); RPA-11, RPA notes from October 20, 2015 meeting with K. Dagdelen and T. Matthews, p. 7.

¹³⁸⁵ Bolivia's Post-Hearing Brief, para. 144.

The Respondent asserts that, at any rate, the resulting value range is not reliable as its application on the mining assets used by RPA "overestimates or underestimates the alleged 'comparables'." ¹³⁸⁶

The Respondent concludes that the valuation is subjective (since the selection of comparables is an inherently subjective exercise), uncertain (given the use of a wide range of values – US\$ 13.8 million to US\$ 1,300 million) and dependent upon contingencies (for example, that the Metallurgical Process works). ¹³⁸⁷

ii. Likewise, the Respondent considers that the Project's valuation by industry analysts should be ruled out. The Respondent argues that (i) there were commercial ties amongst three out of the four analysts and SASC at the time of valuation; ¹³⁸⁸ (ii) the valuations are based on the DCF method, ¹³⁸⁹ which, as recognized by FTI itself, ¹³⁹⁰ is not applicable to the Project; ¹³⁹¹; (iii) the drop in SASC's stock value proves that the valuations are not relevant to determine the fair market value as "the market itself did not consider them reliable"; ¹³⁹² and (iv) the analysts did not consider important risks related to the Project, and made fundamental errors which FTI did not correct. ¹³⁹³ The Respondent considers absurd the justification offered by FTI during the Hearing that its report is not based on the analysists' DCF estimates but on their conclusions, as the conclusions are based on the DCF model. ¹³⁹⁴ The Respondent concludes that the valuation is subjective ¹³⁹⁵, uncertain (given the wide range of

¹³⁸⁶ Counter-Memorial, paras. 619-621; Respondent's Rejoinder, paras. 636-639; RER-3, First Brattle Repot, paras. 97, 117-118, section V; RER-5, Second Brattle Report, para. 161. See also Hearing Transcript, Day 9, 1908:19 – 1910:6 (Spanish).

¹³⁸⁷ Bolivia's Post-Hearing Brief, para. 110.

¹³⁸⁸ Counter-Memorial, paras. 623-628; Respondent's Rejoinder, paras. 650-651; Hearing Transcript, Day 1, 303:13-17, 304:8-23 (Spanish); RER-3, First Brattle Report, paras. 135-136; RER-5, Second Brattle Report, paras. 217-220; CER-4, Second FTI Report, paras. 6.25-6.27. See FTI-37, Redchip, "April 3, 2012 Report", p. 10; BR-45, Redchip, Research Issues Research Updated on South American Silver, p. 2; FTI-15, Edison, "January 10, 2012 Report", p. 1.

¹³⁸⁹ Bolivia's Post-Hearing Brief, para. 115; Hearing Transcript, Day 8, 1434:2-3 (English).

¹³⁹⁰ Bolivia's Post-Hearing Brief, para. 116; Hearing Transcript, Day 8, 1436:21 – 1437:2 (English).

¹³⁹¹ Counter-Memorial, para. 630; Respondent's Rejoinder, para. 644; Hearing Transcript, Day 1, 302:18-25 (Spanish), Day 9, 1903:10 – 1904:3 (Spanish); Bolivia's Post-Hearing Brief, para. 116; R-241, M. Maher, C. Stickney and R. Weil, Managerial Accounting. *An Introduction to Concepts, Methods and Uses*, Thomson South-Western, 2008, p. 184; CER-4, Second FTI Report, para. 6.23 y 6.38; CER-1, First FTI Report, para. 8.33; CER-2, First RPA Report, p. 3-1.

¹³⁹² Respondent's Rejoinder, paras. 645-649, 652; RER-5, Second Brattle Report, para. 201

¹³⁹³ Counter-Memorial, para. 631; Respondent's Rejoinder, paras. 651, 653; Hearing Transcript, Day 1, 303:18-24, 304:24 – 305:8 (Spanish); RER-3, First Brattle Report, paras. 140-147; R-222, Transcripts of conversation between FTI and Tom Pfister (Redchip), October 20, 2015, pp. 2, 15.

¹³⁹⁴ Bolivia's Post-Hearing Brief, para. 117. For FTI's explanation, see Hearing Transcript, Day 8, 1437:3-7 (English).

¹³⁹⁵ The Respondent cites the statement of Mr. Cooper during the hearing that "they incorpórate all kinds of assumptions that are personal to them" (Hearing Transcript, Day 8, 1501:23 – 1502:1 (English)).

values between US\$ 117 million and US\$ 992 million) and dependent upon contingencies (for example, the DCF model premises that analysts use). 1396

- iii. Regarding the valuation based on private placements, the Respondent admits that it does not share the deficiencies of being subjective, uncertain, and dependent on contingencies as with the previous models. However, it argues that "various market indicators had a negative evolution between the date of such placements and the valuation date in July 2012", and therefore, the values in April and May 2012 should be excluded when assessing the fair market value of the Project, as they do not reflect the fall of various market indicators between April-May and July. ¹³⁹⁷ The Respondent argues that the available evidence confirms that the fall of these indicators affected the value of SASC's shares and, accordingly, the Project. Therefore, FTI's valuation based on private placements should be discarded as it does not reflect this evolution. ¹³⁹⁸
- (b) The weighting given by FTI is arbitrary. 1399 The Respondent contends that the weighting given by FTI does not provide an objective method as it is impossible to prove that a hypothetical buyer of the Project would weigh the valuations used by FTI in the same way. 1400
- (c) The Respondent further argues that the *Copper Mesa* award reveals that FTI's position in this arbitration contradicts the one it adopted in the *Copper Mesa* case, where advised by FTI, the claimant proposed to value the mining concessions based on the cost approach to estimate fair market value. Moreover, the Respondent argues that, in the *Bear Creek* case, FTI recognized the relevance of the geographical differences in the value of mining properties and did not consider properties located in different countries to be comparable. In clear contradiction, in the present case, FTI gave a 50% weigh to the valuation (RPA) based upon 12 properties, 11 of which are located outside Bolivia. The

¹³⁹⁶ Bolivia's Post-Hearing Brief, para. 110.

¹³⁹⁷ Bolivia's Post-Hearing Brief, paras. 110, 146; Counter-Memorial, para. 633; Respondent's Rejoinder, paras. 655-656; Hearing Transcript, Day 1, 311:16 – 312:1 (Spanish); RER-3, First Brattle Report, para. 151; RER-5, Second Brattle Report, para. 237. Respondent refers to the 13% drop in the price of the main metal for the Project (silver), the 5% drop in the Toronto Stock Exchange index and the 23% drop of other junior mining companies that FTI considered comparable.

¹³⁹⁸ Bolivia's Post-Hearing Brief, paras. 148-149.

¹³⁹⁹ Hearing Transcript, Day 1, 301:19 – 302:17 (Spanish).

¹⁴⁰⁰ Respondent's Rejoinder, para. 628; RER-5, Second Brattle Report, para. 211.

¹⁴⁰¹ Bolivia's Post-Hearing Brief, para. 109; RLA-281, Copper Mesa Mining Corporation v. Republic of Ecuador, UNCITRAL, PCA Case No. 2012-2, Award, March 15, 2016, para. 7.3, 7.21.

¹⁴⁰² Bolivia's Post-Hearing Brief, para. 125, referring to FTI's statement (Hearing Transcript, Day 8, 1441:11-20 (English)).

¹⁴⁰³ Bolivia's Post-Hearing Brief, para. 125, referring to RPA's statement (Hearing Transcript, Day 6, 995:4-7 (English)).

Respondent argues that "[i]f RPA had considered the only 'comparable' property located in Bolivia (Pulacayo), the value of the Project –under the same economic premises of the PEA– would be US \$ 32,5 [sic]."¹⁴⁰⁴

- 781. The Respondent argues that the arbitrariness of the fair market valuation for the Project performed by FTI is demonstrated in light of SASC's share value since "according to FTI's valuation, the Project would be worth 530% more than SASC itself". ¹⁴⁰⁵ The Respondent argues that, at the Respondent's date of valuation, (i) SASC's value in the stock exchange was US\$ 48.7 million and (ii) the Project value would range between US\$ 35.2 and US\$ 48.7 million (depending on the value assigned to the Escalones project, another asset owned by SASC). ¹⁴⁰⁶ The Respondent argues that SAS did not question this calculation during the Hearing, nor that such valuation, being based on the publicly traded value, is objective, verifiable and gives a narrow range of values. ¹⁴⁰⁷
- 782. The Respondent argues that the CIMVal Rules consider the share value method (market capitalization) as a secondary method because most companies have more than one major project, which makes it difficult to assess what value to assign to each of the major projects. The Respondent submits that this is not the case with SASC. 1409
- 783. The Respondent explains that since the enterprise value of SASC (determined by deducting debts and available cash from capital value) as of August 1, 2012 amounted to US\$ 13.5-14 million, the value of the Escalones project would range between US\$ 0, as a minimum, and US\$ 13.5 million, as a maximum. ¹⁴¹⁰ Based on the value FTI attributes to Escalones (US\$ 7.3), the Project would be worth, at a maximum, US\$ 41.4 million.
- 784. The Respondent argues that, in this case, only the share value properly reflects the risks of the Project, 1411 and there is no reason to think that the stock value of SASC does not adequately reflect

¹⁴⁰⁴ Bolivia's Post-Hearing Brief, para. 125; RER-3, First Brattle Report, Workpaper 6, p. E-7.

¹⁴⁰⁵ Respondent's Rejoinder, paras. 658-667; RER-5, Second Brattle Report, paras. 20-25, 31, 34-35, Table 2, section II.D.

¹⁴⁰⁶ Respondent's Rejoinder, paras. 665-668. See RER-5, Second Brattle Report, Table 2.

¹⁴⁰⁷ Bolivia's Post-Hearing Brief, paras. 152, 159. See Brattle's statement, Hearing Transcript, Day 8, 1558:16-23 (English).

¹⁴⁰⁸ Bolivia's Post-Hearing Brief, para. 153; Hearing Transcript, Day 8, 1587:9-11 (English).

¹⁴⁰⁹ Bolivia's Post-Hearing Brief, para. 153.

¹⁴¹⁰ Respondent's Rejoinder, paras. 660, 662; RER-5, Second Brattle Report, paras. 20-21, 31. See also Bolivia's Post-Hearing Brief, para. 151.

¹⁴¹¹ Bolivia's Post-Hearing Brief, section 4.5.2.

its enterprise value and thus the value of its assets.¹⁴¹² The Respondent contends that this value reflects all publicly available information and the relevant risks of its assets.¹⁴¹³

- 785. The Respondent further states that FTI, in weighting the private placements of SASC's shares in April and May 2012 at 25%, recognizes that SAS' share value is indicative of the Project fair market value. 1414 The Respondent further argues that: (i) at the time of the private placements, SASC had the cash balance necessary to move forward with the operations, therefore it had no urgency to get financing; 1415 (ii) the lack of urgency in connection with financing is demonstrated by the long time the company took to advertise and place the shares; (iii) to accept that these were "compelled transactions" would lead to the absurd conclusion of accepting that SASC was willing to take a loss higher than the amount obtained. The Respondent concludes that, if the shares traded at prices very similar to the stock market value, it is because the latter does reflect its fair market value. 1417
- 786. Further, the Respondent argues that the deduction of the Protected Information value is imperative even if the share value is used as valuation method because "if someone has taken the total fair market value of the asset, it should have been taken with information", 1418 and regarding the patent,

one thing is what happens with the ownership of the patent. But another thing is the license to use that patent. Why am I saying this? Its fair market value is based as a premise on the operation of the metallurgical process. No fair market value compensation can be expected as if the process worked and later say that whoever comes afterwards to develop this has no access to the same patent necessary to estimate the fair market value. 1419

787. The Respondent submits that FTI recognized at the Hearing that if Bolivia were ordered to compensate SAS due to the Reversion (*quod non*), the value of the Protected Information should be discounted from such compensation. ¹⁴²⁰ The Respondent contends that neither SAS nor its

¹⁴¹² Respondent's Rejoinder, para. 666; RER-5, Second Brattle Report, section II D. In response to FTI's statement at the hearing that SASC's private placements in April and May 2012 were performed at a value below their fair market value since the company was forced to obtain financing (FTI's statement at the hearing, Hearing Transcript, Day 8, 1457:4-12 (English)), see Hearing Transcript, Day 9, 1911:25 – 1913:11 (Spanish); Bolivia's Post-Hearing Brief, para. 154.

¹⁴¹³ Respondent's Rejoinder, para. 663; RER-5, Second Brattle Report, para. 25. See also Hearing Transcript, Day 9, 1911:25 – 1913:11 (Spanish); Bolivia's Post-Hearing Brief, para. 160.

¹⁴¹⁴ Bolivia's Post-Hearing Brief, para. 150.

¹⁴¹⁵ Bolivia's Post-Hearing Brief, para. 155; see Brattle's statement, Hearing Transcript, Day 8, 1556:17 (English), 1643:3-4 (English).

¹⁴¹⁶ Bolivia's Post-Hearing Brief, para. 155, related to the statement of FTI (Hearing Transcript, Day 8, 1459:12-18 (English)).

¹⁴¹⁷ Bolivia's Post-Hearing Brief, para. 156.

¹⁴¹⁸ Hearing Transcript, Day 9, 1913:12-22 (Spanish).

¹⁴¹⁹ Hearing Transcript, Day 9, 1913:23 – 1914:8 (Spanish).

¹⁴²⁰ Bolivia's Post-Hearing Brief, para. 162; Hearing Transcript, Day 8, 1472:17-22 (English).

experts questioned (i) the calculation of the value of the Protected Information made by Brattle nor (ii) that there are third parties interested in acquiring such Information. ¹⁴²¹ The Respondent argues that SAS did not cross-examine Bolivia's witnesses on this regard either, and therefore if it is ordered to compensate SAS (*quod non*), such compensation should be reduced by US\$ 6.2 million. ¹⁴²²

788. At any rate, relying upon the decisions of other arbitral tribunals, the Respondent contends that SAS' conduct should be taken into consideration when establishing the compensation amount, to reflect its contributory negligence in the production of damages. ¹⁴²³ Contrary to what the jurisprudence invoked by SAS may suggest, the Respondent clarifies that contributory negligence in this case is not focused on "the obligations of investors regarding social communication", ¹⁴²⁴ but the violations of human and indigenous rights, the social conflict and the infringement of other laws of Bolivia attributable to SAS. ¹⁴²⁵ Thus, the Respondent requests the amount of such compensation granted to the Claimant "be reduced by, at least, 75%, considering that the actions and omissions of Claimant itself were the ones that contributed to the damage that it claims to have suffered." ¹⁴²⁶

6. Compensation for other violations of the Treaty

- 789. The Respondent argues that "SAS has not demonstrated why, in cases other than expropriation, compensation should be calculated based on the standard of [fair market value]." ¹⁴²⁷
- 790. First, the Respondent argues that SAS' position is contrary to the Treaty, since Article 5(1) provides for the exclusive application of fair market value in cases of expropriation. Thus, the Respondent contends that, "[a]pplying this standard to cases other than expropriation would imply ignoring the will of the parties". 1428

¹⁴²¹ Bolivia's Post-Hearing Brief, para. 162; Hearing Transcript, Day 8, 1550:2-7 (English).

¹⁴²² Bolivia's Post-Hearing Brief, para. 162.

¹⁴²³ Counter-Memorial, paras. 728-736; Hearing Transcript, Day 1, 313:9 – 314:23 (Spanish); RLA-164, *MTD Equity Sdn. Bhd. and MTH Chile S.A v. Republic of Chile*, ICSID Case No. ARB/01/7, Award, May 25, 2004, paras. 178, 242-243; RLA-166, *Occidental Petroleum Corporation and Occidental Exploration and Production Company v. Republic of Ecuador*, ICSID Case No. ARB/06/11, Award, October 5, 2012, paras. 678, 680, 687; RLA-161, *Iurii Bogdanov v. Republic of Moldova*, SCC Case No. V091/2012, Award, September 22, 2005, chap. 5.2; RLA-281, *Copper Mesa Mining Corporation v. Republic of Ecuador*, UNCITRAL, PCA Case No. 2012-2, Award, March 15, 2016, paras. 6.97, 6.100.

¹⁴²⁴ Respondent's Rejoinder, paras. 704-705, 709, referring to CLA-162, *Abengoa S.A. and Cofides S.A. v. United Mexican States*, ICSID Case No. ARB(AF)/09/2, Award, April 18, 2013, para. 665.

¹⁴²⁵ Respondent's Rejoinder, paras. 707-708, 710-712; Hearing Transcript, Day 1, 314:24 – 316:9 (Spanish).

¹⁴²⁶ Counter-Memorial, para. 725; Hearing Transcript, Day 1, 316:10-15 (Spanish).

¹⁴²⁷ Respondent's Rejoinder, para. 680.

¹⁴²⁸ Counter-Memorial, para. 678; Respondent's Rejoinder, paras. 681-682.

- 791. Second, the Respondent argues that other arbitral tribunals have repeatedly confirmed that the fair market value standard is not applicable other than to expropriation. ¹⁴²⁹ In this sense, the Respondent considers that the decisions invoked by SAS do not support its position, as (i) in the *Gold Reserve v. Venezuela* case, the application of the fair market value standard was justified by the existence of an agreement between the parties, but not "for the loss of investment," ¹⁴³⁰ and (ii) other cases establish that arbitral tribunals decline the application of the fair market value standard, even when the non-expropriation measures caused the investment to be "economically unsustainable." ¹⁴³¹
- 792. At any rate, based on the decisions of other arbitral tribunals, the Respondent argues that compensation for other Treaty violations requires proof of the specific damage caused by each alleged violation, as well as the causal link between the damage and the violation. However, the Respondent contends that SAS has not identified or provided an itemized valuation of the damages arising from the non-expropriation measures. Consequently, the Respondent alleges that, "if the Tribunal concluded that Bolivia did not breach Article [5] of the Treaty, regarding expropriation, it must deny any compensation due to failure to produce evidence". 1434

7. Interests

793. The Respondent argues that a commercial interest rate is preferable in this case, because (i) pursuant to article 411 of the Bolivian Civil Code, "applying the statutory interest rate would overcompensate SAS in this case", 1435 and (ii) at any rate, SAS has not provided any argument to explain "why the statutory interest rate is preferred over the commercial rate." 1436

¹⁴²⁹ Counter-Memorial, paras. 679-681; RLA-150, *Marvin Roy Feldman Karpa v. United Mexican States*, ICSID Case No. ARB(AF)/99/1, Award of December 16, 2002, para. 194; CLA-76, *S.D. Myers, Inc. v. Canada*, UNCITRAL, Second partial award of October 21, 2002, para. 144; CLA-51, *PSEG Global, Inc. v. Turkey*, ICSID Case No. ARB/02/5, Award of January 19, 2007, paras. 305-308.

¹⁴³⁰ Respondent's Rejoinder, para. 682, referring to RLA-127, *Gold Reserve Inc. v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB(AF)/09/01, Award of September 22, 2014, para. 674.

¹⁴³¹ Respondent's Rejoinder, para. 683, referring to RLA-150, *Marvin Roy Feldman Karpa v. United Mexican States*, ICSID Case No. ARB(AF)/99/1, Award of December 16, 2002, para. 188.

¹⁴³² Counter-Memorial, paras. 685-688; Respondent's Rejoinder, para. 687; RLA-125, *S. D. Myers, Inc. v. Canada*, Partial Award, November 13, 2000, paras. 315-317; RLA-134, *LG&E et al. v. Republic of Argentina*, ICSID Case No. ARB/02/1, Award, July 25, 2007, para. 87; RLA-150, *Marvin Roy Feldman Karpa v. United Mexican States*, ICSID Case No. ARB(AF)/99/1, Award, December 16, 2002, para. 194; CLA-104, *BG Group Plc. v. Argentina*, UNCITRAL, Final Award, December 24, 2007, para. 428; RLA-141, *Metalclad Corporation v. United Mexican States*, ICSID Case No. ARB(AF)/97/1, Award, August 30, 2000, para. 115.

¹⁴³³ Counter-Memorial, paras. 683-684, 688; Respondent's Rejoinder, paras. 685-686; CER-1, First FTI Report, para. 2.2, section 2; CER-4, Second FTI Report, section 3.

¹⁴³⁴ Counter-Memorial, para. 689.

¹⁴³⁵ Counter-Memorial, paras. 693-694; Respondent's Rejoinder, para. 689; RLA-49, Article 411 of Bolivia's Civil Code; CER-1, First FTI Report, para. 12.5.

¹⁴³⁶ Counter-Memorial, para. 695; Respondent's Rejoinder, para. 690.

- 794. The Respondent contends that the interest rate to apply should be the risk-free U.S. Treasury rate (0.21%). In the alternative, the Respondent argues that the commercial rate should be estimated based on Bolivia's issuance of 10-year sovereign bonds in October 2012, a date very close to the Respondent's Date of Valuation, and later add the results to the risk-free interest rate (resulting in an annual rate of 2.9%), ¹⁴³⁷ for the following reasons: (i) the risk premium is a natural baseline to estimate the interests to be applied to the amounts owed by Bolivia; ¹⁴³⁸ (ii) it is a method regularly used by arbitral tribunals; ¹⁴³⁹ and (iii) "the [commercial] rate obtained is even higher than the ones usually applied by arbitral tribunals (based on LIBOR)," ¹⁴⁴⁰
- 795. The Respondent rejects compound interest as: (i) there is an express prohibition under Bolivian law regarding the capitalization of interest, and several arbitral tribunals have applied a simple rate whenever a national prohibition of this sort applies; ¹⁴⁴¹ and (ii) there is no constant jurisprudence establishing the principle of granting compound interests and, as a matter of fact, recent awards have favored simple interest. ¹⁴⁴²

C. THE TRIBUNAL'S ANALYSIS

- 796. The Tribunal has found that the reversion of the Mining Concessions constitutes a direct expropriation pursuant to Article 5 of the Treaty. Likewise, it has found that Bolivia breached the obligation to provide compensation as required by said provision.
- 797. Regarding the expropriation, the original claim filed by the Claimant sought restitution and only in the event that this was not feasible, it requested the Tribunal to award compensation for the damages caused due to conduct of Bolivia which it considered to be contrary to international law.

¹⁴³⁷ Counter-Memorial, paras. 697-707; Respondent's Rejoinder, paras. 691-698.

¹⁴³⁸ Counter-Memorial, para. 710.

¹⁴³⁹ Counter-Memorial, para. 711; Respondent's Rejoinder, para. 697; RLA-150, *Marvin Roy Feldman Karpa v. Claimant's Reply on Costs*, ICSID Case No. ARB(AF)/99/1, Award, December 16, 2002, para. 205.

¹⁴⁴⁰ Counter-Memorial, paras. 712-713; Respondent's Rejoinder, para. 697.

¹⁴⁴¹ Counter-Memorial, paras. 717-721; Respondent's Rejoinder, para. 699; RLA-155, *Duke Energy Electroquil Partners and Electroquil S.A. v. Republic of Ecuador*, ICSID Case No. ARB/04/19, Award, August 18, 2008, para. 457; RLA-157, *Desert Line Projects LLC v. Republic of Yemen*, ICSID Case No. ARB/05/17, Award, February 6, 2008, paras. 294-295; RLA-158, *Autopista Concesionada de Venezuela, C.A. v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB/00/5, Award, September 23, 2003, para. 396.

¹⁴⁴² Counter-Memorial, para. 716; Respondent's Rejoinder, para. 701; RLA-272, *Mr. Franck Charles Arif v. Republic of Moldava*, ICSID Case No. ARB/11/23, Award of April 8, 2013, para. 617; RLA-273, *Antoine Abou Lahoud y otros v. Democratic Republic of Congo*, ICSID Case No. ARB/10/4, Award of February 7, 2014, para. 633; RLA-159, United Nations International Law Commission, *Responsability of States for internationally wrongful acts*, with commentaries, 2001, p. 108; RLA-155, *Duke Energy Electroquil Partners and Electroquil S.A. v. Republic of Ecuador*, ICSID Case No. ARB/04/19, para. 473.

However, the Claimant expressly abandoned its claim for restitution, ¹⁴⁴³ and therefore the Tribunal will not address it.

798. Regarding compensation for expropriation, Article 5(1) of the Treaty provides that it shall be:

just and effective compensation. Such compensation shall amount to the market value of the investment expropriated immediately before the expropriation or before the impending expropriation became public knowledge, whichever is the earlier, shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Party, until the date of payment, shall be made without delay, be effectively realizable and be freely transferable.

- 799. The Treaty provides that compensation shall amount to the market value of the investment expropriated, but does not prescribe a valuation method to estimate that value. Therefore, it is for the Tribunal to determine the appropriate valuation method to obtain the market value mentioned, taking account of the terms of the Treaty and the characteristics of the investment in question.
- 800. The Claimant considers that its investment consists of "the investor's shares in the local company as well as the assets of that local company," 1444 i.e., CMMK's shares and assets. On this point, the Tribunal notes that, even if it controls 100% of CMMK, the Claimant has not established that said control affords it a direct right over the assets of the Company under the applicable laws, in particular the law of Bolivia. CMMK is the owner of the Mining Concessions and the assets, and SAS' investment consists of the totality of CMMK's shares. Consequently, for purposes of compensation, the valuation is based on the effect of the expropriation on the value of the shares that SAS indirectly owns in CMMK, taking into account that the Mining Concessions and the investment made in the Project by the Company are the only assets of CMMK that are established in the record.
- 801. The Claimant considers that the above-mentioned Article 5 of the Treaty applies only to lawful expropriation and, in the event of an unlawful expropriation, customary international law applies. However, the Claimant itself argues that "while customary international law and the Treaty offer two different paths to determine the compensation owed to Claimant, that compensation would essentially be the same under both approaches since it would amount in both cases to the [fair market value] of the Project." The Respondent, in turn, argues that the

¹⁴⁴³ Hearing Transcript, Day 1, 17:11-24, 117:9-11, 258:1-5 (English).

¹⁴⁴⁴ Statement of Claim and Memorial, para. 110.

¹⁴⁴⁵ Statement of Claim and Memorial, paras. 163-164.

¹⁴⁴⁶ Claimant's Reply Memorial, para. 367.

standard of compensation under the Treaty applies regardless of the lawfulness or unlawfulness of the expropriation. 1447

- 802. Additionally, the Parties differ in two substantial respects. On the one hand, they differ regarding the date of valuation for compensation. While the Claimant considers that the relevant date is July 6, 2012, the day immediately preceding the signature of the Memorandum of Agreement of July 7, 2012, 1448 the Respondent considers that, at the earliest, it should be July 9, 2012, as the expropriation was made public on July 10, 2012. 1449
- 803. On the other hand, they differ as to the correct method to determine compensation. FTI, the Claimant's expert, calculates the compensation owed to SAS due to the expropriation as the fair market value of its 100% ownership interest in the Project as of the Claimant's Valuation Date. To calculate such compensation, FTI uses three sources of market-based information: (i) comparable transactions identified by RPA; (ii) analysts' reports, and (iii) private placement transactions involving SASC's shares in the period preceding the Claimant's Valuation Date. 1451
- 804. In turn, Bolivia considers that if compensation is to be provided, it should be limited to the costs incurred by the Claimant in connection with the Project. If the Tribunal does not accept the cost-based assessment, and as a subsidiary valuation, the Respondent argues that the Project can only be reliably valued based on SASC's share value. Along these lines, in its first report, Brattle, the Respondent's expert, quantified the costs of investment in the Project and, in its second report, presented an alternative valuation for the Project based on the market value of SASC's shares at the Respondent's Valuation Date (July 9, 2012).
- 805. The Parties do not dispute that the appropriate valuation approach depends on the state of exploration or development of the relevant mineral property. ¹⁴⁵⁶ Similarly, the Parties do not dispute that, based on the categories proposed by CIMVal, the Project would qualify as a "mineral

¹⁴⁴⁷ See Counter-Memorial, paras. 512-513, 525.

¹⁴⁴⁸ Reply Memorial, para. 385.

¹⁴⁴⁹ Respondent's Rejoinder, paras. 668-674.

¹⁴⁵⁰ Statement of Claim and Memorial, para. 206.

¹⁴⁵¹ Reply Memorial, paras. 417 and 418.

¹⁴⁵² Counter-Memorial, para. 573.

¹⁴⁵³ Bolivia's Post-Hearing Brief, para. 80.

¹⁴⁵⁴ RER-3, First Brattle Report, para. 2.

¹⁴⁵⁵ RER-5, Second Brattle Report, para. 10.

¹⁴⁵⁶ CER-1, First FTI Report, para. 8.27.

resource property,"¹⁴⁵⁷ corresponding to those mineral properties that have "mineral resources" which have not been demonstrated to be economically viable in a feasibility study or a prefeasibility study. ¹⁴⁵⁸

- 806. According to CIMVal, "mineral resource properties" can be valued using a market approach and, in some cases, an income or cost-based approach. The experts for both Parties agree that an income approach in particular, the discounted cash flow approach is not appropriate. The Claimant's experts advocate for a market approach and argue that a cost-based approach is not appropriate. In turn, Bolivia's experts argue that the methods that FTI uses to arrive at its estimate of the Project's fair market value are unreliable and, based on the instructions received, they present the calculation of the costs invested in the Project. 1462
- 807. The Tribunal shall first analyze the stage of development of the Project as of July 2012 and, subsequently proceed to examine the valuation methods presented by the damages experts for both Parties, and to establish the criteria based on which compensation is to be paid to the Claimant.

1. The Project development stage at the date of expropriation

- 808. It is not contested that a mining project has to complete several stages before reaching the production phase. The experts for both Parties agree that a mineral property may be categorized as one of four types, according to its level of progress: (i) exploration; (ii) mineral resources; (iii) development; and (iv) production. 1463
- 809. To advance to the next production stage, several studies have to be conducted to determine whether the continuation of the Project is warranted. In order of increasing certainty and accuracy

¹⁴⁵⁷ According to CIMVal, Mineral Properties can be categorized as the following types, based on their level of development: (i) exploration properties; (ii) mineral resource properties; (iii) development properties, and (iv) production properties. (FT-27, p. 21).

¹⁴⁵⁸ CER-1, First FTI Report, para. 8.30; RER-3, First Brattle Report, para. 31. The Tribunal notes that, in their respective expert reports, the experts for both Parties have referred to the "Standards and Gui^{de}lines for Valuation of Mineral Properties" of the Special Committee of the Canadian Institute of Mining, Metallurgy and Petroleum on Valuation of Mineral Properties ("<u>CIMVal</u>"), introduced in the arbitration as Exhibit FTI-27, in connection with the standards applicable to the valuation of mineral properties. Regarding this topic, the Tribunal will refer to the standards but they will not be considered binding.

¹⁴⁵⁹ CER-1, First FTI Report, para. 8.29, referring to Exhibit FTI-27, p. 22.

¹⁴⁶⁰ Statement of Claim and Memorial, para. 207; CER-2, First RPA Report, p. 3-1; RER-3, First Brattle Report, para. 138.

¹⁴⁶¹ CER-1, First FTI Report, para. 8.32 and para. 8.36; CER-2, First RPA Report, pp. 3-1, 3-2.

 $^{^{1462}}$ See RER-3, First Brattle Report, paras. 14-15 and 25.

¹⁴⁶³ These categories are taken from CIMVal definitions (See Exhibit FTI-27). CER-1, First FTI Report, para. 8.28; CER-2, First RPA Report, p. 3-1; RER-3, First Brattle Report, para. 31, footnote 14. Dr. Dagdelen, Respondent's expert, divides the mining life cycle into the following categories: (i) exploration; (ii) evaluation and design; (iii) construction; (iv) commissioning and ramp up; (v) production; (vi) mine closure, and (vi) reclamation (RER-2, First Dagdelen Report, para. 12).

regarding the feasibility of the project, these studies are categorized as: (i) conceptual study or Preliminary Economic Assessment; (ii) prefeasibility; and (iii) feasibility. ¹⁴⁶⁴ Only after each of these studies is completed, a decision on production can be made and financing sought. ¹⁴⁶⁵ Additionally, in parallel and as a requirement to obtain financing, substantial work has to be conducted regarding environmental and social issues, and a series of permits and licenses have to be obtained. ¹⁴⁶⁶

- 810. In the present case, the experts from FTI, RPA and Brattle agree that the Project could be categorized as a "mineral resource property" since a PEA had been completed and the existence of mineral resources had been established. 1467
- 811. The Claimant and its experts noted in their written submission that, in addition to completing a PEA, SAS had started to work on a prefeasibility study. 1468 However, the Tribunal finds no support in the record that such studies were underway at the time the Reversion occurred and, much less, that they had been completed. In fact, RPA confirmed during the Hearing that the Project did not have a feasibility or a prefeasibility study necessary to demonstrate economic feasibility. 1469 Therefore, the Tribunal concludes that, at the time of the Reversion, the Project did not have any completed studies aside from the PEA 2011.
- 812. It is uncontested that the PEA is the first stage of economic evaluation for a mining project. ¹⁴⁷⁰ As Dr. Dagdelen explains, the PEA "is a first level study and the preliminary evaluation of the mining Project. The principal parameters for a conceptual study are mostly assumed and/or factored. Accordingly, the level of accuracy is low." ¹⁴⁷¹ The purpose of a PEA is to determine if a mining project demonstrates potential to continue investing in it and advancing to a feasibility study. ¹⁴⁷²
- 813. Dr. Dagdelen also notes that, as no engineering work is performed at this stage, the PEA is a highly speculative study that cannot be used to determine the viability of a mining project or its

¹⁴⁶⁴ RER-2, First Dagdelen Report, para. 27.

¹⁴⁶⁵ See, for example, Hearing Transcript, Day 6, 1112:21-1113:4 (English).

¹⁴⁶⁶ See RER-2, First Dagdelen Report, para. 30; Hearing Transcript, Day 6, 1113:5-9 (English).

¹⁴⁶⁷ CER-1, First FTI Report, para. 8.30; CER-2, First RPA Report, p. 3-1; RER-3, First Brattle Report, para. 31.

¹⁴⁶⁸ See, for example, SAS' Reply Memorial, para. 25; CER-1, First FTI Report, para. 8.30.

¹⁴⁶⁹ Hearing Transcript, Day 6, 969:21-970:10 (English).

¹⁴⁷⁰ In fact, this is expressly recognized by RPA, Respondent's expert. See Hearing Transcript, Day 6, 972:20-973:2, 1112:11-13 (English).

¹⁴⁷¹ RER-2, First Dagdelen Report, para. 34.

¹⁴⁷² RER-2, First Dagdelen Report, paras. 34, 46; Hearing Transcript, Day 6, 1112:21-23 (English).

value. ¹⁴⁷³ Although RPA asserts that projects at this stage are the subject of transactions and have a value, it agrees that at the PEA level it is not possible to demonstrate the economic viability of a mining project. ¹⁴⁷⁴ In particular, the expert for the Claimant confirmed that, at this stage, the economic viability of the Project had not been demonstrated and that there were no guarantees that it would be economically viable at any point. ¹⁴⁷⁵

- 814. In sum, whether the PEA is qualified or not as speculative, the experts agree, and the Tribunal finds proven, that the Project had barely progressed to the completion of a PEA which, as noted, is a preliminary study a first level study for the economic evaluation of a mining project based mainly on assumptions, which simply indicates whether further exploration should be pursued, without offering any certainty whatsoever as to the economic viability of the project.
- 815. Given this state of affairs, even accepting that the PEA 2011 showed great potential for the Project as argued by SAS in the present arbitration the fact is that given the stage of progress in which the Project was in at the time of the Reversion, there was no certainty that such potential would be realized. In fact, SASC acknowledged as much in a May 2012 communication, wherein it also mentioned that it expected to undertake between 120,000 and 150,000 additional meters of drilling *i.e.* approximately three times more drilling than that undertaken by that point and that substantial further investments in technical, environmental, social and feasibility studies would be required over the next two to three years before project financing could be completed and development assured. 1476
- 816. On the other hand, it is undisputed that, at the time of the Reversion, the Project had mineral resources but no reserves. 1477 The Tribunal understands that only the portion of the resources categorized as reserves can be economically extracted. 1478 On the contrary, and as stated in the

¹⁴⁷³ RER-2, First Dagdelen Report, para. 46.

¹⁴⁷⁴ Hearing Transcript, Day 6, 1120:7-9, 1120:13-19 (English).

¹⁴⁷⁵ Hearing Transcript, Day 6, 1121:1-4 (English).

¹⁴⁷⁶ R-299, Letter from Phillip Brodie-Hall to Alexandra Laverdure, May 31, 2012, p. 2. ("Clearly, we have a project with potential but that potential is a long way from being realized. We expect to have to undertake between 120,000 and 150,000 metres of additional diamond drilling and will be required to make substantial additional investments in technical, environmental, social and feasibility studies over the next 2-3 years before the project financing can be completed and development assured.")

¹⁴⁷⁷ This was expressly recognized by RPA, Claimant's expert, during the Hearing. (See Hearing Transcript, Day 6, 933:8-9 (English)). See also C-14, Preliminary Economic Assessment Update Technical Report for the Malku Khota Project, May 10, 2011, p. 14. ("No reserve estimate has been carried out for the PEA because the extent of mineralization is not considered sufficiently defined at this stage to create a reserve. This PEA is preliminary in nature and includes inferred mineral resources that are considered too speculative geologically to have the economic considerations applied to them that would enable them to be categorized as mineral reserves and there is no certainty that the preliminary assessment will be realized. Mineral resources that are not mineral reserves do not have economic viability.")

¹⁴⁷⁸ RER-3, First Brattle Report, para. 33 ("Reserves are the portion of the resource base that can be mined economically, after taking into account geological structure, geophysical elements, mine plan, metallurgical recoveries, treatment and refining

PEA 2011 text, mineral resources that are not mineral reserves have no demonstrated economic viability. 1479

- 817. Similarly, it is undisputed that most of the resources identified in the PEA 2011 were categorized as inferred resources. ¹⁴⁸⁰ Based on geological certainty and estimation accuracy, the mineral resources are classified in decreasing order as either measured, indicated, or inferred. ¹⁴⁸¹ Inferred resources have a lower level of geological confidence and, therefore, are not relevant for the determination of the existence of mineral reserves. ¹⁴⁸²
- 818. However, the Parties and their experts dispute if the inferred resources may or may not be taken in consideration to value the Project. According to Dr. Dagdelen, since inferred resources cannot be used in determining the size of the mineable deposit, they do not and cannot contribute to the valuation of a mining property. RPA asserts that the premise that the inferred resources cannot be used for the valuation of the mineral properties is false and that transactions of mineral properties in the early stages take place in exchange for the value agreed between the Parties for the inferred mineral resources. 1484
- 819. The Tribunal does not ignore that early stage mineral properties may be the object of market transactions and that the Parties to a market transaction may agree a value for the inferred resources. However, it is not established that the valuation criteria employed by the Claimant have been employed to value market transactions of a mineral property with the characteristics of the Project and with such a high percentage of inferred resources and may be valued for market effects as the Claimant proposes.
- 820. Finally, the Tribunal finds that, at the date of the Reversion, there was no certainty that the Metallurgical Process could be used to economically extract Project metals. Even though it is true that SASC had performed some testing of the Metallurgical Process and that its individual components had been tested, the Claimant's own experts recognize that at the time of Reversion

logistics, metals prices, and mining costs."). See also R-125, p. 5 ("A Mineral Reserve is the economically mineable part of a Measured or Indicated Mineral Resource demonstrated by at least a Preliminary Feasibility Study. [...]");

¹⁴⁷⁹ C-14, Preliminary Economic Assessment Update Technical Report for the Malku Khota Project, May 10, 2011, p. 14.

¹⁴⁸⁰ The Tribunal observes that, in accordance with the PEA 2011, inferred resources ranged between 55% and 64% of the total resources (CER-2, First RPA Report, p. 9-4). Likewise, it notes that RPA reclassified some inferred resources as "exploration potential" (CER-2, First RPA Report, p. 1-2). In turn, Dr. Dagdelen indicated that the PEA 2011 overestimated indicated resources and underestimated inferred resources (RER-2, First Dagdelen Report, para. 80). Pursuant to the observations by RPA and Dr. Dagdelen, the Tribunal understands that the percentage of resources that need to be classified as inferred may be even higher than the one mentioned in the PEA 2011.

¹⁴⁸¹ RER-2, First Dagdelen Report, para. 15.

¹⁴⁸² See RER-2, First Dagdelen Report, para. 19.

¹⁴⁸³ RER-2, First Dagdelen Report, para. 25.

¹⁴⁸⁴ CER-5, Second RPA Report, pp. 1-4; 3-15; 5-1; 5-13 - 5-15.

- (i) the components of the Metallurgical Process had not been combined sequentially in a commercial application;¹⁴⁸⁵ (ii) the Metallurgical Process had not been tested at a pilot plant;¹⁴⁸⁶ and (iii) it had not been tested completely on the Project minerals, but on synthetic samples.¹⁴⁸⁷
- 821. Considering the novelty and uncertainty of the Metallurgical Process, on the one hand, and the characteristics of the metal mixture in the Project, on the other hand, the Tribunal concludes that, at the time of Reversion, there was no certainty that the Metallurgical Process could work, and, if it worked, what the recovery level of metals or the cost of the process would be.
- 822. Neither the Claimant nor its experts dispute that the impossibility to use the Metallurgical Process to economically extract the Project's metals in particular, indium and gallium would gravelly affect the technical and economic viability of the Project and, therefore, its value. The lack of certainty regarding the Metallurgical Process impacts on the reliability of the analysis conducted by RPA which, as indicated below, assumes that the Metallurgical Process would work with certainty. 1488
- 823. In sum, the Tribunal finds that, at the time of Reversion, (i) the Project was not at an advanced stage since it only had the PEA 2011 and had not conducted a prefeasibility or feasibility study; (ii) it did not have mineral reserves, but merely resources, most of them inferred; and (iii) there was no certainty that the metals could be economically extracted through the Metallurgical Process. The Tribunal considers that the Project's state of progress cast serious doubt as to its economic viability and, based on the reasons elaborated below, they preclude acceptance of the valuation presented by the Claimant.

2. The valuation methods presented by the Parties

824. As a starting point to decide on the determination of compensation, the Tribunal notes that an accepted principle for assigning the burden of proof is that the party which alleges damage should establish its quantum. The Respondent is correct that the damage needs to be certain although the Tribunal notes that mathematical or absolute certainty is not required. In particular, when it comes to estimating future damages, it is impossible to achieve total certainty and what the Tribunal requires is evidence that establishes with a particular degree of certainty that, on the one hand, the variables on which a calculation is based have a solid foundation and a reasonable probability of

¹⁴⁸⁵ CER-2, First RPA Report, p. 10-5.

¹⁴⁸⁶ Hearing Transcript, Day 7, 1263:18-1263-7 (English).

¹⁴⁸⁷ Hearing Transcript, Day 7, 1287:21-1288:23 (English).

¹⁴⁸⁸ See *infra* para. 848.

occurrence, and, on the other hand, that the combination of such variables yields a high level of probability that the result would actually correspond to the damage suffered by the investor.

- 825. The foregoing rules out calculations based on premises or variables that do not produce a reliable degree of certainty, and, obviously, variables that are merely speculative, that yield unpredictable results, or that ultimately do not convince the adjudicator that, absent the State's conduct in question, it is highly probable that the investor would have received the amount it alleges to have suffered in damages.
- 826. The case before this Tribunal is about a Project that is not in the production stage and for which it is not possible, as accepted by both Parties, to estimate future cash flows. Bolivia considers that the investment is worth at most what the Claimant invested in the Project and the Claimant considers that its value is substantially higher. It is for the Claimant to establish this higher value with a degree of certainty that allows the Tribunal to conclude that, absent the State's conduct at issue, it is highly probable that the investor would have received the amount it claims.
- 827. The Tribunal has already noted that Bolivia breached the Treaty given its failure to provide the Claimant the compensation it owed for the expropriation. Since the Respondent has not paid any compensation to the Claimant, it is for the Tribunal to establish the amount of the compensation for the expropriation, which is the subject of fundamental disagreements between the Parties.
- 828. Bolivia considered, in the Reversion Decree, that the value of compensation amounted to the value of the investments made in the Project. This same position was adopted by the Respondent in its Counter-Memorial. However, in its Rejoinder, Bolivia puts forward two new theories that would lead to no compensation based on the exercise of police powers or a state of necessity theories which the Tribunal already rejected. It also put forward a new theory for calculating compensation on the basis of the value of SASC's shares at the Respondent's Date of Valuation (July 9, 2012). However, in its Rejoinder, Bolivia puts forward two new theories that would lead to no compensation based on the exercise of police powers or a state of necessity theories which the Tribunal already rejected. It also put forward a new theory for calculating compensation on the basis of the value of SASC's shares at the Respondent's Date of Valuation (July 9, 2012).
- 829. The Claimant, in turn, presented a valuation based on the variables analyzed below starting at paragraph 832. Additionally, the Claimant complains in its Rejoinder that the Respondent criticizes the opinions presented by FTI's and RPA's experts, but it does not offer any alternative valuation of the Project or calculation of the damages suffered by SAS. 1491

¹⁴⁸⁹ Counter-Memorial, para. 573.

¹⁴⁹⁰ Bolivia's Post-Hearing Brief, § 4.5.

¹⁴⁹¹ Claimant's Reply Memorial, para. 381.

- 830. Regarding the absence of an alternative valuation, the Tribunal observes that since the issuance of the Reversion Decree, Bolivia has argued that the only appropriate compensation would be the one based on the Project's costs. Regarding the valuation based on the value of SASC's shares, as already noted, said valuation was only presented by Bolivia in its Rejoinder and was extensively discussed during the Hearing, but Bolivia clearly stated that this valuation approach was put forward to show that the compensation calculated by the Claimant is "clearly exaggerated and must be discarded," adding in its Post-Hearing Brief that this method of compensation would only apply if the Tribunal were to consider that compensation based on the Project's costs would not apply. 1493
- 831. The Tribunal will first analyze the compensation presented by the Claimant, followed by the compensation based on the costs incurred in the Project and, if this were inapplicable, the valuation based on SASC's share value as presented by Bolivia.
- 832. In its valuation of the compensation, FTI, expert for the Claimant, noted that to determine the fair market value of the Project it applied a market based approach and, to that end, used information from three sources: (i) information from transactions involving comparable mineral properties as set out in the RPA Report; (ii) reports by industry analyst, and (iii) information on private placement transactions for SASC's shares in the months leading up to the Claimant's Date of Valuation. 1494
- 833. FTI assigns a percentage to each of the three sources of market information as part of the weighting based on their strengths and shortcomings it attributes to each source. Thus, FTI assigns 50% weight to transactions that involved comparable mineral properties, 25% to market analysts; and 25% to the data from private placement transactions for SASC's shares. Based on this percentage allocation, FTI establishes an average of the three sources to determine the fair market value of the shares that SAS holds indirectly in CMMK.
- 834. The Tribunal considers that the valuation method that FTI uses is not a convincing estimation of fair market value for the reasons presented in the following paragraphs.
- 835. In fact, there is no clear and convincing explanation as to the reasons that lead FTI to assign the specific weighting percentages to each of the sources used to estimate the average of the three variables. On the contrary, the evidence suggests that the assignment of a 50% weighting to

¹⁴⁹² Respondent's Rejoinder, para. 667.

¹⁴⁹³ Bolivia's Post-Hearing Brief, § 4.5.

¹⁴⁹⁴ CER-1, First FTI Report, para. 8.10.

¹⁴⁹⁵ CER-4, Second FTI Report, para. 3.6.

comparable operations and 25% to the analyst reports and private placements accounts more for a discretionary assignment of percentages than a scientifically or financially based determination. At the Hearing, the experts for both Parties agreed that the allocation of percentages was subjective. 1496

- 836. In addition, it involves an exercise of weighting sources that is highly sensitive to changes to any of the percentages assigned and thus requires, on the one hand, a detailed analysis of the reasons underlying the respective percentage attributed to each source and, on the other hand, an analysis of the sensitivities in the potential adjustments made to each percentage. As the Tribunal has already noted, the experts agree that the assignment of percentages is subjective, and it is dependent on the party performing the valuation. In the opinion of the Tribunal, that would require a detailed and convincing explanation of the reasons underlying the assignment of percentages, and the elements that would introduce an increase or decrease for each percentage, as well as the impact that the variations would have on the fair market value estimated by the Claimant's experts. The report presented by FTI does not fully or convincingly explain the reasons behind a 50% assignment to one of the sources and a 25% to each of the other two.
- 837. In the opinion of the Tribunal, the foregoing is sufficient to discard the valuation presented by the Claimant. However, given that the Parties have discussed each of the sources taken into account by FTI to calculate the fair market value, the Tribunal will refer next to each of these sources.
- 838. Regarding the first source mentioned by the Claimant, i.e. the information on transactions involving comparable mining properties, the Tribunal observes that the calculations performed by FTI are based on the comparability analysis performed by RPA, also the Claimant's expert. However, such comparability analysis by RPA does not support a clear conclusion that the mining properties that RPA took into account for its analysis are comparable to the Project.
- 839. The Parties' experts agree that the Project is unique with respect to the mineral composition of the deposit and that it is difficult to find transactions on comparable projects. 1497. RPA, the Claimant's expert, is clear when asserting that:

there are no truly comparable properties, however, if a number of transacted properties with similar attributes can be found, they can be analyzed to develop a range of values. RPA agrees with the Brattle Report in that there are differences between the comparable transactions used and the MK property, but considers that

¹⁴⁹⁶ See Hearing Transcript, Day 8, 1363:11-15, 1547:15-19 (English).

¹⁴⁹⁷ CER-2, First RPA Report, p. 3-3; CER-5, Second RPA Report, pp. 6-8, 6-9. Hearing Transcript, Day 8, 1412:5-7, 1425:20-1428:21 (English) (FTI acknowledges that the analysist asserted that the Project had very specific characteristics and that basically there were no comparables).

the properties selected are sufficiently similar to support a comparable transactions analysis to determine an appropriate range of values to apply to the MK property. ¹⁴⁹⁸

- 840. Witness Cooper ¹⁴⁹⁹ and the analysts ¹⁵⁰⁰ also share the opinion that Malku Khota is a unique project. Moreover, the same analysts whose reports FTI uses as a source considered the possibility of conducting an analysis based on comparable transactions, and discarded it, ¹⁵⁰¹ opting instead for a discounted cash flow analysis. ¹⁵⁰²
- 841. The comparative analysis RPA performed, which is summarized at Table 6-1 of its Second Report, includes the following comparability factors: (a) location; (b) metal content; (c) access; (d) stage of development; (e) geological setting; (f) deposit type; (g) country ranking. 1503
- 842. In its Second Report, RPA notes that, instead of adjusting the value of each comparable transaction to simulate the Project value, it has researched "a number of market transactions which are generally comparable to the MK Project in terms of the comparability factors listed in Table 6-1" 1504 and mentioned at paragraph 841 above.
- 843. The Tribunal finds that, given the unique characteristics of the deposit, which is not contested by the Parties, a comparability analysis cannot be performed on the basis of a number of "generally comparable" properties, and excluding factors that even one of the Claimant's own experts considers relevant to such analysis. However, even if the comparison factors proposed by RPA constituted all of the relevant factors to consider, the Tribunal finds that some of the factors proposed have only been partially analyzed and others yield ranges so broad or lead to results that are so uncertain that they cast serious doubt on the result and validity of the comparison.
- 844. Regarding the location of the projects, RPA proposes as comparable transactions projects located from Mexico to Chile, and for comparison purposes, it notes that these are projects located in the Cordillera Central and that they result in a significant level of geological and metallurgical

¹⁴⁹⁸ CER-5, Second RPA Report, p. 6-9.

¹⁴⁹⁹ CER-3, Cooper Report, para. 26.

¹⁵⁰⁰ Exhibits BR-98 and BR-99 corresponding to the analysts' notes, taken by FTI during conversations with them.

¹⁵⁰¹ Hearing Transcript, Day 8, 1412:5-7, 1425:20-1428:21 (English).

¹⁵⁰² CER-1, First FTI Report, para. 9.18; 9.25; 9.34; 9.35.

¹⁵⁰³ CER-5, Second RPA Report, p. 6-11.

¹⁵⁰⁴ CER-5, Second RPA Report, p. 6-11.

¹⁵⁰⁵ CER-5, Second RPA Report, p. 6-11.

¹⁵⁰⁶ Dr. Roscoe, one of the experts of RPA, ascertains as factors to take into consideration for comparability purposes political jurisdiction, access, infrastructure, geological setting, mineralization type, potential to increase mineral resources, location in "hot" areas with new mineral discoveries, activity in neighboring properties, and environmental, social or political issues that are potential liabilities. (See Roscoe, W.E., 2012, Metal Transaction Ratio Analysis – A Market Approach for Valuation of Non-Producing Properties with Mineral Resources: Proceedings of VALMIN Seminar Series, October 18, 2011, Perth & April 17, 2012, Brisbane, Australasian Institute of Mining and Metallurgy, p. 86 – Document attached to the Second RPA Report [CER-5]).

comparability. ¹⁵⁰⁷ The Tribunal agrees with the Claimant's expert that the similarities within the geological and metallurgical aspects of a project can make it comparable to projects with similar geological and metallurgical characteristics. However, it also agrees with the comment made by Brattle, Bolivia's expert, to the effect that the different location of a project affects not only the geological and metallurgical aspects but also other aspects that impact the valuation, including climate conditions, infrastructure availability, workforce, tax treatment, investment conditions, tax burden, and social and political risks. ¹⁵⁰⁸ None of these factors are discussed by the Claimant's expert to explain the comparability of the Project to projects located in Mexico, Guatemala, Peru, Argentina, and Chile.

845. However, even assuming that a comparison of the geological and metallurgical aspects would suffice, the Tribunal finds enough differences in the stage of development of what RPA considers comparable projects to cast doubt on their comparability. In fact, (a) eleven of the projects that RPA deems comparable are in the advanced exploration stage, without any evidence of a PEA comparable to the Project; (b) two have feasibility studies; and (c) one is in the exploitation stage. ¹⁵⁰⁹ Only Malku Khota appears with a PEA. It has been established, and the Parties do not seem to dispute that the exploration stage precedes the stage where a PEA has been produced and this, in turn, precedes and is subject to a higher degree of uncertainty than a project with a feasibility study. ¹⁵¹⁰ The Parties dispute whether or not a project with a PEA is in an advanced stage of exploration that would reduce the uncertainty on the deposit content and the viability of its exploitation. ¹⁵¹¹ RPA, the Claimant's expert, does not convincingly explain the level of development for the eleven projects that it categorizes as projects in the advanced stage of exploration, nor does it establish that they have a PEA comparable to the Project's, or explain how that level of development compares to a project that already had two PEAs, such as the Malku Khota Project.

846. Similarly, the metal combination that the Claimant alleges is contained in the Project and the metal combination in the comparable projects cast serious doubts as to the comparability of the projects. Even if all of the projects presented as comparable contain silver, as Malku Khota does, the Tribunal finds two substantial differences that, again, add uncertainty to the comparison. On the one hand, Malku Khota, contrary to the other projects listed by RPA, seems to have indium

¹⁵⁰⁷ CER-5, Second RPA Report, p. 6-11.

¹⁵⁰⁸ RER-5, Second Brattle Report, para. 109.

¹⁵⁰⁹ CER-5, Second RPA Report, p. 6-10.

¹⁵¹⁰ CER-1, First FTI Report, paras. 8.28-8.30; CER-2, First RPA Report, p. 3-1; RER-3, First Brattle Report, para. 31.

¹⁵¹¹ See CER-1, First FTI Report, paras. 8.30-8.36; CER-2, First RPA Report, p. 3-1; RER-3, First Brattle Report, paras. 31-41.

and gallium which contribute to the fair market value estimated by FTI. ¹⁵¹² However, the extraction of indium and gallium depends on novel technology, which has not been tested and, if it were to fail, it could result in higher operational costs as compared to the costs of the projects considered comparable but for indium and gallium. The PEA 2011 itself, prepared at CMMK's request, includes an alternative plan in case the Metallurgical Process option – the untested technology – is not viable, ¹⁵¹³ an alternative plan that is not taken into account for the purposes of the comparison and that would affect RPA's comparison. On the other hand, half of the projects analyzed as comparable have gold, a metal that is not present in Malku Khota and that, according to the Parties' experts themselves, changes the cost composition of the projects, although the experts disagree on the effect on such composition. ¹⁵¹⁴

- 847. RPA, the Claimant's expert, was extensively examined at the Hearing on the comparables method used and the answers cast similar doubts as to the comparability of the Project with the other projects selected.
- 848. In fact, RPA admitted to not calculating in particular the "metallurgical risk" or the value differential if the Project did not have indium and gallium, which are not present in the projects selected for the comparison. ¹⁵¹⁵ Similarly, it accepted that its model did not consider the economics of using "cyanide leaching" (the conventional process) to extract the metals, ¹⁵¹⁶ and that it did not review the economics of the PEA 2011 if cyanide leaching were applied. ¹⁵¹⁷ Additionally, although RPA asserted that the "country risk" which it estimated included "social risk", this does not appear in their report, ¹⁵¹⁸ which is why the Tribunal concludes that RPA did not take specific account of social risk. In addition, RPA's model assumes that 100% of what is characterized as resource is mineable, ¹⁵¹⁹ which seems to run counter to what the Parties' experts themselves have accepted regarding the uncertainty of a project without a prefeasibility study.
- 849. On the other hand, FTI, the Claimant's expert, notes that the analysts considered and discarded the *comparables approach* the method adopted by RPA and opted for a discounted cash flow valuation, a method that FTI discarded. That is, the analysts who prepared one of the variables

¹⁵¹² CER-5, Second RPA Report, p. 6-13, Table 6-2.

¹⁵¹³ C-14, PEA 2011, sections 1.4, 1.8.

¹⁵¹⁴ RER-5, Second Brattle Report, paras. 115-117.

¹⁵¹⁵ Hearing Transcript, Day 6, 1001:16-1002:6 (English).

¹⁵¹⁶ Hearing Transcript, Day 6, 1008:7-11 (English).

¹⁵¹⁷ Hearing Transcript, Day 6, 1010:21-1011:5 (English).

¹⁵¹⁸ Hearing Transcript, Day 6, 1016:14-25, 1013:11-14 (English).

¹⁵¹⁹ Hearing Transcript, Day 6, 1095:14-19 (English).

¹⁵²⁰ Hearing Transcript, Day 8, 1381:16-21, 1398:19-21, 1404:3-10, 1405:7-11 (English).

used by FTI applied a valuation method that FTI discarded as not viable and, in spite of that, FTI assigned a 25% specific weighting to that valuation.

- 850. Finally, it is undisputed that, for a mining project to be economically viable, the metals at issue not only need to exist, but must also be economically mineable. A very elementary financial exercise shows that if the metal exists in the deposit, but the extraction cost exceeds the potential sale price on the market, the project would not be economically viable. This means that a comparables exercise should take into consideration, as accurately as possible, the factors that affect the costs, including, *inter alia*, the location and depth of the deposit, the minerals surrounding the deposit, the geological specifications of the location, the conditions of the country, and a full analysis of access. The comparison suggested by RPA does not analyze these aspects at a sufficiently detailed level to be convincing that the operation costs of the projects considered comparable and their economic viability, are comparable to those of Malku Khota.
- 851. FTI assigns the valuation performed by the analysists, one of the sources that FTI identifies, a weight of 25% in the valuation for compensation. As the Tribunal has already noted at paragraph 835, there is no convincing explanation for how and why these percentages were assigned. However, in addition, in the case of the analysts there are further issues that seriously call into question the consistency and objectivity of the methodology used.
- 852. In fact, on the one hand, the analysts valued the Project with the discounted cash flow method, a method that FTI as the Claimant's expert considers inappropriate for the valuation of Malku Khota. ¹⁵²¹ FTI explains that the analysists' role is different from the role of damage experts in an arbitration, ¹⁵²² but, it fails to satisfactorily explain the reasons for giving a specific 25% weighting in a calculation performed through a method that, according to FTI itself, is not appropriate.
- 853. Nonetheless, the Tribunal also notes the lack of a validation or verification of the estimates provided by the analysts, who differ substantially in their valuations for Malku Khota, ranging between US\$ 195.9 million (Byron) and US\$ 922.2 million (Edison). ¹⁵²³ This difference, additionally, is due to the analysts' personal views, as recognized by the expert Cooper. ¹⁵²⁴

¹⁵²¹ CER-4, Second FTI Report, para. 6.38.

¹⁵²² CER-4, Second FTI Report, para. 6.40.

¹⁵²³ See Hearing Transcript, Day 8, 1403:12-24,1406:22-24 (English).

¹⁵²⁴ Hearing Transcript, Day 8, 1501:23-1502:1 (English).

- 854. The analysts' models, based on a discounted cash flow model, were also not the object of due diligence by the expert Cooper¹⁵²⁵ and were accepted in spite of the fact that none of the experts consider that a discounted cash flow valuation is appropriate for the current stage of the Project.
- 855. The circumstances mentioned result in an extremely high uncertainty regarding the analysts' estimate, which prevents a valuer from having any degree of certainty over the value of Malku Khota.
- 856. Regarding private placements, to which FTI assigns a 25% specific weighting in the valuation, these are placements from April/May 2012 and the Parties' experts agreed that between the dates of the placements and the date the expropriation was made public July 2012 circumstances that affected the value of the Company's shares, including a 13% reduction in the silver spot price that is, according to both Parties, the most prevalent metal in Malku Khota. The Tribunal finds that a significant variation in the prices of the most prevalent metal affects the asset's value and, therefore, the value of the company who owns it, which is why the value at the date of the private placements was higher than the value at the date of expropriation. For this reason, it was necessary to make adjustments to determine the value of a placement at the time of expropriation.
- 857. In summary, the valuation method put forward by FTI is subject to uncertainties that do not permit even a reasonable level of conviction regarding which could be the Project's value. This was a valuation subject to a high degree of contingencies, to the development of hypotheses, and to subjective appreciation criteria in light of the absence of objective grounds. In the view of the Tribunal, this results from the clear difficulty of valuing with any degree of precision and objectivity a project that, as indicated at paragraphs 808 to 823 above, is at an incipient stage, without mining activity, with a significant amount of exploration still to be done, without a prefeasibility study and subject to serious uncertainties covering not only the technical aspects, including the uncertainty of using the untested Metallurgical Process, but also the real scope of the resources and their marketability given the lack of a degree of certainty with respect to the costs to attain commercially viable exploitation. It is, in the end, a project at an almost embryonic stage that precludes a valuation with the required certainty as to its actual value.

¹⁵²⁵ Hearing Transcript, Day 8, 1513:13-19 (English).

¹⁵²⁶ On the price drop for silver see FTI examination (Hearing Transcript, Day 8, 1450:21-1451:14 (English)). In addition, there was a decline in the values at the Toronto Stock Exchange and the values of other mining companies that FTI considered comparable to the Project for its valuation (RER-5, Second Brattle Report, § IV-C).

¹⁵²⁷ See RER-3, First Brattle Report, paras. 150-152; RER-5, Second Brattle Report, paras. 234-239; Hearing Transcript, Day 8, 1567:22-1568:9 (English).

- 858. Based on the reasons above, the Tribunal finds that the valuation proposed by the Claimant cannot be accepted and, thus, in accordance with the text of paragraph 831 above, the Tribunal will first determine the applicability of the cost-based valuation method of the Project and then the components of such approach in the present case before the Tribunal.
- 859. Cost-based valuation is not foreign to international investment arbitration. In various circumstances, tribunals have discarded other methods in favor of the valuation by reference to actual investments or cost of investment for reasons such as that the project is not in the production stage, for that, given the stage of the project, the estimation of future cash flows would be wholly speculative, for that there is an insufficiently solid basis on which to calculate profits or growth, for that it is not a going concern and there are uncertainties regarding future income and costs, for that there is a particularly large difference between the investments made and the compensation claimed.
- 860. Although the Respondent's expert notes that his cost estimate was not performed with a view to establishing fair market value, he does not take a defined legal position on the issue and expressly disavows doing so ¹⁵³⁴ and thus does not discard the possibility that a cost-based valuation might correspond to fair market value. In turn, the Claimant's expert has recognized that a cost-based valuation may be used to determine fair market value. ¹⁵³⁵
- 861. Therefore, the Tribunal must decide whether or not, considering the facts established in this arbitration, from the point of view of the law and the Treaty, a cost-based valuation can be used to determine the value of the investment.
- 862. The Claimant does not agree with a cost-based valuation for several fundamental reasons:
 - (a) It would be inconsistent with the terms of the Treaty which specifically refers to the "market value of the investment" which is the fair market value, a key principle of which is that

¹⁵²⁸ RLA-103, S. Ripinsky y K. Williams, *Damages in International Investment Law*, British Institute of International and Comparative Law, 2008, p. 227.

¹⁵²⁹ CLA-51, PSEG Global, Inc. v. Turkey, ICSID Case No. ARB/02/5, Award, January 19, 2007, para. 321.

¹⁵³⁰ RLA-141, *Metalclad Corporation v. The United Mexican States*, ICSID Case No. ARB(AF)/97/1, Award, August 30, 2000, paras. 121-122.

¹⁵³¹ RLA-145, Wena Hotels v. Arab Republic of Egypt, ICSID Case No. ARB/98/4, Award, December 8, 2000, paras. 124-125.

¹⁵³² RLA-146, Hasan Awdi and others v. Romania, ICSID Case No. ARB/10/13, Award, March 2, 2015, para. 514.

¹⁵³³ RLA-96, *Técnicas Medioambientales Tecmed S.A. v. The United Mexican States*, ICSID Case No. ARB (AF)/00/2, Award, May 29, 2003, paras. 191 *et seq.*

¹⁵³⁴ RER-5, Second Brattle Report, para. 13; Hearing Transcript, Day 8, 1579:8-18 (English).

¹⁵³⁵ See RLA-281, Copper Mesa Mining Corporation v. The Republic of Ecuador, PCA Case No. 2012-2, Award, March 16, 2016, paras. 7.1, 7.6.

value is a function of the future cash flows that the Project would generate over its lifetime. 1536

- (b) It would be inconsistent with internationally accepted standards for the valuation of mineral properties at the stage of development of Malku Khota, as set out in guidelines in Canada, South Africa and Australia. 1537
- (c) It would not wipe out the consequences of the alleged breaches of the Treaty incurred in by the Respondent. 1538
- (d) It would not provide compensation for the lost return on the risks incurred upto the date of violation of the Treaty or for the lost opportunity to earn additional returns by continuing to advance the Project's development towards the production stage. 1539
- (e) The Claimant also argues that, if a State could take a mining project once the investor has made a significant discovery and only pay the direct costs expended, no rational investor would invest in such exploration activities as they would face all of the downside risk and the State would reap all of the upside potential.¹⁵⁴⁰
- 863. The Claimant assumes, in several of the arguments noted above, that the Reversion did not fulfill the public purpose and social benefit requirements, or due process. The Tribunal noted that the Reversion fulfilled these requirements, and will not revisit this point.
- 864. As to the Claimant's assertions on valuation, the Tribunal agrees that the evidence provided demonstrates that it is a mining project in a development stage that allows for the estimation with some degree of certainty of the Project's value as an asset of CMMK. However, as the Tribunal has already discussed at length at paragraphs 808 to 857 of the award, there is no basis to attach any certainty to such a value, first, because it is a project at an incipient stage that is not in the development stage as the Claimant argues and, second, because even if it was theoretically at such stage of development, the valuation method proposed by the Claimant has a high level of uncertainty, which prevents the Tribunal from reaching any reasonable degree of certainty as to the existence and amount of the alleged damages.

¹⁵³⁶ Claimant's Reply Memorial, para. 421.

¹⁵³⁷ Claimant's Reply Memorial, para. 421.

¹⁵³⁸ Claimant's Reply Memorial, para. 422.

¹⁵³⁹ Claimant's Reply Memorial, para. 422.

¹⁵⁴⁰ Claimant's Reply Memorial, para. 423.

- 865. It is true that the Treaty requires compensation for the "market value of the investment" and that this should be fair value, as stated in Article 5 of the Treaty. However, in the case before the Tribunal, this does not mean that compensation must be tied to the productivity of the Project which would in turn impact the value of the shares held indirectly by SAS in CMMK. It is undisputed that this is a Project that is not in the production stage. If it is not possible to estimate the value of the Project by applying the discounted cash flow method since it is not a project in the production stage, as the experts for both Parties accept; if it is not possible to value the Project on the basis of comparable projects, which do not appear to exist in this case; if, as the Tribunal has noted, there is no evidence of the economic viability of the Project with which to estimate its value with some degree of certainty; and if there is no reliable evidence that confers any degree of certainty as to the value at which SAS' shares are traded in the market, then the market value of such shares would have to be determined by reference to CMMK's value, which for the purposes of compensation and on the basis of the evidence in the record, corresponds to the value of what CMMK invested in the Project.
- 866. The Tribunal proceeds then to determine the value of compensation based on costs, i.e. the value of the investment made by CMMK in the Project.
- 867. The Parties' experts agree that exploration costs account for US\$18.7 million. 1541 However, the Parties disagree on two points of the cost-based valuation: (i) the Claimant considers that US\$12.5 million accounting for general and administrative expenses should be added, 1542 which is opposed by the Respondent, and (ii) Bolivia considers that the value of the confidential information held by the Claimant must be subtracted, 1543 which SAS rejects.
- 868. Regarding the first of the issues mentioned, the Tribunal does not find evidence that the amount of US\$12.5 million claimed by the Claimant corresponds to SAS' general and administrative expenses attributable to the Project.
- 869. First, the record does not contain financial statements of SAS, but those of its parent, SASC, and this company has expenses that are not associated only with CMMK's operation but also with different projects. The Tribunal is not convinced that the administrative costs recorded on SASC's financial statements can be apportioned simply by applying a percentage based only on the relative value of each of SASC's projects without even attempting to establish a proportional relationship between administrative costs and project value. Second, there is no evidence that the

¹⁵⁴¹ RER-3, First Brattle Report, para. 165; CER-4, Second FTI Report, para. 9.4.

¹⁵⁴² CER-1, First FTI Report, para. 5.27; CER-4, Second FTI Report, paras. 9.4-9.5.

¹⁵⁴³ RER-3, First Brattle Report, paras. 159, 175-178; RER-5, Second Brattle Report, paras. 11, 254-259.

administrative and general costs included by FTI in Appendix 6 to their Report bear a causal relationship with the Project. Third, in CMMK's financial statements it is not possible to identify, from an accounting perspective, the administrative and general expenses supposedly incurred by the direct and indirect shareholders on their own or during the development of the Project. Such financial statements only reflect accounts payable to SASC for approximately US\$6 million included in the US\$18.7 million charged to the Project's costs by the experts.

- 870. In sum, it has not been established that the US\$12.5 million that the Claimant claims corresponds to administrative and general costs of SAS which are exclusively attributable to CMMK's operations. Therefore, the addition of US\$12.5 million requested by the Claimant cannot be accepted.
- 871. Regarding Bolivia's request to deduct the value of the Protected Information, the Tribunal finds such claim contradictory in two respects. First, as the Tribunal has noted, the Respondent has held since the issuance of the Reversion Decree that compensation would depend on the value of the investments, without referencing potential deductions on account of the Protected Information. Second, since the Respondent alleged that there are serious doubts as to the effectiveness and use of a significant portion of the Protected Information for this Project given its stage of development and the fact that it had not been used in the field, it would not be appropriate, on the one hand, to ignore the Protected Information for the purposes of determining the future viability of the Project and, on the other hand, to assign it a value such as the one alleged by the Respondent based on the possibility of selling it to a third party.
- 872. The Tribunal has already found that it has not been shown that the extraction process included in the Protected Information can be successfully used in the Project and that, along with the other factors previously assessed, impedes having any degree of certainty as to the Project's viability. In any event, the level of development and market value of this information are completely uncertain, making any valuation arbitrary. The Tribunal cannot speculate on the value of the Protected Information for a purported future developer of the Project and assign it a value that has not been proven in the proceedings. Consequently, the Tribunal will not deduct from the compensation to be provided by Bolivia any amount on account of the Protected Information. As a result, the amount of compensation corresponds to the costs incurred in the Project, *i.e.* the amount of US\$18.7 million, without any deductions for the value of the Protected Information.
- 873. Considering the Tribunal's decision regarding the valuation method, the Date of Valuation, which was an important difference in a valuation scenario based on the valuation method proposed by the Claimant and the alternative system proposed in the Respondent's Rejoinder, is immaterial to

a cost-based valuation since the market changes between the dates disputed by the Parties do not affect the determination of the Project's costs.

- 874. Having established the method to determine compensation, the Tribunal will now examine whether a reduction should be applied based on the Claimant's conduct, as alleged by Bolivia. Indeed, in the Counter-Memorial and in the subsequent briefs, the Respondent requested, in the event that the Tribunal were to order that compensation be paid to the Claimant, that the amount of such compensation be reduced by at least 75% on the basis that "the actions and omissions of the Claimant itself were the ones that contributed to the damage that it alleges to have suffered." 1544
- 875. In the present case, the Tribunal has found that the State's sovereign decision to expropriate the Mining Concessions was the result of a severe and prolonged social conflict that originated with the Project. In other words, the Tribunal found that the expropriation complied with the requirements of public purpose and social benefit established in Article 5 of the Treaty. In this case, the violation of the Treaty arose from Bolivia's failure to compensate or offer to provide compensation, a violation that, as established by the Tribunal, is not attributable to the investor nor is based on the conduct that the Respondent attributes to the investor. The Tribunal may not reduce the amount of compensation owed to the investor for a Treaty violation unrelated to its conduct.
- 876. Additionally, even if the investor or CMMK contributed to the social conflict that led to the Reversion, the sovereign decision to expropriate the Mining Concessions deprived them from the possibility of continuing with the development of the Project and of receiving any benefit therefrom.
- 877. Given the above, the Tribunal will examine the question of interest on the amount of compensation.
- 878. Based on Article 5(1) of the Treaty, compensation shall "include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Part, until the date of payment."

¹⁵⁴⁴ Counter-Memorial, para. 725.

- 879. For the Claimant's experts, the applicable rate should be the statutory interest rate fixed at 6% and, alternatively, a commercial interest rate based on a 1 year risk-free rate on US Treasury bills plus a premium, and they add that the LIBOR rate could be used as benchmark, even if that is the rate at which banks lend to one another. ¹⁵⁴⁵ In its Second Report, FTI presented an alternative rate based on the award in the *Rurelec v. Bolivia* case that reflects the interest rate set by the Central Bank of Bolivia. ¹⁵⁴⁶
- 880. The Respondent's experts, for their part, calculate the interest rate based on the commercial interest rate derived from Bolivia's 10-year sovereign bond issuance in October 2012. 1547
- 881. The Parties do not dispute that interest should compensate for the remuneration the Claimant would have received on the amount of compensation paid by Bolivia, had such compensation been paid at the date of expropriation. They do not dispute either that the applicable rate shall be a rate "applicable in the territory of the expropriating Contracting Party," based on Article 5 of the Treaty.
- 882. This means that the applicable rate shall be, in accordance with the Treaty, one applicable in the territory of Bolivia and that it can be a commercial or legal interest rate.
- 883. Regarding the statutory rate of 6% applied by the Claimant's expert, the Tribunal does not find that this expert has presented financial support for the application of such interest rate, other than that he was instructed to use it. 1548 The Claimant also does not put forward any legal reason why the statutory interest rate would be applicable in this case. Bolivia, in turn, considers that the statutory interest rate is a maximum rate which cannot be exceeded under the law of Bolivia and, therefore, it cannot be the rate applicable in this case. 1549
- 884. On the contrary, before referencing the instructions received, the Claimant's expert agrees with the Respondent's expert that the interest should be the commercial interest rate taken as a benchmark with the addition of a premium. 1550
- 885. Similarly, the experts agree on the risk-free rate of the US Treasury bills plus a premium, but they differ in (a) the term of the US Treasury bills, which should be one year, according to the Claimant,

¹⁵⁴⁵ CER-1, First FTI Report, paras. 12.5-12.8.

¹⁵⁴⁶ CER-4, Second FTI Report, paras. 10.5-10.7.

¹⁵⁴⁷ RER-5, Second Brattle Report, para. 261.

¹⁵⁴⁸ CER-1, First FTI Report, para. 12.8.

¹⁵⁴⁹ Counter-Memorial, para. 694.

¹⁵⁵⁰ CER-1, First FTI Report, para. 10.16; RER-5, Second Brattle Report, para. 264.

or one month, according to the Respondent; 1551 and (b) how to determine the margin or premium on the base rate.

- 886. The Treaty, as previously reiterated, establishes that compensation "shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Party." It is, first, a normal commercial or legal interest rate and, second, an interest rate applicable in the territory of Bolivia.
- 887. The Tribunal considers as a starting point that the terms of Article 5 of the Treaty are binding on this Tribunal. Additionally, the interest rate to be applied shall be a "normal" rate and shall take into account the rate to be applied in the territory of Bolivia, which implies a limitation of the potential interest rates to be considered by the Tribunal. Only the "normal" rates applicable in the territory of Bolivia shall be considered.
- 888. Neither the Treaty nor the law of Bolivia as explained by the Parties establish what a "normal" commercial interest rate is. As to the statutory rate, the Respondent neither provides an explanation for the application of an interest rate from the Bolivian Civil Code which seems to be established for civil obligations rather than commercial operations or bank loans, nor provides a persuasive argument when it argues that, under the Law of Bolivia, the Civil Code, and not the commercial or bank regulations, establishes the rules and limits to the interest rates for commercial operations. Bolivia itself argues that the statutory interest rate has a marginal commercial application in Civil Law countries 1552 leaving the Tribunal with no reason to apply such interest rate or its limits to purely civil matters.
- 889. The Tribunal agrees with Bolivia that to establish an interest rate based on the risks SAS would have faced if it invested the money or SAS' risk as a lender would be inappropriate and, moreover, speculative given the circumstances of the case in light of the uncertainty of how each investor may invest the funds but it does not agree that the "normal" interest rate should reflect only the US Treasury bill rate without any premium. Even under Bolivia's theory, the debtor of the compensation is the Respondent and the Respondent's obligations, as reflected in the very same rate for the Bolivian bills put forward by Bolivia, are subject to an additional premium attributable to the risk over and above the risk-free rate.

¹⁵⁵¹ CER-4, Second FTI Report, paras. 12.5-12.7; RER-3, First Brattle Report, para. 181.

¹⁵⁵² Counter-Memorial, para. 693.

- 890. The Claimant's expert proposes the interest rate certified by the Central Bank of Bolivia for dollar-denominated commercial loans; ¹⁵⁵³ the Respondent's expert argues that such a rate is not applicable since the interest rates established by the central banks are not necessarily commercial rates determined by the market and can reflect monetary policies that are unrelated to this case. ¹⁵⁵⁴
- 891. The Tribunal agrees with the rate proposed by the Claimant. First, because the rate of the Central Bank of Bolivia referred to by the Claimant is not a rate established by the aforementioned bank, but a rate that the bank certifies or publishes taking into account various interest rates used by various financial players. Consequently, the Tribunal does not find support for the assertion that these are rates that are not determined by the market or that they are fixed for economic policy reasons. Second, given that these are the rates for commercial and financial operations in Bolivia, they are a normal commercial rate in the territory of the Respondent.
- 892. Therefore, the Tribunal will fix the interest rate published by the Central Bank of Bolivia as the applicable interest rate.
- 893. Finally, the Parties dispute whether the interest rate should be simple or compound. The Claimant considers that compound interest is the generally-accepted standard in international investment arbitration. The Respondent, in turn, invokes Article 412 of the Civil Code of Bolivia, which, according to Bolivia, precludes the capitalization of interest.
- 894. The Tribunal considers that the limiting factor invoked by Bolivia would not apply to commercial interest rates. Bolivia itself argues that the statutory interest rate is only rarely applied in commercial matters. The same reasoning would have to apply for the limitations set out in the Civil Code regarding interest-bearing civil operations. Bolivia does not explain why the limits on the civil interest rate established in the Civil Code would apply to the commercial operations or if the limits in the Civil Code—including the alleged maximum rate of 6%—apply to commercial operations, how it is that the interest rates certified by the Central Bank of Bolivia exceed that purported legal limit.
- 895. Additionally, a compound interest rate is a "normal" interest rate in commercial operations and a rate that has been accepted by several tribunals as an appropriate rate to compensate for the time value of money.

¹⁵⁵³ CER-4, Second FTI Report, paras 10.5-10.7.

¹⁵⁵⁴ RER-5, Second Brattle Report, para. 262.

¹⁵⁵⁵ Escrito de Demanda, paras. 222-226; Claimant's Reply Memorial, para. 429.

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- 896. In conclusion, the Respondent shall pay compound interest on the amount of compensation at the rate previously established.
- 897. As to the starting date for the accrual of interest, the Tribunal finds that the date shall be the date the expropriation became effective and Bolivia established the applicability of compensation, i.e. the date of the Reversion Decree. It is from that date onward that the expropriation became effective based on the law of Bolivia and the Treaty obligation to provide compensation applied to Bolivia.
- 898. Finally, the Parties dispute whether the fair market value standard is applicable to the calculation of compensation owed for the other Treaty violations alleged by the Claimant. As the Tribunal did not find any violations of the Treaty other than the breach of the requirement to provide compensation under Article 5 of the Treaty, the Tribunal need not decide this point.
- 899. In any event, the Tribunal observes that the Claimant (i) indicated that the Tribunal must award compensation to the Claimant for the other violations alleged in the event the Tribunal finds that there was no expropriation, ¹⁵⁵⁶ and (ii) claimed the same compensation in each instance "full compensation" regardless of the violation to be found by the Tribunal. ¹⁵⁵⁷ In other words, the Claimant did not allege or establish that compensation for the alleged violations other than the expropriation would be based on facts or calculations different from the ones presented for the expropriation, and the compensation requested by the Claimant for the other violations was also presented as equivalent and alternative, not additional, to the compensation claimed for expropriation.

¹⁵⁵⁶ See Statement of Claim and Memorial, para. 194 ("In the unlikely event the Tribunal should determine that Bolivia did not expropriate South American Silver's investments, either lawfully or unlawfully, the Tribunal must still award compensation to Claimant if it determines that Bolivia violated one or more of the other substantive standards of protection in the BIT.")

¹⁵⁵⁷ See Statement of Claim and Memorial, para. 201 ("In sum, Claimant is entitled to full compensation for Bolivia's violations of the Treaty provisions relating to fair and equitable treatment, the umbrella clause, arbitrary and discriminatory measures, and full protection and security. Although it is Claimant's contention that Bolivia violated each of these provisions in multiple respects (as well as the expropriation provision of Article 5), a violation of any one of them would entitle Claimant to full compensation."); Claimant's Reply Memorial, paras. 369-374.

IX COSTS

A. THE CLAIMANT'S POSITION

- 900. The Claimant requests reimbursement of all recoverable fees and expenses in connection with its representation in this arbitration pursuant to Articles 40 to 42 of the UNCITRAL Arbitration Rules. Similarly, the Claimant requests that the Tribunal deny the Respondent recovery of its costs for *"failure to make a detailed request"* in its statement of costs dated November 28, 2016, in which, according to the Claimant, *"it is not even clear that Bolivia is requesting an award on costs"*, and for all other reasons set forth in this section. The Claimant argues that the Respondent's submission ought to be disregarded by the Tribunal, as should any arguments submitted by the Respondent for the first time with its Comments on Claimant's Statement of Costs dated December 12, 2016 ("Respondent's Reply on Costs"), to which the Claimant has not had an opportunity to respond.
- 901. Thus, the Claimant requests this Tribunal to award it all its costs in connection with this arbitration, plus the corresponding success fees the Claimant is obliged to pay counsel¹⁵⁶¹ and compound interest at a reasonable rate until the date of Bolivia's full payment.¹⁵⁶² The Claimant bases its request on (i) the fact that its costs and expenses are reasonable and appropriate in this arbitration given the reasons mentioned in the oral and written submissions, ¹⁵⁶³ and (ii) Bolivia's persistent misconduct throughout this proceeding. ¹⁵⁶⁴
- 902. The Claimant's counsel certifies that the fees and expenses covering the Claimant's costs were necessary for the proper conduct of this case, and are reasonable and appropriate in light of the complexity of this case, its duration, and the amount of damage that Bolivia's violations of the Treaty have caused to the Claimant's investment. 1565
- 903. The Claimant's costs, fees and total expenses in this arbitral proceeding at the time of drafting the Claimant's Statement of Cost in this arbitral proceeding amounted to US\$ 6,645,445.59. 1566 This

¹⁵⁵⁸ Claimant's Costs Submission, para. 1; Claimant's Reply on Costs, para. 4.b.

¹⁵⁵⁹ Claimant's Reply on Costs, para. 4.a.

¹⁵⁶⁰ Claimant's Reply on Costs, para. 1.

¹⁵⁶¹ See *infra* para. 902.

¹⁵⁶² Claimant's Costs Submission, para. 26.

¹⁵⁶³ Claimant's Costs Submission, paras. 1, 21-25.

¹⁵⁶⁴ Claimant's Costs Submission, paras. 1-20.

¹⁵⁶⁵ Claimant's Costs Submission, paras. 21, 24.

¹⁵⁶⁶ Claimant's Costs Submission, para. 23. The Tribunal observes that in paragraph 23 of the Claimant's Costs Submission, it states: "Counsel for Claimant certifies that Claimant have to date incurred US \$6,645,445.59 in total [...]" (added emphasis). However, in the previous paragraph of the same Costs Submision, it asserts: "Claimant seeks recovery of its costs beginning July 16, 2012, when Claimant began working with King & Spalding and local Bolivian counsel to build a case and evidentiary

sum is comprised of experts' fees and expenses (under Article 40(c) of the UNCITRAL Rules), the "[w]itnesses' fees and expenses" (under Article 40(d) of the UNCITRAL Rules), "[f]ees and legal expenses", "[t]ranslation services" and "[d]iscovery data processing and storage" (under Article 40(e) of the UNCITRAL Rules) and Claimant's share of Tribunal's and PCA's fees and expenses. However, taking into account that the Tribunal may issue further invoices requiring the Claimant to make additional payments and/or apply prior amounts advanced by the Claimant, the Claimant submits that it may be necessary to adjust costs. 1568

- 904. The Claimant states that the line item corresponding to fees owed to King & Spalding will increase by between US\$ 400,000 and US\$ 2 million, ¹⁵⁶⁹ depending on the amount of any award. ¹⁵⁷⁰
- 905. The Claimant argues that it is uncontroversial that in cases under the UNCITRAL Rules, the conduct of the parties may be taken into account by a tribunal in apportioning costs. ¹⁵⁷¹ In particular, tribunals have looked to whether parties filed large numbers of procedural requests, advanced manifestly frivolous claims, engaged in time-wasting tactics and failed to meet deadlines. ¹⁵⁷² The Claimant argues that the Tribunal should take into account Bolivia's procedural misconduct when determining the appropriateness of a decision on costs against the Respondent, including the reasonableness of the Claimant's fees and expenses. ¹⁵⁷³
- 906. The Claimant argues that Bolivia repeatedly obstructed the course of these proceedings through procedural misconduct and it should be ordered to pay costs. ¹⁵⁷⁴ The Claimant alleges that Bolivia on several occasions obstructed and delayed the proceedings. Accordingly, the Claimant mentions Bolivia's attempt to challenge arbitrator Prof. Orrego Vicuña, to submit witness statements at the

record for an arbitral proceeding against Respondent, through October 31, 2016. Counsel for Claimant will submit any relevant fees and expenses incurred by Claimant during November and December 2016 by January 31, 2017." (added emphasis) Since the Claimant's Costs Submission is dated November 28, 2016, it is not clear whether the amount claimed includes costs to the date of the Statement or only to October 31, 2016. At any rate, and based on the reasons established in the considerations of the Tribunal, this difference is irrelevant for purposes of the Tribunal's decision.

¹⁵⁶⁷ Claimant's Costs Submission, table at p. 10.

¹⁵⁶⁸ Claimant's Costs Submission, para. 22.

¹⁵⁶⁹ See Claimant's Costs Submission, footnote 44, for a breakdown of how this amount will change depending on the award amount.

¹⁵⁷⁰ Claimant's Costs Submission, para. 23.

¹⁵⁷¹ Claimant's Reply on Costs, para. 3; *Mesa Power Group LLC v. the Government of Canada*, UNCITRAL, PCA Case No. 2012-17, Award of March 24, 2016, paras. 703-705.

¹⁵⁷² Claimant's Costs Submission, para. 3; *European American Investment Bank AG (Austria) v. Slovak Republic*, UNCITRAL, PCA Case No. 2010-17, Award on costs, August 20, 2014, para. 43.

¹⁵⁷³ Claimant's Costs Submission, para. 3; *Bosh International, Inc. and B&P, LTD Foreign Investments Enterprise v. Ukraine*, ICSID Case No. ARB/08/11, Award, October 25, 2012, n. 377 (citing *Europe Cement Investment & Trade S.A. v. Republic of Turkey*, ICSID Case No. ARB(AF)/07/2, Award, August 13, 2009, and other cases).

¹⁵⁷⁴ Claimant's Costs Submission, para. 3.

wrong procedural opportunity and to exclude documentary evidence presented by the Claimant, as well as its extension requests and uncooperative attitude and intransigence in attempting to reach agreement with the Claimant on procedural matters or implementing the Tribunal's decisions. ¹⁵⁷⁵ The Claimant also characterizes Bolivia's *Cautio Judicatum Solvi* request as frivolous and as an attempt at harassment and intimidation. ¹⁵⁷⁶ The Claimant further argues that Bolivia submitted two completely new legal arguments in its Rejoinder, violating the Claimant's entitlement to due process and causing the Claimant to incur into additional expenses by having to answer these allegations. ¹⁵⁷⁷

907. Further, the Claimant contends that, in connection with the document production phase, the Respondent adopted a posture that was obstructionist¹⁵⁷⁸ and aggressive, reaching the point of harassment of the Claimant. ¹⁵⁷⁹ Additionally, the Claimant submits that the form of the Respondent's requests for documents constituted an abuse of the arbitral process as it did not limit its requests to the designated columns of the Redfern Schedule provided by the Tribunal (pursuant to Section 5.2.5 of Procedural Order No. 1), but repeatedly submitted lengthy supplemental letters and tables, beyond the arguments included in the Parties' Redfern Schedule. ¹⁵⁸⁰ Moreover, the Claimant notes that Bolivia made a frivolous request for documents two and a half months after the Claimant presented its Reply and seven months after the conclusion of the document production phase. ¹⁵⁸¹

908. Additionally, the Claimant argues that the Respondent's acts of procedural harassment routinely created additional and unnecessary work for the Claimant and the Tribunal, and that the Respondent's harassment also took on a personal tone against the Claimant's witnesses and former CMMK employees. ¹⁵⁸² The Claimant alleges that the Respondent's actions constitute

¹⁵⁷⁵ Claimant's Costs Submission, paras. 2-9, 13-15.

¹⁵⁷⁶ Claimant's Costs Submission, para. 19.

¹⁵⁷⁷ Claimant's Costs Submission, para. 15.

¹⁵⁷⁸ The Respondent compares the volume of documents submitted by each Party (close to 5,800 pages by the Claimant and 11 documents with a total of 43 pages by the Respondent –all within only one category of documents requested by the Claimant in its *Redfern Schedule*–). The Claimant states in particular that the Respondent did not submit documents on the COMIBOL President's, Héctor Córdova, trip to China in August 2012 to meet with partners who could contribute to the development of the Malku Khota Project, or documents on meetings in Bolivia with potential Chinese partners, and underscores that Minister Navarro Miranda confirmed at the hearing that several documents, including the type of documents whose existence had been denied by Bolivia, were created when officials of the Government of Bolivia travelled abroad (Hearing Transcript, Day 3, 699:14 – 700:4 (Spanish)).

¹⁵⁷⁹ Claimant's Costs Submission, para. 16.

¹⁵⁸⁰ Claimant's Costs Submission, para. 17.

¹⁵⁸¹ Claimant's Costs Submission, para. 18.

¹⁵⁸² Claimant's Costs Submission, paras. 10-12.

harassment that aggravated the dispute between the Parties and, at worst, they represented an attempt to undermine the Claimant's ability to present its witnesses at the Hearing. 1583

909. Finally, the Claimant argues that an entire day of the Hearing was taken up by the examination of a witness (Witness X), whom the Respondent had clearly sought out, notwithstanding the provisions of Bolivian law on attorney-client confidentiality. 1584

В. THE RESPONDENT'S POSITION

- 910. The Respondent details in its cost certification that: (i) counsel fees amount to US\$ 2,548,532.59 and experts' fees amount to US\$ 1,233,255.17, totaling US\$ 3,781,787.76 for both items; ¹⁵⁸⁵ (ii) administrative costs such as advance deposits paid to the PCA amount to US\$ 600,000; ¹⁵⁸⁶ and (iii) expenses for travel, accommodation, food and administrative expenses (courier services, bundles, photocopying, overtime for administrative staff, demonstrative evidence, etc.) amount to US\$ 382,996.58. 1587 The Respondent's total cost are US\$ 4,764,784.34. 1588
- 911. The Respondent submits that the Tribunal has wide discretion to decide on the apportionment of costs under Article 40 of the UNCITRAL Rules, 1589 and contends that SAS must be ordered to cover these costs. 1590 The Respondent argues that SAS's conduct and, in particular, its lack of clean hands should be considered by the Tribunal in ordering SAS to pay costs. 1591 The Respondent submits that if, par impossible, the Tribunal considers that Bolivia is found liable, the Tribunal must consider that the "costs follow the event" rule has been qualified to take into account the circumstances of the case. ¹⁵⁹² The Respondent submits that the Tribunal, in deciding on the apportionment of costs, must take into account that: (i) SAS' claims have been unnecessarily complex and the amount claimed is absurd, and (ii) SAS modified its case between the Statement of Claim and the Reply, and submitted a claim for restitution in its Request for Arbitration which

¹⁵⁸³ Claimant's Costs Submission, para. 12.

¹⁵⁸⁴ Claimant's Costs Submission, para. 20.

¹⁵⁸⁵ Respondent's Costs Submission, p. 2.

¹⁵⁸⁶ Respondent's Costs Submission, p. 3.

¹⁵⁸⁷ Respondent's Costs Submission, p. 3.

¹⁵⁸⁸ Respondent's Costs Submission, p. 3.

¹⁵⁸⁹ Respondent's Reply on Costs, para. 9.

¹⁵⁹⁰ Respondent's Reply on Costs, para. 3.

¹⁵⁹¹ Respondent's Reply on Costs, para. 10.

¹⁵⁹² Respondent's Reply on Costs, para. 11; UNCITRAL Rules, Article 42(1).

it only withdrew at the Hearing. ¹⁵⁹³ The Respondent alleges that this obliged the State to allocate time and money for the preparation of these arguments. ¹⁵⁹⁴

- 912. As to the Claimant's Statement of Costs, the Respondent argues that it invokes false or irrelevant reasons to justify an award of costs to SAS.¹⁵⁹⁵ The Respondent contends that SAS distorts the procedural history of the case and omits the numerous procedural incidents caused by SAS and invokes mere procedural anecdotes that had no impact (on costs or time) for the Parties.¹⁵⁹⁶.
- 913. The Respondent maintains that SAS' criticisms regarding procedural orders are unfounded in light of the reasons for Bolivia's requests for such procedural orders and their outcome, and that these would not justify an order for the State to pay costs, since: 1597
 - (a) The Respondent rejects the alleged procedural harassment mentioned by the Claimant, ¹⁵⁹⁸ and asserts that the Claimant should be punished for its extreme position regarding the review of Protected Information. ¹⁵⁹⁹ The Respondent contends that, given SAS' intransigence, Bolivia's experts were unable to carry out their work efficiently and include evidence in their reports for all of their claims, based on which the State maintains its reservation of rights. ¹⁶⁰⁰
 - (b) Moreover, the Respondent rejects the alleged personal harassment of the Claimant's witnesses and former CMMK employees¹⁶⁰¹ and reiterates that (i) this matter was already dealt with and explained before and during the Hearing,¹⁶⁰² (ii) the criminal investigation also included Bolivia's witnesses and other government officials,¹⁶⁰³ (iii) the Attorney General requested from the Prosecutor that, as far as possible and in keeping with the independence of the Prosecutor's Office, the ongoing investigation should not interfere

¹⁵⁹³ Respondent's Reply on Costs, para. 12.

¹⁵⁹⁴ Respondent's Reply on Costs, para. 12.

¹⁵⁹⁵ Respondent's Reply on Costs, section 3.

¹⁵⁹⁶ Respondent's Reply on Costs, sections 3.1, 3.2.

¹⁵⁹⁷ Respondent's Reply on Costs, paras. 14-18.

¹⁵⁹⁸ See *supra* para. 908.

¹⁵⁹⁹ Respondent's Reply on Costs, para. 19.

¹⁶⁰⁰ Respondent's Reply on Costs, para. 20.

¹⁶⁰¹ See *supra* para. 908.

 $^{^{1602}}$ Respondent's Reply on Costs, para. 22; Hearing Transcript, Day 4, 950:15-971:7 (Spanish); Bolivia's letter to the Tribunal, July 4, 2016.

¹⁶⁰³ Respondent's Reply on Costs, para. 22.

with the normal course of this arbitration, ¹⁶⁰⁴ and (iv) it was SAS who intimidated witnesses with the criminal proceedings. ¹⁶⁰⁵

- (c) In connection with the Respondent's attempt to introduce witness statements in an untimely manner during the proceedings, the Respondent denies such an accusation and maintains that, if any Party abused its right to submit evidence, it was SAS. ¹⁶⁰⁶ The Respondent refers to: (i) SAS' attempt to introduce statements CWS-14 and CWS-15, and the circumstances surrounding their potential admission into the record, which resulted in four procedural orders and numerous communications, ¹⁶⁰⁷ as well as the conditions it attempted to impose on the management of said statements; ¹⁶⁰⁸ (ii) its untimely attempt to introduce documentary evidence during the proceedings and sections in its Rejoinder on Jurisdiction that did not refer to jurisdictional issues. ¹⁶⁰⁹
- (d) Regarding the Claimant's criticism of Bolivia's conduct in connection with document production, ¹⁶¹⁰ the Respondent asserts that its request before the beginning of such a procedural stage was due to SAS' failure to communicate together with its Statement of Claim the documents cited by its experts, and notes that its request was accepted by the Tribunal. ¹⁶¹¹ Moreover, the Respondent asserts that the documents pertaining to COMIBOL's President's trip to China mentioned by the Claimant do not exist because such a trip never took place and denies the Claimant's allegation that Bolivia has failed to produce them. ¹⁶¹² The Respondent submits that SAS' conjecture that Minister Navarro Miranda is lying is unfounded and should be taken into consideration by the Tribunal in apportioning costs. ¹⁶¹³
- 914. The Respondent submits that the Tribunal must take into account, in contrast to the above, the incident regarding the documents obtained from the Government of Canada, which the Respondent deems important, an responsive to RDD categories accepted by the Tribunal, and

¹⁶⁰⁴ Respondent's Reply on Costs, para. 22.

¹⁶⁰⁵ Bolivia refers to Mr. Chajmi's cross-examination on whether he knew of a criminal case against him (line of questions that was objected by Bolivia's counsel and that the Tribunal ordered to stop) (Hearing Transcript, Day 4, 937:4-9 (Spanish)).

¹⁶⁰⁶ Respondent's Reply on Costs, para. 23.

¹⁶⁰⁷ Respondent's Reply on Costs, para. 27.

¹⁶⁰⁸ Respondent's Reply on Costs, para. 24.

¹⁶⁰⁹ Respondent's Reply on Costs, para. 25.

¹⁶¹⁰ See *supra* para. 907.

¹⁶¹¹ Respondent's Reply on Costs, para. 28.

¹⁶¹² Respondent's Reply on Costs, para. 28.

¹⁶¹³ Respondent's Reply on Costs, para. 28.

whose production (in unredacted form) had to be ordered by the Tribunal during the Hearing. ¹⁶¹⁴ Given SAS' refusal to communicate documents whose production the Tribunal had ordered, the Tribunal must apply the provisions of Guideline No. 14 of the IBA Guidelines on Party Representation in International Arbitration, ¹⁶¹⁵ which recommend that the Tribunal "consider misconduct in apportioning the costs of the arbitration." ¹⁶¹⁶

- 915. Additionally, the Respondent submits there has not been a delay in the proceedings in light of the time elapsed between Procedural Order No. 1 and the Hearing (two years and two months), in particular taking into account the complexity of the case and that all the issues related to admissibility, jurisdiction, merits, and quantum have been addressed jointly. The Respondent asserts that the extensions granted by the Tribunal were warranted, and underscores that the Claimant also requested extensions, which were partially rejected. Respondent further argues that the extensions that were not granted to Bolivia did not impact on the timeline and costs, and that the ones that were granted did not increase SAS' costs (who does not work on the case while Bolivia prepares a brief) and some were due to SAS' own conduct.
- 916. Finally, the Respondent asserts that the expenses presented by SAS are unjustified and that it has serious doubts as to their reasonableness. First, the Respondent submits that it considers the costs claimed by the Claimant to be unreasonable as they are 40% higher than Bolivia's (before including in this calculation the success fee that SAS alleges to have offered to its counsel). The Respondent submits that there are no objective reasons to justify this difference, such as a substantive difference in the number of briefs, witnesses or experts, or a multiplicity of claimants. Second, the Respondent alleges that SAS' failure to break down and itemize costs raises doubts as to their accuracy.

¹⁶¹⁴ Respondent's Reply on Costs, para. 29.

¹⁶¹⁵ IBA Guidelines on Party Representation in International Arbitration, Guideline No. 14, "A Party Representative should explain to the Party whom he or she represents the necessity of producing, and potential consequences of failing to produce, any Document that the Party or Parties have undertaken, or been ordered, to produce."

¹⁶¹⁶ Bolivia's Comments on Claimant's Statement of Costs, para. 29; IBA Guidelines on Party Representation in International Arbitration, Guideline No. 26.

¹⁶¹⁷ Respondent's Reply on Costs, para. 36.

¹⁶¹⁸ Respondent's Reply on Costs, paras. 34-35.

¹⁶¹⁹ Respondent's Reply on Costs, para. 33; Procedural Order No. 5, para. 5.

¹⁶²⁰ Respondent's Reply on Costs, para. 33.

¹⁶²¹ Respondent's Reply on Costs, para. 38.

¹⁶²² Respondent's Reply on Costs, Section 4.

¹⁶²³ Respondent's Reply on Costs, paras. 3, 40.

¹⁶²⁴ Respondent's Reply on Costs, para. 41.

917. In this connection, the Respondent draws attention to two issues: (i) a difference (albeit minimal)¹⁶²⁵ in the amount corresponding to deposits paid to the PCA, which is not justified since both Parties made the same advances to the deposit; ¹⁶²⁶ (ii) under the item corresponding to SAS' fees and expenses there is no itemization of the amount for these two items. ¹⁶²⁷

918. In connection with the second issue, the Respondent maintains that, first, the Claimant's costs show that some of SAS' witnesses have been paid a salary by SASC for appearing as witnesses in this arbitration, which raises serious doubts as to their credibility. The Respondent asserts that assuming that US\$4,631 paid to Mr. Dreisinger (the lowest line item within the category) covers expenses exclusively, and assuming that other witnesses' expenses were similar, the remainder (amounts higher than US\$20,000) would have been paid as a "fee" for the presentation of statements. The Respondent submits that these fees do not fall within "reasonable compensation for the loss of time incurred by a Witness in testifying and preparing to testify" allowed under Guideline 25 of the IBA Guidelines on Party Representation in International Arbitration, and confirms the lack of credibility of SAS' witnesses. The Claimant's costs show that some confirms the lack of credibility of SAS' witnesses.

919. The Respondent requests that the Tribunal order the Claimant to reimburse the Respondent all of the costs incurred in this arbitration. ¹⁶³¹

C. THE TRIBUNAL'S ANALYSIS

920. Both Parties request the Tribunal to order the other Party to reimburse all costs incurred in connection with this arbitration. 1632

921. Pursuant to Article 40 of UNCITRAL Arbitration Rules, "[t]he arbitral tribunal shall fix the costs of arbitration in the final award and, if it deems appropriate, in another decision." In turn, Article 42(1) provides that "[t]he costs of the arbitration shall in principle be borne by the unsuccessful party. However, the arbitral tribunal may apportion each of such costs between the parties if it determined the apportionment is reasonable, taking into account the circumstances of the case."

¹⁶²⁵ US\$ 1.991,80.

¹⁶²⁶ Respondent's Reply on Costs, para. 41.

¹⁶²⁷ Respondent's Reply on Costs, para. 42.

¹⁶²⁸ Respondent's Reply on Costs, para. 42. See also Hearing Transcript, Day 2, 489:20-22 (Spanish), in connection with Mr. Angulo and Hearing Transcript, Day 3, 556:12-23 (Spanish), in connection with Mr. Gonzales Yutronic.

¹⁶²⁹ Respondent's Reply on Costs, paras. 43-44.

¹⁶³⁰ Respondent's Reply on Costs, para. 44.

¹⁶³¹ Respondent's Reply on Costs, para. 45.

¹⁶³² See Claimant's Costs Submission, para. 1; Respondent's Reply on Costs, para. 45.

- 922. Based on the above-mentioned provisions, the Tribunal will now (i) fix the costs of arbitration and (ii) apportion the costs and other reimbursable expenses based on the UNCITRAL Rules.
- 923. The Claimant has made advance payments to cover the costs of the arbitration for US\$701,500,¹⁶³³ and the Respondent for US\$700,000¹⁶³⁴, for a total of US\$1,401,500 as advance payment.
- 924. The remuneration per hour for the members of the Tribunal was established at paragraphs 12.1 and 12.2 of the Terms of Appointment of March 4, 2014. Based on the remuneration established, the Tribunals' fees are US\$891,700. 1635
- 925. Likewise, at paragraph 12.3 of the Terms of Appointment it was established that the members of the Tribunal shall be reimbursed for all charges reasonably incurred in connection with the arbitration. The reasonable charges of the Tribunal, incurred in connection with this arbitration amount to US\$25,023.30.
- 926. The PCA has charged the amount of US\$167,362.49 for the administration of the case and its registry and appointing authority services. Other costs of the PCA amount to US\$17,414.21, for a grand total of PCA costs equivalent to US\$184,776.70.
- 927. Consequently, the total cost of the arbitration amounts to US\$1,401,500.
- 928. Finally, costs of the legal representation and assistance costs for the Claimant (including fees and expenses of representatives, experts, and witnesses, and other costs and expenses) amount to US\$6.043.453,79. ¹⁶³⁶ In turn, the costs of legal representation and assistance for the Respondent (including fees and expenses of representatives, and experts, and administrative expenses) amount to US\$4.164,784.34. ¹⁶³⁷
- 929. Article 42(1) of the above-mentioned UNCITRAL Rules provides that "[t]he costs of the arbitration shall in principle be borne by the unsuccessful party." However, the same article provides that the Tribunal may deviate from the general rule and "apportion each of such costs between the parties if it determines that apportionment is reasonable, taking into account the circumstances of the case."

¹⁶³³ Claimant's Costs Submission, p. 11.

¹⁶³⁴ Respondent's Costs Submission, p. 2.

¹⁶³⁵ The remuneration for each of the members of the Tribunal is the following: (i) Prof. Francisco Orrego Vicuña: US\$192,026.96; (ii) Mr. Osvaldo César Guglielmino: US\$301,505.93, (iii) Dr. Eduardo Zuleta Jaramillo: US\$398,167.11.

¹⁶³⁶ See Claimant's Costs Submission, p. 11.

¹⁶³⁷ See Respondent's Costs Submission, pp. 2-3.

- 930. Both Parties appear to accept that the apportionment of costs depends not only on the outcome of the case but also on the Parties' conduct in the course of the arbitration. Based on the applicable provisions and taking account of the considerations presented by the Parties, the Tribunal will proceed to apportion costs and other recoverable arbitration expenses taking into account the relative success of the claims and defenses presented by the Parties, as well as their conduct throughout the proceeding and other circumstances of the case.
- 931. Regarding the outcome of the case, the Tribunal notes that the Respondent presented two objections to the Tribunal's jurisdiction and to the admissibility of the Claimant's claims that were rejected by the Tribunal in whole. Therefore, it could be considered that in relation to jurisdiction and admissibility, the Respondent was unsuccessful.
- 932. Regarding the merits, the Claimant alleged that Bolivia had breached its obligations under Articles 2, 3, and 5 of the Treaty and claimed compensation for an amount exceeding US\$300 million plus interest. The Tribunal found that the Reversion is a direct expropriation under the Treaty that did not fulfill the requirement to provide compensation. Similarly, the Tribunal dismissed the defenses presented by the Respondent based on the exercise of the police powers and the state of necessity. On the other hand, the Tribunal did not find evidence of the other violations of the Treaty alleged by the Claimant.
- 933. In connection with compensation, the Tribunal found that it amounted to the costs invested in the Project plus compound interest at the interest rate certified by the Central Bank of Bolivia for dollar-denominated commercial loans. This sum is far from the amount claimed by the Claimant as compensation, an amount that was not proven in the arbitration. Based on the foregoing, it cannot be said that the Respondent was unsuccessful in relation to the merits and compensation.
- 934. However, both Parties accuse the other of procedural conduct that resulted in delays and higher costs for the proceedings. The Tribunal does not deem it necessary to review every instance of alleged misconduct by the Parties; however, it notes that, there were instances in which both the Claimant and the Respondent behaved in a manner that did not contribute to the efficient course of the arbitration. In fact, this arbitration has seen an unusually high number of procedural orders to address issues raised by both Parties, often outside of the scope of the procedural calendar and without warning the Tribunal, regarding evidence, handling of confidential information and procedural issues. Since both Parties behaved in this way, the Tribunal will not assign any specific

¹⁶³⁸ See Claimant's Costs Submission, para. 1; Respondent's Reply on Costs, paras. 10-12.

- weighting to this factor for the apportionment of costs, nor shall it impose on either Party the obligation to reimburse the other its fees in whole or in part.
- 935. Finally, the Tribunal does not find any reason to order the payment of interest on the costs of arbitration.
- 936. Based on the aforementioned considerations, the Tribunal decides that:
 - (a) The Claimant shall assume 65% of the arbitration costs noted at paragraph 927 of this award and the Respondent shall assume the remaining 35%, and
 - (b) Each Party shall assume their own legal costs and expenses in this arbitration, including the fees and expenses of their representatives, experts, and witnesses, and other costs and expenses incurred in connection with the arbitration.
- 937. This decision shall be recorded in the operative part of this award.

X DECISION

- 938. For the reasons stated, the Tribunal, by a majority vote, decides to:
 - (a) Dismiss all of the Respondent's objections to the jurisdiction of the Tribunal and to the admissibility of the Claimant's claims, and to declare that it has jurisdiction over this dispute.
 - (b) Declare that the Respondent breached the requirement to provide compensation as established under Article 5 of the Treaty.
 - (c) Declare that the Respondent did not breach its obligation to afford fair and equitable treatment to the investment.
 - (d) Declare that the Respondent did not breach its obligation to afford full protection and security to the investment.
 - (e) Declare that the Respondent did not breach its obligation not to adopt arbitrary and discriminatory measures that preclude the use and enjoyment of the investment.
 - (f) Declare that the Respondent did not breach its obligation not to afford less favorable treatment to SAS' investments than the investments of its own investors.
 - (g) Order the Respondent to provide compensation to the Claimant in the amount of US\$18.7 million.
 - (h) Order the Respondent to pay the Claimant compound interests on the amount established at subparagraph (g) above at the interest rate established by the Central Bank of Bolivia as of August 1, 2012 and until the date the payment of the compensation is completed.
 - (i) Order the Claimant to assume 65% of the amount of the arbitral costs mentioned at paragraph 927 of this award, and the Respondent shall assume the remaining 35%.
 - (j) Order each Party to assume their own legal costs and expenses in the arbitration, including the fees and expenses of their representatives, experts, and witnesses, and other costs and expenses incurred in connection with the arbitration.

Done at The Hague, this 30 of August, 2018.

Francisco Orrego Vicuña With Concurring Opinion Osvaldo Cesar Gughelmino With Dissenting Opinion

Eduardo Zuleta Jaramillo Presiding Arbitrator As indicated to the Parties on 22 October 2018, Professor Orrego Vicuña approved and signed the present Award in Spanish, whereas the English version of the Award was not able to be approved or signed by Professor Orrego Vicuña due to his unfortunate passing. The Tribunal therefore indicated to the Parties that it would issue the Spanish version of the Award over the signature of all three arbitrators, and the English version of the Award would be issued over the signatures of arbitrators Eduardo Zuleta and Osvaldo Guglielmino, in accordance with the provisions of the UNCITRAL Rules applicable in circumstances such as those arising from the passing of Professor Orrego Vicuña.

Done at The Hague, being the place of arbitration, on 7 November 2018.

Eduardo Zuleta Jaramillo Presiding Arbitrator Osvaldo César Guglielmino

PCA Case No. 2013-15

IN THE MATTER OF AN ARBITRATION PURSUANT TO THE AGREEMENT BETWEEN THE GOVERNMENT OF THE UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND AND THE PLURINATIONAL STATE OF BOLIVIA FOR THE PROMOTION AND PROTECTION OF INVESTMENTS, SIGNED 24 MAY 1988

- and -

THE UNCITRAL ARBITRATION RULES (AS REVISED IN 2010)

- between -

SOUTH AMERICAN SILVER LIMITED (BERMUDA)

(the "Claimant")

- and -

THE PLURINATIONAL STATE OF BOLIVIA

(the	"Responde	nt", and to	gether witl	h the Clain	ant, the "Pa	rties")

SEPARATE OPINION OF PROF. FRANCISCO ORREGO VICUÑA

Tribunal

Dr. Eduardo Zuleta Jaramillo (Presiding Arbitrator) Prof. Francisco Orrego Vicuña Mr. Osvaldo Cesar Guglielmino

Separate opinion of arbitrator Orrego Vicuña

This opinion is intended to express, first of all, admiration for the efficient and thorough analysis conducted by the President of the Tribunal of such significant and complex issues. The opinion of this arbitrator largely concurs with that of the presiding arbitrator, in particular on jurisdiction and admissibility. However, there are some aspects on which I find it impossible to concur and I must express my discrepancies.

I start with a comment on the assessment of the facts. Undoubtedly, these facts are, to some extent, confusing and difficult to evaluate, but even then, the undersigned would have reached a different conclusion. The Award substantially relies upon the premise that the social unrest in the Project area originated with the Claimant's conduct, attributing to the Respondent a lesser degree of responsibility. Undoubtedly, the Claimant had shortcomings in its program for communications with the indigenous communities, which were intended to be fixed over time. However, it cannot be overlooked that the State is responsible for maintaining public order, in particular when it founds a good part of its arguments on the exercise of police powers. Yet, public order was scarcely and on many occasions insufficiently maintained.

The local conflicts resulted in the reversion to the State's original ownership of the mining authorizations awarded to the investor, whereupon COMIBOL was put at the helm of the project. However, the State's interest in intervening and ultimately reverting ownership was manifest even before the abovementioned social unrest. There is thus a serious discrepancy between the scale of the local situation and the national policy determinations.

Notwithstanding that Article 5 of the Treaty does not provide for proportionality as a core guarantee towards the investment, the undersigned has no doubt that a literal interpretation contrary to the spirit of the rule would be untenable, since proportionality is an element underlying various of the difficulties that would ensue and the damages claimed. Those elements do not appear to be compatible with the systemic interpretation invoked by the Respondent under the Vienna Convention on the Law of Treaties, which is aptly dismissed in the Award. Neither is the "clean hands" doctrine a principle of international law, something that has not been shown in this case and that the Tribunal dismisses as well.

The main disagreement of the undersigned relates to the conclusions on expropriation since, in my opinion, the reasons for expropriation are considerably broader than the non-payment of compensation to the expropriated investor. That is unequivocally a highly important reason, but an analysis of Article 5 as a whole reveals several other elements comprised in the guarantee that are contradicted by the reversion undertaken. Indeed, the same Article also provides for a requirement of public purpose, social benefit and due process for the reversion, which are all intrinsically linked with the lawfulness of the expropriation.

Evidently, the requirement of public purpose for the legality of an expropriation cannot be deemed to have been duly met. It can hardly be accepted that public purpose is met by merely local measures, since the subject of the interest in question must be the national community as a whole, something which has not been shown by the Respondent. On the contrary, the dissatisfaction of indigenous communities in many places in Bolivia, including the resort to violence, has not ceased, such that the public purpose of the reversion seems more like an excuse to justify the expropriation than a measure of national scope. The social benefit of the expropriation also cannot be considered satisfied for the indigenous communities in the project area, whose situation of poverty and ill health remains unabated. An updated study of the social situation in the area might have been helpful to clarify the various allegations, but the Tribunal is not aware of any such study in existence or having been undertaken.

Public authorities, mainly local ones, occasionally sought a dialogue and an agreement was pursued with the communities, but nothing came of it. As a result, alternative measures were rightly considered which did not bear fruit either, although the Claimant cannot be held liable for this since, as already mentioned above, the duty of the State to maintain public order cannot be ignored. Therefore, the Tribunal has adequately concluded that the Respondent cannot invoke a State of Necessity or the exercise of police powers in this case. The eventual resort to alternative measures which could have ensured proportionality and reasonableness was indeed duly analyzed by the Tribunal, but a difference of opinion persists in this regard.

Similarly, the Award fails to acknowledge other crucial aspects of a lawful expropriation, such as due process, which is reduced in the end to an eventual right to claim a specific amount without acknowledging any right to participate in the decision to expropriate. In a case in which purported understandings were reached between the parties, the Claimant's views on the conclusions reached by the public authorities are wholly ignored, and so too is the potential futility or impracticability of resorting to domestic courts. In short, compliance with due process is reduced to mere symbolism devoid of objective review.

The situation is similar in regard to the Fair and Equitable Treatment standard and its relationship to the investor's legitimate expectations, a subject matter in which the Award reproaches some of the Respondent's conducts but does not find any violation of the Treaty. This Treatment is so central to the infringement of rights that it has often been understood as an alternative to expropriation, but whose results are not necessarily different with respect to compensation to be provided. In this regard, the Award dismisses conduct that may be considered irreconcilable with the treatment required, in particular in respect of its transparency and consistency.

The sections of the Award which reject the claims for full security and protection are equally questionable, given that this a case in which the personal safety of the investor company's officials has been infringed, which together with the factors previously discussed may amount to a lack of legal protection for the investment made. The Award also rejects the claims for unreasonable or discriminatory measures or the possibility of a violation of the national treatment standard.

Given all of the above lacunae, it is hardly surprising that the standard of full reparation, or of fair market value pursuant to the Treaty, is not respected in the Award, which limits itself to investment costs as the applicable compensation standard and method, without even taking into account general and administrative costs. Thus, the expropriation effected is compensated only in a very limited fashion since it disregards the elements regarding the valuation of the investment as a project or the mining resources involved. As difficult as it is to estimate full compensation in light of the facts of the present case and the stage of project development, a reasonable approximation should at least be possible, especially if other Treaty violations are taken into account, which the undersigned considers to be relevant as sources of liability for the Respondent.

Nevertheless, the Award rightly rejects a reduction in the amount of compensation for the confidential information that the investor retains, nor does it accept to include only exploration costs in spite of the Respondent's claims in this regard. It is equally proper to apply the interest rate established by the Central Bank of Bolivia and for that interest to be compounded.

The final outcome of the Award is compensation in the amount of US\$ 18.7 million in circumstances in which the amounts under discussion ranged, in the opinion of the Claimant's experts, between US\$ 195.9 million and US\$ 922.2 million. In turn, investment costs, including general and administrative expenditures, amounted to US\$ 31.6 million according to the Claimant. The value of the project, in the opinion of the Respondent, ranged between US\$ 35.2

and US\$ 48.7. It should also be noted that the assessment of the costs incurred, based on the valuation conducted by Agencia Quality, auditors and public accountants, hired by the Respondent, as independent valuators, was US\$ 17,047,190, an amount comparable to the compensation established in the Award. However, it is important to note that a reduced compensation amount was not accepted on account of the value of the confidential information retained by the Claimant, as the Award aptly notes.

An overall assessment of the reasoning underlying the Award demonstrates that, in some areas, the approaches followed are considered reasonable by this arbitrator, while in other areas there is a tendency to overlook certain matters. This is particularly evident in the fact that the responsibility for the events in question is placed mostly on the Claimant's shoulders and only slightly on the Respondent. This translates, first, into failing to properly take into account the requirements of the Treaty and customary international law for the lawfulness of the expropriation, including the other Treaty standards governing that process. This, in turn, results in an amount of compensation well below that suggested by the information available and the experts' and valuators' reports. This arbitrator does not agree with this result.

It should also be noted that the members of the Tribunal had prolonged and intense discussions both in person and by conference-call, as well as by email, which allowed it to reach a consensus on several important issues addressed in this Award. Unfortunately, however, it was not possible to reach a unanimous decision. The differences of opinion arising from a detailed reading of this Award are sufficiently acute for the undersigned as to justify a dissenting opinion. These differences have already been explained above. Nevertheless, the undersigned arbitrator has decided to vote in favor of the Award. It is not the first time that a Tribunal faces the dilemma that a majority cannot reached to take a decision, but the Tribunal is beholden to the UNCITRAL Rules, which govern its conduct and require a majority in all cases. The consequence is that a majority might never be attained, given that another arbitrator has already dissented from this Award. Absent such majority, the Award would remain in a state of suspension or hibernation, without the Presiding Arbitrator being able, under the terms of the UNCITRAL Rules, to decide without a majority.

The problem was aptly summarized by arbitrator Howard M. Holtzmann, who faced this situation more than once. In particular in the *Economy Forms Corp. v. Iran* case (*Economy Forms Corp. v. Islamic Republic of Iran*, Iran-United States Claims Tribunal, 1983, Concurring Opinion of Howard M. Holtzmann, Iran-United States Claims Tribunal Reports, 1984, at 55), the aforementioned arbitrator took a position with which the undersigned arbitrator fully agrees. He concluded his concurring opinion in that case as follows:

I concur in the Award in this case ... Why then do I concur in this inadequate Award, rather than dissenting from it? The answer is based on the realistic old saying that there are circumstances in which "something is better than nothing" ... Thus, in a three-member Chamber a majority of two members must join, or there can be no Award. My colleague having dissented, I am faced with the choice of either joining in the present Award or accepting the prospect of an indefinite postponement of any Award in this Case[, f]or ... arbitrators must continue their deliberations until a majority has been reached ... The deliberations in this case have continued long enough ... Neither the parties nor the Tribunal will, in my view, benefit from further delay.

Arbitrator Richard M. Mosk reached a similar conclusion in the *Granite State Machine Co. Inc v. The Islamic Republic of Iran (Granite State Machine Co. Inc. v. Islamic Republic of Iran*, Concurring Opinion of Richard M. Mosk, 1983, at 8, Iran-United States Claims Tribunal Reports, Vol 1, 1983, at 442). Arbitrator Holtzmann had again the same opinion in the *Starrett*

Housing Corp. v. Islamic Republic of Iran case, 1987, Concurring Opinion of Judge Holtzmann, Reports, Vol. 16 at 238).

The thorough analysis of practice and scholarly writings that have accompanied these and other cases demonstrates the complexities of the issue as well as the solutions offered in practice, with particular reference to the means of reaching a majority for the approval of an award (David D. Caron and Lee M. Caplan: *The UNCITRAL Arbitration Rules. A Commentary*, 2nd edition, 2013, Oxford University Press, 2015 y M. Pellonpää, "The Process of Decision-Making," in D Caron and J Crook (eds), *The Iran-United States Claims Tribunal and the Process of International Claims Resolution* (2000) 238).

In light of the foregoing, the undersigned arbitrator concurs in the Award of the Presiding Arbitrator, while noting his differences of opinion for the record.

PCA Case No. 2013-15

IN THE MATTER OF AN ARBITRATION PURSUANT TO THE AGREEMENT BETWEEN THE GOVERNMENT OF THE UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND AND THE PLURINATIONAL STATE OF BOLIVIA FOR THE PROMOTION AND PROTECTION OF INVESTMENTS, SIGNED 24 MAY 1988

- and -

THE UNCITRAL ARBITRATION RULES (AS REVISED IN 2010)

- between -

SOUTH AMERICAN SILVER LIMITED (BERMUDA)

(the "Claimant")

- and -

THE PLURINATIONAL STATE OF BOLIVIA

(the "Respondent", and together with the Claimant, the "Parties")

DISSENTING OPINION OF MR. OSVALDO CESAR GUGLIELMINO

Tribunal

Dr. Eduardo Zuleta Jaramillo (Presiding Arbitrator) Prof. Francisco Orrego Vicuña Mr. Osvaldo Cesar Guglielmino

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Opinion of Osvaldo Cesar Guglielmino

- 1. Despite the best efforts made to reach a unanimous agreement in deciding the case, I am compelled to express my dissent from the majority's opinion.
- 2. As explained below, following the sole method admissible for the drafting of an award –i.e., the thorough analysis of all of the elements at the disposal of the arbitrators to reach a decision– it is not possible, objectively, to join the majority, since it disregards or erroneously applies documents, standards, and awards in support of its arguments, which cannot consequently be sustained.
- 3. My dissent is not a matter of opinion. It is the facts that lead to a result different from the one that my colleagues propose.
- 4. I present below the reasons why I consider that the law applicable to the resolution of this dispute results in one sole viable conclusion, that is that this Tribunal lacks jurisdiction.
- 5. In the presentation of my reasoning I will follow the structure below. In Section I, I will summarize my opinion. In Section II.A.1, I will address the scope of the jurisdictional dispute between the Parties. In Section II.A.2, I will analyze whether there is evidence of Claimant's active involvement in the purported investment. In Section II.A.3, I will analyze the evidence on the active involvement of a company other than the Claimant in the purported investment. Upon establishing the facts supported by the evidence on the record, I will proceed, in Section II.A.4, to analyze if, based on such facts, it can be asserted that the Claimant made an investment under the terms of the Treaty between Bolivia and the United Kingdom. Subsequently, in Section II.A.5, I will analyze if the Treaty affords protection to indirect investments. Finally, in Section II.B, I will express the conclusion reached upon analyzing the proved facts and the applicable law.
- 6. In Section III, I will introduce some additional considerations. In Section III.A, I will analyze if Bolivia breached the compensation requirement against expropriation under the Treaty. In Section III.B, I will analyze the interest rate that should be applied to any potential compensation in the present case.
- 7. In Section IV, I will address costs.

I. Summary

- 8. The Agreement between the United Kingdom and Bolivia for the Promotion and Protection of Investments ("the Treaty") requires some sort of active involvement by the purported investor in the investment to consider that the purported investor made an investment protected under the Treaty.¹
- 9. There is no evidence on the record of this arbitration of an involvement of any kind by the Claimant, South American Silver Limited ("SAS"), in the purported investment. The Claimant, SAS, did not make an investment protected under the Treaty.²
- 10. The documents on the record show an active involvement by a company other than the Claimant in the alleged investment. The company is South American Silver Corporation ("SASC"), a Canadian company. Canada does not have a BIT with Bolivia.³
- 11. To consider that the mere transfer of a holding of shares to a subsidiary shell company is sufficient to create a protected investor under the Treaty is to undermine the text, context, object and purpose of the Treaty.⁴
- 12. Even assuming that SAS made an investment in Bolivia, such investment would not be covered by the Treaty since the Treaty does not protect indirect investments.⁵
- 13. Before an international arbitral tribunal can decide on the merits of a dispute, it is indispensable to ensure the Parties' consent to the tribunal's competence. Consent is a fundamental pillar in international law, in general, and particularly in international arbitration. It is a sacred boundary for every single tribunal. Unfortunately, the majority exceeded it.
- 14. Since I consider that the Tribunal lacks jurisdiction to resolve the present dispute, it becomes unnecessary to analyze the merits and damages. Nonetheless, I refer to two aspects of the majority decision regarding these issues: the lawfulness of the expropriation under Article 5 of the Treaty and the interest rate applicable to the potential compensatory amount. I consider that Bolivia did not conduct an illegal expropriation under the Treaty⁶ and that the applicable interest

¹ See *infra*, ¶¶76-136.

² See *infra*, ¶¶18-42.

³ See *infra*, ¶¶43-75.

⁴ See *infra*, ¶¶79-120.

⁵ See *infra*, ¶¶137-80.

⁶ See *infra*, ¶¶184-235.

rate should be the simple interest rate calculated by Bolivia based on the issuance of sovereign bonds by Bolivia in October 2012.⁷

II. Does the Tribunal have jurisdiction to resolve this dispute?

A. Did SAS make an investment protected under the Treaty?

- 1. The jurisdictional dispute between the Parties regarding the existence of SAS' investment
- 15. To begin with, it is important to duly define the jurisdictional dispute between the Parties in relation to the existence of an investment by SAS. Bolivia asserts that SAS has not made any investment and that, if there was an investment, it would have been made by SASC (which is a Canadian company) and not SAS (which is a company from Bermuda, a territory to which the scope of the Treaty was extended). Accordingly, the Tribunal lacks jurisdiction under the Treaty between the United Kingdom and Bolivia. As stated by the majority, Bolivia argues that, for an investment to exist, the purported investor should have been actively involved in the making of the investment in the host State. Bolivia submitted that the argument that the BIT does not protect an entity –such as SAS, according to Bolivia– that has not performed an investment was its "main argument."
- 16. Bolivia's argument on the nonexistence of an investment by SAS was developed and addressed by the Parties notwithstanding the reference to the "Salini test." The arguments on jurisdiction,

⁸ See, for example, Counter-Memorial, ¶¶222-267, Rejoinder Memorial, ¶¶264-275, Post-Hearing Brief, ¶¶10-18.

⁷ See *infra*, ¶¶236-269.

⁹ Majority Opinion, ¶336.

¹⁰ In the Rejoinder Memorial, ¶264, Bolivia asserts that "SAS argues that 'whether South American Silver is the ultimate owner of the shares in CMMK and of the ten Mining Concessions is entirely irrelevant for purposes of the Tribunal's jurisdiction' because '[t]he Treaty protects such indirect owners even if they are not the ultimate owners of the investments [...]'. However, this does not address Bolivia's main argument that the Treaty only protects those who made an investment" (emphasis added).

¹¹ In connection with this, see, for example, Rejoinder Memorial, ¶265: "[A]rticle 8 (1) of the Treaty confers jurisdiction only to investments 'of a company of [a] Contracting Party.' However, for an asset to constitute an investment of a company, that company must have an objective link with that asset: it must have been actively involved in the realization of the investment in the host State." Along the same lines, also in Bolivia's Post-Hearing Brief, ¶17: "Cognizant of its weak jurisdictional position, SAS limits itself to asserting that "the definition of 'investment' should be the one contained in the BIT' and not an objective vision as the one proposed by Bolivia, which would correspond only to ICSID arbitrations [D1:P259:L6-10]. However, it is precisely in the analysis of the text of Treaties for the reciprocal protection of investments (such as the Treaty) and not the ICSID Convention that other tribunals, as in the Standard Chartered Bank case presided by Prof. "Rusty" Park, have concluded that the expression "investment of" does not mean "the abstract possession of shares in a company that holds title to some piece of property." See also Bolivia's Post-Hearing Brief, ¶18: "SAS, in summary, does not own an investment under the Treaty because SASC is the only one that

including the reference to the "Salini test," developed by Bolivia in its Rejoinder Memorial (that the majority calls "Rejoinder"¹² and which addresses arguments both on jurisdiction and on the merits), were addressed by SAS in its Rejoinder on Jurisdiction,¹³ in connection with which the Tribunal awarded the Claimant an extension in Procedural Order No. 15.¹⁴

17. I agree with the majority vote that: "it is regarding SAS that the existence or not of the investment should be predicated for the purposes of the Tribunal's jurisdiction." This is clear since SAS is the Claimant in this arbitration. SAS is the party alleging that Bolivia breached international law and caused damages to it to be established and quantified by this Tribunal, and which the Respondent should compensate. However, seeing that my colleagues have endorsed this correct general assertion – "it is regarding SAS that the existence or not of the investment should be predicated for the purposes of the Tribunal's jurisdiction" – only to later disregard the facts of the case, which compels me to underscore this mistake – which unfortunately underlies the entire majority opinion – and also to establish the facts as they are proven.

2. Is there evidence of SAS' active involvement in the alleged investment?

18. Upon establishing the aforementioned, I will embark on an analysis that can result in a conclusion that can explained with the utmost clarity and simplicity. A simple question is

performed an alleged investment in Bolivia. Since SASC cannot avail itself of the rights provided for under the Treaty for Bolivian and UK nationals, the Tribunal lacks jurisdiction over this dispute." The Claimant itself recognizes that Bolivia's argument points to the "active involvement" in the investment and that such an argument is supported by the text of the Treaty: "[W]e will dive into the second jurisdictional requirement, which Bolivia discusses in its Rejoinder, which is that of active involvement. So, according to Bolivia, the terms "investment of the former" in Article 8(1) would mean that there must be an objective link between the Company and the investment and that the Company must have been actively involved in the realization of the investment in the host State." Tr. Hearing, Day 1, 129:9-16 (SAS' Opening Arguments) (English). Likewise, at paragraphs ¶¶39-47 of SAS' Post-Hearing Brief, the objection on the inexistence of an investment by SAS is discussed without reference to the "Salini test."

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¹² See Majority Opinion, ¶345 and ¶346. We should not lose sight of the fact that the reference to the "Rejoinder", in reality, is an abbreviated reference to the Rejoinder Memorial on the Merits and Reply Memorial on Jurisdiction. After the submission of the Rejoinder Memorial on Jurisdiction, the Parties still made oral presentations on jurisdiction at the Hearing and in writing in the Post-Hearing Briefs (in that regard, see Bolivia's Post-Hearing Brief, ¶¶10-18, and SAS' Post-Hearing Brief, ¶¶37-54). When analyzing the jurisdictional defense on the inexistence of an investment by SAS, we are analyzing a defense that was developed separately and appropriately by each Party in their briefs and oral arguments before the Tribunal.

¹³ Rejoinder Memorial on Jurisdiction, 2 May 2016.

¹⁴ See Procedural Order No. 15, ¶51. Incidentally, in the same Procedural Order No. 15, the Tribunal decided to exclude from the record the witness statements of Javier Diez de Medina Romero (RWS-5), and Juan Mamani Ortega (RWS-6), presented by the Respondent with the Rejoinder Memorial on the Merits and Reply Memorial on Jurisdiction, without a declaration of inadmissibility of Bolivia's jurisdictional arguments on the inexistence of an investment, an exclusion that was not requested by SAS at the time.

¹⁵ Majority Opinion, ¶332.

mandatory: Did SAS, as Claimant in this arbitration, make an investment under the terms of the Treaty?

- 19. To answer this question, I will first consider the available evidence on the Claimant's acts. Subsequently –see *infra*, Sections II.A.4, and II.A.5– I will consider the legal framework for those acts.
- 20. Bolivia has asserted that SAS is a shell company without staff or an office. ¹⁶ The Claimant has not called this into question in any of its briefs or during the Hearing. There is no evidence on the record that would help the Tribunal consider that SAS is not a shell company, that it has personnel, or that its domicile is not the same domicile as that of many other shell companies incorporated in Bermuda. The Claimant has accepted that the shareholding in the companies which in turn had shares in the Bolivian company involved in the Malku Khota Project, is all that SAS "did" in this case as investor. ¹⁷
- 21. To the best of my ability, I have performed a diligent and patient search in the record in the present case –comprising hundreds of evidentiary documents filed by the Parties– for documents evidencing the existence of an investment by SAS. I have not found them. And the majority has not found them either.¹⁸
- 22. Indeed, my colleagues do not assert the existence of acts of investment beyond SAS' shareholding, ¹⁹ which is explained by the absence of documents on the record demonstrating that such acts existed. The fact that the majority does not attempt to demonstrate any form of active involvement in the purported investment by SAS would be sufficient to conclude here my considerations on this topic. However, understanding that the evidence produced by the Parties has to be studied thoroughly in order to offer a clear explanation of the respective positions, I will highlight some additional relevant elements.

¹⁶ Rejoinder Memorial, ¶272. The relevance of this piece of information to determine the existence of a protected investment under the Treaty is developed *infra*, at Section III.A.4.

¹⁷ See, for example, SAS' Post-Hearing Brief, ¶40: "[T]he Treaty does not require the claimant to do anything more than it did here, namely acquire 100% of the shares of CMMK, in order for that investment to be protected."

¹⁸ In this respect, my colleagues limit themselves to accepting jurisdiction by considering that an indirect shareholding by SAS is proved and is sufficient to find that SAS made an investment protected under the Treaty.

 $^{^{19}}$ See, for example, Majority Opinion, ¶331: "[T]he investment comprises shares in a Bolivian company – CMMK – and the Claimant holds 100% of the shares in the intermediary companies which, in turn, hold 100% of CMMK's shares."

- 23. This case has a remarkable peculiarity: the company invoking the international protection under the Treaty and claiming compensation for damages, i.e. SAS, incorporated in Bermuda, has not submitted financial statements in this arbitration. On the contrary, the only financial statements that the Claimant has produced belong to a different company, SASC, incorporated in Canada, which is not covered by the scope of protection of the Treaty between Bolivia and the United Kingdom.
- 24. The absence of SAS' financial statements is considered by the majority itself when assessing SAS' damages claim. To reject the Claimant's claim for the payment of USD 12.5 million for administrative and general expenses related to the Project, my colleagues assert that "the financial statements provided are not SAS', but those of its parent, SASC, and include expenses that are not associated only with CMMK's operation but also with different projects as well";²⁰ that "there is no evidence that the administrative and general costs included by FTI in Appendix 6 to their Report bear a causal relationship with the Project";²¹ and that "CMMK's financial statements do not identify, from an accounting perspective, the administrative and general expenses supposedly incurred by the direct and indirect shareholders on their own or during the development of the Project. Such financial statements only reflect accounts payable to SASC for approximately US\$6 million included in the US\$18.7 million charged to the Project's costs by the experts."²² In light of this, my colleagues assert that "the Tribunal does not find evidence that the amount of US\$12.5 million claimed by the Claimant corresponds to SAS' general and administrative expenses attributable to the Project."²³
- 25. The majority does not ascertain the existence of evidence on the record of outlays attributable to SAS in connection with the Project.²⁴ That is, precisely, what is relevant to establish whether this Claimant SAS made an investment that supports the jurisdiction of this Tribunal under this Treaty the Treaty between Bolivia and the United Kingdom.
- 26. Of course, it would not be possible to justify this lack of evidence on the basis of the difficulty to obtain or produce it, since the production of evidence of investments made in a project, when such an investment was made, is obviously a simple task.

²⁰ Majority Opinion, ¶869.

²¹ *Id*.

²² Id

²³ Majority Opinion, ¶868.

²⁴ Majority Opinion, ¶¶868-870.

- 27. Likewise, it is impossible to consider that SAS could have made significant investments in Bolivia given the corporate capital declared in these proceedings. If we analyze the only piece of evidence available in this regard, Exhibit C-10, we see that the recorded capital amounts only to USD 12,000.²⁵
- 28. Regarding the constitution of CMMK's holding companies, i.e. Malku Khota Ltd., Productora Ltd., and GM Campana Ltd., incorporated in the Bahamas, the available documents are few. As the majority acknowledges, ²⁶ they are exhibits C-6²⁷, C-7²⁸, and C-8²⁹. Those exhibits consist of a copy of the certificate of incorporation for each of the companies and a table with a register of members, which would reflect SAS' shareholding as of August 14, 2012. There is no part of those three documents proving SAS' intervention in the incorporation of CMMK's three holding companies.
- 29. The copy of the certificates of incorporation for Malku Khota Ltd., Productora Ltd., and GM Campana Ltd. can be considered relevant evidence that these companies are properly incorporated in a specific country (Bahamas) and that they exist. However, they are not relevant to determine who incorporated them. Establishing the existence of a corporation is different from establishing who incorporated it. The evidence furnished for the former does not replace the evidence for the latter. And it is the latter that must be proved to be able to assert that SAS incorporated CMMK's shareholding companies.
- 30. It should be noted that SAS did introduce into the record relevant documents to evidence the authoring of the incorporation of other companies. For example, Exhibit C-11³⁰ includes the Public Deed for the Incorporation of Compañía Minera Malku Khota S.A. (CMMK), of November 7, 2003, by Messrs. Fernando Rojas Herrera, Carlos Ferreira Vasquez, and Felipe Bernardo Malbran Hourton. It is not possible to find something similar on the record regarding the companies Malku Khota Ltd., Productora Ltd. and GM Campana Ltd.

²⁷ Certificate of Incorporation, Certificate of Good Standing and Register of Members of Malku Khota Ltd. (C-6).

²⁵ Certificate of Incorporation of General Minerals Corporation Limited, Certificate of Incorporation on Change of Name certifying the change of name to South American Silver Limited, Register of Members and Certificate of Compliance of South American Silver Limited (C-10).

²⁶ Majority Opinion, ¶81.

²⁸ Certificate of Incorporation, Certificate of Good Standing and Register of Members of Productora Ltd. (C-7)

²⁹ Certificate of Incorporation, Certificate of Good Standing and Register of Members of G.M. Campana Ltd. (C-8).

³⁰ Incorporation of Compañía Minera Malku Khota (CMMK), Public Deed No. 204/2003 and Public Deed No. 228/2003 (C-11).

- 31. Evidently, there is a legal difference between the incorporation of a company and the acquisition of its shares. As an illustration, let us consider the cases of Compañía Minera Malku Khota S.A. (CMMK), GM Campana Ltd. and SAS. Pursuant to Exhibit C-11, Compañía Minera Malku Khota S.A. (CMMK) was incorporated by Messrs. Fernando Rojas Herrera, Carlos Ferreira Vasquez, and Felipe Bernardo Malbran Hourton on November 7, 2003. Subsequently, three companies from the Bahamas —one of which is GM Campana Ltd.— acquired its shares. Pursuant to Exhibits C-9³¹ and C-37, ³² GM Campana Ltd. acquired shares in CMMK on October 16, 2007. For its part, based on Exhibit C-8, GM Campana Ltd. was incorporated in the Bahamas on September 8, 1994. Later, based on Exhibit C-8, SAS acquired shares in GM Campana Ltd., from October 10, 1994. These examples illustrate the obvious: the incorporation of a company and the acquisition of its shares are distinct legal acts.
- 32. Regarding the acquisition of shares in the three Bahamian companies, there is no evidence on the record of this arbitration of the purchase of shares by SAS (previously known as General Minerals Corp. Limited) to acquire such shares. The only evidence on the record is the table reflecting SAS' participation as shareholder in the three Bahamian companies as of August 14, 2012, in which it is indicated that SAS would have (by issuance or transfer) a specific number of shares.³³
- 33. It should be noted that during the document production phase, Bolivia requested SAS to produce the share sale contract and any other element that would prove that it holds 100% of the Bahamian companies, and the amount paid to that effect:

Request No. 1: "Documents relating to the acquisition, by SAS, of Malku Khota Ltd. including (but not limited to) the documents evidencing: (i) that SAS is currently holder of 100% of the Malku Khota Ltd. shares; and (ii) the cash payment of the value of such shares." ³⁴

34. Bolivia's requests 2 and 3 extend that same request to the other two Bahamian companies that would be CMMK's shareholders, Productora Ltd. and GM Campana Ltd. 35

³¹ Share Certificates issued by CMMK in favor of Malku Khota Ltd. (Title 4), Productora Ltd. (Title 8), and G.M. Campana Ltd. (Title 9) (C-9).

³² CMMK Shareholders' Registry for Productora Ltd., Malku Khota Ltd., and G.M. Campana Ltda. (Exhibit C-37).

³³ Certificate of Incorporation of General Minerals Corporation Limited, Certificate of Incorporation on Change of Name certifying the change of name to South American Silver Limited, Register of Members and Certificate of Compliance of South American Silver Limited (C-10).

³⁴ See Procedural Order No. 7, Annex 1, Documents requested by Bolivia.

³⁵ *Id*.

35. SAS opposed the production of such documents. It argued that it considered that the investment had been proven through the mere holding of the shares, and that, in any event, the consideration paid was indicated in Exhibits C-6, C-7 and C-8, respectively:

> Claimant has already provided ample evidence supporting the fact that it owns 100% of CMMK (including the consideration paid for Malku Khota Ltd.'s shares, at Exhibit C-6), and thus satisfies the definition of investor and investment under the Treaty.³⁶

> Claimant confirms that it already provided ample evidence supporting the fact that it owns 100% of CMMK (including the consideration paid for Productora Ltd.'s shares, at Exhibit C-7).³⁷

> Claimant confirms that it already provided ample evidence supporting the fact that it owns 100% of CMMK (including the consideration paid for Productora Ltd.'s shares, at Exhibit C-8).³⁸

36. The Tribunal granted the requests for documents 1, 2, and 3 by Bolivia and ordered SAS to produce the documents required as follows:

> The Tribunal considers that the documents requested may be relevant and material for the resolution of the dispute. The Claimant's objections are founded on its interpretation of the Treaty between the United Kingdom and Bolivia, an aspect on which the Tribunal may not reach any conclusion at this stage of the proceedings. The Claimant shall produce all of the requested documents.39

- 37. Despite the order for document production issued by the Tribunal, the documents were not introduced into the record of the case. It will be recalled that the Claimant bears the burden of proof regarding the Tribunal's jurisdiction and, in the present case, the making of the investment. Therefore, Bolivia could not be charged with the failure to produce such documents, if the Claimant produced them in a timely manner.
- 38. Incidentally, we find similar circumstances in the acquisition of the shareholding that the Bahamian companies (Malku Khota Ltd., Productora Ltd., and GM Campana Ltd) would have in CMMK. The limited documents that the Claimant produced in this regard (Exhibits C-9 and C-37) are not even consistent amongst themselves. Indeed, for example, while Exhibit C-9 reflects that Productora Ltd. had acquired its shareholding in CMMK on October 15, 2007, 40 Exhibit C-

³⁷ *Id*.

³⁶ *Id*.

³⁸ *Id*.

⁴⁰ Share Certificates issued by CMMK in favor of Malku Khota Ltd. (Title 4), Productora Ltd. (Title 8), and G.M. Campana Ltd. (Title 9) (C-9), p. 3 of the electronic document.

- 37 indicates that Productora Ltd. had acquired its shareholding in CMMK on December 12, 2003.⁴¹
- 39. Further, if we go back to the evidentiary documents on the record as to SAS' shareholding in the Bahamian companies, Exhibits C-6, C-7, and C-8, we see that those documents register that SAS—the Claimant in this arbitration claiming damages for more than 385 million dollars—would have title (through issuance or transfer) to 104 shares of a one-dollar value each (totaling 104 dollars) in the three Bahamian companies. Provided it is an actual operation, this is the amount that SAS submitted reflected the effective cost of the operation.⁴²
- 40. These company documents are not only few and succinct but are also defective. For example, it is telling that the corresponding table that would reflect SAS' shareholding as of August 14, 2012 in Malku Khota Ltd., Productora Ltd. and GM Campana Ltd., in two out of three instances is not even complete. This is the case, for example, regarding Malku Khota Ltd. (C-6) and GM Campana Ltd. (C-8), where only one of the two pages of the document is filed, "page 1 of 2", with page 2 missing.
- 41. It is undisputed that SAS bears the burden of proof for the propositions supporting its claim to jurisdiction. The lack of evidence of its purported investments, as well as the absence of and defects in the limited documents submitted in connection with its alleged shareholding, preclude the possibility of considering that the Claimant has met its burden of proof as to jurisdiction.⁴³
- 42. In sum, the analysis of the material on the record shows that there is no evidence that SAS has conducted any type of activity in connection with the Mining Concessions and with the Project, beyond –in the best case– a nominal and passive shareholding in CMMK's shareholding companies.

⁴¹ CMMK Shareholders' Registry for Productora Ltd., Malku Khota Ltd., and G.M. Campana Ltda. (Title 9) (C-37), p. 4 of the electronic document. Similarly, during the document production stage, the Respondent requested SAS to produce evidence that the three Bahamian companies had actually purchased and paid shares in CMMK and that they were currently their shareholders. SAS objected. The Tribunal granted the request by the Respondent and ordered the Claimant to produce these documents. (See Procedural Order 7, Annex 1, Documents requested by Bolivia, Request No. 4). The documents were never introduced into the record.

⁴² See Procedural Order 7, Annex 1, Documents requested by Bolivia.

⁴³ As stated by the *Standard Chartered v. Tanzania* tribunal, we arbitrators must decide cases based on the facts evidenced on the record. Otherwise, the litigants would win cases by simply asserting that some element of their case might well be true. In this regard, see *Standard Chartered Bank v. Republic of Tanzania*, ICSID Case No. ARB/10/12, Award, November 2, 2012 (Park, Legum, Pryles) (RLA-60), ¶262: "[T]he Tribunal must decide this question of fact based on the record. The Tribunal cannot accept that the possibility that control might have existed will relieve Claimant from making that showing. Were such an approach acceptable, litigants would win cases by simply asserting that some element of their case might well have been true." (Emphasis added).

3. Evidence of active involvement by a company other than the Claimant in the purported investment

- 43. That said, from a jurisdictional point of view, the present case still has another peculiar characteristic as to the evidence on the record. Not only is there no evidence of an active involvement by the Claimant in the purported investment, but there is also ample evidence linking such alleged investment to a different company, SASC, whose Canadian nationality is outside the jurisdictional realm of the Treaty between Bolivia and the United Kingdom.
- 44. Perhaps the most significant fact in this regard comprises SASC's own actions and statements regarding its investment project in Bolivia. For example, once the dispute arose with Bolivia regarding the Mining Concessions and the Project, SASC sought diplomatic protection from the Embassy of Canada. SAS, the Claimant, did not, alternatively or additionally, request diplomatic protection from the United Kingdom.
- 45. As seen in Exhibit R-299, by seeking diplomatic protection from Canada, SASC asserts that it is the owner of the investment and that it is Canadian: 44

We are most concerned that we will have all or part of our property taken away from us at some stage. Whether that happens now or at some time in the future, the result will be equally as devastating for the country and our company, and will inhibit future Canadian investment. We are also very concerned that the community issues have become highly politicized in recent months and manipulated by outsiders for political purposes unrelated to the project.

46. Notably, SASC does not refer to SAS at any point in the document, not even when it describes in particular its company profile and the structure used for its operation in Bolivia:⁴⁵

South American Silver Corp. (SASC) is a Canadian public company listed on the Toronto Stock Exchange (TSX:SAC), with its head office in Vancouver. SASC's core business is exploration and development of mining projects and the company has exploration properties in Chile (Escalones) and Bolivia (Malku Khota). The company operates in Bolivia through its wholly owned Bolivian subsidiary Compañia Minera Malku Khota S.A. (CMMK).

47. The e-mails exchanged between SASC and the Embassy of Canada at the time that Bolivia adopted the measures questioned in this arbitration also leave no room for doubt. For example, in Exhibit R-300, Mr. Guillermo Funes, on behalf of SASC, addresses the Canadian Government official Alexandra Laverdure in connection with the protection of SASC's investment, saying "I

⁴⁴ Exhibit R-299 (excerpt).

⁴⁵ Id.

- will continue to thank you because today is one of those days in which I felt very fortunate and thankful for being Canadian". 46
- 48. Similarly, SASC publicly announced the acquisition of the mining project Malku Khota, which made up the value of its shares since it traded in the stock exchange, as seen at page 18 of SASC's 2006 "Annual Report":⁴⁷
 - (c) In 2003, the Company entered into an option agreement (the "Kempff Option") to acquire the Malku Khota property located in the Department of Potosi in west central Bolivia. Pursuant to the Kempff Option, the Company has the right for a period of five years from July 24, 2003 to purchase the claims upon payment to the owner of \$255,000. As at December 31, 2006, \$45,000 has been paid to date and the Company is obliged to pay, at its election, either: (i) \$50,000 by January 30, 2007 and \$50,000 by March 30, 2007, or (ii) \$10,000 by July 30, 2007 and \$200,000 by July 30, 2008. See note 14 (a).
- 49. This is also reflected in SASC's accounting documents, as indicated, for example, in Exhibit R-180:⁴⁸

South American Silver Corp - South America

Summary of Properties	
as at Dec 31 2011	
	Year to Date
	Dec/11 USD\$
MALKU KHOTA	3,856,961.80
LAURANI	62,058.28
ESCALONES	1,207,270.42
TOTAL	\$ 5,126,290.50
2011 Laurani Costs to Reconn	(62,058.28)
late AJE - Malku Khota - SBC	6,444.90
TOTAL at Dec 31, 2011	5,070,677.12

50. SASC appeared before the Bolivian authorities and presented its mining development plan for Malku Khota, as seen in the presentation of April 2010 before the Ministry of Economy and Public Finance of Bolivia included in Exhibit C-89:⁴⁹

⁴⁶ Exhibit R-300.

⁴⁷ SASC, 2006 Annual Report (FTI-6), page. 16 (excerpt).

⁴⁸ SASC, Summary of Properties (R-180) (excerpt).

⁴⁹ South American Silver Corp., A Socially Responsible Mining Company Focusing on the Development of the World Class Malku Khota Silver-Indium Deposit, Corporate Presentation for The Bolivian Minister of Economy and Public Finance, April 2010 (C-89) (excerpt).



51. Also in April 2010, Mr. Ralph Fitch, as SASC's Executive Director, reported as part of an update on SASC the results of his meetings with the Ministry of Economy and Public Finance of Bolivia, referring to the Malku Khota Project as "our Project," as seen in Exhibit C-40:⁵⁰

Subject: SAC Update Ralph Fitch (ralphfitch@yahoo.com) rdoran@soamsilver.com; wdf@malaspinaconsultants.com; ph@haberandco.com; grgsj@yahoo.com; wmurray@polymetmining.com; john.w.paul@comcast.net; jewats@aol.com; Tina.Woodside@gowlings.com Co: fmalbran@soamsilver.com: Thursday, April 29, 2010 12:05 PM To The Board: SAC Update April 29, 2010 Greg Johnson has now given his first series of talks to investors in New York and Toronto with pleasingly positive results. We are also advancing with our application to list on the QX which should further increase our liquidity and price. Last week I visited with the Minister of Economy and Public Finance, Plurinational State of Bolivia to introduce our Malku Khota Project. The meeting was also attended by the General Consul of Ralph Fitch Executive Chairman South American Silver Corp 4201 East Yale Ave, Suite 230 Denver, CO 80222 USA direct 303-584-9656 office 303-584-0606 fax 303-758-2063

⁵⁰ Email from Ralph Fitch to SAC Board of Directors, April 29, 2010 (C-40) (excerpts).

52. Based on the above, it is not surprising to find that in Bolivia the investment in Malku Khota was referred as a Canadian investment, as seen, for example, in the press release included in Exhibit C-67:⁵¹

Morales destaca acuerdo con originarios de Mallku Khota que permite recuperar recursos naturales La Paz, 10 jul (ABI).- El presidente Evo Morales destacó el martes el acuerdo suscrito con los originarios de la población minera de Mallku Khota, al norte de Potosi, porque aseguró que permite recuperar para el Estado los recursos naturales en beneficio de los bolivianos. El jefe de Estado se reunió con los dirigentes de los ayllus de esa región que demandaban la anulación de la concesión otorgada a la compañía canadiense South American Silver (SAS). El acuerdo establece que se nacionalizará ese yacimiento minero a través de un Decreto Supremo. "Estos recursos naturales son del Estado por tanto del pueblo boliviano, por lo que el Gobierno nacional debe realizar la explotación y exploración con la participación de los comunarios de esa zona, eso hemos acordado", fundamentó el Jefe de Estado. Morales lamentó el enfrentamiento entre grupos de comunarios, uno a favor de las actividades mineras de la empresa canadiense, y consideró que esa confrontación fue ocasionada por esa empresa transnacional. "Aqui ha habido un problema, lamentablemente así son las empresas llamadas transnacionales, las empresas que enfrentaron a hermanos a cuñados, a primos, a vecinos, a hermanos del mismo ayllu, también soy culpable quiero reconocer al no ver que estaba pasando", reconoció. En ese marco, recordó los conflictos generados por la explotación de los recursos naturales que -dijo- se registran desde la época de la colonia.

"Lo que debemos recordar es que nuestros antepasados, nuestros abuelos antes de la fundación de la República dieron su vida, su tiempo por la vida de los demás, por la patria y la Pachamama que son los recursos naturales", fundamentó.

- 53. We are confronted by the statements and the actions of the very company that owned the purported investment, which had effects on the Respondent and others. As arbitrators, we cannot behave as if these statements and actions never happened or as if they were not on the record. They happened, and they are on the record. It is not easy to understand why the majority of the Tribunal dismisses the statements and evidence from the company that declares itself an investor in connection with the disputed assets in this arbitration, but which sought the diplomatic protection of a State (Canada) different from the State (United Kingdom) whose nationality it now invokes through a shell company to assert the jurisdiction of the Tribunal.
- 54. SASC's actions and statements, acting as a Canadian investor in Bolivia are accompanied by a multitude of other statements and actions that confirm the Canadian character of the alleged investment invoked in this arbitration.
- 55. One of the witnesses presented by the Claimant, Mr. Felipe Malbran, categorically asserted during the hearing that there was an "absolutely direct" link between SASC and CMMK:

Morales underscores the agreement with the Malky Khota indigenous co

⁵¹ Morales underscores the agreement with the Malku Khota indigenous communities that allows the recovery of natural resources, Agencia Boliviana de Informacion, 10 July 2012 (C-67) (excerpt). Similarly, the following exhibits should be reviewed: Gobierno dice que tenía hace un año la intención de anular contrato con minera en Malku Khota (Government says that, a year ago, it had the intention to annul the contract with the Malku Khota Mining Company), 9 July 2012 (C-63) and Definen que el Estado se hará cargo de la mina Malku Khota (The State will take over the Malku Khota mine), PÁGINA SIETE, 11 July 2012 (C-64).

QUESTION (MR. SILVA-ROMERO): Let us now look at Tab Number 12, Mr. Malbran. This is a report by BSR, dated May '09. This is C-154, for the Transcript. First, you're familiar with this document; right?

ANSWER (MR. MALBRÁN): Yes.

Q: I understand that you read English?

A: Yes.

Q: This Report was prepared because it was--or rather at the behest of SASC; correct?

A: Yes.

Q: First, let us look at the second page. Here it says that this Report was commissioned by SASC—South American Silver Corporation--correct?

A: Yes.

Q: So, it wasn't CMMK who made the decision to hire BSR; correct?

A: Well, CMMK--and I was managing CMMK--well, we made the recommendation, and the Contract was entered into by SASC, and we had a direct link, CMMK and SASC. ⁵²

56. Certainly, this examination confirms that the decisions and actions in connection with the Mining Concessions and the Project were the direct responsibility of SASC regarding CMMK. In this case, the topic was the report by the company *Business for Social Responsibility* (BSR), whose services had been retained by SASC, which referred to the relationship with the

PREGUNTA (SR. SILVA ROMERO): Vamos al separador número 12 por favor, señor Malbrán.

RESPUESTA (SR. FELIPE MALBRÁN): Sí.

P: Este es el informe de BSR de mayo del 2009. Anexo C154 para la transcripción. Y entiendo que, primero que todo, usted está familiarizado con este documento.

P: Bien. Este informe fue preparado por encargo de South American Silver Corporation. ¿Correcto?

R: Correcto.

P: Y ahí yo sí quisiera que corrigiéramos un punto, señor Malbrán, entre paréntesis. Primero quería que viéramos la segunda página. Ahí se dice claramente que el informe fue encargado o pedido por South American Silver Corporation. ¿Correcto? R: Sí.

P: De tal manera que no fue CMMK quienes tomaron o quien tomó la decisión de contratar a BSR. ¿Correcto?

R: Bueno, eso es CMMK y estando yo, digamos, dirigiendo CMMK fue el que recomendó. Finalmente suscribió el contrato South American Silver Corporation. P: Okav.

R: Pero sí había un vínculo absolutamente directo con CMMK

⁵² See Tr. Hearing, Day 3, 553:14-25, 554:1-9 (ENG). In the Spanish transcript, this exchange can be found at Tr. Hearing, Day 3, 646:18 to 647:22 (SPA):

communities living on the mining project sites.⁵³ However, several other documents on the record reflect SASC's active and direct involvement in the decision-making and the management of the Mining Concessions and the Project during the relevant period; no similar traces exist regarding SAS and the financial, technical, and administrative decisions or of any other sort related to the Mining Concessions and the Project, such as the following decisions we can cite as illustrations.

57. Exhibit R-183 shows SASC's direct involvement in the commissioning of a *3D Resource Model Construction* to Pincock, Allen & Holt for the Malku Khota Project:⁵⁴

August 21, 2008

Mr. Ralph Fitch
President, CEO & Chairman
South American Silver Corp.
4201 East Yale Avenue, Suite 230
Denver, CO 80222
Email: ralphfitch@cs.com

Re: Malku Khota Project – 3D Model and 43-101 Technical Report PAH Proposal No. 08-071

Dear Mr. Fitch:

Pincock, Allen and Holt (PAH) appreciates the opportunity to provide South American Silver Corp. (SASC) with a proposal for a 3D Resource Model Construction by September 30, 2008 followed by an updated 43-101 Technical Report by November 15, 2008 for the Malku Khota Project Silver-Gold Project located in Bolivia. PAH welcomes the opportunity to work with SASC on this project.

PROJECT BACKGROUND

SASC's Malku Khota property is located in the Cordillera Oriental, approximately 98 kilometers eastsoutheast of Oruro, Bolivia and 85 kilometers south of Cochabanba in southwest Bolivia. The historic gold and silver workings, some of which date back to Colonial Spanish times, are located within sandstone. SASC through its wholly owned subsidiary Compania Minera Maiku Khota S.A. (CMMK) currently holds mineral rights to 5,050 hectares that covers a core area encompassing the Malku Khota project area, and covers the majority of the mineralized sandstone unit. Drilling is in progress with 29 holes completed. Silver mineralization is associated with indium and gold.

58. Exhibit R-185 reflects SASC's direct involvement in the agreement with Compañía de Minas Buenaventura S.A., with SASC, as a Canadian company, continuously referring to the Malku Khota Project as its property.⁵⁵

⁵³ *Id*.

⁵⁴ Contract between Pincock, Allen & Holt and SASC, dated September 2, 2008 (R-183).

⁵⁵ Confidentiality Agreement between SASC and Compañía de Minas Buenaventura, December 3, 2009 (R-185) (excerpt).

Mr. Raul Benavides Ganoza Manager, Business Development Compania de Minas Buenaventura S.A.A. Carlos Villaran 790, Santa Catalina La Victoria, Lima, Peru

Dear Mr Benavides Ganoza:

South American Silver Corp. ("SASC"), which is a Canadian Federal Corporation, holds rights to certain properties known as Malku Khota through its wholly owned subsidiary, Compania Minera Malku Khota S.A., in the Department of Potosi. Bolivia, which properties are described and identified in the attached Exhibit A (the "Properties"). Said Properties, together with all land within three (3) kilometres of the exterior boundary of the Properties, will be referred to collectively in this Agreement as the "Area of Interest".

SASC has conducted reconnaissance and other exploration and evaluation operations in connection with the Area of Interest in view of discovering and producing valuable minerals SASC has offered to disclose to Compania de Minas Buenaventura S. A. A. ("Recipient"). certain information and data collected by SASC and others in tangible form (the "Information") to determine whether Recipient wishes whether or not to enter into future business transactions with SASC regarding the properties and the Area of Interest (the "Purpose").

59. Exhibit R-190 reflects SASC's direct involvement in the hiring of Optimum Project Services Ltd. for the development of the Malku Khota Project:⁵⁶

Ralph Fitch President and CEO South American Silver Corp. 880 – 580 Hornby Street Vancouver BC V6C 3B6

Dear Ralph,

Proposal for Services to the Malku Khota project

Following our recent discussions, we are pleased to submit this proposal for Optimum Project Services Ltd. (Optimum) to provide services to South American Silver Corp. (SASC) to help take the Malku Khota project from its current scoping stage through future development phases to production.

60. Exhibit R-191 reflects how SASC approached its mining project in Bolivia within the corporation, and how the Malku Khota Project's management details were addressed by the SASC Board:⁵⁷

⁵⁷ SASC, Minutes of the Meeting of the Directors, January 31, 2009 (R-191).

⁵⁶ Proposal for Services by Optimum Project Services to SASC, 30 January 2009 (R-190) (excerpt).

SOUTH AMERICAN SILVER CORP. (the "Corporation")

MINUTES OF THE MEETING OF THE DIRECTORS Held in Denver, Colorado on January 31, 2009 at 9:00 am (Denver time), 11:00 am (Toronto time)

CALL TO ORDER

The meeting was called to order by Ralph Fitch, who, with the consent of the meeting, acted as Chairman of the meeting.

APPOINTMENT OF THE SECRETARY FOR THE MEETING

With the consent of the meeting, Richard Doran acted as secretary of the meeting.

CONSTITUTION OF THE MEETING

The directors of the Corporation present at the meeting were Ralph Fitch, Tina Woodside, John Paul, Paul Haber, and John Watson. As notice of the meeting had been given in accordance with the Corporation's by-laws, and a quorum was present, the Chairman declared the meeting properly constituted for the transaction of business. With the consent of the meeting, Richard Doran was also present.

PURPOSE OF THE MEETING

The Chairman reviewed the purpose of the meeting and began with an outline of the agenda which included the following:

- 1. a review of the Malku Khota property in Bolivia;
- the status of the Pincock Allen and Holt ("PAH") preliminary economic assessment study on the Malku Khota property ("PEA Study");
- 61. Similarly, as observed in the valuation reports presented by both Parties and in their corresponding annexes and appendices, none of SAS' financial statements were produced in this arbitration, only those of SASC,⁵⁸ based on which all quantum calculations were performed. Indeed, reading the valuation reports is surprising in this regard since, in this arbitration, while SAS from Bermuda (United Kingdom) is the Claimant for more than USD 385 million, all references are to the Canadian company SASC, which is not a party to the arbitration.
- 62. By way of illustration, we can consider, for example, document FTI-10 submitted by SAS' valuation expert. These are the consolidated financial statements, as at September 30, 2012, not for the Claimant, SAS, but for a different company, SASC, as reflected on the very cover page of the document:⁵⁹

South American Silver Corp.

(An Exploration Stage Company)

Condensed Interim Consolidated Financial Statements **Third Quarter Ended September 30, 2012**

(Unaudited - expressed in U.S. dollars)

63. SASC's consolidated financial statements do not allow the identification of any contribution made by SAS to the Project. In fact, a review of the financial statements in full shows that the

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⁵⁸ See *supra*, ¶23.

⁵⁹ SASC. Condensed Interim Consolidated Financial Statements. Third quarter ended September 30, 2012 (FTI-10) (excerpt)

- only reference to SAS is made in the notes to the financial statements, in particular in the sections referring to this international arbitration.⁶⁰
- 64. This is also the case, for example, in Appendix 6 to FTI's First Report, referred to by my colleagues in their opinion. As seen in the image below, Appendix 6 —which is a table developed by FTI, not an evidentiary document—includes "SASC's Bolivian costs (sic) related to the Project", but without any mention of SAS or any element linking SAS with any of the cash flows related to the Project: 62

Appendix 6 Project Costs Incurred

A6.1 In the table below we have provided a reconciliation of SASC's Bolivian costs related to the Project based on capitalized exploration costs (Column A) and an allocation of general and administrative costs (Column H) based on exploration costs incurred on an annual basis (Column I) 1811

Figure 27 - SASC's Bolivian Costs

		A .		В		С		D		E		F		G		C-D-E-F	- '	J-H-1	
Period	Malku Khota Capitalized Exploration		Total Capitalized Exploration		Gross G&A		Less: Share- based Payments		Less: Reconnaissance and Sundry Exploration		Less: Mining Claim Write- down		Add (Less): Gains (Loss) on Disposal		Net G&A		% Allocation	Malku Khota G&A	
2003	\$	27,023	\$	463,441	\$	1.062,092	\$		\$	3,789	\$		\$	(1,029,305)	\$	28,998	6%	\$	1,690.86
2004	\$	170,978	\$	511,188	\$	17,958	\$	(+)	\$	46,653	\$		\$	77,600	\$	48,905	36%	\$	17,826.52
2005	\$	155,003	\$	465,410	\$	286,912	\$		\$	126,143	\$	75,112	\$	-	\$	160,769	0%	\$	
2006	\$	324,145	\$	863,614	\$	214,840	\$		\$	30,207	\$	-	\$		\$	184,633	42%	\$	78,425.12
2007	\$	1,893,243	\$	3,180,496	\$	2,705,776	\$	1,507,714	\$	16,160	\$		\$	-	\$	1,181,902	68%	\$	800,437.86
2008	\$	5,845,999	\$	6,454,790	\$	2,118,609	\$	1,031,578	\$	10,600	\$	20*37	\$		\$	1,076,431	98%	\$1	,050,148.83
2009	\$	7,845,524	\$	8,675,051	\$	1,873,796	\$	548,443	\$	73,019	\$	0.00	\$	- 1	\$	1,252,334	90%	\$1	.127,828.28
2010	\$	11,457,634	\$	12,524,955	\$	3,774,996	s	784,604	\$	16,905	\$	(+)	\$	- 10	\$	2,973,487	94%	\$2	,789,825.96
2011	\$	15,321,041	\$	17,595,632	\$	10,293,856	\$	4,989,090	\$	98,863	\$		\$	*	\$	5,205,903	76%	\$3	,966,437.24
Q3'2012	\$	18,711,088	\$	24,396,225	\$	8,022,910	\$	1,810,252	\$	16,429	\$	140	\$	+	\$	6,196,229	50%	\$3	,088,775.87
Total	\$	18,711,088	г		Г		Г				г		Т					\$:	2,921,397

SASC. "Excerpts from Financial Statements for Costs Incurred". (FTI 55) Percentage G&A allocation (column I) calculated as Project exploration costs divided by SASC's total exploration costs in each period, expressed as a percentage.

65. In footnote number 181, below the table, it can be seen that the documentary support for the table developed by FTI are the "Excerpts from Financial Statements for Costs Incurred" by SASC, document FTI-55. Referring to FTI-55, it can be confirmed that these are excerpts from financial statements for SASC, not SAS:⁶³

South American Silver Corp.

(An Exploration Stage Company)

Condensed Interim Consolidated Statements of Loss and Comprehensive Loss For the three and nine months ended September 30

⁶⁰ *Id.*, p. 9 of the electronic document.

⁶¹ See Majority Opinion, ¶869.

⁶² FTI, First report, Appendix 6.

⁶³ SASC. Excerpts from Financial Statements for Costs Incurred (FTI-55) (excerpt).

- 66. Similarly, none of the excerpts included in document FTI-55 contain any reference to the Claimant, while they do include direct references to the Project in SASC's name.⁶⁴
- 67. A further example can be found in Exhibit BR-27, which contains the accounting documentation submitted by the Respondent's valuation expert. The relevant document is a financial statement from CMMK –not SAS– which contains no reference to SAS and whose heading speaks for itself regarding the direct relationship between CMMK and SASC:⁶⁵

COMPAÑÍA MINERA MALKHU KHOTA S.A. NIT: 1018215023 La Paz - Bolivia





ESTADO DE RESULTADOS ACUMULADOS del 01 de Octubre del 2011 al 30 de Septiembre de 2012 (Importes expresado en Bolivianos)

68. Moreover, the study of these financial statements reveal that, under accounts payable to "related companies," only Canada, the United States, and Chile are listed (the countries of registration, according to the organization chart provided by the Claimant, ⁶⁶ of some of the remaining companies of the group other than SAS, Malku Khota Ltd., Productora Ltd., and GM Campana Ltd.), with no reference made to Bermuda, SAS's country of nationality based on which an attempt to generate jurisdiction under the Treaty between Bolivia and the united Kingdom has been made: ⁶⁷

F. SOCIEDAD RELACIONADA

Las cuentas por pagar a largo plazo a las compañías relacionadas ascienden a un total Bs. 44.209,565,00,- al 30 de septiembre de 2012.

 Detalle
 Importe

 Cuenta por Pagar Chile
 319.589,28

 Cuenta por Pagar USA
 6.200.218,52

 Cuenta por Pagar Canada
 37.689,757,20

 TOTAL CUENTAS POR PAGAR LP
 44.209.565,00

⁶⁴ See SASC. Excerpts from Financial Statements for Costs Incurred (FTI-55), for example at page 2 of the electronic document.

⁶⁵ See Compañía Minera Malku Khota SA. Financial Statements, October 1, 2011 to September 30, 2012 (BR-27), page 4 of the electronic document.

⁶⁶ Statement of Claim and Memorial, ¶33.

⁶⁷ Compañía Minera Malku Khota SA. Financial Statements, October 1, 2011 to September 30, 2012 (BR-27) (excerpt).

- 69. As can be seen, the financial information on the record does not include elements of activity attributable to a company of a nationality within the realm of protection under the Treaty between Bolivia and the United Kingdom.⁶⁸
- 70. The same applies to the market value of the Claimant's shares, in connection with which no evidence was produced, taking into account instead the private share placements of the Canadian company SASC for the calculation of the damages claimed in this arbitration.⁶⁹
- 71. Along the same lines, as illustrated in Exhibit R-16, on SASC's own account, the third-party funding agreement to cover the costs of this international arbitration —with the purported inclusion of costs, risks, and warranties— was entered into by SASC, and not by SAS, despite SAS, not SASC, being the Claimant:⁷⁰

South American Silver Announces Arbitration Costs Funding Arrangement

By Published: May 24, 2013 11:52 a.m. ET

VANCOUVER, BRITISH COLUMBIA, May 24, 2013 (Marketwired via COMTEX) -- South American Silver Corp. (SAC) (otcqx:SOHAF) (the "Company") is pleased to announce that on May 23, 2013 the Company entered into an agreement with a third party funder (hereinafter the "Fund") pursuant to which the Fund will cover South American Silver's future costs and expenses related to the international arbitration proceedings against the Plurinational State of Bolivia for the expropriation of the Malku Khota project. The funding is on a non-recourse basis and includes costs and expenses of the enforcement of any award rendered by the arbitral tribunal. No broker has acted in the transaction

⁶⁸ Along the same lines, the following documents are available on the record: SASC Condensed Interim Consolidated Financial Statements. Second Quarter ended June 30, 2012 (FTI-4), SASC Consolidated Financial Statements for December 31, 2006 and 2005, March 27, 2007 (BR-11), SASC Consolidated Financial Statements for December 31, 2007 and 2006, March 25, 2008 (BR-12), SASC Consolidated Financial Statements for December 31, 2008 and 2007, March 25, 2009 (BR-13), SASC Consolidated Financial Statements for December 31, 2009 and 2008, March 24, 2010 (BR-14), SASC Consolidated Financial Statements for December 31, 2010 and 2009, March 18, 2011 (BR-15), SASC Consolidated Financial Statements for December 31, 2011 and 2010, March 20, 2012 (BR-16), SASC Consolidated Financial Statements for December 31, 2012 and 2011, March 28, 2013 (BR-17), SASC Condensed Consolidated Financial Statements, First Quarter Ended March 31, 2011(BR-18), SASC Condensed Consolidated Financial Statements, Third Quarter Ended September 30, 2011 (BR-19), SASC Condensed Interim Consolidated Financial Statements, First Quarter Ended March 31, 2012 (BR-20), SASC Condensed Consolidated Financial Statements, Third Quarter Ended September 30, 2012 (BR-21), SASC Annual Information Form for the Fiscal Year Ended December 31, 2007, March 25, 2008 (BR-22), South American Silver Corp. Annual Information Form for the Fiscal Year Ended December 31, 2011, March 20, 2012 (BR-23), Compañía Minera Malku Khota SA. Financial Statements, October 1, 2011 to September 30, 2012 (BR-

⁶⁹ In this regard, see FTI, First Report, ¶¶9.43-9.52. See also price analysis for SASC's shares and its relevance for assessing the estimate presented by FTI in its First Report at ¶2.4 and ¶¶10.8-10-17.

⁷⁰ Press release, Market Watch, South American Silver Announces Arbitration Costs Funding Arrangement, May 24, 2013 (R-16) (excerpt).

72. Furthermore, as illustrated in Exhibit C-38, the patented invention regarding the mining exploration belongs to SASC, not SAS:⁷¹

(12)	Unite Dreising	d States Patent er et al.	(10) Pate (45) Date		US 8,585,991 B2 Nov. 19, 2013			
(54)	SILVER,	FOR RECOVERING INDIUM, GOLD AND RARE, PRECIOUS AND TALS FROM COMPLEX OXIDE	(56)	U.S.		DOCUMENTS		
		FIDE ORES	2,283,198			Fink et al		
(75)	Inventors:	David Dreisinger, Delta (CA); Ralph Fitch, Denver, CO (US); Cornelis Verbaan, Denver, CO (US)	3,545,964 4,378,275 2002/0152845 2002/0159927	A Al	3/1983 10/2002 10/2002	Adamson et al. Fleming et al. Allen et al.		
(73)	Assignce:	South American Silver Corp., Vancouver (CA)	2004/0156765 2004/0228783	AI	11/2004	Lalancette		

73. I could continue to list examples of documents from the case record.⁷² In order to avoid unnecessarily prolonging this opinion, I will simply mention once again that the record does not

⁷¹ United States Patent No. US8,585,991 B2, Method for Recovering Indium, Silver, Gold and Rare, Precious and Base Metals from Complex Oxide and Sulfide Ores, November 19, 2013 (C-38) (excerpt).

⁷² Along the same lines, the following documents are available on the record: Preliminary Economic Assessment Technical Report for the Malku Khota Project, March 13, 2009 (C-13), Preliminary Economic Assessment Update Technical Report for the Malku Khota Project, May 10, 2011 (C-14), Letter from CMMK to the Minister of Mines and Metallurgy, July 21, 2012 (C-18), Email from Marco A. Medrano Valdivia to Ralph Fitch, April 26, 2010 (C-90), SGS Canada Inc., An Investigation into Standard Soak Tests for Silver and Indium Extraction from the Malku Khota Deposit Samples (10 Series and Column Leach Residues), May 31, 2012 (C-295), South American Silver Corp. Enters into an Agreement to Acquire High Desert Gold Corporation, South American Silver Corp., Press Release, October 21, 2013 (C-28), Updated Malku Khota Study Doubles Production Levels and 1st 5 Year Cashflow Estimates, South American Silver Corp. Press Release, March 31, 2011 (C-41), Email from Jim Mallory to Walker San Miguel and Danilo Bocángel, May 9, 2012 (C-52), Letter from Xavier Gonzales to Félix Gonzales, February 3, 2012 (C-69), Letter from Jim Mallory and Xavier Gonzales to Félix Gonzales, February 22, 2012 (C-70), Letter from Xavier Gonzales to Governor of Potosí, June 4, 2012 (C-71), Email from Varinia Cecilia Daza to Ralph Fitch, June 2, 2010 (C-91), SGS Canada Inc., An Investigation into The Recovery of Lead, Copper and Zinc by Flotation from Malku Khota Samples, May 9, 2011 (C-135), SASC y Cumbre del Sajama S.A., Final Report, "Conociendo la Minería," 2008 (C-139), Fundación Medmin, EMAP Form Update, PMA and PASA, Apr. 2012 and filed on Apr. 13, 2012 (C-148), SASC y Cumbre del Sajama S.A., Talleres "Conociendo y Cuidando Nuestro Medio Ambiente Comunitario," May 2009 (C-166), South American Silver Corp., Malku Khota Project Community Relations Update, May 25, 2011 (C-170), South American Silver Corp., Operations Report March – 2012 (C-194), South American Silver Corp., Operations Report - February 2012 (C-212), South American Silver Corp., Operations Report - April 2012 (C-213), South American Silver Corp., Operations Report - May 2012 (C-214), E-mail from A. Cardenas to F. Caceres et. al, Jun. 11, 2012 (C-215), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Aug. 2007 (C-258), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Apr. 2007 (C-259), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, May 2008 (C-260), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, June 2008 (C-261). Memorandum from Santiago Angulo to Felipe Malbran, Monthly Report on the Malku Khota Project, Nov. 2007 (C-262), Memorandum from Santiago Angulo to Felipe Malbran, Monthly Report on the Malku Khota Project, Dec. 2008; C155, Memorandum from Santiago Angulo to Felipe Malbran, Monthly Report on the Malku Khota Project, May 2009, 2009 (C-264), Memorandum from Santiago Angulo to Felipe Malbran, Monthly Report on the Malku Khota Project, Dec. 2009 (C-265), Memorandum from Santiago Angulo to Felipe Malbran, Report on the Community Relations, Malku Khota Project, Sept. 2009 (C-266), Memorandum from Santiago Angulo to Felipe Malbran, "Talleres en el proyecto Malku Khota," Jul. 2008 (C-267), Memorandum from Santiago Angulo to Felipe Malbran, Monthly Report on the Malku Khota Project, Apr. 2009 (C-268), Compañía Minera Malku Khota S.A., Evaluation "Mensajes de la Compañía Minera Malku Khota" Workshop, May 2, 2010 (C-269), Compañia Minera Malku Khota S.A., "Taller

include any document equivalent to the ones mentioned in this section showing an active role of any kind by SAS in the investment in Bolivia.

Mensajes," Apr. 2010 (C-270), Press release, SASC, South American Silver Corp. Announces First Drilling Results at the Malku Khota Silver Project in Bolivia, June 28, 2007 (R-10), Press release, SASC, South American Silver Announces Intersection of New Lead-Zinc-Silver SEDEX Mineralization at Malku Khota, August 28, 2008 (R-11), Press release, SASC, South American Silver Corp. Completes Final Tranche of \$3.25 Million Financing, December 7, 2009 (R-12), Press release, SASC, South American Silver Provides a Metallurgical Update at Malku Khota Showing Improved Metal Recoveries, September 11, 2009 (R-13), Press release, SASC, South American Silver Third Quarter President's Message and Project Update, November 18, 2010 (R-15), W. Sacher, El modelo minero canadiense: Saqueo e impunidad institucionalizados, July 2011 (R-19), Press release, SASC, South American Silver provides Update on Malku Khota Silver-Indium Project, May 4, 2011 (R-124), Press release, SASC, Two employees freed, South American Silver in discussion with Bolivian government and indigenous authorities, July 9, 2012 (R-128), Press release, SASC, South American Silver Responds Strongly to Bolivian Government Statements, July 10, 2012 (R-129), SASC, Minutes of the Meeting of the Directors, May 10, 2011 (R-166), SASC, Minutes of the Meeting of the Directors, January 12, 2011 (R-170), Consulting Agreement between General Minerals Corporation and Dreisinger Consulting Inc. of 4th May, 2006 (R-182), SASC, Minutes of the Meeting of the Directors, July 11, 2008 (R-184), Confidentiality Agreement between SASC and Coeur d'Alene Mines Corporation, November 13, 2008 (R-186), Confidentiality Agreement between SASC and Pan American Silver Corp., July 27, 2008 (R-187), Confidentiality Agreement between SASC and Koromet. Co. Ltd., December 8, 2009 (R-188), Confidentiality Agreement between SASC and SK Networks Co., December 1, 2009 (R-189), SASC, Minutes of the Meeting of the Directors, April 18, 2008 (R-196), SASC, Minutes of the Meeting of the Directors, March 22, 2007 (R-199), SASC, Minutes of the Meeting of the Directors, November 9, 2007 (R-200), SASC, Minutes of the Meeting of the Directors, January 18, 2008 (R-201), SASC, Minutes of the Meeting of the Directors, April 14, 2009 (R-202), SASC, Minutes of the Meeting of the Directors, August 12, 2009 (R-203), SASC, Minutes of the Meeting of the Directors, August 12, 2010 (R-204), SASC, Minutes of the Meeting of the Directors, December 7, 2011 (R-205), SASC, Board presentation for the approval of the 2012 business plan and budget, December 7, 2011 (R-206), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Jul. 2007 (C-283), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Sept. 2007 (C-284), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Oct. 2007 (C-285), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Dec. 2007 (C-286), South American Silver, Malku Khota: Community Relations Chronology, July 2012 (C-287), Descripción de Puesto de Promotor Territorial, July 2011 (C-289), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Nov. 2011 (C-290), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Dec. 2011 (C-291), Fernando Caceres, Monthly Report on the Malku Khota Mining Project, Jan. 2012 (C-292), SGS Canada Inc., An Investigation into Further Soak Tests for Silver and Indium from the Malku Khota Deposit, May 31, 2012 (C-296), South American Silver Corp., Corporate Report 2011, May 2, 2012 (C-300), South American Silver Corp., First Quarter Ended March 31, 2012 – Management's Discussion & Analysis ("MD&A"), May 11, 2012 (C-301), South American Silver Corp., Press release, "South American Silver Corp. Announces Final Closing of \$16 Million Financing with Asian based High Technology Groups," May 7, 2012 (C-302), SASC, Press release, February 19, 2007 (FTI-3), SAS, Annual Information Form, 2010 (FTI-5), SASC, Press release, April 17, 2007 (FTI-7), SASC, Press release, June 28, 2007 (FTI-8), Edison, "January 10, 2012 Report" (FTI-15), NBF, "June 17, 2011 Report" (FTI-34), NBF, "December 20, 2011 Report" (FTI-35), NBF, "July 11, 2012 Report" (FTI-36), Redchip, "April 3, 2012, Report" (FTI-37), Edison, "May 16, 2012 Report" (FTI-38), Edison, "May 17, 2012 Report" (FTI-39), SASC, "May 7, 2012 Press release" (FTI-41), "South American Silver Announces \$28 Million Financing." South American Silver Corp., November 8, 2010 (BR-24), "South American Silver Announces \$16 Million Financing with Asian Based High Technology Manufacturers and Investors." South American Silver Corp., April 16, 2012 (BR-25), Johnson, Greg. "South American Silver Corp. 2012 Corporate Presentation." Precious Metals Mining Investment Seminar. CPM Group, May 17, 2012 (BR-51), South American Silver Press Release, "South American Silver Responds Strongly to Bolivian Government Statements," July 10, 2012 (BR-74) and South American Silver Press Release, "Two employees freed, South American Silver in discussion with Bolivian government and indigenous authorities," July 9, 2012 (BR-75).

- 74. The facts as analyzed above establish the following: a Canadian company that is not a party to this arbitration (SASC) asserts ownership of the purported investment and performs all of the management and control acts attributable to an actively involved company that owns the purported investment. However, the party appearing before this Tribunal as an investor is not the Canadian company, but another company from Bermuda (territory covered by the scope of the BIT between Bolivia and the United Kingdom), a shell company with a negligible capital and a nominal and passive shareholding in Bahamian companies and in connection with which no active involvement in the object of this dispute was established.
- 75. It remains to be established if, given the facts verified *supra* at Sections II.A.2 and II.A.3, it is possible to assert that the Tribunal has jurisdiction under the Treaty between Bolivia and the United Kingdom.

4. Did SAS make an investment under the terms of the Treaty between Bolivia and the United Kingdom?

- 76. From a legal perspective, the facts discussed in the previous sections should be analyzed under the Treaty. As my colleagues acknowledge, it is not about drafting a general doctrine on the protection of indirect investments under international investment law. It is about determining the specific scope of Article 8.1 of the Treaty for the purposes of this dispute.⁷³ The analysis should therefore begin with Article 8.1 of the Treaty, which is the investor-State dispute resolution clause
- 77. As my colleagues state, "nothing in Article 8(1) prevents the investment from belonging to an investor (being 'of' an investor) despite the lack of direct control over the investment by the investor except through intermediary companies also controlled by the investor." In Section II.A.5, I will explain why it is impossible to agree with this assertion on the protection of indirect investments under the Treaty. The point here is that the jurisdictional analysis begins earlier. Article 8.1, as discussed by the Parties, confronts us with the question about the existence of an

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⁷³ See Majority Opinion, ¶296. "In this case, the Tribunal does not have the task of establishing a general doctrine on the protection of so-called 'indirect investments', nor to take a stand, in general terms, on the eventual rights of a company's shareholders for the acts of a State that may affect the company of which they are shareholders. The jurisdictional exception raised by Respondent refers specifically to the Treaty and the scope of the Respondent's consent in the Treaty." See also Majority Opinion, ¶320: "[T]he subject of discussion is not whether the property or the direct possession in general is an object of protection in international investment law, but the specific scope of Article 8.1 in the Treaty for the purposes of this dispute." Similarly, Majority Opinion, ¶284 and ¶326.

investment despite the fact that the alleged investor has not had an active involvement with its alleged investment. This preliminary and distinct issue, which Bolivia qualified as its "main argument" on jurisdiction, ⁷⁵ is not resolved by my colleagues in the cited passage.

78. In accordance with Article 31.1 of the Vienna Convention, "A treaty shall be interpreted in good faith in accordance with the ordinary meaning to be given to the terms of the treaty in their context and in the light of its object and purpose." Let us first consider the literal sense of the Treaty.

a. The terms of the Treaty

79. Article 8.1 of the Treaty provides:

Disputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement in relation to an investment of the former which have not been legally and amicably settled shall after a period of six months from written notification of a claim be submitted to international arbitration if either party to the dispute so wishes.⁷⁷

80. Article 1(a) of the Treaty between Bolivia and the United Kingdom provides the following:

For the purposes of this Agreement:

- (a) "investment" means every kind of asset which is capable of producing returns and in particular, though not exclusively, includes:
- (i) movable and immovable property and any other property rights such as mortgages, liens or pledges;
- (ii) shares in and stock and debentures of a company and any other form of participation in a company;
- (iii) claims to money or to any performance under contract having a financial value;
- (iv) intellectual property rights and goodwill;

⁷⁶ Vienna Convention on the Law of Treaties (CLA-11).

⁷⁵ Rejoinder Memorial, ¶264.

⁷⁷ To facilitate the comparison between the relevant treaties regarding the provisions discussed in this section, I transcribe below the Spanish text of Article 8.1 of the Treaty:

Las diferencias entre un nacional o una sociedad de una Parte Contratante y la otra Parte Contratante concernientes a una obligación de la última conforme a este Convenio y en relación con una inversión de la primera que no hayan sido arregladas legalmente y amigablemente, pasado un periodo de seis meses de la notificación escrita del reclamo, serán sometidas a arbitraje internacional si así lo deseara cualquiera de las partes en la diferencia.

(v) any business concessions granted by the Contracting Parties in accordance with their respective laws, including concessions to search for, cultivate, extract or exploit natural resources.

A change in the form in which assets are invested does not affect their characters as investments. Investments made before the date of entry into force as well as those made after entry into force shall benefit from the provisions of this Agreement.⁷⁸

81. Within the four corners of the Treaty, and without having to resort to any source beyond its text, we see that protection is afforded to investments <u>by</u> investors of one of the States Parties in the territory of the other State Party. In the English version of the Treaty, two different prepositions are used in the section referring to the investment, ⁷⁹ "of" and "by", while in the Spanish version the same preposition, "de", is used. ⁸⁰

Para los fines del presente Convenio

- (a) el concepto "inversiones" significa toda clase de bienes capaces de producir rentas y en particular, aunque no exclusivamente, comprende:
- (i) bienes muebles e inmuebles y demás derechos reales, como hipotecas y derechos de prenda:
- (ii) acciones, títulos y obligaciones de sociedades o participación en los bienes de dichas sociedades;
- (iii) derechos a fondos o a prestaciones bajo contrato que tengan un valor económico;
- (iv) derechos de propiedad intelectual y goodwill;
- (v) cualesquiera concesiones de tipo comercial otorgadas por las Partes Contratantes de conformidad con sus respectivas leyes, incluidas las concesiones para la exploración, cultivación, extracción o explotación de recursos naturales.

Un cambio de la forma de inversión de los bienes no afecta su condición de inversiones. Las inversiones realizadas antes de la fecha de entrada en vigor así como las realizadas después de la entrada en vigor se beneficiaran de las disposiciones del presente Convenio.

⁷⁸ To facilitate the comparison between the relevant treaties regarding the provisions discussed in this section, I transcribe below the Spanish text of Article 1(a) of the Treaty:

⁷⁹ The Parties have referred to the Oxford Dictionary to discuss the meaning of these prepositions for the definition of investment under the Treaty, including it as authority RLA-48 on the record, as mentioned in the Counter-Memorial, ¶228, Rejoinder Memorial, ¶252 and Rejoinder Memorial on Jurisdiction, ¶57 and footnote number 182. My colleagues also resort to the Oxford Dictionary to discuss the scope of these prepositions, as seen in the Majority Opinion at ¶301 and footnote number 468. The Claimant has referred to Bolivia's "interest" in using dictionary definitions and it has proceeded to use the definition of the adjective "prompt" found in the Oxford Dictionary. See Reply Memorial, ¶296.

⁸⁰ Thus, for example, we see in the Preamble the declaration that Bolivia and the United Kingdom enter into the Treaty "Desiring to create favorable conditions for greater investment by nationals and companies of one State in the territory of the other State" (English version); "Animados del deseo de crear condiciones favorables para mayores inversiones de capital de los nacionales o sociedades de un Estado en el territorio del otro Estado" (Spanish version). Similarly, Article 8.1 of the Treaty provides for investor-State arbitration for "Disputes between a national or company of one Contracting Party and the other Contracting Party concerning an obligation of the latter under this Agreement in relation to an investment of the former..." (English version); "Las diferencias entre un nacional o una sociedad de una Parte Contratante y la otra Parte Contratante concernientes a una obligación de la última conforme a este Convenio y en relación con una inversión de la primera" (Spanish version).

- 82. The ordinary meaning of the preposition "of", according to the Oxford Dictionary of the English Language, in its third sense, is both "indicating an association between two entities, typically one of belonging, in which the first is the head of the phrase and the second is something associated with it"⁸¹ and "expressing the relationship between an author, artist, or composer and their works". Examples of the former would be phrases such as "the son of a friend" or "the government of India". Examples of the latter would be "the plays of Shakespeare" or "the paintings of Rembrandt". Rembrandt". Rembrandt".
- 83. On the other hand, the ordinary meaning of the preposition "by", according to the Oxford Dictionary of the English Language is, in its first and main sense, a relationship of authorship, of agency, "identifying the agent performing an action". Examples of this would be phrases such as: "the door was opened by my cousin Annie", "damage caused by fire", "a clear decision by the electorate," "years of hard fund-raising work by local people," "a book by Ernest Hemingway." The Oxford Dictionary of the English Language does not include any meaning for the word "by" with reference to ownership.
- 84. As we have seen, the words chosen by the States Parties to the BIT between the United Kingdom and Bolivia to refer to the relationship between the investor and the investment establish an active involvement of the investor in the investment, since the only meaning shared by both expressions "of" and "by" is the active meaning of authorship, "identifying an agent performing an action". It is essential to stick to the meaning that both prepositions share; otherwise, it would be inexplicable for the Spanish version of the Treaty to use the same preposition "de" in the sections where it refers to the investor-investment relationship, whereby in English the prepositions "of" and "by" are used interchangeably since, of course, it is the same text, equally authoritative in both languages, ⁸⁶ and should be interpreted in the same manner in both languages.

⁸¹ See Oxford Dictionary of the English Language (RLA-48): "Indicating an association between two entities, typically one of belonging, in which the first is the head of the phrase and the second is something associated with it".

⁸² See Oxford Dictionary of the English Language (RLA-48): "Expressing the relationship between an author, artist, or composer and their works".

⁸³ See Oxford Dictionary of the English Language (RLA-48): "the son of a friend", "the government of India".

⁸⁴ See Oxford Dictionary of the English Language (RLA-48): "the plays of Shakespeare", "the paintings of Rembrandt".

⁸⁵ See Oxford Dictionary of the English Language (RLA-48): "the door was opened by my cousin Annie", "damage caused by fire", "a clear decision by the electorate," "years of hard fund-raising work by local people," "a book by Ernest Hemingway."

As the Treaty provides toward the end, before the signature by the representatives of the United Kingdom

85. Therefore, the text of the Treaty does not provide for a passive, nominal relationship with the purported investment, but rather requires an active involvement in the making of an investment, so that it is possible to assert that the investment is "of" the alleged investor appearing as the claimant. Absent this element of active involvement in the making of the investment, it would not be possible to consider that an investor has made an investment and, therefore, can be considered to be included in the consent to arbitration given by the States Parties to the Treaty.⁸⁷

b. The context of the terms of the Treaty

- 86. The context of the terms of the Treaty under review confirms this interpretation, since –as discussed below– the Treaty refers to investments "made" instead of investments "held" or "owned".
- 87. A similar criterion regarding the most reasonable interpretation to be given to the term "of" is the one expounded by the tribunal in the *Standard Chartered v. Tanzania* case, according to which the preposition "of" in the investor-State dispute resolution clause of a BIT with a text essentially identical to the text of the Treaty⁸⁸ required an active relationship between the investor and the investment, with proof that the investment was made at the claimant's direction, that the claimant funded the investment, or that the claimant controlled the investment in a direct and active manner. Passive or abstract ownership of shares was not sufficient:

Having considered the ordinary meaning of the BIT's provision for ICSID arbitration when a dispute arises between a Contracting State to the BIT and a national of the other Contracting State concerning an investment "of" the latter set out in Article 8(1) of the UK- Tanzania BIT, the context of that provision and the object and purpose of the BIT, the Tribunal interprets the BIT to require an active relationship between the investor and the investment. To benefit from Article 8(1)'s arbitration provision, a claimant must demonstrate that the investment was made at the claimant's direction, that the claimant funded the investment or that the claimant controlled the investment in an active and direct manner. Passive ownership of shares in a company not controlled by the claimant where that company in turn owns the investment is not sufficient.

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and Bolivia: "Hecho en doble ejemplar en la ciudad de La Paz, a los veinticuatro días del mes de mayo de mil novecientos ochenta y ocho años, en idiomas ingles y español, siendo ambos textos igualmente auténticos" (Spanish version) and "Done in duplicate at La Paz this twenty fourth day of May 1988 in the English and Spanish languages, both texts being equally authoritative" (English version).

⁸⁷ My colleagues cannot but acknowledge that the Treaty "is the first source of law, which contains the consent of the Respondent to arbitration" (Majority Opinion, ¶324). However, their decision bends the limits of the consent provided by the Contracting Parties under the Treaty.

⁸⁸ See *infra*, ¶¶91-3.

The Tribunal is not persuaded that an "investment of" a company or an individual implies only the abstract possession of shares in a company that holds title to some piece of property.

Rather, for an investment to be "of" an investor in the present context, some activity of investing is needed, which implicates the claimant's control over the investment or an action of transferring something of value (money, know-how, contacts, or expertise) from one treaty-country to the other.⁸⁹

- 88. The issue in question is clear: in accordance with the Treaty, in particular with Article 8.1, for an international arbitral tribunal to have jurisdiction under the Treaty, the claimant investor should have made the investment for which it pursues a claim. If the investment was made by that investor, then the investment is of that investor. If the investment was not made by that investor, then the investment is not of that investor and, as a result, it is not an investor and it cannot invoke the protection under the Treaty.
- 89. The majority's opinion does not give weight to the tribunal's decision in the *Standard Chartered* v. *Tanzania* case, postulating a difference between the applicable law and the facts in both cases. 90 I do not share the distinction my colleagues propose. This analysis is relevant, in addition, as it explains why it is insufficient, for an investment to exist, as my colleagues suggest, that the claimant only constitutes a corporation or hold shares in a corporation assuming that this could be considered proved with respect to SAS in the present case—.91
- 90. Firstly, the majority states that the *Standard Chartered v. Tanzania* case is based on a treaty whose investment definition is different from the definition under the Treaty applicable to the present case. At the outset, I should point out that the mere verification of textual differences between one treaty and another is irrelevant as an argument. What matters is what are the differences between one normative text and the other and why they are relevant.

⁸⁹ Standard Chartered Bank v. Republic of Tanzania, ICSID case No. ARB/10/12, Award, November 2, 2012 (Park, Legum, Pryles) (RLA-60), ¶¶230-232 (emphasis added).

⁹⁰ My colleagues assert: "[I]n connection with the award in the *Standard Chartered Bank v. Tanzania* case, the majority of the Tribunal finds that despite the Tribunal's finding that the preposition 'of' in the phrase "investment [of the claimant]" required "some activity of investing", the tribunal in that case based its analysis on the Bilateral Investment Treaty between the United Kingdom and Tanzania, whose definition of "investment" is different from the definition in the Treaty. Furthermore, in the above-mentioned decision, it was particularly relevant that the company that commenced the arbitration did not control the subsidiary that had made the investment —a loan to a Tanzanian company— a loan to a Tanzanian company—, a fundamentally different situation from the one discussed in this arbitration where the investment comprises shares in a Bolivian company —CMMK— and the Claimant holds 100% of the shares in the intermediary companies which, in turn, hold 100% of CMMK's shares." Majority Opinion, ¶340.

⁹¹ Regarding the severe scarcity and defects in the documents that the Claimant provided in this case, see *supra*, Section II.A.2.

91. In this sense, it can be seen that the definition of "investment" in Article 1 of the treaty applicable to the *Standard Chartered v. Tanzania* case (the Treaty between Tanzania and the United Kingdom) is almost identical to the definition of "investment" in the Treaty between Bolivia and the United Kingdom, as set out above, ⁹² including the same broad definition of investments as "every kind of asset" and the "shares... any other form of participation in a company" as examples of potential investments:

Article 1

For the purposes of this Agreement:

- (a) "investment" means every kind of asset admitted in accordance with the legislation and regulations in force in the territory of the Contracting Party in which the investment is made and, in particular, though not exclusively, includes:
- (i) movable and immovable property and any other property rights such as mortgages, liens or pledges;
- (ii) shares in and stock and debentures of a company and any other form of participation in a company;
- (iii) claims to money or to any performance under contract having a financial value:
- (iv) intellectual property rights, goodwill, technical processes and know-how:
- (v) business concessions conferred by law or under contract, including concessions to search for, cultivate, extract or exploit natural resources. 93
- 92. The same applies to the investor-State dispute resolution clause and the preposition "of" in connection with the making of the investment:

Article 8.1

Each Contracting Party hereby consents to submit to the International Centre for the Settlement of Investment Disputes (hereinafter referred to as "the Centre") for settlement by conciliation or arbitration under the Convention oil the Settlement of Investment Disputes between States and Nationals of Other States opened for signature at Washington on 18 March 19651 any legal dispute arising between that Contracting Party and a national or company of the other Contracting Party concerning an investment of the latter in the territory of the former. 94

- 93. It was on the basis of these articles which are almost identical to the articles under the Bolivia-United Kingdom Treaty that the tribunal in the *Standard Chartered v. Tanzania* case reached the aforementioned conclusion on the existence of an investment.
- 94. The definition of investment in the *chapeau* of Article 1(a) of the Bolivia-United Kingdom Treaty does not include the expression "made" in connection with the investment, contrary to the

⁹³ BIT between the United Kingdom and Tanzania, Article 1(a) (emphasis added).

⁹² See *supra*, ¶80.

⁹⁴ BIT between the United Kingdom and Tanzania, Article 8.1 (emphasis added).

chapeau of Article 1 in the Tanzania-United Kingdom Treaty, which does include it. However, contrary to what the Claimant asserts⁹⁵ and what my colleagues accept,⁹⁶ this difference does not undermine, but rather strengthens the Respondent's jurisdictional argument.

- 95. This is the case, because the tribunal in the *Standard Chartered v. Tanzania* case referred in particular to this word within the analysis of the text and in the context of Article 8(1) of the Tanzania-United Kingdom Treaty in observance of the rule of interpretation under Article 31 of the Vienna Convention on the Law of Treaties. 97 The tribunal inquired as to the type of action if any— that was required under the treaty in connection with the protected investment. If there was a requirement for investments "made", then the treaty required an active relationship between the investor and the investment –an active involvement in the making of the investment– instead of a mere passive ownership. If, alternatively, the treaty did not require any action in connection with the investment, or required to "hold" or "own the investment, then the treaty was not as rigorous regarding the active relationship between the investor and the investment. 98
- 96. The tribunal in the *Standard Chartered v. Tanzania* case noted that the Tanzania-United Kingdom Treaty referred to investments "made" by the investor (instead of investments "held" or "belonging to"), finding that expression in several sections of the BIT beyond Article 1.⁹⁹
- 97. As is the case under the Tanzania-United Kingdom Treaty, the Bolivia-United Kingdom Treaty refers to investments "made" (and not investments "held" or investments "belonging to"), with this expression being found in several sections of the BIT, including Article 1(a) itself that contains the definition of investment.
- 98. The first two instances are found in the second paragraph of the above-mentioned Article 1(a) of the Treaty:

A change in the form in which assets are invested does not affect their characters as investments. Investments made before the date of entry into

⁹⁵ SAS' Post-Hearing Brief, ¶45.

⁹⁶ See Majority Opinion, footnote No. 487: "To support the assertion that the treaty in the case required certain investment activity, the *Standard Chartered v. Tanzania* tribunal placed special emphasis on the term 'made' included in the 'investment' definition transcribed above, as well as on other provisions of the corresponding treaty."

⁹⁷ Standard Chartered Bank v. Republic of Tanzania, ICSID Case No. ARB/10/12, Award, November 2, 2012 (Park, Legum, Pryles) (RLA-60), ¶¶206-225

⁹⁸ *Id.*, ¶221.

⁹⁹ *Id.*, ¶¶222-224.

force as well as those made after entry into force shall benefit from the provisions of this Agreement. 100

99. The third instance is found in Article 13 of the Treaty:

This Agreement shall remain in force for a period of ten years. Thereafter it shall continue in force until the expiration of twelve months from the date on which either Contracting Party shall have given written notice of termination to the other. Provided that in respect of investments <u>made</u> whilst the Agreement is in force, its provisions shall continue in effect with respect to such investments for a period of twenty years after the date of termination and without prejudice to the application thereafter of the rules of general international law ¹⁰¹

100. The clear textual inclusion of the expression "made" in connection with the investments protected under the Bolivia-United Kingdom Treaty, in addition to the absence of alternative expressions such as "held" or "owned by", leads us to the same conclusions reached by the tribunal in the *Standard Chartered v. Tanzania case*:

[It is] open to interpretation whether "by" in Article 11 and the preamble implies "investment held/owned by" investor, or "investment made by" investor, a formulation that would connote a more active relationship between investor and investment.

Elsewhere in its provisions, however, the treaty repeatedly uses a verb to address the relationship between investor and protected investments. Article 1(a) of the BIT defines the term "investment" for purposes of the treaty. In its first paragraph, it refers to the "territory of the Contracting State in which the investment is <u>made</u>." Its last paragraph includes within its definition of

Un cambio de la forma de inversión de los bienes no afecta su condición de inversiones. Las inversiones <u>realizadas</u> antes de la fecha de entrada en vigor así como las <u>realizadas</u> después de la entrada en vigor se beneficiarán de las disposiciones del presente Convenio.

El presente Convenio permanecerá en vigor por un período de diez años. Posteriormente continuará en vigor hasta la expiración de un período de doce meses contando a partir de la fecha en que una de las Partes Contratantes haya notificado la denuncia por escrito a la otra. No obstante, en lo referente a inversiones efectuadas mientras el Convenio permanezca en vigor, sus disposiciones continuarán teniendo su efecto en lo referente a dichas inversiones por un período de veinte años contando a partir de la fecha de la terminación del mismo, y sin perjuicio a la aplicación posterior de las reglas del Derecho Internacional General.

¹⁰⁰ BIT between the United Kingdom and Bolivia (C-1), Article 1(a), second paragraph. To facilitate the comparison between the relevant treaties regarding the provisions discussed in this section, I transcribe below the Spanish text of Article 1(a) of the Treaty:

¹⁰¹ BIT between the United Kingdom and Bolivia (C-1), Article 13, second paragraph. To facilitate the comparison between the relevant treaties regarding the provisions discussed in this section, I transcribe below the English text of Article 13, second paragraph, of the Treaty:

investment "all investments, whether made before or after the date of entry into force of this Agreement." Similarly, the third sentence of Article 14 extends the protections of the treaty for twenty years after termination of "investments made whilst this Agreement is in force." Again, nothing in these provisions suggests that the Contracting States in these provisions contemplated a relationship between investor and investment different from that in other provisions of the treaty, including Article 8(1). As noted above, the verb "made" implies some action in bringing about the investment, rather than purely passive ownership.

By contrast, the BIT nowhere uses the verb "own" or "hold" in connection with an investment by or of an investor. 102

- 101. Incidentally, it should be noted that the Claimant itself accepts that its case refers to an investment "owned", instead of an investment "made." However, as seen above, the text of the Treaty requires the investor to have <u>made</u> an investment, not just to "hold" it. 104
- 102. Secondly, it is not true that the tribunal in the *Standard Chartered v. Tanzania* case reached its decision based on the fact that the claimant in that case did not "control" the shareholding in the company that held the purported investment. Despite considering the shareholding of the claimant company within the framework of the discussion in *Cemex v. Venezuela*, ¹⁰⁵ the tribunal specifically clarified that its decision regarding the inexistence of investment did not rely on control in terms of a shareholding percentage but on control of the investment process as such:

For the avoidance of doubt, however, the Tribunal confirms its view that $\underline{\text{the}}$ $\underline{\text{UK-Tanzania BIT requires control of the investment process itself,}}$ which in some cases might be demonstrated through evidence that a third country subsidiary was acting under the alleged investor's direction. No such control or direction can be found on the basis of Claimant's evidentiary submissions. 106

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¹⁰² Standard Chartered Bank v. Republic of Tanzania, ICSID case No. ARB/10/12, Award, November 2, 2012 (Park, Legum, Pryles) (RLA-60), ¶¶221-223 (emphasis added).

¹⁰³ SAS' Post-Hearing Brief, ¶50.

¹⁰⁴ Interestingly, my colleagues cannot avoid using the specific language of the Treaty in reference to SAS' nonexistent investment. Thus, for example, at ¶331 of their vote, they refer to <u>making</u> an investment: "It is true, as the Claimant asserts, that the above-mentioned preamble notes that the States party to the Treaty desire to create favorable conditions for "greater investment" by companies of the other State. However, it cannot be concluded that the qualified investor, as a company of a State party to the Treaty, may not obtain resources from external agents or companies of the group to which it belongs to make the investment." (Emphasis added). However, my colleagues deviate from the conclusion imposed by this language of the Treaty.

¹⁰⁵ Standard Chartered Bank v. Republic of Tanzania, ICSID Case No. ARB/10/12, Award, November 2, 2012 (Park, Legum, Pryles) (RLA-60), ¶¶247-253

¹⁰⁶ *Id.*, ¶254 (emphasis added).

103. Indeed, the tribunal in *Standard Chartered v. Tanzania* supported its decision, in the absence of indications of control with reference to the investment process of the claimant company, even if it "made" the investment through a company under its control:

For a putative investor to have valid rights pursuant to the UK-Tanzania BIT, that investor should have "made" the investment in an active sense, even if operating through the agency of a company under its control. The activities qualified as relevant investment under the BIT would include the activity of purchasing debt, which was done by SCB Hong Kong, not Claimant.

Here, however, the record reflects no action by Claimant itself concerning the investment and Claimant has explicitly disavowed any reliance on control of SCB HK or its assets. Absent any such control, it is difficult to perceive in this record any evidence that could serve to show that the investment process was actually made at the direction of Claimant as investor. 107

- 104. Thirdly, as seen above, ¹⁰⁸ just like in *Standard Chartered v. Tanzania*, here there is no evidence that SAS had any control over in relation to the purported investment in Bolivia, or undertook any management action (or action of any other type) in relation to it.
- 105. Other tribunals have reached similar decisions on this point. Thus, for example, in the *Caratube v. Kazakhstan* case, it was established that beyond the existence or not of an "origin-of-capital" requirement in the BIT, "there still needs to be some economic link between that capital and the purported investor that enables the Tribunal to find that a given investment is an investment of that particular investor." ¹⁰⁹
- 106. The Claimant attempts to differentiate its case from *Caratube v. Kazakhstan* by alleging that in that case the tribunal made a decision based on the requirement of control under Article 25.2(b) of the ICSID Convention. This is incorrect. The decision reached by the tribunal in *Caratube v. Kazakhstan* regarding the existence of an investment was based on the terms of the BIT (not the ICSID Convention) and independently from the establishment of the existence or not of foreign control, as the tribunal expressly indicated:

¹⁰⁷ *Id.*, ¶260-261 (emphasis added).

¹⁰⁸ See *supra*, Section II.A.2.

¹⁰⁹ Caratube International Oil Company LLP v. Republic of Kazakhstan, ICSID Case No. ARB/08/12, Award, 5 June 2012 (Böckstiegel, Griffith, Hossain) (RLA-59), ¶355.

¹¹⁰ SAS' Post-Hearing Brief, ¶73.

Even if control had been shown, as discussed above, existence of an investment denotes an economic arrangement requiring a contribution to make profit, and thus involving some degree of risk. 111

107. Similarly, the tribunal's decision in the *Caratube v. Kazakhstan* case was made despite accepting the argument —expressed by my colleagues in their opinion— that the absence of an express origin-of-capital requirement under the treaty renders the analysis on the origin of the funds unnecessary in order to establish whether the investment is protected under the treaty. The tribunal in the *Caratube v. Kazakhstan* case found that the capital must still be somehow linked to the person purporting to have made the investment:

Claimant insisted that the origin of capital used in investments is immaterial. This is correct, however, the capital must still be linked to the person purporting to have made an investment. In this case there is not even evidence of such a link. 112

108. The tribunal's decision in *Caratube v. Kazakhstan* in this regard also took into account the payment of a merely nominal price for the shares as indicative of the absence of an investment, and considered mainly that such shareholding was the entire purported contribution by the investor:

[P]ayment of only a nominal price and lack of any other contribution by the purported investor must be seen as an indication that the investment was not an economic arrangement, is not covered by the term 'investment' as used in the BIT, and thus is an arrangement not protected by the BIT. 113

- 109. As mentioned above, this situation is substantially similar to the one in the present case, as recognized by the Claimant when it describes its own actions.¹¹⁴
- 110. If there are "peculiarities" in the "factual pattern" of the *Caratube v. Kazakhstan* case compared to our case, it is impossible to see how they favor SAS' jurisdictional position. Mr. Devincci Hourani —whose request for jurisdiction was rejected by the tribunal in the *Caratube v. Kazakhstan* case—had paid USD 6,500 for 92% for its shareholding, while here SAS would have paid USD 104 for 100% of its shareholding. 116

¹¹¹ Caratube International Oil Company LLP v. Republic of Kazakhstan, ICSID Case No. ARB/08/12, Award, 5 June 2012 (Böckstiegel, Griffith, Hossain) (RLA-59), ¶408.

¹¹² *Id.*, ¶456 (emphasis added).

¹¹³ *Id.*, ¶435

¹¹⁴ SAS' Post-Hearing Brief, ¶40.

¹¹⁵ SAS' Post-Hearing Brief, ¶73.

¹¹⁶ See Caratube International Oil Company LLP v. Republic of Kazakhstan, ICSID Case No. ARB/08/12, Award, 5 June 2012 (Böckstiegel, Griffith, Hossain) (RLA-59), ¶437. "A putative transaction to pay USD 6,500 for 92% for an enterprise into which over USD 10 million have been invested and for which later a

c. The object and purpose of the Treaty

- 111. Beyond our interpretation of the text and context of the Treaty based on the relevant decisions, it is necessary to consider its object and purpose. Bilateral investment treaties reflect a bilateral negotiation between States. In this case, the BIT entered into by the United Kingdom and Bolivia, and not between Canada and Bolivia, is invoked. No BIT exists between Canada and Bolivia.
- 112. Based on Article 31 of the Vienna Convention, one of the relevant aspects for the interpretation of a treaty is its object and purpose. To understand the object and purpose of the Treaty, the preamble should be considered.¹¹⁷ In the Preamble to the United Kingdom-Bolivia Treaty we read that the States Parties enter into the Treaty

"Desiring to create favourable conditions for greater investment by nationals and companies of one State in the territory of the other State;

Recognising that the encouragement and reciprocal protection under international agreement of such investments will be conducive to the stimulation of individual business initiative and will increase prosperity in both States;"

- 113. The Preamble explicitly states that the object and purpose of the Treaty was to create favorable conditions to increase investment by nationals and companies of one State Party in the territory of the other State, to promote individual business initiatives and to increase prosperity in both States.
- 114. Notwithstanding the analysis below, the reading of the Preamble imposes a preliminary question. Is it possible to sensibly accept that the sole transfer of shares to a shell company can imply "greater investments" or that "the prosperity between the States may increase"? How could the investment by nationals of the United Kingdom in Bolivia be "greater" or "increased" by the transfer of shares to a shell company incorporated in a territory covered by the scope of the Treaty?

relief of over USD 1 billion is sought calls for explanation and justification."

¹¹⁷ Vienna Convention on the Law of Treaties (CLA-11). This is accepted by my colleagues, as seen in the Majority Opinion at ¶330: "The preamble to the Treaty, which is instrumental in unravelling its object and purpose." Investment arbitral tribunals usually resort to the treaty preamble during the crucial task of studying its object and purpose, as explained, for example, by Rudolf Dolzer and Christoph Schreuer in their book *Principles of International Investment Law*, Oxford University Press, 2008 (CLA-62), ¶330: "A treaty's object and purpose is among the primary guides for interpretation listed in Article 31 VCLT. Tribunals have frequently interpreted investment treaties in the light of their object and purpose, often by looking at their preambles."

- 115. In relation to this topic, as we have seen,¹¹⁸ the majority states that "[i]t is true, as the Respondent asserts, that the above-mentioned preamble notes that the States party to the Treaty wish to create favorable conditions for 'greater investment' by companies of the other State. However, it cannot be concluded an investor, as a company of a State party to the Treaty, may not obtain resources from third parties or companies of the group to which it belongs in order to make the investment. In fact, nothing in the Treaty states that the Tribunal must examine the origin of the capital invested by an investor in order to decide on its jurisdiction."¹¹⁹ In my view, this interpretation by the majority of the Tribunal undermines the intention the parties to a treaty, through an analysis that –in my opinion– is misguided.
- 116. As seen in the *Caratube v. Kazakhstan* case, the existence or nonexistence of an origin-of-capital requirement under the Treaty does not exempt the Claimant from the need to have made an investment to be able to invoke the Treaty. This is acknowledged by my colleagues in the passage just cited, where they assert that the investor may have received resources from foreign agents "to make the investment." My colleagues thus acknowledge that the origin of the funds and the making of an investment are separate issues. This is precisely SAS' main problem in this case: that it did not made an investment. Whether or not there is an "origin of capital" requirement in the Treaty, it does not affect this finding imposed by the unbiased reading of the evidence in the case. ¹²⁰ It is insubstantial to produce a polemic abput the origin of an investment that SAS did not make.
- 117. My colleagues incur in a similar mistake when they posit that "Bolivia is asking the Tribunal to disregard the protected investment SAS' indirect ownership of CMMK's shares and CMMK's ownership of the Mining Concessions by analyzing who contributed the resources to the Project, an economic test that is not provided for anywhere in the Treaty." This is incorrect. Before discussing whether the Treaty requires that all the resources or technology originate in one place or the other, there is a need to determine if the purported investor performed any actions that would reveal an active involvement in the making of an investment. There is no evidence that the purported investor in this arbitration, SAS, has made an investment in Bolivia under the terms required by the Bolivia-United Kingdom BIT.

¹¹⁸ See *supra*, footnote number 104.

¹¹⁹ Majority Opinion, ¶322.

¹²⁰ See *supra*, Section II.A.4.

¹²¹ Majority Opinion, ¶334.

- 118. The majority holds that "[t]he Respondent does not question SAS' ownership of the shares in the companies that are CMMK's shareholders or the origin of the funds for the acquisition of such shares that it is reiterated constitute an investment protected under the Treaty. Its objection focuses on the origin of certain resources and technologies CMMK uses for the Mining Concessions." However, as indicated *supra*, 123 the majority acknowledged 124 that Bolivia holds that, for an investment to exist, the alleged investor must have actively participated in the making of the investment in the host State, and Bolivia, in turn, emphasized as its "main argument" that the BIT does not protect a party –such as SAS, according to Bolivia– that has not made an investment. 125 The discussion regarding the existence or not of an origin-of-capital requirement under the Treaty does not negate the preliminary and fundamental determination on the existence or not of some sort of act that may be characterized as an investment by SAS in Bolivia, regardless of the origin of the potential resources and technologies that SAS could have employed in order make that potential investment.
- 119. Having said that, there is another inconsistency in the reasoning of the majority on this point. On the one hand, my colleagues state that, given that the Treaty does not expressly include an origin-of-capital requirement, the Treaty should be considered as <u>not</u> requiring the capital or the resources used in the investment to originate in the State of the investor's constitution or incorporation. However, on the other hand, my colleagues assert that, as the Treaty does not specifically include a provision for the protection of indirect investments, it should be considered that the Treaty <u>does</u> protect indirect investments. In other words: in its interpretation of the Treaty regarding jurisdiction, the majority sometimes attributes a negative meaning and sometimes a positive meaning to silence, at all times favoring the jurisdictional claim presented by SAS. I cannot agree with this.
- 120. In conclusion, the object and purpose of the Treaty converge towards the same conclusion as that reached through the meaning and context of the Treaty analyzed in accordance with the Vienna Convention. There are no legal elements to support that the States Parties to the Bolivia-United Kingdom BIT consented to the use of the Treaty for the protection of purported investments by investors of third countries (such as Canada) by simply resorting to a shell company that has not made any investment in Bolivia or the United Kingdom.

¹²² Majority Opinion, ¶333.

¹²³ See *supra*, ¶15.

¹²⁴ Majority Opinion, ¶326.

¹²⁵ See Rejoinder Memorial, ¶264.

¹²⁶ Majority Opinion, ¶333.

¹²⁷ *Id.*, ¶¶305-316.

d. The lack of agreement between the Parties as to the existence of a protected investment

121. I do not share in the majority's statement that "both Parties agree that CMMK's shares and the Mining Concessions fall within the definition of 'investment' under the Treaty." ¹²⁸ Beyond a certain expression that, overstating its importance, could be deemed unclear, ¹²⁹ it is evident that Bolivia opposed in its Counter-Memorial and in all of its subsequent written and oral submissions that the Claimant, SAS, had made an investment under the Treaty. Similarly, SAS questioned in each of its written and oral submissions Bolivia's arguments regarding the nonexistence of a protected investment in this case. This discussion between the Parties ¹³⁰ would make no sense if, as the majority holds, the Parties were in agreement that SAS made an investment under the Treaty. The point here is whether SAS made an investment. I do not find that the Parties reached an agreement regarding this point anywhere on the record in the sense stated by my colleagues.

e. Other legal authorities cited by SAS and my colleagues on the interpretation of the Treaty as to jurisdiction

122. The Claimant argues that it is not incumbent on the Tribunal to impose additional requirements beyond those already included in the underlying treaty by the States, in the exercise of their sovereignty, 131 citing in support of its proposition the decisions in *Tokios Tokeles v. Ukraine*, *ADC v. Hungary*, *Yukos v. Russia*, *Gold Reserve v. Venezuela*, *Siag v. Egypt*, *Rompetrol v. Romania* and *Saluka v. Czech Republic*. 132 As we have seen, 133 following the rule of interpretation of the Vienna Convention, 134 the existence of an investment made by the alleged investor is a requirement derived from the text and context of the Treaty, as well as its object and purpose. It is not necessary to impose any additional requirement to establish this. Precisely, it is interpreting something contrary to this that would modify the sovereign will of the States Parties expressed in the text of the Treaty.

123. In any event, the decisions cited by the Claimant do not help its position.

¹²⁸ Majority Opinion, ¶307.

¹²⁹ See Counter-Memorial, ¶224.

¹³⁰ For this, see the discussion *supra*, Section II.A.1.

¹³¹ See Rejoinder Memorial on Jurisdiction, ¶67: "[I]nvestment treaty tribunals have consistently rejected parties' efforts to impose additional jurisdictional requirements beyond those already included in the underlying treaty."

¹³² See Rejoinder Memorial on Jurisdiction, ¶44 and footnote number 135.

¹³³ See *supra*, Section II.A.4.

¹³⁴ Vienna Convention on the Law of Treaties (CLA-11).

- 124. To begin with, as indicated by the Respondent, ¹³⁵ all of the excerpts from the decisions cited by the Claimant address a problem different from the one stated in its jurisdictional objection and discussed in the present case. However, a thorough review of the facts in these cases and the content of the decisions shows that they cannot be invoked to favor SAS' position regarding the existence of an investment in this arbitration.
- 125. For example, the majority opinion in the *Tokios Tokeles v. Ukraine* case stated the criterion cited by my colleagues in the analysis of whether, under the Lithuania-Ukraine BIT, there was an origin-of-capital requirement that resulted in setting aside the legal status of the Lithuanian claimant company to consider the legal status of those controlling and contributing the capital to such company, who were Ukrainian nationals. ¹³⁶ In that case, abundant evidence was submitted to show that the company as such had made significant investments, which had also been reported and recognized by Ukraine. ¹³⁷ SAS' situation is the opposite. The record does not include any evidence that SAS made an investment in Bolivia —regardless of the potential discussion about the origin of the capital had SAS made any investment— and there is no evidence of Bolivia acknowledging SAS as a British investment company linked to the Project during the making of the alleged investment. ¹³⁸
- 126. A similar though even starker difference is found in the *ADC v. Hungary* case. The tribunal in that case noted that the Hungarian authorities knew and had expressly consented to structuring the investment through entities incorporated in Cyprus.¹³⁹ Moreover, it was uncontested that the claimant companies, ADC Affiliate and ADC & ADMC Management, of Cypriot nationality,

¹³⁵ Rejoinder Memorial, ¶290.

¹³⁶ Tokios Tokelés v. Ukraine, ICSID Case No. ARB/02/18, Decision on Jurisdiction, 29 April 2004 (Weil, Price, Bernardini) (CLA-115), ¶¶74-78.

¹³⁷ *Id.*, ¶76: "The Claimant has provided substantial evidence of its investment in Ukraine, beginning with its initial investment of USD 170,000 in 1994, and continuing reinvestments each year until 2002, for a total investment of more than USD 6.5 million. Moreover, although the Treaty does not require the Contracting Parties to acknowledge the investments of entities of the other Contracting Party in order for such investments to fall within the scope of the Treaty, in this case, the Respondent has done so. In particular, the Claimant has produced copies of twenty-three "Informational Notice(s) of Payment of Foreign Investment," in which the Claimant's investments were registered by Ukrainian governmental authorities."

¹³⁸ The excerpts cited by the Claimant and my colleagues from the decision in *Siag et al. v. Arab Republic of Egypt*, ICSID Case No. ARB/05/15, Decision on Jurisdiction, 11 April 2007 (CLA-114), basically transcribe excerpts from the decision in *Tokios Tokeles v. Ukraine*, thus rendering it unnecessary to conduct a separate analysis.

¹³⁹ ADC Affiliate Limited et al. v. The Republic of Hungary, ICSID Case No. ARB/03/16, Award of the Tribunal, 2 October 2006 (Kaplan, Brower, van den Berg) (CLA-35), ¶352 ("The fact that Cypriot entities were to be used was known at the time to Hungary and consented to by it.") y ¶360 ("In the present case, nationals of a third State, with substantial business interests and the express consent of the Hungarian Government, incorporated the Claimants in Cyprus.").

had an active economic and administrative involvement in the making of the investments. ¹⁴⁰ The argument presented by Hungary in this case did not disregard these facts but it was based on the contention that the tribunal had to inspect the origin of the funds invested and the nationality of the controlling parties for the Cypriot companies. ¹⁴¹ Again, the situation is diametrically opposed to SAS' in the present case. SAS has not evidenced the making of any investment. To delve into the discussion on the origin of the capital, first, there needs to be evidence that SAS made some investment under the Treaty. SAS, contrary to the claimant's Cypriot companies in the *ADC v*. *Hungary* case, has not shown the making of any investment under the Treaty.

127. In the *Yukos v. Russia* case, the tribunal very clearly expressed that the Energy Charter Treaty (ECT) was designed to protect international investments between the various signatory States, not the investments by nationals of a State in that same State (in this case, Russia). However, the tribunal accepted in the end its jurisdiction in light of its interpretation of the meaning of the ECT text, whose definition of investment refers to assets "owned" or "controlled directly or indirectly" by the purported investor. He ECT text is substantially different from the text of the United Kingdom-Bolivia BIT, whereby —as seen above—144 protection is afforded to investments "made" by the purported investor and —as we will see—145 no references to indirect control are included. Additionally, again, in *Yukos v. Russia* the claimant had submitted evidence of significant payments to the company for the shares purchased and it was not a shell

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¹⁴⁰ *Id.*, ¶353.

¹⁴¹ Id., ¶355: "The Respondent's jurisdictional argument is however posited on the contention that the source of funds and the control of the Claimants rests with Canadian entities."

on Jurisdiction and Admissibility, 30 November 2009 (Fortier, Poncet, Schwebel) (CLA-113), ¶434: "The Tribunal accepts that the ECT is directed towards the promotion of foreign investment, especially of investment by Western sources in the energy resources of the Russian Federation and other successor States of the USSR. The Treaty is meant, as specified in the Secretariat's Introduction, to ensure "the protection of foreign energy investments." If the States that took part in the drafting of the ECT had been asked in the course of that process whether the ECT was designed to protect—and should be interpreted and applied to protect—investments in a Contracting State by nationals of that same Contracting State whose capital derived from the energy resources of that State, it may well be that the answer would have been in the negative, not only from the representatives of the Russian Federation but from the generality of the delegates."

¹⁴³ *Id.*, ¶430 y ¶435, in reference to Article 1(6) of the ECT.

¹⁴⁴ See *supra*, Section II.A.4.

¹⁴⁵ See *infra*, Section II.A.5.

¹⁴⁶ Yukos Universal Limited v. The Russian Federation, PCA Case No. AA 227, UNCITRAL, Interim Award on Jurisdiction and Admissibility, 30 November 2009 (Fortier, Poncet, Schwebel) (CLA-113), ¶429: "[A]lthough insisting that it is not required by the ECT and not relevant therefore to the issue of jurisdiction, Claimant asserts, by reference to various agreements regarding acquisition of Yukos shares, that it did in fact legally acquire and pay for its Yukos shares in 1999 and 2000. Claimant alleges that it paid more than US\$ 142 million in total for the acquisition of shares in 1999 and 2000."

company, contrary to SAS' situation in the present case, which has not been disputed by the majority or the Claimant. 147

- 128. The decision of the tribunal in the *Gold Reserve v. Venezuela* case was also based on the text of a treaty other than the United Kingdom-Bolivia BIT, as it refers to assets "*owned*" by the investor and includes direct or indirect control of the protected investment. Likewise, in this case the tribunal considered that an active involvement in the investment of the claimant company incorporated in Canada had been evidenced, and its creation had been driven by the need to access Canadian funding for the investment, which that tribunal understood that, indeed, had happened and amounted for most of the USD 300 million that the company had invested in Venezuela. No parallel can be drawn with SAS' situation in this arbitration under the United Kingdom-Bolivia BIT.
- 129. The tribunal's decision in the *Rompetrol v. Romania* case is also clearly outside the ambit of relevance for the objection in question as it addresses aspects related to the "effective nationality" of a company under the international law and the origin-of-capital requirement which, again, do not impact on the fundamental and preliminary determination of the existence of an investment made by the alleged investor. Additionally, in *Rompetrol v. Romania* the claimant company did not accept that it was a shell company. In contrast, it submitted evidence of an active link of the company with the investment, including participation in strategic decisions, financing and capital markets, as well as evidence of an independent business operation reflected in circumstances such as the purchase of 75% of its shareholding package by the State-run oil company of Kazakhstan. SAS' situation is the opposite. In this arbitration,

¹⁴⁷ See, for example, SAS' Post-Hearing Brief, ¶40.

Gold Reserve Inc. v. Bolivarian Republic of Venezuela, ICSID Case No. ARB(AF)/09/1, Award, 22 September 2014, (Bernardini, Dupuy, Williams) (RLA-27), ¶259.

¹⁴⁹ *Id.*, ¶265: "[T]he driver behind the restructure was the ability to access further funds from the Canadian market which were then used to further the investment in the Brisas Project."

¹⁵⁰ *Id.*, ¶271: "Claimant has stated that one of the reasons for incorporating the Canadian entity was to raise funds in Canada for its mining activities in Venezuela and most of the US\$ 300 million invested in the so-called Brisas Project came through Canadian investors."

¹⁵¹ The Rompetrol Group N.V. v. Romania, ICSID Case No. ARB/06/3, Decision on Respondent's Preliminary Objections on Jurisdiction and Admissibility, 18 April 2008 (Berman, Donovan, Lalonde) (CLA-112), ¶¶75-109.

¹⁵² Id., ¶66: "The Claimant further rejects Mr. Haberman's portrayal of TRG as a "shell", since the holding company was actively involved in corporate governance and financing and strategic matters, did some trading on behalf of the group, and had successfully expanded its activities throughout Europe, investing significantly since 1999 in several European countries. The Claimant characterises TRG as a well-established and important Dutch company with diverse international activities. Confirmation of this could be found in the fact that Kaz Munai Gaz, the State oil company of Kazakhstan, had one month before the hearing signed an agreement to purchase a 75% stake in TRG from the Swiss holding company."

SAS has not disputed being a shell company and, in any event, has not produced any evidence of an active involvement in the investments in Bolivia. 153

- 130. Finally, the tribunal's decision in *Saluka v. Czech Republic* only confirms this standard. The tribunal in that case expressed its sympathy for the argument that a company, such as Saluka Investments BV, should not be entitled to invoke the provisions of that treaty if it had no real connection with a State Party to a BIT, and in reality was a mere shell company controlled by another company, and was not incorporated under the laws of that State. ¹⁵⁴ Despite this, the tribunal in the *Saluka v. Czech Republic* case interpreted —by applying a standard which does not need to be weighed here— that the text of the treaty did not allow it to consider that the claimant was outside the scope of protection. ¹⁵⁵ Now, the text of that treaty is substantially different from the text of the United Kingdom-Bolivia BIT, as it includes the protection of indirect investment ¹⁵⁶ and, still more importantly, the tribunal based its interpretation on the fact that the Czech Republic had known at all times the intention of the group to which Saluka Investments BV belonged —Nomura Group—to transfer the shares to a special-purpose vehicle set up for the sole purpose of holding those shares, ¹⁵⁷ a circumstance that is different from the relationship between SAS and Bolivia in this arbitration.
- 131. The majority refers to the decisions made by the tribunals in *Siemens v. Argentina*, ¹⁵⁸

 Kardassopoulos v. Georgia, ¹⁵⁹ BG Group v. Argentina, ¹⁶⁰ Cemex v. Venezuela, ¹⁶¹ Rurelec v. Bolivia, ¹⁶² and Standard Chartered v. Tanzania. ¹⁶³ I have already referred to the scope of the

¹⁵³ It might be pertinent to confirm that with the expression "shell company" I only intend to refer to a company that has limited itself to invoking a shareholding in the Bahamian companies which hold 100% of the shares in the Bolivian company CMMK, which is an uncontested fact.

¹⁵⁴ Saluka Investments BV v. Czech Republic, UNCITRAL, Partial Award, 17 March 2006 (Watts, Fortier, Behrens) (CLA-46), ¶240: "The tribunal has some sympathy for the argument that a company which has no real connection with a State party to a BIT, and which is in reality a mere shell company controlled by another company which is not constituted under the laws of that State, should not be entitled to invoke the provisions of that treaty."

¹⁵⁵ *Id.*, ¶241.

¹⁵⁶ *Id.*, ¶198.

¹⁵⁷ *Id.*, ¶242: "The Tribunal is confirmed in the appropriateness of the view which it has taken by the consideration, in the particular circumstances of the present case, that it was always apparent to the Czech authorities that it was Nomura's intention to transfer the IPB shares it was purchasing to another company within the Nomura Group, and that that other company would be a special-purpose vehicle set up for the specific and sole purpose of holding those shares. The Share Purchase Agreement contained express provision to that effect."

¹⁵⁸ See Majority Opinion, ¶336.

¹⁵⁹ *Id.*, ¶337.

¹⁶⁰ *Id.*, ¶338.

¹⁶¹ *Id.*, ¶313.

¹⁶² *Id.*, ¶314.

¹⁶³ *Id.*, ¶340.

tribunal's decision in the *Standard Chartered v. Tanzania* case.¹⁶⁴ I will later on refer to the scope of the *Cemex v. Venezuela* and *Rurelec v. Bolivia* cases when discussing whether the Treaty protects indirect investments.¹⁶⁵ None of these decisions helps SAS' jurisdictional case or the decision expressed in the majority's opinion.

- 132. Indeed, in *Siemens v. Argentina, Kardassopoulos v. Georgia* and *BG v. Argentina* the protection of the respective BITs is not extended to a shell company without any active involvement in the alleged investment. On the contrary, in those three cases, the claimant was the company or physical person that had the beneficial ownership and control of the purported investment; it was not a shell company without any type of verified activity related to the alleged investment.
- 133. Additionally, in *Siemens v. Argentina*, the German claimant company, Siemens A.G., was the ultimate controller and was actively involved in the management of the investment from the outset; this was informed to the Argentinean authorities expressly by Siemens Nixdorf Informationssysteme AG, the intermediary company –which was also German– which owned the shares in the local Siemens IT Services S.A. company that participated in the public bid for a contract to establish a system of migration control and personal identification. Furthermore, the Ad Article 4 of the Protocol under the treaty applicable to the *Siemens v. Argentina* case (the Argentina-Germany BIT) provided specifically for indirect investment, which had been accepted by the respondent, and whose objection indicated that the Argentina-Chile BIT (that the claimant invoked by resorting to the MFN clause in that case) did not afford protection to indirect investments. ¹⁶⁷

¹⁶⁴ See *supra*, ¶¶88-105.

¹⁶⁵ See *infra*, ¶¶163-74.

¹⁶⁶ See Siemens A.G. v. The Argentine Republic, ICSID Case No. ARB/02/8, Decision on Jurisdiction, 3 August 2004 (RLA-55), for example at ¶23-24: "In August 1996, the Respondent invited bids for a contract to establish a system of migration control and personal identification ("the System"). The bidding terms required that a local company be established by bidders in order to participate in the bidding process. The Claimant established, through its wholly-owned affiliate Siemens Nixdorf Informationssysteme AG ("SNI"), a local corporation, Siemens IT Services S.A. ("SITS"). As required by the bidding terms, SITS took part as a bidder and its offer showed evidence – as requested by the Respondent - that SNI was wholly integrated into Siemens, the sole owner of its shares, that SNI was managed by Siemens and by virtue of law is jointly liable for the obligations that SNI assumes before third parties."

¹⁶⁷ Id., for example at ¶124: "The Respondent recognizes that indirect claims are possible under Article 4 of the Treaty and the related Ad Article 4 of the Protocol. This specific possibility in light of Article 4 of the Treaty and Ad Article 4 establishes the exceptional nature of indirect claims. It confirms that they cannot be implied but require an express provision in the agreement and the Chile BIT does not provide for indirect claims. Therefore, if the Tribunal found that the Chile BIT is applicable, Siemens could not pursue any indirect claim in light of the MFN clause."

- 134. Clearly, the facts and law applicable to the *Siemens v. Argentina* case are substantially different from the facts and law applicable to this case. SAS is a shell company that was not involved in the making of the purported investment, whose nationality (Bermuda) is different from the nationality of CMMK's shareholders (Bahamas) and the final controlling company (Canada) and whose existence was only revealed to the Bolivian authorities as a result of the arbitration (having always presented the ownership of the company as Canadian, including when looking for the diplomatic protection after the emergence of the dispute), and the Treaty does not provide for protection of indirect investments.
- 135. In turn, in the *Kardassopoulos v. Georgia* case, the claimant was not a shell company such as SAS. Mr. Ioannis Kardassopoulos was the ultimate beneficial holder of the investment made in Georgia, ¹⁷¹ which gave rise to a situation similar to the *Siemens v. Argentina* case, a similarity that the *Kardassopoulos v. Georgia* tribunal notes when it quotes the tribunal's decision in the *Siemens v. Argentina* case regarding indirect investments. ¹⁷² The *Kardassopoulos v. Georgia* tribunal emphasizes the excerpt in which the *Siemens v. Argentina* tribunal holds that the treaty does not require intermediary persons between the investment and the last resort owner of the company. The *Kardassopoulos v. Georgia* tribunal did not state a general conclusion; it accepted that, given the circumstances of the case, the indirect shareholding could be a protected investment. ¹⁷³ The jurisdiction of the *Kardassopoulos v. Georgia* tribunal was determined by two regulatory instruments, the Greece-Georgia BIT and the Energy Charter Treaty. The latter, as seen before, ¹⁷⁴ at Article 1(6) provides expressly for the protection of indirect investments. Similarly, contrary to Bolivia in this case, the respondent in *Kardassopoulos v. Georgia* did not present a jurisdictional objection based on the nonexistence of the investment or on the fact that the treaty did not protect indirect investments. ¹⁷⁵ The respondent contended that, at the time of

¹⁶⁸ See *supra*, Section II.A.2.

¹⁶⁹ See *supra*, Section II.A.3.

¹⁷⁰ See *infra*, Section II.A.5. My colleagues note this difference in their vote when they hold that Argentina's defense in this case was "founded on a treaty with a content different from the one under the consideration of this Tribunal." (Majority Opinion, ¶336.) However, my colleagues curiously appear to invoke this difference in the text of the treaties to favor the protection of indirect investments. It is not possible to know for sure what my colleagues refer to when they assert "content different from" the treaties, since they do not specify what the differences are.

¹⁷¹ *Ioannis Kardassopoulos and Ron Fuchs v. Georgia*, ICSID Cases No. ARB/05/18 and ARB/07/15, Decision on Jurisdiction, 6 July 2007 (RLA-54), ¶47 and ¶141.

¹⁷² *Id.*, ¶123.

¹⁷³ *Id.*, ¶124.

¹⁷⁴ See *supra*, footnote number 143.

¹⁷⁵ *Ioannis Kardassopoulos and Ron Fuchs v. Georgia*, ICSID Cases No. ARB/05/18 and ARB/07/15, Decision on Jurisdiction, 6 July 2007 (RLA-54), ¶43-5 and ¶120.

making the investment, Mr. Kardassopoulos had no direct or indirect interest¹⁷⁶ in the company (Tradex U.S. or, alternatively, Tradex Panamá) which constituted the *joint venture* that was awarded the concession, ¹⁷⁷ GTI Ltd. ¹⁷⁸ The tribunal disregarded this as a result of the evidence produced by Mr. Kardassopoulos during the proceeding. ¹⁷⁹ As I have mentioned above, despite bearing the burden to establish the Tribunal's jurisdiction ¹⁸⁰ (and that Bolivia so requested and the Tribunal ordered it during the document production phase), ¹⁸¹ the Claimant did not introduce on the record any evidentiary support that would allow us to conclude that it made an investment protected under the Treaty.

136. The facts in our case clearly are so telling regarding the vacuum in the Claimant's conduct that not even the decisions considered may be invoked in its favor. A dissenting opinion is, by definition, solitary. However, as seen above, my colleagues' opinion is not even supported by the jurisprudence cited as favoring the position they adopted. Thereby, a paradox or an oxymoron emerges: that of a lonely majority.

¹⁷⁶ *Id.*, ¶125.

¹⁷⁷ *Id.*, ¶25.

¹⁷⁸ *Id.*, ¶21.

¹⁷⁹ Id., ¶126-141. Similarly, in connection with the BG Group v. Argentina case, the majority –repeating the Claimant's propositions and respective quotes; see Reply Memorial, ¶192- states that the claimant's ultimate ownership was not ascertained or taken into consideration by the tribunal based on two paragraphs of that decision, paragraphs 109 and 138 (See Majority Opinion, ¶329). But those paragraphs in the BG Group v. Argenting decision have nothing to do with such a determination. These two paragraphs simply state the (debatable) conclusion reached by that tribunal, rather than its reasoning, and much less its reasoning regarding the topic under discussion. (See BG Group Plc. v. Argentina, ICSID Case No. ARB/02/8, Award, December 24, 2007 (CLA-04), ¶109: "BG therefore qualifies as an "Investor" under the Argentina-U.K. BIT." See also id., ¶138: "The Tribunal finds that BG's ownership interest as described in Paragraph 112(a) of this award is an "Investment" for the purposes of Article 1(a)(ii) of the Argentina-U.K. BIT."). Similarly, the claimant company in the BG Group v. Argentina case was the multinational oil company BG Group Plc., which controlled all of the intermediary companies linked in the case to the purported shareholding in MetroGAS S.A., British Gas International BV (Id., ¶24) and BG Gas Netherlands Holding BV (Id., footnote number 8), and was also one of the shareholders that had constituted Gas Argentino S.A., GASA, (Id., ¶24), in which it had direct ownership of 41% at the outset (Id., ¶24: "BG initially owned 41% of GASA." See also id., ¶1: "The Claimant in this arbitration is BG Group Plc. (BG), a British corporation located at 100 Thames Valley Park Drive, Reading Berkshire, RG6 1PT, in the United Kingdom. BG has a direct and an indirect ownership interest in MetroGAS S.A. (MetroGAS)"). In addition, the tribunal in that case considered (erroneously or not) that Argentina had recognized in the final presentation of its case that BG's shareholding constituted an investment under the Argentina-United Kingdom BIT (Id., ¶113). In any event, there is no evidence in that tribunal's decision that it did not take into consideration the status of the BG Group Plc. oil company as ultimate owner, a situation which is different from SAS' in the present case, which is only a paper company without any verified activity.

¹⁸⁰ See *supra*, ¶41.

¹⁸¹ See *supra*, ¶¶33-6.

5. Are indirect investments protected under the Treaty?

- 137. I do not agree with the conclusion that my colleagues reached in connection with the protection of indirect investment under the BIT.
- 138. Even considering that SAS made some sort of investment protected by the BIT —which, as seen above, did not happen—the truth is that such a hypothetical investment would not be covered by the BIT, given that SAS has not shown that the BIT protects indirect investments.

a. Interpretation of the Treaty regarding protection of indirect investments in accordance with Articles 31 and 32 of the Vienna Convention

- 139. As agreed by the Parties, the Treaty should be interpreted in light of the principles provided for in Articles 31 and 32 of the Vienna Convention. However, the majority of the Tribunal has not applied the principles under Article 32 of the Convention.
- 140. To limit –as SAS intends to do– the use of the principles under Article 32 of the Vienna Convention to cases in which the interpretation pursuant to Article 31 of the Convention produces some level of ambiguity or obscurity regarding the meaning of a term, or leads to a manifestly absurd or unreasonable result¹⁸² is erroneous because it ignores the text itself of Article 32 of the Convention, which provides for recourse to these supplementary means of interpretation "in order to confirm the meaning resulting from the application of article 31." This understanding –which is accepted even by the legal authorities that SAS introduced into the record—¹⁸⁴ has been confirmed by the most recent jurisprudence of the International Court of Justice. ¹⁸⁵

¹⁸² In this regard, see SAS' statement in the Reply Memorial, ¶178-80. "Under Article 32 of the Vienna Convention, if an interpretation in accordance with the general rule set out at Article 31 leaves the meaning ambiguous or obscure, or leads to a manifestly absurd or unreasonable result, then recourse may be had to supplementary means of interpretation." Similarly, see SAS' statement in Tr. Hearing, Day 1, 124:23-25, 125:1 (SAS' opening arguments) (ENG): "[W]e would submit that there is no need to resort to Article 32 of the Vienna Convention. As you know, the purpose of Article 32 is to try and understand the meaning of text that is not clear."

¹⁸³ Vienna Convention on the Law of Treaties (CLA-11).

¹⁸⁴ In this regard, see, for example, *Aguas del Tunari, S.A. v. Republic of Bolivia*, ICSID Case No. ARB/02/3, Decision on Respondent's Objections to Jurisdiction, Oct. 21, 2005 (Caron, Álvarez, Alberro-Semerena) (CLA-099), ¶93 and ¶266, and Rudolf Dolzer and Christoph Schreuer, *Principles of International Investment Law*, Oxford University Press, 2008 (CLA-62), p. 32, referring to the decisions reached by other investment tribunals on the same topic.

¹⁸⁵ Territorial Dispute (Lybian Arab Jamahiriya v. Republic of Chad), 1994 ICJ Reports, Judgment of 3 February 1994 (RLA-10), ¶ 55. Several other decisions reach a similar conclusion reflecting the jurisprudence

- 141. Regarding the facts of the purported investment in the territory of Bolivia, as I have previously explained, the Respondent in this case argues —and I agree—that the Claimant has not made a protected investment under the Treaty. It can be explored, as I proceed to do next, whether the Treaty could similarly protect this purported investment as an indirect investment made by SASC through CMMK's shareholding companies.
- 142. The relevant articles under the Treaty to understand this issue are Articles 8.1 and 1(a), mentioned above. 186
- 143. The discussion regarding the interpretation of both Parties revolves around the preposition "of" included in the expression "an investment of the former" in Article 8.1 and the absence of any reference to "direct or indirect" in Article 1(a).
- 144. Regarding article 8.1, the Tribunal's majority accepts that the word "of" should be interpreted in accordance with the rule of interpretation of the Vienna Convention, although, as seen before, ¹⁸⁷ the result I reach through the application of such rule is different from the one adopted by the majority.
- 145. In accordance with Article 31 of the Vienna Convention, the terms of a Treaty shall be interpreted "in good faith in accordance with the ordinary meaning to be given to the terms of the treaty in their context and in the light of its object and purpose." As part of the context, the Treaty text and its Preamble should be considered. The Treaty Preamble establishes that the States Parties have entered into the Treaty "[d]esiring to create favourable conditions for greater investment by nationals and companies of one State in the territory of the other State." The object and purpose of the Treaty therein reflected is the creation of favorable conditions for greater investment by companies of one State in the territory of the other State. In this case, as seen above, there is no evidence of investments by a company from the United Kingdom in the territory of Bolivia.
- 146. The remainder of the Treaty text confirms that the meaning of Article 8.1 does not extend to indirect investments. In this regard, Article 1(a) of the Treaty, where "investments" are defined,

of the International Court of Justice. However, since the Parties have not introduced such legal authorities on the record, I refrain from referring to them.

¹⁸⁶ See *supra*, ¶¶79-80.

¹⁸⁷ See *supra*, Section II.A.4.

¹⁸⁸ Vienna Convention on the Law of Treaties (CLA-11).

¹⁸⁹ See *supra*, ¶113.

¹⁹⁰ See *supra*, Section II.A.2 and Section II.A.4.

does not refer to the possibility of "investments" being indirect, i.e., does not include indirect investments.

- 147. Similarly, Article 2.1, also referred to by the Tribunal's majority, ¹⁹¹ refers to the creation of favorable conditions for "nationals or companies of the other Contracting Party" to "invest capital in its territory". As noted above, this article also does not protect investments made by nationals or companies of other States, made through a special purpose company of one of the Contracting Parties, and in turn through other companies incorporated in other States.
- 148. In brief, based on the rule of interpretation of Article 31 of the Vienna Convention, the scope of protection under the Treaty is limited to investments made by nationals or companies of one of the Contracting Parties in the territory of the other Contracting Party. The Treaty does not provide for this protection to be afforded to companies of third party States that make investments through special purpose companies of one of the Contracting Parties. In turn, the Treaty does not provide for the protection of the purported investments in third States. In this case, and as elaborated above, ¹⁹² there is no investment of a company from the United Kingdom in the territory of Bolivia; therefore, there are no reasons to afford the protection under the Treaty to such a situation. This Tribunal lacks the power to interpret the Treaty so as to extend its protection to situations that were not foreseen by the Contracting Parties at the time of its signing.
- 149. Regarding Article 32 of the Vienna Convention, the supplementary methods provided for in this article confirm the interpretation of Article 8.1 that I mentioned above. As I have already stated, ¹⁹³ the use of the methods under Article 32 of the Vienna Convention to confirm the interpretation established through the application of Article 31 of the Convention is expressly provided for in the text of the Convention and reflects the understanding of the International Court of Justice. There are no reasons to limit the use of supplementary methods to cases where the outcome is manifestly absurd, unreasonable, ambiguous or obscure as SAS contends.
- 150. Article 32 of the Vienna Convention provides that "recourse may be had to supplementary means of interpretation, including the preparatory work of the treaty and the circumstances of its conclusion, in order to confirm the meaning resulting from the application of article 31". 194 The majority considers that the "Respondent has not proven that the treaties signed prior to or

¹⁹¹ See Majority Opinion, ¶307.

 $^{^{192}}$ Id.

¹⁹³ See *supra*, ¶142.

¹⁹⁴ Vienna Convention on the Law of Treaties (CLA-11).

contemporaneously with the Treaty, or their provisions on property, form part of the circumstances of the conclusion of the Treaty". ¹⁹⁵ I respectfully disagree with the conclusions reached by my colleagues on this issue.

151. The reference to treaties concluded contemporaneously with the treaty under consideration has been frequently used by investment tribunals when applying the interpretation methods of the Vienna Convention. Thus, for example, in the *Postova Banka v. Greece* case, the tribunal held that:

Treaties are carefully drafted and negotiated, and the differences in the examples used in the treaties that contain a broad-based definition of assets are not fortuitous. 196

- 152. On the other hand, the same majority opinion in this case develops the importance of analyzing the text of other treaties. 197
- 153. The reference to what States have negotiated under treaties other than the applicable treaty is an interpretation resource that is frequently used in international investment arbitration. In the *Postova Banka v. The Helenic Republic* case, for example, the tribunal noted that

Several treaties, including the Slovakia-Greece BIT, contain similar – and even identical – concepts of "investment" in the chapeau of the article that refers to protected investments. In fact, the same chapeau contained in Article 1 of the Slovakia- Greece BIT, with a broad asset-based concept, is repeated not only in a significant number of Greek BITs but also in a number of other treaties referred to in decisions repeatedly cited by the Parties to this arbitration.

As to Greek treaties, the same or similar chapeau is used, inter alia, in the BITs with Albania (1991), Romania (1991), Cyprus (1992), and Romania (1997). 198

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¹⁹⁵ Majority Opinion, ¶303.

¹⁹⁶ Postova Banka, A.S. and Istrokapital SE v. The Helenic Republic, ICSID Case No. ARB/13/8, Award, 9 April 2015 (Zuleta, Townsend, Stern) (CLA-097), ¶294.

¹⁹⁷ In fact, my colleagues state that "[t]he States, in the exercise of their sovereignty, may include in the treaties additional requirements for the investor or the investment, as is the case with the clauses requiring that, in addition to the incorporation or constitution in the State party under the corresponding Treaty, the company has its main business seat in that State, or that conducts substantive activity in that State, or that the capital or the resources used in the investment have their origin in the State where the investor was constituted or incorporated, and including clauses on the denial of benefits under certain circumstances. None of these requirements or restrictions have been included in the Treaty by Bolivia or the United Kingdom and, as it has already mentioned before, the Tribunal may not create additional requirements for the investor or the investment beyond the ones agreed by two sovereign States". Majority Opinion, ¶333.

¹⁹⁸ Postova Banka, A.S. and Istrokapital SE v. The Helenic Republic, ICSID Case No. ARB/13/8, Award, 9 April 2015 (Zuleta, Townsend, Stern) (CLA-097), ¶280-290.

- 154. It would be difficult to consider that the conclusion of a treaty excludes consideration of other treaties concluded contemporaneously, as these also indicate the negotiators' viewpoints at the time and the differences made in the texts in each case. The aforementioned is based on the principle of good faith interpretation of the treaties, which coincides with the *effet utile* of the text. 199
- 155. In the *Postova Banka v. Greece* case just cited, the tribunal ratified the *effet utile* principle in the interpretation as included in the "good faith" principle mentioned under Article 31.1 of the Vienna Convention, and —as we have seen— underscored that States carefully negotiate their treaties, therefore nothing should be assumed to be fortuitous in that regard. Based on that, the tribunal concluded that effect should be given to what the BIT provides and does not provide, establishing that the parties did not desire to protect the loans —the purported investment in that case— as investments since they were not included in the broad definition of investment:

Interpretation of a treaty in good faith, considering not only the text but also the context, requires that the interpreter provide some meaning to the examples and to the content of such examples as part of the context of the treaty. The interpretation in good faith, be it considered alone or in conjunction with the object and purpose of the treaty, embodies the principle of effectiveness (*ut res magis valeat quem pererat*). Preference should be given to an interpretation that provides meaning to all the terms of the treaty as opposed to one that does not.²⁰⁰

156. My colleagues conclude that they would not be able to "restrict or extend the text and context of the Treaty through the simple exercise of textual comparison of the Treaty with other treaties concluded between third States and Respondent." However, that is exactly what my colleagues do in their opinion. By disregarding the textual comparison of the Treaty, the majority extends the text of the Treaty to include indirect investments, notwithstanding that the Parties did not include indirect investments in the text of the Treaty.

²⁰¹ Majority Opinion, ¶303.

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¹⁹⁹ As indicated by the tribunal in *Wintershall Aktiengesellschaft v. Argentine Republic*, ICSID Case No. ARB/04/14, Award, 8 December 2008 (Nariman, Torres Bernárdez, Bernardini) (RLA-206), ¶165: "Nothing is better settled as a common canon of interpretation in all systems of law than that a clause must be so interpreted as to give it a meaning rather than so as to deprive it of meaning. This is simply an application of the wider legal principle of effectiveness which requires favoring an interpretation that gives to every treaty provision an "*effet utile*." On the efficacy or "*effet utile*" principle in the interpretation of the investment protection treaties, there follow some of the decisions available: *Asian Agricultural Products Ltd. (AAPL) v. Republic of Sri Lanka*, ICSID Case No. ARB/87/3, Award, 27 June 1990 (El-Kosheri, Asante, Goldman) (RLA-28), ¶40(E), *Romak S.A. (Switzerlan) v. The Republic of Uzbekistan*, PCA Case No. AA280, Award, 26 November 2009 (Mantilla-Serrano, Rubins, Molfessis) (RLA-216), ¶195, *Salini Costruttori S.P.A. and Italstrade S.P.A v. Kingdom of Morocco*, ICSID Case No. ARB/00/4, Decision on Jurisdiction, 23 July 2001 (Briner, Cremades, Fadlallah) (RLA-215), ¶95.

²⁰⁰ Postova Banka, A.S. and Istrokapital SE v. The Helenic Republic, ICSID Case No. ARB/13/8, Award, 9 April 2015 (Zuleta, Townsend, Stern) (CLA-097), ¶294.

- 157. It should also be noted that the requirement that SAS proposes,²⁰² as well as the majority of the Tribunal,²⁰³ based on which the Treaty should expressly exclude indirect investments so that they are considered excluded from the protection afforded by the Treaty, contradicts the best standards developed in specialized scholarly writings²⁰⁴ and it does not correlate with reality, since there is no evidence on the record of the existence of a case where such exclusion was explicit.
- 158. Considering then the circumstances of the conclusion of the Treaty, the Respondent demonstrated, in the proceeding, that other bilateral investment treaties were concluded contemporaneously by Bolivia –for example the Switzerland-Bolivia BIT (1987);²⁰⁵ the Belgium-Luxembourg Union-Bolivia (1990),²⁰⁶ and the France-Bolivia BIT (1989)–²⁰⁷ which did expressly provide for the protection of direct and indirect investments. This clarification in the other treaties only makes sense, and has *effet utile*, if a tribunal cannot *proprio motu* include indirect investments in a treaty without the parties referring to them. Otherwise, the express inclusion of such investments in the text of the treaty would be devoid of any meaning.

²⁰² SAS contends that "[a] second contextual element that is relevant in interpreting the phrase 'investment of the former' in Article 8(1) of the Treaty is the fact that there is no express exclusion of indirect investments in the Treaty." (See Reply Memorial, ¶168). Similarly, SAS stated that "Bolivia alleges that the Treaty would protect indirect investments only if a specific reference to indirect ownership had been included therein, but that is exactly the wrong conclusion to draw from the lack of exclusionary language concerning indirect investments. In the absence of such clear and specific exclusionary language, and in light of the broad definition of investments in Article 1(a) encompassing indirect investments, the more jurisprudentially-consistent interpretation of Article 8(1) is that it applies equally to direct and indirect owners of qualifying investments." (See Reply Memorial, ¶171.)

²⁰³ Majority Opinion, ¶315, following in this regard the finding by the tribunal in the *Guaracachi America*, *Inc.*, *and Rurelec PLC v. Bolivia* case, UNCITRAL Case No. 2011-17, Award, 31 January 2014 (Júdice, Conthe, Vinuesa) (CLA-01), ¶354.

²⁰⁴ In this regard, Professor Zachary Douglas has mentioned that "a great number of investment treaties do not contain a provision of the type under consideration" (i.e., an article indicating that the treaty protects direct and indirect investments) and therefore "there must be a concomitant limitation upon the tribunal's jurisdiction ratione personae: the claimant must exercise effective control directly over the investment." Zachary Douglas, *The International Law of Investment Claims*, Cambridge University Press, 2009 (RLA-53), ¶580 (emphasis added). It shall be noted that SAS attempts to contend that Professor Douglas does not state in the excerpt above that the absence of an express indication in the treaty regarding the protection of indirect investments implies a limitation on the tribunal's *ratione personae* jurisdiction to situations in which the claimant has direct control over the investment (Reply Memorial, ¶174). I cannot agree with SAS' attempt because it contradicts what Professor Douglas clearly –and reasonably– asserts in his book, as indicated by Bolivia (in this regard, see Rejoinder Memorial, ¶259).

²⁰⁵ Treaty between the Swiss Confederation and the Republic of Bolivia on the reciprocal encouragement and protection of investments, concluded on 6 November 1987 and in force since 17 May 1991 (RLA-52).

²⁰⁶ Treaty between the Belgium-Luxembourg Economic Union and the Republic of Bolivia on the reciprocal encouragement and protection of investments, concluded on 25 April 1990 (RLA-210).

²⁰⁷ Treaty between the Government of the French Republic and the Republic of Bolivia on the reciprocal encouragement and protection of investments, concluded on 25 October 1989 (RLA-211).

159. The practice reflected in the BITs concluded by Bolivia contemporaneously with the Treaty is also reflected in the practice of the other Contracting State, the United Kingdom, for the same period. Thus, for example, the BIT between the United Kingdom and Panama, which entered into force in November 1985, expressly provides for the protection of indirect investments, ²⁰⁸ as seen in the BITs between Bolivia and Switzerland, ²⁰⁹ with the BLEU²¹⁰ and France²¹¹ mentioned above. Moreover, the same is reflected in the practice of the United Kingdom in some of its most recent international investment instruments –such as the BIT between the United Kingdom and Colombia, which entered into force in October 2014–²¹² and even the Model BIT of the United Kingdom, of 2008.²¹³ This is not surprising. It is merely an instance of an extended practice of States in the conclusion of investment protection treaties, in which indirect investment is not expressly excluded whenever no protection of it is intended but it is expressly included whenever protection of it is intended.²¹⁴ This is the method adopted by almost all of the States of

²⁰⁸ See United Kingdom-Panama BIT, Article 5.2: "If either Contracting Party expropriates the investment of a company duly incorporated, constituted or otherwise organized in its territory, and if nationals or companies of the other Contracting Party, <u>directly or indirectly</u>, own, hold or have other rights with respect to the equity of such company, then the Contracting Party within whose territory the expropriation occurs shall ensure that nationals or companies of the other Party receive compensation in accordance with the provisions of the preceding paragraph." (emphasis added). Available at: http://www.sice.oas.org/Investment/BITSbyCountry/BITs/PAN GBR s.pdf.

²⁰⁹ See Treaty between the Swiss Confederation and the Republic of Bolivia on the reciprocal encouragement and protection of investments, concluded on 6 November 1987 and in force since 17 May 1991 (RLA-52).

²¹⁰ See Treaty between the Belgium-Luxembourg Economic Union and the Republic of Bolivia on the reciprocal encouragement and protection of investments, concluded on 25 April 1990 (RLA-210).

²¹¹ Treaty between the Government of the French Republic and the Republic of Bolivia on the reciprocal encouragement and protection of investments, concluded on October 25 1989 (RLA-211).

²¹² See United Kingdom-Colombia BIT, Article I.2 (a): "Investment means every kind of economic asset, owned or controlled directly or indirectly, by investors of a Contracting Party in the territory of the other Contracting Party […]" (emphasis added). Available at: http://investmentpolicyhub.unctad.org/Download/TreatyFile/3253.

²¹³ See United Kingdom Model BIT (2008), Article 1(a): "For the purposes of this Agreement: (a) "investment" means every kind of asset, <u>owned or controlled directly or indirectly</u> [...]"(emphasis added). Available at: http://investmentpolicyhub.unctad.org/Download/TreatyFile/2847.

²¹⁴ By way of illustration, limiting the number of references to 200 to preclude excessively lengthening this footnote, and excluding the treaties already mentioned above in this opinion, the following agreements on investment protection may be consulted as examples of the States' practice in this regard: Albania-Poland BIT (1993), Art. 1(c); Germany-Mexico BIT (1998), Ad. Art. 1(b); Algeria-Finland BIT (2005), Art. 1.1; Algeria-Jordan BIT (1996), Art. 1.1; Argentina – Guatemala BIT, Art. I.1; Argentina – Kingdom of the Netherlands BIT, Art. 1(b); Argentina-Armenia BIT (1993), Art. 1.2; Argentina-Australia BIT (1995), Art. 1.B(ii); Argentina-Sweden BIT (1991), Protocol, B.2; Argentina-Switzerland BIT (1991), Art. 1.2; Australia-Malaysia BIT (2012), Art. 12.2(c); Australia-Sri Lanka BIT(2002), Art. 1.1; Australia-Turkey BIT (2005), Art. 1.1(c); Austria-Kuwait BIT (1996), Art. I.1; Austria-Nigeria BIT (2013), Art. 1(2); Austria-Tajikistan BIT (2010), Art. 1(2); Benin-Canada BIT (2013), Art. 1; Benin-Mauritius BIT(2001), Art. 1; Burkina Faso-Guinea BIT (2003), Art. 1.1; CAFTA-DR BIT (2004), Art. 10.28; Cameroon-Canada BIT (2014), Art. 1; Canada-Côte d'Ivoire BIT (2014), Art. 1; Canada-Slovakia BIT (2010), Art. 1(d); Canada-Hungary BIT (1991), Art. 1.b(ii); Canada-Jordan BIT (2009), Art. 1(s); Canada-Kuwait BIT (2011), Art. 1; Canada-Peru BIT (2009), Art. 1(g); Canada-Mali BIT (2014), Art. 1; Canada-Nigeria BIT (2014), Art. 1; Canada-Peru BIT

(2006); Canada-Poland BIT (1990), Art. 1; Canada-Czech Republic BIT (2009), Art. I(d); Canada-Senegal BIT (2014), Art. 1; Canada-Serbia BIT (2014), Art. 1; Canada-Tanzania BIT (2013), Art. 1; Chad-Benin BIT (2001), Art. 1.1; Chad-Burkina Faso BIT (2001), Art. 1.1; Chad-Guinea BIT (2004), Art. 1.1; China-Canada BIT (2013), Art. 1.1; China-Morocco BIT (1995), Art. 1.1; Croatia-Kuwait BIT (1997), Art. 1.1; Croatia-Morocco BIT (2004), Art. 1.1; Ecuador-Canada BIT (1996), Art. I(g); Egypt-Finland BIT (2004), Art. 1.1; Egypt-Central African Republic BIT (2000), Art. 1.2(c); United Arab Emirates-Mongolia BIT (2001), Art. 1.1; Japan-Mongolia EPA (2015), Art. 1.2(k); Slovakia-Kuwait BIT (2009), Art. 1.1; Slovenia-Austria BIT (2001), Art. 1.2; United States-Albania BIT (1995), Art. I(d); United States-Azerbaijan BIT (1997), Art. I(d); United States-Bahrain BIT (1999), Art. 1(d); United States-Bangladesh BIT (1986), Art. I(c); United States-Bolivia BIT (1998), Art. 1(d); United States-Cameroon BIT (1986), Art. I.1(b); United States-Congo BIT (1984), Art. I(c); United States-El Salvador BIT (1999), Art. 1(d); United States-Georgia BIT (1994), Art. I(d); United States-Haiti BIT (1983), Art. I(c); United States-Honduras BIT (1995), Art. I(d); United States-Jordan BIT (1997), Art. I(d); United States-Lithuania BIT (1998), Art. I.1(a); United States-Morocco BIT (1985), Art. I.4; United States-Mongolia BIT (1994), Art. I.1(a); United States-Mozambique BIT (1998), Art. 1(d); United States-Panama BIT (1982), Art. I(d); United States-Panama BIT, Art. 10.29; United States-Rwanda BIT (2008), Art. 1; United States-Senegal BIT (1983), Art. I(c); United States-Trinidad and Tobago BIT (1994), Art. I(d); United States-Turkey BIT (1985), Art. I(c); United States-Uruguay BIT (2005), Art. 1; United States-Uzbekistan BIT (1994), Art. I(d); Ethiopia-Finland BIT (2006), Art. 1.1; Ethiopia-Kuwait BIT (1996), Art. 1.1; Finland-Belarus (2006), Art. 1; Finland-Guatemala BIT (2005), Art. 1.1; Finland-Jordan BIT (2006), Art. 1.1; Finland-Kirghizstan BIT (2003), Art. 1.1; Finland-Kuwait BIT (1996), Art. 1.1; Finland-Mauritius BIT (2007), Art. 1; Finland-Mozambique BIT (2004), Art. 1.1; Finland-Nicaragua BIT (2003), Art. 1.1; Finland-Dominican Republic BIT (2001); Finland-Turkey BIT (1993), Art. 1.1(f); Finland-Ukraine BIT (2004), Art. 1.1; Finland-Zambia BIT (2005), Art. 1.1; France-Slovenia BIT (1998), Art. 1.3; France-Ethiopia BIT (2003), Art. 1.3; France-Kazakhstan BIT (1998), Art. 1.3; France-Malta BIT (1976), Art. 1(b); France-Mexico BIT (1998), Art. 2(b); France-Uganda BIT (2003), Art. 1(b); Georgia-Finland BIT (2006), Art. 1; Georgia-Kuwait BIT (2009), Art. 1.1; Kingdom of the Netherlands-Bosnia Herzegovina BIT (1998), Art. 1(b); Kingdom of the Netherlands-Bulgaria BIT (1999), Art. 1.2; Kingdom of the Netherlands-Slovenia BIT (1996), Art. 1(b)(iii); Kingdom of the Netherlands-Hungary BIT (1987), Art. 1(c); Kingdom of the Netherlands-India BIT (1995), Art. 2; Kingdom of the Netherlands-Kuwait BIT (2001), Art. 1.1; Kingdom of the Netherlands-Macao BIT (2008), Art. 1; Kingdom of the Netherlands-Turkey BIT (1986), Art. 1(c); Hungary-Kuwait BIT (1989), Art. 1.4; Hungary-Morocco BIT (1991), Art. 1.1; India-Kuwait BIT (2001), Art. 1.2; Italy-Bosnia-Herzegovina BIT (2000), Art. 1.2; Japan-Peru BIT (2008), Art. 1(1); Kuwait-Bosnia Herzegovina BIT (2001), Art. 1.1; Kuwait-Kazakhstan BIT (1997), Art. 1.1; Lithuania-Kuwait BIT (2001), Art. 1.1; Morocco-Cameroon BIT (2007), Art. 1.1; Morocco-Chad BIT (1997), Art. 1.1; Morocco-Finland BIT (2001), Art. 1.1; Morocco-Greece BIT (1994), Art. 1.1; Morocco-Guinea BIT (2002), Art. 1.1; Morocco-Buinea BIT (2002), Equatorial Guinea BIT (2005), Art. 1.1; Mauritania-Burkina Faso BIT (2001), Art. 1.1; Mongolia-Finland BIT (2007), Art. 1; Nigeria-Finland BIT (2005), Art. 1.1; Poland-Estonia BIT, Art. 1.1; Poland-Lithuania BIT (1992), Art. 1.1(c); Poland-Lithuania BIT (1993), Art. 1.1; Poland-Morocco BIT (1994), Art. 1.1; Romania-Senegal BIT (1980), Art. 1.2; Russia-Switzerland BIT (1990), Art. 2; Senegal-Morocco BIT (2006), Art. 2(c); Serbia-Finland BIT (2005), Art. 1.1; Switzerland-Chile BIT (1993), Ad. Art. 1.2(B); Sweden-Lithuania BIT (1992), Protocol, 2(ii); Sweden-Romania BIT (2002), Art. 1.1; Sweden-Turkey BIT (1997), Art. 1.4; Switzerland-Malta BIT (1965), Art. 5; Switzerland-Sudan BIT (1974), Art. 7; Turkey-Bangladesh BIT (1987), Art. I.1(c); Turkey-Kuwait BIT (1988), Art. 1.1; BLEU-Albania BIT (1999), Art. 1; BLEU-Algeria BIT (1991), Art. 1.2(b); BLEU-Bahrain BIT (2006), Art. 1.2; BLEU-Belarus BIT (2002), Art. 1.2; BLEU-Benin BIT (2001), Art. 1.2; BLEU-Bosnia Herzegovina BIT (2004), Art. 1.2; BLEU-Botswana BIT (2006), Art. 1.2: BLEU-Brazil (1999), Art. 1.2: BLEU-Burkina Faso BIT (2001), Art. 1.2: BLEU-Cyprus BIT (1991). Art. 1.2; BLEU-Colombia BIT (2009), Art. 1.2; BLEU-Congo BIT (2005), Art. 1.2; BLEU-Côte d'Ivoire BIT (1999), Art. 1.2; BLEU-Croatia BIT (2001), Art. 1.1; BLEU-Cuba BIT (1998), Art. 1.2; BLEU-Egypt BIT (1999), Art. 3.1; BLEU-El Salvador BIT (1999), Art. 1.2; BLEU-United Arab Emirates BIT (2004), Art. 1.2; BLEU-Slovenia BIT (1999), Art. 1.1; BLEU-Georgia BIT (1993), Art. 1.2; BLEU-Guatemala BIT (2005), Art. 1.2; BLEU-Kazakhstan BIT (1998), Art. 1.2; BLEU-Latvia BIT (1996), Art. 1.1; BLEU-Lebanon BIT (1999), Art. 1.2; BLEU-Libya BIT (2004), Art. 1.2; BLEU-Lithuania BIT (1997), Art. 1.2; BLEU-Macedonia BIT (1999), Art. 1.1; BLEU-Madagascar BIT (2005), Art. 1.1; BLEU-Morocco BIT (1999), Art. 1.1; BLEU-Venezuela BIT (1998), Art. 1.2; Ukraine-Morocco BIT (2001), Art. 1.1; China-Japan-Korea Trilateral Agreement (2012), Art. 1(1); Australia-Chile FTA, Art. 10(j); Colombia – US FTA, Art. 10.28; Australia-

- the world when determining the protection or not of indirect investments. And it has been the method followed unequivocally by Bolivia and the United Kingdom.
- 160. In support of this assertion, I have reviewed the 2,946 BITs compiled in the database on the investmentpolicyhub.unctad.org website of the United Nations Conference on Trade and Development (UNCTAD).²¹⁵ I have not been able to find one single treaty that expressly excludes indirect investments. Only 0.9% of all the BITs available²¹⁶ include a provision that could resemble an express exclusion of indirect investments; i.e., the assertion that direct investments are protected. The figures speak for themselves.
- 161. Holding that the absence of an express exclusion of indirect investment in a treaty implies the States' agreement with the inclusion of indirect investment is irreconcilable with the generalized practice of the States in this regard, including, again and in particular, the practice of the two States signatories to the Treaty governing this arbitration. All in all, the majority requires Bolivia and the United Kingdom to do something in this Treaty that they have never done before. This is untenable.
- 162. Let us see. We have two States negotiating a Treaty. Throughout their history, the two States have always opted, without exception, in more than 130 investment protection and promotion treaties concluded by both, for the common method used in international investment law, based on which the protection of indirect investments is expressed positively (and its exclusion is not expressed negatively). In other words, indirect investment is regulated expressly. Both States did so, at all times, in their treaties. How is it possible for the majority to hold that such a clear and evident fact should not be taken into consideration when interpreting this Treaty, whereby the States Party decided not to rely on the classic express protection formula of indirect investments that States use when they intend to protect that type of investment? It is clear that the majority is

China FTA, Art. 9.1(d); Australia-Korea FTA, Art. 11.16(b); Australia-Thailand FTA, Art. 103(l); Canada-Korea FTA, Art. 8.22.1(e); Canada-Honduras FTA, Art. 10.1; Canada-Panama FTA, Art. 9.01; Chile-Canada FTA, G40; China-Korea, FTA Art. 12.1; Colombia-Canada FTA, Art. 838; Colombia-Korea FTA, Art. 8.28; Korea-Peru FTA, Art. 9.18; Costa Rica-Singapore FTA, Art. 11.1; EFTA-Ukraine FTA, Art. 4.2(E); United States-Australia, Art. 11.17.4; United States-Chile FTA, Art. 10.27; United States-Korea FTA, Art. 11.28; United States-Morocco FTA, Art. 10.27; United States-Oman FTA, Art. 10.27; United States-Singapore FTA, Art. 15.1.13; India-Malaysia FTA, Art. 10.2(d); Japan-Peru FTA, Art. 209.1(b); Panama-Singapore FTA, Art. 9.1.4; Peru-Canada FTA, Art. 847; Energy Charter Treaty, Art. 1(6).

²¹⁵ See http://investmentpolicyhub.unctad.org/. This web site also maps the content of the BITs to allow very useful targeted searches. However, the protection or not of indirect investments is not one of the search criteria available. Therefore, I had to manually search each treaty individually in the various languages in which they have been concluded: Spanish, English, Italian, Portuguese, German, French, Russian, Arabic, Swedish, Slovakian, Serbian, Danish, Turkish, Czech, Romanian, Chinese, and Greek.

²¹⁶ Certainly, 89% of these cases correspond to one country, Turkey, which underscores its very exceptional nature.

not authorized to subscribe such an interpretation. The majority is not authorized to include in the Treaty a provision that the signatories decided not to include. Much less is it authorized to do so while it cautions against the rewriting of the treaties, since this is, precisely, what the majority does.

b. The legal authorities invoked by the majority regarding the protection of indirect investments

- 163. In connection with the decisions cited by the majority as authorities on this issue, I must again disagree with the way my colleagues have interpreted such decisions. I am referring to the awards in the *Cemex v. Venezuela* and *Rurelec v. Bolivia* cases, which the Tribunal's majority invoked alleging that its interpretation coincides with the interpretation in both cases and that they are "particularly relevant." It is clear that these cases do not assist the Tribunal's majority in its opinion.
- 164. The tribunal's majority refers to the decision in the *Cemex v. Venezuela* case since it relates to, allegedly, a text almost identical to that of the Treaty. While it is true that the applicable treaty in that case is almost identical to the text of the Treaty applicable here, there is a fundamental difference. The Venezuela-Netherlands BIT applicable in the *Cemex* case includes in the definition of "nationals", "legal persons ... controlled, directly or indirectly by... legal persons" incorporated under the law of one of the contracting parties. That is, contrary to the United Kingdom-Bolivia Treaty, the treaty that the tribunal applies in the *Cemex v. Venezuela* case includes a provision that refers in particular to the possibility of directly or indirectly controlled investments.
- 165. Regarding *Rurelec v. Bolivia*, the tribunal's majority relies upon this decision that interprets the same Treaty provisions concerned in this case.²¹⁹ However, there is a significant factual difference between both cases, which is that in *Rurelec v. Bolivia* the claimant was effectively the ultimate controlling company of the investment.²²⁰ This implies that the person making the

²¹⁸ See Article 1(b) of the Venezuela-Kingdom of the Netherlands BIT, applicable to the *CEMEX Caracas Investments B.V. et al. v. Bolivarian Republic of Venezuela*, ICSID Case No. ARB/08/15, Decision on Jurisdiction, 30 December 2010 (CLA-100), ¶20.

²¹⁷ Majority Opinion, ¶304.

²¹⁹ SAS also emphasizes in particular the tribunal's decision in the *Rurelec v. Bolivia* case, as seen, for example, in the Statement of Claim and Memorial, ¶¶110-11, Reply Memorial ¶153, ¶165, ¶170, ¶182 and Tr. Hearing, Day 1, 121:1235 (SAS' Opening Arguments) (English).

²²⁰ Guaracachi America, Inc. and Rurelec PLC v. Bolivia, UNCITRAL Case No. 2011-17, Award, 31 January 2014 (Júdice, Conthe, Vinuesa) (CLA-01), ¶125.

investment in Bolivia in that case was the claimant, whereas the person making the alleged investment in this case is not.

- 166. Even if *Rurelec v. Bolivia* did not have such fundamental difference with this case, it should be noted that precedents from other investment tribunals is not *stare decisis*, that is, while they may be relevant, they are not authoritative and their reasoning must always be analyzed.²²¹ The following paragraphs will demonstrate why the reasoning of the tribunal in the *Rurelec v. Bolivia* case should not be followed.
- 167. The tribunal in the *Rurelec v. Bolivia* case states the following: "Moreover, given that the purpose of the BIT is to promote and protect foreign investment, the Tribunal considers that the BIT would require clear language in order to exclude coverage of indirect investments—language that the BIT does not contain." This assertion is meaningless. It relies on a necessarily general purpose and moves on to directly require a particular method that it is simply not used.
- 168. Without distortion, the aforementioned idea could be expressed as follows: "All of the Treaties designed to encourage and protect foreign investment protect indirect investments except when specifically excluded", which is equivalent to saying that all Treaties protect indirect investments. The *Rurelec v. Bolivia* doctrine would not deteriorate, really, if instead of relying on the purpose of the Treaty, it relied on the Treaty's name: Treaty on the Promotion and Protection of Investments. It is an idea that cannot withstand the most minimal analysis. Firstly, it retroactively rewrites thousands of treaties. If this idea is applied in a widespread manner, as my colleagues unfortunately contend, all of the States would learn that, although the treaties that they concluded had the purpose of protecting only the investments of one State in another State, by declaring as the treaty's general purpose the promotion and protection of investments they also agreed to protect indirect investments. This would happen, for example, with Bolivia and the United Kingdom, which in all of their Treaties resorted to the common method of expressly accepting the protection of indirect investments when they had the intention of protecting them.
- 169. I have literally reviewed thousands of Treaties as part of this search. I can assert that the general practice of the States is to afford positive protection to indirect investments, and not the other

²²¹ Thus, for example, we have referred *supra*, at Section II.A.4, to the reasoning of the tribunals in the *Standard Chartered v. Tanzania* and *Caratube v. Kazakhstan* cases.

²²² Guaracachi America, Inc. and Rurelec PLC v. Bolivia, UNCITRAL Case No. 2011-17, Award, 31 January 2014 (Júdice, Conthe, Vinuesa) (CLA-01), ¶353.

way around. As we have seen above,²²³ States do not resort to the negative formula. In addition to make it mandatory against the virtual unanimity of all Treaties, it is the carrier of a poison capable of destroying the most important pillar of international arbitration: the principle of consent.

- 170. Even if there was a logical method that permitted to reach such a specific and transcendental conclusion straight from the name of the BIT itself (Treaty for the Protection and Promotion of Investments), the *Rurelec v. Bolivia* holding is erroneous in this regard. As already seen, the object and purpose of the United Kingdom-Bolivia BIT is not to "promote and protect foreign investment" in general, but to promote and protect the investment of nationals of one of the States Parties in the territory of the other State Party. The Treaty is not an agreement with multilateral effect, but rather a bilateral treaty whose effect is relative²²⁴ to the Parties that signed it (the United Kingdom and Bolivia). Therefore, the purpose of the Treaty, as expressed in the Preamble invoked by the *Rurelec v. Bolivia* tribunal, does not support but refutes the claim to extend the ambit of protection to indirect investments.
- 171. There is no treaty for the promotion and protection of investments that is not designed to promote and protect investments. In fact, no BIT is designated otherwise. It would simply be a contradiction. What is already known from the very name of the Treaty is enough for the *Rurelec v. Bolivia* tribunal to extract conclusions regarding the provisions that should be included to establish if indirect investments are protected or not. This means that, according to the *Rurelec v. Bolivia* tribunal and the majority, thousands of treaties have historically followed an erroneous method by including the same general provision but not including a negative provision regarding this type of investment. This also means that, according to the *Rurelec v. Bolivia* tribunal and the majority, the States that have negotiated multiple treaties (Bolivia and the United Kingdom included) have acted in an inattentive manner by formulating the universal purposes of the Treaties, since they should have thought that because of it someday a tribunal would request them to include a provision that no treaty uses. This idea finds no support in the

²²³ See *supra*, ¶159-60.

²²⁴ See Rejoinder Memorial, ¶259.

²²⁵ The Claimant makes the same mistake when asserting that the purpose of bilateral investment treaties is to overtly protect "the foreign investment" ("This concern of overbroadness simply does not exist in the case of bilateral investment treaties whose overt purpose is to protect foreign investment, and where an interpretation that the phrase "investment of the former" as covering investments that are owned directly or indirectly by the investor is entirely consistent with the context of the Treaty"; Reply Memorial, ¶173) or when it speculates that in this Treaty the intent of Bolivia and the United Kingdom was solely to "maximize the flow of investments" ("[T]he parties to the Treaty desired to maximize the flow of investments which would include, in the absence of language to the contrary, indirect investments"; Reply Memorial, ¶175).

actual practice of the States. As a result, in my opinion, both *Rurelec v. Bolivia* and those who unfortunately follow its reasoning are doomed to repeat an unfounded and destructive idea of the sacred principle of consent, which cannot be overemphasized.

- 172. The aforementioned is not the only criterion that is manifestly wrong in the case we are reviewing and which is relied upon by the majority. That tribunal, moreover, departs from the definition of investment, as if it could by itself replace the nonexistence of a provision affording protection to indirect investments. That can never be the basis for a conclusion on this topic. My colleagues cite the following excerpts from the Rurelec v. Bolivia award: 226 "...the Tribunal notes that Article 1 contains—as the majority of BITs do—a very broad definition of 'investment'. Article 1 defines 'investment' as 'every kind of asset which is capable of producing returns'."227 Next, the Rurelec v. Bolivia tribunal reaches an unusual conclusion. It says: "[...] which would naturally include 'indirect investments' through the acquisition of shares in a company". 228 In order to reach this conclusion, it would be necessary that it not be possible to have a direct investment relating to any "kind of asset which is capable of producing returns". As in fact it is possible, clearly, to have a direct investment comprising assets capable of producing returns, the finding reached by the Rurelec v. Bolivia tribunal, and accepted by the majority, is devoid of logic. What happens in reality is that it is possible to have investments made up of "every kind of asset which is capable of producing returns" directly or indirectly. For indirect investments to be protected, it is necessary –in addition to the purported investor having made some investment- for the indirect investments to be contemplated by the treaty. It is notoriously wrong to hold that a broad definition of investment necessarily results in a reference to indirect investments.
- 173. Furthermore, as my colleagues do, the *Rurelec v. Bolivia* tribunal seeks to exclude the relevance of other treaties concluded contemporaneously with the Treaty under discussion here.²²⁹ To claim that the States Parties to a treaty only exclude a specific type of investments from their protection when they so provide expressly, instead of requesting them to be included expressly, is to misconstrue all rules of treaty interpretation.

²²⁶ Majority Opinion, ¶305.

²²⁷ *Guaracachi America, Inc. and Rurelec PLC v. Bolivia,* UNCITRAL Case No. 2011-17, Award, 31 January 2014 (Júdice, Conthe, Vinuesa) (CLA-01), ¶352.

²²⁸ Id.

²²⁹ Guaracachi America, Inc. and Rurelec PLC v. Bolivia, UNCITRAL Case No. 2011-17, Award, 31 January 2014 (Júdice, Conthe, Vinuesa) (CLA-01), ¶352.

174. I must be emphatic about this. Neither the tribunal in Rurelec v. Bolivia, the Claimant in our case, nor my colleagues in their opinion have been able to identify a single investment protection treaty in which the United Kingdom or Bolivia —or, in any event, any other State— have expressly excluded the protection of indirect investment as such. Conversely, the Respondent has identified treaties of at least one of the parties, Bolivia —and, in any event, there are many other similar treaties entered into by other States— which expressly include the protection of indirect investment as such. This confirms that it is legally incorrect and untenable to resort to a contrario sensu²³⁰ interpretation in favor of the protection of indirect investment based on the non-inclusion of a clause that excludes such a protection in the BIT.²³¹ It would be tantamount to asserting that if indirect investment is provided for, it deserves protection, and if it is not, it deserves protection all the same. This is rather nonsensical. By attempting to follow an idea that is so devoid of a logical structure, so disrespectful of the actual practice of States in the conclusion of treaties for the protection and promotion of investments, including all of the treaties entered into by both States Parties to the applicable Treaty in this case, the majority joins one of the most lethal criteria available in international investment law: the one that has the potential to destroy one of the pillars of international law, which is the principle of consent.

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²³⁰ The tribunal in the *Rurelec v. Bolivia* case cannot avoid the following statement regarding the *a contrario sensu* arguments: "[I]t is well accepted that this kind of argument is not on its own strong enough to justify a particular interpretation of a rule of law." *Guaracachi America, Inc. and Rurelec PLC v. Bolivia,* UNCITRAL Case No. 2011-17, Award, 31 January 2014 (Júdice, Conthe, Vinuesa) (CLA-01), ¶354. The argument is remarkable, since that is exactly what the tribunal does in the *Rurelec v. Bolivia* case: it is based on a *contrario sensu* interpretation (since the protection of foreign investment is broad, if the indirect investment is not excluded, it should be considered included) to justify an interpretation of a rule of law which, even worse, determines something so crucial such as the scope of the State's consent to the international arbitral jurisdiction.

²³¹ SAS has invoked the decision of the International Court of Justice in the *Elettronica Sicula S.p.A. (ELSI)* case, Judgment, ICJ Reports 1989 (CLA-107) to support its premise that absent clear and specific language excluding indirect investments from the Treaty protection, Article 8(1) should be interpreted as referring to those indirect investments. (See Reply Memorial, ¶168 and Rejoinder Memorial on Jurisdiction, ¶59). SAS' reference to this decision is odd. In the ELSI case, the ICJ precisely refused to accept that, by resorting to a a contrario sensu argument, the consent granted by Italy to the jurisdiction of the ICJ was broadened under the 1948 Friendship, Commerce and Navigation Treaty between Italy and the United States. See Elettronica Sicula S.p.A. (ELSI), Judgment, ICJ Reports 1989 (CLA-107), ¶¶48-9. Based on the ICJ, since there is no express exclusion in the treaty of the requirement to exhaust domestic remedies in cases of diplomatic protection as a condition for consent to the jurisdiction of the ICJ, it should not be considered that the Parties had decided to disregard it: "The Chamber has no doubt that the parties to a treaty can therein either agree that the local remedies rule shall not apply to claims based on alleged breaches of that treaty ;or confirm that it shall apply. Yet the Chamber finds itself unable to accept that an important principle of customary international law should be held to have been tacitly dispensed with, in the absence of any words making clear an intention to do so. This part of the United States response to the Italian objection must therefore be rejected." In any event, as seen in the citation above, in the ICJ reasoning in the ELSI case, the consideration of the exhaustion of the domestic remedies was essential as an "important principle of international customary law" (id., ¶50), a characteristic that, obviously, cannot be attributed to the protection of indirect or direct investments under the international investment arbitration.

c. Article 5.2 of the Treaty

175. Finally, my colleagues refer to Article 5.2 of the Treaty when they assert that "SAS' indirect participation in CMMK's share capital – which is the owner of the Mining Concessions at the same time – is an investment protected under the Treaty."²³² This is strange, because Article 5.2 of the Treaty confirms, beyond any doubt, that the Treaty does not afford protection to indirect investments.

176. Article 5.2 of the Treaty provides:

Where a Contracting Party expropriates the assets of a company which is incorporated or constituted under the law in force in any part of its own territory, and in which nationals or companies of the other Contracting Party own shares, it shall ensure that the provisions of paragraph (1) of this Article are applied to the extent necessary to guarantee prompt, adequate and effective compensation in respect of their investment to such nationals or companies of the other Contracting Party who are owners of those shares.

177. It can be seen that the Treaty is unequivocal in its limitation of the protection against uncompensated expropriation to nationals or companies of the other Contracting Party who are owners of the shares in the expropriated company. SAS is not the owner of shares in CMMK. 233 Based on the Claimant's own account, SAS owns shares in companies that hold shares in CMMK, 234 which establishes a key difference for the analysis and resolution of this case. The Treaty between the United Kingdom and Bolivia could have not limited its scope to nationals or companies that have shares in the expropriated company. Thus, for example, as seen above, 235 the BIT between the United Kingdom and Panama does so, in an almost identical clause to that of Article 5.2 of the Treaty, to which the express provision for the protection of indirect rights over shares in the expropriated company is added. However, the Contracting Parties decided to establish an express limitation in the Treaty: the protection is extended to the nationals or companies that hold shares in the expropriated company. To disregard this limitation implies, simply, a modification of the text of the Treaty and a violation, as occurs throughout the opinion of the majority, of the principle of consent.

²³² Majority Opinion, ¶309.

²³³ Certificate of Incorporation, Certificate of Good Standing and Register of Members of Malku Khota Ltd. (C-6), Certificate of Incorporation, Certificate of Good Standing and Register of Members of Productora Ltd., share certificates (C-7), Certificate of Incorporation, Certificate of Good Standing and Register of Members of G.M. Campana Ltd. (C-8), Share Certificate issued by CMMK in favour of Productora Ltd., Malku Khota Ltd. y G.M. Campana Ltda. (C-9).

²³⁴ See Statement of Claim and Memorial, ¶33.

²³⁵ See *supra*, ¶163.

- 178. In this regard, my colleagues assert that "nothing in the Treaty prevents the Claimant from submitting claims based on measures adopted against CMMK's assets which affect the value of the shares indirectly owned by the Claimant." This is a serious and manifest error. SAS does not hold shares in CMMK. Therefore, Article 5.2 confirms that the Treaty precludes SAS from pursuing claims before this Tribunal. 237
- 179. Similarly, my colleagues note that SAS does not have a direct right over CMMK's assets "pursuant to the law of Bolivia". This is a mysterious assertion. SAS does not hold a direct right over CMMK's assets because it is not a shareholder in CMMK. The law of Bolivia has absolutely nothing to do with this. The decision that CMMK's three shareholding companies be from the Bahamas (a country not included in the Treaty) was a decision made by the stakeholders in that operation for reasons that, whatever they may be, are not attributable to Bolivia nor do they derive, in any way, from the Bolivian legislation. ²³⁹
- 180. Pursuant to those circumstances, I consider it is an obvious error to interpret the Treaty as including the protection of indirect investments.

B. Conclusion

181. For the above-mentioned reasons, I consider that the Claimant has not proved that it made an investment protected by the Treaty, which prevents this Tribunal from assuming jurisdiction to resolve the dispute.

²³⁶ Majority Opinion, ¶308.

²³⁷ It should be noted that the majority's opinion requires Bolivia to compensate SAS as a result of the revocation of a license that, since it has not been compensated yet, would supposedly constitute an unlawful expropriation under the Treaty (See Majority Opinion, ¶¶588-610). Therefore, the specific jurisdictional limitation set forth by the United Kingdom and Bolivia in Article 5.2 of the Treaty in connection with the compensation for expropriation is particularly relevant in this case.

²³⁸ See, BIT between United Kingdom and Bolivia, Article 5.2 (C-1).

²³⁹ My colleagues do not deal with solving the mystery. Their assertion is not supported in any footnote or specification of any kind regarding the regulations under the law of Bolivia they are referring to and why those regulations (and not the will of those who plotted the corporate fabric linking SASC to CMMK) establish that SAS has no direct right over CMMK's assets.

III. Additional Considerations

- 182. Considering that the Tribunal lacks jurisdiction to resolve this dispute, it is unnecessary, for clear methodological reasons, to analyze issues related to the merits and damages.
- 183. Nonetheless, I would like to refer to two aspects of the majority opinion regarding those issues: the lawfulness of the expropriation under Article 5 of the Treaty and the interest rate to be applied to the compensation awarded.

A. On the lawfulness or unlawfulness of the expropriation

184. Article 5(1) of the Treaty provides:

Investments of nationals or companies of either Contracting Party shall not be nationalised, expropriated or subjected to measures having effect equivalent to nationalisation or expropriation (hereinafter referred to as "expropriation") in the territory of the other Contracting Party except for a public purpose and for a social benefit related to the internal needs of that Party and against just and effective compensation. Such compensation shall amount to the market value of the investment expropriated immediately before the expropriation or before the impending expropriation became public knowledge, whichever is the earlier, shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Party, until the date of payment, shall be made without delay, be effectively realizable and be freely transferable. The national or company affected shall have the right to establish promptly by due process of law in the territory of the Contracting party making the expropriation the legality of the expropriation, the legality of the expropriation and the amount of the compensation in accordance with the principle set out in this paragraph.²⁴⁰

- 185. My colleagues conclude that Bolivia made an unlawful expropriation under international law because it breached its duty to compensate for expropriation under Article 5(1) of the Treaty.²⁴¹ The reasons that led my colleagues to reach this conclusion are unclear. Moreover, the award ignores relevant evidence and decisions that the Parties discussed and introduced into the record.²⁴²
- 186. The legal authorities cited by the Parties demonstrate that the absence of compensation does not in itself render an expropriation unlawful under international law. In the words of the tribunal in

²⁴⁰ BIT between the United Kingdom and Bolivia (C-1), Article 1(a).

²⁴¹ See Majority Opinion, ¶¶598-621.

²⁴² Statement of Claim and Memorial, ¶¶128-38, Counter-Memorial, ¶¶379-404, Reply Memorial, ¶¶289-314, Rejoinder Memorial, ¶¶421-48.

- the *Goetz v. Burundi* case, the mere lack of compensation is insufficient to "stigmatize" (*entacher*) the expropriatory measure as a violation of international law.²⁴³
- 187. Indeed, as Ian Brownlie and others have noted, compensation is not a condition of lawful expropriation; likewise, the absence of compensation is not a condition of unlawful expropriation.²⁴⁴ The existence of a dispute between the Parties over the amount of compensation to be provided for expropriation does not render the expropriation unlawful.²⁴⁵
- 188. In the present case, I do not find –and the majority does not aid in my search– any element that rebuts the general presumption that an expropriation is lawful under international law when the only pending issue is the payment of compensation.
- 189. To begin with, Article 4 of the Reversion Decree had a specific provision for compensation of CMMK:²⁴⁶
 - 1. The Corporación Minera de Bolivia, COMIBOL, shall hire the services of an independent firm to carry out a valuation of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Mineras Santa Cruz Ltda. EMICRUZ LTDA, within a period not to exceed one hundred and twenty (120) business days."
 - II. Based on the findings of such valuation, COMIBOL shall define the amount and conditions under which the Government of Bolivia shall recognize the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Mineras Santa Cruz Ltda. EMICRUZ LTDA.
 - III. The amount mentioned in the paragraph above shall be paid by COMIBOL, to be included in its budget from its own resources.
- 190. As seen above, the State in this case did not refuse to pay compensation. Rather, it issued a detailed and specific compensatory provision related to the object of this dispute.²⁴⁷
- 191. Furthermore, even the absence of such a specific regulatory provision on compensation has been deemed insufficient to establish an unlawful expropriation under international law. For example,

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²⁴³ See Antoine Goetz et consorts c. Republic of Burundi, ICSID Case No. ARB/95/3, Award, 10 February 1999 (Weil, Bedjaoui, Bredin) (RLA-30), ¶130: "Le Tribunal ne considère toutefois pas que cette circonstance suffit à entacher d'illicéité internationale la mesure litigieuse. La Convention exige une indemnité adéquate et effective; contrairement à ce que font certains droits nationaux en matière d'expropriation, elle n'exige pas une indemnisation préalable."

²⁴⁴ See Ian Brownlie, *Principles of Public International Law*, 7th ed., 2008 (RLA-253), p. 538.

²⁴⁵ See Irmgard Marboe, *Calculation of Compensation and Damages in International Investment Law*, Oxford International Arbitration Series, 2009 (RLA-102),¶3.48. ("One may, therefore, conclude that according to arbitral practice and scholarly writing, the mere existence of a dispute about the amount of compensation does not render the expropriation unlawful").

²⁴⁶ Reversion Decree, 1 August 2012 (C-4), Article 4.

²⁴⁷ *Id*.

in the *Venezuela Holdings v. Venezuela* decision, the relevant expropriatory law (Decree-Law No. 5200) did not include a compensatory provision.²⁴⁸ Still, the tribunal found that "the mere fact that an investor has not received compensation does not in itself render an expropriation unlawful."²⁴⁹ Moreover, according to that tribunal, the inclusion of a compensatory provision in the expropriatory Decree-Law would have constituted an offer to compensate.²⁵⁰

- 192. I do not find that Bolivia ever disregarded its commitment to provide compensation based on the reversion of the exploration license, as established in Article 4 of the Reversion Decree.²⁵¹ Rather, the record includes several affirmations by Bolivia of its will to comply with its commitment to compensate.
- 193. For example, in the First Procedural Meeting held on May 13, 2014, the Assistant Attorney General Cariña Llorentti stated that:

The State of Bolivia has at no time taken an arbitrary decision; rather, it has provided and regulated under Article 4 of the said Supreme Decree that the COMIBOL shall hire the services of an independent company to value the investments made by Compañía Minera Mallku Khota; such a valuation is clearly intended to compensate for what was actually invested by the Mallku Khota Company. [...] I would like to make clear, Members of the Tribunal, that the State of Bolivia will, at no time, circumvent or evade its responsibility as expressly recognized under the Supreme Decree. ²⁵²

194. In the Counter-Memorial, Bolivia held that

In our case, the Reversion Decree provided for the payment of compensation. The Parties held negotiations before and after the Reversion. Such negotiations are a clear demonstration of Bolivia's willingness to comply with its obligation to compensate. SAS has not demonstrated that the proposals made by Bolivia were incompatible with the requirements provided for in the Treaty or that negotiations were held in bad faith.²⁵³

195. Finally, in the Rejoinder Memorial, Bolivia indicated that:

The mere fact that compensation has not been paid before the arbitration cannot constitute a violation of the Treaty since due compensation shall be set during

²⁵¹ As indicated by the tribunal in the *Tidewater v. Venezuela* case, "This is not a case where the State took assets without any offer of compensation. The record does not demonstrate a refusal on the part of the State to pay compensation." See *Tidewater Investment SRL v. The Bolivarian Republic of Venezuela*, ICSID Case No. ARB/10/5, Award, 13 March 2015 (McLachlan, Rigo Sureda, Stern) (RLA-104), ¶145.

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²⁴⁸ See RLA-105, Venezuela Holdings and others and the Bolivarian Republic of Venezuela, ICSID Case No. ARB/07/27, Award, 9 October 2014 (Guillaume, El-Kosheri, Kaufmann-Kohler) (RLA-105), ¶302. ²⁴⁹ Id., ¶301.

²⁵⁰ See *id.*, ¶302.

²⁵² Transcript of the First Procedural Meeting, 13 May 2014, pp. 15-6 (emphasis added).

²⁵³ Reply Memorial, ¶401.

the arbitration [...] Payment will be timely, provided that it is done promptly after the Tribunal issues its final decision ordering a payment (quod non) upon exhaustion of all remedies.²⁵⁴

- 196. Not only that. The record shows that Bolivia actively committed to complying with the compensation envisaged in the Reversion Decree, even in the face of difficulties that, eventually, it could have administered faster or more efficiently. Bolivia hired an independent company Quality Audit–²⁵⁵ to develop the valuation report, which was completed on June 27, 2014, ²⁵⁶ before the presentation of SAS' Statement of Claim and Memorial in this arbitration (which was submitted on 24 September 2014).
- 197. The majority asserts that the process of determining the amount of compensation sustained "inefficiencies and delays"²⁵⁷ not "attributable to any action or inaction of the Claimant."²⁵⁸ The majority, however, does not provide clear reasoning on this point. It supports its assertions with vague and indeterminate reasoning divorced from the proven facts in the case.
- 198. The majority has not shown—nor would it be able to—that a delay in the process of determining the amount of compensation rendered the expropriation unlawful. To be sure, Bolivia was responsible for the valuation procedure provided in Article 4 of the Reversion Decree. It is therefore undeniable that Bolivia shares part of the responsibility for not having reached the valuation more immediately. Nonetheless, a review of the record shows that the majority errs in finding Bolivia solely responsible for the delay.
- 199. For example, on 24 August 2012, Bolivia sent a letter to South American Silver²⁵⁹ inviting their representatives to a meeting, regarding the Reversion Decree, to be held on 28 August at 9:00 am. The purpose of the meeting was to produce documents related to the Project:²⁶⁰

²⁵⁴ Rejoinder Memorial, ¶434 and ¶437.

²⁵⁵ See Minutes of the reception of offers, 7 April 2014 (R-105), Analysis by the Proposal Evaluation Committee, 8 April 2014 (R-106), Resolution authorizing the hiring of Quality, 23 April 2014 (R-107), Service Order for the hiring of a consultant directed to Quality, 25 April 2014 (R-108) and Service Contract for investment valuation services for CMMK and EMICRUZ Ltda., 8 May 2014 (R-109).

²⁵⁶ See Quality's letter to COMIBOL, dated June 27 2014 (R-110) and Valuation report of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Santa Cruz LTDA. – EMICRUZ LTDA, June 2014 (R-111).

²⁵⁷ Majority Opinion, ¶613.

²⁵⁸ *Id*.

²⁵⁹ Incidentally, it should be noted that nothing in the text of that letter suggests that, when referring to "South American Silver," Bolivia intended to refer to SAS –a party it had never dealt with before– and not SASC, the Canadian company it had always dealt with and to which Bolivia –as reflected in the documents on the record– referred to simply as "South American Silver", without the need to differentiate it from SAS, the shell company, which did not appear until the emergence of this dispute.

²⁶⁰ Letter from COMIBOL to South American Silver, 24 August 2012 (C-20).

Ref: INVITACIÓN A REUNIÓN DE ENTREGA DE DOCUMENTACIÓN

De mi mayor consideración:

En mérito al Decreto Supremo No. 1308 del 01.08.12, que revierte el yacimiento minero de Mallku Khota a favor del Estado Boliviano y dentro del marco de dicha disposición legal, invitamos a ustedes a una reunión para el día martes 28.08.12 a horas 09:00, a efectos de realizar la entrega de toda la documentación pertinente que hacen al desarrollo de las actividades de dicho yacimiento minero.

Con este motivo, saludo a usted con la mayor consideración

P' CORPORACIÓN MINERA DE BOLIVIA

200. SAS did not attend the meeting. To justify its absence, SAS claimed that, although the letter was dated 24 August 2012, CMMK had only received it on 27 August 2012. Consequently, SAS claims it did not have the time to attend the meeting.²⁶¹ The image below reproduces the company's receipt stamp attached to the letter:²⁶²



- 201. It should be noted that –as it can be seen *supra* in the stamp image– the date is handwritten, and CMMK's stamp has SASC's logo, with no indication of the Claimant's involvement. The letter in which SAS responded to Bolivia to justify its absence from the meeting is dated 4 September 2012, ²⁶³ eight days after SAS supposedly received the letter and seven days after the date of the meeting. The letter SAS sent Bolivia on 4 September does not include a receipt stamp. ²⁶⁴ Out of all of the letters addressed to Bolivia by SAS since its unexpected entrance in this dispute and which have been introduced into the record, ²⁶⁵ the 4 September 2012 letter is the only one that lacks a receipt stamp.
- 202. In the 4 September 2012 letter sent to justify SAS's failure to attend the meeting, SAS stated: "We do not have SAS personnel who reside in La Paz". 266 This statement is curious coming from a company that claims title to an investment in Bolivia, and taking into account the

²⁶¹ See Letter from SAS to COMIBOL, 4 September 2012 (C-21).

²⁶² *Id*.

²⁶³ *Id*.

²⁶⁴ *Id*.

²⁶⁵ See Letter from South America Silver and SASC to the Vice President of Bolivia, July 31, 2012 (C-19), Notice of Dispute from South American Silver, October 22, 2012 (C-22), South American Silver's letters, December 12, 2012, January 16, 2013, and February 15, 2013 (C-23), Letter from South American Silver to the Attorney General of Bolivia, March 4, 2013 (C-25), Letter from South American Silver, April 12, 2013 (C-26), Letter from South American Silver, April 24, 2013 (C-27).

²⁶⁶ Letter from SAS to COMIBOL, 4 September 2012 (C-21).

numerous meetings held with Bolivian officials regarding the Project. Interestingly, SAS decided to send its "legal counsel in Bolivia," Mr. Enrique Barrios, to the next meeting, which Bolivia convened on 21 February 2013 and held on 17 April 2013.²⁶⁷ South American Silver did not choose to send legal counsel or another representative that did "reside in La Paz" to the meeting convened by Bolivia on 24 August 2012, or to communicate in due time that it would not attend it.

- 203. The majority not only ignores that SAS did not attend the first meeting convened by Bolivia, but also that, in the second meeting, SAS confirmed its refusal to provide the information that Bolivia requested for valuation purposes. This is seen in SAS' summary of the 17 April 2013 meeting, as stated in the letter dated 24 April 2013 sent by SAS to Bolivia.²⁶⁸
- 204. To begin with, SAS's letter confirms that on 24 April 2013, that is, 266 days after the Reversion Decree, SAS knew that Bolivia asserted it needed information that the company had in order to move forward with the valuation, that it was aware that Bolivia had requested such information, and that it had not yet handed the information over.
- 205. By SAS' own account, SAS resisted providing the information requested by Bolivia during the meeting with the Bolivian authorities. In a section in its letter dated April 24, 2013, which is key to understanding the situation faced by the Tribunal, SAS stated:

We also understand that Dr. Barrios and Dra. Guevara were advised that, despite the requirement in Supreme Decree 1308 dated August 1, 2012, COMIBOL was to engage an outside valuation consultant to complete a valuation of the Project for compensation purposes. COMIBOL has not yet engaged a valuation firm. This failure is purportedly because CMMK did not deliver all of the technical information requested by COMIBOL concerning the Project.

As Mr. Barrios informed you, <u>much of the information related to the Project is highly confidential and proprietary</u>. Furthermore, <u>there is publicly available information that Bolivia can use for valuation purposes</u>. South American Silver's parent company, South American Silver Corp., is a publicly traded company in Canada, and a significant amount of information is available via the System for Electronic Document Analysis and Retrieval ("SEDAR") located at http://www.sedar.com. These materials should be adequate for a valuation consultant to prepare a valuation of the Malku Khota Project. ²⁶⁹

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²⁶⁷ See Letter from South American Silver, 12 April 2013 (C-26), p. 2: "[t]his is to confirm that Dr. Enrique Barrios (C.1. 3376842 L.P.) - our Bolivian Legal Counsel- will attend the meeting at 3:00 p.m., on April 17, 2013, in representation of South American Silver."

²⁶⁸ See Letter from South American Silver, 24 April 2013 (C-27).

²⁶⁹ *Id.*, p. 4 (emphasis added).

- 206. As seen above, SAS resisted providing Bolivia the requested information not only because it considered the information "highly confidential and proprietary," but also because SAS disagreed with the compensation standard established in the Reversion Decree. Indeed, as seen in the letter of April 24, 2013, SAS suggested that Bolivia take into account certain information –the value of SASC's shares in the Toronto stock exchange—²⁷⁰ for valuation purposes. This information would never be appropriate to determine the cost of the Project, which, under Article 4 of the Reversion Decree, is the applicable standard for determining compensation, and which was to be valued by the independent company.²⁷¹
- 207. This letter shows that SAS did not cooperate with Bolivia to conduct a valuation under Article 4 of the Reversion Decree, and that SAS believed that any compensation Bolivia offered under the Reversion Decree could not be adequate.
- 208. Bolivia alleges that the inadequacy of information frustrated the first tender for independent valuation companies, which took place in December 2012.²⁷² In the report presented by the company initially hired, BDO Berthin Amengual & Asociados, the company stated that it lacked the information necessary to perform the valuation.²⁷³ In spite of this, Bolivia assumed the full cost of generating information to be used in the valuation process.²⁷⁴ In turn, Bolivia drafted new terms of reference and started a new tender for independent companies; the contract was

²⁷⁰ Id.

²⁷¹ See Reversion Decree, 1 August 2012 (C-4), Article 4.

²⁷² See Counter-Memorial, ¶¶181-82: "COMIBOL, in accordance with the Reversion Decree, began the hiring process of an independent valuation company. To that end, it published two announcements in the local press on December 9, 2012 and between December 10 and 12, 2012. The only company that replied to them was BDO Berthin Amengual & Asociados. However, their proposal included a significant number of technical conditions and questions (mainly resulting from the inadequacy of the information provided by CMMK and SASC on the investments made). Therefore, COMIBOL considered that —BDO's response was more of a request for expansion of the terms of reference than a proposal."

²⁷³ See COMIBOL's internal report on the tenders received, 14 December 2012 (R-101), p. 2 of the electronic document.

²⁷⁴ See inventory performed by COMIBOL in the Mallku Khota area between February 19 and 28, 2013 (R-108).

awarded to Quality Audit.²⁷⁵ Quality Audit completed its valuation on 27 June 2014.²⁷⁶ The company calculated the costs of the Project to be USD 17,047,190.01.²⁷⁷

- 209. The majority analyzes SAS' conduct as follows: "[i]n the opinion of the majority, failure to deliver certain information that the Claimant deems confidential does not justify the delay in the valuation process, more so when there is public information that the Claimant a party interested in the valuation deems sufficient, and the valuation was later conducted satisfactorily for Bolivia based on such information." I cannot agree with this.
- 210. First, as seen above, ²⁷⁹ SAS' failure to cooperate, and its refusal to produce the information requested by COMIBOL for valuation purposes, was based not only on the alleged "confidential and proprietary" nature of "much of the information related to the Project", ²⁸⁰ but also on the disagreement with the compensatory standard established under the Reversion Decree. According to the Claimant, Bolivia should assess the Project based on information publicly available on SASC' share trading value at Canada's stock exchange. ²⁸¹ But SASC's share trading value in Canada is not useful for valuing the Project costs because it has no relation to the determination of these costs, which is what the Reversion Decree authorized to compensate ²⁸² and what the majority accepted to compensate in this arbitration. ²⁸³
- 211. Second, it is false that Bolivia was satisfied with a valuation report that used only the publicly available information that the Claimant considered adequate (namely, SASC's share trading in Canada's stock exchange). Quality Audit's analysis of the Valuation Report shows that, contrary to the majority's holding,²⁸⁴ the estimation was not conducted based on the publicly available information mentioned by the Claimant. Quality Audit's valuation was performed with the

²⁷⁵ See Minutes of the reception of offers, 7 April 2014 (R-105), Analysis by the Proposal Evaluation Committee, 8 April 2014 (R-106), Resolution authorizing the hiring of Quality, 23 April 2014 (R-107), Service order for the hiring of a consultant directed to Quality, 25 April 2014 (R-108) and Service Contract for the provision of investment valuation services for CMMK and EMICRUZ Ltda., 8 May 2014 (R-109).

²⁷⁶ See Quality's letter to COMIBOL dated June 27, 2014 (R-110) and Valuation report of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Santa Cruz LTDA. – EMICRUZ LTDA, June 2014 (R-111).

²⁷⁷ See Valuation report of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Santa Cruz LTDA. – EMICRUZ LTDA, June 2014 (R-111), p. 18.

²⁷⁸ Majority Opinion, ¶605.

²⁷⁹ See *supra*, ¶¶205-7.

²⁸⁰ Letter from South American Silver, 24 April 2013 (C-27), p. 4:

²⁸¹ Id.

²⁸² See Reversion Decree, 1 August 2012 (C-4), Article 4.

²⁸³ See Majority Opinion, ¶¶857-8.

²⁸⁴ See Majority Opinion, ¶616.

information provided by COMIBOL²⁸⁵ –including the fixed asset inventory that Bolivia made at its own expense–²⁸⁶ and the information that the company itself collected,²⁸⁷ also at Bolivia's expense.²⁸⁸

- 212. Third, in addition to the majority's errors in characterizing the information that the Claimant did not provide Bolivia, my colleagues do not deny that the Claimant declined to provide the information requested by Bolivia regarding the Project. In determining the compensation amount, there is no sensible reason to exclude the Claimant's lack of cooperation with Bolivia from the Tribunal's assessment of Bolivia's conduct.
- 213. On September 24, 2014, in its Statement of Claim and Memorial, SAS categorically asserted that any compensation provided by Bolivia under the Reversion Decree would be a violation of the Treaty:

Even if this hypothetical compensation were to materialize, it would still violate the Treaty and international law requirement that compensation be paid promptly. 289

214. Similarly, SAS noted in its Reply Memorial that the determination of the compensation to be provided under the Reversion Decree was an "empty exercise", since limiting the reimbursement to the costs incurred by the Project was a violation of the Treaty:

[I]ts valuation process was, by its own admission, limited only to the "incurred costs by CMMK", not the prompt, adequate and effective compensation and

²⁸⁵ See Valuation report of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Santa Cruz LTDA. – EMICRUZ LTDA, June 2014 (R-111), p. 22.

²⁸⁶ See *id.*, Part V, "Valuation Technical Report for Fixes Assets," Section 3: "The basis of our information has been a listing of the fixed assets provided by COMIBOL." See also Inventory performed by COMIBOL in the Mallku Khota area between February 19 and 28, 2013 (R-103).

²⁸⁷ See *id.*, Part II, "Geological Technical Report," Section 2 and Part IV, "Technical Report on Civil Works," Section 2.

²⁸⁸ See Service provision contract for the valuation of the investments of CMMK and EMICRUZ Ltda. dated May 8, 2014 (R-109), Sixth Clause.

²⁸⁹ Statement of Claim and Memorial, ¶133. See also *id.*, ¶135-6: "While Article 5 of the Treaty also provides that Bolivia must pay compensation determined on the basis of the market value of the Malku Khota Project, Bolivia has repeatedly stated that any compensation to be paid to South American Silver or CMMK would be derived instead from the sums invested by CMMK in the Mallku Khota Project. Article 4 of the Supreme Decree provides, in relevant parts, that COMIBOL shall "define the amount and conditions under which the Government of Bolivia shall recognize the investments made by CMMK" based on the findings of a valuation of the investments by CMMK to be conducted by an independent firm retained by COMIBOL. Leaving aside the fact that this nebulous valuation process would be carried out unilaterally and remain subject to COMIBOL's discretion, the standard adopted would violate the Treaty's requirement that "compensation shall amount to the market value of the investment expropriated immediately before the expropriation or before the impending expropriation became public knowledge, whichever is the earlier." The market value of South American Silver's investment in the Malku Khota Project is intrinsically different from costs incurred by CMMK in this respect."

market value of the investment required by the Treaty; this false premise rendered the entire exercise empty. 290

215. SAS considered that the compensation proposed by Bolivia was "incompatible" with the requirements provided for in the Treaty:

[C]ontrary to Bolivia's contention, its "proposals" were, in fact, incompatible with the requirements provided for in the Treaty. 291

216. In this regard, during the hearing, SAS stated that the compensation proposed by Bolivia is a violation of the Treaty:

Looking back to Supreme Decree 1308, it talks about a valuation process that would value the investments made by CMMK. That's not valuing the Market Value of the investment and, therefore, we submit that even if the Tribunal were to consider that an offer of compensation satisfies a standard, the fact that it is inconsistent with the standard means that the expropriation was a breach of the Treaty. ²⁹²

- 217. As seen above,²⁹³ this position is consistent with the position adopted by SAS at its meetings with the authorities of Bolivia before commencement of the arbitration.²⁹⁴ SAS opposes the compensation provided in the Reversion Decree, which the independent company hired by Bolivia quantified at USD 17,047,190.01.²⁹⁵
- 218. The standard that Bolivia proposed from the very beginning, that is, compensation for the costs incurred in the Project, is the same standard that this Tribunal has accepted in its decision on damages.²⁹⁶

²⁹⁰ Reply Memorial, ¶291.

²⁹¹ *Id.*, ¶311.

²⁹² Tr. Hearing, Day 1, 77:8-15 (ENG)

²⁹³ See *supra*, ¶¶205-07.

²⁹⁴ See Letter from South American Silver, 24 April 2013 (C-27).

²⁹⁵ See Valuation report of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Santa Cruz LTDA. – EMICRUZ LTDA, June 2014 (R-111), p. 18.

²⁹⁶ See Majority Opinion, ¶857-8: "In summary, the valuation method put forward by FTI is subject to uncertainties that preclude even a reasonable level of conviction regarding the Project's value. This was a valuation subject to a high degree of contingencies, to the development of hypotheses, and to subjective appreciation in light of the absence of objective grounds. In the view of the Tribunal, this results from the clear difficulty of valuing with any degree of precision and objectivity a project that, as indicated at paragraphs 808 to 823 above, is at an incipient stage, without mining activity, with a significant amount of exploration still to be done, without a prefeasibility study and subject to serious uncertainties covering not only the technical aspects, including the uncertainty of using the untested Metallurgical Process, but also the real scope of the resources and their marketability given the lack of a degree of certainty with respect to the costs to attain commercially viable exploitation. In the end, it is a project at an almost embryonic stage that precludes a valuation with the required certainty as to its actual value. Based on the reasons above, the Tribunal finds that the valuation proposed by the Claimant cannot be accepted and, thus, in accordance with the text of paragraph 831 above, the Tribunal will first determine the applicability of the cost-based valuation

- 219. Likewise, the Tribunal (namely, the majority with my concurrence) has determined that Bolivia respected due process in the expropriation, which includes the determination of the compensation amount owed under Article 4 of the Reversion Decree. ²⁹⁷ This undermines SAS' claim that Bolivia should pay for an unlawful expropriation resulting from the failure to comply with due process. SAS' claim concerning the failure to comply with due process—which the Tribunal has rejected—expressly includes the violation of due process resulting from the failure to provide compensation. ²⁹⁸ The majority acknowledges that SAS' claim for the violation of due process in the expropriation includes the process of determining compensation. ²⁹⁹
- 220. That is, Bolivia did not refuse to provide compensation for the costs incurred in the Project, and it did not extend an unreasonable offer or violate due process in the determination of the compensatory amount under the Reversion Decree. Rather, Bolivia agreed to provide compensation and proposed the exact compensatory standard –and almost the same figure– that

method of the Project and then the components of such approach in the present case before the Tribunal." (emphasis added)

²⁹⁷ See Majority Opinion, ¶590-7. In particular, see Majority Opinion, ¶596-7: "Finally, the Tribunal notes that the Claimant did not participate in any legal proceeding to call into question the legality of the Reversion under the laws of the Respondent, but it chose to initiate an international arbitral claim that resulted in this arbitration. If the Claimant considered that a domestic legal proceeding was not a viable option, or that the Claimant was not going to be afforded fair treatment or, that the proceeding would be a futile exercise, Claimant cannot allege lack of due process based solely on its decision not to pursue the legal remedy available under the laws of Bolivia without showing the circumstances that would make the legal proceeding futile or impossible. There is no precondition to arbitration that requires Claimant to pursue legal actions in Bolivia to challenge the lawfulness of the Reversion Decree, The Claimant, however, cannot claim a violation of due process since it decided not to exercise the remedies available under the national law of Bolivia. As a matter of fact, the Claimant never alleged that such remedies were unavailable or that they did not comply with the due process guarantee. Consequently, the Tribunal considers that the expropriation was in accordance with the Treaty requirement to guarantee due process."

²⁹⁸ See, for example, Statement of Claim and Memorial, ¶140: "The Government formalized its decision to expropriate the Malku Khota Project in the course of a series of meetings where the Company was never present—let alone able to assert any right. Likewise, the valuation process contemplated by the Supreme Decree would have taken place unilaterally without the Company being able to analyze or challenge COMIBOL's determinations. Under any circumstances, this valuation process never took place and South American Silver has yet to receive any form of compensation. The expropriation was therefore not conducted with due process and thus violates the Treaty and international law."

²⁹⁹ See, for example, Majority Opinion, ¶590: "The Claimant notes that in the Reversion Decree decision the Respondent breached the due process required under the Treaty as one of the conditions for expropriation. Based on the Claimant, the obligation Bolivia has to give an opportunity to the investor to "assert its rights" implies extending the opportunity to participate in the expropriatory decision and in the determination of the adequate level of compensation. However, the Claimant alleges that Bolivia made the decision to expropriate at a series of meetings without the Claimant being present and that the valuation process resulting from the Reversion Decree was developed unilaterally by COMIBOL, without the Claimant's participation in the quantification of compensation. See also Majority Opinion, ¶583: "The context of the Treaty or its object and purpose do not support the Claimant's position that, aside from that, it limits itself to noting that it should have been invited to attend the meetings where the expropriation was decided and to participate in the process advanced by COMIBOL to establish compensation."

the Tribunal deems appropriate in this arbitration.³⁰⁰ This proposal was the result of a valuation that respected due process.

- 221. In addition to the specific commitment to compensate undertaken in the Reversion Decree and the effort that led to the hiring of Quality Audit and the submission of its first valuation report, the Attorney General of Bolivia, Hector Arce, asserted during the hearing that he had met with SAS' representatives, in Lima, Peru, and in Washington DC, USA, with the purpose of complying with the Reversion Decree and reaching a compensation agreement similar to those Bolivia had attained with other companies.³⁰¹ SAS did not deny the existence of those meetings. On the contrary, during the hearing, SAS itself invoked Attorney General Arce's assertion regarding the meetings as evidence of Bolivia's acknowledgement of its duty to provide compensation for the reversion of the exploration licenses.³⁰²
- 222. It should also be noted that it was SAS that decided to resort to international arbitration to settle the dispute with Bolivia, claiming here an amount exceeding the amount of the costs incurred in the Project by more than 350 million dollars.³⁰³ SAS submitted the Request for Arbitration which commenced this proceeding³⁰⁴ while the valuation for compensation was being performed.
- 223. Considering the aforementioned, I do not find any evidence to conclude –as the majority does—that Bolivia violated its obligation under the Treaty to compensate for the expropriation. The facts in the record show that Bolivia recognized the obligation to compensate in the Reversion Decree, that the Reversion Decree detailed the process to obtain the valuation and the methodology to adopt, and that –without SAS' cooperation– Bolivia performed the necessary administrative acts to obtain the valuation of the costs incurred in the Project. From the very beginning, SAS itself expressed its opposition to establish compensation under the standard

³⁰⁰ See Majority Opinion, ¶¶876-7.

³⁰¹ See Tr. Hearing, Day 4, 815:12-22 (English). "ATTORNEY GENERAL ARCE: We have had the best intention to comply with Supreme Decree enacted on August 1st, and Mr. Fitch, I understand, is here, but the Bolivian attorney is here, Mr. Barrios and Mr. Burnett are here. We have had negotiations in Lima, Peru, also here in Washington at the Embassy, the Peruvian Embassy, actually, but I'm not going to convey the contents of those negotiations because they're protected by an agreement, by Confidentiality Agreement, but we had the best intent, and we have already entered into 11 agreements already with other companies.

³⁰² See Tr. Hearing, Day 9, 1618:11-19 (ENG) "MR. BURNETT: Procuraduría [sic] Arce himself acknowledged in this Hearing that Bolivia had met with Claimant on two occasions to discuss compensation, and he said, among other things, (in Spanish) we have had the best intention to meet the provisions of the Supreme Decree of August 1st, and we had the best intention of reaching an objective and good agreement. So, there is no dispute that compensation is owed and that Bolivia recognizes that."

³⁰³ See FTI, Second Report, ¶3.13.

³⁰⁴ See Notice of Arbitration, 30 April 2013 (R-1).

provided for in the Reversion Decree. As seen above, SAS believed that the determination of the compensatory amount under Article 4 of the Decree was an "empty exercise" and that even if such compensation were to materialize, it would still violate the Treaty. This means that even prompt payment by Bolivia would not have extinguished the compensation dispute that SAS has presented before the Tribunal. In other words, even in that scenario, the Claimant itself admits that it would have pursued this arbitration.

- 224. From a legal perspective, I find that the majority supports its opinion with reference to just one academic article from 1961 by Sohn and Baxter. The article concerns the promptness of compensation and is referred to by both Parties in their briefs. The article states: "While no hard and fast rule may be laid down, the passage of several months after the taking without the furnishing by the State of any real indication that compensation would shortly be forthcoming would raise serious doubt that the State intended to make prompt compensation at all". The reading of the record quickly shows that SAS and Bolivia, contrary to the opinion of the majority, do not agree on the scope of this assertion or on its application to the present case.
- 225. In its Reply, SAS argued that, according to Sohn and Baxter, the passage of several months after a taking without compensation or the furnishing by the State of any real indication that compensation would shortly be forthcoming would render an expropriation unlawful.³⁰⁹ SAS argues that such was the case here, since more than several months have passed and SAS still has not been compensated.³¹⁰ In the Rejoinder, Bolivia responded that, according to Sohn and Baxter, after the passage of several months, the State should furnish a real indication that compensation would be forthcoming; actual payment is not required at this stage.³¹¹ Bolivia asserted that "it met this requirement since the Reversion Decree offered compensation and set the parameters for such compensation. However, SAS chose to resort to arbitration to demand a clearly exaggerated compensation."³¹² It is clear that SAS and Bolivia disagree on the scope of the citation by Sohn and Baxter; Bolivia's interpretation is different from SAS'.

³⁰⁵ See Reply Memorial, ¶291

³⁰⁶ See Statement of Claim and Memorial, ¶133 and ¶135-6, Reply Memorial, ¶311 and Tr. Hearing, Day 1, 77:8-15 (ENG)

³⁰⁷ See L.B. Sohn & R.R. Baxter, "Responsibility of States for Injuries to the Economic Interest of Aliens", 55 American Journal of International Law, 1961, p. 558.

³⁰⁸ See *infra*, ¶226.

³⁰⁹ See Reply Memorial, ¶297

³¹⁰ *Id.*, ¶298.

³¹¹ Rejoinder Memorial, ¶424.

³¹² *Id.*, ¶425.

- 226. This disagreement between the Parties should not be exceedingly important; it is merely a disagreement on the interpretation of a citation from an old scholarly article, which is addressed in a few lines in the Parties' submissions. However, the majority has used the Parties' purported agreement on this article as the only legal support for its conclusion that Bolivia violated Article 5 under the Treaty (to the exclusion of the Parties' analysis of various decisions by arbitral tribunals to the contrary). Using unclear language, the majority states that "both Parties seem to agree that the passage of several months without the furnishing of a real indication by the State that compensation would be forthcoming is sufficient to establish a breach of the obligation of payment." Of course, the agreement that the majority claims to exist (*rectius*: "seems" to exist) does not actually exist, thus depriving the majority opinion of the only legal support it invokes.
- 227. Additionally, the majority holds that Bolivia did not make any compensation offer: "there is no evidence in the record that Bolivia made a concrete payment offer to CMMK or to the Claimant for the expropriation of the Mining Concessions, other than a delayed and deficient valuation process that, it bears repeating, did not result in any compensation or offer to provide compensation or a clear indication that compensation would be forthcoming." This is a strange position.
- 228. The majority lacks any legal authority –and does not provide any other type of argument or explanation– to support its finding that the compensation provided for in the Reversion Decree is insufficient to reflect the State's willingness to comply in good faith with its obligations under Article 5 of the Treaty. This deficiency becomes more remarkable if we recall later acts by Bolivia, including, as mentioned, the appointment of the independent company which established the compensation amount, Bolivia's affirmation of its commitment to pay the compensation owed, and the meetings Bolivia held with SAS' representatives. It is unclear what the majority is reproaching Bolivia here to the point of finding a violation of international law. It is worth repeating that it was the Claimant who brought the dispute with Bolivia to arbitration and claimed that the compensation proposed by Bolivia breached the Treaty.

³¹³ Majority Opinion, ¶601 (emphasis added).

³¹⁴ Majority Opinion, ¶609.

- 229. Moreover, the scholarly writings unequivocally make no distinction between an offer to pay compensation and the existence of a specific compensatory provision meant to address the compensation requirement for expropriation.³¹⁵
- 230. Similarly, Irmgard Marboe has underscored that there is consensus that at the time a State expropriates, an offer to compensate or to provide for the determination of compensation is sufficient to establish the expropriation's lawfulness.³¹⁶ Undeniably, this is what Bolivia did in this case.
- 231. Ripinsky himself indicates that good faith is an important consideration when assessing the lawfulness of an expropriation: "If, on the facts of a particular case, a tribunal establishes that a State has made good faith efforts to comply with its obligation to pay compensation, it should not be held to be in violation of the compensation requirement". No evidence exists that allows the majority to infer that Bolivia did not act in good faith when it decided to pay compensation under Article 4 of the Reversion Decree and actively (albeit imperfectly) committed to complying with this provision.
- 232. Finally, the majority asserts that the valuation process was impaired by an annulment as part of the inefficiencies that would have resulted in a delayed determination of the compensation amount.³¹⁸ First, there were only 7³¹⁹ or 23³²⁰ days (depending on the act used to calculate the time lapsed) between the of annulment of the valuation contract with the first independent

³¹⁵ See in this regard S. Ripinsky and K. Williams, *Damages in International Investment Law*, British Institute of International and Comparative Law, 2008 (RLA-103), p. 68.: "[A] good faith offering of, or provision for, compensation (even if not in a sufficient amount, as long as not manifestly unreasonable) should render the expropriation lawful. However, a general provision for payment of compensation for expropriated property in the domestic law of the host State would not qualify as a recognition of a duty to pay compensation in the required sense, as such recognition would need to be expressed in relation to a specific expropriatory act." These authors refer indistinguishably to an "offering of compensation" and a "provision of compensation".

³¹⁶ See in this regard Irmgard Marboe, *Calculation of Compensation and Damages in International Investment Law*, Oxford International Arbitration Series, 2009 (RLA-102), ¶3.46: "While earlier the mere 'promise' of a State to pay any sum at any time was not enough for the lawfulness of an expropriation, today there seems to be consensus that it is sufficient, if a State, at the time of the expropriation, offers compensation or provides for the determination of compensation."

³¹⁷ See S. Ripinsky and K. Williams, *Damages in International Investment Law*, British Institute of International and Comparative Law, 2008 (RLA-103), pp. 68-9: "The requirement of good faith should be given an important role in deciding on the lawfulness of expropriation. If, on the facts of a particular case, a tribunal establishes that a State has made good faith efforts to comply with its obligation to pay compensation, it should not be held to be in violation of the compensation requirement."

³¹⁸ Majority Opinion, ¶613.

³¹⁹ See Minutes of the reception of offers, 7 April 2014 (R-105) and Analysis by the Proposal Evaluation Committee, 8 April 2014 (R-106).

³²⁰ See Resolution authorizing the hiring of Quality, 23 April 2014 (C-107).

company³²¹ and the rectification of this defect. It is therefore incorrect to invoke this annulment as a cause of delay relevant to the decision in this case. Second, there is no evidence indicating that Bolivia did not act in good faith when it attempted to quickly rectify the annulment, as indeed happened. Bolivia's actions brought it in compliance with its obligation to hire an independent company³²² to conduct the valuation.³²³ Third, the tribunal cannot divorce the modification of the terms of reference of the original tender for independent companies from SAS' lack of cooperation with the valuation process, as seen above.³²⁴

- 233. It is possible that Bolivia could have reached this result earlier and without defects in the relevant legal acts. However, it is clear that not every defect in a State's administrative conduct amounts to a violation of international law. If Bolivia's conduct in this case is considered in breach of international law, it will be difficult to imagine a State that could remain compliant in the face of a similar emergency.
- 234. To summarize, there is no objective evidence that Bolivia performed an unlawful expropriation under Article 5 of the Treaty by breaching its obligation to compensate. Bolivia consistently assumed in good faith a specific commitment to compensate, which was provided for in the Reversion Decree. Bolivia bore the costs of carrying out the administrative acts necessary to conclude a valuation report produced by an independent company. Moreover, from the outset, SAS categorically opposed the compensation standard provided for in the Reversion Decree, a standard that this Tribunal has upheld in its decision on damages.
- 235. Based on the aforementioned, my colleagues' finding of an unlawful expropriation against Bolivia based on lack of compensation disregards the facts evidenced on the record and the law applicable to the dispute. I disagree with this decision.

³²¹ *Id.* See Minutes of the reception of offers, 7 April 2014 (R-105) and Analysis by the Proposal Evaluation Committee, 8 April 2014 (R-106).

³²² See Service order for the hiring of a consultancy addressed to Quality, 25 April 2014 (C-108) and Service Contract for the valuation of CMMK and EMICRUZ Ltda. Investments, 8 May 2014 (R-109).

³²³ See Quality's letter to COMIBOL, 27 June 2014 (R-110) and Valuation report of the investments made by Compañía Minera Mallku Khota S.A. and Exploraciones Santa Cruz LTDA. – EMICRUZ LTDA, June 2014 (R-111).

³²⁴ See *supra*, ¶¶200-07.

³²⁵ Having reached the conclusion that there was no violation of the Treaty in this case, it is unclear whether the Tribunal has competence to quantify and grant compensation for damages.

³²⁶ See Majority Opinion, ¶¶876-7.

B. On the applicable interest rate

- 236. I cannot join the majority's opinion on the interest rate applicable to the potential compensation awarded to the Claimant.³²⁷
- 237. The majority's opinion as to the interest rate suffers from a serious flaw at the outset. The majority decided to adopt an interest rate that the Claimant did not propose. 328 Indeed, SAS (and it's valuation expert, FIT) unequivocally and consistently proposed the application of a statutory interest rate of 6% per annum, understood as a minimum rate established by Bolivian civil law.
- 238. In its vote, the majority rejects the application of a statutory interest rate of 6% proposed by SAS—and rightly so.³²⁹
- 239. However, instead of proceeding to apply one of the interest rates proposed by Bolivia, the majority ventures to apply an interest rate that SAS did not propose, which would be even higher than the statutory rate of 6%. The majority's interest rate is one determined by the Central Bank of Bolivia for dollar-denominated loans that –according to FTI– would range between 6.5% and 7% for the relevant period.³³⁰
- 240. The majority states as follows: "The Claimant's expert proposes the interest rate certified by the Central Bank of Bolivia for dollar-denominated commercial loans". This assertion is incorrect.
- 241. To demonstrate as much, one need only read the source used by the majority to support its assertion: 332 FTI, Second Report, paragraphs 10.5-10.7, within a section titled: "Central Bank of Bolivia published rates are higher than the statutory rate." 333 As the section's title anticipates, FTI briefly mentions the Central Bank commercial rates for dollar-denominated commercial loans as part of its discussion about whether the statutory rate of 6% is a maximum or minimum rate. 334 According to FTI, the 6% rate is a minimum applicable rate, supported by the assertion that it is lower than the one proposed by the Central Bank. That is, the Central Bank rate was never proposed. Let us see:

³²⁷See *id.*, ¶¶888-908.

³²⁸ *Id.*, ¶903.

³²⁹ *Id.*, ¶895.

³³⁰ See FTI, Second Report, ¶10.7.

³³¹ Majority Opinion, ¶901.

³³² *Id.*, footnote number 1553.

³³³ FTI, Second Report, p. 82.

 $^{^{334}}$ *Id.*, ¶10.2.

As an alternative interest rate, we understand that the award for damages in the Guaracachi America, Inc. and Rurelec PLC v. Bolivia case ("Rurelec") is relevant to the current arbitration. The claimant in Rurelec filed for arbitration due to the expropriation of its investment in Bolivia by the Respondent under both the Treaty and the US-Bolivia Bilateral Investment Treaty. In Rurelec, the Tribunal provided the Claimant with an award of interest equal to the "interest rate reported on the website of the Central Bank of Bolivia for USD commercial loans in May 2010", which amounted to approximately 5.6% for the month of May 2010.³³⁵

Per the chart shown above, it appears that an appropriate annual interest rate according to the Central Bank of Bolivia is between 6.5% and 7.0% from the Valuation Date to the end of October 2015. Therefore, as discussed in the FTI Report, the statutory rate of 6.0% is a minimum applicable interest rate and that a commercial rate of interest per the Central Bank of Bolivia may be between 6.5% and 7.0%. 336

- 242. As seen, FTI mentions the Central Bank of Bolivia commercial interest rate for the purpose of comparing it to the 6% statutory rate it proposes. FTI makes this comparison to confirm that the 6% rate would be "a minimum applicable interest rate". FTI did not calculate a compensatory amount by applying the alleged "alternative interest rate" in any of its reports, nor did it specify the percentage (between 6.5% and 7%) that should be applied to the base amount in Scenario 1 or in Scenario 2 for the relevant period. Furthermore, it never discussed how such an amount would be determined. That is, FTI used the Central Bank of Bolivia rate solely as a benchmark.
- 243. The FTI reports unequivocally show that the proposed interest rate is the statutory rate of 6% per annum. In its First Report, FTI states:

We have been advised that the Bolivian statutory rate is 6.0% per annum, and that the Claimant is thus entitled to pre-award interest on this rate at a minimum. Accordingly, we have calculated the interest based on the Bolivian statutory rate of 6.0% per annum.³³⁷

244. In their Second Report, FTI experts confirm that:

We then calculated pre-award interest on the damages calculated under Scenario 1 and 2 respectively to an estimated hearing date of May 31, 2016 on a compound basis, based on a statutory annual interest rate in Bolivia of 6.0%. ³³⁸

245. In case there is any doubt, it is worth reiterating that <u>all</u> of SAS' written and oral submissions in this arbitration have limited its interest rate proposal to 6%. SAS has not made any alternative or

 $^{^{335}}$ Id., ¶10.5

 $^{^{336}}$ *Id.*, ¶10.7.

³³⁷ FTI, First Report., ¶12.8.

³³⁸ *Id.*, ¶3.12.

complementary proposal using the Central Bank of Bolivia rate for dollar-denominated commercial loans, either before or after FTI's Second Report.

246. Accordingly, in its Statement of Claim and Memorial, SAS advises the Tribunal that

FTI also calculates the pre-award interest applicable to the losses under both restitution and compensation claims in order to place South American Silver in the economic position it would have occupied absent the alleged breaches, from the Valuation Date to an estimated hearing date of May 31, 2016 <u>based on a statutory annual interest rate in Bolivia of 6.0%</u>, which is consistent with the 5.6% median cost of debt for similarly- situated companies.³³⁹

247. In the Reply Memorial, SAS categorically confirms that it maintains its request for a statutory interest rate of 6%:

[T]here is no basis for FTI to change its calculation of pre-award interest based on the comments in the Brattle Report. FTI continues to apply a pre-award interest rate of 6.0% per annum and calculate pre-award interest on a compounded basis.³⁴⁰

248. During its opening arguments at the hearing, SAS presented two possible compensation amounts that it adjusts using the same compound interest rate of 6% per annum:

Claimant's Experts used various widely accepted valuation methods to value Malku Khota and, as you know, and you will hear later--their conclusion is that the Fair Market Value of Malku Khota for the purpose of compensation under the Treaty is 385.7 million which represents 307.2 million in Fair Market Value and pre-award interest of 78.5 million as of May 31, 2016, based on a percent interest rate compounded annually.³⁴¹

- 249. The aforementioned shows that SAS never proposed, principally or alternatively, the Central Bank's interest rate for commercial loans in a foreign currency as an interest rate that the Tribunal should apply to determine the amount of compensation in the present dispute.
- 250. Accordingly, my colleagues' decision to adopt that interest rate exceeds the ambit of possible decisions, which is limited to the claims of the Parties during the arbitration.
- 251. Of course, even if it were possible to apply an interest rate other than the ones proposed by the Parties to the arbitration, the rate adopted by the majority is unacceptable. Article 5 of the Treaty provides that "compensation shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Party, until the date of

³³⁹ Statement of Claim and Memorial, ¶219.

³⁴⁰ Reply Memorial, ¶432. See also Tr. Hearing, Day 1, 17:1-8 (ENG) y Tr. Hearing, Day 9, 1969:5-9 (ENG)

³⁴¹ Tr. Hearing, Day 1, 17:1-8 (ENG)

payment."³⁴² The interest rate adopted by the majority is neither a statutory rate nor a commercial rate. It is a rate established by the State's monetary authority, which may be subject to financial policy guidelines.³⁴³ That is, the rate is a discretionary regulatory tool. Therefore, the application of this interest rate contradicts the terms of the Treaty.

- 252. Having rejected SAS' proposed (or not proposed) interest rates, only the interest rates proposed by Bolivia remain: the risk-free interest rate of U.S. Treasury bills³⁴⁴ or the interest rate based on the yield of Bolivia's 10-year sovereign bonds.³⁴⁵
- 253. Article 5 of the Treaty provides that, in the event of expropriation, an interest rate shall be applied until the date of payment. This means that the party receiving compensation under the Treaty must be compensated for the passage of time between the expropriation and the payment of compensation. In other words, the interest rate to be applied to adjust the compensatory amount shall compensate the aggrieved party for the time value of money.
- 254. Since the compensatory amount is denominated in dollars, the interest rate to be applied should be expressed in the same currency.
- 255. The interest rates that compensate an investment are positively correlated with the investment's particular risk. Accordingly, each investment carries a specific risk and expected yield, and the higher the risk, the higher the return expected.
- 256. The nature of investment entails the possibility of suffering capital losses. That is because there always exists the possibility that at the end of the investment period, an investor will recover a lower amount of money than that originally invested. Therefore, an investor that makes a risky investment hopes for a return that is sufficient to compensate for the assumed risk.
- 257. On the contrary, an investment is risk free when there is no possibility that the investor will recover an amount of money lower than the amount he or she originally expected to recover at the end of the investment term.
- 258. Accordingly, the return associated with a risk-free investment should reflect an interest rate that simply compensates for the time during which the investor was not able to freely dispose of the

³⁴² BIT between the United Kingdom and Bolivia (C-1), Article 5.

³⁴³ See Brattle, Second Report, ¶262. The assertions of the majority to the contrary in this regard are unsupported. See Majority Opinion, ¶902.

³⁴⁴ See Counter-Memorial, ¶714 and Brattle, First Report, ¶¶188-90.

³⁴⁵ See Counter-Memorial, ¶714 and Brattle, First Report, ¶¶181-87.

money invested, that is, an interest rate that exclusively compensates for the time value of money.

- 259. Therefore, the risk-free interest rate of US Treasury bonds best applies to the circumstances of the case.³⁴⁶
- 260. In fact, the majority itself has declined to consider SAS' potential risks when determining the interest rate: "The Tribunal agrees with Bolivia that to establish an interest rate based on the risks SAS would have undertaken if it invested the money or SAS' risk as a lender is inappropriate —and, in addition, in the circumstances of the speculative case given the uncertainty of how each investor may invest the funds." 347
- 261. Of course, the risk-free rate of US Treasury bonds (that, as seen, would be the correct rate in this case) is not applicable because the Treaty provides that "compensation shall include interest at a normal commercial or legal rate, whichever is applicable in the territory of the expropriating Contracting Part, until the date of payment". This means that the interest rate must be applicable in the territory of Bolivia, and that cannot be said of the risk-free rate of US Treasury bonds, neither in principle nor based on the evidence in the record.
- 262. As a result, the only interest rate available to the Tribunal is the rate calculated by the Respondent based on the yield of 10-year sovereign bonds issued by Bolivia.
- 263. Although this interest rate includes a risk premium, which makes it higher than the yield of US Treasury bonds, it is a commercial interest rate that, as required by the Treaty, is applicable in the territory of Bolivia, and it contains a risk premium that is related to the sovereign State that owes compensation. This interest rate would not provide excessive return for a nonexistent risk, since it would simply reflect the time value of money.
- 264. Moreover, both Parties' experts agree on basing the risk premium on the issuance of Bolivian sovereign debt bonds. In fact, FTI, SAS' expert, suggested in its First Report using the yield of Bolivian sovereign bonds to calculate the applicable risk premium.³⁴⁹ FTI reaffirmed this position in its Second Report,³⁵⁰ in which it expressed its disagreement with Brattle over the

³⁴⁶ *Id.*, ¶¶188-90.

³⁴⁷ Majority Opinion, ¶900.

³⁴⁸ BIT between the United Kingdom and Bolivia (C-1), Article 5.

³⁴⁹ See FTI, First Report, ¶12.7.

³⁵⁰ FTI, Second Report, ¶10.14.

proper method for the calculation of the interest rate.³⁵¹ FTI stated in its Second Report that it had not applied that rate because it produced a percentage that was below the one SAS had advised it to consider as "minimum," that is, the statutory rate of 6% per annum.³⁵²

- 265. The majority, for its part, does not offer in its opinion any reason to reject the application of the interest rate proposed by Bolivia.³⁵³
- 266. Interest should be paid at a simple, not compound, rate. The United Nations International Law Commission, in its commentary on the Draft Articles on Responsibility of States for Internationally Wrongful Acts, stated that "[T]he general view of courts and tribunals has been against the award of compound interest, and this is true even of those tribunals which hold claimants to be normally entitled to compensatory interest." This view has traditionally prevailed in the field of international investment law as well, and has been adopted still by some relatively recent tribunals in international investment arbitration. 355
- 267. The Claimant insists on the existence of an alleged "*jurisprudence constante*", according to which interest should be applied at a compound rate.³⁵⁶ Regardless of whether the cases cited by the Claimant amount to a "*jurisprudence constante*", and independent of whether such jurisprudence would be binding on the Tribunal (it would not be), the determination of the interest rate applicable to the compensation amount must always be based on the circumstances of the case. As the ILC has indicated, there must be special circumstances warranting the application of compound interest as an element of full reparation.³⁵⁷ In this case, SAS has not shown any special circumstance that warrants the application of interest at a compound rate. This is even less the case given that the Treaty does not provide for compound interest³⁵⁸, that

³⁵¹ See Brattle, Second Report, ¶10.16, and Brattle, Second Report ¶264.

 $^{^{352}}$ Id., ¶10.15.

³⁵³ See Majority Opinion, ¶¶888-908.

³⁵⁴ United Nations International Law Commission, *Draft articles on Responsibility of States for Internationally Wrongful Acts, with commentaries*, 2001 (RLA-159), ¶8.

³⁵⁵ See Mr. Franck Charles Arif v. Republic of Moldova, ICSID Case No. ARB/11/23, Award, 8 April 2013 (Cremades, Hanotiau, Knieper) (RLA-272), ¶617, Antoine Abou Lahoud and others v. Democratic Republic of Congo, ICSID Case No. ARB/10/4, Award, 7 February 2014 (Park, Hafez, Ngwe) (RLA-273), ¶633, Yukos Universal Limited (Isle of Man) v. Russian Federation, PCA Case No. AA 227, Award, 18 July 2014 (RLA-156), ¶1689. See also the individual opinion of Luis Herrera Marcano in Total S.A. c. Republic of Argentina, ICSID Case No. ARB/04/1, Decision on Liability, 27 December 2010 (Sacerdoti, Álvarez, Herrera Marcano) (RLA-261), ¶262.

³⁵⁶ See Statement of Claim and Memorial, ¶222.

³⁵⁷ United Nations International Law Commission, *Draft articles on Responsibility of States for Internationally Wrongful Acts, with commentaries*, 2001 (RLA-159), ¶8.

³⁵⁸ BIT between the United Kingdom and Bolivia (C-1), Article 5.

the Civil Code of Bolivia precludes compound interest³⁵⁹, and that Bolivia established its commitment to provide compensation in the Reversion Decree itself.³⁶⁰

- 268. Interest is not determined by weighing the Parties' conduct. However, the fact that the majority has chosen the highest rate for the Respondent leads one to assume that it is intended to be a sanction. A sanction of this sort is unwarranted based on the majority's analysis of both Parties' conduct during the crisis that led to the reversion.³⁶¹
- 269. Similarly, to establish such an unwarranted and high interest rate, both in terms of its percentage as well as of its cumulative nature, may create a harmful incentive. This is because such an interest rate would generate for the eventual investor and potential claimant a distinct and superior appeal as compared with a lawful compensation resulting from the determination of the value of an expropriated asset. This scenario would make more attractive the possibility that a State may fail to legitimately compensate, given the chance of a magnificent financial benefit in the form of a future award.
- 270. For the above reasons, the interest rate applicable to the amount of any compensation that may be awarded to the Claimant in this arbitration should be the interest rate calculated by Bolivia, ³⁶² which is based on the sovereign bonds issued by Bolivia in October 2012.

IV. Costs

271. Considering that, in my opinion, and based on the reasoning presented in this vote, one of the parties has unsuccessfully commenced an international arbitration under a Treaty that clearly does not protect it, in observance of the rule established at Article 42.1 of UNCITRAL Arbitration Rules,³⁶³ I consider that the costs of this arbitration should be borne by the Claimant, which shall also reimburse the Respondent for its representation and assistance costs.

³⁵⁹ Civil Code of the Plurinational State of Bolivia (RLA-49), Article 412.

³⁶⁰ Reversion Decree, 1 August 2012 (C-4), Article 4.

³⁶¹ See, for example, Majority Opinion, ¶¶563-89.

³⁶² See Brattle, First Report, ¶187, and Brattle, Second Report ¶261.

³⁶³ Article 42.1 of the UNCITRAL Arbitration Rules provides that "[t]he costs of the arbitration shall in principle be borne by the unsuccessful party. However, the arbitral tribunal may apportion each of such costs between the parties if it determined the apportionment is reasonable, taking into account the circumstances of the case."